

**FOR SALE
or LEASE**

**DOWNTOWN OFFICE BUILDING
190 WEST 8TH AVENUE
EUGENE, OREGON**



**PROMINENT DOWNTOWN
OFFICE BUILDING WITH
OVER 60 PARKING SPACES
ON 1/2 CITY BLOCK**

**106,000 SQUARE FEET /
26,500 SQUARE FEET
ON EACH FLOOR**

**BUILDING IS ON EUGNET,
AN OPEN ACCESS FIBER
OPTIC NETWORK**

**LEASE RATE:
\$1.27 / SF, FULL SERVICE
LESS JANITORIAL**

**SALE PRICE:
\$10,000,000**

For more information, contact:

TIM CAMPBELL
timc@campbellre.com

Licensed in the State of Oregon

MILTON OILAR
miltono@campbellre.com

Licensed in the State of Oregon

BILL NEWLAND
bill@campbellre.com

Licensed in the State of Oregon

www.campbellre.com | 541-484-2214 | 701 High Street, Suite 300 - Eugene, Oregon

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Campbell
COMMERCIAL
REAL ESTATE

190 WEST 8TH AVENUE DOWNTOWN OFFICE BUILDING

PROPERTY 190 West 8th Avenue is a prominent office building in the heart of Downtown Eugene. Originally built for the Bon Marche in 1954, the building was converted to an office building for Symantec in 1993. In addition to Symantec, the building has been home to Enterprise Rent-A-Car, Harry and David, ISTE, and currently occupied by Sykes call center, which is scheduled to vacate the building in 2018. This represents an excellent opportunity for a buyer to purchase the building for well under current replacement cost, or a tenant to lease space at under-market rents. Eugene's office market has been strengthening in the past few years, and with virtually no new office construction there are only a few buildings able to offer space over 20,000 square feet. This is the only owner/user office building for sale in the Eugene market at this time.

LOCATION The property is located on the corner of Broadway and Charnelton in Downtown Eugene. Downtown Eugene has been a longtime hub for government users, professionals and financial institutions. Recent additions to the Downtown sub-market have been Lane Community College, as well as, a very exciting high-tech industry which is heavily concentrated in Eugene's Downtown core. Downtown Eugene has gone through a major revitalization in the past decade and is served by plentiful retail, restaurant and entertainment amenities.

BUILDING The building is a 4-story (including full basement level) concrete structure. 106,000 total square feet.

LOT SIZE 1.18 acres

EUGNet (Fiber) The property is currently connected to "EUGNet". EUGNet is the largest open access fiber optic network in Oregon. This allows businesses on the EUGNet network to have data speeds exponentially faster and at a fraction of the cost than they would otherwise.

TAX LOT 17-03-31-13-06800, 17-03-31-13-06900

PROPERTY TAX (20162017) - \$95,053/\$92,201 after discount

ZONING C-3 (Major Commercial)
TD (Transit Oriented Development) overlay
BW (Broadway) overlay (affects lot 6800)

