MIXED USE PROPERTY

FOR LEASE

197 2ND AVENUE, NEW YORK, NY 10003 PRIME EAST VILLAGE RETAIL/ RESTAURANT FOR LEASE \$17,000 PER MONTH

FOR MORE INFORMATIONJoseph T. HamdanKimberly Fong718.921.3100 x105718.921.3100 x161jhamdan@cbreliable.comkimberly.fong@coldwellbanker.com



ACCOUNT (SAL)

PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH







PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH



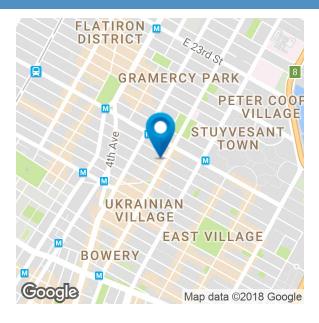
197 2ND AVENUE, NEW YORK, NY 10003 PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH

Property Description

Coldwell Banker Reliable Commercial Division is pleased to present approximately 1,600 SF of ground floor retail space plus basement space for lease in the East Village at 197 2nd Avenue, New York, NY 10003. The space is centrally located on 2nd Avenue, in proximity to New York University and its student housing, and in between Union Square and Stuyvesant Town. Nearby tenants include a mix of medical tenants such as Mount Sinai Beth Israel Hospital and New York University Langone, national tenants such as IHOP and KFC and numerous neighborhood fixtures such as Momofuku, Milk Bar and Village East Cinema. Suitable uses include but are not limited to food and bar, professional office and retail. All uses will be considered.

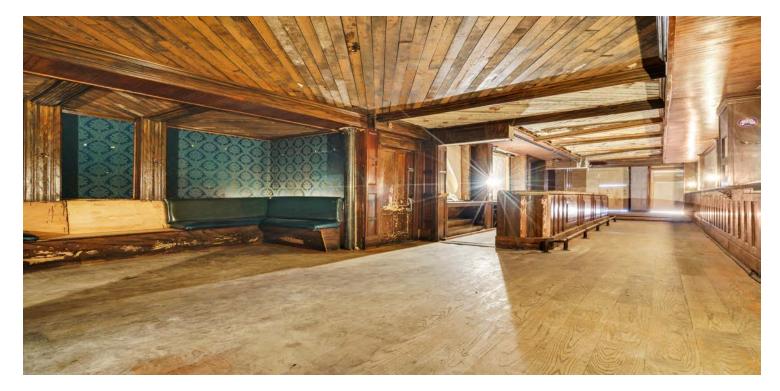
Property Highlights

• Close proximity to the L train and M14A, M14D and M15 buses.





PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH



OFFERING SUMMARY

	PRO	PFRTY	OVERV	IFW
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Available SF:	1,600 SF
Lease Rate:	\$17,000 per month (NN)
Lot Size:	0.04 Acres
Building Size:	7,500 SF
Zoning:	R7A, C1-5

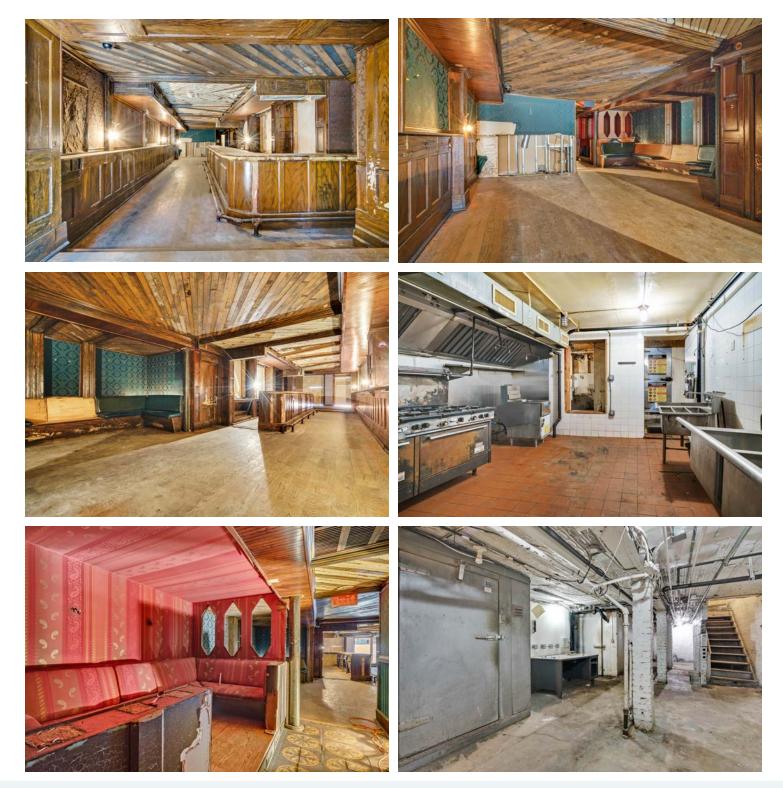
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LOCATION OVERVIEW

The East Village is a neighborhood in Manhattan roughly defined as the area east of the Bowery and Third Avenue and between 14th Street to the north and Houston Street to the south.



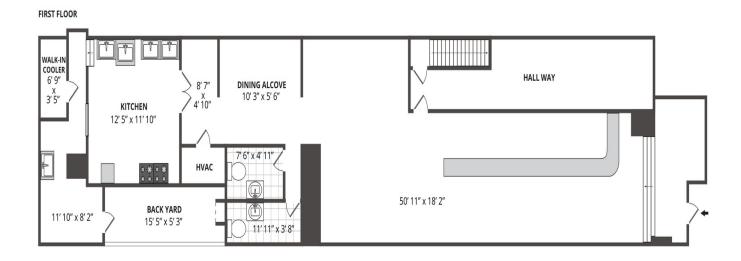
PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH

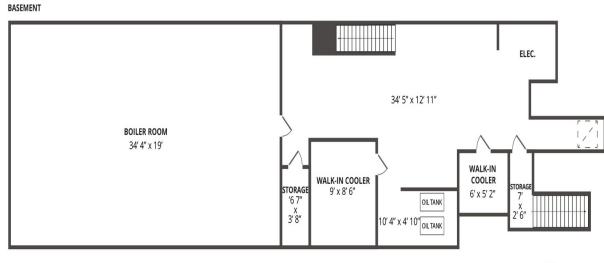


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PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH





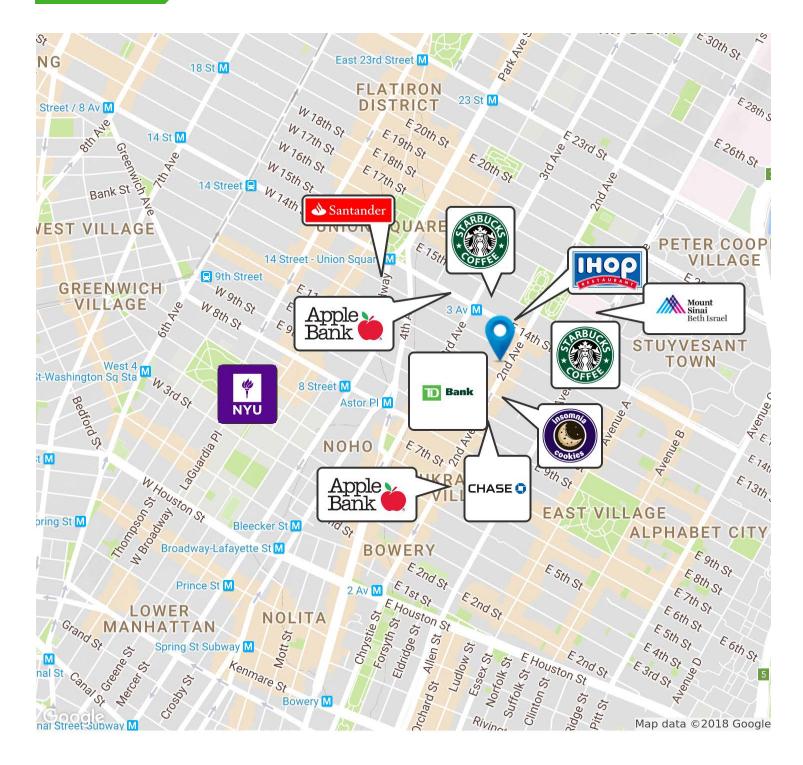


For illustration purposes only

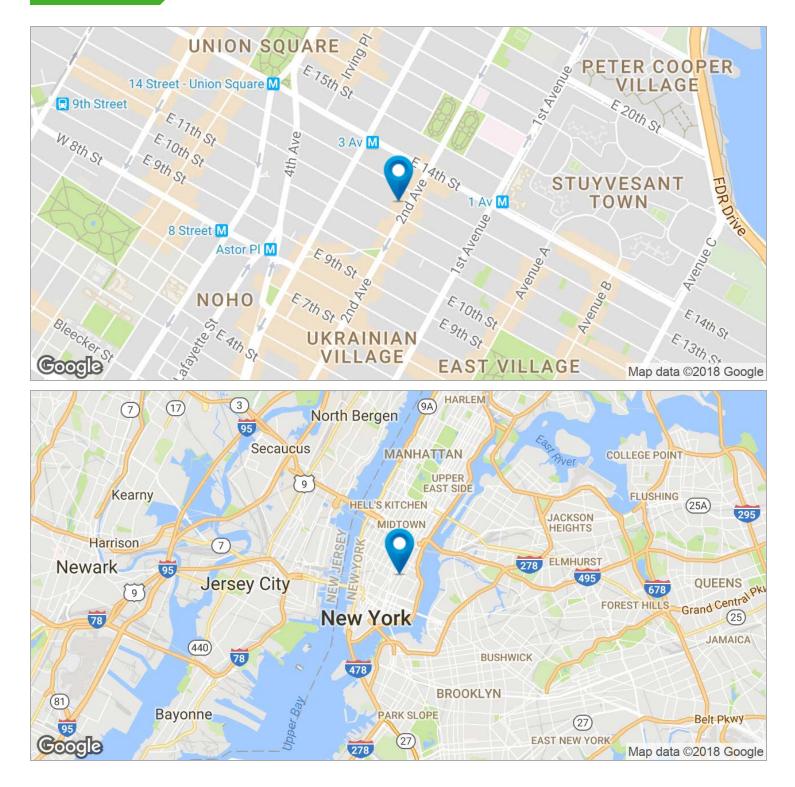
G COLDWELL BANKER COMMERCIAL Reliable Real Estate

