

Office for Sale/Lease

AVISON YOUNG

Offering Overview



Property Highlights

- Flexible floor plan and large efficient building floor plate to accommodate various sized tenants
- Abundant parking at 7 spaces per 1,000 sf
- Excellent for call center, corporate office or back-office uses
- Great owner-user opportunity with room to grow
- Great accessibility only 0.6 miles to I-40 and 1.9 miles to the airport
- Convenient proximity to Downtown Nashville, only six miles to the heart of the CBD
- Located near multiple area hotels, restaurants and shops

\$7,900,000

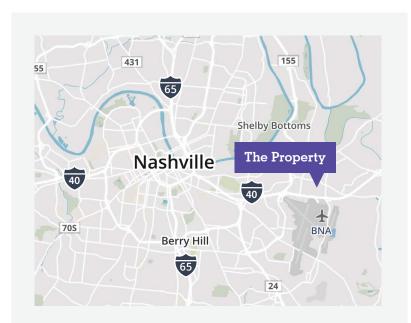
Sale Price

18.50/sf(NNN)

Rental Rate

40,570

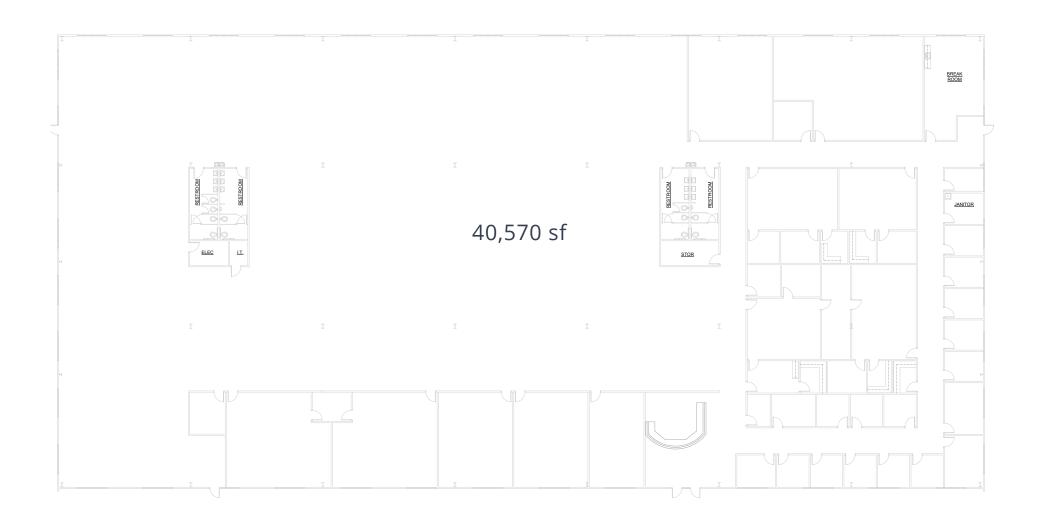
Total SF



Property Address	560 Royal Parkway, Nashville, TN
Building Size	40,570 sf
SF Available	10,000 - 40,570 sf
Parking	7/1,000 280 Stalls
Property Type	Office
Year Built	2004