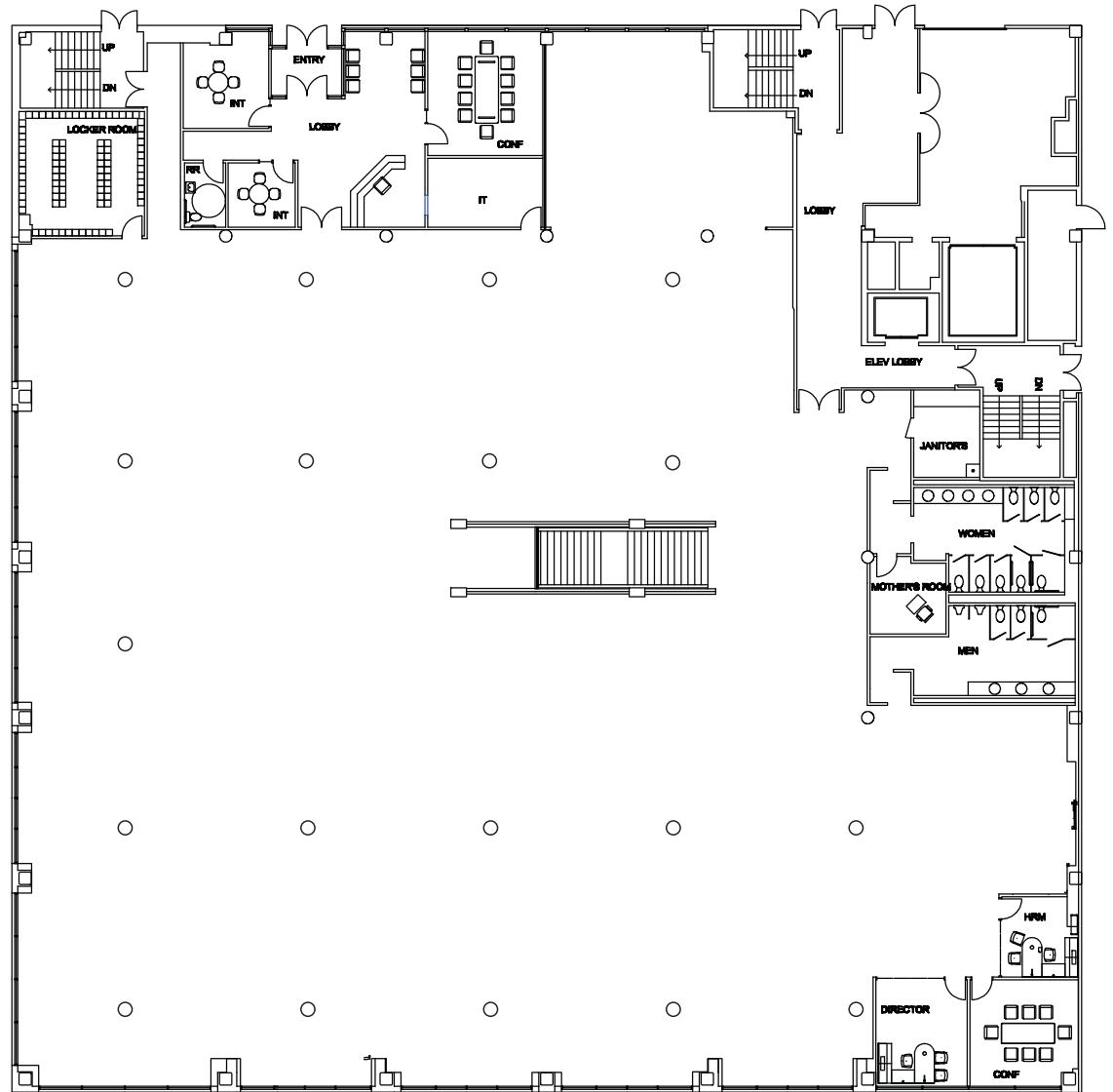
PARKING 60 on-site parking spaces located on tax lot 6900. Additional parking available in City of Eugene owned structure across Charnelton (approximately 800 spaces).