197 2ND AVENUE, NEW YORK, NY 10003

PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH



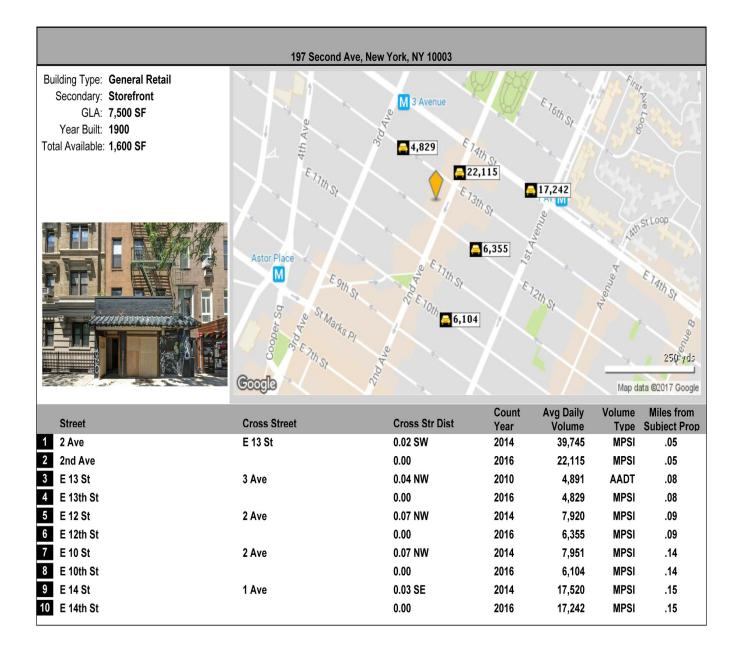
PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH







PRIME EAST VILLAGE RETAIL/RESTAURANT FOR LEASE \$17,000 PER MONTH



Ring: 1 mile radius

197 2ND AVENUE, NEW YORK, NY 10003

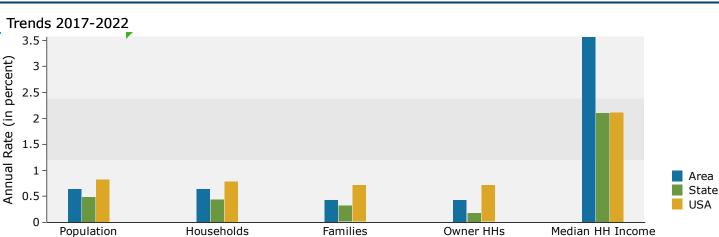


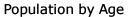
Reliable Real Estate

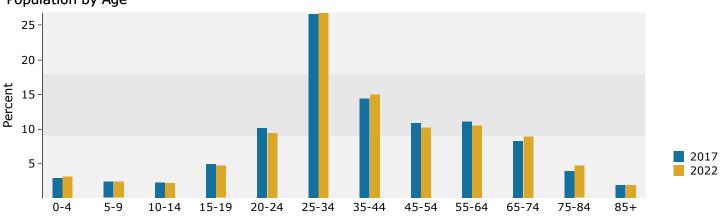
Summary	Ce	nsus 2010		2017		2022
Population		265,380		277,630		286,697
Households		138,668		144,723		149,400
Families		41,501		42,255		43,178
Average Household Size		1.77		1.79		1.79
Owner Occupied Housing Units		28,650		30,169		30,827
Renter Occupied Housing Units		110,018		114,554		118,574
Median Age		34.2		35.3		35.9
Trends: 2017 - 2022 Annual Rate		Area		State		National
Population		0.64%		0.49%		0.83%
Households		0.64%		0.44%		0.79%
Families		0.43%		0.32%		0.71%
Owner HHs		0.43%		0.18%		0.72%
Median Household Income		3.57%		2.10%		2.12%
				2017	2	022
Households by Income			Number	Percent	Number	Percent
<\$15,000			16,168	11.2%	15,007	10.0%
\$15,000 - \$24,999			9,225	6.4%	8,374	5.6%
\$25,000 - \$34,999			7,792	5.4%	6,526	4.4%
\$35,000 - \$49,999			11,183	7.7%	9,187	6.1%
\$50,000 - \$74,999			18,521	12.8%	15,952	10.7%
\$75,000 - \$99,999			15,292	10.6%	15,132	10.1%
\$100,000 - \$149,999			22,715	15.7%	26,460	17.7%
\$150,000 - \$199,999			15,085	10.4%	18,899	12.7%
\$200,000+			28,742	19.9%	33,862	22.7%
1 1			-,			
Median Household Income			\$88,994		\$106,038	
Average Household Income			\$138,789		\$160,999	
Per Capita Income			\$74,253		\$85,729	
	Census 20	010		2017		022
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	8,487	3.2%	8,306	3.0%	8,786	3.1%
5 - 9	6,278	2.4%	6,722	2.4%	6,922	2.4%
10 - 14	5,861	2.2%	6,264	2.3%	6,216	2.2%
15 - 19	13,861	5.2%	13,811	5.0%	13,409	4.7%
20 - 24	32,085	12.1%	28,320	10.2%	26,810	9.4%
25 - 34	70,512	26.6%	73,957	26.6%	76,829	26.8%
35 - 44	37,440	14.1%	39,900	14.4%	43,001	15.0%
45 - 54	30,993	11.7%	30,297	10.9%	29,621	10.3%
55 - 64	28,136	10.6%	30,747	11.1%	30,219	10.5%
65 - 74	17,317	6.5%	23,005	8.3%	25,763	9.0%
75 - 84	9,907	3.7%	11,116	4.0%	13,593	4.7%
85+	4,501	1.7%	5,186	1.9%	5,527	1.9%
05+	Census 20			2017		022
Race and Ethnicity	Number	Percent	Number		Z Number	
White Alone	183,234	69.0%	183,512	Percent 66.1%	184,949	Percent 64.5%
Black Alone		5.9%		5.6%		
American Indian Alone	15,562		15,601		15,254	5.3%
	803	0.3%	853	0.3%	872	0.3%
Asian Alone	43,336	16.3%	52,047	18.7%	58,733	20.5%
Pacific Islander Alone	115	0.0%	141	0.1%	152	0.1%
Some Other Race Alone	13,404	5.1%	14,927	5.4%	15,266	5.3%
Two or More Races	8,925	3.4%	10,549	3.8%	11,470	4.0%
Hispanic Origin (Any Race)	30 612	14 9%	43 018	15 8%	45 974	16 0%
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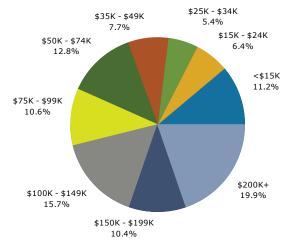




