

6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA



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TABLE OF CONTENTS

CONTENTS

PROPERTY INFORMATION	3
LOCATION INFORMATION	11
FINANCIAL ANALYSIS	20
SALE COMPARABLES	24
RENT COMPARABLES	29
DEMOGRAPHICS	34

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EXECUTIVE SUMMARY



PROPERTY SUMMARY

	•
Sale Price:	\$3,200,000
Price Per Unit:	\$57,143
Number Of Units:	56
Cap Rate:	6.37%
NOI:	\$203,918
Lot Size:	1.33 Acres
Building Size:	42,000 SF
Year Built:	1963
Zoning:	R-3, Glendale
Cross Streets:	63rd Avenue & Maryland Avenue

PROPERTY HIGHLIGHTS

- Unit Mix 50% two bed and 50% one bedrooms
- Gated Community walking and parking lot gates
- Individual Electric Meters, 35 new water heaters
- Easy to Rent large units with tile / laminate floors
- Ample Parking mix of covered and uncovered
- 60% Renovated Units upside opportunity
- Upside Opportunity RUBS, washer / dryers
- High Visibility friendly neighborhood location
- Quick Access to Glendale, Freeways, Sky Harbor
- Good Cash Flow long term investment property
- Quality Construction Concrete Sub Floors can tile all units
- Brick and Frame property built to last
- Pitched Roofs roof mounted HVACs
- One Office, Two Laundries and Three Storage Areas

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PROPERTY DESCRIPTION







PROPERTY DESCRIPTION

Shadow Palms is a stabilized, 56-unit garden-style apartment community located in a desirable neighborhood due southwest of the historic downtown Glendale, Arizona. The gated community was originally constructed in 1963, but has undergone several rounds of upgrades and improvements. The property has a good rental mix with 50% two bedroom and 50% one bedroom units. Each unit has individual meters for electricity and individual roof-mounted HVAC units.

The Seller has completed over \$400,000 of capital improvements, including upgrades to 35 of the 56 units with new electric individual domestic hot water heaters, granite countertops, maple cabinets, black appliances, tile and vinyl wood flooring, double kitchen sinks, and two-tone paint. The community also provides its residents with two on-site laundry facilities, ample parking (covered and uncovered), picnic and barbeque areas, renovated kids' playground, and a secure environment, with both parking and walking gates (permitted by the City of Glendale).

The property has been stabilized by the Seller, but there is still ample upside opportunity for the Buyer – the rents are lower than market by at least \$50 to \$100 per unit, a RUBS program should be started for water, sewer, trash, and due to the larger unit sizes, individual washers and dryers could be installed in units. The bottom line is this property offers an excellent investment opportunity, due to its stable neighborhood location and visibility, as well as the upside potential to complete renovations and increase rental charges.

PROPERTY IS COMPLETELY GATED, SO PLEASE DO NOT VISIT THE PROPERTY WITHOUT PRIOR CONSENT OF THE LISTING BROKER.

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CAPITAL IMPROVEMENTS

Shadow	Palms	List of	f Improvements	5
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External paint	\$ 33,000.00
Parking lot resurfacing	\$ 16,000.00
Control access fence	\$ 17,000.00 includes labor and materials
Perimeter fence and entrance gates	\$ 21,000.00
Kitchen appliances	\$ 37,000.00
Flooring	\$ 3,750.00
All Kitchen renovations	\$ 247,180.00 granite counters, new cabinets, black appliances, etc.
Interior two tone paint	\$ 6,800.00 includes labor and paint for 34 units
Office build out	\$ 6,500.00 includes labor and materials
BBQ area	\$ 34,500.00 includes labor and materials
Childs play area build out	\$ 3,900.00 labor and materials only

TOTAL FOR ALL CAPITAL IMPROVEMENTS TO DATE \$ 426,630.00

Sub Total per Kitchen Renovation

New water heater	\$ 300.00	
New kitchen exhaust fan	\$ 170.00	
Stove and refrigerator	\$ 1,100.00	
Granite countertops	\$ 250.00	
Building materials	\$ 1,230.00	
New kitchen sink	\$ 170.00	
New cabinets	\$ 2,000.00	
Two tone paint	\$ 200.00	
Flooring, bedrooms only	\$ 250.00	
Labor installation of stone and water heaters	\$ 800.00	
Labor for completion of installation and finishing	\$ 800.00	
	\$ 7,270.00	

