10 Space Mobile Home Park For Sale!

MICHENER INVESTMENTS LLP

COMMERCIAL REAL ESTATE



Location: 810 N. D Street, Grangeville, ID

Sales Price: \$225,000

Comments:

• 10 space mobile home park

• Two park owned homes (1 currently vacant)

- Space rent \$385/Month
- 2 vacant lots
- Park owned home rent \$625 and \$675/Month



*The above information, while not guaranteed, is from sources we believe to be reliable. This data is subject to price change corrections, errors, omissions, prior sale and/or withdrawal.

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Analysis Assumptions Report D Street Grangeville, ID

Investment Assumptions

Price of Property
Date of Acquisition
Holding Period
Inflation Rate
Sale Price Method

\$225,000.00

1 January 2019 5 Years

2% per Year

9% Capitalization of NOI on Sale Date

Investor's Assumptions

General Vacancy & Credit Loss

Tax Rate - First Year
Tax Rate - Following Years

Capital Gain Rate

Cost Recovery Recapture Rate
Present Value Discount Rate Before Debt

Present Value Discount Rate Before Tax Present Value Discount Rate After Tax

Zero

25% w/\$25K Exemption 25% w/\$25K Exemption

15%

25% - Losses Carried Forward

7% per Year 7% per Year 7% per Year

Depreciation Assumptions

Depreciable Amount
Depreciable Life
Depreciation Method
Depreciation Start Date

65% of Property Price 27.5 Years

Straight Line at Acquisition

Loan Assumptions

Loan Amount

Loan Interest Rate
Original Loan Period

Loan Origination Date Loan Type

65% of Property Price

5% Annually 30 Years

at Acquisition

Monthly Payments, Amortizing

Revenue Assumptions

Annual Revenue Revenue Start Date

Revenue Period

Revenue Growth Method

\$32,719.00

at Acquisition 5 Years

Annual at 2% Annually

Cleaning, Maint. and repairs Expense Assumptions

Annual Expense Expense Start Date Expense Period

Expense Growth Method

\$530.00

at Acquisition Until Projected Sale

Annual at 2% Annually

Analysis Assumptions Report D Street Grangeville, ID

Utilities Expense Assumptions

Annual Expense \$5,820.00
Expense Start Date at Acquisition
Expense Period Until Projected Sale
Expense Growth Method No Growth is Projected

Property Tax Expense Assumptions

Annual Expense \$1,068.00
Expense Start Date at Acquisition
Expense Period Until Projected Sale
Expense Growth Method No Growth is Projected

Insurance Expense Assumptions

Annual Expense \$1,000.00
Expense Start Date at Acquisition
Expense Period Until Projected Sale
Expense Growth Method No Growth is Projected

Management Expense Assumptions

Annual Expense \$2,999.00
Expense Start Date at Acquisition
Expense Period Until Projected Sale
Expense Growth Method No Growth is Projected

