



# DEAL TEAM



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# EXCELLENT FRONTAGE AND VISIBILITY ON ONE OF THE MOST IN-DEMAND RETAIL CORRIDORS IN LOS ANGELES

The Property benefits from 65 feet of frontage on York Boulevard, which boasts traffic counts of over 22,000 VPD and the title of "Los Angeles's Coolest Street" by *Conde Nast*. While the tree-lined thoroughfare has seen an influx of top restaurants, wine bars and beer gardens, coffee houses, and eclectic shops, these new additions thrive alongside old-school music venues and taquerias. This easy juxtaposition of old and new and eclectic mix of retail and food is not replicated anywhere else in the city. 5317 York is located directly in the heart of the retail expansion along the corridor. Some of the newest neighbors include Barcade, Pine & Crane's sophomore restaurant, Joy, the Muffler Shop redevelopment anchored by Stumptown Coffee and multiple new residential developments.

# **DEMOGRAPHICS**

23.		<b>₹</b>
2019 EST. POPULATION		2019 EST. AVG. INCOME
	1-MILE	
42,943		\$77,437
	3-MILE	
241,128		\$89,730
	5-MILE	
704,260		\$88,232



# BUILDING & SITE PROFILE

OFFERING PRICE \$3,334,000

PRICE PER SF - BUILDING & LAND \$485

**ADDRESS** 

5317 YORK BOULEVARD

LOS ANGELES, CA 90042

APN 5478-003-014

ZONING C2-1 | STATE ENTERPRISE ZONE

GROSS LEASABLE AREA 6,875 SF

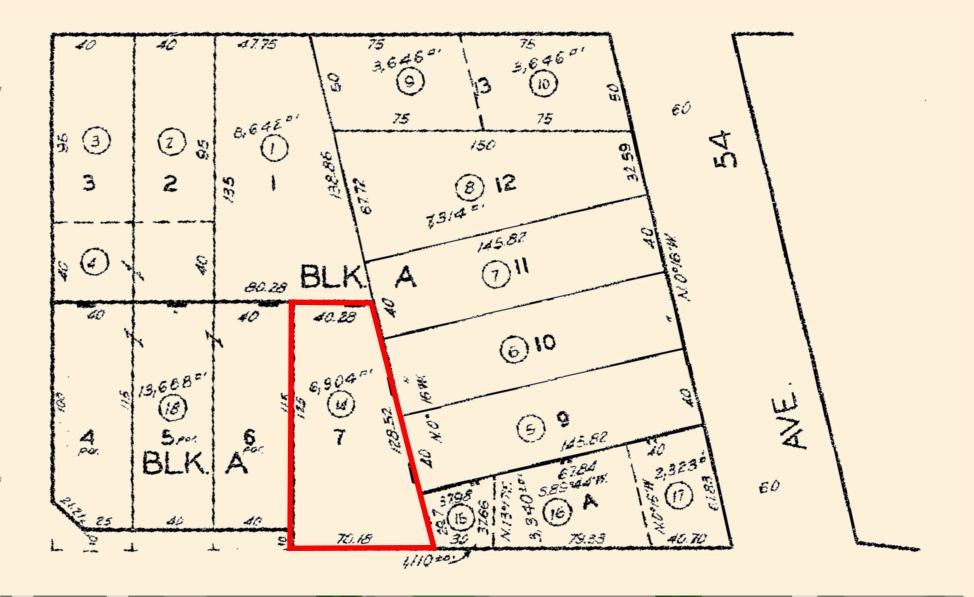
LOT SIZE 6,891 SF

YEAR BUILT / RENOVATED 1926 / 2018

FRONTAGE 65 FEET ON YORK BLVD

CEILING HEIGHT 21'

