# OWNER/USER SALE SYRACUSE ROCK RUN

736 SOUTH 2000 WEST, SUITE 2 | SYRACUSE, UTAH 84075



PLEASE DO NOT DISTURB TENANT



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If you have no interest in acquiring the Property at this time, kindly return the Offering Memorandum forthwith.



# \$1,025,000

SALE PRICE

# \$208 PSF

### PRICE PSF

### THE OFFERING

Newmark Grubb is pleased to present the opportunity to acquire the fee simple interest in 736 South 2000 West Suite 2, Syracuse, Utah. The unit is 4,933 square feet on 0.11 acres located in the heart of Syracuse. The building is ideally positioned for an owner/user.

- Close proximity to numerous amenities. Please see "near by amenities map" on page 7.
- Abundant parking available; cross parking access throughout the project.

PHYSICAL THERAL

- Buyer can take advantage of the historically low cost of capital available today. See "owner/user benefit analysis" on page 3 for details.
- Rare opportunity to own a building with such visibility and access. Approximately 18,000 daily traffic counts on 2000 West.
- All suites with private/direct access and restrooms.
- Therapy pool and showers on Premises

## **OWNER/USER BENEFIT ANALYSIS**

Below highlights the potential benefits of building ownership

#### **OWNER/USER ANALYSIS**

| PURCHASE PRICE        | \$1,025,000 |
|-----------------------|-------------|
| PRICE PER SQUARE FOOT | \$208.00    |

#### **NEW LOAN ASSUMPTIONS**

| 10% DOWN PAYMENT   | \$102,500 |
|--|-----------|
| SBA 504 LOAN   | \$922,500 |
| ANNUAL LOAN DEBT SERVICE*<br>(4.35% APR, 25 YR AMT, 90% LTV) | \$60,592  |

#### PROSPECTIVE LEASE ANALYSIS

| RENTABLE SQUARE FEET                         | 4,933 RSF  |
|--|------------|
| LEASE RATE (NNN)                             | \$14.00/SF |
| MONTHLY LEASE PAYMENT                        | \$5,825    |
| 5-YEAR LEASE COST (3% Annual Rate Increases) | \$371,119  |
| 5-YEAR EFFECTIVE LEASE RATE                  | \$14.87/SF |

#### **OWNERSHIP BENEFITS**

| LEASE RATE (NNN)           | \$12.28  |
|----------------------------|----------|
| YEAR 1 PRINCIPLE REDUCTION | \$20,876 |

\*Potential capital expenditure costs and any applicable loan fees are not included in the analysis.