GROUND FLOOR

OFFICE SUITE FEATURES

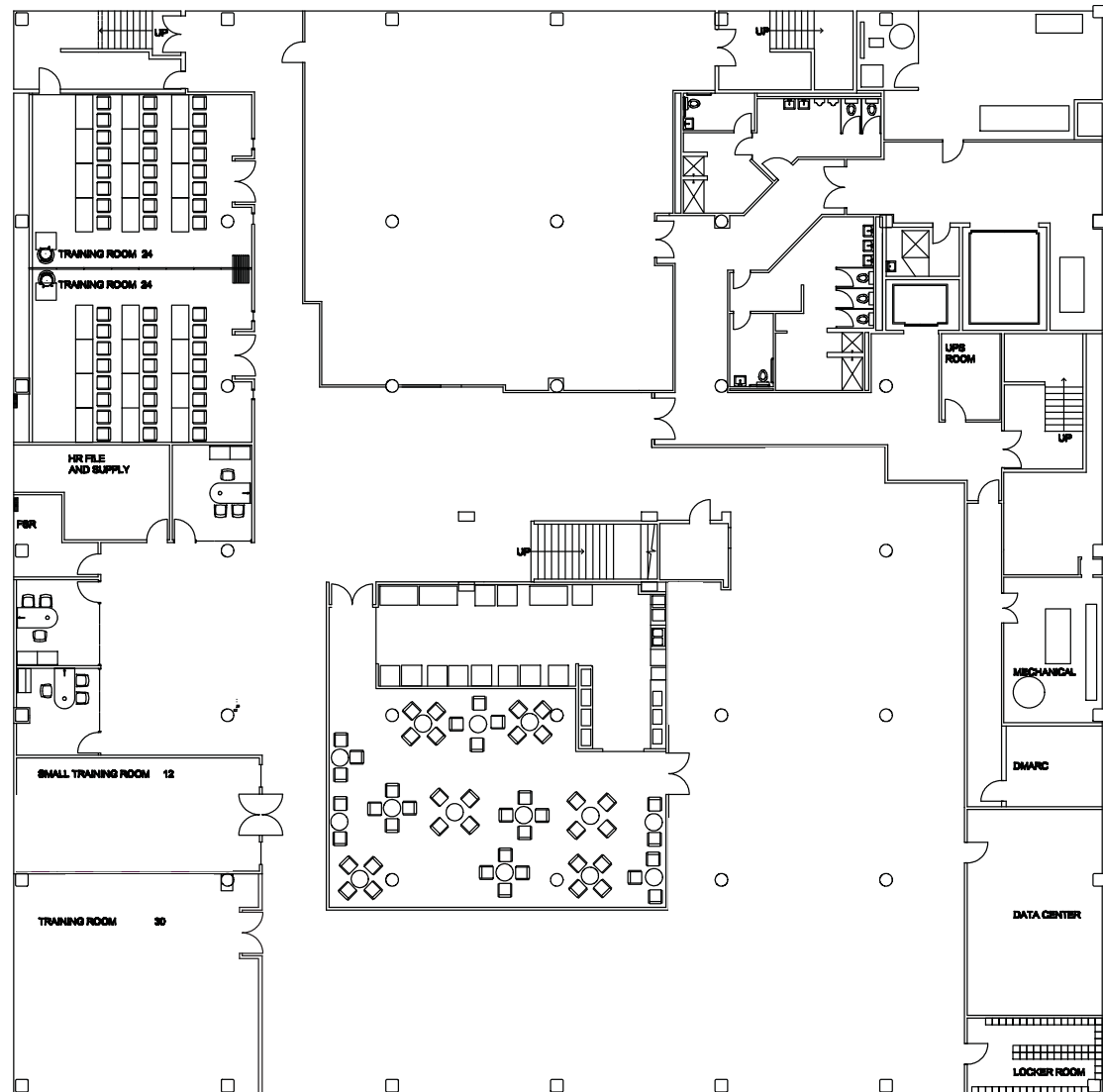
- 26,500 RSF
- LOBBY / RECEPTION AREA
- OPEN FLOOR PLAN
- CONFERENCE ROOMS
- LOCKER ROOM
- PRIVATE OFFICE SPACE



