

4360 MILLS CIRCLE | ONTARIO, CALIFORNIA

OFFERING MEMORANDUM



KEVIN HELD

+1 858 546 5428 | CA Lic #01240358 kevin.held@cushwake.com



DISCLAIMER

Cushman & Wakefield has been retained as exclusive advisor to the Seller for the sale of the Raising Cane's parcel (the "Property"), approximately 3,832± square feet on 1.52± acres located at 4360 Mills Circle, Ontario, CA 91764.

This Offering Memorandum has been prepared by Cushman & Wakefield for use by a limited number of parties and does not purport to provide a necessarily complete summary of the Property or any of the documents related thereto, nor does it purport to be all-inclusive or to contain all of the information which prospective investors may need or desire. All projections have been developed by Cushman & Wakefield, the Owner, and designated sources and are based upon assumptions relating to the general economy, competition, and other factors beyond the control of the Owner and Cushman & Wakefield, therefore, are subject to variation. No representation is made by Cushman & Wakefield or Owner as to the accuracy or completeness of the information contained herein, and nothing contained herein is, or shall be relied on as, a promise or representation as to the future performance of the Property. Although the information contained herein is believed to be correct. Owner and its employees disclaim any responsibility for inaccuracies and expect prospective purchasers to exercise independent due diligence in verifying all such information. Further, Cushman & Wakefield, Owner, and its employees disclaim any and all liability for representations and warranties, expressed and implied, contained in, and omitted from, this

Offering Memorandum or any other written or oral communication transmitted or made available to the recipient. This Offering Memorandum does not constitute a representation that there has been no change in the business or affairs of the Property or the Owner since the date of preparation of the package. Analysis and verification of the information contained in this package is solely the responsibility of the prospective purchaser.

Additional information and an opportunity to inspect the Property will be made available upon written request to interested and qualified prospective investors.

Owner and Cushman & Wakefield each expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers regarding the Property and/or terminate discussions with any entity at any time with or without notice. Owner shall have no legal commitment or obligation to any entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase of the Property has been fully executed, delivered, and approved by Owner and its legal counsel, and any conditions to Owner's obligations thereunder have been satisfied or waived. Cushman & Wakefield is not authorized to make any representations or agreements on behalf of Owner.

This Offering Memorandum and the contents, except such information which is a matter of public record or is provided in sources

available to the public (such contents as so limited herein are called the "Contents"), are of a confidential nature. By accepting the package, you agree (i) to hold and treat it in the strictest confidence, (ii) not to photocopy or duplicate it. (iii) not to disclose the package or any of the contents to any other entity (except to outside advisors retained by you, if necessary, for your determination of whether or not to make a proposal and from whom you have obtained an agreement of confidentiality) without the prior written authorization of Owner or Cushman & Wakefield. (iv) to not use the package or any of the contents in any fashion or manner detrimental to the interest of Owner or Cushman & Wakefield, and (v) to return it to Cushman & Wakefield immediately upon request of Cushman & Wakefield or Owner.

The information contained herein has been obtained from the owner of the property or from other sources we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it.

If you have no further interest in the Property, please return this Investment Offering Memorandum forthwith.

4747 Executive Drive, 9th Floor San Diego, CA 92121 T 858.452.6500 F 858.452.3206 www.cushmanwakefield.com

CHICKEN FINGERS

TENANT: Raising Cane's

LOCATION: 4360 Mills Circle

Ontario, CA 91764

APN: 0238-014-21

BUILDING SIZE: 3,832± square feet

LAND SIZE: 1.52± acres

YEAR BUILT: 2018

LEASE COMMENCEMENT: June 12, 2018

LEASE EXPIRATION: June 30, 2033

OPTIONS: Three (3) five (5) year options

& one (1) four (4) year option

INCREASES: 10% every 5 years

Absolute NNN Ground Lease LEASE TYPE:

No landlord responsibilities

PRICE \$5,625,000

CAP 4.00%

NOI \$225,000

EXECUTIVE SUMMARY





ABSOLUTE NNN GROUND LEASE

- New 15 year Lease with Raising Cane's Corporate Guarantee
- 10% RENTAL INCREASES every 5 years
- No landlord responsibilities

EXCELLENT VISIBILITY & ACCESS / HIGH TRAFFIC COUNTS / FREEWAY ON-OFF RAMP LOCATION

- Main entrance outparcel to Ontario Mills Mall with combined traffic counts of 55,357 and benefiting from a large 1.52 Acre site fronting North Milliken Avenue, which is the main north south arterial west of I-15 in the region
- Interstate 10 and Milliken has a full diamond interchange providing immediate access to the property from all directions to ~247,000 cars per day

