9885 CARROLL CANYON ROAD SAN DIEGO, CA 92131

CUSHMAN & WAKEFIELD®

FREESTANDING FLEX/LAB BUILDING 24,319 SF FOR SALE

SCRIPPS RANCH

PROPERTY FEATURES

- 24,319 SF freestanding flex/lab/light industrial building
- One dock high & one grade level door
- 2000 AMPS 480/277V, 3 phase power
- Recent building upgrades include new roof, 55 ton HVAC system, and full sprinkler system
- New office/lab improvements in place
- 3:1,000 parking ratio
- Private offices and open office areas
- Locker rooms and showers onsite
- 16'-18' clear height in warehouse
- Zoned IP-2-I
- 2.28 acre parcel
- Central San Diego location with immediate access to the I-15 freeway
- Close proximity to numerous retail amenities
- Adjacent to public park
- Sale Price: \$4,620,000 (approximately \$190 PSF)



For more information, please contact:

MICKEY MORERA Executive Director

(858) 558 5639 mickey.morera@cushwake.com

Lic. #950071

JAMES DUNCAN

Director (858) 558 5664 james.duncan@cushwake.com

Lic. #1253770

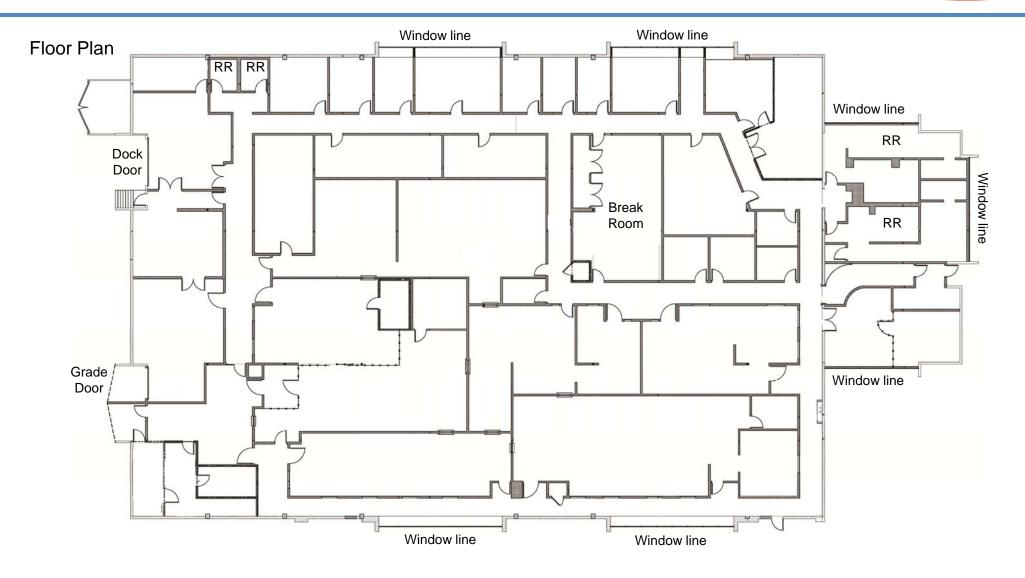
PHILIP ROBERTS

Associate (858) 558 565 I philip.roberts@cushwake.com Lic. #01908296 CUSHMAN & WAKEFIELD OF SAN DIEGO, INC.

Lic. #01329963 4747 Executive Drive, 9th Floor San Diego, CA 92121 www.cushmanwakefield.com

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FREESTANDING FLEX/LAB BUILDING FOR SALE

Lease vs. **Purchase Analysis**

Prepared for: Potential Buyer

OCCUPANCY COST OF ONLY

\$.36 NNN PER SQ. FT. PER MONTH!!!

APPROXIMATE TOTAL SQUARE FOOTAGE: 24.319 OWNER OCCUPIED SPACE: 24,319 SALES PRICE: \$4,620,000 DOWN PAYMENT 1/2: DOWN PAYMENT \$: \$462,000 LOAN AMOUNT: \$4,158,000 INTEREST RATE: Blended 4.75% AMORTIZATION: Blended 22.5 BUILDING GSI: **\$**0 TOTAL ESTIMATED OPERATING EXPENSES: **\$**0 **BUILDING NOI \$**N

| | | (-) Mines | (=) Equals | (-) Mines | (=) Equals | (-) Mines | (=) Equals | Divided by 12 = | Divided by S.F. = | |
|-------------|--------------|--------------------|--------------|--------------|---------------|-------------|--------------|-----------------|-------------------|-----|
| | ANNUAL | ANNUAL NOI | | AVRG. ANNUAL | | APPLICABLE | | EFFECTIVE | TOTAL COST | |
| LOAN | DEBT SERVICE | FROM TENANTS | ANNUAL DEBT | PRINCIPAL | PRE-TAX DEBT | ANNUAL TAX | ANNUAL DEBT | MONTHLY DEBT | PER SQ. FT. | O₩N |
| AMOUNT | EXPENSE (1) | (AFTER OPER, EXP.) | SERVICE EXP. | PAYDOWN(2) | SERVICE EXP. | SAVINGS (3) | SERVICE EXP. | SERVICE EXPENSE | FOR OWNER/USER | |
| \$4,158,000 | \$301,149 | \$0 | \$301,149 | \$97,938 | \$203,211 | \$98,074 | \$105,137 | \$8,761 | \$0.36 | 姼 |
| | | | | | | (-) Minus | (=) Equals | Divided by 12 = | Divided by S.F. = | |
| | | | | | L ANIMILIAL I | ADDITIONELE | | Leccofiuc | L TOTAL COST | |

Market NNN Lease Rate per square ft. \$1.10

| | 9203,211 | 990,074 | 9105,157 | \$0,701 | 90.50 |
|---|-----------|-------------|--------------|-----------------|-------------------|
| Ī | | (-) Mines | (=) Equals | Divided by 12 = | Divided by S.F. = |
| | ANNUAL | APPLICABLE | EFFECTIVE | EFFECTIVE | TOTAL COST |
| | LEASE | ANNUAL TAX | ANNUAL LEASE | MONTHLYLEASE | PER SQ. FT. |
| | EXPENSE | SAVINGS (3) | EXPENSE | EXPENSE | FORLEASE |
| | \$321,011 | \$112,354 | \$208,657 | \$17,388 | \$0.72 |

Note: Consult with your tax advisor. Torrey Pines Bank makes no representations, recommendations or warranties as to the validity of this information or the impact of such on a sale.

These are items that need to be addressed with an accountant or tax advisor. There are several assumptions made in this scenario and buyer should not rely on this information when making a purchase decision.

- 1. Assumes 90% SBA 504 Financing with a blended interest rate of 4.75%.
- 2. Average annual principle paydown based on 5 year accumulation.
- 3. Assumes applicable 35% effective tax rate (combined state and federal) plus deduction for depreciation based on 39 year schedule 65% (building value) of sale price.



FDIC

Steve Black (858) 523-4656

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\$259,338

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