LOWER LEVEL

OFFICE SUITE FEATURES

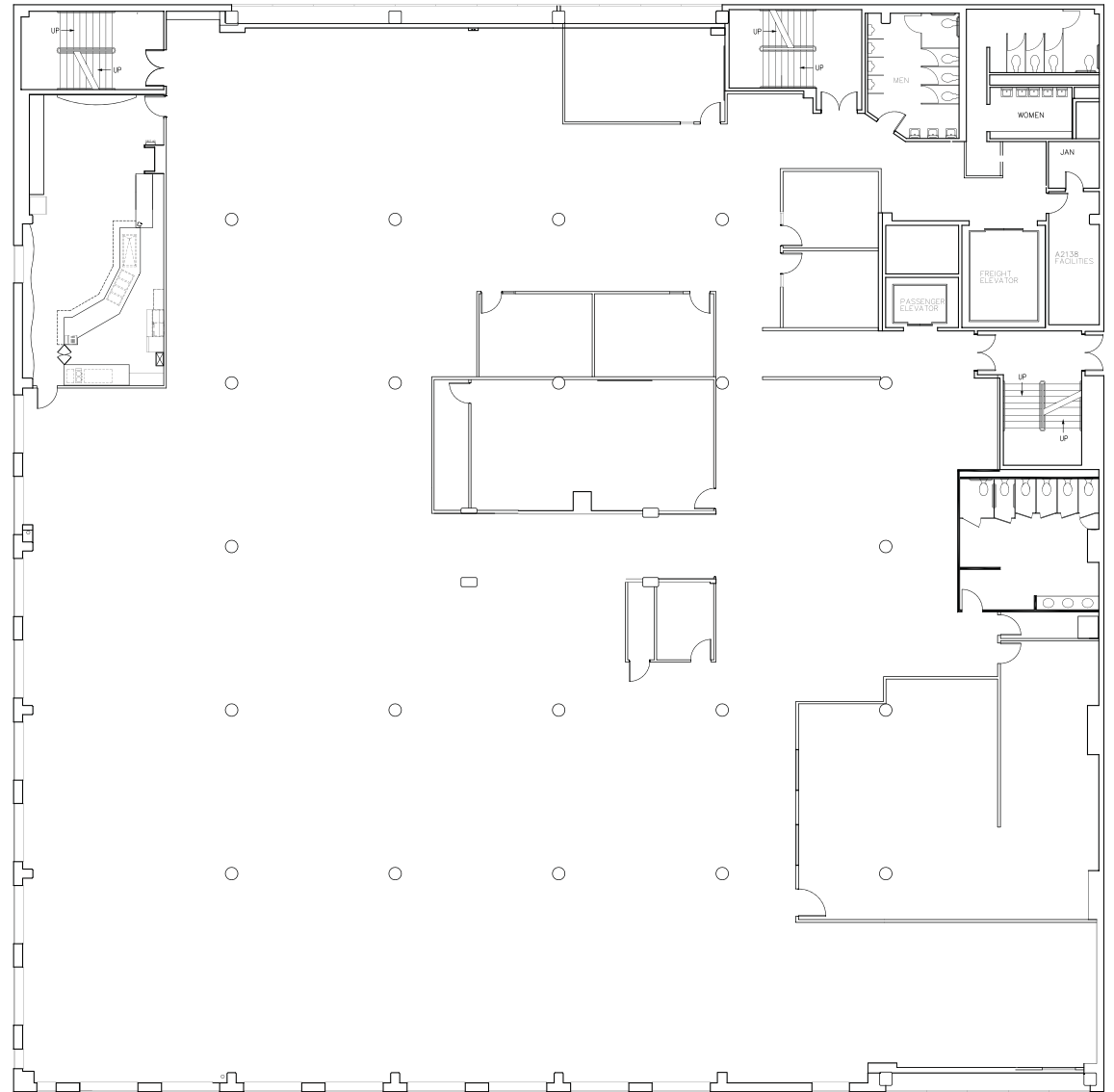
- 26,500 RSF
- OPEN FLOOR PLAN
- LARGE RESTROOMS
- MULTIPLE TRAINING ROOMS
- LOCKER ROOM