IDEAL DEMOGRAPHICS FOR QSR SALES

- Daytime population of 28,612 within 1 mile, 142,261 within 3 miles of subject property
- 131,193,643 square feet of industrial space within 3 miles

INVESTMENT HIGHLIGHTS





EXPLOSIVE STORE SALES

- Average Raising Canes unit level sales are \$2.95 million
- Perfect combination of traffic, daytime and residential population, and destination draw for a high volume, quick serve restaurant (Contact broker for details)

MAIN AND MAIN INLAND EMPIRE RETAIL AND ENTERTAINMENT DESTINATION HUB

- Ontario Mills is situated at the northwest corner of Interstate 10 (247,000 VPD) and Interstate 15 (198,000 VPD). California's largest indoor outlet mall with over 200 stores, anchored by Nordstrom, Saks Fifth Avenue, Nike, and AMC Theaters. Ontario Mills sees more than 28 million visitors annually
- Blocks away from BUSINESS BANK ARENA
 a 225,000 square foot multi-purpose arena hosting sporting events and concerts with a capacity for 11,000 guests. The arena hosts over 125 events annually
- This is the dominant year round retail and entertainment destination location for the entire Inland Empire region

INVESTMENT HIGHLIGHTS



ACTUAL SITE



SURROUNDING RETAIL



SURROUNDING RETAIL



SURROUNDING RETAIL



ONTARIO MILLS MALL

This Raising Cane's location is an outparcel to Ontario Mills Mall, a premier shopping mall located in Ontario California. Ontario Mills Mall is anchored by Nordstrom Rack, Marshalls, Saks OFF FIFTH, & AMC luxury Theater. The mall is the largest indoor mall in the state of California, with over 200 retail stores, and more than 28 Million visitors annually.



Marshalls

(ULTA)

CHAMPS

Levis

rack

H&M

AMERICAN EAGLE

TORY BURCH

AMC. THEATRES



Surlington

AÉROPOSTALE

EXPRESS

COACH

carter's







TENANT PROFILE



Raising Cane's Chicken Fingers

OF LOCATIONS (2017): 360+ % SALES GROWTH: 25.9%

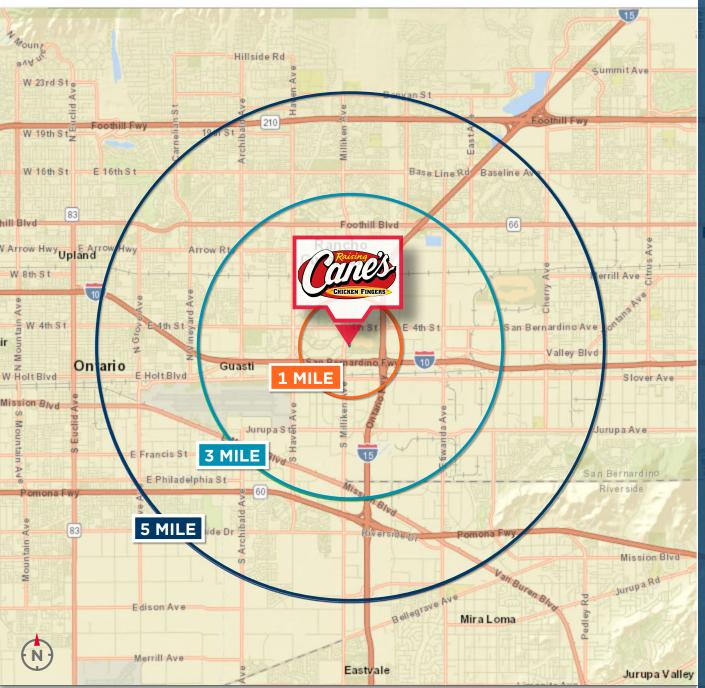
Raising Cane's Chicken Fingers is an award winning quick-service restaurant chain that operates and franchises more than 360 eateries in 23 states with multiple new restaurants under construction. The casual-dining restaurant features a menu consisting of chicken fingers, Cane's sauce, Texas Toast, Kaiser Rolls, crinkle-cut fries and coleslaw.

CEO Todd Graves opened the first Raising Cane's in Baton Rouge, Louisiana, in 1996. The first location outside of Baton Rouge was opened in 2001 in Lafayette, Louisiana. Since then, new restaurants have been opened in Mississippi, Texas, Colorado, Georgia, Ohio, Oklahoma, Nevada, Alabama, Virginia, Kentucky, Minnesota, Massachusetts, California and Nebraska, in addition to all eight metropolitan areas of Louisiana. Raising Cane's has flourished in recent years – system sales have increased by at least 21% in each of the past 2 years. Graves plans to continue the expansion of his restaurant chain throughout the United States and internationally, with plans to grow to 600 locations by 2020.

