7978 Broadway San Antonio, Texas 78209

Sunset Rd at Broadway St.

Medical/Office For Lease







James T. Foreman

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Table of Contents

SECTION 1 Maps

SECTION 2 Photos

SECTION 3 Plan

SECTION 4 Property Summary

SECTION 5 Quote Sheet

SECTION 6 San Antonio Overview

SECTION 7 Medical Office/Office Market Snapshot

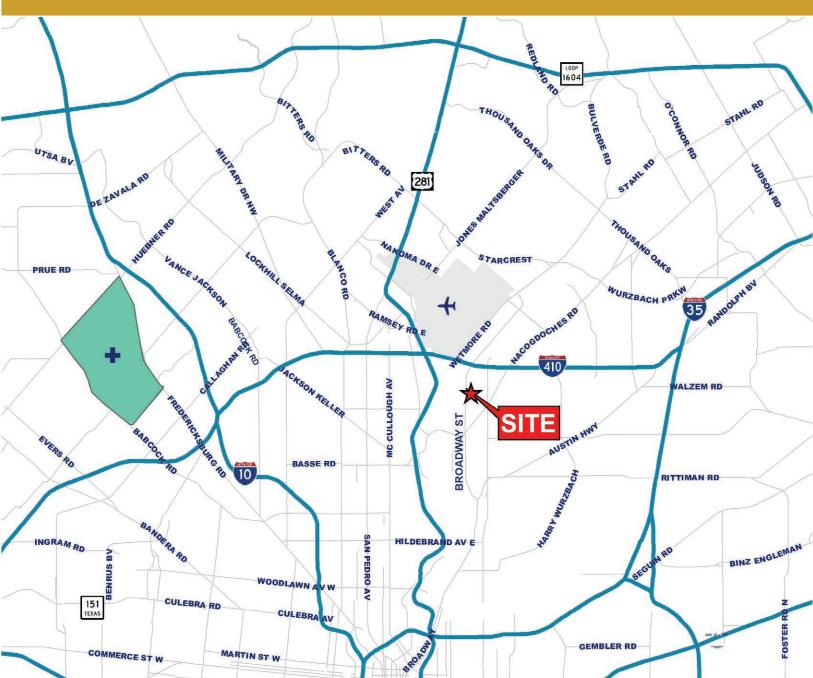
SECTION 8 Demographics

SECTION 9 TREC Agency Disclosure

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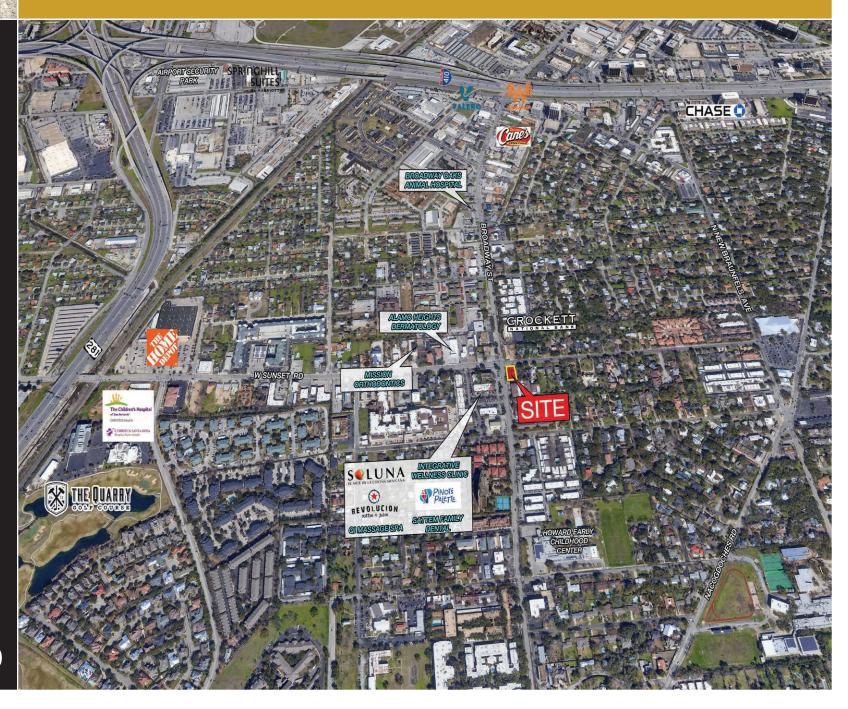
City Location Map



