

INTRODUCING...

the hill.

The Hill is positioned to become Dallas' most creative shopping destination with a decidedly un-mall feel. CAPREF'S most recent destination-class retail acquisition is located in the heart of Dallas along Central Expressway at Walnut Hill.

REVIVED, REFRESHED & REPOSITIONED...

...to meet the growing demand for retail and restaurant experiences that provide a unique environment. The center's proximity to the city's most affluent neighborhoods to the west and growing millennial population further east and south make this a dynamic location and community center.

EVERYDAY CONVENIENCES

Serves the everyday needs of the affluent and mature Preston Hollow community and the younger, family-focused areas of Lake Highlands and Lakewood.

PROXIMITY

The Hill's proximity to established and growing communities make this a dynamic location and community center.

OPEN

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See.

BOARDROOM SALON FOR MEN

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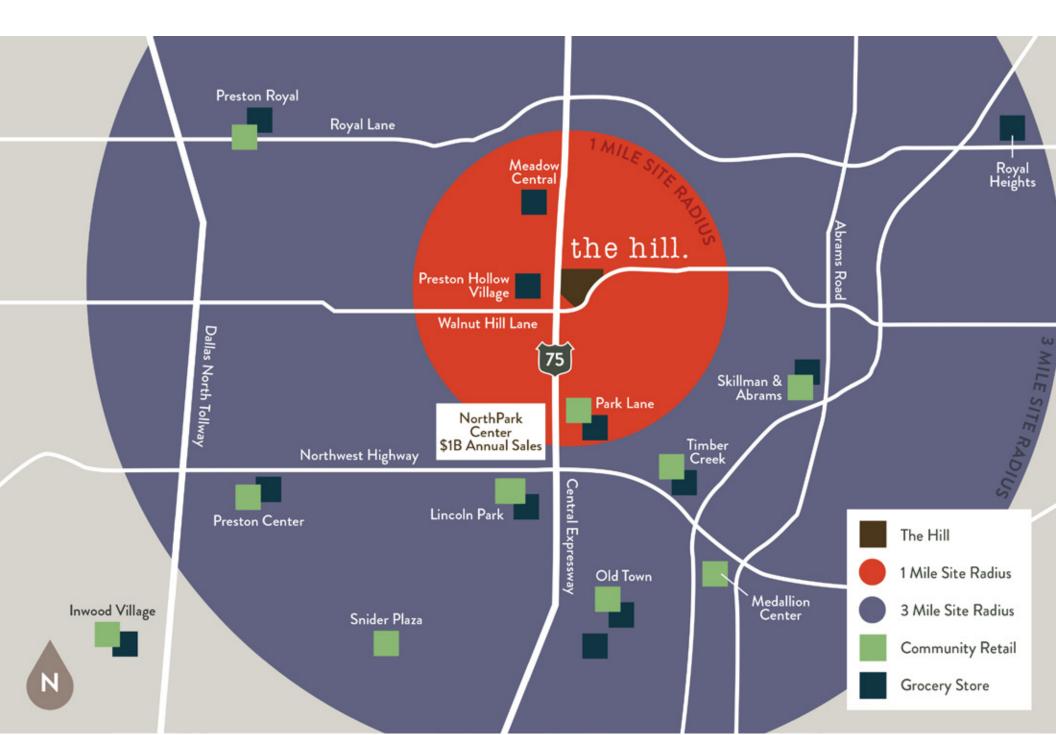
THE OPPORTUNITY.



- \$6.23 billion annual spending in primary market
- Easy freeway access to site, located along the Central Expressway arterial with more than 325,000 cars per day
- Community-focused design with new plaza spaces for outdoor dining
- 275,000 square feet of retail space
- Adjacent to bustling hospital district with over 1,000 beds
- More than 215,000 employees within 3 miles

Less than one mile directly north of NorthPark Center, WITH ANNUAL SALES IN EXCESS OF \$1 BILLION

