

±4.3 ACRE MIXED DEVELOPMENT OPPORTUNITY NORCO, CALIFORNIA







rare opportunity to develop either Office Parks or possibly a mixed-use office/industrial project dependent upon city approval.

The Inland Empire is one of the Nation's most successful industrial markets, boasting a 4018 vacancy factor of only 3.8%, down 30 basis points from midyear (vacancy was 4.0-4.1% at the beginning of the year). 118 buildings were constructed in 2018, totaling 27.7 million square feet, with an additional 24.7 million square feet still under construction.

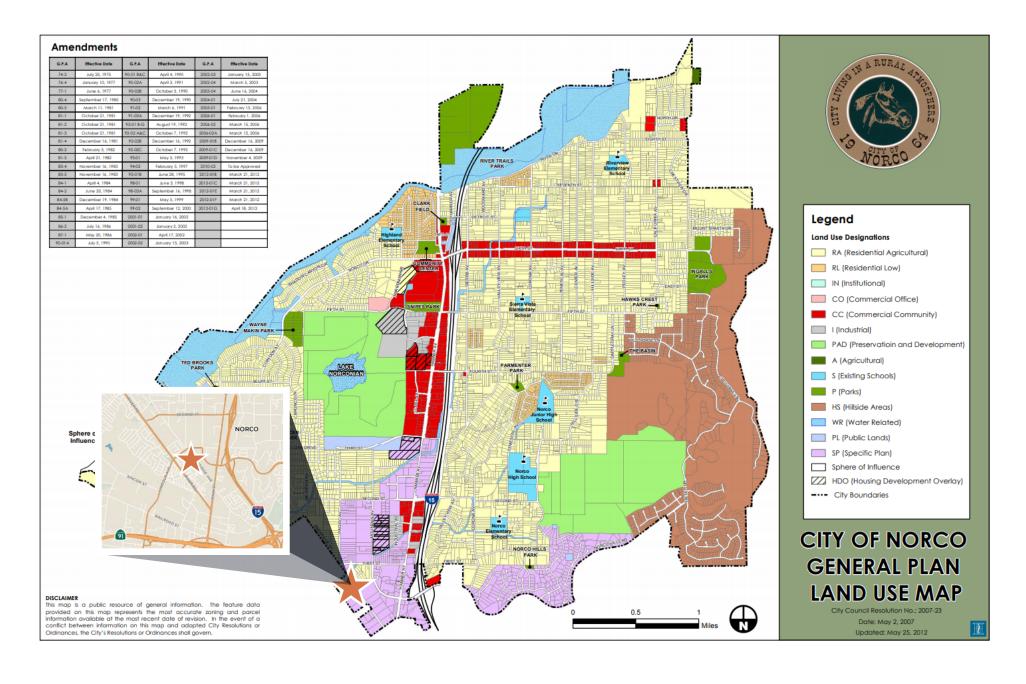
LAX and 13 Miles from Ontario International Airport.

Parkridge Development Center is 49 Miles from the busiest container ports in North America the Port of Long Beach and the Port of Los Angeles which together, handle a fourth of all container cargo traffic in the United States and more then 40% of the nations imports from Asia.

This opportunity is being offered on an unpriced and as-is basis for the direct sale and purchase of excess development land.

This property is being sold by Auction Sale (non-distressed). Any and all offers to be submitted before Deadline of 4pm, May 22,2019. The seller has a non-disclosed target price. The listed price represents the 'starting price' for the Auction. Contact agent for additional information on the property. The property may go to Live Auction should an acceptable agreement not be met by the deadline set forth

ZONE AREA









ZONING

GATEWAY SPECIFIC PLAN (COMMERCIAL DISTRICT)[1][2]

The Commercial District shall contain a variety of commercial uses designed to promote diverse and unique shopping environments. In general, commercial land uses within the specific plan area will range in size, type, and character, based upon their respective relationship and location to the freeway, other roadways, and market conditions.

GATEWAY SPECIFIC PLAN (OFFICE PARK DISTRICT)[1][2]

The Office Park District is intended to serve local and sub-regional Professional/administrative office and office park needs and shall include garden and single occupant facilities, as well as ancillary uses such as restaurants, cafes, copy shops, and activities related to business support and personal services. This classification is closely related to the C designation above.