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Oblique Aerial

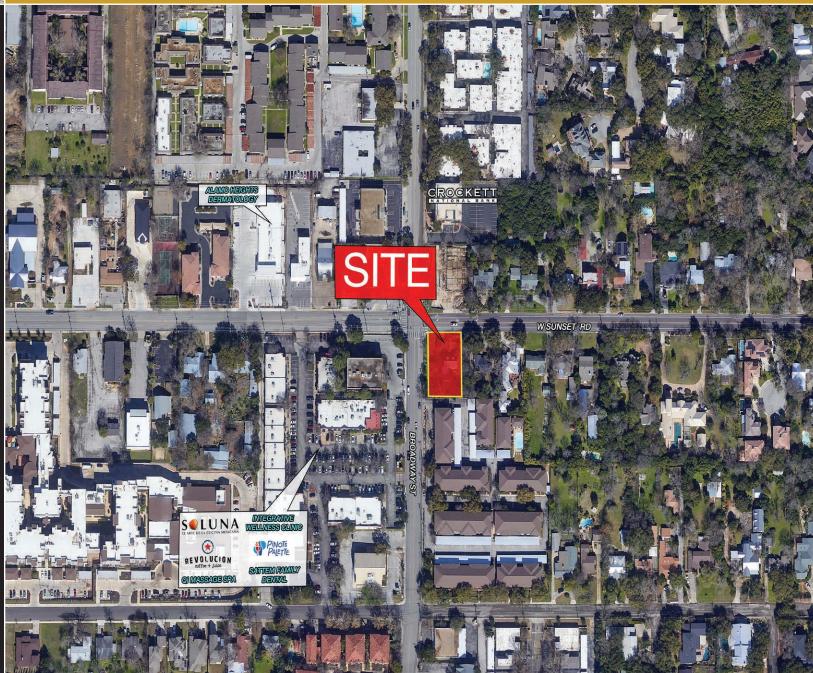


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Site Aerial



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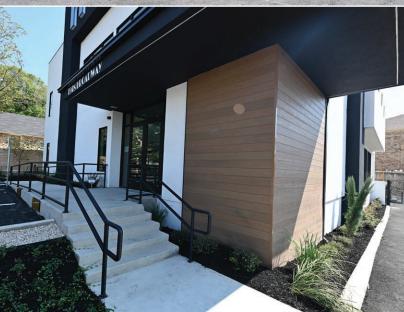




Photos









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Photos







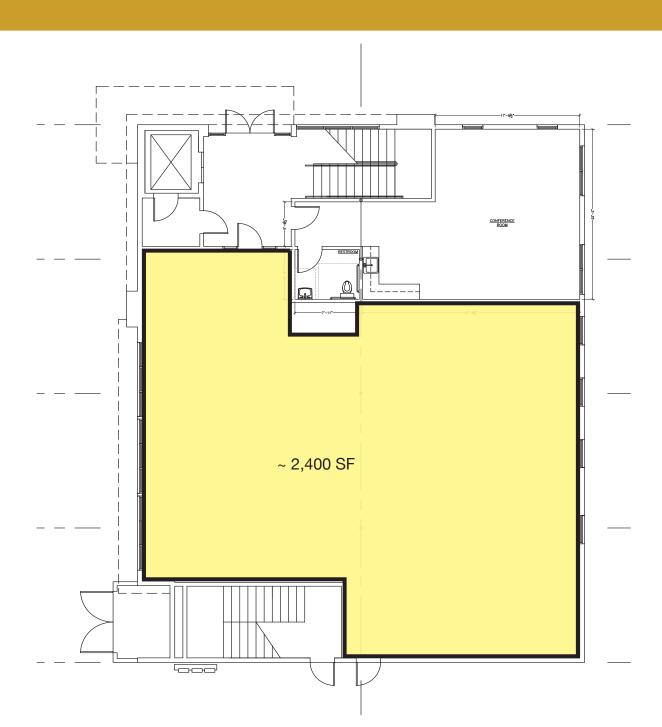


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Plan

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Property Summary

Address 7978 Broadway, San Antonio, TX 78209

Location Sunset Rd @ Broadway St

Property .46 acres lot size

Details 7,700 SF building size

Legal NCB 11889 (BCBW HOLDINGS LLC)