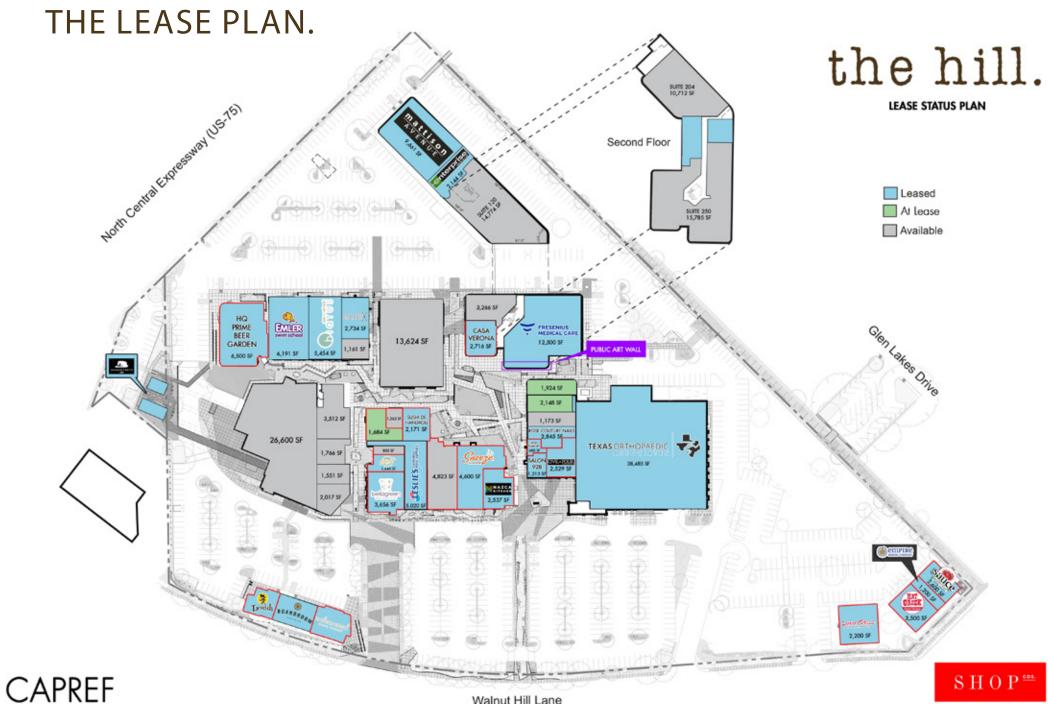
THE COMPETITION MAP.



THE OVERVIEW.

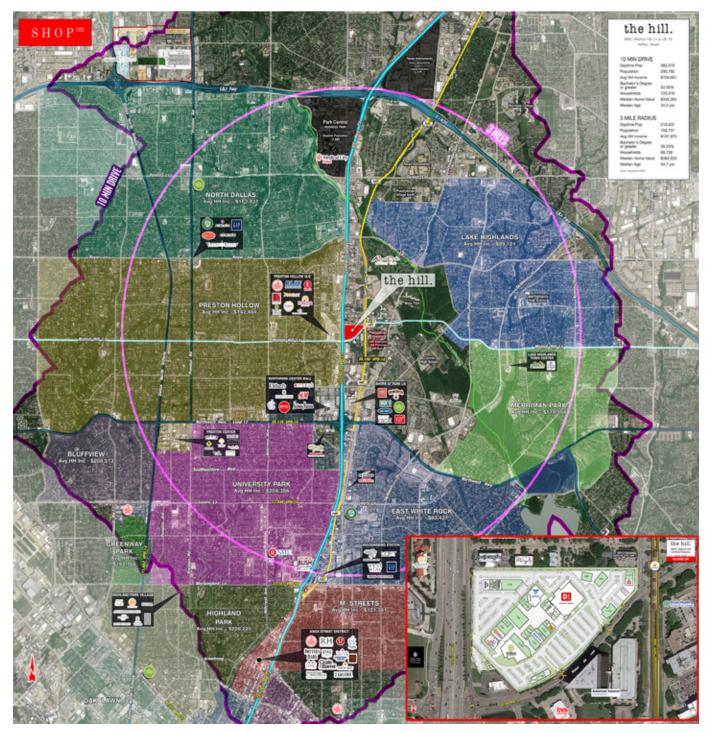






Walnut Hill Lane

THE AERIAL.



CONVENIENCE

The Hill provides everyday needs to all members of its community.

THE PRIMARY TRADE AREA.





PRIMARY MARKET

- More than 155,000 people
- 78,096 people with college degrees
- \$5.67B in annual consumer expenditures

WEST SIDE | ESTABLISHED COMMUNITY

- Median household income \$112,541
- 76.4% White, 19.8% Hispanic
- Median age is 45.9
- 1/3 of households earn more than \$150,000 annually
- 43% of individuals earn more than \$100,000 annually
- \$1.1M estimated average household net worth
- 63.4% of adults are college graduates

EAST SIDE | GROWING COMMUNITY

- 54% of population is minority
- Median age is 34
- 23.5% of households have children
- \$4.14 billion annual household expenditures
- 26,000 households with an average of 2 children
- 63,375 college graduates
- 63,700 employees work in this area
- 51% of population considered Generation X and Generation Y (millennials), with Gen Y growing quickly

THE DEMOGRAPHIC SUMMARY.