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EXTERIOR PHOTOS







INVESTMENT REAL ESTATE

SHADOW PALMS

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INTERIOR PHOTOS





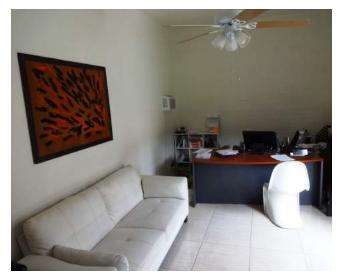






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ADDITIONAL PHOTOS







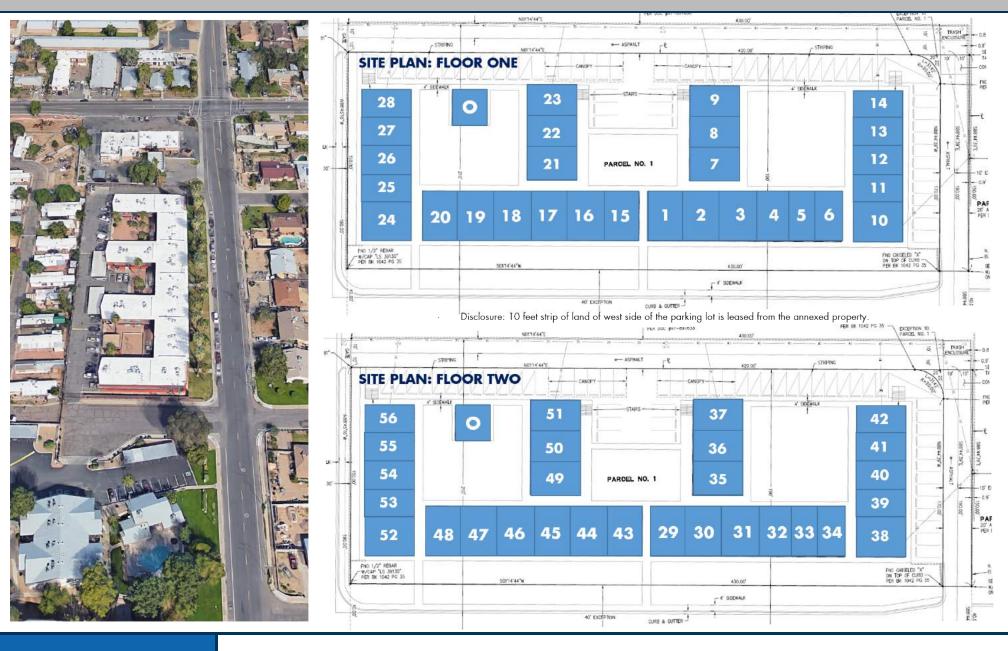






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SITE PLANS





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LOCATION DESCRIPTION

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The Shadow Palms apartment complex is located along the west side of 63rd Avenue just south of Maryland and Glendale Avenues in the city of Glendale, Arizona. Due to its central location, the property has immediate access to the historic district of downtown Glendale. There are parks, elementary, middle and high schools within walking distance of the property.

According to the Valley Metro, the property will also be within walking distance of a new planned light rail extension, which will travel down Glendale Avenue. The future light rail will greatly increase the accessibility of the property to the downtown Phoenix, Sky Harbor Airport, and the east Valley cities of Tempe and Mesa. In the meantime, the property has drivable access to the Grand Avenue thoroughfare (SR 93), interstate 10, interstate 17 and the Loop 101. The property is located within a couple of miles from the Cardinals Stadium, the Coyotes ice rink, and the Westgate dining and entertainment center.

There is a strong employment base within minutes of this property, and the population density is growing steadily, so there should always be an ample supply of capable tenants for this property.

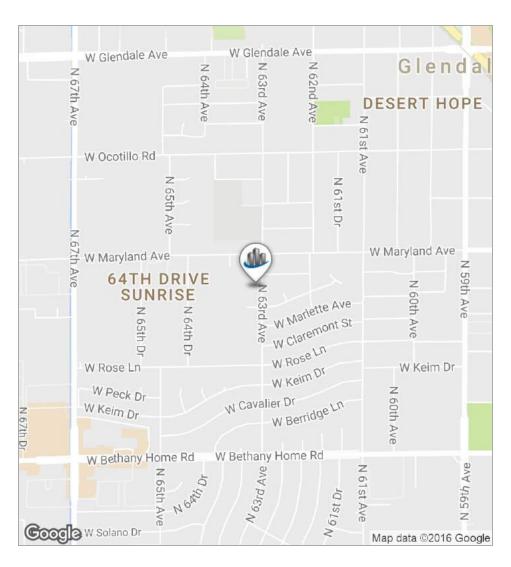
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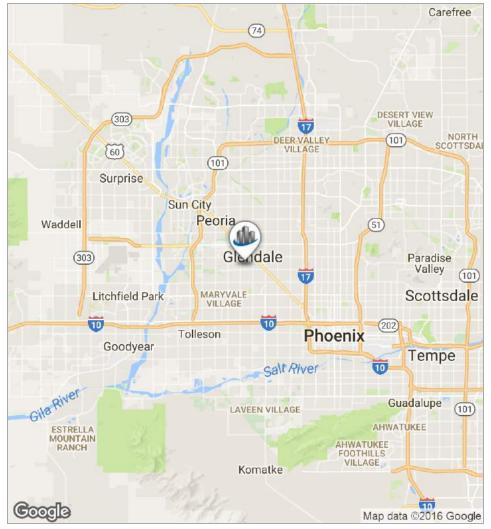




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LOCATION MAPS





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PARCEL MAP



Disclosure: 10 feet strip of land west side of the parking lot is leased from the annexed property.