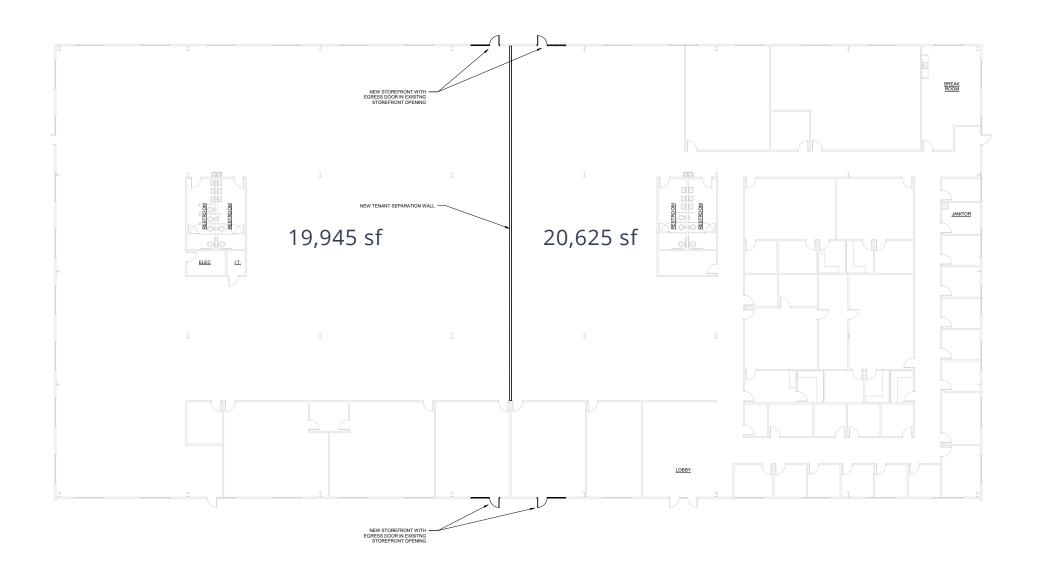
View Virtual Tour

Floorplan | Single User



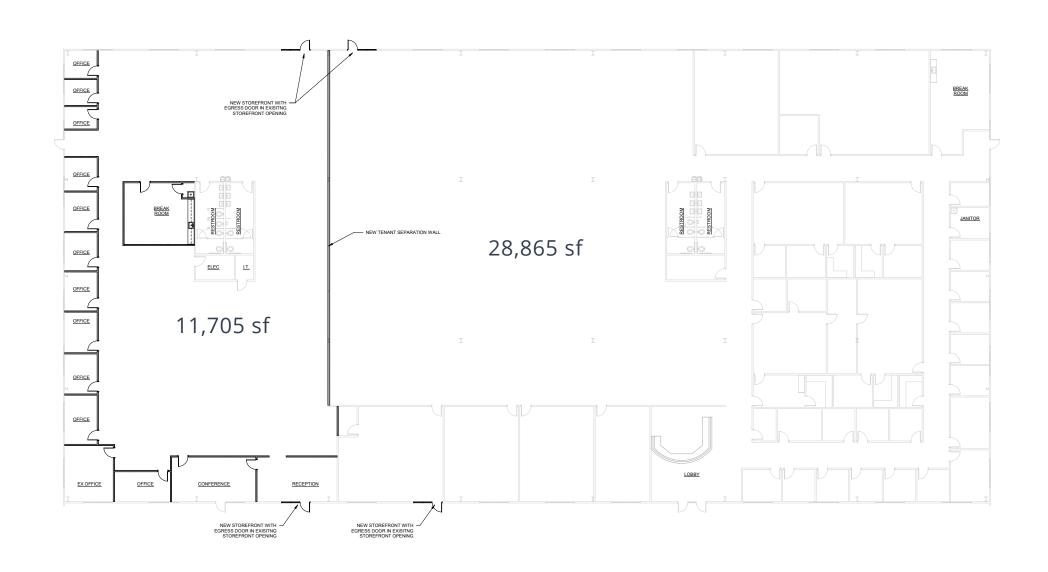
Floorplan | 50/50 Split Users



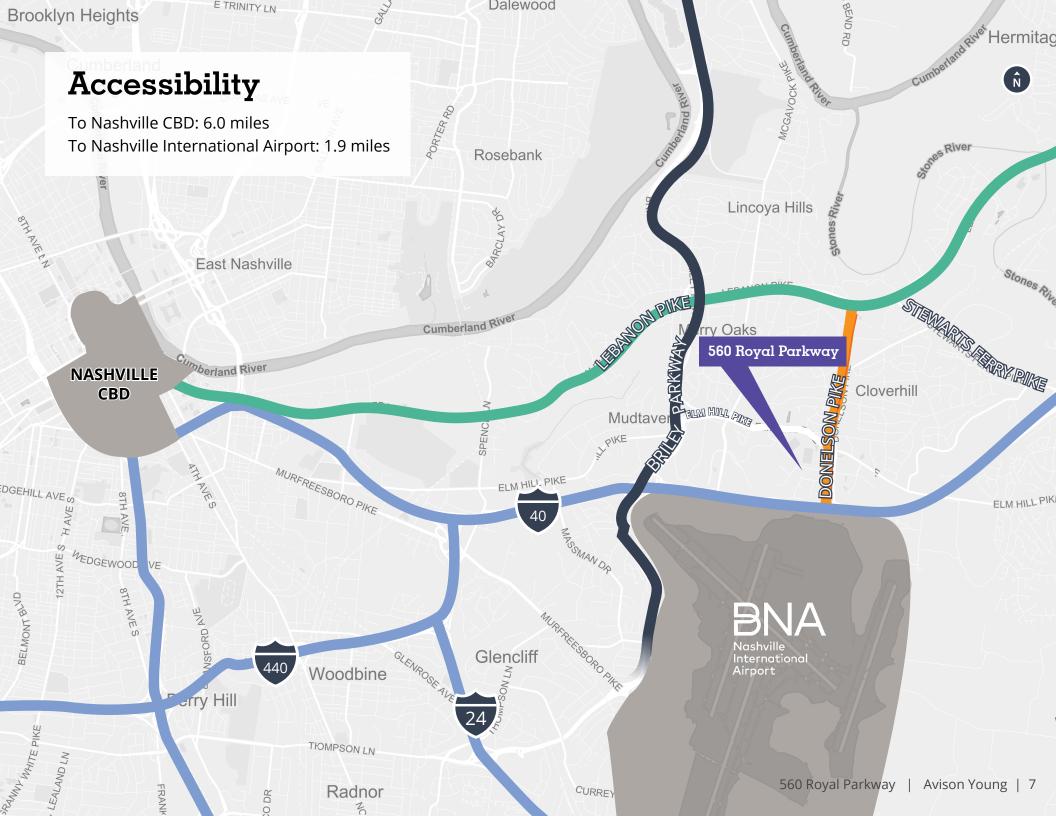


Floorplan | 25/75 Split Users









Owner / User Proforma

Total SF	40,570
Purchase Price	\$7,900,000
Equity	\$1,975,000
Mortgage	\$5,925,000
Monthly Debt Service	\$32,933
Lease Rate (NNN) for Debt and Equity Return	\$13.15
Market Lease Rate (NNN)	\$18.50
NOI at Market Lease Rate	\$750,360
Equity Cash on Cash Return at Market	17.98%

Mortgage Assumptions	
Loan Term	25
Rate	4.5%
Loan to Value	75%
Equity Return	7.0%



Nashville | Market Overview



1.9 million ↑20%*

Population

1.1 million ↑20%*

Regional Workforce

765,264 ↑18%*

Households

*growth since 2010

Recognized by the Urban Land Institute as a top five city for real estate and investment activity for 2020, Nashville is poised for continued growth in the coming years.

 Nashville's big business drivers are technology, continued in-migration of companies and people, a well-educated population and a favorable business climate

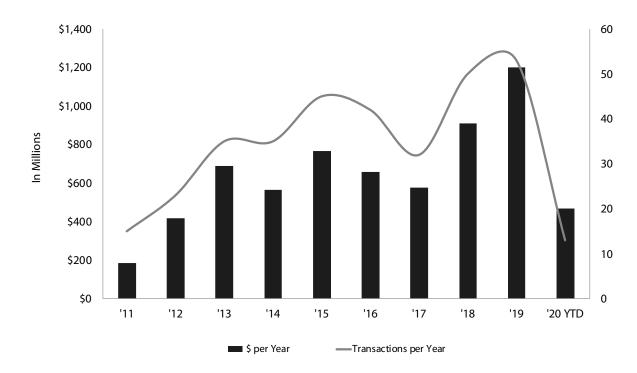
- A top growth market in the Southeast, Nashville has received over 100,000 new jobs since 2010* by national companies such as Amazon, AllianceBernstein, EY and Philips
- 43 companies have announced or moved their headquarters to Nashville in the last five years

^{*}added jobs from corporate relocations and/or expansions

Nashville Office Market Overview 1Q20

