

## 127TH AWE

**DEVELOPMENT SITE** 

1723 127th Ave NE Bellevue WA, 98005

**4.11 ACRES** 

**ZONED BR-R** 

**BELRED CORRIDOR** 

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#### Affiliated Business Disclosure

Newmark Knight Frank (the Agent) has been engaged as the exclusive sales representative for the sale of 1723 127th Ave NE Development Site (the Property) by 'Ownership' (the Seller).

The Property is being offered for sale in an "as-is, where-is" condition, and the Seller and the Agent make no representations or warranties as to the accuracy of the information contained in this Offering Memorandum. The enclosed materials include confidential information and are being furnished solely for the purpose of review by prospective purchasers (Purchasers) of the interest described herein for which it shall be fully and solely responsible. Neither the enclosed materials, nor any information contained herein, are to be used for any other purpose, or made available to any other person without the express written consent of the Seller. Each recipient, as a prerequisite to receiving the enclosed information, should be registered with the Agent as a "Registered Potential Investor" or as a "Buyer's Agent" for an identified "Registered Potential Investor". The use of this Offering Memorandum, and the information provided herein, is subject to the terms, provisions and limitations of the Confidentiality Agreement furnished by the Agent prior to delivery of this Offering Memorandum.

The material contained herein is based on information and sources deemed to be reliable, but no representation or warranty, express or implied, is being made by the Agent or the Seller or any of their respective representatives, affiliates, officers, employees, shareholders, partners, and directors, as to its accuracy or completeness. Summaries contained herein of any legal or other documents are not intended to be comprehensive statements of the terms of such documents, but rather only outlines of some of the principal provisions contained therein. Neither the Seller nor the Agent shall have any liability whatsoever for any other written or oral communication or information transmitted, or made available, or any action taken, or decision made by the recipient with respect to the Property.

The Seller reserves the right, at its sole and absolute discretion, to withdraw the Property from the market for sale at any time and for any reason without notice, to reject any and all expressions of interest or offers regarding the Property, and/or to terminate discussions with any entity at any time, with or without notice. This Offering Memorandum is made subject to omissions, correction of errors, change of price or other terms, prior sale or withdrawal from the market without notice. The Agent is not authorized to make any representations or agreements on behalf of the Seller. The Seller shall have no legal commitment or obligation to any recipient reviewing the enclosed materials, performing additional investigation, and/or making an offer to purchase the Property unless and until a binding written agreement for the purchase of the Property has been fully executed, delivered, and approved by Seller and any conditions required under the contract for title to pass from the Seller to the buyer have been satisfied or waived.

By taking possession of and reviewing the information contained herein, the recipient agrees that (a) the enclosed materials and their contents will be held and treated in the strictest of confidence; and (b) the recipient shall not contact employees, contractors, sub-contractors or lien-holders of the Property directly or indirectly regarding any aspect of the enclosed materials or the Property without the prior written approval of the Seller or the Agent; and (c) no portion of the enclosed materials may be copied or otherwise reproduced without the prior written authorization of the Seller or the Agent or as otherwise provided in the Confidentiality Agreement executed and delivered by the recipient(s) to Agent.

The Seller will be responsible for any commission due to the Agent in connection with a sale of the Property. However, any broker engaged by Purchaser ("Buyer's Broker") shall seek its commission only from the Purchaser. Under no circumstances will the Agent or the Seller be liable for same and recipient will indemnify and hold the Agent and the Seller harmless from any claims by any brokers having dealt with recipient other than the Agent. Any Buyer's Broker must provide a registration signed by the recipient acknowledging said Buyer's Broker's authority to act on the recipient's behalf.