PARKING LOT FOR LEASE & STREET





Artist's Rendering - Not to Scale

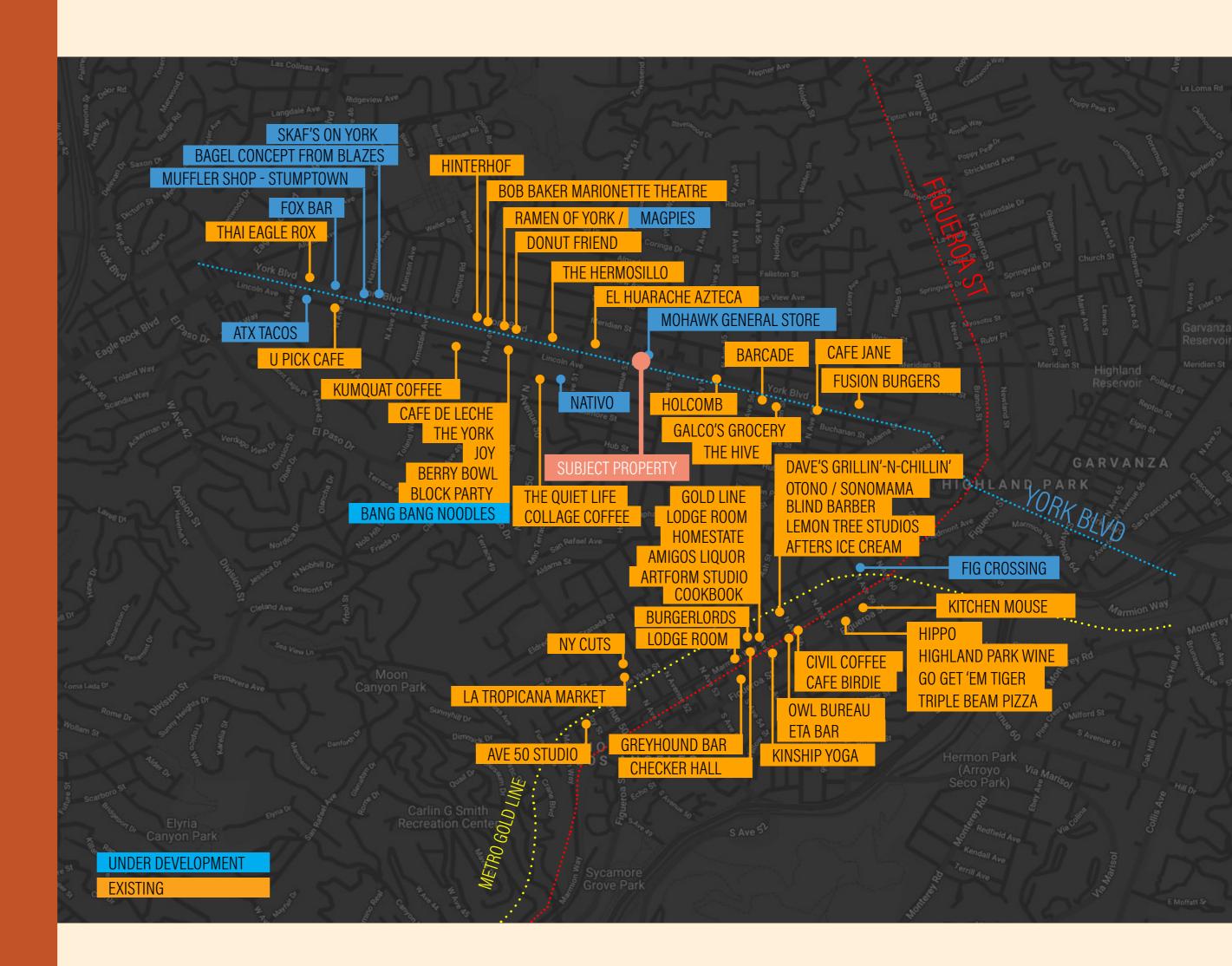
# THE NEIGHBORHOOD

HIGHLAND PARK, LOS ANGELES, CA

Highland Park is a rapidly evolving historic neighborhood in northeast Los Angeles, California located in the San Rafael Hills along the Arroyo Seco. It was one of the first subdivisions of Los Angeles, and is inhabited by a diverse set of ethnic and socioeconomic groups. Home to the Arts and Crafts movement in Southern California, much of the neighborhood's tree-lined streets are filled with historic Craftsman style homes and California bungalows.

Highland Park sits adjacent to financial and cultural hub Downtown Los Angeles and just south of Eagle Rock and Pasadena. In the early 2000s, Highland Park began to experience changes with an influx of new residents with interest in revitalizing its multitude of Craftsman-style homes. Highland Park's relatively affordable rents made it increasingly popular among young people. Residents of this neighborhood can enjoy the neighborhood's unique architectural aesthetics and its highly walkable urban lifestyle, particularly along the burgeoning York Boulevard, a street stocked with trendy gastropubs and galleries. More recently, Figueroa Street has developed as another source of pedestrian activity, supported by its close proximity to the Metro Gold Line.

