

Good Shepherd Center



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PROPERTY OVERVIEW

Avison Young is pleased to present the opportunity to acquire 8115 N. 19th Avenue in Phoenix, Arizona. This 6,100 sf C-1 zoned retail property is located north of the northeast corner of 19th Avenue and Northern Road and is part of the North Phoenix and I-17 Corridor Submarket. This value-add investment is great opportunity to enter a revitalized retail market that has proven to be resilient and innovative to the evolving retail industry over the past few years.

8115 N. 19th Avenue is strategically located less than one-mile from the I-17 freeway and directly accessible from the Valley Metro Light Rail. The Valley Metro Light Rail is an approximate 28-mile rail line connecting the region to the cities of Phoenix, Tempe, and Mesa. The light rail operates 365 days a year for 20+ hours a day and transports 15 million riders annually. The light rail is a catalyst for jobs and economic development with over \$12 billion in public and private investment since it's conception in 2008. Two stations on 19th Avenue serve this property. The 19th/Dunlap Avenue station is the busiest station in the rail system with more than 1 million passengers de-boarding annually, while the 19th Avenue/Northern Avenue station de-boards nearly 400,000 passengers annually.

The site boasts dense demographics of roughly 457,493 people and a daytime employment of 176,911 people in a 5-mile radius. In addition to the neighboring Albertson's grocer store, there are many national and regional tenants at this intersection, including: Walgreens, Sprouts, Salad and Go, Next Care Urgent Care, McDonald's, Dunkin Donuts and more.



YEAR BUILT

1999

PROJECT SIZE

17,606 sf project including one building on 0.40-acre lot Building: Strip Center - 6,100 sf

PURCHASE PRICE / CAP RATE

\$1,208,874.00 / 7.86%

TAXES

2019: \$12,994.60 (\$0.74/sf)

PARKING

3.24/1,000 sf

APN

158-07-080A

ZONING

C-1

PROPERTY HIGHLIGHTS

- Close proximity to the Valley Metro Light Rail
- Over 1,700 multifamily units in 0.25-miles
- Within 1-mile from the I-17 Freeway
- Strong demographics
- Great visibility on 19th Avenue
- New roof in 2019
- 3 new HVAC units in 2019

Phoenix Retail Market | Area Overview



The Metro Phoenix retail property market has evolved dramatically since the depths of the last recession when substantial overbuilding in the period heading into 2008 created massive oversupply. Since then, developers have been extremely cautious, with relatively little new product compared to the early and mid-2000s. That prudence has paid off now that another difficult period is unfolding. Overall retail fundamentals were fair in early 2020, and certain subsectors like restaurants and experiential retail were in full flow. Now, as businesses reopen and take stock of the situation in the wake of the Coronavirus pandemic, the landscape has altered and retail is in the processes of adapting. Given the unprecedented nature of current events, Current retail inventory data must be considered with many caveats. Arizona is slowly reopening, but it is too soon to tell the shape of recovery.

North Phoenix / I-17 Corridor | Submarket Overview



The subject property lies within the North Phoenix/I-17 Corridor Retail Submarket. Of the 13 million square feet of retail in this submarket, 14.8% is in designated strip malls similar to the subject property. Average market rent in such properties is \$12.76 per square foot (psf). The overall submarket retail vacancy rate currently stands at 10.5%, which is below the 10-year average of 12.7%. Other indicators above the 10-year average include annual rent growth at 4.6% (subject to revision as current conditions are volatile), and market sale price at \$153 psf, up \$6 psf from a year ago, however 12-month sales volume is down from last year and, at \$63.2 million, below the 10-year average of \$70.6 million. There is no new retail product in the pipeline. Properties for sale within the North Phoenix/I-17 Corridor remain on the market 2.1 months longer than the Metro Phoenix average of 15.2 months.

Demographics Traffic Counts

Population count within a one-mile radius of the subject property totals 20,239 residents with an annual growth rate of 1.09%. Of the 9,173 households in this radius, 54.9% are renters and the median household income is \$48,921. Azul Apartments immediately surrounding the subject site to the north and east is a 227-unit garden apartment complex. Several other multi-unit apartment communities are situated in the La Mancha subdivision on the west side of N 19th Avenue, across from the subject site including the 488-unit Tides on Rail, the 380-unit Cielo Apartments. A 40-unit complex, Laurel Tree on Northern, is located on the southeast corner of 19th Avenue and Northern Ave.