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# 127TH AWE DEVELOPMENT SITE

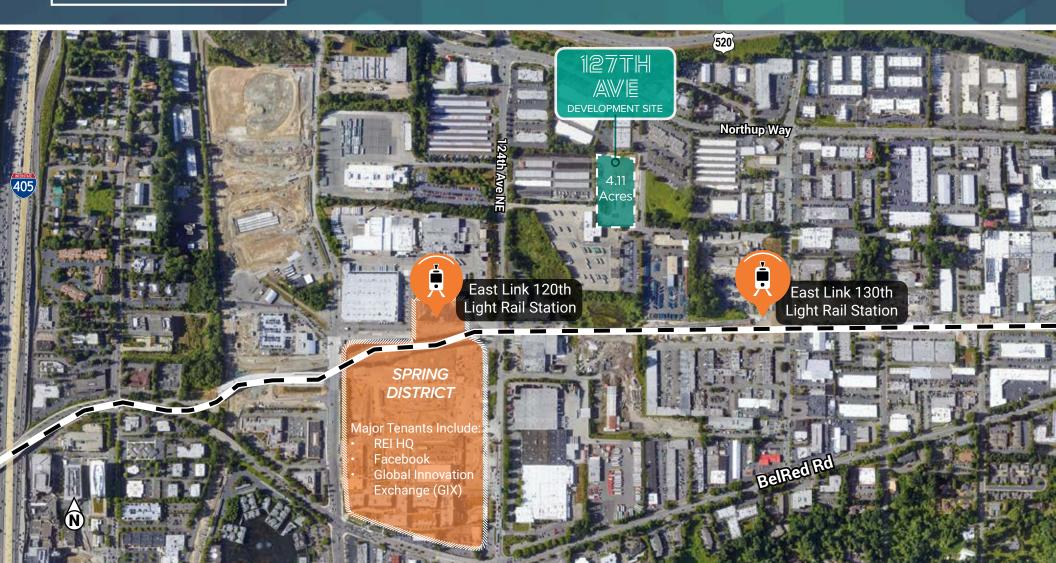
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## THE OFFERING

Newmark Knight Frank, as exclusive advisor, is pleased to present the 1723 127th Ave NE Development Site (the Property); a single parcel transit-oriented site consisting of 179,215 square feet of improved land. Land improvements include surface and underground utility access. The property is zoned BR-R (Bel-Red Residential), providing the ability to execute a development plan capable of accommodating residential multihousing development.

Located in the heart of the BelRed Corridor and only 1 block from the Spring District Master Planned Development, the site offers excellent proximity to near-future retail & transportation amenities, and is only minutes from Bellevue CBD – one of the premier urban office, retail and residential markets in the Western United States.

This opportunity is being presented unpriced.