2ND FLOOR

OFFICE SUITE FEATURES

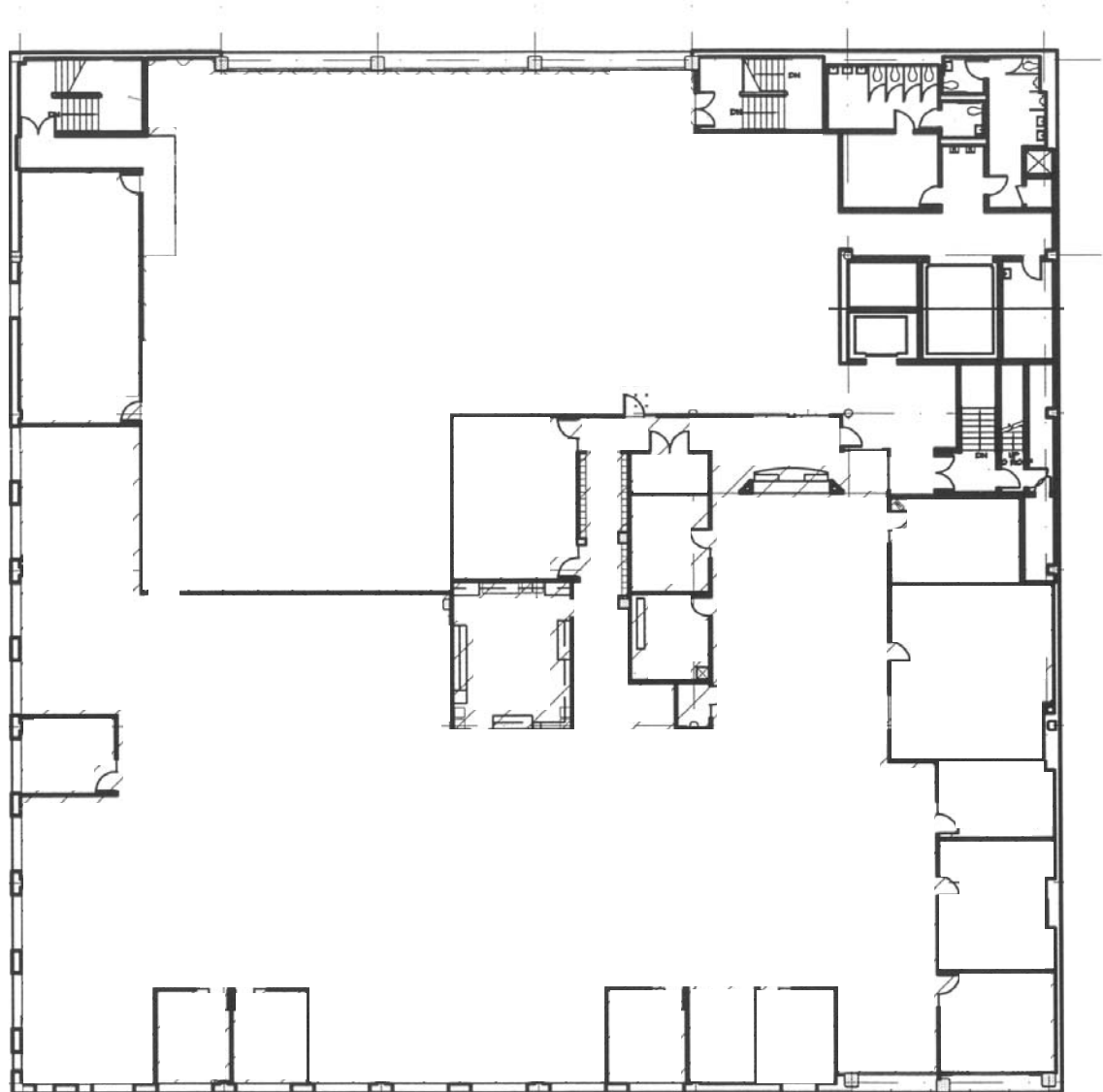
- **26,500 RSF**
- **PREVIOUS USE - CALL CENTER**
- **OPEN FLOOR PLAN WITH OFFICE AREAS**
- **LARGE RESTROOMS**
- **LUNCH ROOM**
- **COMPUTER / IT ROOM**



3RD FLOOR

OFFICE SUITE FEATURES

- **26,500 RSF**
- **OPEN FLOOR SPACE**
- **PRIVATE OFFICES**
- **TEAM MEETING SPACE**
- **CONFERENCE ROOMS**
- **CAFETERIA**
- **LOTS OF NATURAL LIGHT**



