



Brookfield

20,134 Worker **Population**

605 Workplaces 30,000 Transit trips per day

Metro lines

MARKET OVERVIEW (5 MINUTE WALK)

4,629 Population

36.3% 41.1% Managemen Business/ Financial Rosslvn **Employment** Categories 91.3% **7.5%** Services 12.1%

1.2%

\$132,835

Typical **Rosslyn** residents are young, welleducated, savvy and affluent, and the demand an equally cosmopolitan place to call home. They

are changing the very nature of what Rosslyn has to offer.

Clarendon, is transitioning beyond a fiveday business district to a live, work, play environment thanks to the significant amount of residential and hotels that have been recently added to the market. The numbers tell the story:

Rosslyn, located between the retail

and dining hubs of Georgetown and

ROSSLYN: Located in the #1 state for business, as ranked by Forbes Magazine.

10,000,000 SF of office space

Rosslyn and Surrounding Metro Area No. 1 Rankings

- Strongest economy in the United States POLICOM
- No. 1 new tech hot spot Forbes Magazine
- No. 1 US city for college grads
- No. 1 retail market on the east coast Marcus & Millichap: Annual State of The Retail Market
- Best-educated city in America Chai Study – The Washington Post
- No. 1 US city attracting and producing entrepreneurial founders of companies Ewing Marion Kauffman Foundation

\$12,652 Amount spent annually on retail expenditures per household

17.5%

Increase in retail expenditures

between 2010 and 2015

40,000 SF of retail space built and planned

100 Retailers and restaurants

2,000

Pedestrians per

peak hour

22,000

Off-street

parking spaces

2,600 Hotel rooms

20

Parks and plaza

spaces

Maior road

networks

Average household income

100+ Annual cultural events

2,630

Number of households

32

Median age of Rosslyn resident

94/100 Rosslyn's Walk Score

ROSSLYN 92.3%

degree or higher

USA

28%

Households earning more than \$100K/

39.4%

ROSSLYN 50.2% USA

Source: Rosslyn BID; 2016 and 2021 Esri Forecasts. Converted Census 2000 data into 2010 geography.