Description BLK LOT 101

Zoning OCL

Road Sunset Rd @ Broadway St

Frontage

Building Status Construction complete

Floors 2

Year Built 2020

Comments

- Monument signage available
- Shell condition
- Great hard corner visibility at Broadway & Sunset
- Located in the heart of Medical Road; 78209
- Easy access to Loop 410 and Hwy 281

Traffic Counts

Broadway, between Loop 410 & E Sunset Rd; 35,821 vpd (2019) US 281 & W Sunset Rd just West of Broadway;

150,523 vpd (2019)

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Quote Sheet - Lease

Square FootageLargest Available Area2,389AvailableLargest Contiguous Area2,389

Largest Contiguous Area 2,389 Smallest Available Space 2,389 (Note: All above figures in Rentable Square Feet)

Base Rental \$35.00 + NNN

Triple Net \$8.00 estimated

Term 10 year minimum

Tenant Improvements Negotiable

Deposit Equal to one (1) month's Base Rental (typical)

Financial Information Required prior to submission of lease document by Landlord

Disclosure A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual and

returned to Landlord's leasing representative.

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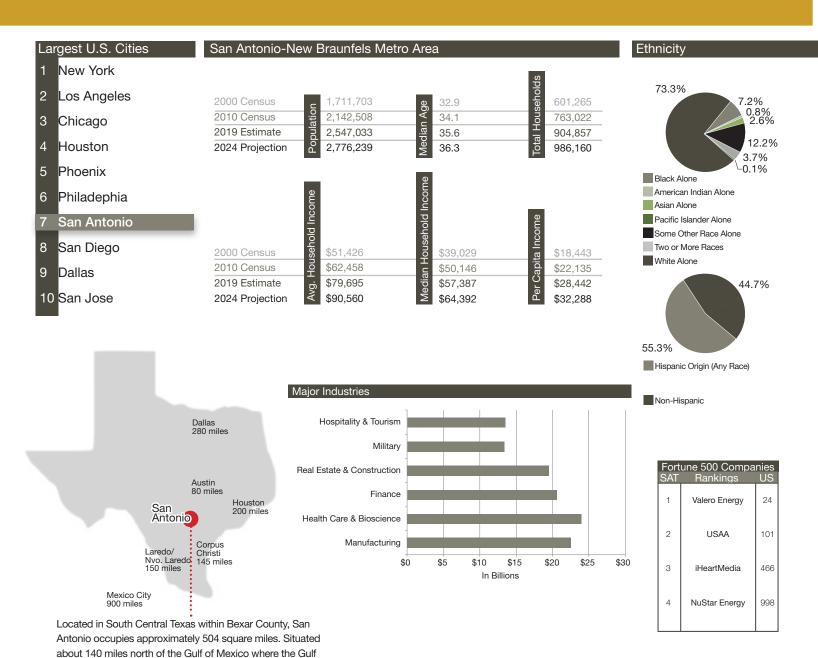
Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, credit worthiness of tenant, condition of space leased, leasehold input allowances, term of lease and other factors deemed important by the Landlord.

This Quote Sheet does not constitute an offer. Neither this document nor any oral discussions between the parties is intended to be a legally binding agreement, but merely expresses terms and conditions upon which the Landlord may be willing to enter into an agreement. This Quote Sheet is subject to modification, prior leasing or withdrawal without notice and neither party hereto shall be bound until definitive written agreements are executed by and delivered to all parties to the transaction. The information provided herein is deemed reliable, however, no warranties or representations as to the accuracy are intended, whether expressed or implied.





San Antonio Overview



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Coastal Plain and Texas Hill Country meet.





Medical Office Market Snapshot - 3Q 2019

Medical Office Market Snapshot - 3Q 2019









Healthcare Industry

- \$28.4 Billion Economic Impact 6x more vs. 1990
- 1 in 6 employed in Medical/Bioscience Sector
- · 50,000 net new jobs over past decade

South Texas Medical Center Key Facts

- · 12 major hospitals
- · 5.6 million annual patient visits
- · 46,000 total employment
- 40 + medical/professional office buildings

Submarket Map



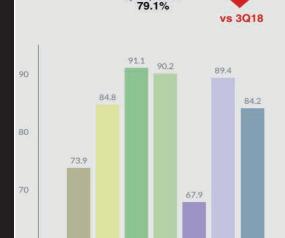
Submarkets

NW: North West FNC: Far North Central FW: Far West S: South CBD: Central Business District NC: North Central NE: North East