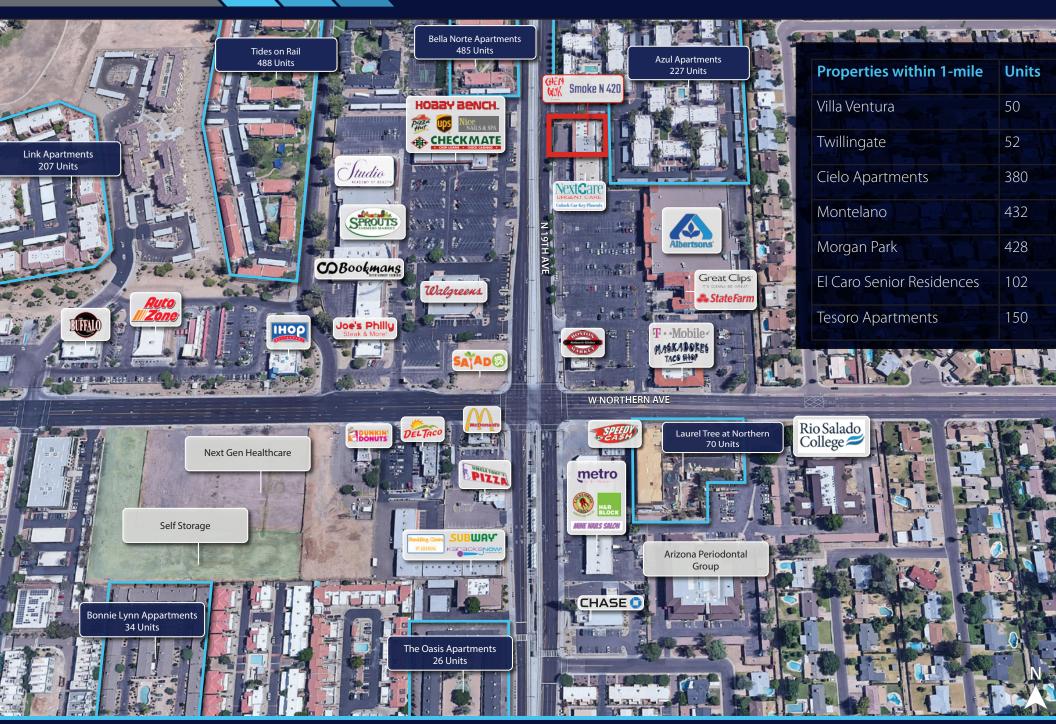




AERIALS



AERIALS



AERIALS



DEMOGRAPHICS

1, 3, & 5-Mile Radius

Lat/Lon: 33.5531/-112.0998

N 19th Ave & W Northern Ave							
	1 mi radi	1 mi radius		3 mi radius		5 mi radius	
Population							
Estimated Population (2020)	23,615		187,140		457,493		
Projected Population (2025)	25,602		204,789		500,689		
Census Population (2010)	19,876		162,391		395,072		
Census Population (2000)	20,185		168,938		414,744		
Projected Annual Growth (2020 to 2025)	1,987	1.7%	17,649	1.9%	43,196	1.9%	
Historical Annual Growth (2010 to 2020)	3,739	1.9%	24,749	1.5%	62,421	1.69	
Historical Annual Growth (2000 to 2010)	-309	-0.2%	-6,547	-0.4%	-19,672	-0.5%	
Estimated Population Density (2020)	7,521	psm	6,622	psm	5,827	psm	
Trade Area Size	3.1	sq mi	28.3	sq mi	78.5	sq mi	
Households							
Estimated Households (2020)	10,433		72,599		177,879		
Projected Households (2025)	10,872		76,494		187,191		
Census Households (2010)	8,667		62,207		151,144		
Census Households (2000)	8,927		66,438		160,887		
Estimated Households with Children (2020)	2,905	27.8%	23,421	32.3%	56,605	31.8%	
Estimated Average Household Size (2020)	2.25		2.56		2.55		
Average Household Income							
Estimated Average Household Income (2020)	\$68,213		\$69,087		\$70,636		
Projected Average Household Income (2025)	\$76,560		\$76,494		\$78,372		
Estimated Average Family Income (2020)	\$83,726		\$81,873		\$82,221		
Median Household Income							
Estimated Median Household Income (2020)	\$53,196		\$54,484		\$56,718		
Projected Median Household Income (2025)	\$62,033		\$63,622		\$66,091		
Estimated Median Family Income (2020)	\$71,985		\$67,247		\$69,035		
Per Capita Income							
Estimated Per Capita Income (2020)	\$30,198		\$26,885		\$27,549		
Projected Per Capita Income (2025)	\$32,567		\$28,649		\$29,378		
Estimated Per Capita Income 5 Year Growth	\$2,370	7.8%	\$1,764	6.6%	\$1,829	6.6%	
Estimated Average Household Net Worth (2020)	\$638,296		\$595,068		\$601,985		
Daytime Demos (2020)							
Total Businesses	699		6,508		17,815		
Total Employees	7,333		64,480		176,911		
Company Headquarter Businesses	6	0.9%	39	0.6%	114	0.6%	
Company Headquarter Employees	560	7.6%	4,296	6.7%	9,734	5.59	
Employee Population per Business	10.5		9.9		9.9		
Residential Population per Business	33.8		28.8		25.7		

