# SAN PEDRO CALL/SERVICE CENTER



FREESTANDING BUILDING WITH LARGE SURFACE PARKING AREA | HIGH TRAFFIC LOCATION

UNIQUE REPOSITION AND REDEVELOPMENT OPPORTUNITY









# SAN PEDRO CALL

# THE INVESTMENT OPPORTUNITY

CBRE, as exclusive advisor, is pleased to present to qualified investors a unique opportunity to acquire the San Pedro Call/Service Center, a 71,132-square-foot office building located in San Antonio's high-growth North Central submarket. The building is situated along the heavily trafficked San Pedro Avenue, which provides excellent access and visibility to over 40,000 vehicles per day. The San Pedro Call/Service Center offers investors a quality, 100% fee-simple interest in this property.

Ideally located in one of San Antonio's most sought after submarkets, the San Pedro Call/ Service Center is within five minutes of Interstate Loop 410, US-281 and the San Antonio International Airport. This highly accessible property offers superb convenience and walkable amenities including restaurants, retail and hotel accommodations. The San Pedro Call/ Service Center is also within a five-minute drive of North Star Mall, Park North, La Plaza Del Norte Shopping Center, San Pedro Crossing and Pavilions North Shopping Center. The property benefits from valuable access to a strong and abundant workforce residing within the surrounding residential neighborhoods.

The San Pedro Call/Service Center presents a compelling investment opportunity comprising quality real estate with a highly visible and accessible location in San Antonio's high-growth North Central submarket.



# **INVESTMENT HIGHLIGHTS**



# **Existing Improvements & Infrastructure Ideal for Repositioning**



- o Multi-Tenant or Single-Tenant Use
- o Pad Development Opportunity



# **Prime Redevelopment Potential**

- o Zoning is Commercial and Easily Convertible to Include Multifamily
- o Hospitality, Retail and Pad Retail Development



## **High-Growth North Central Submarket**

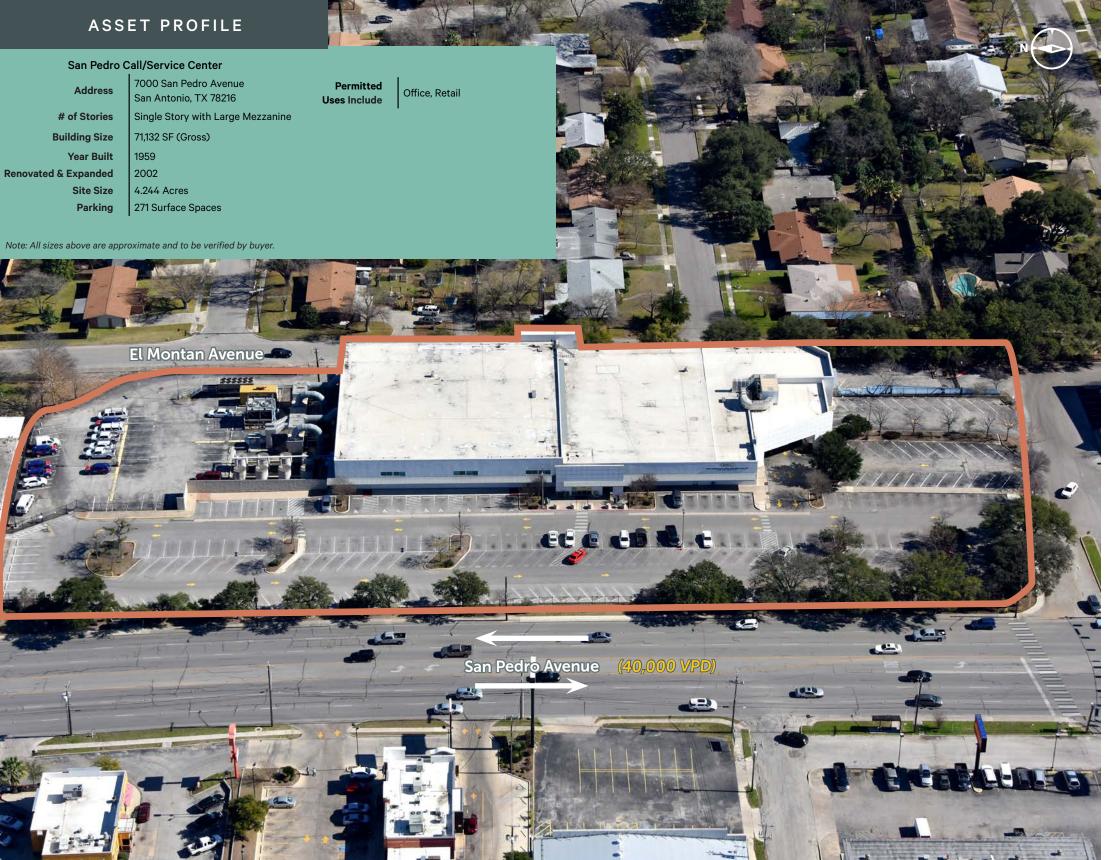
- o Proximity to North Star Mall, which is the Highest Sales Volume Mall in the Entire San Antonio Market
- o Easy Accessibility to the San Antonio International Airport
- o Strong Fundamentals



#### **Vibrant San Antonio Marketplace**

- o Top 20 Market for Investment
- o Leading Population & Job Growth





#### **EXCEPTIONAL REPOSITIONING OPPORTUNITY**



# **Ideal Corporate Location**

Numerous Possibilities Include Renovation, Expansion or Redevelopment Adaptable for a Single User or as a Multi-Tenant Property



#### Lease up of High-Quality, Cost-Effective Space

Significant Value in the Lease up of 71,132 SF of Existing Contiguous Space Established Infrastructure, Amenities & Market Presence



# **Limited Availability Creates Upward Pressure on Rents**

Robust Demand Has Produced Single Digit Retail Vacancy Rent Growth Very Few Remaining Sites in this Trade Area Available for Purchase and Development



# **Timely Opportunity to Compete for Large Tenants**

Very Few Assets with Large Blocks of Space Available for Purchase Rents Range from \$15.00-\$20.00 PSF (Triple Net) in Existing and New Construction



#### Well Positioned to Capitalize on Demand for Retail Pad Sites

Pad Development in the San Antonio Market is in High Demand Highly Sought After Trade Area (North Central Submarket) for Retail Pad Sites Dense Surrounding Residential Area with High Traffic Counts



Offered free and clear of existing financing, the San Pedro Call/Service Center allows investors to take advantage of historically strong lending markets, generating significant leveraged returns.





#### PREMIER REDEVELOPMENT SITE



# Flexible Zoning

San Pedro Call/Service Center is a centrally located property that is ideally positioned for many types of re-purposing. The location allows for a new headquarters, retail, multifamily, hospitality or even regional distribution. There will be many scenarios and buyer profiles interested in the opportunity to invest in this asset. Additionally, the strength of the San Antonio market will support the interest from potential buyers who will be drawn to the opportunity to control a unique, large-scale site in the North Central submarket.