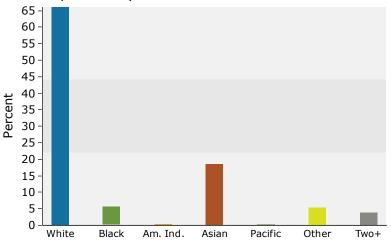




2017 Household Income



2017 Population by Race



COLDWELL BANKER

Reliable Real Estate

COMMERCIAI

²⁰¹⁷ Percent Hispanic Origin: 15.8%

Ring: 3 mile radius 197 2ND AVENUE, NEW YORK, NY 10003



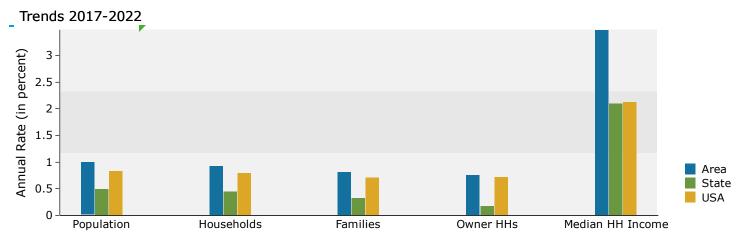
Reliable Real Estate

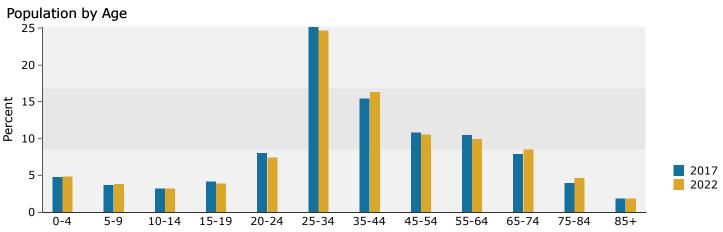
Summany.		Cor	nsus 2010		2017		2022
Summary Population		Cei	1,031,882		1,119,932		1,176,813
Households			511,767		551,473		
Families							577,741
	l Ciao		187,767		199,274		207,585
Average Household			1.93		1.95		1.96
Owner Occupied Ho	5		124,757		134,018		139,144
Renter Occupied He	ousing Units		387,010		417,456		438,598
Median Age			34.3		35.4		36.1
Trends: 2017 - 202	2 Annual Rate		Area		State		National
Population			1.00%		0.49%		0.83%
Households			0.93%		0.44%		0.79%
Families			0.82%		0.32%		0.71%
Owner HHs			0.75%		0.18%		0.72%
Median Household	Income		3.48%		2.10%		2.12%
				20	17	20	22
Households by Inco	ome			Number	Percent	Number	Percent
<\$15,000				63,835	11.6%	61,882	10.7%
\$15,000 - \$24,999				37,453	6.8%	34,912	6.0%
\$25,000 - \$34,999				30,794	5.6%	26,710	4.6%
\$35,000 - \$49,999				41,970	7.6%	35,045	6.1%
\$50,000 - \$74,999				67,468	12.2%	58,546	10.1%
\$75,000 - \$99,999				57,810	10.5%	58,269	10.1%
\$100,000 - \$149,9	99			84,429	15.3%	99,885	17.3%
\$150,000 - \$199,9	99			51,968	9.4%	65,592	11.4%
\$200,000+				115,736	21.0%	136,891	23.7%
Median Household	Income			\$88,277		\$104,728	
Average Household	Income			\$140,513		\$161,471	
Per Capita Income						\$80,299	
Per Capita Income		Census 20)10	\$70,272	17	\$80,299 20	22
		Census 20 Number	910 Percent	\$70,272	17 Percent		Percent
Per Capita Income Population by Age 0 - 4		Number		\$70,272 20 Number		20 Number	
Population by Age		Number 53,262	Percent 5.2%	\$70,272 20 Number 53,685	Percent 4.8%	20 Number 57,548	Percent 4.9%
Population by Age 0 - 4		Number 53,262 36,267	Percent 5.2% 3.5%	\$70,272 20 Number 53,685 41,960	Percent 4.8% 3.7%	20 Number 57,548 45,061	Percent 4.9% 3.8%
Population by Age 0 - 4 5 - 9 10 - 14		Number 53,262 36,267 31,055	Percent 5.2% 3.5% 3.0%	\$70,272 20 Number 53,685 41,960 36,236	Percent 4.8% 3.7% 3.2%	20 Number 57,548 45,061 37,515	Percent 4.9% 3.8% 3.2%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19		Number 53,262 36,267 31,055 44,308	Percent 5.2% 3.5% 3.0% 4.3%	\$70,272 20 Number 53,685 41,960 36,236 47,068	Percent 4.8% 3.7% 3.2% 4.2%	20 Number 57,548 45,061 37,515 46,353	Percent 4.9% 3.8% 3.2% 3.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24		Number 53,262 36,267 31,055 44,308 97,743	Percent 5.2% 3.5% 3.0% 4.3% 9.5%	\$70,272 20 Number 53,685 41,960 36,236 47,068 91,073	Percent 4.8% 3.7% 3.2% 4.2% 8.1%	20 Number 57,548 45,061 37,515 46,353 87,828	Percent 4.9% 3.8% 3.2% 3.9% 7.5%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34		Number 53,262 36,267 31,055 44,308 97,743 270,310	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2%	\$70,272 20 Number 53,685 41,960 36,236 47,068 91,073 282,574	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1%	\$70,272 20 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3%	\$70,272 20 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6% 10.0%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849	Percent 4.8% 3.7% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335	Percent 4.9% 3.8% 3.2% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7% 1.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20	Percent 4.8% 3.7% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 19%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335	Percent 4.9% 3.8% 3.2% 7.5% 24.7% 16.3% 10.6% 10.6% 4.7% 1.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% 910 Percent	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20 Number	Percent 4.8% 3.7% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 17 Percent	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number	Percent 4.9% 3.8% 3.2% 4.7% 24.7% 16.3% 10.6% 10.0% 4.7% 1.9% 22 Percent
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20 Number 733,020	Percent 4.8% 3.7% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 17 Percent 65.5%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755	Percent 4.9% 3.8% 3.2% 4.7% 16.3% 10.6% 10.6% 10.0% 4.7% 1.9% 22 Percent 64.1%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174	Percent 5.2% 3.5% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7% 7.3%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20 Number 733,020 75,115	Percent 4.8% 3.7% 4.2% 4.2% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 1.9% 19 Percent 65.5% 6.7%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755 73,542	Percent 4.9% 3.8% 3.2% 4.7% 16.3% 10.6% 10.6% 10.0% 4.7% 1.9% Percent 64.1% 6.2%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al	one	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241	Percent 5.2% 3.5% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7% 7.3% 0.3%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20,8	Percent 4.8% 3.7% 4.2% 4.2% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 19% Percent 65.5% 6.7% 0.3%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755 73,542 3,598	Percent 4.9% 3.8% 3.2% 4.7% 16.3% 10.6% 10.6% 10.0% 4.7% 1.9% 24.7% 1.9% 4.7% 1.9% 6.2% 6.2% 0.3%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone		Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7% 7.3% 0.3% 16.0%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20 Number 733,020 75,115 3,450 203,661	Percent 4.8% 3.7% 4.2% 4.2% 4.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 1.9% 17 Percent 65.5% 6.7% 0.3% 18.2%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755 73,542 3,598 233,894	Percent 4.9% 3.8% 3.2% 4.7% 16.3% 10.6% 10.6% 10.0% 4.7% 4.7% 1.9% Percent 64.1% 6.2% 0.3% 19.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo	ne	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% 0.3% 67.7% 7.3% 0.3% 16.0% 0.1%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 17,494 88,451 44,946 20,849 20 Number 7733,020 75,115 3,450 203,661 642	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 10.5% 10.9% 10.5% 7.9% 4.0% 1.9% 1.9% 5.5% 6.7% 0.3% 18.2% 0.1%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 22,335 22,335 23,598 233,894 705	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7% 1.9% 4.7% 1.9% 64.1% 64.1% 64.1% 6.2% 0.3% 19.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo Some Other Race A	ne None	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532 57,123	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7% 7.3% 0.3% 16.0% 0.1% 5.5%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20,849 20,849 20 Number 733,020 75,115 3,450 203,661 642 64,376	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 4.0% 1.9% 5.5% 6.7% 0.3% 18.2% 0.1% 5.7%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755 73,542 3,598 233,894 705 66,866	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 10.6% 10.6% 10.0% 10.
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo	ne None	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% 0.3% 67.7% 7.3% 0.3% 16.0% 0.1%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 17,494 88,451 44,946 20,849 20 Number 7733,020 75,115 3,450 203,661 642	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 10.5% 10.9% 10.5% 7.9% 4.0% 1.9% 1.9% 5.5% 6.7% 0.3% 18.2% 0.1%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 22,335 22,335 23,598 233,894 705	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7% 1.9% 4.7% 1.9% 64.1% 64.1% 64.1% 6.2% 0.3% 19.9%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo Some Other Race A Two or More Races	ne Alone	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532 57,123 32,327	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% 910 Percent 67.7% 7.3% 0.3% 16.0% 0.1% 5.5% 3.1%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,84920,849 20,849 20,849 20,849 20,8	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 11.9% 17 Percent 65.5% 6.7% 0.3% 18.2% 0.1% 5.7% 3.5%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 22,335 20 Number 7554,755 73,542 3,598 233,894 705 66,866 43,452	Percent 4.9% 3.8% 3.2% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7% 1.9% 22 Percent 64.1% 6.2% 0.3% 19.9% 0.1% 5.7% 3.7%
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo Some Other Race A Two or More Races	ne Alone Av Race)	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532 57,123	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% Percent 67.7% 7.3% 0.3% 16.0% 0.1% 5.5%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,849 20,849 20,849 20 Number 733,020 75,115 3,450 203,661 642 64,376	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 15.5% 10.9% 10.5% 7.9% 4.0% 1.9% 4.0% 1.9% 5.5% 6.7% 0.3% 18.2% 0.1% 5.7%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 20 Number 754,755 73,542 3,598 233,894 705 66,866	Percent 4.9% 3.8% 3.2% 3.9% 7.5% 24.7% 10.6% 10.6% 10.6% 10.0% 10.
Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Al Asian Alone Pacific Islander Alo Some Other Race A Two or More Races	ne Alone	Number 53,262 36,267 31,055 44,308 97,743 270,310 155,833 116,974 103,935 64,751 39,854 17,590 Census 20 Number 698,727 75,174 3,241 164,758 532 57,123 32,327	Percent 5.2% 3.5% 3.0% 4.3% 9.5% 26.2% 15.1% 11.3% 10.1% 6.3% 3.9% 1.7% 910 Percent 67.7% 7.3% 0.3% 16.0% 0.1% 5.5% 3.1%	\$70,272 Number 53,685 41,960 36,236 47,068 91,073 282,574 173,452 122,142 117,494 88,451 44,946 20,84920,849 20,849 20,849 20,849 20,8	Percent 4.8% 3.7% 3.2% 4.2% 8.1% 25.2% 10.5% 10.9% 10.5% 7.9% 4.0% 1.9% 1.9% 1.9% 1.9% 6.7% 6.7% 0.3% 18.2% 0.1% 5.7% 3.5%	20 Number 57,548 45,061 37,515 46,353 87,828 290,695 191,330 124,265 117,735 100,589 55,558 22,335 22,335 22,335 20 Number 7554,755 73,542 3,598 233,894 705 66,866 43,452	Percent 4.9% 3.8% 3.2% 7.5% 24.7% 16.3% 10.6% 10.0% 8.5% 4.7% 1.9% 22 Percent 64.1% 6.2% 0.3% 19.9% 0.1% 5.7% 3.7%

jhamdan@cbreliable.com kimberly.fong@coldwellbanker.com

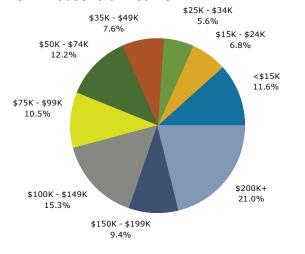




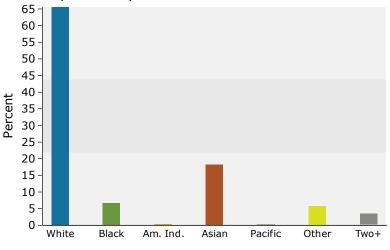




2017 Household Income



2017 Population by Race



²⁰¹⁷ Percent Hispanic Origin: 16.2%

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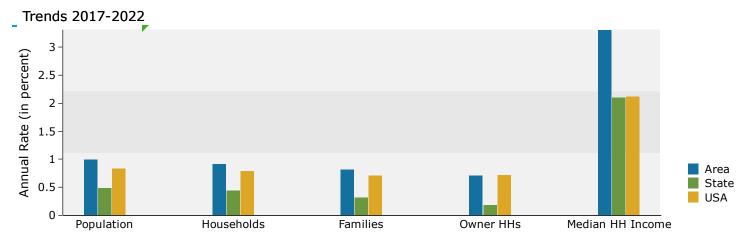
Reliable Real Estate