Market Intelligence Guided by Experience Kimberly S. Gatley

Senior Vice President & Director of Research kgatley@reocsanantonio.com

P 210 524 4000 | F 210 524 4029



5,742,068 SF

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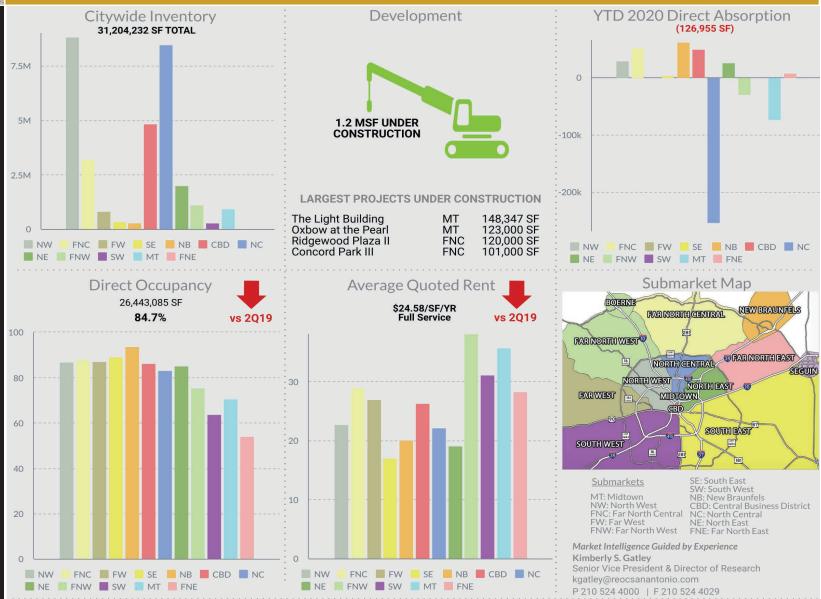
210 524 4000

Source: REOC San Antonio. Statistical Information is calculated for all multi-tenant medical office buildings 20,000 sq. ft. and larger (excluding Single-Tenant, Owner-Occupied, Government & Clinical Facilities). Average Rental Rates reflect asking rental rates quoted on an annual full-service basis. Individual building rates are weighted by the total rentable square footage of the building. Although information has been obtained from sources deemed to be reliable, REOC, nor any of its members, makes no representations, warranties or promises regarding the accuracy of such information.





Office Market Snapshot - 2Q 2020



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Analysis by REOC San Antonio based on data provided by the San Antonio Commercial Real Estate Data Alliance (SACREDA) and approved by the SACREDA Office Advisory Board. Statistical information is calculated for multi-tenant office bidgs. 20,000 sf and larger (excl. Single-Tenant, Owner-Occupied, Gov't and Medical Buildings). Rental rates reflect non-weighted strict average asking rental rates quoted on an annual full-service basis. Rents quoted on a non-full service basis (such as NNN have been calculated up to reflect the full-service





Demographics: 1-Mile

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.