| | PRIMARY MARKET (3 MILE RADIUS) | WEST SIDE | EAST SIDE |
|--|--------------------------------------|-----------|-----------|
| 2016 Population | 155,433 | 24,861 | 126,184 |
| 2016 Households | 70,638 | 12,562 | 59,796 |
| 2016 Median Household Income | \$92,147 | \$112,541 | \$78,808 |
| 2016 Per Capita Income | \$55,181 | \$83,512 | \$47,345 |
| Households with Annual Income Greater than \$100K | 24,418 | 5,327 | 19,941 |
| % of Households with Annual Income Greater than \$100K | 34.5% | 42.5% | 33.4% |
| Total Household Expenditures | \$5.67B | \$1.29B | \$4.14B |
| | | | |
| Median Age | 33.5 | 45.9 | 34.0 |
| Population 35 years old or less | 49.9% | 36.9% | 52.2% |
| Households with Children | 25.7% | 20.5% | 23.5% |
| Average Household Size | 2.2 | 2.0 | 2.1 |
| Total Employees Working in Area | 116,206 | 13,635 | 63,700 |
| | | | |
| RACE / ETHINICITY | | | |
| White | 62.9% | 76.4% | 64.4% |
| Latino | 25.6% | 19.8% | 28.6% |
| African American | 17.1% | 9.3% | 14.4% |
| Other | 10.2% | 6.0% | 11.4% |
| | | | |

THE TRAFFIC DRIVERS.

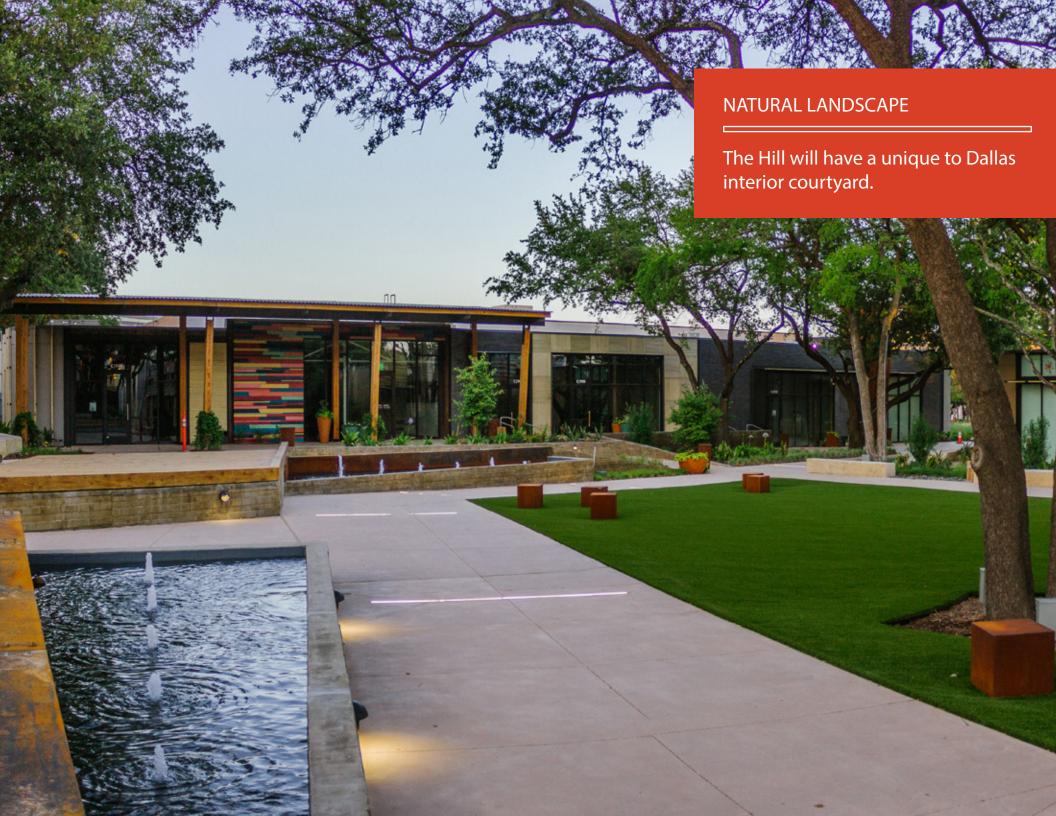


A BUSTLING AREA

Located in the heart of Dallas, The Hill's central position allows it to serve this fast-moving area of the city. High traffic counts surround The Hill along with over 3,500 residential units coming on-line, two area hospitals, and an active DART (Dallas Area Rapid Transit) station.



HIGH TRAFFIC COUNTS in both growing & established areas surrounding The Hill



RETAIL LEASING AGENTS

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CAPREF