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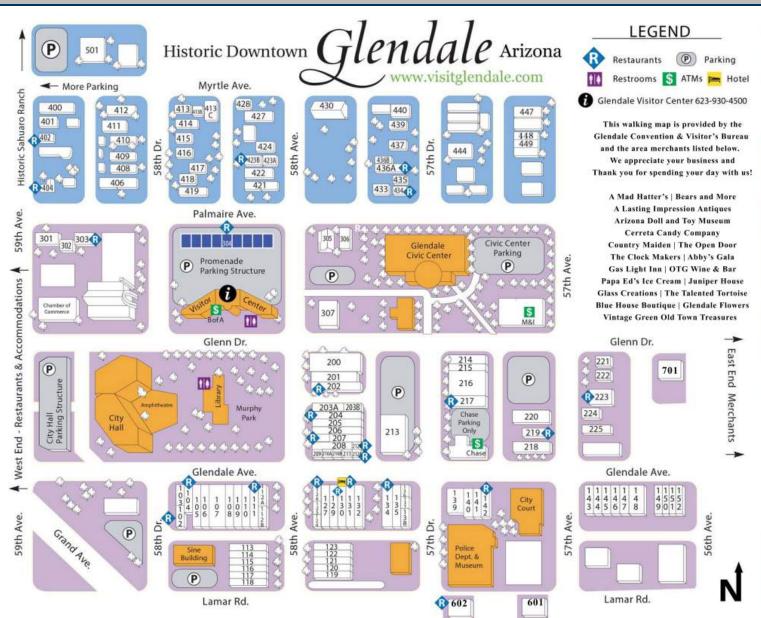
AERIAL MAP

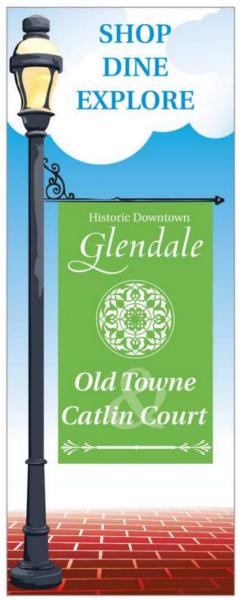




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HISTORIC DOWNTOWN GLENDALE





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AERIAL MAP



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GLENDALE AREA OVERVIEW



Glendale, AZ

The city of Glendale has a population of 226,721 according to the 2010 U.S. Census and is the fourth largest city in Arizona. The median income for a household in the city is \$45,015, and the median income for a family is \$51,162. The city of Glendale is the home of the NFL's Arizona Cardinals and the NHL's Phoenix Coyotes. Glendale also is home to Arizona State University – West Campus, Midwestern University, metropolitan Phoenix's first medical school, as well as a major post-graduate international business school: the Thunderbird School of Global Management.



Westgate | Cardinals Stadium

Westgate City Center is a 223-acre, mixed-used development that includes up to approximately 8,000,000 square feet of shopping, dining, entertainment, high-end condominiums, parks, and office space. It is anchored by Jobing.com Arena, home of the Phoenix Coyotes, and adjacent to the University of Phoenix Stadium, home to the Arizona Cardinals and Super Bowl XLII. Several major concerts per year are held at Westgate with headliners such as Madonna, Taylor Swift, Sam Smith, and more. The area is a host to hundreds of thousands of people per day, as well as a plethora of events throughout the year including the annual AVP pro volleyball tournament, Action Sports extreme sporting events, Miller Lite Tailgate Parties before Cardinals home games, monthly farmers markets, live entertainment in Fountain Park, and high-end art exhibitions.



Glendale Community College

Glendale Community College is a community college in Glendale, Arizona. GCC opened its doors in 1965. Since then more than 350,000 students have taken credit classes. Programs include associate degrees, certificate programs, industry-specific training and university transfer. The school enrolls about 30,000 students per year. GCC is a part of the Maricopa County Community College District, the largest community college district in the United States.

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WESTGATE



WESTGATE HIGHLIGHTS

- Over 22 Million Visitors Annually
- Anchored by Gila River Arena, Home to the Arizona Coyotes
- Adjacent to the University of Phoenix Stadium, Home to the Cardinals
- www.westgateaz.com

Entertainment District: WESTGATE

Offering a vibrant outdoor setting with unique water features, Westgate Entertainment District delivers an interactive shopping, dining and entertainment experience. It is anchored by Gila River Arena, home of the Arizona Coyotes, and adjacent to the University of Phoenix Stadium, home to the Arizona Cardinals. Conveniently located in Glendale, Arizona, just East of the Loop 101 on Glendale Ave., the retail destination is just minutes from Historic Downtown Glendale.