Lat/Lon: 33.5531/-112.0998

N 19th Ave & W Northern Ave			0		C and an alian		
	1 mi radius		3 mi radius		5 mi radi	us	
Race & Ethnicity							
White (2020)	15,021	63.6%	117,354	62.7%	291,698	63.8%	
Black or African American (2020)	2,550	10.8%	15,166	8.1%	34,590	7.6%	
American Indian or Alaska Native (2020)	1,061	4.5%	5,739	3.1%	12,600	2.8%	
Asian (2020)	666	2.8%	8,753	4.7%	21,178	4.6%	
Hawaiian or Pacific Islander (2020)	35	0.1%	311	0.2%	811	0.2%	
Other Race (2020)	3,157	13.4%	32,140	17.2%	77,611	17.0%	
Two or More Races (2020)	1,125	4.8%	7,676	4.1%	19,004	4.2%	
Not Hispanic or Latino Population (2020)	16,219	68.7%	115,277	61.6%	282,439	61.7%	
Hispanic or Latino Population (2020)	7,395	31.3%	71,863	38.4%	175,054	38.3%	
Not Hispanic or Latino Population (2025)	17,407	68.0%	125,039	61.1%	306,057	61.1%	
Hispanic or Latino Population (2025)	8,195	32.0%	79,750	38.9%	194,632	38.9%	
Not Hispanic or Latino Population (2010)	14,088	70.9%	101,541	62.5%	247,060	62.5%	
Hispanic or Latino Population (2010)	5,788	29.1%	60,850	37.5%	148,012	37.5%	
Not Hispanic or Latino Population (2000)	16,541	81.9%	124,790	73.9%	300,483	72.5%	
Hispanic or Latino Population (2000)	3,644	18.1%	44,148	26.1%	114,261	27.5%	
Projected Hispanic Annual Growth (2020 to 2025)	799	2.2%	7,887	2.2%	19,578	2.2%	
Historic Hispanic Annual Growth (2000 to 2020)	3,752	5.1%	27,715	3.1%	60,794	2.7%	
Age Distribution (2020)							
Age Under 5	1,587	6.7%	12,577	6.7%	30,099	6.6%	
Age 5 to 9 Years	1,501	6.4%	12,489	6.7%	29,876	6.5%	
Age 10 to 14 Years	1,430	6.1%	12,666	6.8%	30,704	6.7%	
Age 15 to 19 Years	1,510	6.4%	12,285	6.6%	30,467	6.7%	
Age 20 to 24 Years	1,837	7.8%	12,815	6.8%	31,621	6.9%	
Age 25 to 29 Years	1,883	8.0%	14,467	7.7%	35,933	7.9%	
Age 30 to 34 Years	1,663	7.0%	13,398	7.2%	33,280	7.3%	
Age 35 to 39 Years	1,516	6.4%	12,539	6.7%	30,813	6.7%	
Age 40 to 44 Years	1,395	5.9%	11,907	6.4%	29,394	6.4%	
Age 45 to 49 Years	1,417	6.0%	11,902	6.4%	29,199	6.4%	
Age 50 to 54 Years	1,374	5.8%	11,373	6.1%	28,334	6.2%	
Age 55 to 59 Years	1,378	5.8%	11,488	6.1%	28,579	6.2%	
Age 60 to 64 Years	1,196	5.1%	9,640	5.2%	24,474	5.3%	
Age 65 to 74 Years	1,700	7.2%	14,897	8.0%	36,851	8.1%	
Age 75 to 84 Years	1,227	5.2%	8,498	4.5%	19,575	4.3%	
Age 85 Years or Over	1,002	4.2%	4,200	2.2%	8,294	1.8%	
Median Age	37.1		36.0		35.9		
Gender Age Distribution (2020)							
Female Population	12,257	51.9%	94,180	50.3%	229,568	50.2%	
Age 0 to 19 Years	2,917	23.8%	24,361	25.9%	59,201	25.8%	
Age 20 to 64 Years	6,854	55.9%	53,685	57.0%	133,775	58.3%	
Age 65 Years or Over	2,486	20.3%	16,134	17.1%	36,593	15.9%	
Female Median Age	39.6		37.6		37.0		
Male Population	11,358	48.1%	92,960	49.7%	227,925	49.8%	
Age 0 to 19 Years	3,111	27.4%	25,655	27.6%	61,945	27.2%	
Age 20 to 64 Years	6,805	59.9%	55,845	60.1%	137,852	60.5%	
Age 65 Years or Over	1,442	12.7%	11,460	12.3%	28,127	12.3%	
Male Median Age	34.4		34.6		34.8		