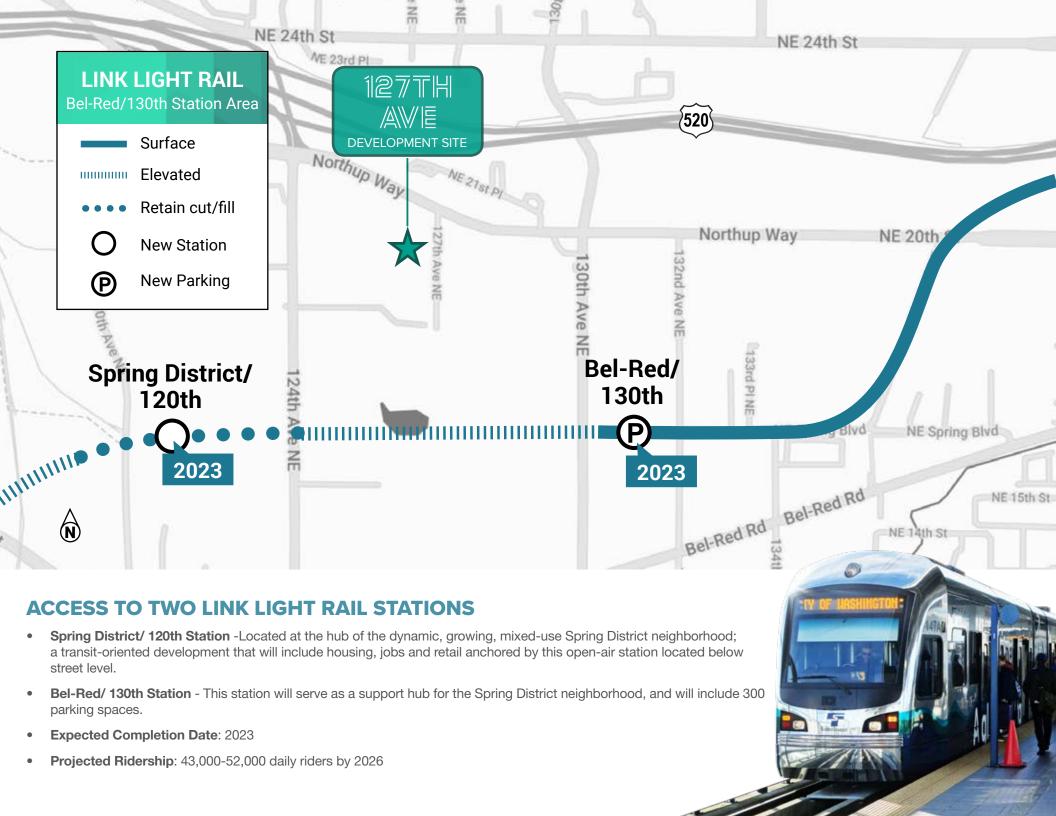




# An exceptional development opportunity positioned only minutes from Downtown Bellevue, and 1 block from Light Rail Transit.

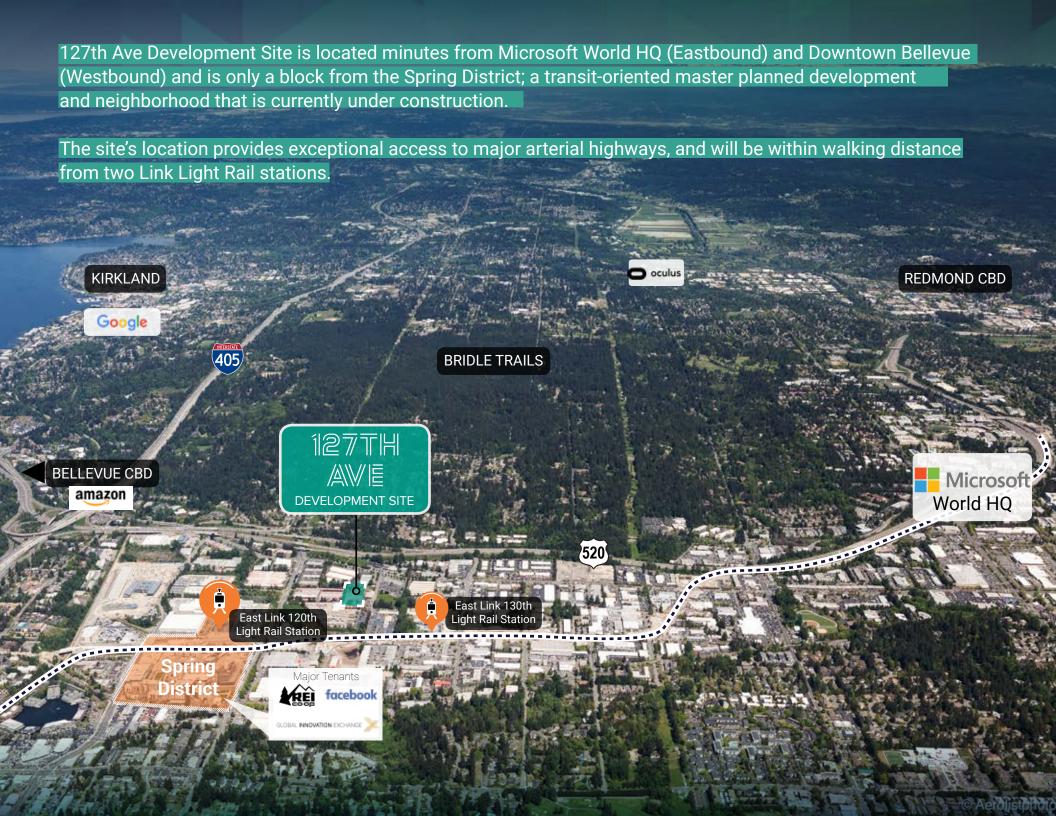
The 127th Ave Development Site boasts a pivotal location within the BelRed Corridor with immediate access to Highway 520, only 1 block from the Spring District Master Planned Development and between **two future light rail stations**; offering a true transit-oriented development opportunity in a leading coastal gateway market.