This project was funded by millionaire New York architect Ron Elsensohn and anchored by the Gila River Arena, home of the NHL team the Arizona Coyotes. The complex features 8,000,000 sq ft (740,000 m2) of retail space and is one of the premier entertainment destinations in the region, attracting over 22 million visitors annually. The shopping center has recently been re-branded and reopened under the name Westgate Entertainment District, operated by Vestar, who also manages other properties in the Phoenix-metro area.

Attractions:

Westgate was built around Gila River Arena, which is its primary attraction. Although not a part of the development, the University of Phoenix Stadium, home of the Arizona Cardinals, is located directly adjacent to the development. Management of both Westgate and the University of Phoenix Stadium have cited their proximity as creating a synergistic boom to the area. Although not within Westgate's borders, the camping, fishing, and hunting retailer Cabela's can be found adjacent to the development and draws visitors to the Westgate Entertainment District each year.

Adjacent to the arena and central to the project is WaterDance Plaza, an events plaza featuring a 60,000-US-gallon "dancing fountain" display, costing some \$5 million to construct. The fountain was inspired by the more elaborate display at the Bellagio casino in Las Vegas and has been described as "Bellagio-esque.".

Cooperating with media giant Clear Channel Communications, the development also includes 30 large electronic signs, some in excess of 100 feet (30 m). The agglomeration of electronic signage and media boards, said to be the largest "Media & Signage District" west of Times Square has earned it the nickname "Times Square of the West."



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UNIT TYPE	COUNT	% TOTAL	SIZE (SF)	CURRENT RENT	CURRENT RENT/SF	PROFORMA RENT	PROFORMA RENT/SF
One Bed / One Bath	28	50.0	650	\$500	\$0.77	\$550	\$0.85
Two Bed / One Bath	28	50.0	850	\$650	\$0.76	\$700	\$0.82
Totals / Averages	56	100%	42,000	\$32,200	\$0.77	\$35,000	\$0.84





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INCOME SUMMARY	2016	PER UNIT	PROFORMA	PER UNIT
GROSS INCOME	\$335,175	\$5,985.00	\$391,972	\$6,999.00
EXPENSE SUMMARY	2016	PER UNIT	PROFORMA	PER UNIT
Wages & Salaries *	\$38,000	\$678.00	\$38,000	\$678.00
Utilities	\$47,071	\$840.00	\$47,071	\$840.00
Maintenance & Repairs *	\$48,201	\$860.00	\$48,201	\$860.00
Management Fees *	\$8,514	\$152.00	\$8,514	\$152.00
Professional Services	\$1,165	\$20.00	\$1,165	\$20.00
Advertising / Marketing	\$7,748	\$138.00	\$7,748	\$138.00
Administrative Expenses *	\$2,687	\$47.00	\$2,687	\$47.00
Property Insurance	\$2,029	\$36.00	\$2,029	\$36.00
Property Taxes **	\$18,639	\$332.00	\$18,639	\$332.00
Replacement Reserves	\$0	\$0.00	\$14,000	\$250.00
GROSS EXPENSES	\$174,054	\$3,108.00	\$188,054	\$3,358.00
NET OPERATING INCOME	\$161,121	\$2,877.00	\$203,918	\$3,641.00

^{*} Adjusted to Market Average for Similar Properties ** Actual 2016 Taxes per Maricopa County Tax Assessor

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FINANCIAL SUMMARY

INVESTMENT OVERVIEW	2016	PROFORMA
Price	\$3,200,000	\$3,200,000
Price per SF	\$76.19	\$76.19
Price per Unit	\$57,142	\$57,142
GRM	8.28	7.62
CAP Rate	5.04%	6.37%
Cash-on-Cash Return (yr 1)	1.68%	7.03%
Total Return (yr 1)	\$51,516	\$94,313
Debt Coverage Ratio	1.09	1.38
OPERATING DATA	2016	PROFORMA
Gross Scheduled Income	\$386,400	\$420,000
Other Income (Laundry, Etc.)	\$7,800	\$8,064
Total Scheduled Income	\$394,200	\$428,064
Vacancy Cost	\$59,025	\$36,092
Gross Income	\$335,175	\$391,972
Operating Expenses	\$174,054	\$188,054
Net Operating Income	\$161,121	\$203,918
Pre-Tax Cash Flow	\$13,479	\$56,276
FINANCING DATA	2016	PROFORMA
Down Payment	\$800,000	\$800,000
Loan Amount	\$2,400,000	\$2,400,000
Debt Service	\$147,642	\$147,642
Debt Service Monthly	\$12,303	\$12,303
Interest Rate	4.60%	4.60%