Website: www.raisingcanes.com/



DEMOGRAPHICS - 2018





\$82,109

Riverside

\$88,437

\$66,077

LineSt

W 5th

W Rialto

WIN

Highg

ONTARIO, CALIFORNIA

Ontario is a city located in southwestern San Bernardino County, California, located in the western part of the Inland Empire region. The city lies just east of Los Angeles County and is part of the Greater Los Angeles Area. The city had an estimated population of 173,212 in 2016, up from 163,924 at the 2010 census, making it the county's fourth most populous city after San Bernardino, Fontana, and Rancho Cucamonga. Ontario's population is expected to double in the next 25 years, and local leaders have their sights set firmly on the future.

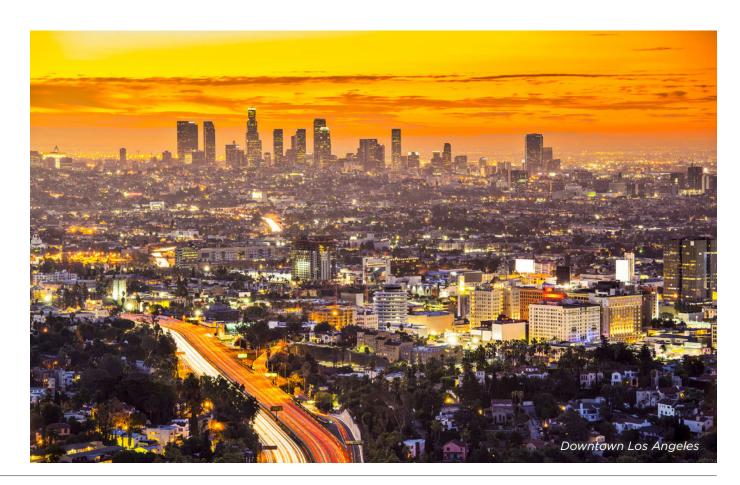
Just 35 miles east of downtown Los Angeles, the City of Ontario is

ideally situated as Southern California's gateway. With three major interstates, two railroads and the Ontario International Airport, the City of Ontario offers direct access from Los Angeles to the rest of U.S.

Ontario boasts all the amenities of Los Angeles without the expense, hassle and traffic - which is why Ontario is a City where companies want to do business and a community where their employees want to live, work and play.

Ontario already has a vast business infrastructure in place, but City officials and community leaders continually work to improve the City's probusiness environment. Ontario delivers a highly skilled workforce, reasonable lease rates, quality office and retail development, and more than 100 million square feet of industrial manufacturing and distribution space.

The Ontario International Airport is just minutes from downtown and is the 15th busiest airport in the nation measured by air cargo. Major airlines such as American, Delta, United and Southwest offer daily passenger service through the airport, and plans are in place to add a third terminal as traffic continues to increase. The City also handles the mass of freight transport – via both rail and road – from the ports of Los Angeles and Long Beach to the rest of America. Three major interstates crisscross the City and the surrounding area: I-15 from San Diego to Las Vegas and beyond; I-10 from Los Angeles to Phoenix; as well as State Route 60 for easy regional access.



ONTARIO, CALIFORNIA

Every day, companies in the retail, technology, manufacturing and distribution sectors choose Ontario as their base of operations. Mag Instruments Inc., Toyota North America, Cardinal Health, Nordstrom, AEG and Uline are just a few of the many companies that have chosen to invest in the City.

Although Ontario is close to all that Southern California has to offer, there's no need to leave the City to find what you're looking for. The City is home to Ontario Mills, California's largest indoor outlet mall that boasts more than 200 shops and factory outlet stores by retailers such as Nordstrom, Saks Fifth Avenue and Neiman Marcus, as well as a 30-screen AMC movie theater.

Ontario is also home to the Citizens Business Bank Arena, which opened in 2008. The arena is the Inland Empire's premier event center and hosts big-name bands and musical performers, family acts and events, and professional sports games. Catch an Ontario Reign hockey game, an Ontario Fury soccer match or a Los Angeles Lakers game at the 11,000-seat arena.

https://www.ontarioca.gov/

http://ontario.org/

https://www.ontariothinksbusiness.com/
http://www.discoverontariocalifornia.org/

https://en.wikipedia.org/wiki/Ontario, California



