

ALBERTA CROSSING

4950 NE 7TH AVE | PORTLAND, OR | OFFERING MEMORANDUM

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01 EXECUTIVE SUMMARY

EXECUTIVE **SUMMARY**

Built and stabilized in 2019, Alberta Crossing consists of 18 units in from Oregon's statewide rent the middle of one of Portland's most vibrant close-in eastside neighborhoods, the Alberta Arts District.

Alberta Crossing features 16 - 1 bed/1 bathroom units and two -2 bed/1 bath units, tenants enjoy Market and a Fred Meyer Shopping its modern finishes, spacious floor Center are nearby, as well as Portland plans, hard surface counter tops Community College's Cascade and private balconies, along with campus. Downtown Portland and washers/dryers and air conditioning the Portland International Airport in every unit. As a new construction are each just two miles away.

building, Alberta Crossing is exempt control for the next 14 years.

With a Walk Score of 93 and Bike Score of 83, Alberta Crossing is both a walker's paradise and very bikeable. It is just minutes to the I-5 freeway and has eight parks within a one mile radius. A New Seasons

The Alberta Arts District is an eclectic street lined with street art, galleries, restaurants and bars, but it is perhaps best known for its colorful monthly street fair, dubbed Last Thursday, that takes place on the last Thursday of each summer month. Beyond Alberta Street, tenants benefit from easy access to the many other popular neighborhoods in the immediate area, like N. Mississippi, N. Dekum, N. Williams, and NE. Freemont.

When it comes to investing in commercial real estate, location is key. With its unbeatable location, Alberta Crossing is well positioned as an excellent investment for many years to come.

PROPERTY OVERVIEW

| Address | 4950 NE 7th Ave Portland, OR |
|-------------|---------------------------------|
| Property ID | R206412 |
| Land Area | 0.13 acres |
| NRSF | 11,486 SF |
| Year Built | 2019 |
| Units | 18 |
| Price/SF | \$340 |
| Price/Unit | \$221,944 |
| Price | \$3,995,000 |
| Cap Rate | 5.45% |





INVESTMENT HIGHLIGHTS

2019 CONSTRUCTION not subject to rent control

FULLY OCCUPIED and stabilized

EXCELLENT unit mix of one and two bed units

MODERN FINISHES stainless appliances, hard surface counters

AIR CONDITIONING AND WASHER/DRYERS in all units

UNITS FEATURE balconies or patios

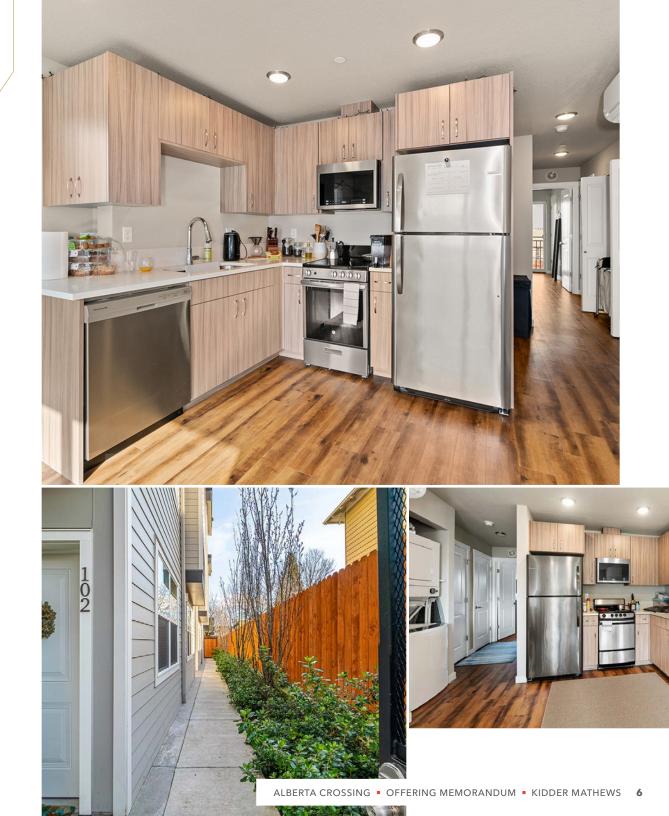
ENERGY EFFICIENT units with relatively low expenses