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SALE COMPS

SUBJECT PROPERTY 6320 North 63rd Avenue | Glendale, AZ 85301



Sale Price: \$3,200,000 Year Built: 1963 Building SF: 42,000 SF Price PSF: \$76.19 No. Units: 56 Price / Unit: \$57,143 GRM: 7.62 Cap: 6.37%

\$203,918

1 ARROYO VILLAS

4748 West Sierra Vista Drive | Glendale, AZ 85301



Sale Price: \$13,700,000
Year Built: 1984
Building SF: 154,401 SF
Price PSF: \$88.73
No. Units 196
Price / Unit \$69,897
Closed: 12/15/2016

2 MADERA COURT

8135 North 35th Avenue | Glendale, AZ 85301



Sale Price: \$18,480,000 Year Built: 1982 Building SF: 206,758 SF Price PSF: \$89.38 No. Units 286 Price / Unit \$64,615 CAP: 5.50% Closed: 12/12/2016

3 VISTA VENTANA

3221 West El Camino Drive | Glendale, AZ 85301



Sale Price: \$17,770,000 Year Built: 1982 Building SF: 187,269 SF Price PSF: \$94.89 275 No. Units Price / Unit \$64,618 CAP: 5.50% Closed: 12/12/2016

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SALE COMPS

4 SUMMERHILL PLACE

6801 West Ocotillo Road | Glendale, AZ 85301



 Sale Price:
 \$14,450,000

 Year Built:
 1985

 Building SF:
 176,091 SF

 Price PSF:
 \$82.06

 No. Units
 232

 Price / Unit
 \$62,284

 CAP:
 6.13%

Closed: 09/08/2016

5 SHADOW ROSE

6231 North 67th Avenue | Gledale, AZ 85301



Sale Price: \$8,000,000 Year Built: 1985

Building SF: 119,101 SF
Price PSF: \$67.17
No. Units 148
Price / Unit \$54,054
Closed: 03/23/2016

6 SOLANO VILLAGE

5220 West Northern Avenue | Glendale, AZ 85301



 Sale Price:
 \$15,350,000

 Year Built:
 1979

 Building SF:
 194,402 SF

 Price PSF:
 \$78.96

 No. Units
 260

 Price / Unit
 \$59,038

 CAP:
 5.78%

03/23/2016

Closed:

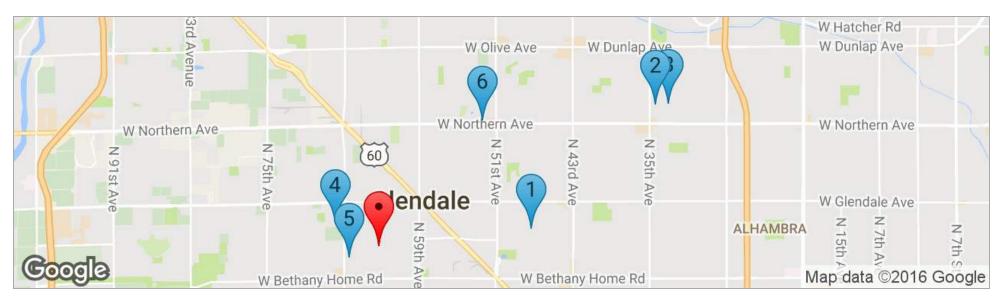
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SALE COMPS SUMMARY

