



**SANTA TERESA, NM**  
AVAILABLE LAND FOR SALE

---

**CBRE**

## THE OFFERING - INDUSTRIAL / COMMERCIAL LAND

CBRE, Inc. is pleased to offer land for sale in the rapidly growing Santa Teresa market. There are three primary Industrial Parks which make Santa Teresa an ideal choice for doing business.

Those parks include the Santa Teresa Industrial Park, located off Airport Road, The Intermodal Rail Park (owned by Santa Teresa Short Line Railroad), and the Border Industrial Park, which is adjacent to the Port of Entry and boasts no crossing fees and often the fastest crossing time of all the International Ports of Entry.

Additionally, New Mexico is the only State on the Border that allows for overweight cargo, up to 96,000 lbs. and trailer width of 18'.

### Rail Served Parcels

- + Total Available Land Area: ± 10.52 acres (divisible)
- + Zoning: Commercial

## LAND HIGHLIGHTS:

**Favorable Environment** | New Mexico is the only state on the border that allows for overweight cargo, up to 96,000 lbs., and 18 ft. width.

**Competitive Edge** | Enter from Mexico and unload within a six-mile radius.

**Tax Incentives** | The Governor has a pro-business attitude with aggressive tax incentives to provide business with logistical, financial and operational advantages, some benefits include...

- 67% less real estate and personal property taxes than neighboring state (Texas)
- No Inventory Tax
- No sales taxes charged for trade support companies
- Foreign Trade Zone
- Overweight cargo zone out of Santa Teresa Port of Entry
- Tax credits for job creation
- Job Training Incentive Program

**Largest Intermodal Yards** | The Union Pacific Railroad chose Santa Teresa to build one of their largest intermodal yards in its entire system providing rail service and overseas container storage.

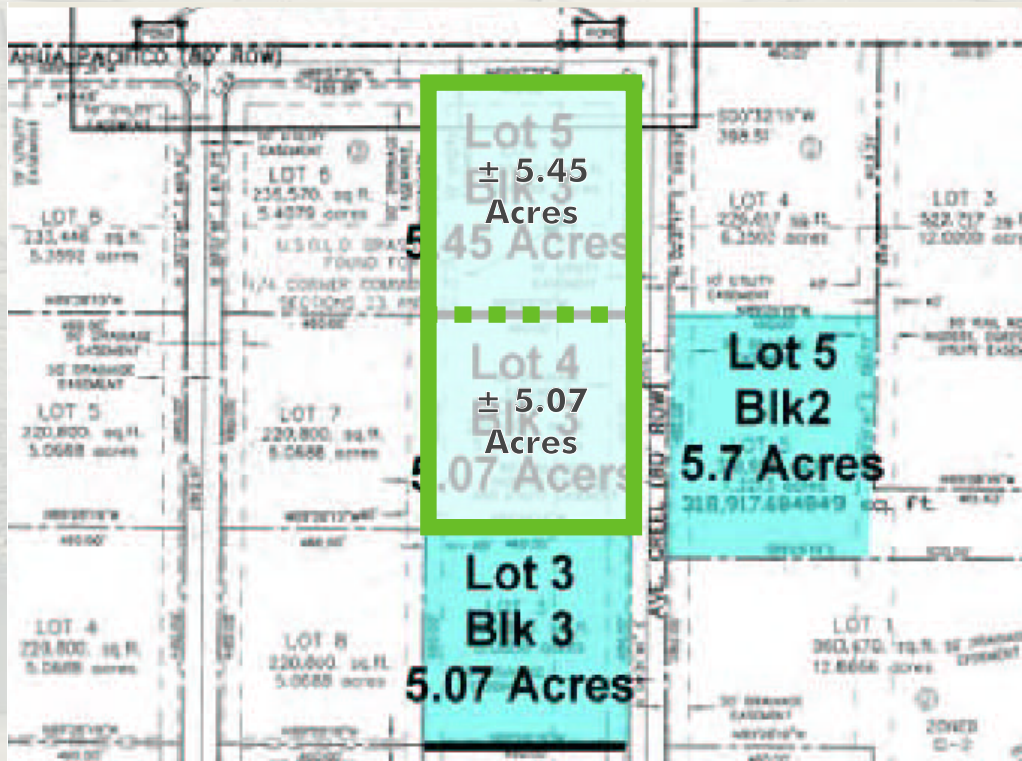
**Recent Developments** | MCS manufacturing building, Federal Express built a distribution facility and Cold Valley Storage Facility was completed in 2017.

# SANTA TERESA COMMERCIAL LAND

## RAIL SERVED PARCELS

+ Parcle Size: ± 10.52 acres

+ Zoning: Commercial





## CONTACT CBRE, INC. BROKERAGE

### ANTHONY MASH

Senior Vice President

+1 915 313 8803

[anthony.mash@cbre.com](mailto:anthony.mash@cbre.com)

### RICARDO FERNANDEZ

Associate

+1 915 313 8817

[ricardo.fernandez@cbre.com](mailto:ricardo.fernandez@cbre.com)

# CBRE

---

© 2019 CBRE, Inc. All rights reserved. This information has been obtained from sources believed reliable, but has not been verified for accuracy or completeness. You should conduct a careful, independent investigation of the property and verify all information. Any reliance on this information is solely at your own risk.

CBRE and the CBRE logo are service marks of CBRE, Inc. All other marks displayed on this document are the property of their respective owners, and the use of such logos does not imply any affiliation with or endorsement of CBRE.

Prior to including any photos in any materials, you must first make sure that CBRE has the right to use such photos from the copyright owner, and determine whether our marketing materials must include a credit to the copyright owner.



# Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015



### TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

<b>CBRE, Inc.</b>	<b>299995</b>		<b>(915) 585-3883</b>
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
<b>Michael Caffey</b>	<b>437641</b>		<b>(214) 979-6100</b>
Designated Broker of Firm	License No.	Email	Phone
<b>Scott Senese</b>	<b>404094</b>		<b>(512) 499-4900</b>
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone

\_\_\_\_\_  
Buyer/Tenant/Seller/Landlord Initials

\_\_\_\_\_  
Date