Summary	Cer	nsus 2010		2020		2025
Population	55.	12,484		13,268		14,181
Households		5,627		6,015		6,454
Families		2,864		2,988		3,167
Average Household Size		2.11		2.10		2.10
Owner Occupied Housing Units		2,773		2,638		2,686
Renter Occupied Housing Units		2,854		3,377		3,768
Median Age		43.0		45.9		47.5
Trends: 2020-2025 Annual Rate		Area		State		National
Population		1.34%		1.54%		0.72%
Households		1.42%		1.51%		0.72%
Families		1.17%		1.47%		0.64%
Owner HHs		0.36%		1.53%		0.72%
Median Household Income		0.70%		1.43%		1.60%
				2020		2025
Households by Income			Number	Percent	Number	Percent
<\$15,000			941	15.6%	981	15.2%
\$15,000 - \$24,999			542	9.0%	554	8.6%
\$25,000 - \$34,999			582	9.7%	615	9.5%
\$35,000 - \$49,999			640	10.6%	660	10.2%
\$50,000 - \$74,999			972	16.2%	1,037	16.1%
\$75,000 - \$99,999			598	9.9%	682	10.6%
\$100,000 - \$149,999			676	11.2%	719	11.1%
\$150,000 - \$199,999			497	8.3%	568	8.8%
\$200,000+			569	9.5%	637	9.9%
Median Household Income			\$55,935		\$57,915	
Average Household Income			\$93,462		\$99,662	
Per Capita Income			\$42,924		\$45,913	
		nsus 2010		2020		2025
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	553	4.4%	535	4.0%	560	3.9%
5 - 9	760	6.1%	649	4.9%	680	4.8%
10 - 14	790 740	6.3%	724	5.5%	739	5.2%
15 - 19 20 - 24	695	5.9%	727 827	5.5%	710 783	5.0%
20 - 24 25 - 34	1,494	5.6% 12.0%		6.2% 11.7%	1,679	5.5% 11.8%
25 - 34 35 - 44		12.0%	1,555	11.7%		10.8%
45 - 54	1,495	13.8%	1,480	11.5%	1,536	11.3%
55 - 64	1,727 1,543	12.4%	1,524 1,754	13.2%	1,601 1,718	12.1%
65 - 74	964	7.7%	1,502	11.3%	1,773	12.1%
75 - 84	900	7.7%	1,021	7.7%		9.6%
85+	824	6.6%	969	7.7%	1,363	7.3%
85+		0.0% nsus 2010	909	7.3% 2020	1,040	7.3% 202 5
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	10,763	86.2%	11,057	83.3%	11,704	82.5%
Black Alone	291	2.3%	372	2.8%	417	2.9%
American Indian Alone	73	0.6%	84	0.6%	90	0.6%
Asian Alone	256	2.1%	367	2.8%	458	3.2%
Pacific Islander Alone	8	0.1%	13	0.1%	18	0.1%
Some Other Race Alone	821	6.6%	1,023	7.7%	1,094	7.79
Two or More Races	272	2.2%	353	2.7%	400	2.8%
Hispanic Origin (Any Race)	4,528	36.3%	5,589	42.1%	6,282	44.39

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Demographics: 3-Mile

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.

Summary	Cer	nsus 2010		2020		20
Population		72,687		75,393		77,
Households		30,719		31,810		32,
Families		17,528		17,699		18,
Average Household Size		2.30		2.31		- 2
Owner Occupied Housing Units		16,135		15,684		16,
Renter Occupied Housing Units		14,584		16,125		16
Median Age		38.1		39.6		
Trends: 2020-2025 Annual Rate		Area		State		Natio
Population		0.55%		1.54%		0.7
Households		0.56%		1.51%		0.7
Families		0.43%		1.47%		0.
Owner HHs		0.62%		1.53%		0.
Median Household Income		0.69%		1.43%		1.
				2020		2
Households by Income			Number	Percent	Number	Per
<\$15,000			4,099	12.9%	3,991	12
\$15,000 - \$24,999			3,028	9.5%	2,893	8
\$25,000 - \$34,999			3,006	9.4%	3,027	9
\$35,000 - \$49,999			4,252	13.4%	4,300	13
\$50,000 - \$74,999			5,447	17.1%	5,795	17
\$75,000 - \$99,999			3,675	11.6%	3,908	11
\$100,000 - \$149,999			3,739	11.8%	3,977	12
\$150,000 - \$199,999			1,733	5.4%	1,840	5
\$200,000+			2,832	8.9%	2,984	ç
Median Household Income			\$55,190		\$57,117	
Average Household Income			\$90,791		\$96,399	
Per Capita Income			\$38,751		\$41,145	
	Cer	nsus 2010		2020		2
Population by Age	Number	Percent	Number	Percent	Number	Per
0 - 4	4,803	6.6%	4,399	5.8%	4,530	5
5 - 9	4,471	6.2%	4,420	5.9%	4,453	5
10 - 14	4,379	6.0%	4,604	6.1%	4,470	5
15 - 19	4,789	6.6%	4,805	6.4%	4,796	6
20 - 24	5,187	7.1%	5,228	6.9%	5,243	6
25 - 34	9,857	13.6%	9,839	13.1%	10,181	13
35 - 44	9,166	12.6%	9,039	12.0%	9,344	12
45 - 54	10,521	14.5%	8,959	11.9%	8,825	11
55 - 64	8,498	11.7%	9,838	13.0%	9,241	11
65 - 74	4,980	6.9%	7,469	9.9%	8,496	11
75 - 84	3,882	5.3%	4,267	5.7%	5,274	6
85+	2,152	3.0%	2,526	3.4%	2,622	3
	Cer	nsus 2010		2020		2
Race and Ethnicity	Number	Percent	Number	Percent	Number	Per
White Alone	56,691	78.0%	56,991	75.6%	58,136	75
Black Alone	3,670	5.0%	4,082	5.4%	4,317	5
American Indian Alone	562	0.8%	592	0.8%	609	0
Asian Alone	1,225	1.7%	1,641	2.2%	1,953	2
Pacific Islander Alone	76	0.1%	100	0.1%	113	0
Some Other Race Alone	8,124	11.2%	9,219	12.2%	9,357	12
Two or More Races	2,339	3.2%	2,769	3.7%	2,991	3
Hispania Origin (Any Rose)	22 715	4E 006	26.075	40.006	20.266	F.
Hispanic Origin (Any Race)	32,715	45.0%	36,975	49.0%	39,266	50