DEMOGRAPHICS

1, 3, & 5-Mile Radius

Lat/Lon: 33.5531/-112.0998

N 19th Ave & W Northern Ave							RF5
HH income \$200,000 or More HH income \$150,000 to \$199,999 428 4.1% 2,712 3.7% 7,420 4.2% HH income \$150,000 to \$199,999 1,129 10,8% 7,455 10,3,500 820,300 999 HH income \$75,000 to \$399,999 905 8.7% 7,792 10,7% 20,289 11,4% HH income \$75,000 to \$399,999 1,000 15,4% 10,5%	N 19th Ave & W Northern Ave						
HH Income \$100,000 to More		1 mi radius		3 mi radius		5 mi radius	
HH Income \$100,000 to More	Household Income Distribution (2020)						
HH Income \$150,000 to \$199,999	· '	597	5.7%	3 618	5.0%	8 417	4 7%
HH Income \$100,000 to \$149,999				-,-			
HH Income \$55,000 to \$59,999				,		, .	
HH Income \$50,000 to \$74,999		, .		, -			
HH Income \$35,000 to \$49,999				, -		-,	
HH Income \$25,000 to \$34,999		,					
HH Income \$15,000 to \$24,999		,		,		, .	
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Never Married	Housing Units, Vacant	300	2.9%	3,018	4.2%	7,381	4.1%
Currently Married 5,518 28,9% 49,293 33,0% 121,644 33,2% Separated 1,018 5,3% 8,741 5,9% 22,149 6,0% Widowed 1,341 7,0% 8,511 5,7% 19,223 5,2% Divorced 2,662 13,9% 22,219 14,9% 52,889 14,4% Household Type (2020)	Marital Status (2020)						
Separated 1,018 5.3% 8,741 5.9% 22,149 6.0% 1,000 1,	Never Married	8,558	44.8%	60,644	40.6%	150,911	41.1%
Widowed Divorced 1,341 7.0% 2,662 13.9% 22,219 14.9% 52,889 14.4% Household Type (2020) Population Family 17,131 72.5% 145,346 77.7% 356,462 77.9% 79.9% 70.90 21.5% 97,095 21.2% 90.9% 3,936 0.9% 17.90 0.8% 1.593 0.9% 3,936 0.9% 17.90 0.8% 1.593 0.9% 3,936 0.9% 17.90 0.9% 3,936 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.90 0.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 17.90 0.9% 3.9% 3.9% 3.9% 3.9% 3.9% 3.9% 3.9% 3	Currently Married	5,518	28.9%	49,293	33.0%	121,644	33.2%
Divorced 2,662 13,9% 22,219 14.9% 52,889 14.4%	Separated	1,018	5.3%	8,741	5.9%	22,149	6.0%
Household Type (2020) Population Family 17,131 72.5% 145,346 77.7% 356,462 77.9% Population Family 6,305 26.7% 40,200 21.5% 97,095 21.2% 20,000 20,00	Widowed	1,341	7.0%	8,511	5.7%	19,223	5.2%
Population Family 17,131 72.5% 145,346 77.7% 356,462 77.9% Population Non-Family 6,305 26.7% 40,200 21.5% 97,095 21.2% Population Group Quarters 179 0.8% 1,593 0.9% 3,936 0.9% Family Households 5,355 51.3% 41,457 57.1% 102,518 57.6% Non-Family Households 5,078 48.7% 31,142 42.9% 75,360 42.4% Married Couple with Children 1,320 23.9% 12,169 24.7% 29,720 24.4% Average Family Household Size 3.2 3.5 3.5 3.5	Divorced	2,662	13.9%	22,219	14.9%	52,889	14.4%
Population Non-Family 6,305 26.7% 40,200 21.5% 97,095 21.2% Population Group Quarters 179 0.8% 1,593 0.9% 3,936 0.9% 1,593 0.9% 3,936 0.9% 1,593 0.9% 3,936 0.9% 1,593 0.9% 3,936 0.9% 1,593 0.9% 1,593 0.9% 3,936 0.9% 1,593 0.9% 1,593 0.9% 1,593 0.9% 1,593 0.9% 1,593 0.9% 1,593 0.9% 1,595 0.9% 1,427 1,467 1,427 1,467 1,427 1,447 1,4	Household Type (2020)						
Population Group Quarters		17,131	72.5%	145,346	77.7%	356,462	77.9%
Family Households	Population Non-Family	6,305	26.7%	40,200	21.5%	97,095	21.2%
Non-Family Households	Population Group Quarters	179	0.8%	1,593	0.9%	3,936	0.9%
Non-Family Households	Family Households	5.355	51.3%	41.457	57.1%	102.518	57.6%
Married Couple with Children 1,320 23.9% 12,169 24.7% 29,720 24.4% Average Family Household Size 3.2 3.5 3.5 3.5 Household Size (2020) 4,129 39.6% 24,389 33.6% 58,846 33.1% 2 Person Households 2,950 28.3% 20,011 27.6% 50,614 28.5% 3 Person Households 1,429 13.7% 10,048 13.8% 24,689 13.9% 4 Person Households 1,020 9.8% 8,062 11.1% 19,719 11.1% 5 Person Households 536 5.1% 5,142 7.1% 12,359 6.9% 6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Household Vehicles (2020) Household Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 2 or More Vehicles Av	t ·	.,		, -			