Source:

^[1] http://www.norco.ca.us/civicax/filebank/blobdload.aspx?BlobID=25452

^[2] http://www.norco.ca.us/civicax/filebank/blobdload.aspx?BlobID=3976

MARKET OVERVIERW

INLAND EMPIRE (Q4 2018)

Economy

The Inland Empire (IE) employment market continued to exhibit strong job growth as its unemployment rate decreased to 4.2% in the fourth quarter 2018, a 60 basis point (bp) decline compared with the previous year. San Bernardino County outpaced California's unemployment rate of 3.9%, down to 3.7% at the end of November while Riverside County's unemployment rate fell to 4.1% for the same time period. Job gains increased 2.2% from the previous year adding 33,200 jobs. The logistics sector accounted for 23.6% of the jobs created in the IE from 2011-2018 and will continue to grow. Although there has been a slight slowdown in combined cargo volume at the San Pedro Bay Ports with only a 3.2% annual growth in volume through November, 2018 will be another record year for the ports.

Market Overview

The IE closed out 2018 with an eye-popping 29.6 million square feet [msf] of positive net absorption, roughly 10.0 msf more than what was recorded in either of the previous two years. A record-setting 53.0 msf of gross absorption not only contributed to record occupancy gains, but it also pushed the market's overall vacancy rate down to 3.8%, a historic low and a decline of 30 bps from a year ago. While development in the Inland Empire East (IEE) drives most of these indicators, the Inland Empire West (IEW) has begun to resemble the impacted coastal market of Los Angeles and Orange County. The vacancy rate in the IEW dropped to 2.0% at the end of 2018, down 40 bps, from 2.4% at the end of 2017. Big-box activity increased as a result of the continued demand for larger product from eCommerce related users. More than 75% of new big-box leases in 2018 were for warehouses 250,000 sfor larger. The need for this size sector will continue throughout 2019, with an emphasis in the IEE. While construction completions and gross activity in the IEW were strong, they did not match their all-time highs due to the scarcity of developable land and low vacancy. The IE delivered more than 27.7 msf of new construction in 2018, 63.8% of that coming from the IEE, yet vacancy did not increase in either submarket, a testament to the IE's unrivaled user demand. Rental rates have continued to rise across the board as tenants chase fewer availabilities and newer product.

Dutlook

Strong warehouse demand will continue to be fueled by the vast consumer appetite for eCommerce and strong port volume. Although economic headwinds are intensifying for the U.S. and the rest of the world, the IE continued to break records pushing market fundamentals to extraordinary levels. As it benefits from ample land to support its development pipeline and record occupancy gains, the IE will continue to be a top performing market in the nation for the foreseeable future.

INLAND EMPIRE INDUSTRIAL

| Economic Indicators | | | | |
|---|-------|-------|----------------------|--|
| | Q4 17 | Q4 18 | 12-Month Forecast | |
| Inland Empire Employment | 1.47M | 1.51M | | |
| Inland Empire Unemployment* | 4.8% | 4.2% | | |
| U.S. Unemployment* *Q4 is for November | 4.1% | 3.7% | | |

Market Indicators (Overall, All Property Types

| | Q4 17 | Q4 18 | 12-Month Forecast |
|---|--------|--------|----------------------|
| Vacancy | 4.1% | 3.8% | |
| YTD Net Absorption (SF) | 19.7M | 29.6M | |
| Under Construction (SF) | 25.2M | 24.7M | |
| Average Asking Rent** **Rental rates reflect net asking \$psf/month | \$0.63 | \$0.67 | |

Overall Net Absorption/Overall Asking Rent





DEMOGRAPHIC ANALYSIS



675,474K

residents within a 10-mile radius



\$82,114

Average Annual Household Income within a 10-mile radius

AREA OVERVIERW

NORCO

Norco is a city in Riverside County, California. According to city ordinances, the architecture of Norco "shall reflect a desired Western theme," including qualities "described as rural, informal, traditional, rustic, low-profile and equestrian oriented, with a strong industrial backing and large expansions of growth. With Orange County pricing rising Norco (Inland Empire) has seen a large percentage of growth as well as asking prices for lease and sale for all forms of Industrial.

Based on current market conditions and projections, 2018 concluded another healthy year, despite a projected deceleration in net absorption gains. Absorption gains for 2019 are expected to be stronger as additional construction delivers and is leased. Vacancy has little room to compress and future absorption gains will predominately come from new construction leasing and subsequent occupancies.





A 10-mile median household income of \$82,114. With record-low unemployment rate of 3.8% and a favorable consumer spending outlook, the metro's industrial market will see healthy occupier-demand in 2019.