# Opportunity to Generate Value-Add/New Development Returns

Control of a Unique, Large Scale Site in the North Central Submarket







### **Superior Accessibility**

Exceptional Ingress/Egress
Less Than One Mile to Loop 410 and Two Miles to Hwy 281







21/2 Miles to San Antonio International Airport

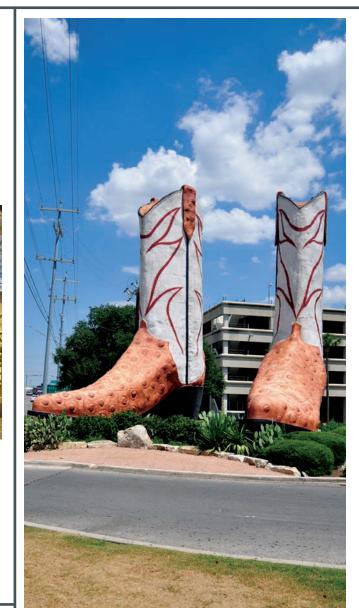


# • PROPERTY FEATURES









Open Floor Concept

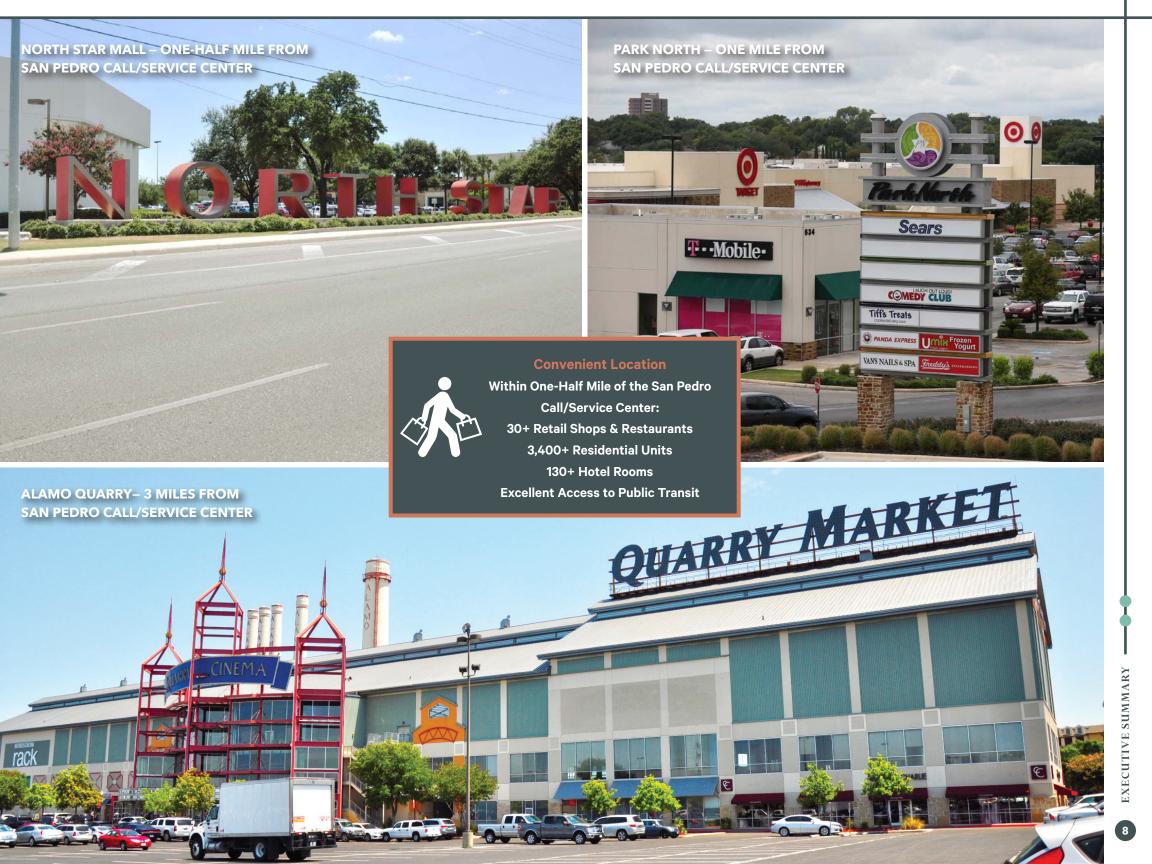






Office Space

Close Proximity to North Star Mall



# VIBRANT NORTH CENTRAL SUBMARKET



Mature, Dense Residential Market with Continued High Growth Strong Amenities with Mass Transit Access Concentration of Single-Family Residential Neighborhoods

# North Central's Excellent Market Fundamentals | 2021



## Office Snapshot

Inventory: Occupancy:

Class A Avg. Asking Rents:

10.4 MSF 81.6% \$33.20 PSF

Source: CBRE Insights



#### **Multifamily Snapshot**

Inventory:

Avg. Asking Rents: 12 Mo. Absorption Units:

Source: CoStar

15,647 Units

94%

\$1,068 Per Month

745



## **Hotel Snapshot**

Inventory:

Revenue Per Available Room:

Avg Daily Rate:

7,604 Rooms 64.9% \$57.57

\$88.71

Source: Costar



# **Retail Snapshot**

Inventory: Occupancy:

Avg. Asking Rents:

22.1 MSF 95.7%

\$21.00 PSF (NNN)

Source: CoStar | Triple Net (NNN)

# **Significant North Central Presence**





























#### **America's 7th Largest City**

Strategic Geographic Location
Emerging City & Workforce of the Future



# **Increasingly Diverse Economy**

Expanding Tech, New Energy & Healthcare/Bioscience Employment
Strong Financial Services, Military & Advanced Manufacturing Presence



#### **Pro-Business Environment**

Low Costs of Living and Doing Business

Gross Metro Product of \$116 Billion — up 4.5% Year over Year



# **Rapidly Growing Population**

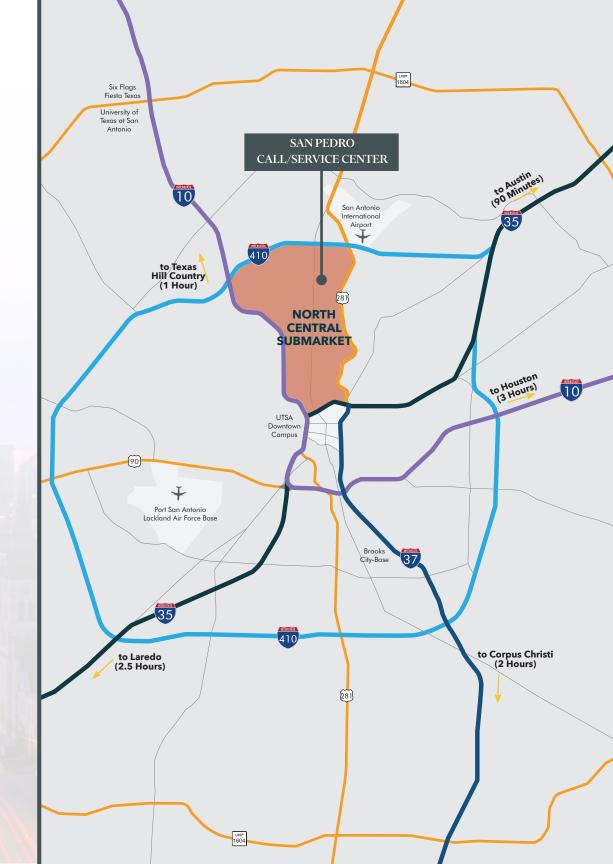
#1 Large City for Population Growth
#4 Large Metro for Millennial Population Growth