Average Family Household Size (2020) 1 Person Households	1	-,		- 1		-,	
Household Size (2020) 1 Person Households 2 Person Households 2 Person Households 3 Person Households 3 Person Households 4 Person Households 1 1,429 13.7% 1 10,48 13.8% 2 Person Households 1 1,020 9.8% 8 1,062 11.1% 1 19,719 11.1% 5 Person Households 5 766 5.1% 5 1,12 7.1% 1 12,359 6.9% 6 or More Person Households 3 69 3.5% 4 9,47 6.8% 1 11,652 6.6% Households with 0 Vehicles (2020) Households with 1 Vehicles Available Households with 1 Vehicles Available 4 2,204 40.3% 2 9,365 40.4% 7 1,721 40.3% Households with 2 or More Vehicles Available 4 2,295 41.2% 3 34,287 47.2% 8 7,361 49.1% Total Vehicles Available 1 4,566 1 113,611 2 87,814	l ·	,	20.070	,	2 /0	-, -	21.170
1 Person Households 4,129 39.6% 24,389 33.6% 58,846 33.1% 2 Person Households 2,950 28.3% 20,011 27.6% 50,614 28.5% 3 Person Households 1,429 13.7% 10,048 13.8% 24,689 13.9% 4 Person Households 1,020 9.8% 8,062 11.1% 19,719 11.1% 5 Person Households 536 5.1% 5,142 7.1% 12,359 6.9% 6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Household Vehicles (2020) Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814 113,611 287,814							
2 Person Households 2,950 28.3% 20,011 27.6% 50,614 28.5% 3 Person Households 1,429 13.7% 10,048 13.8% 24,689 13.9% 4 Person Households 1,020 9.8% 8,062 11.1% 19,719 11.1% 5 Person Households 369 3.5% 5,142 7.1% 12,359 6.9% 6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Households Vehicles (2020) Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814		4.400	00.00/	04.000	00.00/	50.040	00.40/
3 Person Households 1,429 13.7% 10,048 13.8% 24,689 13.9% 4 Person Households 1,020 9.8% 8,062 11.1% 19,719 11.1% 5 Person Households 536 5.1% 5,142 7.1% 12,359 6.9% 6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Households Vehicles (2020) Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814		, .		,			
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5 Person Households 536 5.1% 5,142 7.1% 12,359 6.9% 6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Household Vehicles (2020) Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34.287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814							
6 or More Person Households 369 3.5% 4,947 6.8% 11,652 6.6% Household Vehicles (2020) Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814		,		-,		-, -	
Household Vehicles (2020) Households with 0 Vehicles Available Households with 1 Vehicles Available Households with 1 Vehicles Available Households with 2 or More Vehicles Available Total Vehicles Available 14,266 113,611 18,797 10.6% 71,721 40.3% 29,365 40.4% 71,721 40.3% 87,361 49.1%							
Households with 0 Vehicles Available 1,934 18.5% 8,947 12.3% 18,797 10.6% Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814		369	3.5%	4,947	6.8%	11,652	6.6%
Households with 1 Vehicles Available 4,204 40.3% 29,365 40.4% 71,721 40.3% Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814	` '						
Households with 2 or More Vehicles Available 4,295 41.2% 34,287 47.2% 87,361 49.1% Total Vehicles Available 14,566 113,611 287,814		,		-,-		- , -	
Total Vehicles Available 14,566 113,611 287,814							
7	Households with 2 or More Vehicles Available	4,295	41.2%	34,287	47.2%	87,361	49.1%
Average Vehicles Per Household 1.4 1.6 1.6	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,				- /-	
	Average Vehicles Per Household	1.4		1.6		1.6	