LOCATED in the heart of the Alberta Arts District

WALK SCORE of 93

BIKE SCORE of 83

TWO MILES to downtown Portland





ONE BEDROOM / ONE BATHROOM

| Total | 16 | 10,064 | \$21,602.08 | |
|--------------|-----------------|--------|-------------|------------------|
| 1 BR / 1 BA | 16 | 629 | \$1,350.13 | \$2.15 |
| Unit Type | No. of Units | SF | Avg Rent | Avg Rent / SF |

TWO BEDROOM / ONE BATHROOM

| Unit Type | No. of Units | SF | Average Rent | Average Rent / SF |
|--------------|-----------------|-------|-----------------|----------------------|
| 2 BR / 1 BA | 2 | 711 | \$1,625.50 | \$2.29 |
| Total | 2 | 1,422 | \$3,251.00 | |









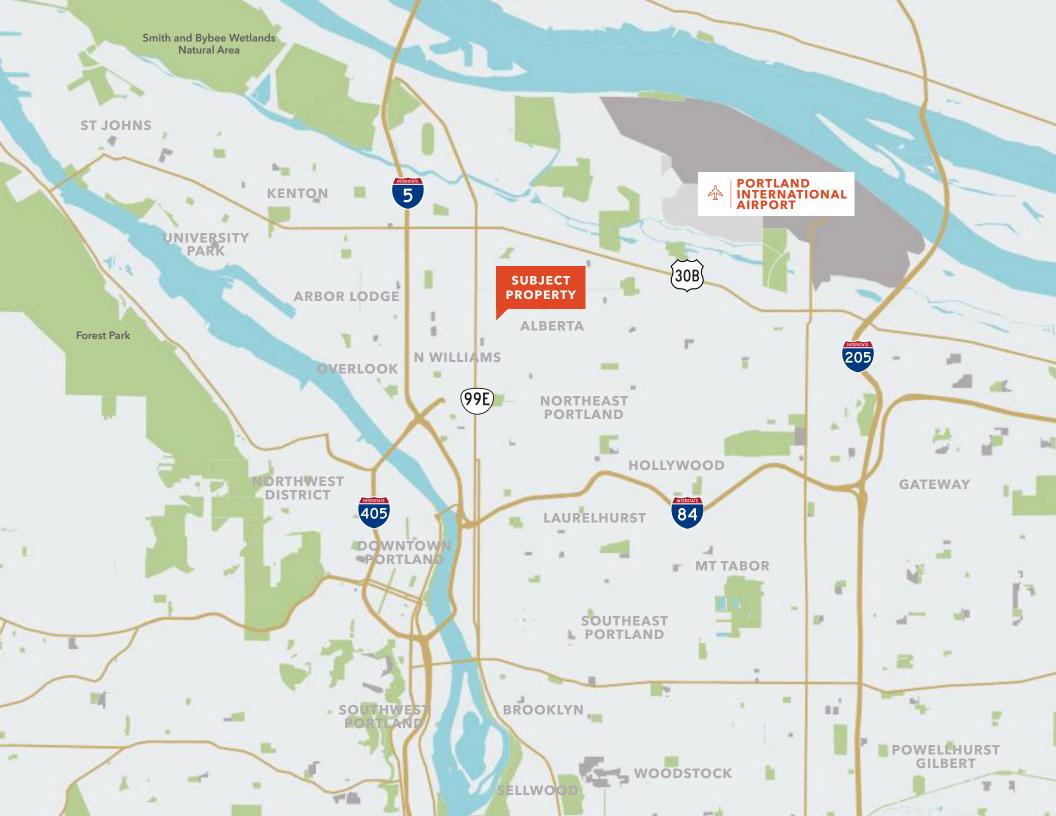
AMENITIES MAP

| PENINSULA PARK ROSE GARDEN | | FERNHILL PARK |
|-------------------------------|---|---------------|
| | 2 ALBERTA PARK 1 30 NE AINSWORTH ST | |
| 40 Å 36 34 | SUBJECT PROPERTY T T T T T T T T T T T T T T T T T T | TH ST 29 |
| 5 NE ALBERTA ST | | 14 |
| | | |
| | 9E KING SCHOOL PARK SABIN HYDROPARK | |

