

LAND FOR SALE

710 ACRES HWY 123 SAN MARCOS, TX

4721 N HWY 123
SAN MARCOS, TX 78666



LES BROYLES

830.358.7816
les@ncgcre.com

373 S. SEGUIN AVENUE | NEW BRAUNFELS, TX 78130 | [HTTPS://NCGCRE.COM](https://ncgcre.com)

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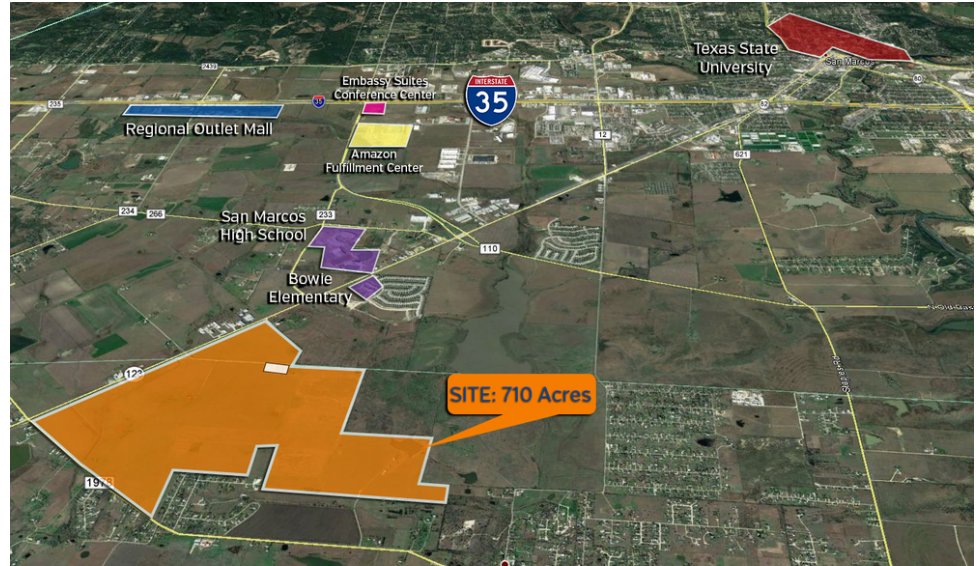
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PROPERTY DESCRIPTION

This 710-acre site of prime development property is located in a great area near schools and shopping. There are many possibilities for this property including residential, commercial, industrial/light industrial, or mixed use. Property is cleared, flat and ready for the developer. Easy access to IH-35 (Austin & San Antonio), IH-10 (Houston) and SH-130 (Austin bypass).

PROPERTY HIGHLIGHTS

- San Marcos, TX is one of the fastest growing cities in the nation
- Bedroom community to both Austin and San Antonio
- Clear and flat land ready for any type of development
- Great location and access
- Near schools and shopping in cities growth corridor