## **Strong Job Growth**

131,000+ Net New Jobs (Last Five Years)
Five-Year Growth Rate of 14%

Urban Land Institute and PwC ranked San Antonio the #20 market for investment in their "Emerging Trends in Real Estate 2019."









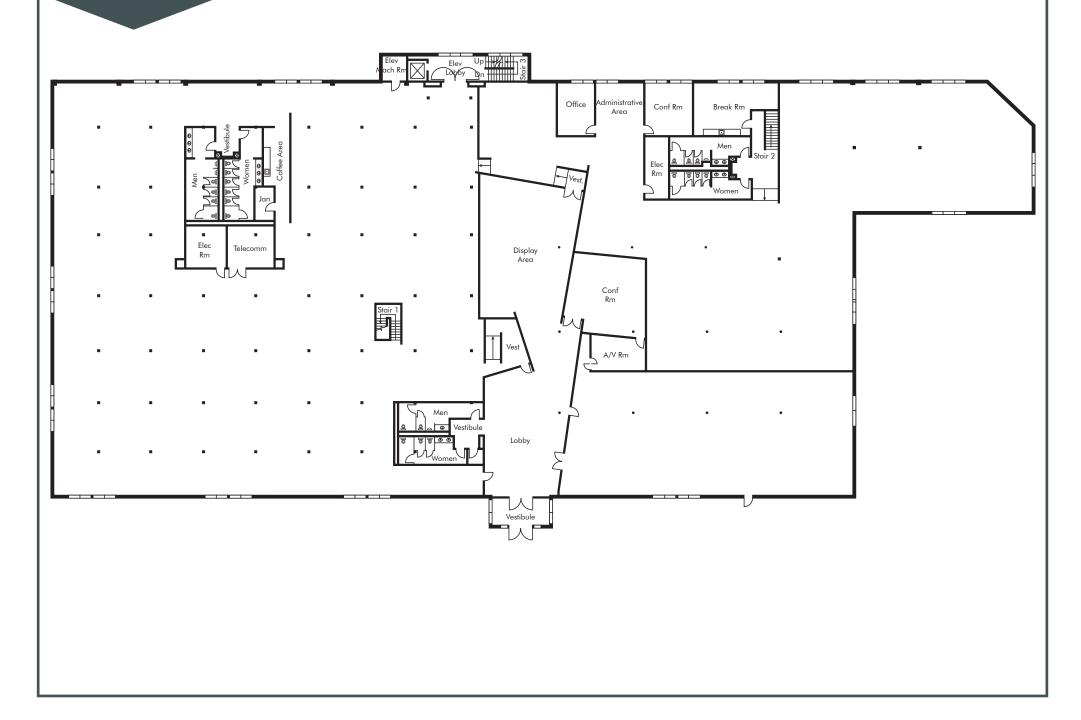
# SITE/ACCESS

San Pedro Call/Service Center is located on 4.244 acres in San Antonio, Texas. Located in the North Central submarket, the property is six miles north of downtown San Antonio and 2.5 miles to the San Antonio International Airport. The property is two miles west of US-281 and one mile south of I-410.

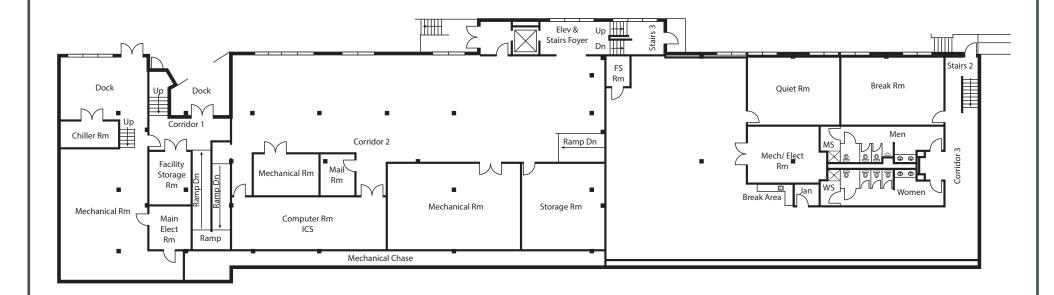
The San Pedro Call/Service Center is located on the east side of San Pedro Avenue at Cage Avenue. Access to the San Pedro Call/Service Center is provided via four curb cuts along Cage Avenue on the south and one curb cut along El Montan Avenue on the east.

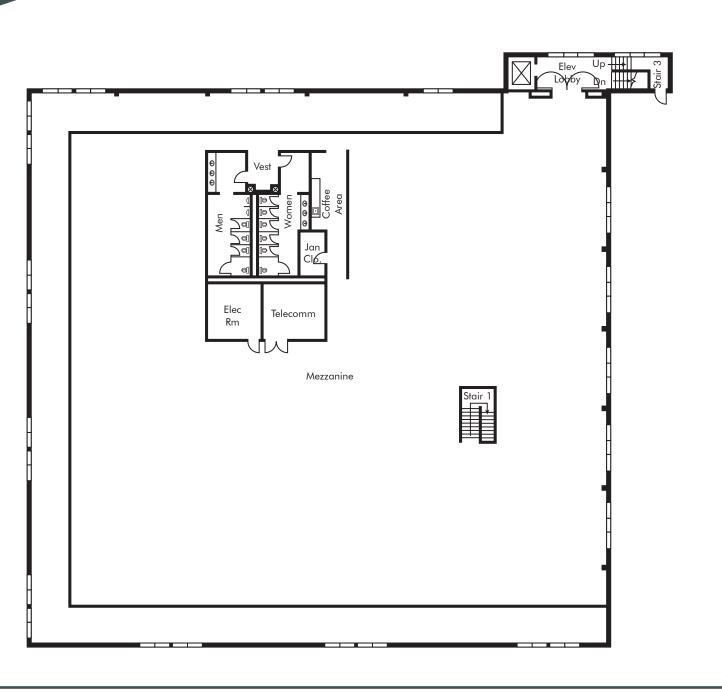
The partially fenced site is bound to the west by San Pedro Avenue with freestanding retail and restaurants across the street. To the south is Cage Avenue and a strip retail center, to the east is El Montan Avenue and single-family residences, and to the north is an automotive service center.