ALBERTA / NE PORTLAND: SELECTED RETAILERS

| 1 | Safeway | 11 Aviary | 21 Beast | 31 Prost! |
|----|--------------------------|--------------------------------------|--------------------------|-------------------------------|
| 2 | Walgreens | 12 Grain & Gristle | 22 Podnah's BBQ | 32 Tin Shed Garden Cafe |
| 3 | PokPok Wing | ¹³ Curious Comedy Theater | 43 Great Notion Brewing | Everybody's Bike Rental |
| 4 | Radio Room | 14 New Seasons Market | 24 Bamboo Sushi | 34 McMenamins |
| 5 | Fuel Cafe | 15 The Station Pizza Pub | 🛂 Hat Yai | Community Cycling Center |
| 6 | Tin Shed Cafe | 10 Salt & Straw | 20 Les Caves | 30 Reclaim it! |
| 7 | Vernon Elementary School | 10 Mama Paulines African Ma | rket 🛛 Bollywood Theater | Ocase Study Coffee |
| 8 | 7-Eleven | 18 Natural Grocers | 28 Pine State Biscuits | 38 The Arrow Coffee House |
| 9 | Brew Dr. Tea House | 19 King School Park | 29 Concordia Ale House | Or. MLK Jr.School |
| 10 | The Waffle Window | 20 Alberta Park | 30 Starbucks | 40 Portland Community College |





O2 MARKET OVERVIEW

SUBMARKET OVERVIEW

Though it only stretched from NE galleries, effervescent murals, and 7th Ave to NE 33rd, the Alberta Arts District is considered one of the most eclectic and unique areas in Portland.

ALBERTA / NE PORTLAND

neighborhood, with its plentiful

frenetic street art, attracts visitors from all over.

The Alberta Arts District has thoroughly transformed itself over the past decades, transitioning from one of the rougher neighborhoods in the city in an established enclave This dynamic and energetic for diverse artistic expression that exemplifies the area's African-

American, Latin, and Asian roots. Alberta's renowned Last Thursday street festival, which takes place on the last Thursdays of summer months, is emblematic of the neighborhood's celebration of art, food, and community.

Renovated storefronts and restaurants, and well-established businesses, cafes, and galleries

that go back decades, line NE Alberta Street. This trendy retail area is home to countless boutique shops, designers, and artists with an emphasis on hand-crafted and one-of-a-kind goods.



66

Nearly every business – from restaurants and bars to the finest in dress shops, with very little exception – functions as a gallery with a rotating roster of artists represented on their walls.

99

-Portlandneighborhood.com

PORTLAND COMMUNITY COLLEGE

Portland Community College's

of North Portland, an area that offers training, and college transfers, and students a centralized location and offers more than 100 additional a diverse sense of community. This academic programs to students. campus opened in 1971 and is a Today, more than 17,000 students major focal point for art programs, enroll at Cascade, annually.

Cascade Campus is locate din the self-improvement classes, job



UNIQUE PROGRAMS OFFERED

OPHTHALMIC MEDICAL TECHNOLOGY

FIRE PROTECTION TECHNOLOGY

MEDICAL ASSISTING

MULTIMEDIA

MUSIC & SONIC ARTS

MARKET **OVERVIEW**

nation's most livable cities.

CITY OF PORTLAND

Located on the banks of the Willamette River only 90 minutes from snow-capped peaks and the Pacific Ocean, one might not realize Portland's bustling downtown and waterfront are the heart of a metropolitan region with more than 2 million people. Twelve bridges Portland is a walkable and bikeable span a wide elbow of the Willamette River, connecting the east and west

sides of town. Throughout the metro area are thriving neighborhoods Portland is considered one of the filled with restaurants, record shops, bars, funky clothing stores, antique malls and art galleries.

> Portland is known for its progressive bike-friendly attitude, lively music and restaurant scenes, food carts, farmers' markets, and endless recreation possibilities. Beyond the metro area residents enjoy the Pacific Northwest's natural beauty via slopes, sails, surf and trails.

city. Within walking distance of most parts of downtown is the campus a couple stops away.

of Portland State University, the world-class Portland Art Museum, Waterfront Park, Pioneer Courthouse Square, the Oregon Historical Society, a performing arts complex and a concert hall. For the sportsminded, Portland is home of the MLS Timbers, NBA Trail Blazers, and WHL Winterhawks. Outdoor enthusiasts love Forest Park, the largest city park in the nation, with 5,000 acres of hiking and biking trails, a zoo, public gardens and beautiful oldgrowth woods. The downtown core is connected by one of the world's leading public transportation systems, a combination of buses, streetcars, and light-rail trains, putting the entire metro area only