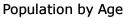
2					2017		2022
Summary		Cer	nsus 2010		2017		2022
Population	•		2,629,140		2,833,478		2,977,057
Households			1,185,491		1,266,198		1,324,928
Families			536,289		565,192		588,721
Average Househo			2.16		2.18		2.19
Owner Occupied I	•		294,564		308,441		319,501
Renter Occupied	Housing Units		890,927		957,757		1,005,427
Median Age			34.8		36.1		36.9 National
Trends: 2017 - 20	22 Annual Rate		Area 0.99%		State 0.49%		0.83%
Population Households			0.99%		0.49%		0.83%
Families			0.91%		0.44%		0.79%
Owner HHs			0.82%		0.32%		0.71%
Median Household	dIncomo		3.31%		2.10%		2.12%
Median Household	u meome		5.51%	20	2.10%	20	2.12%
Households by Tr	~~~~			Number		Number	
Households by In	come				Percent 12.8%		Percent 12.1%
<\$15,000 \$15,000 - \$24,99	20			162,001	8.1%	160,494	7.4%
\$15,000 - \$24,99				102,665 89,641	7.1%	97,767	6.1%
\$25,000 - \$34,99				118,724	9.4%	80,303 103,030	7.8%
\$50,000 - \$74,99				176,647	9.4%	157,766	11.9%
\$75,000 - \$99,99				136,142	10.8%	142,185	10.7%
\$100,000 - \$149,				180,198	14.2%	216,361	16.3%
\$100,000 - \$149,				100,838	8.0%	128,558	9.7%
\$200,000+	,555			199,308	15.7%	238,431	18.0%
\$200,000+				199,508	15.7%	230,431	18.0%
Median Household	d Income			\$71,861		\$84,560	
Average Househo				\$118,745		\$136,661	
				φ110,/ IS		\$130,001	
-	۵					\$61 490	
Per Capita Incom	e	Census 20	10	\$53,767	17	\$61,490 20	22
Per Capita Incom		Census 20 Number		\$53,767 20	Percent	20	Percent
Per Capita Incom Population by Age		Number	Percent	\$53,767 20 Number	Percent	20 Number	Percent
Per Capita Incom Population by Age 0 - 4		Number 151,146	Percent 5.7%	\$53,767 20 Number 150,732	Percent 5.3%	20 Number 160,161	Percent 5.4%
Per Capita Incom Population by Age 0 - 4 5 - 9		Number 151,146 118,189	Percent 5.7% 4.5%	\$53,767 20 Number 150,732 131,883	Percent 5.3% 4.7%	20 Number 160,161 133,228	Percent 5.4% 4.5%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14		Number 151,146 118,189 109,206	Percent 5.7% 4.5% 4.2%	\$53,767 20 Number 150,732 131,883 122,451	Percent 5.3% 4.7% 4.3%	20 Number 160,161 133,228 123,803	Percent 5.4% 4.5% 4.2%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19		Number 151,146 118,189 109,206 129,188	Percent 5.7% 4.5% 4.2% 4.9%	\$53,767 20 Number 150,732 131,883 122,451 133,772	Percent 5.3% 4.7% 4.3% 4.7%	20 Number 160,161 133,228 123,803 131,296	Percent 5.4% 4.5% 4.2% 4.4%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24		Number 151,146 118,189 109,206 129,188 216,230	Percent 5.7% 4.5% 4.2% 4.9% 8.2%	\$53,767 20 Number 150,732 131,883 122,451 133,772 210,335	Percent 5.3% 4.7% 4.3% 4.7% 7.4%	20 Number 160,161 133,228 123,803 131,296 205,265	Percent 5.4% 4.5% 4.2% 4.4% 6.9%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34		Number 151,146 118,189 109,206 129,188 216,230 602,694	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 11.6%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 11.6% 10.6%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74		Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	3	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity	3	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% Percent	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 Xumber	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 252,661 20 Number	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% Percent
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone	3	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% Percent 58.3%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% Percent 55.2%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone	5 Y	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% Percent 58.3% 15.2%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% Percent 56.4% 14.3%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 254,828 137,615 52,661 20 Number 1,644,070 406,088	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% Percent 55.2% 13.6%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian	5 Y	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 1.6% 910 Percent 58.3% 15.2% 0.5%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4% 14.3% 0.5%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070 406,088 15,270	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% Percent 55.2% 13.6% 0.5%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian A	y Alone	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163	Percent 5.7% 4.5% 4.2% 4.9% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% Percent 58.3% 15.2% 0.5% 12.5%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4% 14.3% 0.5% 14.4%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 137,615 52,661 1,644,070 406,088 15,270 475,495	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% Percent 55.2% 13.6% 0.5% 16.0%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian	s y Alone lone	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438	Percent 5.7% 4.5% 4.2% 4.2% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 1.6% 1.6% Percent 58.3% 15.2% 0.5% 12.5% 0.1%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318	Percent 5.3% 4.7% 4.3% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4% 14.3% 0.5%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 137,615 52,661 1,644,070 406,088 15,270 475,495 1,812	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% 22 Percent 55.2% 13.6% 0.5% 16.0% 0.1%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian J Asian Alone Pacific Islander Alone	y Alone lone : Alone	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438 257,085	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% 910 Percent 58.3% 15.2% 0.5% 12.5% 0.1% 9.8%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898 1,688 288,811	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4% 14.3% 0.5% 14.4% 0.1% 10.2%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070 406,088 15,270 475,495 1,812 305,376	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 10.6% 10.6% 4.6% 1.8% 22 Percent 55.2% 13.6% 0.5% 13.6% 0.5% 16.0% 16.0%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian A Asian Alone Pacific Islander A	y Alone lone : Alone	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438	Percent 5.7% 4.5% 4.2% 4.2% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 1.6% 1.6% Percent 58.3% 15.2% 0.5% 12.5% 0.1%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898 1,688	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 3.9% 1.7% 56.4% 14.3% 0.5% 14.4% 0.1%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 137,615 52,661 1,644,070 406,088 15,270 475,495 1,812	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 11.6% 10.6% 8.6% 4.6% 1.8% 22 Percent 55.2% 13.6% 0.5% 16.0% 0.1%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian J Asian Alone Pacific Islander Alone	y Alone lone e Alone es	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438 257,085	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 3.8% 1.6% 910 Percent 58.3% 15.2% 0.5% 12.5% 0.1% 9.8%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898 1,688 288,811	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 917 Percent 56.4% 14.3% 0.5% 14.4% 0.1% 10.2%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070 406,088 15,270 475,495 1,812 305,376	Percent 5.4% 4.5% 4.2% 4.4% 6.9% 21.4% 16.1% 10.6% 10.6% 4.6% 1.8% 22 Percent 55.2% 13.6% 0.5% 13.6% 0.5% 16.0% 16.0%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Asian Alone Pacific Islander Al Some Other Race Two or More Race	y Alone e Alone es S	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438 257,085 97,741	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 10.2% 6.3% 1.6% 910 Percent 58.3% 1.5.2% 0.5% 15.2% 0.5% 12.5% 0.1% 9.8% 3.7%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898 1,688 288,811 118,153	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 3.9% 1.7% Percent 56.4% 14.3% 0.5% 14.3% 0.5% 14.4% 0.1% 10.2% 4.2%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070 406,088 15,270 475,495 1,812 305,376 128,946	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 10.6% 8.6% 4.6% 1.8% 922 Percent 55.2% 13.6% 0.5% 13.6% 0.5% 16.0% 0.1% 10.3% 4.3%
Per Capita Incom Population by Age 0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian A Asian Alone Pacific Islander Al Some Other Race Two or More Race	y Alone lone e Alone es	Number 151,146 118,189 109,206 129,188 216,230 602,694 403,960 323,943 267,597 166,583 98,673 41,729 Census 20 Number 1,532,496 398,723 13,494 328,163 1,438 257,085 97,741	Percent 5.7% 4.5% 4.2% 4.9% 8.2% 22.9% 15.4% 12.3% 10.2% 6.3% 10.2% 6.3% 1.6% 910 Percent 58.3% 1.5.2% 0.5% 15.2% 0.5% 12.5% 0.1% 9.8% 3.7%	\$53,767 Number 150,732 131,883 122,451 133,772 210,335 614,500 441,061 337,855 306,704 223,719 111,566 48,900 20 Number 1,596,906 404,705 14,318 408,898 1,688 288,811 118,153	Percent 5.3% 4.7% 4.3% 4.7% 7.4% 21.7% 15.6% 11.9% 10.8% 7.9% 3.9% 1.7% 3.9% 1.7% Percent 56.4% 14.3% 0.5% 14.3% 0.5% 14.4% 0.1% 10.2% 4.2%	20 Number 160,161 133,228 123,803 131,296 205,265 637,661 478,891 344,680 316,969 254,828 137,615 52,661 20 Number 1,644,070 406,088 15,270 475,495 1,812 305,376 128,946	Percent 5.4% 4.5% 4.2% 6.9% 21.4% 16.1% 10.6% 10.6% 8.6% 4.6% 1.8% Percent 55.2% 13.6% 0.5% 13.6% 0.5% 16.0% 0.1% 10.3% 4.3%

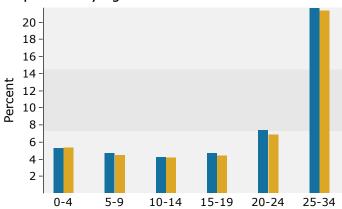
jhamdan@cbreliable.com kimberly.fong@coldwellbanker.com

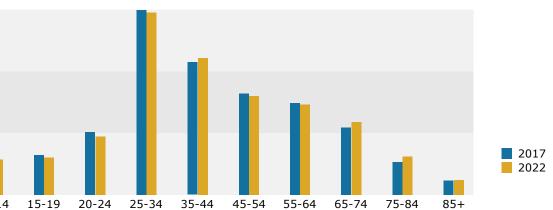




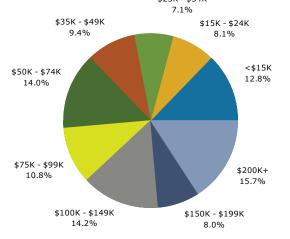




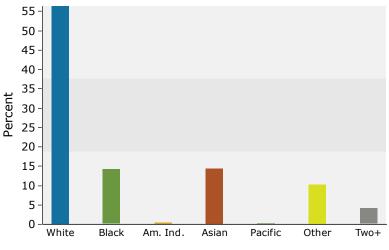




2017 Household Income



2017 Population by Race



²⁰¹⁷ Percent Hispanic Origin: 26.5%

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Demographic S	ummary		2017	202
Population			277,630	286,69
Households			144,723	149,40
Families			42,255	43,17
Median Age			35.3	35
Median Housel	nold Income		\$88,994	\$106,03
		Spending Potential	Average Amount	
		Index	Spent	Tot
Assets				
	ing/Savings/Money Market Accounts & CDs	162	\$6,411.17	\$927,844,3
	ing/Savings/Money Market Accounts & CDs (1 year ago)	161	\$5,845.27	\$845,945,3
	s/Bonds/Mutual Funds	146	\$9,045.56	\$1,309,100,7
	s/Bonds/Mutual Funds (1 year ago)	145	\$8,197.31	\$1,186,339,5
	Financial Assets	121	\$1,575.66	\$228,033,8
Value of Other	Financial Assets (1 year ago)	124	\$1,486.00	\$215,059,0
Value of Retire		142	\$34,587.57	\$5,005,616,7
Value of Retire	ment Plans (1 year ago)	143	\$32,508.71	\$4,704,758,1
Surrender Valu	ie of Whole Life Policies	228	\$3,426.01	\$495,821,9
Surrender Valu	ie of Whole Life Policies (1 year ago)"	229	\$2,785.46	\$403,120,4
Earnings				
Interest/Divide	ends	145	\$1,573.37	\$227,702,4
Royalty/Estate	/Trust Income	146	\$598.19	\$86,571,6
Liabilities				
Original Mortga	age Amount (Owned Home)	153	\$16,719.01	\$2,419,625,7
Vehicle Loan A	mount (1)	139	\$3,778.19	\$546,791,1
Value of Credit	: Card Debt	165	\$962.50	\$139,296,3
Value of Credit	: Card Debt (1 year ago)	165	\$913.79	\$132,245,9
Value Owed or	n Student Loans	240	\$3,499.94	\$506,522,4
Value Owed or	n Student Loans (1 year ago)	238	\$3,241.52	\$469,122,2
Value Owed or	Non-student Loans	178	\$370.54	\$53,625,4
Value Owed or	n Non-student Loans (1 year ago)	167	\$263.74	\$38,169,0
Amount Paid: I	nterest			
Home Mortgag	e	134	\$4,850.80	\$702,021,7
Lump Sum Ho	me Equity Loan	150	\$79.32	\$11,479,6
New Car/Truck		140	\$178.27	\$25,799,9
Used Car/Trucl	<td>157</td> <td>\$205.47</td> <td>\$29,735,6</td>	157	\$205.47	\$29,735,6
Finance/Late/I	nterest Charges for Credit Cards	179	\$152.16	\$22,020,9
	nterest Charges for Student Loans	208	\$89.98	\$13,021,7
Finance/Late/I	nterest Charges for Non-student Loans	151	\$17.33	\$2,507,3
Amount Paid: P	rincipal			
Home Mortgag		126	\$2,448.25	\$354,317,5
	me Equity Loan	146	\$121.51	\$17,585,3
New Car/Truck		141	\$1,369.07	\$198,135,7
Used Car/Trucl		153	\$1,228.41	\$177,778,6
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Checking Account	t and Banking Service Charges	194	\$67.76	\$9,806,5
eeating / teebuil		151	<i>\\</i>	φ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail

COLDWELL BANKER COMMERCIAL

Reliable Real Estate

Demographic Summary		2017	2022
Population 🔽		1,119,932	1,176,813
Households		551,473	577,741
Families		199,274	207,585
Median Age		35.4	36.1
Median Household Income		\$88,277	\$104,728
	Spending Potential	Average Amount	
	Index	Spent	Total
Assets			
Value of Checking/Savings/Money Market Accounts & CDs	164	\$6,496.67	\$3,582,739,592
Value of Checking/Savings/Money Market Accounts & CDs (1 year ago)	163	\$5,926.84	\$3,268,491,932
Value of Stocks/Bonds/Mutual Funds	147	\$9,134.51	\$5,037,435,686
Value of Stocks/Bonds/Mutual Funds (1 year ago)	146	\$8,277.75	\$4,564,958,165
Value of Other Financial Assets	121	\$1,566.93	\$864,119,704
Value of Other Financial Assets (1 year ago)	123	\$1,480.64	\$816,531,950
Value of Retirement Plans	145	\$35,288.72	\$19,460,778,132
Value of Retirement Plans (1 year ago)	147	\$33,222.41	\$18,321,261,231
Surrender Value of Whole Life Policies	227	\$3,414.42	\$1,882,962,162
Surrender Value of Whole Life Policies (1 year ago)"	227	\$2,766.00	\$1,525,376,765
Earnings			
Interest/Dividends	148	\$1,607.55	\$886,520,636
Royalty/Estate/Trust Income	147	\$603.78	\$332,969,153
Liabilities			
Original Mortgage Amount (Owned Home)	153	\$16,743.95	\$9,233,835,247
Vehicle Loan Amount (1)	139	\$3,775.13	\$2,081,881,486
Value of Credit Card Debt	168	\$983.31	\$542,268,666
Value of Credit Card Debt (1 year ago)	168	\$934.02	\$515,086,240
Value Owed on Student Loans	239	\$3,489.49	\$1,924,358,776
Value Owed on Student Loans (1 year ago)	238	\$3,232.94	\$1,782,878,579
Value Owed on Non-student Loans	181	\$377.72	\$208,304,030
Value Owed on Non-student Loans (1 year ago)	169	\$268.01	\$147,798,126
Amount Paid: Interest			
Home Mortgage	136	\$4,918.92	\$2,712,654,072
Lump Sum Home Equity Loan	155	\$82.00	\$45,220,028
New Car/Truck/Van Loan	141	\$179.07	\$98,752,863
Used Car/Truck/Van Loan	157	\$206.09	\$113,652,371
Finance/Late/Interest Charges for Credit Cards	183	\$155.44	\$85,719,204
Finance/Late/Interest Charges for Student Loans	208	\$89.76	\$49,500,356
Finance/Late/Interest Charges for Non-student Loans	153	\$17.53	\$9,667,972
Amount Paid: Principal			
Home Mortgage	129	\$2,497.29	\$1,377,187,402
Lump Sum Home Equity Loan	152	\$126.18	\$69,585,957
New Car/Truck/Van Loan	142	\$1,378.81	\$760,376,796
Used Car/Truck/Van Loan	153	\$1,232.39	\$679,628,171
Checking Account and Banking Service Charges	198	\$69.10	\$38,105,700
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Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail



Reliable Real Estate

Demographic Summary		2017	2022
Population		2,833,478	2,977,057
Households		1,266,198	1,324,928
Families		565,192	588,721
Median Age		36.1	36.9
Median Household Income		\$71,861	\$84,560
	Spending Potential	Average Amount	
	Index	Spent	Total
Assets			
Value of Checking/Savings/Money Market Accounts & CDs	138	\$5,468.27	\$6,923,909,628
Value of Checking/Savings/Money Market Accounts & CDs (1 year ago)	138	\$4,992.71	\$6,321,756,545
Value of Stocks/Bonds/Mutual Funds	121	\$7,514.58	\$9,514,951,410
Value of Stocks/Bonds/Mutual Funds (1 year ago)	120	\$6,814.43	\$8,628,422,358
Value of Other Financial Assets	96	\$1,241.73	\$1,572,276,181
Value of Other Financial Assets (1 year ago)	98	\$1,177.08	\$1,490,419,656
Value of Retirement Plans	123	\$29,822.45	\$37,761,128,666
Value of Retirement Plans (1 year ago)	124	\$28,149.36	\$35,642,667,307
Surrender Value of Whole Life Policies	186	\$2,794.90	\$3,538,902,269
Surrender Value of Whole Life Policies (1 year ago)"	184	\$2,245.64	\$2,843,420,639
Earnings			
Interest/Dividends	125	\$1,355.65	\$1,716,516,522
Royalty/Estate/Trust Income	120	\$491.57	\$622,428,121
Liabilities			
Original Mortgage Amount (Owned Home)	126	\$13,759.78	\$17,422,608,319
Vehicle Loan Amount (1)	115	\$3,128.00	\$3,960,669,788
Value of Credit Card Debt	146	\$851.16	\$1,077,741,618
Value of Credit Card Debt (1 year ago)	146	\$808.19	\$1,023,334,859
Value Owed on Student Loans	199	\$2,905.67	\$3,679,148,254
Value Owed on Student Loans (1 year ago)	198	\$2,690.67	\$3,406,915,134
Value Owed on Non-student Loans	156	\$325.48	\$412,125,978
Value Owed on Non-student Loans (1 year ago)	145	\$229.90	\$291,102,156
Amount Paid: Interest			
Home Mortgage	114	\$4,146.90	\$5,250,802,232
Lump Sum Home Equity Loan	137	\$72.87	\$92,263,819
New Car/Truck/Van Loan	117	\$148.76	\$188,355,854
Used Car/Truck/Van Loan	132	\$172.93	\$218,963,868
Finance/Late/Interest Charges for Credit Cards	158	\$134.22	\$169,945,117
Finance/Late/Interest Charges for Student Loans	174	\$75.30	\$95,340,133
Finance/Late/Interest Charges for Non-student Loans	130	\$14.88	\$18,844,922
Amount Paid: Principal			
Home Mortgage	110	\$2,129.03	\$2,695,768,480
Lump Sum Home Equity Loan	136	\$113.38	\$143,561,775
New Car/Truck/Van Loan	119	\$1,149.99	\$1,456,109,301
Used Car/Truck/Van Loan	128	\$1,033.61	\$1,308,751,515
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Checking Account and Banking Service Charges	171	\$59.78	\$75,688,668
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Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail



Reliable Real Estate

emographic Summary		2017	202
Population		277,630	286,69
Population 18+	:	252,648	261,29
Households	:	144,723	149,40
Median Household Income	5	\$88,994	\$106,03
	Expected Number of		
roduct/Consumer Behavior	Adults	Percent	ME
Went to family restaurant/steak house in last 6 mo	173,120	68.5%	9
Went to family restaurant/steak house 4+ times/mo	55,268	21.9%	:
Spent at family rest/steak hse last 6 months: <\$31	17,381	6.9%	
Spent at family rest/steak hse last 6 months: \$31-50	16,601	6.6%	
Spent at family rest/steak hse last 6 months: \$51-100	28,616	11.3%	
Spent at family rest/steak hse last 6 months: \$101-200	26,842	10.6%	
Spent at family rest/steak hse last 6 months: \$201-300	11,197	4.4%	
Spent at family rest/steak hse last 6 months: \$301+	15,529	6.1%	1
Family restaurant/steak house last 6 months: breakfast	22,904	9.1%	
Family restaurant/steak house last 6 months: lunch	43,068	17.0%	
Family restaurant/steak house last 6 months: dinner	101,139	40.0%	
Family restaurant/steak house last 6 months: snack	6,584	2.6%	1
Family restaurant/steak house last 6 months: weekday	66,741	26.4%	
Family restaurant/steak house last 6 months: weekend	88,246	34.9%	
Fam rest/steak hse/6 months: Applebee`s	41,390	16.4%	
Fam rest/steak hse/6 months: Bob Evans Farms	2,679	1.1%	
Fam rest/steak hse/6 months: Buffalo Wild Wings	19,707	7.8%	
Fam rest/steak hse/6 months: California Pizza Kitchen	18,513	7.3%	2
Fam rest/steak hse/6 months: Carrabba`s Italian Grill	5,530	2.2%	
Fam rest/steak hse/6 months: The Cheesecake Factory	26,000	10.3%	1
Fam rest/steak hse/6 months: Chili`s Grill & Bar	22,970	9.1%	
Fam rest/steak hse/6 months: CiCi`s Pizza	5,248	2.1%	
Fam rest/steak hse/6 months: Cracker Barrel	10,542	4.2%	
Fam rest/steak hse/6 months: Denny`s	14,645	5.8%	
Fam rest/steak hse/6 months: Golden Corral	8,099	3.2%	
Fam rest/steak hse/6 months: IHOP	23,864	9.4%	
Fam rest/steak hse/6 months: Logan`s Roadhouse	4,074	1.6%	
Fam rest/steak hse/6 months: LongHorn Steakhouse	6,809	2.7%	
Fam rest/steak hse/6 months: Olive Garden	30,929	12.2%	
Fam rest/steak hse/6 months: Outback Steakhouse	19,861	7.9%	
Fam rest/steak hse/6 months: Red Lobster	19,301	7.6%	
Fam rest/steak hse/6 months: Red Robin	13,397	5.3%	
Fam rest/steak hse/6 months: Ruby Tuesday	12,441	4.9%	
Fam rest/steak hse/6 months: Texas Roadhouse	9,459	3.7%	
Fam rest/steak hse/6 months: T.G.I. Friday`s	18,071	7.2%	1
			-
Fam rest/steak hse/6 months: Waffle House	8,454	3.3%	
Went to fast food/drive-in restaurant in last 6 mo	219,206	86.8%	
Went to fast food/drive in restaurant 9+ times/mo	83,107	32.9%	
Spent at fast food/drive-in last 6 months: <\$11	11,144	4.4%	
Spent at fast food/drive-in last 6 months: \$11-\$20	18,874	7.5%	
Spent at fast food/drive-in last 6 months: \$21-\$40	25,886	10.2%	
Spent at fast food/drive-in last 6 months: \$41-\$50	17,889	7.1%	
Spent at fast food/drive-in last 6 months: \$51-\$100	41,685	16.5%	
Spent at fast food/drive-in last 6 months: \$101-\$200	20,755	8.2%	

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Reliable Real Estate

	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MPI
Fast food/drive-in last 6 months: eat in	79,286	31.4%	86
Fast food/drive-in last 6 months: home delivery	21,324	8.4%	110
Fast food/drive-in last 6 months: take-out/drive-thru	81,914	32.4%	70
Fast food/drive-in last 6 months: take-out/walk-in	57,979	22.9%	114
Fast food/drive-in last 6 months: breakfast	65,152	25.8%	79
Fast food/drive-in last 6 months: lunch	108,208	42.8%	87
Fast food/drive-in last 6 months: dinner	95,688	37.9%	84
Fast food/drive-in last 6 months: snack	37,642	14.9%	124
Fast food/drive-in last 6 months: weekday	128,189	50.7%	87
Fast food/drive-in last 6 months: weekend	104,099	41.2%	89
Fast food/drive-in last 6 months: A & W	4,143	1.6%	61
Fast food/drive-in last 6 months: Arby`s	25,031	9.9%	61
Fast food/drive-in last 6 months: Baskin-Robbins	10,853	4.3%	127
Fast food/drive-in last 6 months: Boston Market	12,995	5.1%	148
Fast food/drive-in last 6 months: Burger King	54,328	21.5%	73
Fast food/drive-in last 6 months: Captain D`s	1,707	0.7%	19
Fast food/drive-in last 6 months: Carl`s Jr.	14,131	5.6%	99
Fast food/drive-in last 6 months: Checkers	7,114	2.8%	89
Fast food/drive-in last 6 months: Chick-fil-A	43,956	17.4%	92
Fast food/drive-in last 6 months: Chipotle Mex. Grill	53,344	21.1%	177
Fast food/drive-in last 6 months: Chuck E. Cheese`s	7,362	2.9%	90
Fast food/drive-in last 6 months: Church`s Fr. Chicken	3,474	1.4%	38
Fast food/drive-in last 6 months: Cold Stone Creamery	7,378	2.9%	103
Fast food/drive-in last 6 months: Dairy Queen	22,098	8.7%	59
Fast food/drive-in last 6 months: Del Taco	10,945	4.3%	122
Fast food/drive-in last 6 months: Domino`s Pizza	29,589	11.7%	97
Fast food/drive-in last 6 months: Dunkin` Donuts	47,638	18.9%	150
Fast food/drive-in last 6 months: Hardee's	2,823	1.1%	20
Fast food/drive-in last 6 months: Jack in the Box	15,721	6.2%	74
Fast food/drive-in last 6 months: KFC	34,566	13.7%	65
Fast food/drive-in last 6 months: Krispy Kreme	8,175	3.2%	65
Fast food/drive-in last 6 months: Little Caesars	13,941	5.5%	46
Fast food/drive-in last 6 months: Long John Silver`s	3,121	1.2%	28
Fast food/drive-in last 6 months: McDonald`s	110,186	43.6%	81
Went to Panda Express in last 6 months	21,942	8.7%	107
Fast food/drive-in last 6 months: Panera Bread	35,802	14.2%	123
Fast food/drive-in last 6 months: Papa John`s	19,799	7.8%	91
Fast food/drive-in last 6 months: Papa Murphy`s	7,315	2.9%	60
Fast food/drive-in last 6 months: Pizza Hut	28,012	11.1%	57
Fast food/drive-in last 6 months: Popeyes Chicken	19,100	7.6%	95
Fast food/drive-in last 6 months: Quiznos	8,632	3.4%	140
Fast food/drive-in last 6 months: Sonic Drive-In	10,092	4.0%	36
Fast food/drive-in last 6 months: Starbucks	73,262	29.0%	182
Fast food/drive-in last 6 months: Steak `n Shake	6,483	2.6%	48
Fast food/drive-in last 6 months: Subway	71,951	28.5%	92
Fast food/drive-in last 6 months: Taco Bell	57,575	22.8%	75
Fast food/drive-in last 6 months: Wendy's	54,657	22.8%	80
Fast food/drive-in last 6 months: Whataburger	4,591	1.8%	80 41
Fast food/drive-in last 6 months: White Castle		3.6%	41 114
rast rood/unverin last o months. White Castle	9,125	5.070	114