# LOWER LEVEL FLOOR PLAN





# SAN PEDRO CALL/SERVICE CENTER

Address 7000 San Pedro Avenue

San Antonio, TX 78216

# of Stories | Single Story with Large Mezzanine

**Building Size** 71,132 SF (Gross)

Year Built 1959

Renovated & Expanded 2002

Site Size 4.244 Acres

**Parking** 271 Surface Spaces

**Zoning** C-2 (Commercial District)

Permitted Uses Include Office, Retail

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#### **Building Summary**

Originally completed in 1959, the San Pedro Call/Service Center has a primary office level at grade, in addition to a partial second floor at the north end of the building and a partial lower level at the west side of the building. A mezzanine and partial basement were added as part of a total renovation and expansion in 2002. A large steel-framed porte-cochere for drive-through customer service was also added in 2002. Amenities include four electric vehicle charging stations at the north employee parking lot and outdoor seating areas. The property also has 271 surface parking spaces.



#### **Foundation**

The 2002 renovations included the addition of a mezzanine level within the existing space, supported by drilled pier foundations and steel columns. A partial basement and partial slab on grade consist of a concrete framing system with reinforced concrete columns and beams along with concrete foundation walls at below-grade areas.

# **Exterior Walls**

The building's façade is primarily field-applied EIFS extending from grade to the roof line or the top of parapet where applicable. The substrate is CMU, which served as the exposed façade material prior to the 2002 renovation.

Architectural metal siding panels enhance the main entry and the customer service porte-cochere area at the south end of the building.

#### Windows

The exterior glass system comprises double-pane, insulated, tinted glazing set within aluminum. Windows (replaced in 2002) are fixed pane, windowsills are aluminum or sloped EIFS, and lintels are steel.

# Doors

The building's primary entrances have automatic sliding doors. Set into a conventional storefront system, the insulated glass has aluminum finished metal frames. Automatic openers are at the main San Pedro Avenue entrance.

# **Loading Docks**

A dedicated loading area is slightly recessed under the building, at an angle along the rear/east elevation. A coiling metal overhead door opens to a small receiving area.

# Roof

The building's roof is a 60-mil reinforced single-ply PVC (polyvinyl chloride) membrane applied over rigid insulation and corrugated steel/concrete decking. The system was manufactured by Carlisle/ Duro-Last/Johns Manville/GAF and is approximately 16 years old.



## **BUILDING SYSTEM DETAILS**

Heating and cooling for the building is supplied by a central system that includes the following.

- Two 100-ton Aroace absorption chillers (2002, only one in use) that produce supplemental heat from the chilled water system.
- One portable York-water-sourced chiller (added within the last few years; capacity of less than 100 tons).
- One 54-ton York reciprocal chiller (2002).
- Marley two-cell cooling tower (located in north service yard).
- One 150-MBH Cleaver Brooks natural gas-fired hot water boiler (located in basement mechanical room, replaced since 2002).

Water treatment for the cooling towers is provided by an automatic treatment station for Nalco.

Conditioned air is distributed via VAV and/or fan-powered boxes using conditioned air generated by five main built-up air handlers (York).

Perimeter zone VAVs have electric re-heat strips.

Supplemental heating at the stairway/elevator lobbies is provided by an electric baseboard system, located below the windows at the exterior walls.

The data center is served by split systems including two DX Liebert systems with pad-mounted, air-cooled condenser units in the north service yard and fan units adjacent to the data room.

The building has a direct digital control system (Johnson Controls Backnet, upgraded in 2018).

The building was replumbed in 2002. The system has a backflow prevention device, check valve, OS&Y isolating valves and water meter with remote reading capability.

# **Plumbing**

**HVAC** 

Domestic hot water is generated by several individual tank-type, noncommercial grade, electric-resistant water heaters at various locations throughout the building. The water heaters are generally 40 to 75 gallons, manufactured by Rheem, AO Smith or similar.

Electrical	Electrical power is provided to the building in a dedicated main electrical room in the basement. Service is 2,000-amp, 480/277, three-phase, four-wire. The facility is centrally metered, and each area has its own distribution panel with a capacity of 225 amps.
Emergency Generator	The building's generator is a package-type, natural gas-powered unit manufactured by Caterpillar. Rated at 260 kW, it provides power via an automatic transfer switch to numerous power panels and circuits throughout the building for emergency lighting, the fire alarm system and assigned critical power needs when operating.
Site Lighting	Site lighting was updated in the 2002 renovation and is provided by a combination of lighting standards and building-mounted lights. Controls are a combination of timers and photocells.
	The building has one ThyssenKrupp hydraulic passenger elevator (2,100 pounds).
Vertical Transportation	Stainless steel cab doors open to the front and rear as there is a slight change in elevation at the basement levels. To accommodate this, the elevator is a four-stop system. Controllers are solid-state, ThyssenKrupp TAC20.
Fire Protection & Life Safety	The office building is fully protected by a supervised wet pipe sprinkler and standpipe system. The system includes a fire department Siamese connection, an OS&Y valve chained open that is tamper switch protected, standpipe flow switches and a fire command station.  A pre-action system protects the data center.  Fire detection is provided by a zoned central system that monitors sprinkler flow, heat detectors, horn/strobe devices and pull stations throughout the building. All devices report to the main fire alarm control panel located in
Security	the basement riser room. The fire panel is monitored by Western States Fire Protection and was upgraded in 2016 to a new Gamewell panel by Honeywell.  A 24-hour manned security desk at the main lobby monitors and limits building access.

# **INTERIOR FINISHES**

Primary Building	The building has an extensive open entrance lobby area that also serves as a
Lobby	customer service informational area and access corridor.
Walls	Painted drywall.
Floor Coverings	Ceramic tile flooring.
	Painted drywall, curved metal panels with acoustic tile sections suspended below the
Ceilings	partially exposed underside of the roof deck, with exposed metal decking, open web
	joists, mechanicals and lighting.
Lighting	Primarily features recessed light fixtures.



Floor Coverings	Primarily commercial-grade carpet tiles.	
Walls	Painted drywall or vinyl-covered drywall.	
Ceilings	Acoustic ceiling tile systems or open ceilings exposing structure and mechanicals.	
Lighting	Mostly recessed fluorescent with recessed or ceiling-mounted incandescent fixtures	
	for accenting.	

# OTHER

Drive Through	Located at the south end of the building, a large steel-framed porte-cochere for drive-
Drive Through	through customer service was added in 2002.
	Black painted steel picket fencing encloses much of the site perimeter, open for
Fencing	customer access at the front and secured with three vehicular gates and pedestrian
	gates at the north and east employee parking and service areas.
	Benches and tables are under steel framed canopies along the east elevation at the
Seating Areas	rear of the building.
	Landscaping includes trees, shrubs, mulch beds maintained by an irrigation system
Landscaping	with automatic timers. There is also an out-of-service 30,000 gallon stormwater
	irrigation system that was installed in 2002.