MARKET OVERVIEW

INVESTING IN PORTLAND

ULI 2018 Investment Prospects ranks Portland #2 in the Pacific region

IN 2018, at 5.2% Oregon personal income growth was above the national average of 4.1%

PORTLAND ranked #6 on Business Insider's Top 50 Best Places to Live in 2018

PORTLAND MSA multifamily vacancy is below 4.85%

PORTLAND MSA is the 8th strongest rental market in the nation, per Axiometrics

PORTLAND'S current unemployment rate is 3.3%, a 42-year low

GROWING POPULATION

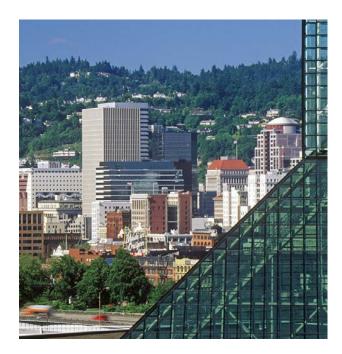
OREGON was the #2 moving destination in 2019 for people moving from one state to another, according to a 2020 United Van Lines Study

PORTLAND has added 42,000 residents over the last three years, an increase of 1.7%; above national average

PORTLAND ranked 19th in the nation in population growth ahead of San Francisco, Boston, and New York City

MORE THAN 34% of Portland residents have a bachelor's degree or higher, above the national average of 28%

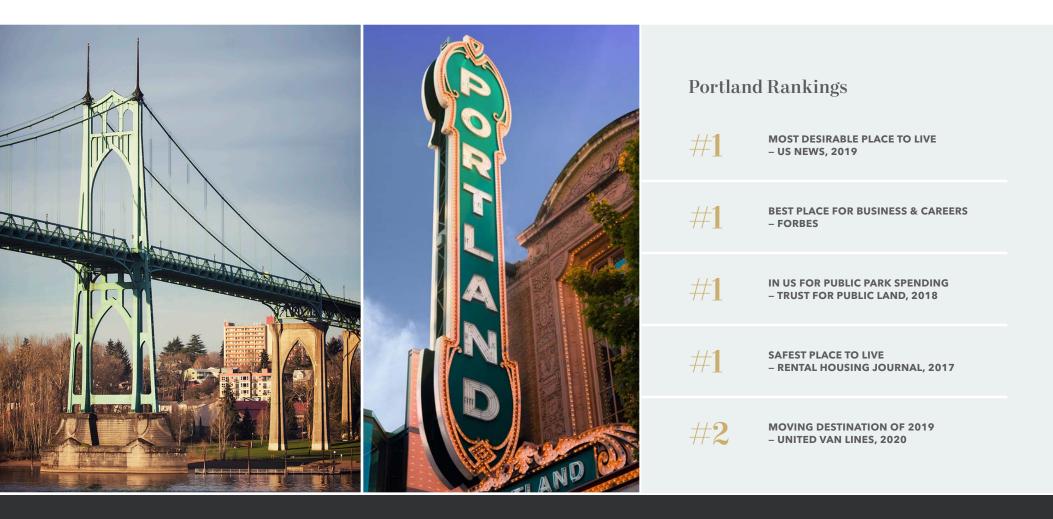
PORTLAND MSA employment is at an all-time high, employing ±1,229,400 workers







MARKET OVERVIEW



O3 FINANCIALS

CURRENT FINANCIAL ANALYSIS

UNIT MIX

| 16 | 1x1 | 629 | \$1,350.13 | \$2.15 |
|----|------|--------|-------------|--------|
| | 2x1 | 711 | \$1,625.50 | \$2.29 |
| 18 | 2.41 | 11,486 | \$24,853.08 | \$2.16 |

INCOME

| | Annual | | Per-Unit |
|----------------------------|------------|---------|----------|
| Potential Rental Income | \$298,237 | | \$16,569 |
| Other Income | \$1,000 | Est | \$56 |
| Utility Reimbursement | \$6,555 | T-4 Ann | \$364 |
| Gross Operating Income | \$305,792 | | \$16,988 |
| Vacancy | (\$14,912) | 5% | (\$828) |
| Effective Operating Income | \$290,880 | 100% | \$16,160 |