### PUGET SOUND AREA AND MARKET OVERVIEW

Amazon and Microsoft are both Headquartered in Seattle & Redmond with significant expansion into Bellevue - and are the two most valuable companies in the world as of 2019\*

#### **PUGET SOUND REGION OFFICE MARKET**

The Puget Sound region is one of the most vibrant economies in the United States and has long been recognized as the business, financial, and cultural center of the Pacific Northwest. The region possesses a critical mass of well-capitalized and innovative companies that are global leaders in industries such as aerospace, biotechnology, global health, research, retail, software, technology, and wireless services. Leading companies and organizations that draw upon the area's highly educated and productive workforce include companies such as Amazon, Microsoft, Facebook, Google, The Boeing Company, Expedia, F5 Networks, Nordstrom, Costco Wholesale, Concur Technologies, REI, Starbucks, Nintendo USA, Esterline Technologies, T-Mobile USA and PACCAR.

\*Source: Forbes

#### **ELEVEN OF THE FORTUNE 500 COMPANIES ARE HEADQUARTERED IN THE PUGET SOUND AREA**



**NORDSTROM** 























THE RECENT AND FUTURE GROWTH
OF THE REGIONAL ECONOMY AND
CONTINUED INVESTMENT FROM GLOBAL
SOURCES CAN BE ATTRIBUTED TO
SEVERAL CRITICAL DRIVERS, INCLUDING:

#### GLOBAL LEADERSHIP IN HIGH GROWTH, KNOWLEDGE

The region's demonstrated leadership in dynamic, high-growth industries—such as computer and internet technology, telecom, and biotechnology—has resulted in sustained growth despite varying global market conditions. The Brookings Institute identifies Seattle and Silicon Valley as the markets with the highest concentration of workforce employed in advanced industries. This trend is expected to accelerate as global demand for talent shifts from manufacturing capacity to intellectual capital.

#### SUPERIOR QUALITY OF LIFE

Regarded as one of the most desirable places to live and ranked by Forbes as a "Best City for Jobs" in the United States, Seattle and the Puget Sound region offer a stunning physical environment, rich in outdoor activities as well as a vibrant urban center with a diverse set of amenities for its population. The influx of highly skilled workers has resulted in Bellevue-Seattle being ranked as the second fastest growing city in the United States in 2017, according to Forbes.

#### A DIVERSE, HIGHLY EDUCATED WORKFORCE

According to Forbes, the Bellevue-Seattle MSA ranks 6th on the list of the most highly educated MSAs in the country, where 41% of adults hold a bachelor's degree or higher, one-third higher than the national average. It's median pay for workers with college degrees is the 7th highest for metros across the nation. It is also ranked 17th best in the United States for finding a job in 2018, according to Business Insider.

### **BELLEVUE TODAY - A CORE SUBMARKET**

Anchored by numerous Fortune 500 companies driving strong office market fundamentals and among the most affluent demographics in the Pacific Northwest, Bellevue is currently recognized as a core submarket and a business friendly alternative to Seattle.

#### **AMAZON HQ2 - BELLEVUE'S FUTURE LARGEST EMPLOYER**

- Over 20,000 employees to move to Bellevue over the coming years as the Global Operations team relocates from Seattle
- Confirmed committed to 1,841,000 SF between Summit III, 600 Bellevue, and Binary Towers (1001 106th AVE NW)
- Rumored committed to another 1,947,000 SF with Vulcan

#### **BELLEVUE GRAND CONNECTION**

- Large-scale, non-motorized corridor seeking to redefine public space in downtown Bellevue
- Long-term plan to connect downtown Bellevue and the Wilburton Commercial Area
- Programming will include food carts, public parks, pedestrian and bike path, art and more
- Seeks to emulate civic projects such as New York's High Line and Atlanta's BeltLine