2,885 Residential units

21%





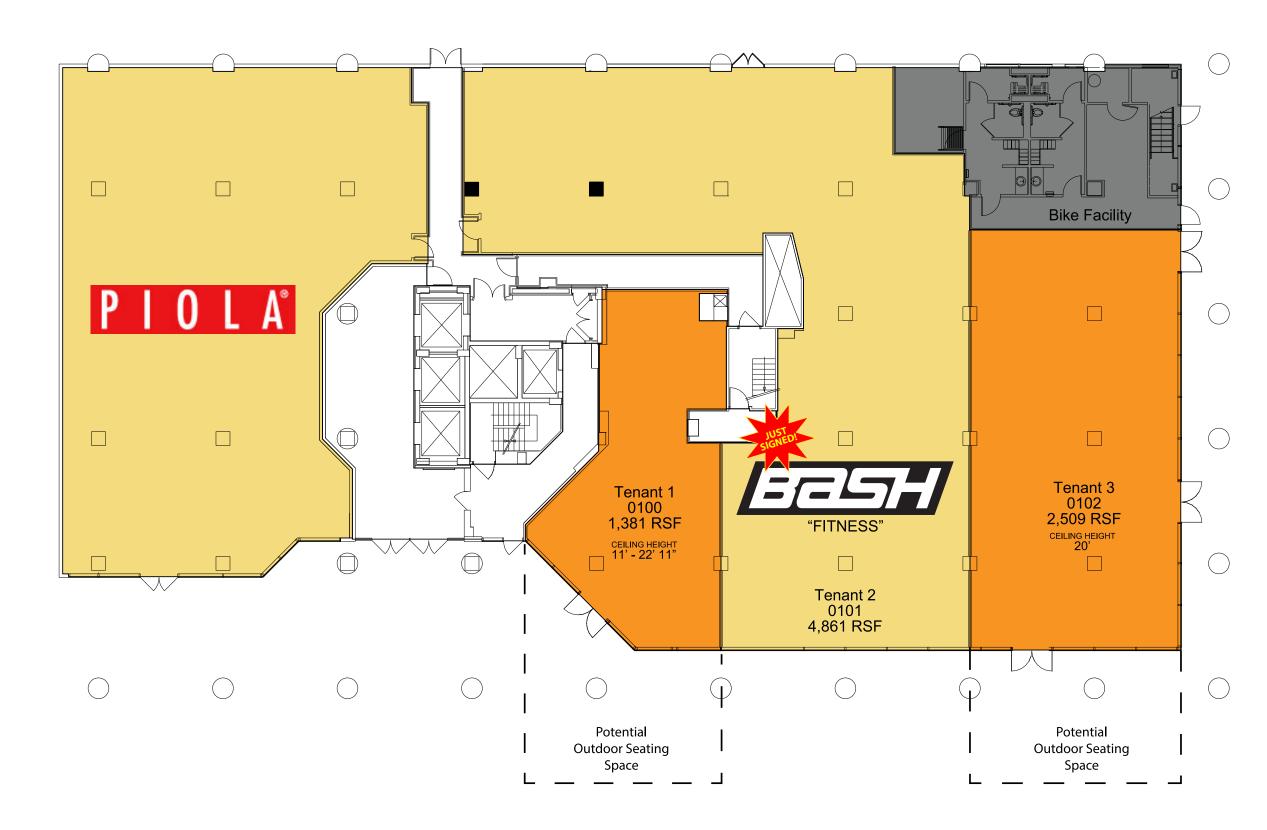
FORMER CAFE ASIA

SITE PLAN KEY

AVAILABLE

LEASED

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Full Demographic Profile

2016 and 2021 Esri Forecasts. Converted Census 2000 data into 2010 geography Lat/Lon: 38.89449/-77.07595

| | .5 MILES | 1 MILE S | 3 MILES | |
|--------------------------------|----------|----------|---------|--------------------------------------|
| POPULATION SUMMARY | | | | 2016 POPULATION 15+ BY MARITAL STA |
| 2000 Total Population | 14,310 | 27,598 | 233,207 | Total Population 15+ |
| 2010 Total Population | 16,699 | 33,250 | 262,367 | Never Married |
| 2016 Total Population | 19,116 | 36,842 | 286,782 | Married |
| 2016 Group Quarters | 430 | 1,807 | 17,550 | Widowed |
| 2021 Total Population | 21,131 | 40,159 | 311,523 | Separated or Divorced |
| 2016-2021 Annual Rate | 2.02% | 1.74% | 1.67% | 2014 DODIN ATION OF A DV FRUGATIONAL |
| 2016 Total Daytime Population | 50,621 | 76,831 | 744,331 | 2016 POPULATION 25+ BY EDUCATIONAL |
| Workers | 45,830 | 66,621 | 650,923 | Total |
| Residents | 4,791 | 10,210 | 93,408 | Less than 9th Grade |
| | | | | 9th - 12th Grade, No Diploma |
| 2016 POPULATION BY AGE | | | | High School Graduate |
| Population Age 0 - 4 | 3.0% | 3.3% | 3.7% | GED/Alternative Credential |
| Population Age 5 - 9 | 1.4% | 1.7% | 2.8% | Some College, No Degree |
| Population Age 10 - 14 | 1.0% | 1.4% | 2.5% | Associate Degree |
| Population Age 15 - 24 | 13.6% | 17.1% | 15.6% | Bachelor's Degree |
| Population Age 25 - 34 | 43.0% | 39.6% | 30.2% | Graduate/Professional Degree |
| Population Age 35 - 44 | 14.3% | 14.2% | 14.6% | HOUSEHOLDS SUMMARY |
| Population Age 45 - 54 | 8.5% | 8.4% | 10.2% | 2000 Households |
| Population Age 55 - 64 | 7.9% | 7.6% | 9.7% | 2000 Average Household Size |
| opulation Age 65 - 74 | 5.1% | 4.7% | 6.6% | 2010 Households |
| opulation Age 75 - 84 | 1.6% | 1.5% | 2.8% | 2010 Average Household Size |
| Population Age 85 + | 0.5% | 0.5% | 1.3% | 2016 Households |
| Population Age 18 + | 93.8% | 92.7% | 89.8% | 2016 Average Household Size |
| Median Age | 31.4 | 30.9 | 33.2 | 2021 Households |
| | | | | 2021 Average Household Size |
| 2016 POPULATION BY SEX | | | | 2016-2021 Annual Rate |
| Male Population | 9,909 | 18,948 | 142,005 | 2010 Families |
| Female Population | 9,207 | 17,895 | 144,777 | 2010 Average Family Size |
| | | | | 2016 Families |
| 2016 POPULATION BY RACE/ETHNIC | ITY | | | 2016 Average Family Size |
| White Alone | 71.9% | 74.6% | 74.6% | 2021 Families |
| Black Alone | 6.2% | 5.5% | 8.6% | 2021 Average Family Size |
| American Indian Alone | 0.3% | 0.3% | 0.4% | 2016-2021 Annual Rate |
| Asian Alone | 15.0% | 12.5% | 9.0% | 2010-2021 Annual nate |
| Pacific Islander Alone | 0.1% | 0.1% | 0.1% | HOUSING UNIT SUMMARY |
| Some Other Race Alone | 2.7% | 3.1% | 4.0% | 2016 Housing Units |
| Two or More Races | 3.6% | 3.8% | 3.4% | Owner Occupied Housing Units |
| Hispanic Origin | 10.2% | 11.1% | 11.4% | Renter Occupied Housing Units |
| Diversity Index | 55.5 | 53.8 | 54.4 | Vacant Housing Units |