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Went to fine dining restaurant last month	40,141	15.9%	149
Went to fine dining restaurant 3+ times last month	15,870	6.3%	203
Spent at fine dining rest in last 6 months: <\$51	4,533	1.8%	95
Spent at fine dining rest in last 6 months: \$51-\$100	7,906	3.1%	92
Spent at fine dining rest in last 6 months: \$101-\$200	9,735	3.9%	118
Spent at fine dining rest in last 6 months: \$201+	20,457	8.1%	242



Reliable Real Estate

Population		2017	2022
	1,	119,932	1,176,813
Population 18+		967,874	1,016,969
Households		551,473	577,741
Median Household Income		\$88,277	\$104,728
Expected	Number of		
Product/Consumer Behavior	Adults	Percent	MPI
Went to family restaurant/steak house in last 6 mo	659,367	68.1%	91
Went to family restaurant/steak house 4+ times/mo	211,397	21.8%	80
Spent at family rest/steak hse last 6 months: <\$31	65,892	6.8%	89
Spent at family rest/steak hse last 6 months: \$31-50	63,375	6.5%	76
Spent at family rest/steak hse last 6 months: \$51-100	110,331	11.4%	77
Spent at family rest/steak hse last 6 months: \$101-200	99,655	10.3%	92
Spent at family rest/steak hse last 6 months: \$201-300	41,623	4.3%	91
Spent at family rest/steak hse last 6 months: \$301+	58,364	6.0%	99
Family restaurant/steak house last 6 months: breakfast	89,370	9.2%	73
Family restaurant/steak house last 6 months: lunch	160,741	16.6%	87
Family restaurant/steak house last 6 months: dinner	376,035	38.9%	84
Family restaurant/steak house last 6 months: snack	25,691	2.7%	139
Family restaurant/steak house last 6 months: weekday	247,596	25.6%	83
Family restaurant/steak house last 6 months: weekend	329,002	34.0%	82
Fam rest/steak hse/6 months: Applebee`s	167,107	17.3%	76
Fam rest/steak hse/6 months: Bob Evans Farms	10,636	1.1%	30
Fam rest/steak hse/6 months: Buffalo Wild Wings	74,713	7.7%	81
Fam rest/steak hse/6 months: California Pizza Kitchen	67,645	7.0%	220
Fam rest/steak hse/6 months: Carrabba`s Italian Grill	21,625	2.2%	68
Fam rest/steak hse/6 months: The Cheesecake Factory	96,886	10.0%	160
Fam rest/steak hse/6 months: Chili`s Grill & Bar	84,920	8.8%	79
Fam rest/steak hse/6 months: CiCi`s Pizza	21,333	2.2%	56
Fam rest/steak hse/6 months: Cracker Barrel	40,763	4.2%	40
Fam rest/steak hse/6 months: Denny`s	56,878	5.9%	66
Fam rest/steak hse/6 months: Golden Corral	32,779	3.4%	45
Fam rest/steak hse/6 months: IHOP	93,871	9.7%	92
Fam rest/steak hse/6 months: Logan`s Roadhouse	15,921	1.6%	44
Fam rest/steak hse/6 months: LongHorn Steakhouse	26,762	2.8%	56
Fam rest/steak hse/6 months: Olive Garden	116,232	12.0%	71
Fam rest/steak hse/6 months: Outback Steakhouse	73,356	7.6%	83
Fam rest/steak hse/6 months: Red Lobster	76,340	7.9%	69
Fam rest/steak hse/6 months: Red Robin	50,848	5.3%	81
Fam rest/steak hse/6 months: Ruby Tuesday	46,094	4.8%	82
Fam rest/steak hse/6 months: Texas Roadhouse	35,693	3.7%	46
Fam rest/steak hse/6 months: T.G.I. Friday`s	72,648	7.5%	108
Fam rest/steak hse/6 months: Waffle House	32,208	3.3%	61
Went to fast food/drive-in restaurant in last 6 mo	833,704	86.1%	96
Went to fast food/drive-in restaurant 9+ times/mo	312,624	32.3%	82
Spent at fast food/drive-in last 6 months: <\$11	42,416	4.4%	97
Spent at fast food/drive-in last 6 months: \$11-\$20	70,724	7.3%	88
Spent at fast food/drive-in last 6 months: \$21-\$40	100,956	10.4%	83
Spent at fast food/drive-in last 6 months: \$41-\$50	65,787	6.8%	87
Spent at fast food/drive-in last 6 months: \$51-\$100	155,255	16.0%	96
Spent at fast food/drive-in last 6 months: \$101-\$200	78,449	8.1%	74
Spent at fast food/drive-in last 6 months: \$201+	83,009	8.6%	87

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Reliable Real Estate

	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MPI
Fast food/drive-in last 6 months: eat in	299,936	31.0%	85
Fast food/drive-in last 6 months: home delivery	82,129	8.5%	110
Fast food/drive-in last 6 months: take-out/drive-thru	304,186	31.4%	68
Fast food/drive-in last 6 months: take-out/walk-in	211,772	21.9%	109
Fast food/drive-in last 6 months: breakfast	244,664	25.3%	77
Fast food/drive-in last 6 months: lunch	406,017	41.9%	85
Fast food/drive-in last 6 months: dinner	356,164	36.8%	82
Fast food/drive-in last 6 months: snack	137,168	14.2%	117
Fast food/drive-in last 6 months: weekday	476,535	49.2%	84
Fast food/drive-in last 6 months: weekend	389,436	40.2%	87
Fast food/drive-in last 6 months: A & W	16,401	1.7%	63
Fast food/drive-in last 6 months: Arby`s	91,816	9.5%	58
Fast food/drive-in last 6 months: Baskin-Robbins	42,622	4.4%	131
Fast food/drive-in last 6 months: Boston Market	51,340	5.3%	152
Fast food/drive-in last 6 months: Burger King	209,602	21.7%	73
Fast food/drive-in last 6 months: Captain D`s	7,688	0.8%	23
Fast food/drive-in last 6 months: Carl`s Jr.	58,842	6.1%	108
Fast food/drive-in last 6 months: Checkers	29,039	3.0%	95
Fast food/drive-in last 6 months: Chick-fil-A	158,627	16.4%	86
Fast food/drive-in last 6 months: Chipotle Mex. Grill	194,839	20.1%	169
Fast food/drive-in last 6 months: Chuck E. Cheese`s	29,534	3.1%	95
Fast food/drive-in last 6 months: Church`s Fr. Chicken	16,100	1.7%	47
Fast food/drive-in last 6 months: Cold Stone Creamery	27,985	2.9%	102
Fast food/drive-in last 6 months: Dairy Queen	83,786	8.7%	58
Fast food/drive-in last 6 months: Del Taco	45,075	4.7%	131
Fast food/drive-in last 6 months: Domino`s Pizza	115,858	12.0%	99
Fast food/drive-in last 6 months: Dunkin Donuts	183,262	18.9%	151
Fast food/drive-in last 6 months: Hardee`s	11,973	1.2%	22
Fast food/drive-in last 6 months: Jack in the Box	63,549	6.6%	79
Fast food/drive-in last 6 months: KFC	136,425	14.1%	67
Fast food/drive-in last 6 months: Krispy Kreme	31,338	3.2%	65
Fast food/drive-in last 6 months: Little Caesars	54,837	5.7%	48
Fast food/drive-in last 6 months: Long John Silver`s	13,251	1.4%	31
Fast food/drive-in last 6 months: McDonald`s	422,925	43.7%	81
Went to Panda Express in last 6 months	85,333	8.8%	109
Fast food/drive-in last 6 months: Panera Bread	132,620	13.7%	119
Fast food/drive-in last 6 months: Papa John`s	73,809	7.6%	89
Fast food/drive-in last 6 months: Papa Murphy`s	27,629	2.9%	59
Fast food/drive-in last 6 months: Pizza Hut	109,393	11.3%	58
Fast food/drive-in last 6 months: Popeyes Chicken	76,621	7.9%	100
Fast food/drive-in last 6 months: Quiznos	31,430	3.2%	133
Fast food/drive-in last 6 months: Sonic Drive-In	40,888	4.2%	38
Fast food/drive-in last 6 months: Starbucks	264,199	27.3%	171
Fast food/drive-in last 6 months: Steak `n Shake	24,545	2.5%	48
Fast food/drive-in last 6 months: Subway	268,656	27.8%	90
Fast food/drive-in last 6 months: Taco Bell	215,788	22.3%	74
Fast food/drive-in last 6 months: Wendy`s	205,967	21.3%	79
Fast food/drive-in last 6 months: Whataburger	18,487	1.9%	43
Fast food/drive-in last 6 months: White Castle	37,019	3.8%	121

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Went to fine dining restaurant last month	147,594	15.2%	143
Went to fine dining restaurant 3+ times last month	57,009	5.9%	190
Spent at fine dining rest in last 6 months: <\$51	17,379	1.8%	95
Spent at fine dining rest in last 6 months: \$51-\$100	30,333	3.1%	92
Spent at fine dining rest in last 6 months: \$101-\$200	36,284	3.7%	115
Spent at fine dining rest in last 6 months: \$201+	74,593	7.7%	230