Highland Park has quickly joined the ranks as one of the city's most sought after neighborhoods to live, work and play. Over the years the neighborhood has even earned international praise from publications including Vogue, New York Times, TimeOut and Conde Nast Traveler. With its walkable tree-lined streets and eclectic vibe—unlike much of the rest of Los Angeles—Highland Park still feels like a neighborhood.





# HIGHLAND PARK'S RETAIL RENAISSANCE

Recently named the 9<sup>th</sup>-coolest neighborhood in the world by Time Out and ranked at the top of Redfin's list of up-and-coming neighborhoods in the nation (based on sales volume, average price PSF, sale-to-list ratio and on-market listings), Highland Park is surely thriving. It has quickly become one of the most highly sought-after neighborhoods in Los Angeles thanks to its combination of location, historical charm, relatively affordable housing (for now) and an influx of exciting retailers and restaurants over the last 10 years.

The neighborhood is minutes from Occidental College and Downtown Los Angeles and is bordered by Pasadena and Eagle Rock. Highland Park was the epicenter of the Arts and Crafts Movement in Southern California, so the tree lined streets are dotted with beautiful historic craftsman-style homes. The neighborhood is home to world-renowned chefs, including Nancy Silverton and Matt Molina of Mozza fame, art galleries that rival Downtown LA, cozy book shops and music venues. Additionally, Highland Park benefits from phenomenal demographics—241,000 people within 3 miles, a third of which are Millennials, and \$90,000 average household incomes—which bolster continued development and rental growth along both York and Figueroa, the other major thoroughfare in Highland Park.



# OCCIDENTAL COLLEGE

One of the oldest liberal arts colleges on the West Coast, Occidental College sits in the heart of the Eagle Rock neighborhood on an exquisitely landscaped 120-acre campus covered in oak trees and historic buildings. The private institution is one of the very few liberal arts colleges in Los Angeles, one that has been providing an unparalleled educational experience to a tight-knit community of students and scholars for over 125 years. Fondly referred to as "Oxy", the college has been ranked thesixth "most beautiful campus" by Newsweek. Occidental College is also one of the most racially and economically diverse institutions; its approximately 2,000 undergraduate students enjoy small, intimate classroom settings, which ultimately prepares them to emerge as leaders in an increasingly pluralistic and complex world.



Occidental College purchased a 5,400 SF building on the northwest corner of York and Armadale Avenue with the goal of further integrating student life with the local community. After a thorough renovation the building opened in Spring 2019 as the home of Oxy Arts – the interdisciplinary hub for creativity and the arts at Occidental College. Oxy offers programs in Art & Art History, Interdisciplinary Writing, Media Arts & Culture, Music, and Theater. The Oxy Arts building will act as an interactive space where Oxy Arts will continue to stimulate collaboration and creativity between Oxy Arts and current and new creative partners. Within the new art center there will also be units set aside for commercial uses and restaurants, which is anticipated to bring the emerging York retail scene closer to the college campus and ultimately strengthen the relationship between the college and the local community.