EXPENSES

| | | Annual | % | Per-Unit |
|--------------------------|-----------|------------|--------|-----------|
| Real Estate Taxes | 2019-2020 | (\$29,365) | 10.23% | (\$1,631) |
| Property insurance | T-12 | (\$2,179) | 0.76% | (\$121) |
| Water/Sewer | T-3 Ann | (\$5,836) | 2.03% | (\$324) |
| Electricity | Est | (\$1,800) | 0.63% | (\$100) |
| Garbage | T-6 Ann | (\$3,324) | 1.16% | (\$185) |
| Maint/Repair | Est | (\$6,300) | 2.19% | (\$350) |
| Turnover | Est | (\$2,700) | 0.94% | (\$150) |
| Professional Management | Est | (\$14,544) | 5.00% | (\$808) |
| Office/Admin | Est | (\$3,600) | 1.24% | (\$200) |
| Reserves | Est | (\$3,600) | 1.24% | (\$200) |
| Total Operating Expenses | | (\$73,248) | 25.18% | (\$4,069) |
| Net Operating Income | | \$217,632 | | \$12,091 |



FINANCIAL SUMMARY Price \$3,995,000 Price / Unit \$221,944 Price / SF \$340

5.45%

13.40

Cap Rate

GRM



PRO-FORMA FINANCIAL ANALYSIS

UNIT MIX

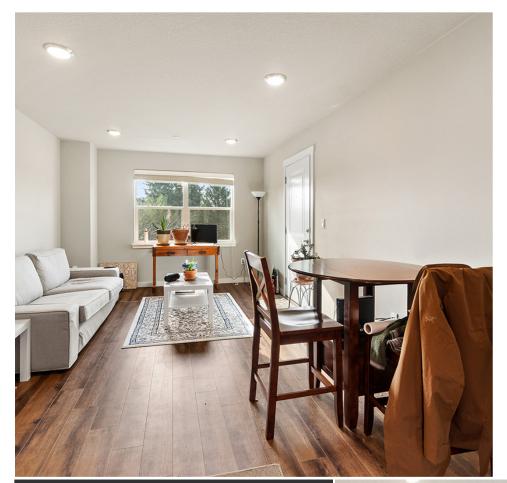
| 18 | | 11,486 | \$25,300 | \$2.20 |
|----------|-----------|--------|----------|---------|
| 2 | 2x1 | 711 | \$1,650 | \$2.32 |
| 16 | 1x1 | 629 | \$1375 | \$2.19 |
| Quantity | Unit Type | Avg SF | Avg Rent | \$ / SF |

INCOME

| Potential Rental Income \$303,600 \$ | 16,867 |
|--|-----------|
| | - 1 - 2 - |
| Other Income \$1,000 Est \$ | 56 |
| Utility Reimbursement \$11,286 Est \$ | 627 |
| Gross Operating Income \$315,886 \$ | 17,549 |
| Vacancy (\$15,180) 5% (\$ | \$843) |
| Effective Operating Income \$300,706 100% \$ | 16,706 |

EXPENSES

| | | Annual | % | Per-Unit |
|--------------------------|-----------|------------|--------|-----------|
| Real Estate Taxes | 2019-2020 | (\$29,365) | 9.77% | (\$1,631) |
| Property insurance | T-12 | (\$2,179) | 0.72% | (\$121) |
| Water/Sewer | T-3 Ann | (\$5,836) | 1.94% | (\$324) |
| Electricity | Est | (\$1,800) | 0.60% | (\$100) |
| Garbage | T-6 Ann | (\$3,324) | 1.11% | (\$185) |
| Maint/Repair | Est | (\$6,300) | 2.10% | (\$350) |
| Turnover | Est | (\$2,700) | 0.90% | (\$150) |
| Professional Management | Est | (\$15,035) | 5.00% | (\$835) |
| Office/Admin | Est | (\$3,600) | 1.20% | (\$200) |
| Reserves | Est | (\$3,600) | 1.20% | (\$200) |
| Total Operating Expenses | | (\$73,739) | 24.52% | (\$4,097) |
| Net Operating Income | | \$226,967 | | \$12,609 |