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Demographics: 5-Mile

Summary	Cei	nsus 2010		2020		20
Population		184,550		193,592		199,4
Households		73,592		77,050		79,3
Families		42,660		43,518		44,4
Average Household Size		2.41		2.42		2.
Owner Occupied Housing Units		35,317		33,518		34,2
Renter Occupied Housing Units		38,275		43,532		45,1
Median Age		34.3		35.9		36
Trends: 2020-2025 Annual Rate		Area		State		Nation
Population		0.60%		1.54%		0.72
Households		0.59%		1.51%		0.72
Families		0.45%		1.47%		0.64
Owner HHs		0.43%		1.53%		0.72
Median Household Income		0.86%		1.43%		1.60
				2020		20
Households by Income			Number	Percent	Number	Perce
<\$15,000			12,511	16.2%	12,338	15.5
\$15,000 - \$24,999			9,320	12.1%	9,038	11.4
\$25,000 - \$34,999			8,969	11.6%	9,029	11.4
\$35,000 - \$49,999			12,364	16.0%	12,581	15.9
\$50,000 - \$74,999			13,440	17.4%	14,310	18.0
\$75,000 - \$99,999			8,423	10.9%	9,178	11.6
\$100,000 - \$149,999			7,347	9.5%	8,012	10.
\$150,000 - \$199,999			2,355	3.1%	2,525	3.2
\$200,000+			2,321	3.0%	2,343	3.
Median Household Income			\$43,159		\$45,037	
Average Household Income			\$61,713		\$65,411	
Per Capita Income			\$24,700		\$26,146	
		nsus 2010		2020		20
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	12,548	6.8%	12,053	6.2%	12,535	6.3
5 - 9	11,761	6.4%	11,622	6.0%	11,706	5.9
10 - 14	11,241	6.1%	11,352	5.9%	11,392	5.
15 - 19	13,062	7.1%	12,645	6.5%	12,779	6.4
20 - 24	16,555	9.0%	16,191	8.4%	16,621	8.3
25 - 34	28,898	15.7%	30,577	15.8%	30,471	15.3
35 - 44	23,707	12.8%	24,907	12.9%	26,215	13.
45 - 54	24,741	13.4%	22,028	11.4%	21,856	11.0
55 - 64	19,905	10.8%	22,519	11.6%	21,967	11.0
65 - 74	11,353	6.2%	17,034	8.8%	18,811	9.4
75 - 84	7,574	4.1%	8,736	4.5%	11,024	5.5
85+	3,202	1.7%	3,929	2.0%	4,110	2.:
	Cei	nsus 2010		2020		20
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perc
White Alone	136,170	73.8%	137,364	71.0%	140,388	70.4
Black Alone	13,233	7.2%	14,903	7.7%	15,820	7.9
American Indian Alone	1,724	0.9%	1,890	1.0%	1,969	1.0
Asian Alone	3,523	1.9%	4,555	2.4%	5,316	2.
Pacific Islander Alone	245	0.1%	289	0.1%	318	0.2
Some Other Race Alone	23,317	12.6%	27,262	14.1%	27,906	14.0
Two or More Races	6,337	3.4%	7,329	3.8%	7,771	3.
Hispanic Origin (Any Race)	105,929	57.4%	120,149	62.1%	127,404	63.9
				UZ.170	14/,404	05.

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Information About Brokerage Services

11-2-2015

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords

- TYPES OF REAL ESTATE LICENSE HOLDERS:
 A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
 A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests; Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or

underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary: AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or

- Must treat all parties to the transaction impartially and fairly;
 May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.

 Must not, unless specifically authorized in writing to do so by the party, disclose:
- that the owner will accept a price less than the written asking price;
- that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

le at www.trec.texas.gov	Information available	nission	Regulated by the Texas Real Estate Commission
	als Date	Buyer/Tenant/Seller/Landlord Initials	Buyer/Te
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