# **ZONING**

The base zoning district of the San Pedro Call/Service Center is "Commercial District (C)."

# **Property**

# Zoning

San Pedro Call/Service Center

C-2 (Commercial District)







# C-2: COMMERCIAL DISTRICT (SEC. 35-310.10)

This district accommodates community commercial uses, with unlimited building size.



Additional Detail





SECTION 3
NORTH CENTRAL
SUBMARKET



# **OVERVIEW**

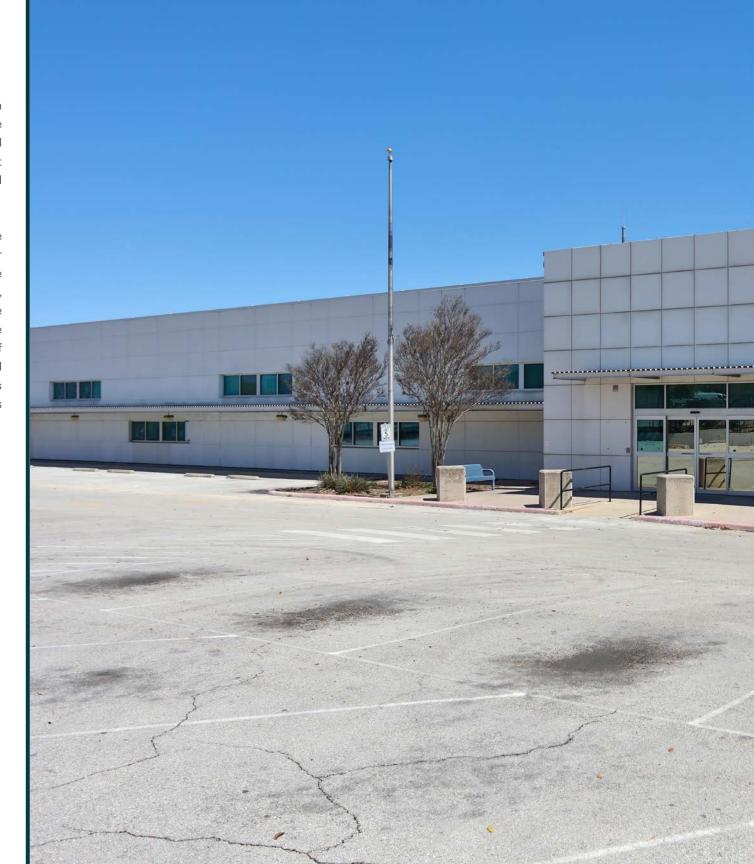
#### NORTH CENTRAL SAN ANTONIO

The North Central submarket is a prime destination with demand for retail and office space continuing to outpace new supply. With proximity to the San Antonio International Airport and the CBD, the submarket sits at one of the most heavily trafficked intersections in San Antonio—Loop 410 and Highway 281.

Home to several large tenants including Whataburger, the North Central submarket remains an attractive location for office users. Development is booming with several office projects currently underway including the Pearl Office Towers, Hill Country Village and Inwood Village. Over 618,000 square feet of office space was under construction at the end of the first quarter 2019. In addition, nearly 90,000 square feet of retail product is underway, with over 40,000 square feet added in the first three months of 2019. This submarket features strong demand for space and offers quality amenities as well as proximity to nearby restaurants, hotels and other attractions.

The North Central submarket is a prime destination for retailers and office tenants.

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# **North Central Major Employers**



















