



BUILDING SIZE

SALE PRICE

6,624 SF total

\$925,000

Up to 4,986 SF for owner user

2169 Glebe Street is a 6,624 SF, 2-story, class A office building with a private elevator in the beautiful Village of WestClay. This property has in-place income (24.73% leased through 11/30/21) as well as several spaces available for lease or for occupancy by an owner/user. Unoccupied space is split up into 2,161 SF, 1,035 SF, and 1,790 SF for a total of 4,986 sf.

CO-LISTED WITH:



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2169 GLEBE STREET // PICTURES





ABOUT CARMEL

Consistently recognized nationally for its programs and services, Carmel is a dynamic edge city featuring award-winning schools. thriving businesses and family-oriented neighborhoods.

RECENT AWARDS & RECOGNITIONS

- 2017 Best Cities for Families (Apartment List)
- 2016 Bicentenial Green Legacy Community Award
- 2016 Best Small Cities for Families in America (Nerdwallet)
- 2016 #1 Safest City to Raise a Child (SafeWise)
- 2016 Becomes an "Indiana Bird Town" (Indiana Audubon Society)
- 2015 Community of the Year (Indiana Chamber of Commerce)
- 2015 #8 Safest Small Cities for Retirement (Badcredit.org)
- 2015 Best Town to Raise a Family (NICHE)
- 2015 Best Place to Raise a Family (MarketWatch)
- 2015 Best School District in Indiana (Niche Rankings)
- 2015 Best Place to get a Job in Indiana (Zippia)



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John Randall

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SBA 7A vs. SBA 504 Comparison vs. Conventional Fixed

SBA 7(a) loan scena	rio	
Projet Amount:	\$925,000	
Loan amount:	\$856,668	
Due In:	25 yrs	
SBA 7(a) interest rate:* *25 year fixed rate	4.75%	
Monthly payment:	\$4,884	
Out of Pocket Portion of Total Cost		
Property Down Payment: (10%)	\$92,500	
SBA 7(a) Related Fees: Guaranty Fe Packaging Fe		
Guaranty Fe		

SBA 504 loan scenario		
Desirat Assessment	¢025 000	
Project Amount:	\$925,000	
Wells Fargo 1st Mortgage:	\$467,202	
CDC 2nd Mortgage:	\$384,418	
Amortized (WF 1st Mtg):	20 yrs	
Amortized (CDC 2nd Mtg):	20 yrs	
Interest Rate (WF 1st Mtg):**	4.65%	
Interest Rate (CDC 2nd Mtg):	<u>4.54%</u>	
Blended interest rate:	4.60%	
Monthly payment:	\$5,434	
Out of Pocket Portion of Total Cost		
Property Down Payment: (10%)	\$92,500	
Wells Fargo & SBA Related Fees:		
Wells Fargo & SBA Related Fees: CDC Fees (2nd mtg)	\$1,191	
•	\$1,191 \$234	
CDC Fees (2nd mtg)		
CDC Fees (2nd mtg) Wells Fargo Fee (1st mtg)	\$234	

Conventional fixed rate loan scenario	
Project Amount:	\$925,000
Loan amount:	\$697,500
Amortized over: Due In:	20 yrs 10 yrs
5 year fixed interest rate:	4.90%
Monthly payment:	\$4,565
Out of Pocket Portion of Tota	l Cost
Property Down Payment: (25%)	\$231,250
Wells Fargo Related Fees: Wells Fargo Loan Fee	\$0
Third Party Related Fees:	\$1,250
Total Cash Out of Pocket	\$232,500

SBA 7(a) Loan Specifics:

As little as 10% equity needed
25 Year amortization/term
No balloon payment
Very limited prepayment penalty
Most loans close in 35-45 days
Working Capital, Equipment, & Fees can be financed
MUCH simpler process - 1 lender vs. 2
Temporary Collateral May be Required
Fixed and Floating Rate Options
No Covenants, No Monitoring
Also available: 3 yr rate lock at 3.70%,
7 yr rate lock at 4.20%

10 yr rate lock at 4.45%

SBA 504 Loan Specifics:

As little as 10% equity needed
Fixed and Floating Rate Options
Temporary Collateral May be Required
Prepayment penalties apply
Most loans close in 60-90 days
Fees can be financed if covered by Appraisal
Two Loan Closings
Rate not fixed till after closing

Also available on 1st Loan: 30 yr amort, 10 year term at 4.50% 20 yr amort, 5 year rate lock at 3.75% **Conventional Loan Specifics:**

At least 25% Equity Needed Fixed and Floating Rate Options Balloon payment options available Prepayment Penalties Apply Most loans close in 40-50 days One loan closing Covenants/Montioring Apply

Also available: 20 yr amort, 5 year rate lock at 4.30%

The above figures are for discussion purposes only and are subject to change. This is not an offer or commitment to lend.

All credit decisions are subject to credit qualification

Prepared for: Tom Osborne October 18, 2017