| | .5 MILES | 1 MILE S | 3 MILES | | | | | | | |
|---|----------|----------|---------|--|--|--|--|--|--|--|
| 2016 POPULATION 15+ BY MARITAL STATUS | | | | | | | | | | |
| Total Population 15+ | 18,079 | 34,482 | 261,132 | | | | | | | |
| Never Married | 59.1% | 61.4% | 56.0% | | | | | | | |
| Married | 31.3% | 30.8% | 34.8% | | | | | | | |
| Widowed | 1.3% | 1.1% | 2.3% | | | | | | | |
| Separated or Divorced | 8.4% | 6.7% | 6.9% | | | | | | | |
| 2016 POPULATION 25+ BY EDUCATIONAL ATTAINMENT | | | | | | | | | | |
| Total | 15,474 | 28,181 | 216,271 | | | | | | | |
| Less than 9th Grade | 1.2% | 1.7% | 2.7% | | | | | | | |
| 9th - 12th Grade, No Diploma | 2.3% | 1.6% | 1.6% | | | | | | | |
| High School Graduate | 4.2% | 4.8% | 4.8% | | | | | | | |
| GED/Alternative Credential | 2.1% | 1.5% | 0.8% | | | | | | | |
| Some College, No Degree | 3.8% | 5.0% | 7.1% | | | | | | | |
| Associate Degree | 3.3% | 2.8% | 2.8% | | | | | | | |
| Bachelor's Degree | 35.9% | 36.4% | 34.3% | | | | | | | |
| Graduate/Professional Degree | 47.3% | 46.3% | 45.9% | | | | | | | |
| HOUSEHOLDS SUMMARY | | | | | | | | | | |
| 2000 Households | 8,359 | 15,910 | 120,769 | | | | | | | |
| 2000 Average Household Size | 1.66 | 1.68 | 1.81 | | | | | | | |
| 2010 Households | 9,764 | 18,110 | 135,441 | | | | | | | |
| 2010 Average Household Size | 1.67 | 1.74 | 1.81 | | | | | | | |
| 2016 Households | 10,962 | 19,721 | 146,184 | | | | | | | |
| 2016 Average Household Size | 1.70 | 1.78 | 1.84 | | | | | | | |
| 2021 Households | 12,056 | 21,414 | 158,699 | | | | | | | |
| 2021 Average Household Size | 1.72 | 1.79 | 1.85 | | | | | | | |
| 2016-2021 Annual Rate | 1.92% | 1.66% | 1.66% | | | | | | | |
| 2010 Families | 2,519 | 4,908 | 41,736 | | | | | | | |
| 2010 Average Family Size | 2.45 | 2.55 | 2.71 | | | | | | | |
| 2016 Families | 2,796 | 5,270 | 44,698 | | | | | | | |
| 2016 Average Family Size | 2.50 | 2.61 | 2.76 | | | | | | | |
| 2021 Families | 3,063 | 5,697 | 48,309 | | | | | | | |
| 2021 Average Family Size | 2.52 | 2.63 | 2.77 | | | | | | | |
| 2016-2021 Annual Rate | 1.84% | 1.57% | 1.57% | | | | | | | |
| HOUSING UNIT SUMMARY | | | | | | | | | | |
| 2016 Housing Units | 12,091 | 21,576 | 160,778 | | | | | | | |
| Owner Occupied Housing Units | 23.9% | 23.4% | 32.3% | | | | | | | |
| Renter Occupied Housing Units | 66.8% | 68.0% | 58.7% | | | | | | | |
| | | | | | | | | | | |