Lat/Lon: 33.5531/-112.0998

						RF
N 19th Ave & W Northern Ave	1 mi radi	us	3 mi radi	us	5 mi radi	ius
Labor Force (2020)					*	_
Estimated Labor Population Age 16 Years or Over	18.853		147.150		361,231	
Estimated Cabor Population Age 16 Years of Over	11,678	61.9%	,	61.1%	225,455	62.4%
Estimated Civilian Unemployed	605	3.2%	4,733	3.2%	10,789	3.0%
Estimated in Armed Forces	26	0.1%	53		131	
Estimated Not in Labor Force	6,544			35.6%	124,856	
Unemployment Rate	3.2%	04.770	3.2%	00.070	3.0%	04.07
Occupation (2020)			-		-	
Occupation: Population Age 16 Years or Over	11,678		89,923		225,455	
Management, Business, Financial Operations	1,774	15.2%	11,654	13.0%	30,727	13.6%
Professional, Related	2,355	20.2%	16,645	18.5%	43,407	19.3%
Service	2,708	23.2%	20,904	23.2%	47,882	21.2%
Sales, Office	2,734	23.4%	20,725	23.0%	53,152	23.6%
Farming, Fishing, Forestry	8	-	178	0.2%	376	0.2%
Construct, Extraction, Maintenance	814	7.0%	9,650	10.7%	22,553	10.0%
Production, Transport Material Moving	1,285	11.0%	10,166	11.3%	27,357	12.1%
White Collar Workers	6,863	58.8%	49,025	54.5%	127,287	56.5%
Blue Collar Workers	4,814	41.2%	40,898	45.5%	98,168	43.5%
Consumer Expenditure (2020)						
Total Household Expenditure	\$551.78 M		\$3.89 B		\$9.7 B	
Total Non-Retail Expenditure	\$293.41 M	53.2%	\$2.06 B	52.9%	\$5.13 B	52.9%
Total Retail Expenditure	\$258.37 M	46.8%	\$1.83 B	47.1%	\$4.57 B	47.1%
Apparel	\$19.4 M	3.5%	\$136.82 M	3.5%	\$340.87 M	3.5%
Contributions	\$17.6 M	3.2%	\$123.98 M		\$308.7 M	3.2%
Education	\$16.39 M	3.0%	\$113.63 M	2.9%	\$281.77 M	2.9%
Entertainment	\$30.51 M		\$216.14 M		\$539.81 M	5.6%
Food and Beverages	\$81.82 M		\$577.71 M		\$1.44 B	14.8%
Furnishings and Equipment	\$18.94 M	3.4%	\$134.19 M	3.4%	\$335.3 M	3.5%
Gifts	\$13.42 M		\$93.6 M		\$232.65 M	2.4%
Health Care	\$46.63 M		\$330.32 M		\$823.9 M	8.5%
Household Operations	\$21.44 M		\$151.49 M		\$377.43 M	3.9%
Miscellaneous Expenses	\$10.42 M		\$73.33 M		\$182.78 M	1.9%
Personal Care	\$7.39 M		\$52.07 M		\$129.87 M	1.3%
Personal Insurance	\$3.68 M		\$26.19 M		\$65.47 M	0.7%
Reading	\$1.2 M		\$8.43 M		\$21.01 M	0.2%
Shelter	\$118.95 M		\$830.41 M		\$2.07 B	21.3%
Tobacco	\$3.62 M		\$25.34 M		\$62.83 M	0.6%
Transportation	\$98.81 M		\$703.79 M		\$1.76 B	18.1%
Utilities	\$41.55 M	7.5%	\$294.41 M	7.6%	\$732.74 M	7.6%
Educational Attainment (2020)						
Adult Population Age 25 Years or Over	15,750	. =-:	124,309		304,727	
Elementary (Grade Level 0 to 8)	747	4.7%	9,571	7.7%	24,607	8.19
Some High School (Grade Level 9 to 11)	1,039	6.6%	11,171	9.0%	26,956	8.89
High School Graduate	4,174			27.0%	77,733	
Some College		22.7%		21.9%	68,661	
Associate Degree Only		10.9%	10,886	8.8%	25,954	8.5%
Bachelor Degree Only	, .	17.4%	19,344	15.6%	50,450	
Graduate Degree	1,757	11.2%	12,506	10.1%	30,363	10.0%