## **SUMMARY OF DEVELOPMENT ACTIVITY** 5.748,000 SF of Office (66% pre-leased) 1,910 Units 638

#### **BELLEVUE/ REDMOND TENANTS**



















Rooms



































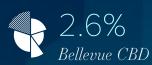
## BELLEVUE, WASHINGTON OUTSTANDING OFFICE MARKET FUNDAMENTALS



\$55 NNN
Peak Asking Rents



4.1% Class A Vacancy Rate





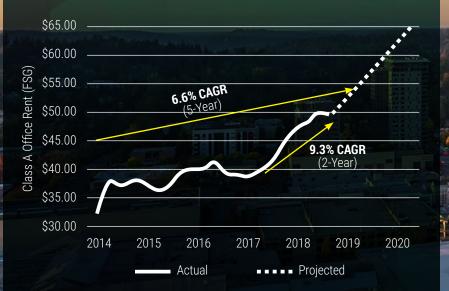
EIGHT

Straight Years of Positive Net Absorption (28 of 35 Consecutive Quarters)



EIGHT

Active Requirements totaling 3MSF of Demand



\$140,000+ Average Household Income

(87% higher than metro area)

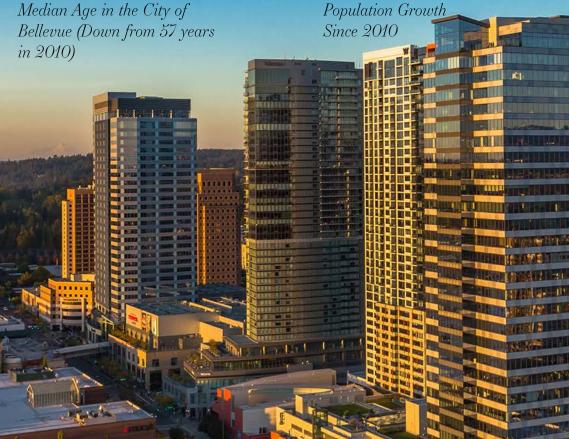
37 YRS

Median Age in the City of in 2010)

80%

of Population has a Machelor's Degree or Higher







## SINCE 2010, SEATTLE HAS EXPERIENCED MORE THAN

19,501,511 SF

**OF NET ABSORPTION** 

(29 of 33 Positive Quarters)

405,700

**CREATION OF NEW JOBS** 

Seattle MSA 2010-2017

640

BASIS POINT DECREASE IN THE UNEMPLOYMENT RATE TO 3.4% OVERALL

In 2018, Seattle Ranked

#3 MOST DESIREABLE MARKET IN THE U.S.

Source: Association of Foreign Investors in Real Estate

# SEATTLE DEMOGRAPHICS & GROWING POPULATION

The Seattle Metro area is one of the most dynamic real estate investment markets in the country, benefiting from a combination of topographical constraints on supply, and employment growth that consistently ranks above the national average. Favorable "renter" demographics, positive job numbers, strong population projections, and a low unemployment rate, also position the region as a strategic market for investment gains.

Downtown Seattle At-A-Glance

41% Hold a Bachelor's Degree

\$130,000+ Average Household Income

±710,000

Downtown Population\*

within 5 mile radius

99 Walk Score Rating

## SUSTAINED DEMAND FOR MULTI-FAMILY RENTALS & CONDOMINIUMS

There are more than 567,000 employees that work in Downtown Seattle. This employment base is anticipated to grow significantly due to over 11.0 million square feet of recent office developments delivered or under construction. Since 2010, the Downtown Seattle multifamily inventory increased to approximately 82,000 total units, a 74% growth. During the same period average rents for the market have increased from \$1,224/unit to \$1,958/unit, a 38% growth. With a current multifamily market vacancy of 7.6%, Downtown Seattle is well positioned for additional mixed-use development driven by an increasing number of young tech workers in search of a live, work, and play urban environment.

## THRIVING, MULTIFACETED ECONOMY

Puget Sound is home to some of the world's most respected companies and organizations. Seattle remains relatively affordable compared to other major tech markets in the U.S., attracting and housing a mix of business sectors from global health and life sciences to digital gaming, as well as online and traditional retailers.

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