9.3%

8.6%

9.1%

| | .5 MILES | 1 MILE S | 3 MILES |
|--------------------------------|---------------|-----------|-----------|
| 2016 HOUSEHOLDS BY INCOME | | | |
| <\$15,000 | 7.2% | 6.1% | 7.2% |
| \$15,000 - \$24,999 | 5.7% | 4.7% | 3.7% |
| \$25,000 - \$34,999 | 4.5% | 4.1% | 3.7% |
| \$35,000 - \$49,999 | 8.0% | 7.1% | 6.8% |
| \$50,000 - \$74,999 | 16.2% | 15.3% | 13.7% |
| \$75,000 - \$99,999 | 15.1% | 14.7% | 13.5% |
| \$100,000 - \$149,999 | 22.0% | 23.5% | 20.8% |
| \$150,000 - \$199,999 | 8.3% | 9.5% | 11.2% |
| \$200,000+ | 13.0% | 15.1% | 19.3% |
| Average Household Income | \$114,951 | \$125,103 | \$139,817 |
| Median Household Income | \$87,006 | \$95,859 | \$102,092 |
| Per Capita Income | \$66,972 | \$68,567 | \$71,939 |
| 2016 OWNER OCCUPIED HOUSING U | NITS BY VALUE | | |
| Total | 2,880 | 5,047 | 51,840 |
| <\$50,000 | 0.0% | 0.6% | 0.8% |
| \$50,000 - \$99,999 | 1.4% | 0.9% | 0.5% |
| \$100,000 - \$149,999 | 5.2% | 3.3% | 0.7% |
| \$150,000 - \$199,999 | 4.6% | 3.0% | 1.2% |
| \$200,000 - \$249,999 | 4.1% | 3.4% | 2.2% |
| \$250,000 - \$299,999 | 5.4% | 4.9% | 3.1% |
| \$300,000 - \$399,999 | 18.3% | 15.8% | 10.3% |
| \$400,000 - \$499,999 | 11.4% | 10.8% | 11.4% |
| \$500,000 - \$749,999 | 21.8% | 23.1% | 23.9% |
| \$750,000 - \$999,999 | 20.2% | 22.5% | 22.6% |
| \$1,000,000 + | 7.6% | 11.9% | 23.4% |
| Average Home Value | \$562,795 | \$624,737 | \$743,958 |
| 2016 EMPLOYED POPULATION 16+ B | • | , | , |
| | | 26 200 | 104 172 |
| Total | 13,938 | 26,209 | 194,172 |
| Agriculture/Mining | 0.3% | 0.2% | 0.1% |
| Construction | 2.4% | 1.9% | 2.2% |
| Manufacturing | 2.2% | 2.4% | 1.5% |
| Wholesale Trade | 0.2% | 1.0% | 0.6% |
| Retail Trade | 3.4% | 3.3% | 3.3% |
| Transportation/Utilities | 0.7% | 0.6% | 1.3% |
| Information | 3.5% | 3.3% | 3.3% |
| Finance/Insurance/Real Estate | 8.6% | 8.5% | 8.8% |
| Services | 62.8% | 62.2% | 63.2% |
| Public Administration | 15.9% | 16.6% | 15.7% |