@2020, Sites USA, Chandler, Arizona, 480-491-1112

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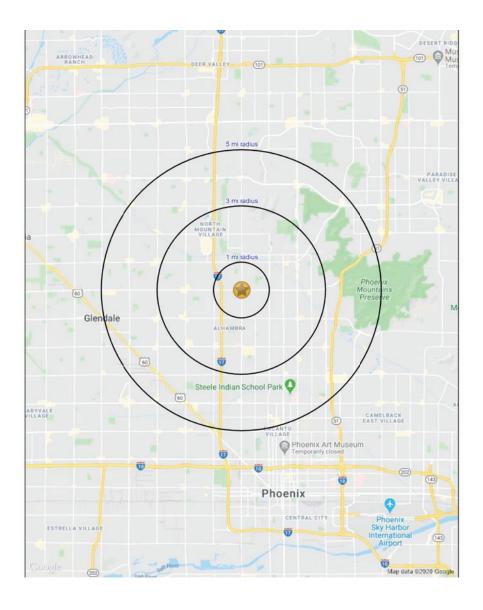
Demographic Source: Applied Geographic Solutions 4/2020, TIGER Geography

DEMOGRAPHICS

1, 3, & 5-Mile Radius

Lat/Lon: 33.5531/-112.0998

Lav.Lon: 33.5531/-112.0998						RF
N 19th Ave & W Northern Ave	1 mi radi	us	3 mi radius		5 mi radius	
Units In Structure (2020)	-					
1 Detached Unit	3,833	44.2%	35,920	57.7%	93,174	61.69
1 Attached Unit	421	4.9%	4.226	6.8%	10.364	6.9
2 to 4 Units	976	11.3%	6,763		14,327	9.5
5 to 9 Units	1,153	13.3%	5,594	9.0%	13,182	8.7
10 to 19 Units	1,444	16.7%		10.9%	14,653	9.7
20 to 49 Units	701	8.1%	4.131	6.6%	8.797	5.8
50 or More Units	1,724	19.9%	7,153	11.5%	17,702	11.7
Mobile Home or Trailer	175	2.0%	1,931	3.1%	5,307	3.5
Other Structure	6		129	0.2%	373	0.2
Homes Built By Year (2020)						
Homes Built 2010 or later	376	4.3%	2,549	4.1%	6,831	4.59
Homes Built 2000 to 2009	1,020	11.8%	5,552	8.9%	13,825	9.1
Homes Built 1990 to 1999	1,313	15.2%	7,951	12.8%	20,727	13.7
Homes Built 1980 to 1989	2,082	24.0%	10,987	17.7%	27,066	17.9
Homes Built 1970 to 1979	2,021	23.3%	15,666	25.2%	45,669	30.2
Homes Built 1960 to 1969	1,729	19.9%	13,568	21.8%	31,085	20.6
Homes Built 1950 to 1959	1,569	18.1%	13,692	22.0%	25,086	16.6
Homes Built Before 1949	323	3.7%	2,633	4.2%	7,589	5.0
Home Values (2020)						
Home Values \$1,000,000 or More	19	0.6%	465	1.5%	1,082	1.4
Home Values \$500,000 to \$999,999	541	18.1%	3,988	13.0%	8,490	10.8
Home Values \$400,000 to \$499,999	438	14.7%	2,891	9.4%	7,081	9.0
Home Values \$300,000 to \$399,999	574	19.2%	4,769	15.6%	12,264	15.6
Home Values \$200,000 to \$299,999	774	25.9%	8,333	27.2%	23,615	30.1
Home Values \$150,000 to \$199,999	483	16.2%	5,753	18.8%	15,012	19.1
Home Values \$100,000 to \$149,999	195	6.5%	3,152	10.3%	8,007	10.2
Home Values \$70,000 to \$99,999	101	3.4%	1,390	4.5%	3,474	4.4
Home Values \$50,000 to \$69,999	28	1.0%	768	2.5%	1,454	1.9
Home Values \$25,000 to \$49,999	41	1.4%	587	1.9%	1,171	1.5
Home Values Under \$25,000	58	1.9%	1,246	4.1%	3,473	4.4
Owner-Occupied Median Home Value	\$314,076		\$267,568		\$258,672	
Renter-Occupied Median Rent	\$832		\$809		\$840	
Transportation To Work (2020)						
Drive to Work Alone	8,694	73.7%	66,855	72.1%	165,538	73.1
Drive to Work in Carpool	1,117	9.5%	11,696	12.6%	27,911	12.3
Travel to Work by Public Transportation	755	6.4%	4,512	4.9%	9,456	4.2
Drive to Work on Motorcycle	25	0.2%	180	0.2%	515	0.2
Walk or Bicycle to Work	390	3.3%	2,475	2.7%	6,188	2.7
Other Means	250	2.1%	1,822	2.0%	3,770	1.7
Work at Home	568	4.8%	5,189	5.6%	13,206	5.8
Travel Time (2020)						
Travel to Work in 14 Minutes or Less	2,071	17.6%	15,783	17.0%	42,697	18.8
Travel to Work in 15 to 29 Minutes	4,788	40.6%	35,322		87,584	38.7
Travel to Work in 30 to 59 Minutes	3,536	30.0%	28,073		67,350	29.7
Travel to Work in 60 Minutes or More	713	6.0%	5,502	5.9%	13,973	6.2
Average Minutes Travel to Work	24.3		24.6		23.9	