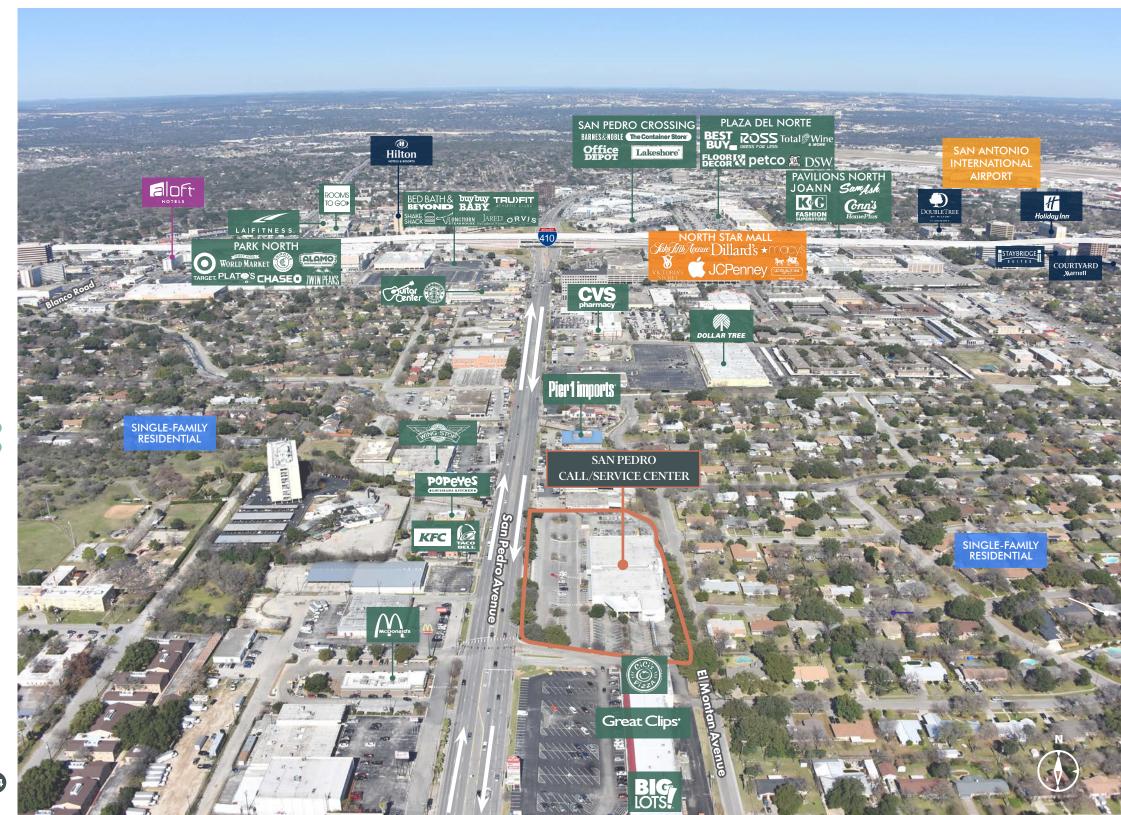








# SURROUNDING RETAIL



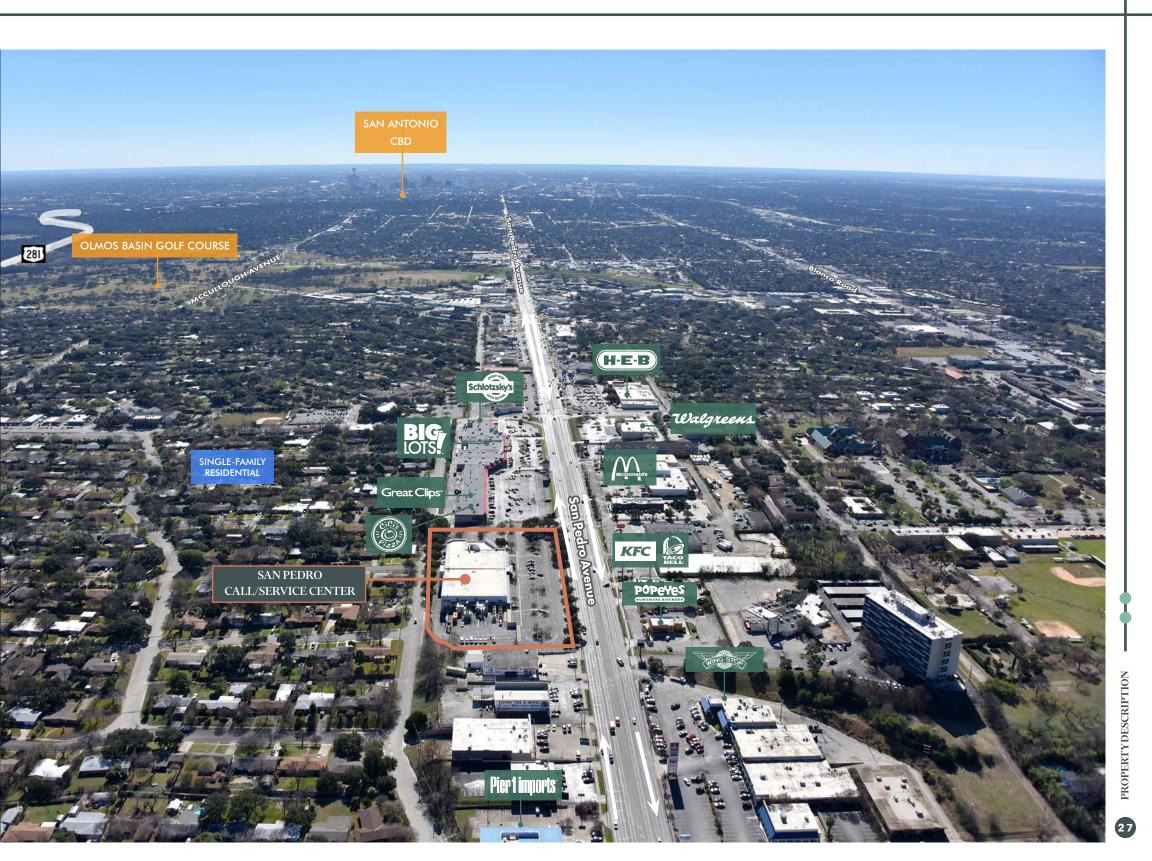


# **DEMOGRAPHICS**

	1 Mile Radius	3 Miles Radius	5 Miles Radius
2021 Population	14,111	120,859	350,420
% Population Change 2010-2021	1.2%	1.0%	1.3%
% Population Change 2021-2026	0.9%	0.9%	1.0%
2021 Est. Median Age	37.4	36.6	36
2021 Est. Households	5,655	47,320	143,324
2026 Prj. Households	5,887	49,216	149,625
2021 Est. Median Household Income	\$54,972	\$52,734	\$52,677
2021 Est. Avg. Household Income	\$67,313	\$76,193	\$75,478

# SURROUNDING RETAIL







SECTION 4
SAN ANTONIO
MARKET



#### **TOP SOUTHWEST MARKET PLACE**

One of the fastest growing markets in the United States, San Antonio is the nation's seventh-largest city and the second-largest city in Texas and the Southwest U.S. With 2.5 million residents, the San Antonio metropolitan statistical area (MSA) has grown by more than 17% since 2010 and is projected to increase another 9.4% by 2023. San Antonio recently ranked #1 for large city overall population growth and #4 among large metros for millennial population growth.

San Antonio, with its impressive population and job growth, maintains an affordability that is complemented by big city amenities. The city's cost of living, which is 12% lower than the U.S. average, encourages high business growth and an alluring, affordable lifestyle for residents to enjoy.

The seventh-largest city in the nation, San Antonio is the second-largest city in the state of Texas and across the Southwest U.S.



#### SAN ANTONIO | KEY HIGHLIGHTS



**Pro-Business Community** 



**Strong Gross Metro Product** 



**Low Costs of Living & Doing Business** 



Strong & Diverse Industry Mix



**Favorable Tax Climate** 



**Top-Ranked Population Growth** 



One of the Nation's Fastest-Growing Airports

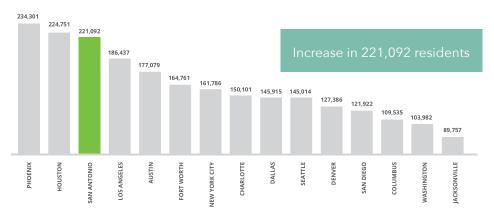


Well-Educated, Young Workforce



#### **SAN ANTONIO'S POPULATION GROWTH**

CITIES WITH THE LARGEST NUMERIC POPULATION GROWTH BETWEEN 2010-2019



Source: CBRE Q1 2021 Research

The Alamo City has become a gravitational region for growth and development after having weathered the recent Great Recession and energy price volatility better than the state overall.



San Antonio's increasingly diversified economy features an expanding base of companies from the tech, new energy and healthcare/biosciences sectors. It also maintains a strong financial services, military, aerospace/aviation, and advanced manufacturing presence.

#### Information Technology/Cybersecurity

- Annual economic impact of more than \$10 billion
- Over 140 cyber security companies with 40 of them headquartered in San Antonio
- 35,000 professionals in the technology sector, with over 80 companies serving the San Antonio defense cluster
- #2 cyber security hub in the Nation
- 900+ Department of Labor-designated IT companies
- 56,000+ science and technology workforce













San Antonio's military presence and association with scientific research has helped create a unique combination of cyber resources useful to many business operations. and unique culture.

- San Antonio Economic Development Foundation



#### **New Energy**

- Home to CPS Energy the largest municipally-owned, vertically integrated, gas and electric utility company in the U.S.
- Leader in innovation in the renewable energy sector, spurring a solar manufacturing and clean energy technology hub in San Antonio
- Flex Path strategic approach to incorporate a low or non-carbon emitting energy source while leveraging economic development
- · Annual economic impact exceeding \$1.4 billion, over 900 jobs and \$200 million in educational and capital investment



#### **Healthcare/Life Sciences**

- Employs 1 out of 6 San Antonio workers
- 2,295 ongoing research projects with 13 research organizations
- San Antonio is home to military medicine and the Department of Defense's largest medical center
- Annual economic impact of over \$40 billion











**Brooke Army Medical Center** 

#### **Financial Services**

- Employs more than 60,500 people
- Home to USAA, the largest Texas-based financial firm
- Several banks are headquartered in San Antonio, including Frost Bank, Broadway Bank, Jefferson Bank, Bank of San Antonio, USAA, SWBC and Lonestar Capital Bank.