SUBJECT PROPERTY	PRICE	BLDG SF	PRICE/SF	PRICE/UNIT	CAP	# OF UNITS	CLOSE
Shadow Palms 6320 North 63rd Avenue Glendale, AZ 85301	\$3,200,000	42,000 SF	\$76.19	\$57,143	6.4%	56	-
SALE COMPS	PRICE	BLDG SF	PRICE/SF	PRICE/UNIT	CAP	# OF UNITS	CLOSE
Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301	\$13,700,000	154,401 SF	\$88.73	\$69,897	-	196	12/15/2016
Madera Court 8135 North 35th Avenue Glendale, AZ 85301	\$18,480,000	206,758 SF	\$89.38	\$64,615	5.5%	286	12/12/2016
Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301	\$17,770,000	187,269 SF	\$94.89	\$64,618	5.5%	275	12/12/2016
Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301	\$14,450,000	176,091 SF	\$82.06	\$62,284	6.1%	232	09/08/2016
Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301	\$8,000,000	119,101 SF	\$67.17	\$54,054	-	148	03/23/2016
Solano Village 5220 West Northern Avenue Glendale, AZ 85301	\$15,350,000	194,402 SF	\$78.96	\$59,038	5.8%	260	03/23/2016
TOTALS/AVERAGES	PRICE	BLDG SF	PRICE/SF	PRICE/UNIT	САР	# OF UNITS	CLOSE
	\$14,625,000	173,004 SF	\$84.54	\$62,814	5.7%	232.83	-
	Shadow Palms 6320 North 63rd Avenue Glendale, AZ 85301 SALE COMPS Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 Madera Court 8135 North 35th Avenue Glendale, AZ 85301 Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 Solano Village 5220 West Northern Avenue Glendale, AZ 85301	Shadow Palms 6320 North 63rd Avenue Glendale, AZ 85301 SALE COMPS PRICE Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 Madera Court 8135 North 35th Avenue Glendale, AZ 85301 Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 Solano Village 5220 West Northern Avenue Glendale, AZ 85301 TOTALS/AVERAGES PRICE	Shadow Palms \$3,200,000 42,000 SF Gaze North 63rd Avenue Glendale, AZ 85301 \$3,200,000 42,000 SF SALE COMPS PRICE BLDG SF Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 \$13,700,000 154,401 SF Madera Court 8135 North 35th Avenue Glendale, AZ 85301 \$18,480,000 206,758 SF Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 \$17,770,000 187,269 SF Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 \$14,450,000 176,091 SF Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 \$8,000,000 119,101 SF Solano Village 5220 West Northern Avenue Glendale, AZ 85301 \$15,350,000 194,402 SF TOTALS/AVERAGES PRICE BLDG SF	Shadow Palms 6320 North 63rd Avenue Glendale, AZ 85301 \$3,200,000 42,000 SF \$76.19 SALE COMPS PRICE BLDG SF PRICE/SF Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 \$13,700,000 154,401 SF \$88.73 Madera Court \$135 North 35th Avenue Glendale, AZ 85301 \$18,480,000 206,758 SF \$89.38 Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 \$17,770,000 187,269 SF \$94.89 Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 \$14,450,000 176,091 SF \$82.06 Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 \$8,000,000 119,101 SF \$67.17 Solano Village 5220 West Northern Avenue Glendale, AZ 85301 \$15,350,000 194,402 SF \$78.96 TOTALS/AVERAGES PRICE BLDG SF PRICE/SF	Shadow Palms 53,200,000 42,000 SF \$76.19 \$57,143 SALE COMPS PRICE BLDG SF PRICE/SF PRICE/UNIT Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 \$13,700,000 154,401 SF \$88.73 \$69,897 Madera Court 8135 North 35th Avenue Glendale, AZ 85301 \$18,480,000 206,758 SF \$89.38 \$64,615 Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 \$17,770,000 187,269 SF \$94.89 \$64,618 Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 \$14,450,000 176,091 SF \$82.06 \$62,284 Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 \$8,000,000 119,101 SF \$67.17 \$54,054 Solano Village 5220 West Northern Avenue Glendale, AZ 85301 \$15,350,000 194,402 SF \$78.96 \$59,038 TOTALS/AVERAGES PRICE BLDG SF PRICE/SF PRICE/UNIT	Shadow Palms \$3,200,000 42,000 SF \$76.19 \$57,143 6.4% SALE COMPS PRICE BLDG SF PRICE/SF PRICE/UNIT CAP Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 \$13,700,000 154,401 SF \$88.73 \$69,897 - Madera Court 813S North 35th Avenue Glendale, AZ 85301 \$18,480,000 206,758 SF \$89.38 \$64,615 5.5% Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 \$17,770,000 187,269 SF \$94.89 \$64,618 5.5% Summerhill Place 6801 West Ocotillo Road Glendale, AZ 85301 \$14,450,000 176,091 SF \$82.06 \$62,284 6.1% Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 \$8,000,000 119,101 SF \$67.17 \$54,054 - Solano Village 5220 West Northern Avenue Glendale, AZ 85301 \$15,350,000 194,402 SF \$78.96 \$59,038 5.8% TOTALS/AVERAGES PRICE BLDG SF PRICE/SF PRICE/UNIT CAP	Shadow Palms \$3,200,000 \$2,000 SF \$76.19 \$57,143 6.4% 56 SALE COMPS PRICE BLDG SF PRICE/SF PRICE/UNIT CAP # OF UNITS Arroyo Villas 4748 West Sierra Vista Drive Glendale, AZ 85301 \$13,700,000 154,401 SF \$88.73 \$69,897 - 196 Madera Court 8135 North 35th Avenue Glendale, AZ 85301 \$18,480,000 206,758 SF \$89.38 \$64,615 5.5% 286 Vista Ventana 3221 West El Camino Drive Glendale, AZ 85301 \$17,770,000 187,269 SF \$94.89 \$64,618 5.5% 275 Summerhill Place 6801 West Octotillo Road Glendale, AZ 85301 \$14,450,000 176,091 SF \$82.06 \$62,284 6.1% 232 Shadow Rose 6231 North 67th Avenue Gledale, AZ 85301 \$8,000,000 119,101 SF \$67.17 \$54,054 - 148 Solano Village 5220 West Northern Avenue Glendale, AZ 85301 \$15,350,000 194,402 SF \$78.96 \$59,038 5.8% 260 TOTALS/AVERAGES PRICE BLDG SF PRICE/SF PRICE/UNIT CAP # OF UNITS <