OFFERING SUMMARY

Sale Price:	\$22,000 / acre
Lot Size:	710.84 Acres

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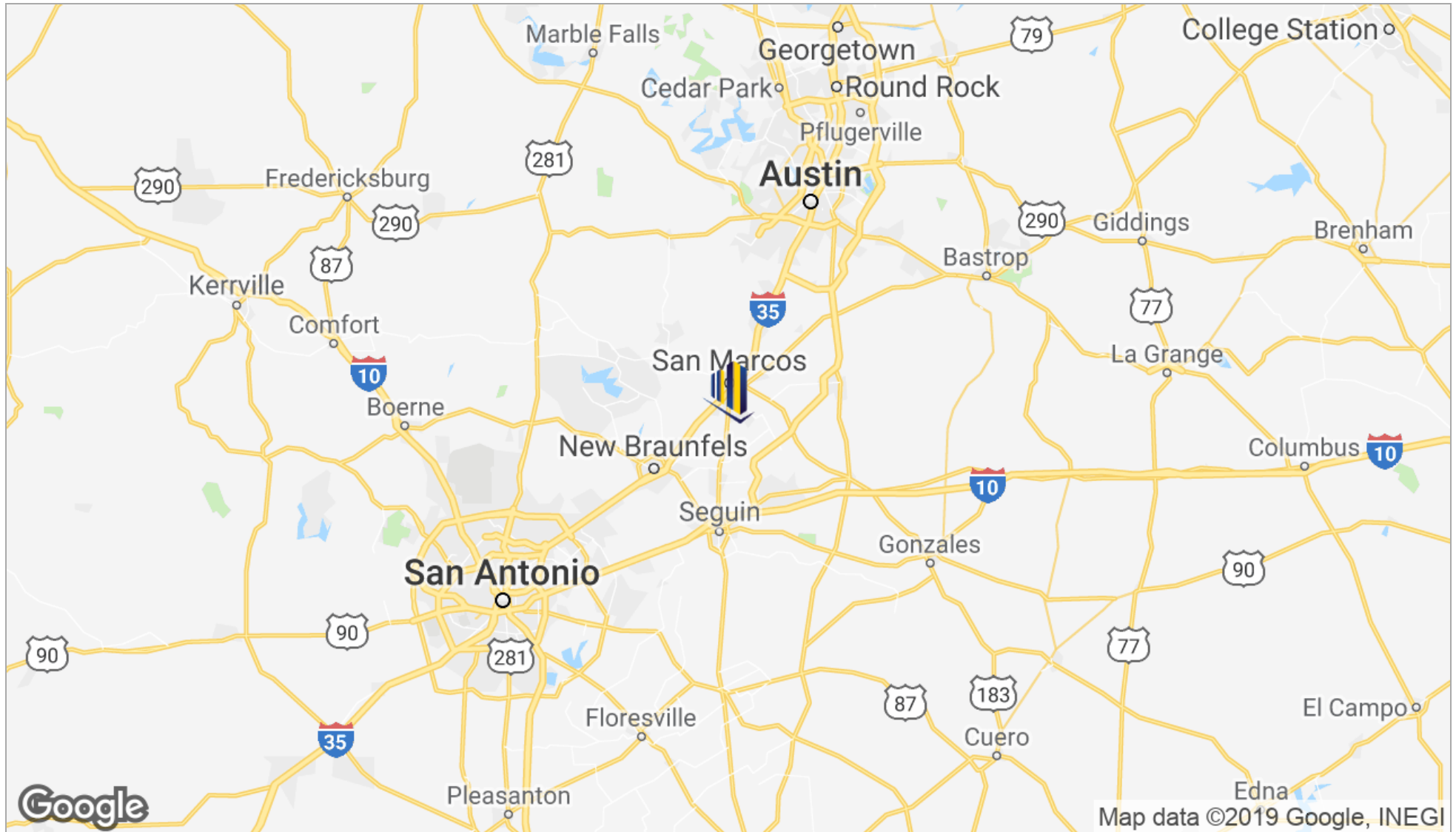
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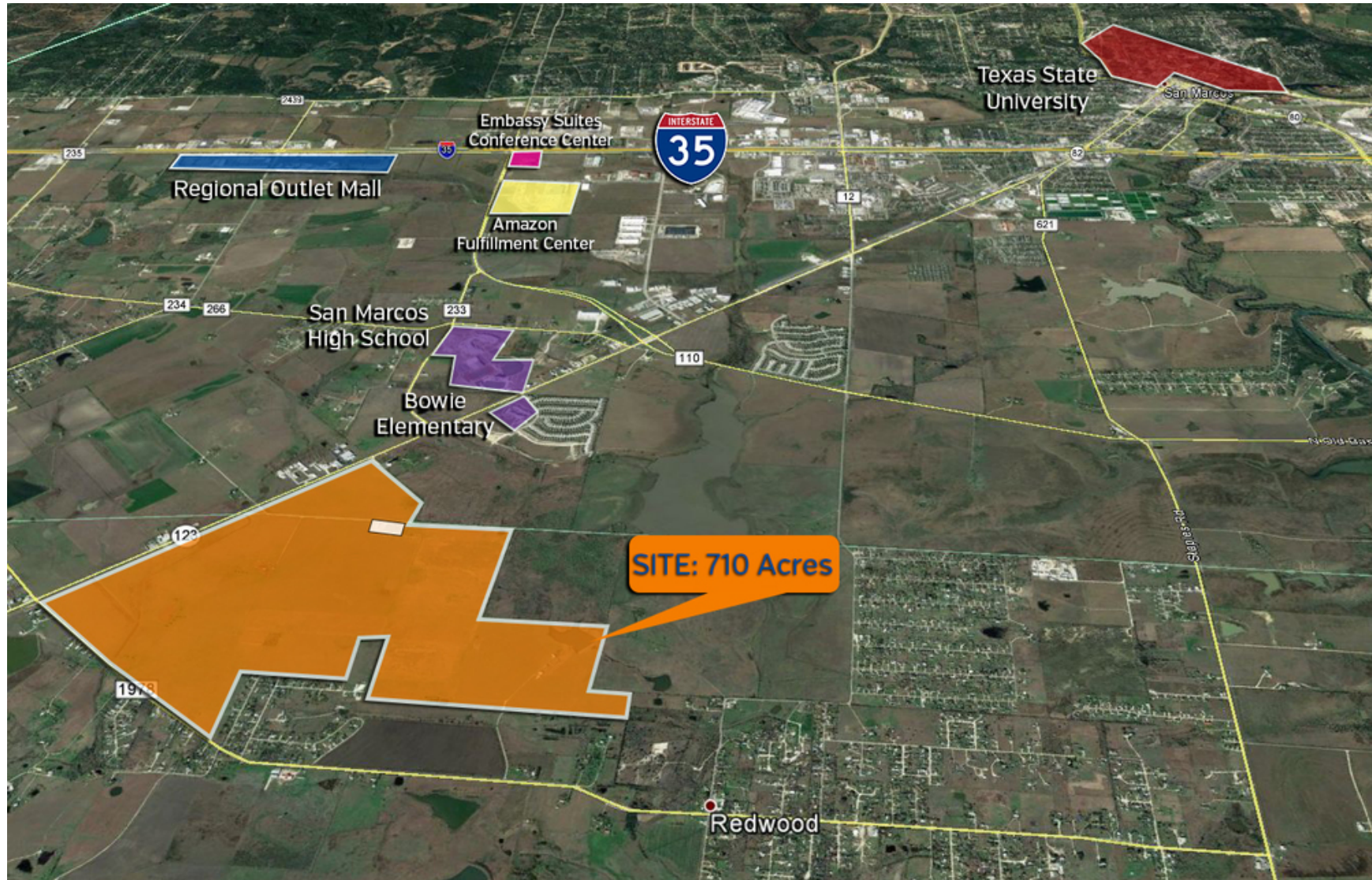
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LOCATION MAP