- San Antonio Economic Development Foundation

#### Military

- Known as "Military City, USA" with a strong historical military presence
- One of the nation's largest active and retired military populations
- Military presence benefits residents through its world-class medical care
- Four major military bases comprise "Joint Base San Antonio"
- Annual economic impact of Joint Base San Antonio totals \$41.3 billion



Randolph Air Force Base Lackland Air Force Base FORT SAM HOUSTON



Camp Bullis

#### **Aerospace/Aviation**

- Local aerospace industry has grown over 400% in the last 25 years
- Provides high-wage jobs to over 13,000 San Antonio residents
- 18+ aerospace and aviation companies in the San Antonio MSA
- Employers primarily concentrated at and around Port San Antonio and the San **Antonio International Airport** 
  - o Port San Antonio A 1,900-acre platform for aerospace, heavy industrial and international logistics with an industrial airport and railport
  - o San Antonio International Airport Provides commercial airline service and has fixed-base operators offering a breadth of services including global logistics support and maintenance for commercial and military aircraft





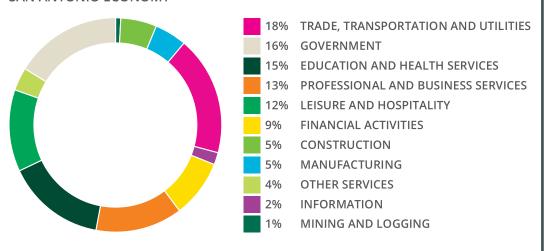




#### SAN ANTONIO'S INDUSTRY DIVERSIFICATION

#### **INCREASINGLY DIVERSIFIED**

SAN ANTONIO ECONOMY



Source: CBRE Q1 2021 Research

#### **Advanced Manufacturing**

- Employs over 51,000 San Antonio residents
- Over 1,000 manufacturing and distribution employers in San Antonio
- Large and diverse industry, with a local representation of every major sector of U.S. manufacturing
- One of 12 cities chosen by the U.S. Department of Commerce to join its "Investing in Manufacturing Communities Partnership Program" (2015)
- Annual economic impact of \$40.5 billion















## $\pm 705,000$ Annual New Jobs



Fastest Growing State In the Nation



±96% **Employment Rate** 

#### SAN ANTONIO



 $\pm 118,000$ **Jobs Bounced Back since** May 2020



39.6% Job Growth Rate over the Next 10 years

#### **UNEMPLOYMENT RATE**



3.7% for SAN ANTONIO



3.7% for the U.S.

#### **OVERALL EMPLOYMENT REMAINS HEALTHY**

#### SAN ANTONIO LABOR FORCE & UNEMPLOYMENT



**37,200** JOBS LOST DEC

2019-DEC 2020

**118,151** JOBS BOUNCED **BACK SINCE** MAY 2020

JOBS BOUNCED **BACK SINCE** APRIL 2020

184,701 JOBS ADDED SINCE DEC 2010

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Sources: BestPlaces.net, Seidman Institute, U.S. Census Bureau, Moody's Analytics, Bureau of Labor Statistics, San Antonio Report, US News & World Report, World Population Review, CBRE Q1 2021 Research

POPULATION GROWTH | COST OF LIVING



2.5+ MILLION

Current San Antonio Metro Residents



±120

New Residents Per Day



17%

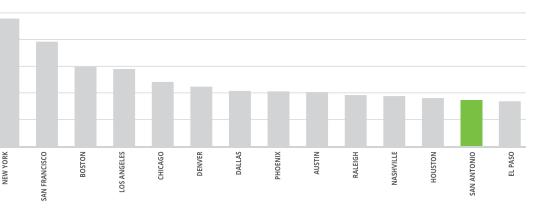
Population Increase since 2010



1.1 MILLION

New Residents by 2040

#### **COMPETITIVE COST OF LIVING**



Source: CBRE Q1 2021 Research



Ranked the #1 large city for population growth and the #4

metro for attracting millennials, San Antonio is projected

to add another 1.1 million new residents by 2040.

- San Antonio Economic Development Foundation







#### CORPORATE HEADQUARTERS IN SAN ANTONIO

Numerous Fortune 500 companies and other nationally recognized firms have operations based in the San Antonio area, including corporate or regional headquarters for the following:

Company H-E-B		Industry Description	Local Employees 20,000	Company  HARLAND CLARKE'	Industry Description  Check Printing	Local Employees 1,500
		Super Market Chain				
USAA	(Fortune #100)	Financial Services & Insurance	17,000	<b>EKCI</b> An Acellty Company	Medical Supplies	1,400
Valero	(Fortune #31)	Oil & Gas	11,500	[1] (Fortune #90)	Oil Refiner & Petroleum Products	1,300
	Acelity"	Healthcare Equipment	5,000	Medtronic	Medical Devices	1,100
🕝 ra	ckspace.	IT Managed Hosting Solutions	3,300	Nustar	Energy	550
CE	s the second	Utilities	3,000	hulu	Media	500
<b>ТОҮОТ</b>	(Global Fortune #6)	Auto Manufacturing	2,900	petco	Retail	400
CLEARCHANNEL.	iHeart RADIO (Fortune #4	52) Media & Advertising	2,800	WHATABURGER	Restaurant	250
	Frost	Financial Services	2,300	ORACLE	Computer Technology	100
Ś	WBC.	Insurance	1,700	Google	Technology	100

Source: San Antonio Economic Development Foundation

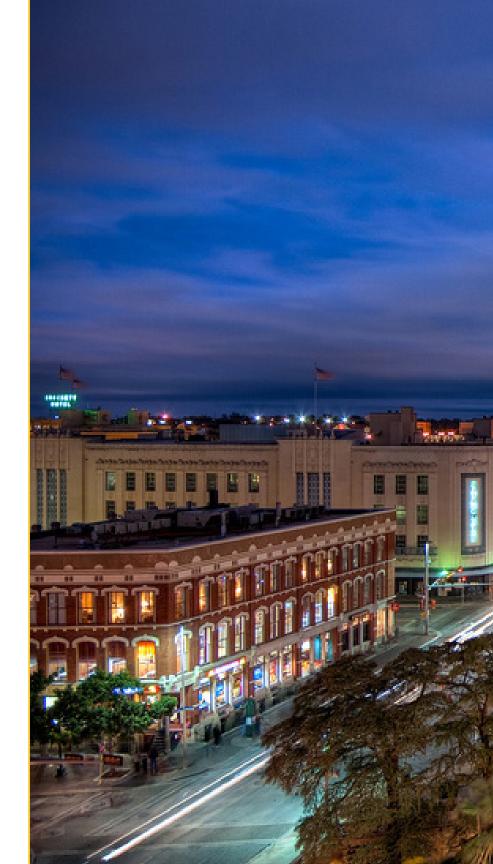
Excludes Independent School Districts, Local, County and State Governments