| | .5 MILES | 1 MILE S | 3 MILES | | | | | |
|--|----------|----------|---------|--|--|--|--|--|
| 2016 EMPLOYED POPULATION 16+ BY OCCUPATION | | | | | | | | |
| White Collar | 90.2% | 87.9% | 86.8% | | | | | |
| Management/Business/Financial | 33.0% | 32.9% | 32.7% | | | | | |
| Professional | 41.6% | 40.3% | 39.8% | | | | | |
| Sales | 6.3% | 5.8% | 5.9% | | | | | |
| Administrative Support | 9.3% | 8.9% | 8.5% | | | | | |
| Services | 7.2% | 8.8% | 9.7% | | | | | |
| Blue Collar | 2.6% | 3.3% | 3.5% | | | | | |
| Farming/Forestry/Fishing | 0.0% | 0.0% | 0.0% | | | | | |
| Construction/Extraction | 1.4% | 1.0% | 1.3% | | | | | |
| Installation/Maintenance/Repair | 0.2% | 0.4% | 0.6% | | | | | |
| Production | 0.7% | 0.6% | 0.6% | | | | | |
| Transportation/Material Moving | 0.2% | 1.1% | 1.0% | | | | | |
| | | | | | | | | |
| 2016 CONSUMER SPENDING | | | | | | | | |
| | | | | | | | | |

Apparel & Services: Total \$ \$35,662,386 \$69,690,957 \$565,627,234 Average Spent \$3,253.27 \$3,533.84 \$3,869.28 \$53,242,237 \$447,566,595 Education: Total \$ \$27,124,118 \$2,474.38 \$2,699.77 \$3,061.67 Average Spent Entertainment/Recreation: Total \$ \$89,727,356 \$742,297,717 \$45,828,206 \$4,180.64 \$4,549.84 \$5,077.83 Average Spent \$159,333,686 \$1,288,528,937 Food at Home: Total \$ \$81,605,836 Average Spent \$7,444.43 \$8,079.39 \$8,814.43 Food Away from Home: Total \$ \$54,584,529 \$106,502,316 \$858,334,753 \$4,979.43 \$5,400.45 \$5,871.61 Average Spent Health Care: Total \$ \$73,140,684 \$143,376,085 \$1,204,721,891 Average Spent \$6,672.20 \$7,270.22 \$8,241.13 \$55,483,107 HH Furnishings & Equipment: Total \$ \$28,365,510 \$457,096,323 \$2,587.62 \$2,813.40 \$3,126.86 Average Spent Personal Care Products & Services: Total \$ \$11,903,294 \$23,303,766 \$192,217,284 Average Spent \$1,085.87 \$1,181.67 \$1,314.90 \$545,977,797 \$4,473,467,845 Shelter: Total \$ \$278,894,794 Average Spent \$25,441.96 \$27,685.10 \$30,601.62 Support Payments/Cash Contributions/ \$63,649,107 \$537,057,343 \$32,491,250

\$2,963.99

\$2,610.02

\$1,440.89

\$28,611,013

\$15,794,987

\$3,227.48

\$56,277,869

\$2,853.70

\$30,872,682

\$1,565.47

\$3,673.84

\$3,292.09

\$1,734.70

\$481,250,496

\$253,585,761