Nashville's diversified economy has elevated its national status, making it a target city for many tenants and investors. In the last 10 years, record setting population growth has supported a rapid expansion in the region. Nashville's crane-filled skyline is just another indicator of the positive market dynamics, with nearly 4.0 million square feet under way. Vacancy rates throughout the market continue to rise in response to multiple tenants leaving large blocks of space for new construction. Despite the flight to new construction, vacancy remains stable near the 10-year average of 8.6%. New construction rental rates have hit the \$40 per square foot barrier inside the urban core, with suburban rates not far behind ranging from \$32 to \$36 per square foot.

Absorption, Deliveries & Vacancy



4.0 msf

Under Construction in Nashville

Office Vacancy

Market Rent Growth Over the Last 5 Years

\$467м

YTD Office **Investment Sales**

Airport North Submarket Overview 1Q20

As the Nashville market continues to reach historic levels of growth and performance, the Airport North submarket remains as one of Nashville's strong, well-established office markets. Located just east of Downtown and north of the Nashville International Airport, office buildings in the Airport North submarket benefit from unmatched convenience and access to all of Nashville's vast attributes and amenities. With market asking rents \$6 -9 below the higher profile submarkets and a considerable concentration of regional HQs and high credit tenants, the submarket is expected to continue its strong, steady performance in the future.

Major Tenants in Airport North

GENESCO



















If you would like more information on this offering please get in touch.

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