Confidentiality Agreement

In connection with your consideration of a possible acquisition of the 8115 N 19th Ave Phoenix, AZ 85021 (the "Property") you have requested certain non-public financial and other information concerning the Property. As a condition to your being furnished such information, you agree to treat said information, which is furnished to you (herein collectively referred to as the "Evaluation Material") in accordance with the provisions of this letter. You additionally agree that nothing contained herein shall be construed to require Avison Young - Arizona, LTD (Avison Young) or ALLEN H G CHEUNG/DIANA S K CHEUNG 1993 LIV TR to disclose the content(s) of any Evaluation Material, nor does Avison Young, make any representations as to the accuracy or reliability of the Evaluation Material.

The term "Evaluation Material" does not include information which (i) is already in your possession, provided that such information is not known by you to be subject to another confidentiality agreement; or (ii) becomes generally available to the public other than as a result of a disclosure by you or your directors, officers, employees, agents or advisors; or (iii) becomes available to you on a non-confidential basis from a source other than Avison Young, provided that such source is not known by you to be bound by a Confidentiality Agreement.

You hereby agree that the Evaluation Material will be used solely for the purpose of evaluating a possible transaction, and that such information will be kept confidential by you and your advisors; provided, however that (i) any of such information may be disclosed to your directors, officers and employees and representatives of your advisors who need to know such information for the purpose of evaluating any such possible transaction, ALLEN H G CHEUNG/DIANA S K CHEUNG 1993 LIV TR and yourself (it being understood that such directors, officers, employees and representatives shall be informed by you of the confidential nature of such information and shall be directed by you to treat such information confidentially), and (ii) any disclosure of such information may be made to which ALLEN H G CHEUNG/DIANA S K CHEUNG 1993 LIV TR consents in writing. You agree that you will be responsible for any breach of this agreement by you, including any breach by any of your directors, officers, employees or advisors.

In order to help insure that the daily operational integrity of the project is maintained, you hereby agree not to contact employees or contractors of ALLEN H G CHEUNG/DIANA S K CHEUNG 1993 LIV TR without the prior written authorization of Avison Young. You will not contact any tenants or contractors of the 8115 N 19th Ave Phoenix, AZ 85021 without prior written authorization of Avison Young. You will not tour or visit the 8115 N 19th Ave Phoenix, AZ 85021 without being accompanied by a representative of Avison Young. You will not and will direct such directors, officers, employees, representatives and advisors not to disclose to any person either the fact that discussions or negotiations are taking place concerning a possible transaction, or any of the terms, conditions, or other facts with respect to any such possible transaction, including the status thereof.

In the event that you do not proceed with the transaction which is the subject of this letter within a reasonable time, you shall promptly redeliver to Avison Young all written Evaluation Material and any other written material containing or reflecting any information in the Evaluation Material (whether prepared by Avison Young or otherwise) and will not retain any copies, extracts or other reproductions in whole or in part of such written material.

This agreement is for the benefit of Avison Young, and ALLEN H G CHEUNG/DIANA S K CHEUNG 1993 LIV TR. And shall be governed by the laws of the State of Arizona.

James DeCremer, Principal D 480 423 7958 C 602 909 0957 james.decremer@avisonyoung.com Alec Miller, Senior Associate D 480 423 7955 C 480 531 0369 alec.miller@avisonyoung.com 2720 E Camelback Road Suite 150 Phoenix, AZ 85016 avisonyoung.com