6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

SALE COMPS MAP





SUBJECT PROPERTY

6320 North 63rd Avenue | Glendale, AZ 85301



ARROYO VILLAS

4748 West Sierra Vista Drive Glendale, AZ 85301



SUMMERHILL PLACE

6801 West Ocotillo Road Glendale, AZ 85301



MADERA COURT

8135 North 35th Avenue Glendale, AZ 85301



SHADOW ROSE

6231 North 67th Avenue Gledale, AZ 85301



VISTA VENTANA

3221 West El Camino Drive Glendale, AZ 85301



SOLANO VILLAGE

5220 West Northern Avenue Glendale, AZ 85301



6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA



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BOB FARRELL

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6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

RENT COMPS





6320 North 63rd Avenue Glendale, AZ 85301



CASA BELLISIMA

6565 West Bethany Home Road Glendale, AZ 85301



COUNTRY CREEK

7111 North 75th Avenue Glendale, AZ 85303



Year Built:	1963	Lot Size:	1.33 AC
No. Units:	56	Avg. Rent/SF:	\$0.77
Avg. Rent:	\$575	Avg. Size:	750 SF

UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
One Bed / One Bath	28	50.0	650	\$500	\$0.77
Two Bed / One Bath	28	50.0	850	\$650	\$0.76
TOTAL/AVG	56	100%	750	\$575	\$0.77

	Gle	endale	
W Bethany Ho	ome Rd 1		
	× × ×		60

Year Built:	1983	Bldg Size:	179,080 SF
No. Units:	276	Avg. Rent/SF:	\$0.91
Avg. Size:	648 SF	Avg. Rent:	\$591

UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio	36	13	460	\$480	\$1.04
One Bedroom Alcove	32	11.6	465	\$556	\$1.20
One Bedroom/ One Bath	168	60.9	659	\$581	\$0.88
Two Bedroom/ One Bath	16	5.8	841	\$733	\$0.87
Two Bedroom/ Two Bath	24	8.7	978	\$783	\$0.80
TOTAL/AVG	276	100%	648	\$591	\$0.91

W Northern Ave	W Northern Ave
91st Ave	Glendale Glendale

Year Built:	1984	Bldg Size:	213,040 SF
No. Units:	336	Avg. Rent/SF:	\$0.97
Avg. Size:	634 SF	Avg. Rent:	\$615

UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio	40	11.9	415	\$495	\$1.19
One Bedroom/ One Bath	136	40.5	515	\$552	\$1.07
Two Bedroom/ One Bath	96	28.6	750	\$660	\$0.88
Two Bedroom/ Two Bath	64	19	850	\$758	\$0.89
TOTAL/AVG	336	100%	634	\$615	\$0.97

6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

RENT COMPS



THE GLEN

6240 North 63rd Avenue Glendale, AZ 85301



OAKWOOD VILLAS

6603 North 65th Avenue Glendale, AZ 85301



Year Built:	1985	Bldg Size:	89,264 SF
No. Units:	127	Avg. Rent/SF:	\$0.89
Avg Size	702 SF	Avg Rent	\$626

UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
One Bedroom	77	60.6	616	\$556	\$0.90
Two Bedroom/ One Bath	24	18.9	768	\$723	\$0.94
Two Bedroom/ Two Bath	26	20.5	900	\$748	\$0.83
TOTAL/AVG	127	100%	702	\$626	\$0.89

	(60)	N 51s	N 43rd A
	Glendale	Ave	Ave
	4 N 59th /	_	
W Bethany Home Rd	1Ve		

Year Built:	1965	Bldg Size:	179,320 SF
No. Units:	205	Avg. Rent/SF:	\$0.85
Avg. Size:	874 SF	Avg. Rent:	\$741

UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
One Bedroom	58	28.3	599	\$603	\$1.01
Two Bedroom/ One Bath	74	36.1	896	\$740	\$0.83
Two Bedroom/ Two Bath	64	31.2	1,037	\$835	\$0.81
Three Bedroom/ Two Bath	7	3.4	1,200	\$951	\$0.79
Four Bedroom/ Two Bath	2	1	1,750	\$1,062	\$0.61
TOTAL/AVG	205	100%	874	\$741	\$0.85