Reliable Real Estate

Demographic Summary		2017	2022
Population		2,833,478	2,977,057
Population 18+		2,358,125	2,491,250
Households		1,266,198	1,324,928
Median Household Income		\$71,861	\$84,560
	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MPI
Went to family restaurant/steak house in last 6 mo	1,585,512	67.2%	90
Went to family restaurant/steak house 4+ times/mo	501,799	21.3%	78
Spent at family rest/steak hse last 6 months: <\$31	157,026	6.7%	87
Spent at family rest/steak hse last 6 months: \$31-50	150,062	6.4%	74
Spent at family rest/steak hse last 6 months: \$51-100	267,292	11.3%	77
Spent at family rest/steak hse last 6 months: \$101-200	226,960	9.6%	86
Spent at family rest/steak hse last 6 months: \$201-300	97,485	4.1%	87
Spent at family rest/steak hse last 6 months: \$301+	131,643	5.6%	91
Family restaurant/steak house last 6 months: breakfast	232,876	9.9%	78
Family restaurant/steak house last 6 months: lunch	368,681	15.6%	82
Family restaurant/steak house last 6 months: dinner	855,251	36.3%	78
Family restaurant/steak house last 6 months: snack	65,726	2.8%	146
Family restaurant/steak house last 6 months: weekday	554,821	23.5%	76
Family restaurant/steak house last 6 months: weekend	770,943	32.7%	79
Fam rest/steak hse/6 months: Applebee`s	463,207	19.6%	86
Fam rest/steak hse/6 months: Bob Evans Farms	27,317	1.2%	31
Fam rest/steak hse/6 months: Buffalo Wild Wings	172,583	7.3%	76
Fam rest/steak hse/6 months: California Pizza Kitchen	141,746	6.0%	189
Fam rest/steak hse/6 months: Carrabba`s Italian Grill	52,244	2.2%	67
Fam rest/steak hse/6 months: The Cheesecake Factory	220,409	9.3%	149
Fam rest/steak hse/6 months: Chili`s Grill & Bar	185,865	7.9%	71
Fam rest/steak hse/6 months: CiCi`s Pizza	60,384	2.6%	65
Fam rest/steak hse/6 months: Cracker Barrel	99,954	4.2%	41
Fam rest/steak hse/6 months: Denny`s	158,233	6.7%	76
Fam rest/steak hse/6 months: Golden Corral	84,468	3.6%	48
Fam rest/steak hse/6 months: IHOP	247,239	10.5%	100
Fam rest/steak hse/6 months: Logan`s Roadhouse	41,828	1.8%	48
Fam rest/steak hse/6 months: LongHorn Steakhouse	66,975	2.8%	58
Fam rest/steak hse/6 months: Olive Garden	266,562	11.3%	67
Fam rest/steak hse/6 months: Outback Steakhouse	162,515	6.9%	75
Fam rest/steak hse/6 months: Red Lobster	192,717	8.2%	71
Fam rest/steak hse/6 months: Red Robin	117,477	5.0%	77
Fam rest/steak hse/6 months: Ruby Tuesday	103,464	4.4%	76
Fam rest/steak hse/6 months: Texas Roadhouse	86,576	3.7%	46
Fam rest/steak hse/6 months: T.G.I. Friday`s	205,103	8.7%	125
Fam rest/steak hse/6 months: Waffle House	84,887	3.6%	66
Went to fast food/drive-in restaurant in last 6 mo	2,012,731	85.4%	95
Went to fast food/drive-in restaurant 9+ times/mo	738,837	31.3%	80
Spent at fast food/drive-in last 6 months: <\$11	98,660	4.2%	92
Spent at fast food/drive-in last 6 months: \$11-\$20	172,722	7.3%	88
Spent at fast food/drive-in last 6 months: \$21-\$40	257,089	10.9%	87
Spent at fast food/drive-in last 6 months: \$41-\$50	150,844	6.4%	82
Spent at fast food/drive-in last 6 months: \$51-\$100	353,425	15.0%	90
Spent at fast food/drive-in last 6 months: \$101-\$200	178,069	7.6%	69
Spent at fast food/drive-in last 6 months: \$201+	201,175	8.5%	86

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Reliable Real Estate

	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MPI
Fast food/drive-in last 6 months: eat in	715,728	30.4%	83
Fast food/drive-in last 6 months: home delivery	219,093	9.3%	121
Fast food/drive-in last 6 months: take-out/drive-thru	710,333	30.1%	65
Fast food/drive-in last 6 months: take-out/walk-in	486,384	20.6%	102
Fast food/drive-in last 6 months: breakfast	581,504	24.7%	75
Fast food/drive-in last 6 months: lunch	945,876	40.1%	81
Fast food/drive-in last 6 months: dinner	823,915	34.9%	78
Fast food/drive-in last 6 months: snack	310,802	13.2%	109
Fast food/drive-in last 6 months: weekday	1,092,541	46.3%	79
Fast food/drive-in last 6 months: weekend	922,537	39.1%	85
Fast food/drive-in last 6 months: A & W	44,107	1.9%	69
Fast food/drive-in last 6 months: Arby`s	209,015	8.9%	55
Fast food/drive-in last 6 months: Baskin-Robbins	110,294	4.7%	139
Fast food/drive-in last 6 months: Boston Market	147,530	6.3%	180
Fast food/drive-in last 6 months: Burger King	549,984	23.3%	79
Fast food/drive-in last 6 months: Captain D`s	27,518	1.2%	33
Fast food/drive-in last 6 months: Carl`s Jr.	164,090	7.0%	123
Fast food/drive-in last 6 months: Checkers	95,247	4.0%	128
Fast food/drive-in last 6 months: Chick-fil-A	312,815	13.3%	70
Fast food/drive-in last 6 months: Chipotle Mex. Grill	432,583	18.3%	154
Fast food/drive-in last 6 months: Chuck E. Cheese`s	85,029	3.6%	112
Fast food/drive-in last 6 months: Church's Fr. Chicken	58,943	2.5%	70
Fast food/drive-in last 6 months: Cold Stone Creamery	70,087	3.0%	105
Fast food/drive-in last 6 months: Dairy Queen	186,145	7.9%	53
Fast food/drive-in last 6 months: Del Taco	117,273	5.0%	140
Fast food/drive-in last 6 months: Domino`s Pizza	326,952	13.9%	115
Fast food/drive-in last 6 months: Dunkin` Donuts	465,598	19.7%	157
Fast food/drive-in last 6 months: Hardee`s	38,341	1.6%	29
Fast food/drive-in last 6 months: Jack in the Box	180,390	7.6%	92
Fast food/drive-in last 6 months: KFC	383,792	16.3%	77
Fast food/drive-in last 6 months: Krispy Kreme	81,434	3.5%	69
Fast food/drive-in last 6 months: Little Caesars	139,925	5.9%	50
Fast food/drive-in last 6 months: Long John Silver`s	41,912	1.8%	40
Fast food/drive-in last 6 months: McDonald`s	1,052,683	44.6%	83
Went to Panda Express in last 6 months	210,450	8.9%	110
Fast food/drive-in last 6 months: Panera Bread	288,397	12.2%	106
Fast food/drive-in last 6 months: Papa John`s	179,193	7.6%	88
Fast food/drive-in last 6 months: Papa Murphy`s	67,964	2.9%	60
Fast food/drive-in last 6 months: Pizza Hut	283,893	12.0%	62
Fast food/drive-in last 6 months: Popeyes Chicken	231,539	9.8%	124
Fast food/drive-in last 6 months: Quiznos	71,699	3.0%	125
Fast food/drive-in last 6 months: Sonic Drive-In	116,526	4.9%	44
Fast food/drive-in last 6 months: Starbucks	555,095	23.5%	147
Fast food/drive-in last 6 months: Steak `n Shake	63,700	2.7%	51
Fast food/drive-in last 6 months: Subway	626,123	26.6%	86
Fast food/drive-in last 6 months: Taco Bell	524,617	22.2%	73
Fast food/drive-in last 6 months: Wendy`s	502,168	21.3%	79
Fast food/drive-in last 6 months: Whataburger	52,824	2.2%	51
Fast food/drive-in last 6 months: White Castle	102,228	4.3%	137

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Went to fine dining restaurant last month	316,086	13.4%	125
Went to fine dining restaurant 3+ times last month	113,238	4.8%	155
Spent at fine dining rest in last 6 months: <\$51	40,168	1.7%	90
Spent at fine dining rest in last 6 months: \$51-\$100	73,619	3.1%	92
Spent at fine dining rest in last 6 months: \$101-\$200	81,574	3.5%	106
Spent at fine dining rest in last 6 months: \$201+	152,198	6.5%	193

COLDWELL BANKER COMMERCIAL

Reliable Real Estate

Demographic Summary		2017	2022
Population 🗾		277,630	286,697
Households		144,723	149,400
Families		42,255	43,178
Median Household Income		\$88,994	\$106,038
Males per 100 Females		91.7	92.0
Population By Age			
Population <5 Years		3.0%	3.1%
Population 65+ Years		14.2%	15.7%
Median Age		35.3	35.9
	Spending Potential	Average Amount	
	Index	Spent	Total
Health Care	147	\$8,203.42	\$1,187,223,520
Medical Care	142	\$2,747.79	\$397,668,957
Physician Services	143	\$345.37	\$49,982,814
Dental Services	146	\$540.60	\$78,236,590
Eyecare Services	145	\$87.99	\$12,734,312
Lab Tests, X-Rays	126	\$77.26	\$11,180,980
Hospital Room and Hospital Services	134	\$232.74	\$33,682,585
Convalescent or Nursing Home Care	136	\$45.49	\$6,583,220
Other Medical services (1)	146	\$159.22	\$23,043,339
Nonprescription Drugs	152	\$194.40	\$28,134,605
Prescription Drugs	134	\$521.37	\$75,454,383
Nonprescription Vitamins	159	\$115.92	\$16,776,345
Medicare Prescription Drug Premium	133	\$150.73	\$21,813,457
Eyeglasses and Contact Lenses	151	\$142.95	\$20,688,783
Hearing Aids	119	\$33.04	\$4,782,321
Medical Equipment for General Use	167	\$9.41	\$1,361,992
Other Medical Supplies/Equipment (2)	154	\$91.30	\$13,213,233
Health Insurance	149	\$5,455.63	\$789,554,562
Blue Cross/Blue Shield	154	\$1,899.46	\$274,895,889
Fee for Service Health Plan	151	\$1,132.59	\$163,912,246
HMO	162	\$1,235.27	\$178,771,796
Medicare Payments	131	\$729.28	\$105,542,999
Long Term Care Insurance	137	\$137.56	\$19,908,793
Other Health Insurance (3)	129	\$321.46	\$46,522,839