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AERIAL MAP

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San Marcos is part of the Austin–Round Rock–San Marcos metropolitan area. The city is on the Interstate 35 corridor between Austin and San Antonio and is the seat of Hays County. The city limits extend into Caldwell and Guadalupe Counties, as well. In 2015 the U.S. Census Bureau estimated the population at 60,684.

San Marcos' central location along IH-35 and strong infrastructure makes it ideal for industry. The city includes business incentives, a high quality of life, regional airports and proximity to major international airports, access to major roadways such as IH-35, SH-130, SH-183, and IH-10, networking opportunities and support for small businesses and entrepreneurs, a healthy tax structure, and a diverse and talented workforce.

The region has several institutions of higher education that provide a continual source of talent for the region's workforce. These institutions include the fourth-largest university in the state, Texas State University; Gary Job Corps, an education and career technical training program; and two Austin Community College campuses.

The area's quality of life is highlighted by the San Marcos River, which is naturally fed by the San Marcos Springs. Many other lakes and rivers dot the local landscape, and the region's location within the Texas Hill Country provides easy access to the many outdoor amenities. In June 2006, The View named the San Marcos Outlets as the third-best place to shop in the world. About six million people visit the malls annually.

San Marcos is ranked as the fastest growing city in the U.S. and the Greater San Marcos Region is one of the fastest growing areas in the country. Texas has been ranked as the No. 1 state in the country for job growth over the past five years.

The Greater San Marcos Region is investing in our future, building better infrastructure and developing our human capital so we can continue to maintain our competitive advantage in an era of dynamic growth.

The Greater San Marcos Region offers a robust environment for a wide variety of businesses and industries – one that supports entrepreneurship and innovation while also providing established firms and organizations with a climate that supports success.

63,071

Population 2018

\$46,004

Mean Household
Income

\$151,700

Median Home Value

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The material contained in this Offering Brochure is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of the NCG Advisor or Property Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Owner in connection with the sale of the Property is the NCG Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Offering Brochure. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Brochure must be returned to the NCG Advisor.

Neither the NCG Advisor nor the Owner make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representation as to the future representation of the Property. This Offering Brochure may include certain statements and estimates with respect to the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such estimates will be achieved. Further, the NCG Advisor and the Owner disclaim any and all liability for representations or warranties, expressed or implied, contained in or omitted from this Offering Brochure, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or the NCG Advisor nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the NCG Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

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ADVISOR BIO

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LES BROYLES

Senior Advisor

les@ncgcre.com

Direct: 830.358.7816

PROFESSIONAL BACKGROUND

Les Broyles is a Real Estate Advisor with NCG Commercial Real Estate. He has been a licensed Real Estate Broker in Texas since 1987.

Les specializes in land, farm and ranch, commercial and industrial properties in the New Braunfels and surrounding areas, as well as South Central Texas. He represents both buyers and sellers in these areas. He also has a background in the banking and finance industry with several years' experience in that field.

Les was born and raised in Cherokee, TX (San Saba County) and received his Bachelor of Business Administration with a degree in Finance and Real Estate from Angelo State University, San Angelo, TX in 1984. Les has resided in New Braunfels since graduation from college. Les is married and has one daughter. He is a member of the New Braunfels Downtown Rotary Club, the San Antonio Livestock Exposition and also the Houston Livestock Show and Rodeo.

NCG COMMERCIAL REAL ESTATE

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New Braunfels, TX 78130
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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interest of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AN AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH — INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction. ● Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o That the owner will accept a price less than the written asking price;
 - o That the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - o Any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS A SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interest of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement
- Who will pay the broker for services provided to you, when the payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.