Proforma Income Statement D Street Grangeville, ID

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|--|----------|----------|----------|----------|----------|
| Gross Income | | | | | |
| Revenue | \$32,719 | \$33,373 | \$34,041 | \$34,722 | \$35,416 |
| Total Gross Income | \$32,719 | \$33,373 | \$34,041 | \$34,722 | \$35,416 |
| Less: Operating Expenses | | | | | |
| Cleaning, Maint. and repairs | 530 | 541 | 551 | 562 | 574 |
| Utilities | 5,820 | 5,820 | 5,820 | 5,820 | 5,820 |
| Property Tax | 1,068 | 1,068 | 1,068 | 1,068 | 1,068 |
| Insurance | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Management | 2,999 | 2,999 | 2,999 | 2,999 | 2,999 |
| Total Operating Expenses | \$11,417 | \$11,428 | \$11,438 | \$11,449 | \$11,461 |
| Net Operating Income Less: Debt Service | \$21,302 | \$21,946 | \$22,602 | \$23,272 | \$23,955 |
| Loan | 9,421 | 9,421 | 9,421 | 9,421 | 9,421 |
| Total Debt Service | \$9,421 | \$9,421 | \$9,421 | \$9,421 | \$9,421 |
| Net Operating Cash Flow | \$11,881 | \$12,524 | \$13,181 | \$13,851 | \$14,534 |
| Taxable Income and Taxes (Losses > \$25,000) (Carried Forward) | | | | | |
| Taxable Revenues | \$32,719 | \$33,373 | \$34,041 | \$34,722 | \$35,416 |
| Less: Deducted Expenses | 11,417 | 11,428 | 11,438 | 11,449 | 11,461 |
| Less: Interest Expense | 7,263 | 7,153 | 7,037 | 6,915 | 6,787 |
| Less: Depreciation | 5,097 | 5,318 | 5,318 | 5,318 | 5,097 |
| Ordinary Income | \$8,942 | \$9,475 | \$10,247 | \$11,039 | \$12,072 |
| Taxable Income | 8,942 | 9,475 | 10,247 | 11,039 | 12,072 |
| (Cum Suspended Losses) | 0 | 0 | 0 | 0 | 0 |
| Taxes Due (- = Savings) | 2,235 | 2,369 | 2,562 | 2,760 | 3,018 |
| Cash Flow After Tax | \$9,645 | \$10,156 | \$10,619 | \$11,091 | \$11,516 |

Proforma Income Statement D Street Grangeville, ID

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| Sale Proceeds: | | | | | |
| Sale Value | \$236,689 | \$243,842 | \$251,138 | \$258,580 | \$266,171 |
| Less: Sale Costs (0%) | 0 | 0 | 0 | 0 | 0 |
| Less: Loan Repayment | 144,092 | 141,824 | 139,440 | 136,933 | 134,299 |
| Sale Proceeds Before Tax | 92,597 | 102,018 | 111,698 | 121,647 | 131,872 |
| Less: Taxes due to Sale | 1,753 | 5,375 | 7,799 | 10,244 | 12,713 |
| Sale Proceeds After Tax | 90,843 | 96,643 | 103,900 | 111,402 | 119,159 |
| Ratio Analysis: | | | | | |
| Profitability Ratios | | | | | |
| Capitalization Rate | 9.47% | 9.75% | 10.05% | 10.34% | 10.65% |
| Cash on Cash Before Tax | 15.09% | 15.90% | 16.74% | 17.59% | 18.46% |
| Cash on Cash After Tax | 12.25% | 12.90% | 13.48% | 14.08% | 14.62% |
| Accounting RoR Before Tax | | 28.20% | 29.37% | 30.57% | |
| Accounting RoR After Tax | | 25.19% | 26.12% | 27.07% | |
| Current RoR Before Tax | | 21.77% | 20.71% | 19.79% | |
| Current RoR After Tax | | 18.02% | 17.44% | 16.92% | |
| Risk Ratios | | | | | |
| Debt Coverage Ratio | 2.261 | 2.329 | 2.399 | 2.470 | 2.543 |
| Breakeven Occupancy | 63.7% | 62.5% | 61.3% | 60.1% | 59.0% |
| Loan Balance/Property Value | 60.9% | 58.2% | 55.5% | 53.0% | 50.5% |
| Assumption Ratios | | | | | |
| NOI/Property Value | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% |
| Gross Income Multiple | 7.23 | 7.31 | 7.38 | 7.45 | 7.52 |
| Operating Expense Ratio | 34.9% | 34.2% | 33.6% | 33.0% | 32.4% |
| Analysis Measures: | | | | | |
| IRR Before Debt | 15.4% | 14.2% | 13.8% | 13.6% | 13.5% |
| IRR Before Tax | 35.2% | 30,5% | 28.6% | 27.4% | 26.5% |
| IRR After Tax | 27.4% | 24.1% | 22.7% | 21.9% | 21.3% |
| NPV Before Debt @7.00% | \$16,802 | \$28,410 | \$39,521 | \$50,156 | \$60,333 |
| NPV Before Tax @7.00% | \$19,277 | \$33,162 | \$46,367 | \$58,924 | \$70,864 |
| NPV After Tax @7.00% | \$14,245 | \$24,116 | \$33,489 | \$42,421 | \$50,931 |