### EFFECTIVE LEASE RATE (NNN)

**\$12.28 PSF** TO OWN **\$14.87 PSF** TO LEASE



## LOAN COMPARISON WORKSHEET

#### 736 SOUTH 2000 WEST, SYRACUSE, UTAH

PROJECT COST: \$1,025,000

WILL FEES BE FINANCED: Yes

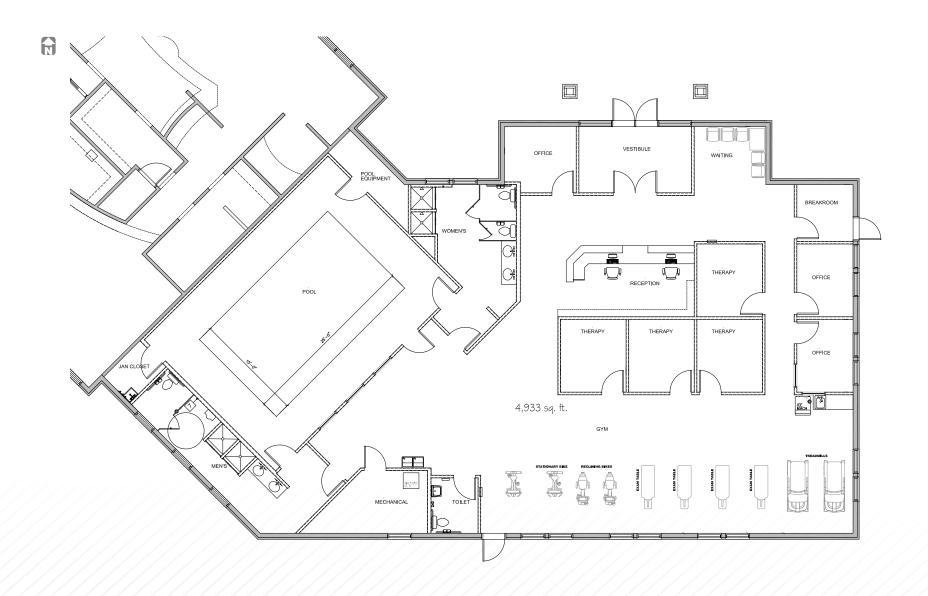
|                           | CONVENTIONAL | SBA 504**    | CHASE 1 <sup>ST</sup> | CDC 2 <sup>ND</sup> | SBA 7(a)**   |
|---------------------------|--------------|--------------|-----------------------|---------------------|--------------|
| Term (years)              | 10           |              | 25                    | 25                  | 25           |
| Amortization (years)      | 20           |              | 25                    | 25                  | 25           |
| Initial Interest Rate     | 4.60%        | 4.25%        | 4.75%                 | 3.63%               | 4.35%        |
| Fixed / Variable          | Fixed        |              | Fixed                 | Fixed               | Fixed        |
| Rate Indexed To           | N/A          |              | N/A                   | N/A                 | N/A          |
| Initial Rate Period       | N/A          |              | N/A                   | N/A                 | N/A          |
| ndex After Initial Period | N/A          |              | N/A                   | N/A                 | N/A          |
| Advance Rate - LTV (%)    | 80%          | 90%          | 50%                   | 40%                 | 90%          |
| oan Amount Before Fees    | \$820,000.00 | \$922,500.00 | \$512,500.00          | \$410,000.00        | \$922,500.00 |
| Est. Guaranty Fee         | -            | -            | -                     | -                   | \$24,215.63  |
| Est. CDC Fee              | -            | \$12,865.00  | -                     | \$12,865.00         | -            |
| Total Est. SBA Fees       | -            | \$12,865.00  | -                     | \$12,865.00         | \$24,215.63  |
| Customer Down Payment     | \$205,000.00 | \$102,500.00 |                       |                     | \$102,500.00 |
| Est. Monthly Payment      | \$5,260.55   | \$5,087.89   | \$2,941.33            | \$2,146.56          | \$5,181.87   |
| Est. Balloon Payment      | \$503,737.92 | \$0.00       | \$0.00                | -                   | \$0.00       |

\*\*SBA 7(a) and 504 loans are available only to borrowers and for loans that satisfy applicable SBA eligibility requirements. SBA eligibility requirements will be applied by Chase for the 7(a) program and by an SBA authorized Certified Development Company ("CDC") for 504 loans. Additional collateral requirements may apply for SBA 7(a) loans with an LTV greater than 85%. Under the SBA 504 program, Chase would make a 2nd mortgage loan on an interim basis until the loan is taken-out by a CDC; the terms shown above for the CDC 2nd reflect the terms of the long term CDC 2nd mortgage loan, and the terms of Chase's 2nd mortgage interim loan are not included in the information above.

Loan Estimates Provided by CHASE() - Keler Soffe (801) 300-2000

\* This information is for discussion purposes only and is subject to change. This is not an offer or commitment to lend; any loan offer would be subject to credit underwriting, additional terms and conditions and, as applicable, a determination of SBA eligibility. Prepayment fees generally apply. Additional fee may apply, and fee amounts may vary by product. Variable rates are comprised of an Index plus a margin and are adjusted based on changes in the inde at specified intervals.

## **FLOOR PLAN**









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