3RD FLOOR | OFFICE SUITE INTERIOR PHOTOS



BUILDING EXTERIOR PHOTOS



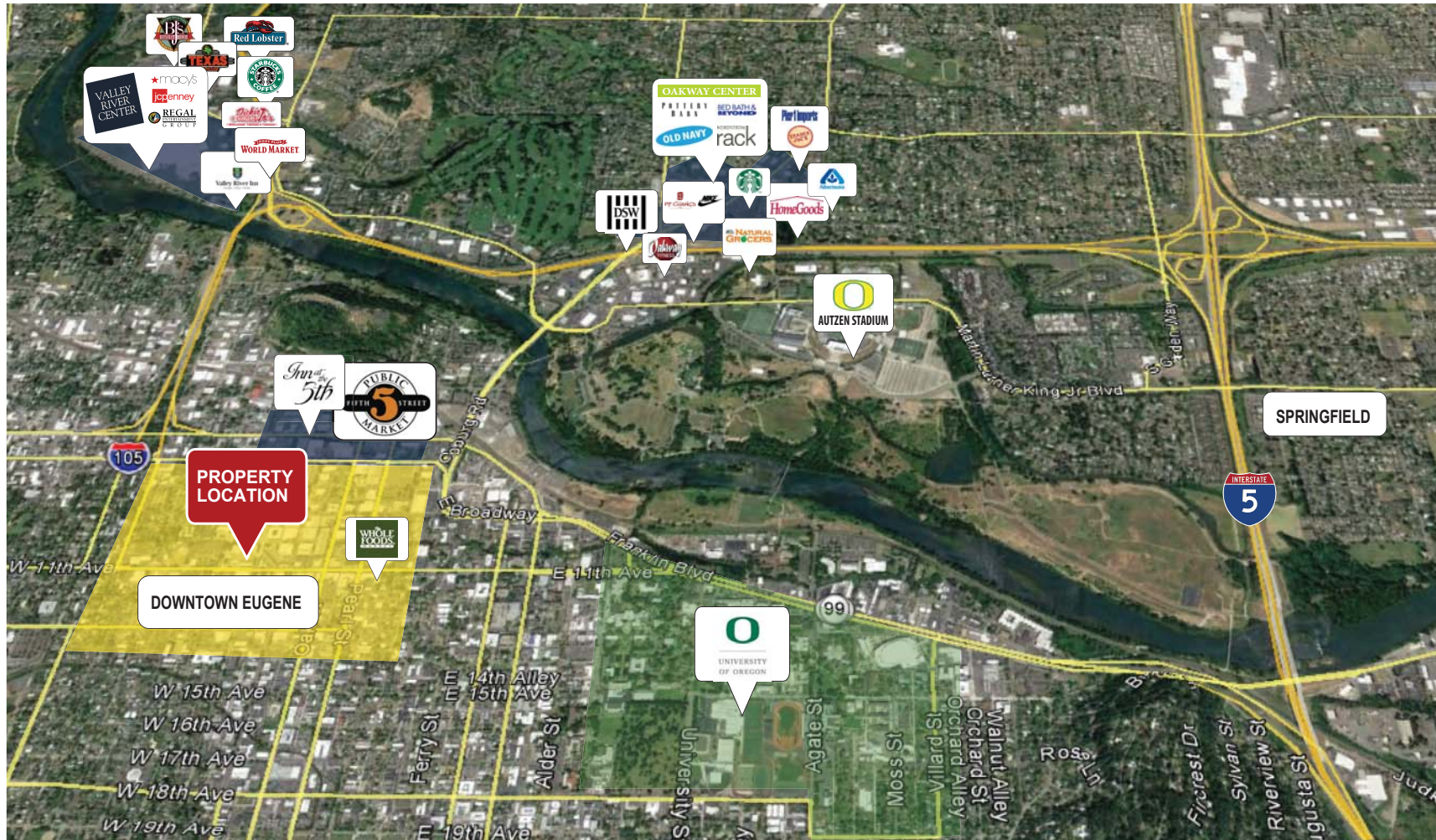
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DOWNTOWN TENANT MAP



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EUGENE AREA MAP



INITIAL AGENCY DISCLOSURE

Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.

Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

Seller's Agent -- Represents the seller only.

Buyer's Agent -- Represents the buyer only.

Disclosed Limited Agent -- Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

- (1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and
- (2) The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the seller;

- (3) To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;
- (4) To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;
- (5) To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law

Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent may agree to act as the buyer's agent only if the buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the buyer;
- (3) To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;
- (4) To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;
- (5) To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law

Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- (1) To the seller, the duties listed above for a seller's agent
- (2) To the buyer, the duties listed above for a buyer's agent; and
- (3) To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person:
 - (a) That the seller will accept a price lower or terms less favorable than the listing price or terms;
 - (b) That the buyer will pay a price greater or terms more favorable than the offering price or terms; or
 - (c) Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker (a real estate licensee who supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- (2) To take no action that is adverse or detrimental to either party's interest in the transaction; and
- (3) To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.