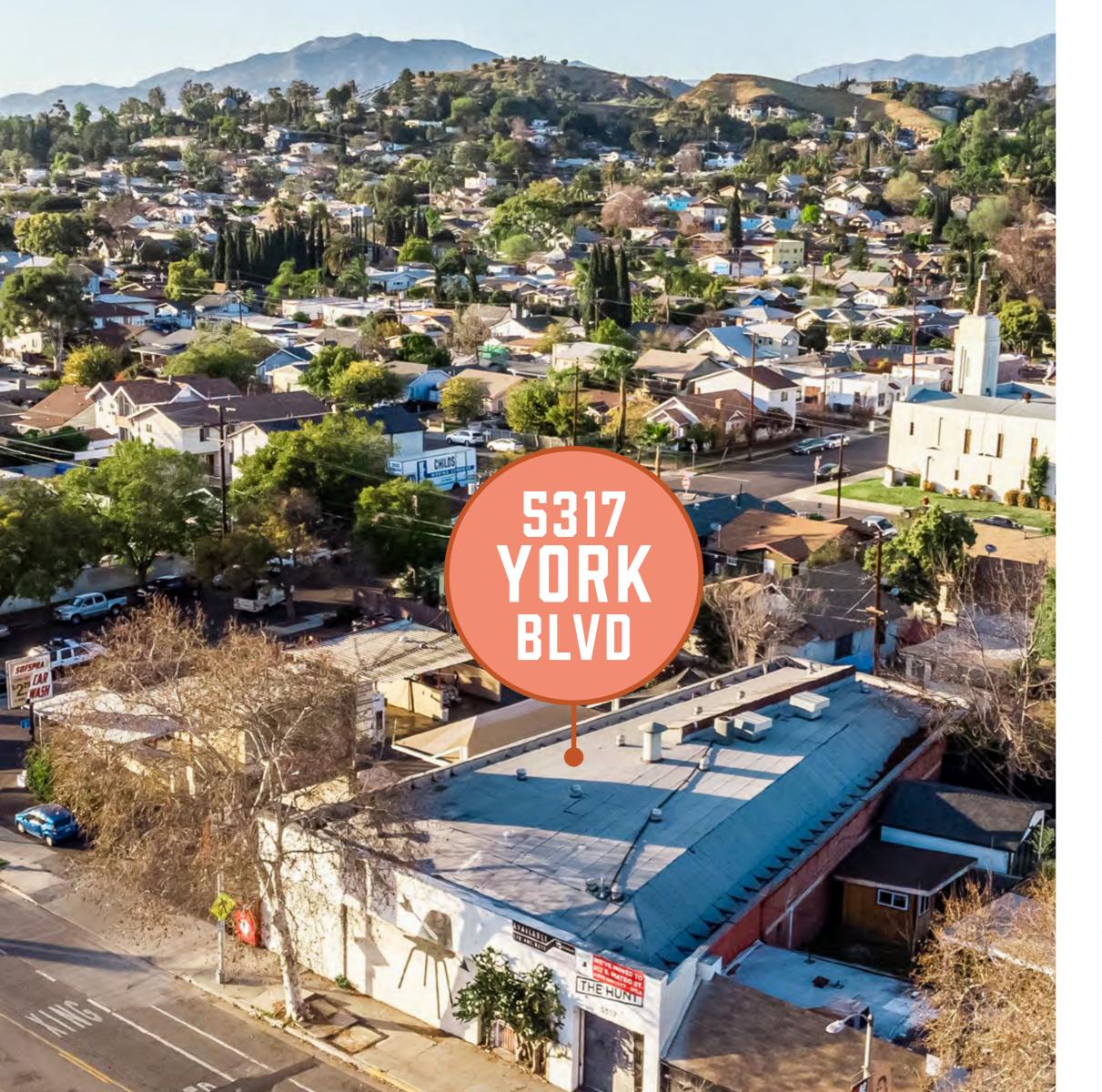
# NEW MIXED-USE DEVELOPMENT: THE E.R.B.

Located at the intersection of Eagle Rock and York Boulevards, The E.R.B. is a mixed-use development that consists of 45 small lot houses, seven of which feature street-fronting commercial space. The complex will be a mix of two-and three-story townhomes with three- and four-bedroom floor plans between 1,800 and 2,500 SF. There will also be a balcony, a two-car garage and a rooftop deck featured in each house. Additionally, "smart technology" will be incorporated into the building with a comprehensive system that monitors each home's front door, thermostat, and entryway security camera.

# THE ARROYO HP

Arroyo HP is a new single family home development by Shea Homes located on Avenue 56, one block above York Blvd. The development was completed in 2020 with sales currently ongoing. Sales for available units range in price from \$870,593 to over \$1,119,341. The project has a total of 20 small lot subdivision homes. Arroyo HP offers three- and four-story small lot homes ranging from approximately 1,666 to 2,250 square feet. All homes feature contemporary architecture and modern finishes—with spacious balconies or expansive rooftop decks adding incredible outdoor living space.





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Pegasus Investments offers a highly differentiated advisory platform given its ability to collaborate within a vertically integrated environment with Pegasus Capital Markets and Pegasus Asset Management to ensure a seamless transaction for all parties involved. The result is highly customized, creative, streamlined execution.



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