

FOR SALE

An 8,000 square foot freestanding office building fronting Scripps Poway Pkwy.

Mickey Morera

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Features

BUILDING 8,000 SF freestanding office building

PARKING RATIO 4/1,000

YEAR BUILT 2002

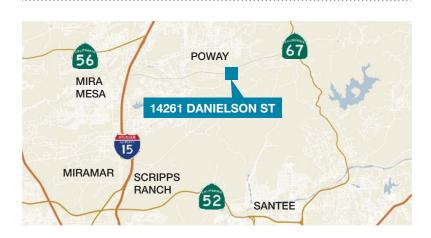
STRUCTURE Two story with great window line

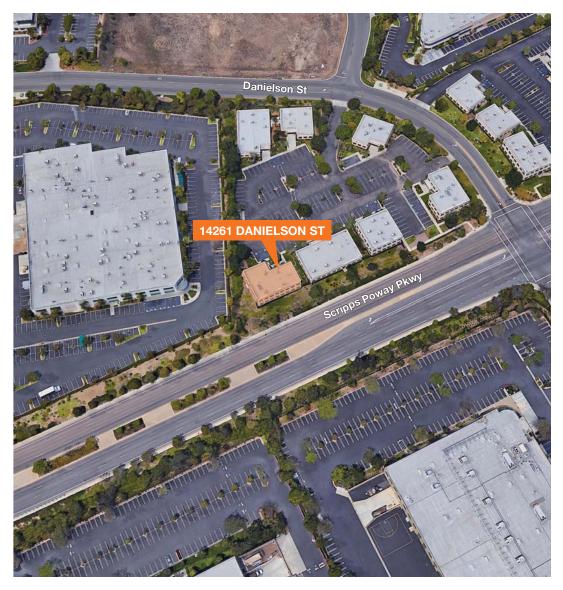
OCCUPANCY Ability to occupy 50% with existing income in

place, or can occupy ± 90% of the building shortly after purchasing

\$2,475,000 SALE PRICE

± \$0.09/SF per month ASSOCIATION DUES





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Site Plan



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Lease vs Purchase Analysis

| LOAN ASSUMPTIONS | |
|------------------------------------|-------------|
| Approximate Total Square Footage | 8,000 |
| Owner Occupied Space | 7,400 |
| Sales Price | \$2,475,000 |
| Down Payment % | 10% |
| Down Payment \$ | \$247,500 |
| Loan Amount | \$2,227,500 |
| Interest Rate: Blended | 5.00% |
| Amortization: Blended | 25 |
| Building GSI | \$15,456 |
| Total Estimated Operating Expenses | \$40,185 |
| Building NOI | (\$24,729) |

| LEASE | |
|-----------------------------------|------------|
| Annual Lease Expense | \$133,200 |
| Applicable Annual Tax Savings (3) | -\$46,620 |
| Eff. Annual Lease Exp. | = \$86,580 |
| Eff. Monthly Lease Exp. | \$7,215 |
| After Tax Cost per SF For Lease | \$0.98 NNN |

| PURCHASE | |
|--------------------------------------|-------------|
| Loan Amount | \$2,227,500 |
| Annual Debt Service Expense (1) | \$156,261 |
| Annual NOI From Tenants | -(\$24,729) |
| Subtotal Annual Debt Service Exp. | = \$180,990 |
| Avg. Annual Principal Paydown (2) | -\$50,875 |
| Net Pre-Tax Debt Service Exp. | = \$130,115 |
| Applicable Annual Tax Savings (3) | -\$74,042 |
| Eff. Annual Debt Service Exp. | = \$56,072 |
| Eff. Monthly Debt Service Exp. | \$4,673 |
| After Tax Cost per SF For Owner/User | \$0.63 NNN |

⁽¹⁾ Assumes 90% LTV with SBA 504 Financing, with a blended 1st and 2nd trust deed at 5%.

⁽²⁾ Average annual principle paydown based on 5 year accumulation.

⁽³⁾ Assumes applicable 35% effective tax rate (combined state and federal) plus deduction for depreciation based on 39 year schedule - 65% (building value) of sale price.

Market NNN lease rate per square foot: \$1.50

Note: Consult with your tax advisor. We make no representations, recommendations or warranties as to the validity of this information or the impact of such on a sale. These are items that need to be addressed with an accountant or tax advisor. There are several assumptions made in this scenario and buyer should not rely on this information when making a purchase decision.

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