FINANCIAL SUMMARY Price \$3,995,000 Price / Unit \$221,944 Price / SF

GRM





SALE COMPARABLES

| Property | Units | Built | Date | | | Price/ | Cap |
|--|-------|-------|---------------|-------------|------------|--------|-------|
| | | | Date | Sale Price | Price/Unit | SF | Rate |
| MARGOT 1919 SE Division St Portland, OR | 20 | 2019 | Jan 2020 | \$5,250,000 | \$262,500 | \$389 | 4.25% |
| BRADLEY COMMONS 432 NE Jessup St Portland, OR | 12 | 2016 | Dec 2019 | \$2,980,000 | \$248,333 | \$336 | 4.58% |
| HERBY 1510 C St Vancouver, WA | 18 | 2017 | July 2019 | \$3,700,000 | \$205,556 | \$277 | 5.51% |
| 58 FOSTER 5811 SE Boise St Portland, OR | 30 | 2016 | June 2019 | \$5,250,000 | \$175,000 | \$319 | 5.45% |
| SLOGAN 1510 N Summer St Portland, OR | 25 | 2017 | March 2019 | \$6,275,000 | \$251,000 | \$339 | 5.14% |
| 30TH & K 3011 NE Killingsworth St Portland, OR | 30 | 2017 | March 2019 | \$7,200,000 | \$240,000 | \$274 | 5.00% |
| Averages | 23 | 2017 | | \$5,081,000 | \$223,978 | \$309 | 5.14% |

RENT COMPARABLES

| | Property | Unit Type | Year Built | # of Units | SF | Average Market Rent | Average Market Rent PSF |
|----|---|--------------------|----------------|---------------|------------|---------------------------|-------------------------------|
| | ALBERTA CROSSING 4950 NE 7th Ave Portland, OR | 1B / 1B 2B / 2B | 2019 | 16 | 629 711 | \$1,336 \$1,575 | \$2.12 \$2.22 |
| 01 | ALBERTA 13 4946 NE 13th Ave Portland, OR | 1B / 1B 2B / 2B | 2019 | 18 3 | 553 719 | \$1,489 \$1,999 | \$2.69 \$2.78 |
| 02 | KING STREET LOFTS 405 NE Mason St Portland, OR | 1B/1B | 2015 | 16 | 565 | \$1,265 | \$2.24 |
| 03 | ALBERTA STREET LOFTS 1213 N Alberta St Portland, OR | 1B/1B | 2019 | 14 | 579 | \$1,395 | \$2.41 |
| 04 | KANJAYA 822 N Killingsworth St Portland, OR | 2B / 2B | 1906 / 2020 | 8 | 748 | \$1,545 | \$2.07 |
| 05 | WEBSTER APARTMENTS 1525 N Webster St Portland, OR | 1B / 1B 2B / 2B | 2019 | 14 3 | 538 725 | \$1,325 \$1,883 | \$2.46 \$2.60 |
| | TOTALS / AVERAGES | 1B/1B | 2018 | 16 | 559 | \$1,369 | \$2.45 |
| | | 2B/2B | 2019 | 5 | 731 | \$1,809 | \$2.48 |

KIDDER MATHEWS **OVERVIEW**

We know the West Coast. In fact, we're its largest independent commercial real estate firm. Our team boasts 900 local market specialists and top-producing professionalsserving out of 22 offices across five states. The expertise of each local office is reinforced by the relationships, intelligence, and experience of our entire firm.

WE DON'T JUST KNOW THE MARKET, WE DRIVE IT

It's no secret that having a team We offer a complete range of for all property types, giving our deeply embedded in your market brokerage, appraisal, property clients the competitive edge gives you the edge. Our professionals management, consulting, project they need.

deliver insights that go beyond data and identify unexpected avenues for growth. This ensures our clients are armed to capitalize on market trends in the most competitive real estate markets in

the West.



and construction management, and

debt and equity finance services

SADENA/TRI-CITIES

SEATTLE

PORTLAND

ROSEVILLE

LEASANTON

SILICON VALLEY

DOWNTOWN LA

BELLEVUE

SOUTH SEATTLE

OLYMPIA

SACRAMENT

REDWOOI

COMMERCIAL BROKERAGE

\$9.6B ANNUAL TRANSACTION

VOLUME

440+ NO. OF BROKERS

VALUATION ADVISORY

1,680+ ASSIGNMENTS ANNUALLY

38/23TOTAL NO.

OF APPRAISERS / MAIS

PROPERTY MANAGEMENT

70M+ **SF UNDER** MANAGEMENT

AWARD-WINNING SERVICES

| PSBJ Largest Commercial Real Estate Firms | 21 |
|---|----|
| PSBJ Fastest Growing Companies | 6 |
| Seattle Business 100 Best Companies | 3 |
| PSBJ Best Places to Work | 13 |
| OR Business Magazine 100 Best Companies | 12 |
| Bay Area News Group Top Work Places | 8 |

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