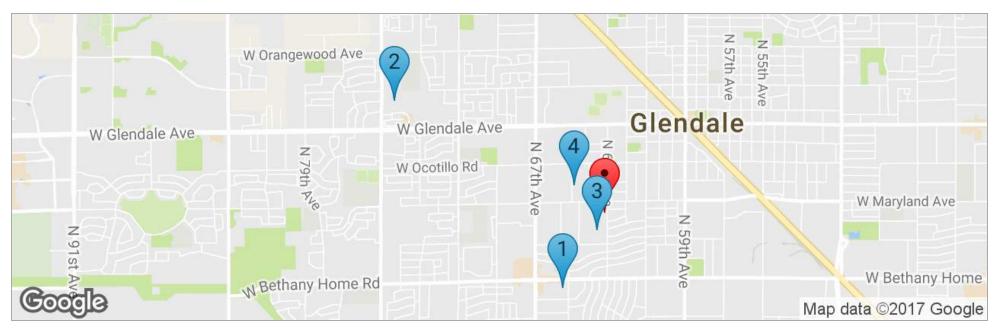
6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

RENT COMPS SUMMARY

SUBJECT PROPERTY	ONE BED RENT/SF	TWO BED RENT/SF	ONE BED RENT/UNIT	TWO BED RENT/UNIT	AVG UNIT SF	BLDG SF	# OF UNITS
Shadow Palms 6320 North 63rd Avenue Glendale, AZ 85301	\$0.85	\$0.82	\$550	\$700	769 SF	42,000 SF	56
RENT COMPS	ONE BED RENT/SF	TWO BED RENT/SF	ONE BED RENT/UNIT	TWO BED RENT/UNIT	AVG UNIT SF	BLDG SF	# OF UNITS
Casa Bellisima 1 6565 West Bethany Home Road Glendale, AZ 85301	\$1.04	\$0.84	\$569	\$758	634 SF	213,040 SF	336
Country Creek 2 7111 North 75th Avenue Glendale, AZ 85303	\$1.07	\$0.89	\$552	\$709	648 SF	179,080 SF	276
The Glen 3 6240 North 63 rd Avenue Glendale, AZ 85301	\$0.90	\$0.89	\$556	\$736	702 SF	89,264 SF	127
Oakwood Villas 4 6603 North 65 th Avenue Glendale, AZ 85301	\$1.01	\$0.82	\$603	\$788	874 SF	179,230 SF	205
	ONE BED RENT/SF	TWO BED RENT/SF	ONE BED RENT/UNIT	TWO BED RENT/UNIT	AVG UNIT SF	BLDG SF	# OF UNITS
TOTALS/AVERAGES	\$1.01	\$0.86	\$570	\$748	715 SF	165,134 SF	236

6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

RENT COMPS MAP





6320 North 63rd Avenue | Glendale, AZ 85301

- 1 CASA BELLISIMA 6565 West Bethany Home Road Glendale, AZ 85301
- OAKWOOD VILLAS
 6603 North 65th Avenue
 Glendale, AZ 85301

2 COUNTRY CREEK 7111 North 75th Avenue Glendale, AZ 85303 THE GLEN
6240 North 63rd Avenue
Glendale, AZ 85301



6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA





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6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

DEMOGRAPHICS REPORT

	1 MILE	3 MILES	5 MILES
Total households	7,738	55,459	148,482
Total persons per hh	3.3	3.2	3.3
Average hh income	\$38,128	\$47,384	\$51,460
Average house value	\$121,336	\$162,726	\$172,422
	1 MILE	3 MILES	5 MILES
Total population	25,168	177,785	485,115
Median age	23.8	27.8	28.6
Median age (male)	23.6	26.4	27.3
Median age (female)	24.6	28.6	29.7
	1 MILE	3 MILES	5 MILES
Total population - White / % White	15,753 / 62.6%	122,725 / 69.0%	345,073 / 71.1%
Total population - Black / % Black	2,198 / 8.7%	13,619 / 7.7%	28,335 / 5.8%
Total population - Asian / % Asian	275 / 1.1%	4,298 / 2.4%	11,582 / 2.4%
Total population - Hawaiian / % Hawaiian	0 / 0.0%	266 / 0.1%	818 / 0.2%
Total population - Indian / % Indian	773 / 3.1%	4,204 / 2.4%	9,470 / 2.0%
Total population - Other / % Other	5,060 / 20.1%	27,611 / 15.5%	75,415 / 15.5%

6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

DEMOGRAPHICS MAP



	Tivilie	5 Willes	5 Willes
Total Population	25,168	177,785	485,115
Population Density	8,011	6,288	6,177
Median Age	23.8	27.8	28.6
Median Age (Male)	23.6	26.4	27.3
Median Age (Female)	24.6	28.6	29.7
Total Households	7,738	55,459	148,482
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Average HH Income	\$38,128	\$47,384	\$51,460
Average House Value	\$121,336	\$162,726	\$172,422



6320 NORTH 63RD AVENUE, GLENDALE, ARIZONA