Companies shown are based in San Antonio with the exception of Oracle, Hulu and Petco.
[1] Andeavor was recently acquired by Marathon Petroleum Corporation

### RECENT, NOTABLE EXPANSIONS AND RELOCATIONS (SINCE 2017)

San Antonio's big-city business amenities and small-market ease of living has made it a preferred corporate location. Along with Boeing and StandardAero, the following companies either located significant new operations or expanded existing operations in San Antonio:

Company	# Jobs	Туре
USAA°	1,500	Expansion
<mark>okin</mark> i	1,400	Relocation
TJX	1,000	Relocation
EY	600	Relocation
PENFED CREDIT UNION	600	Expansion
hulu	500	Relocation
WELLS FARGO	350	Expansion
Capture	314	Expansion
StandardAero	235	Expansion
<b>♡</b> BD	150	Expansion
BAKKAVO	140	Relocation
FREEDOM SECURITY ALLIANCE	120	Relocation
AMERIVET	100	Expansion
COASTAL LIFE TECHNOLOGIES	100	Expansion
TAKUMI STAMPING INC.	80	Expansion
LKZ	50	Relocation





#### TRANSPORTATION ADVANTAGES

#### **OVERVIEW**

San Antonio is served by an excellent infrastructure of highways and interstates, railways, public transportation, and major airport. Its central location and international airport give local businesses a competitive advantage in the U.S. and global marketplace. Markets anywhere in the country or the world can be easily accessed, making San Antonio an ideal location for regional, national and international operations.

#### SAN ANTONIO INTERNATIONAL AIRPORT 50+ NONSTOP DESTINATIONS

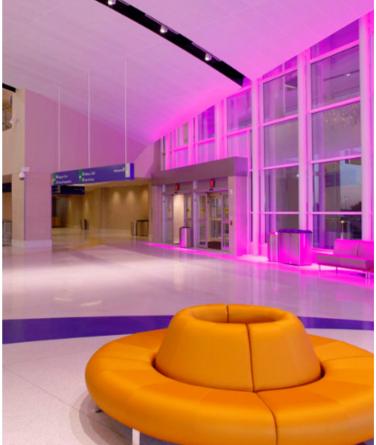












#### SAN ANTONIO INTERNATIONAL AIRPORT



- ±260 Daily flights, including 50+ nonstop destinations
- Located 15 minutes from downtown San Antonio, easily accessible via Loop 410 and U.S. 281
- One of the lowest-cost air travel markets in the U.S.



**DELTA** 

Served by nine major commercial airlines — including American,
 Delta, United, and Southwest Airlines



 Annual economic impact of more than \$5 billion, supporting over 97,500 local jobs

San Antonio International Airport was named the #1 airport with 5-15 million passengers in North America in its 2018 Airport Service Quality Awards by the Airport Council International.

#### DISTANCES & FLIGHT TIMES TO MAJOR U.S. METROS

Destination	Highway Miles	Flight Times
Atlanta	875	1:52
Chicago	1,045	2:16
Dallas	245	0:43
Denver	795	1:52
Houston	188	0:34
Los Angeles	1,202	2:46
Minneapolis	1,103	2:21
New York	1,578	3:23
Orlando	1,036	2:14
Seattle	1,782	4:03
Toronto	1,433	3:22
Washington, D.C.	1,382	2:55

#### **INTERSTATES & HIGHWAYS**

The San Antonio metro has one of the most progressive and comprehensive urban freeway systems in North America. Its efficient traffic flow offers residents efficient commutes that average only 24 minutes, placing San Antonio among the nation's top cities for best commutes.



This southernmost cross-country Interstate Highway in the Southern U.S. stretches from the Pacific Ocean to Jacksonville, Florida. In Texas, it traverses from El Paso to Houston, and in San Antonio forms the west and south boundaries of the CBD.



I-35 is a major Interstate Highway with a cross-country, north-south route stretching from Laredo, Texas to Duluth, Minnesota. Interstate 35 is the ninth-longest Interstate and the third-longest north-south Interstate Highway. In San Antonio, it traverses along the west and north sides of the CBD and continues north to Austin and Dallas/Fort Worth.



This Texas interstate highway originates at the north end of the CBD, forms the eastern border of downtown San Antonio and continues to the southeast for a total of 143 miles where it terminates at Corpus Christi.



As San Antonio's inner loop, I-410 offers direct access to San Antonio International Airport at the north side of the city.



Also known as the Charles W. Anderson Loop, this highway encircles San Antonio (beyond I-410) and totals nearly 100 miles. Intersecting with I-10, I-35, US 281, I-37, and US 90, it offers connectivity from urban San Antonio to its growing suburban residential neighborhoods.



U.S. Route 281 is a north-south highway traveling over 1,800 miles from the Texas/Mexico border to the North Dakota/Canada border. In San Antonio, it connects the CBD to the San Antonio Airport and Hill Country to the north while continuing south to its terminus at Brownsville, Texas.



US 90 cross the southern U.S. states, from Florida to west Texas. In San Antonio, it crosses the southern part of the city, running from the south end of downtown and connecting with Lackland Air Force Base to the southwest.



# SAN ANTONIO MARKET

#### NATIONAL RECOGNITION

Forbes named San Antonio one of the best places for business and careers, one of the top cities for job growth and education, and a top city for cost of doing business. The metro area was recognized by U.S. News & World Report as one of the "Best Places to Live in the USA." With the cost of living significantly lower than the national average, the positive business climate and the excellent education options, San Antonio is a prime location for businesses and residents alike.



Most Affordable US Cities to Live In

-Money Crashers 2019



Market for Millennial Homebuyers

- San Antonio Business Journal 2022

Highest Economic Growth over the Last 10 Years

- Brookings 2019



**Best Places to Visit in Texas** 

-U.S. News & World Report 2021





#### HIGHER EDUCATION



Home to 15 colleges & universities Student population of over 160,000

Provides a steady stream of young, well-educated residents









## SAN ANTONIO MARKET

#### **EXCEPTIONAL QUALITY OF LIFE**

San Antonio offers an affordable and exceptional quality of life with an inviting array of historical destinations, premier golf courses and resorts, professional sports, public parks and gardens, rivers and trails from downtown to the edges of the city.

- Significant attractions include The Alamo, River Walk, Market Square, Sea World of Texas, Schlitterbahn Waterpark, and Six Flags Fiesta Texas.
- As part of the famed Texas Hill Country, San Antonio is home to many of the state's most picturesque and exclusive destination resorts.
- · San Antonio offers many exciting spectator sports and is most notably home of the NBA's fivetime world champion San Antonio Spurs.
- · Outdoor activities include camping, hiking, fishing, sailing, white water sports, hunting and boating.















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