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services

COLDWELL BANKER COMMERCIAL

Reliable Real Estate

Population 1,119,932 1,176,813 Households 551,473 577,741 Families 199,274 207,885 Median Household Income \$88,277 \$104,728 Mels per 100 Females 94.2 94.3 Population 8y Age 4.8% 4.9% Population 65 Years 4.8% 4.9% Population 65 Years 4.8% 4.9% Median Age 35.4 36.1 Total Health Care 114 \$2,801.76 \$4,608,304,701 Health Care 104 \$2,801.76 \$1,545,093,274 Physician Services 144 \$2,801.76 \$1,545,093,274 Physician Services 149 \$53.54 \$305,264,076 Eyecare Services 148 \$899.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,352,669 Other Medical Services (1) 147 \$161.05 \$88,816,298<	Demographic Summary		2017	2022
Families 199,274 207,585 Median Household Income \$89,277 \$104,728 Males per 100 Females 94.2 94.3 Population SP Age 4.8% 4.9% Population 65 Years 4.8% 4.9% Population 65 Years 4.8% 4.9% Median Age 33.4 36.1 Spending Potential Average Amount Index Spent Total Health Care 149 \$8,356.46 \$54,608,364,701 Physician Services 146 \$353.54 \$305,264,076 Elycare Services 148 \$89,73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$12,959,3569 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 137 \$533,64 \$294,285,18 Nonprescription Drugs 137 \$533,64 \$294,286,518 Nonprescription Drugs 137 \$533,64 <td>Population 🗾</td> <td></td> <td>1,119,932</td> <td>1,176,813</td>	Population 🗾		1,119,932	1,176,813
Median Household Income \$88,277 \$104,728 Males per 100 Females 94.2 94.3 Population By Age Population S Years 4.8% 4.9% Population S Years 13.8% 15.2% Median Age 35.4 36.1 Spending Potential Index Spend Total Health Care 149 \$8,356.46 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$355.46 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$223.500 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 <td< td=""><td>Households</td><td></td><td>551,473</td><td>577,741</td></td<>	Households		551,473	577,741
Males per 100 Females 94.2 94.3 Population SJ Years 4.8% 4.9% Population <s td="" years<=""> 4.8% 4.9% Population <s td="" years<=""> 13.8% 15.2% Median Age 35.4 36.1 Median Age Total Health Care Average Amount Index Spent Total Health Care 144 \$2,801.76 \$1,545,093,274 Physician Services 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 146 \$350.83 \$193,498,591 Dental Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,406,018 Hospital Rom and Hospital Services 135 \$235.00 \$129,993,959 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical Services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs<td>Families</td><td></td><td>199,274</td><td>207,585</td></s></s>	Families		199,274	207,585
Population s5 Years 4.8% 4.9% Population <5 Years	Median Household Income		\$88,277	\$104,728
Population <5 Years 4.8% 4.9% Population 65 + Years 13.8% 15.2% Median Age 35.4 36.1 Spending Potential Health Care Average Amount Total Health Care 9%,356.46 \$4,606,364,701 Medical Care 144 \$2,801.76 \$1,545,003,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$2235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drug Premium 137 \$515,16 \$855,64,817 Medicare Prescriptio	Males per 100 Females		94.2	94.3
Population <5 Years 4.8% 4.9% Population 65 + Years 13.8% 15.2% Median Age 35.4 36.1 Spending Potential Health Care Average Amount Total Health Care 149 \$8,356.46 \$4,606,364,701 Medical Care 144 \$2,801.76 \$1,545,003,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$2235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drug Premium 137 \$155.16 \$85,564,817 <td< td=""><td></td><td></td><td></td><td></td></td<>				
Population 65+ Years 13.8% 15.2% Median Age 35.4 35.4 35.1 Median Age Spending Potential Average Amount Total Index Spending Potential Average Amount Total Health Care 149 \$8,356.46 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$133,498,591 Dental Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$253.06 \$129,593,592 Convalescent or Nursing Home Care 140 \$447.03 \$\$25,293,569 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 137 \$137,412,75 \$40,904,532 Prescription Drugs 137	Population By Age			
Median Age 35.4 36.1 Spending Potential Index Average Amount Index Total Health Care 149 \$8,356.6 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 144 \$2,801.76 \$1,545,093,274 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 149 \$553.54 \$305,264,076 Eyecare Services 143 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$225.00 \$129,593,569 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 137 \$533.64 \$224,286,518 Nonprescription Drugs 137 \$533.64 \$224,286,518 Nonprescription Drug Premium 137 \$453,46,674,100 Medicare Prescription Drug Premium 137 \$453,46,417 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096	Population <5 Years		4.8%	4.9%
Spending Potential Index Average Amount Spent Total Health Care 149 \$\$3,356.46 \$\$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$103,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$2235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drug Premium 137 \$155.16 \$88,816,298 Nonprescription Drug Premium 137 \$155.16 \$88,816,298 Heaing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General	Population 65+ Years		13.8%	15.2%
Index Spent Total Health Care 149 \$8,356.46 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89,73 \$494,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197,73 \$109,044,532 Prescription Drugs 137 \$533,64 \$294,286,518 Nonprescription Ntamins 161 \$117,28 \$646,7100 Medicare Prescription Drug Premium 137 \$199,77 \$3,89,341 Other Medical Equipment for General Use 123 \$414,156 \$80,343,096 Hearing Aids 123	Median Age		35.4	36.1
Health Care 149 \$8,356.46 \$4,608,364,701 Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$494,482,137 Lab Tests, X-Rays 129 \$78.81 \$443,60,818 Hospital Room and Hospital Services 135 \$2235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$53.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$88,816,115 Eyeglasses and Contact Lenses 154 \$145.69 \$80,333,906 Health Insurance 152 \$25,554.71 \$3,063,271,427 <td< td=""><td></td><td>Spending Potential</td><td>Average Amount</td><td></td></td<>		Spending Potential	Average Amount	
Medical Care 144 \$2,801.76 \$1,545,093,274 Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$2235.00 \$129,593,569 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drug Premium 137 \$155.16 \$88,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 55 \$92.34 \$50,924,575 Health Insurance 152 \$5,554.71 \$3,063,271,427		Index	Spent	Total
Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575	Health Care	149	\$8,356.46	\$4,608,364,701
Physician Services 146 \$350.88 \$193,498,591 Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575				
Dental Services 149 \$553.54 \$305,264,076 Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,535,659 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$224,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$1,26,99 \$60,32,71,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 <td>Medical Care</td> <td>144</td> <td>\$2,801.76</td> <td>\$1,545,093,274</td>	Medical Care	144	\$2,801.76	\$1,545,093,274
Eyecare Services 148 \$89.73 \$49,482,137 Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,933,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,81,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance 152 \$5,554,71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 <td>Physician Services</td> <td>146</td> <td>\$350.88</td> <td>\$193,498,591</td>	Physician Services	146	\$350.88	\$193,498,591
Lab Tests, X-Rays 129 \$78.81 \$43,460,818 Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Drug Premium 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Wedical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Wedicare Prescrice Health Plan 153 \$1,146.76 \$632,407,403 HMO 155 \$	Dental Services	149	\$553.54	\$305,264,076
Hospital Room and Hospital Services 135 \$235.00 \$129,593,592 Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$880,343,096 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Wedical Equipment for General Use 173 \$1,71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85	Eyecare Services	148	\$89.73	\$49,482,137
Convalescent or Nursing Home Care 140 \$47.03 \$25,935,669 Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$88,343,096 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 55 \$92.34 \$50,224,275 Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$71.85 \$414,625,802 Long Term Care Insurance 136 \$751.85 \$414,625,80	Lab Tests, X-Rays	129	\$78.81	\$43,460,818
Other Medical services (1) 147 \$161.05 \$88,816,298 Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$88,816,298 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Hospital Room and Hospital Services	135	\$235.00	\$129,593,592
Nonprescription Drugs 155 \$197.73 \$109,044,532 Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Convalescent or Nursing Home Care	140	\$47.03	\$25,935,669
Prescription Drugs 137 \$533.64 \$294,286,518 Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Other Medical services (1)	147	\$161.05	\$88,816,298
Nonprescription Vitamins 161 \$117.28 \$64,674,100 Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Nonprescription Drugs	155	\$197.73	\$109,044,532
Medicare Prescription Drug Premium 137 \$155.16 \$85,564,817 Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance V Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Prescription Drugs	137	\$533.64	\$294,286,518
Eyeglasses and Contact Lenses 154 \$145.69 \$80,343,096 Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance Blue Cross/Blue Shield 152 \$5,554.71 \$3,063,271,427 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Nonprescription Vitamins	161	\$117.28	\$64,674,100
Hearing Aids 123 \$34.12 \$18,815,115 Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Medicare Prescription Drug Premium	137	\$155.16	\$85,564,817
Medical Equipment for General Use 173 \$9.77 \$5,389,341 Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance Blue Cross/Blue Shield 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Eyeglasses and Contact Lenses	154	\$145.69	\$80,343,096
Other Medical Supplies/Equipment (2) 155 \$92.34 \$50,924,575 Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Hearing Aids	123	\$34.12	\$18,815,115
Health Insurance 152 \$5,554.71 \$3,063,271,427 Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Medical Equipment for General Use	173	\$9.77	\$5,389,341
Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Other Medical Supplies/Equipment (2)	155	\$92.34	\$50,924,575
Blue Cross/Blue Shield 156 \$1,924.96 \$1,061,562,942 Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326	Health Insurance	152	\$5 554 71	\$3 063 271 427
Fee for Service Health Plan 153 \$1,146.76 \$632,407,403 HMO 165 \$1,260.99 \$695,404,285 Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326				
HMO165\$1,260.99\$695,404,285Medicare Payments135\$751.85\$414,625,802Long Term Care Insurance140\$140.62\$77,550,326				
Medicare Payments 135 \$751.85 \$414,625,802 Long Term Care Insurance 140 \$140.62 \$77,550,326				
Long Term Care Insurance 140 \$140.62 \$77,550,326				
			1	
	Other Health Insurance (3)	133	\$329.52	\$181,720,670

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services

COLDWELL BANKER COMMERCIAL

Reliable Real Estate

Demographic Summary		2017	2022
Population		2,833,478	2,977,057
Households		1,266,198	1,324,928
Families		565,192	588,721
Median Household Income		\$71,861	\$84,560
Males per 100 Females		92.8	93.3
Population By Age			
Population <5 Years		5.3%	5.4%
Population 65+ Years		13.6%	15.0%
Median Age		36.1	36.9
	Spending Potential	Average Amount	
	Index	Spent	Total
Health Care	127	\$7,130.49	\$9,028,606,332
Medical Care	123	\$2,389.10	\$3,025,070,824
Physician Services	124	\$297.73	\$376,980,963
Dental Services	128	\$476.25	\$603,024,281
Eyecare Services	126	\$76.44	\$96,791,848
Lab Tests, X-Rays	110	\$67.55	\$85,526,103
Hospital Room and Hospital Services	113	\$196.36	\$248,629,347
Convalescent or Nursing Home Care	117	\$39.33	\$49,797,165
Other Medical services (1)	124	\$135.23	\$171,229,120
Nonprescription Drugs	132	\$168.56	\$213,429,430
Prescription Drugs	118	\$458.70	\$580,806,006
Nonprescription Vitamins	135	\$98.53	\$124,760,134
Medicare Prescription Drug Premium	118	\$134.37	\$170,138,742
Eyeglasses and Contact Lenses	132	\$124.59	\$157,753,012
Hearing Aids	105	\$29.10	\$36,841,323
Medical Equipment for General Use	154	\$8.68	\$10,994,266
Other Medical Supplies/Equipment (2)	131	\$77.69	\$98,369,086
Health Insurance	130	\$4,741.39	\$6,003,535,508
Blue Cross/Blue Shield	132	\$1,629.63	\$2,063,439,980
Fee for Service Health Plan	130	\$970.19	\$1,228,450,902
НМО	142	\$1,086.62	\$1,375,874,033
Medicare Payments	117	\$652.28	\$825,909,776
Long Term Care Insurance	118	\$118.22	\$149,690,734
Other Health Insurance (3)	115	\$284.45	\$360,170,083

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services