# RIVERSIDE COMMONS

THE GATEWAY TO LAS COLINAS



## THE OPPORTUNITY

Newmark Knight Frank ("NKF") and CBRE are pleased to present the opportunity to acquire **Riverside Commons** (the "Property"), a Class A office complex located in the Urban Center of Las Colinas — Dallas/Fort Worth's ("DFW" or the "Metroplex") premier corporate destination. The recently renovated Property offers 467,285 square feet of high-quality office space, a full complement of first-class amenities and abundant structured parking.

Riverside Commons is prominently positioned along John Carpenter Freeway ("SH 114") at the cornerstone of the Las Colinas Urban Center, providing superior accessibility and valuable visibility to more than 200,000 vehicles daily. The Property features a true urban environment with immediate access to urban living, luxury and boutique hotels, and popular retail, restaurants and entertainment. Riverside Commons is also a short walk to DART's Urban Center light-rail station and 10 minutes from the Dallas/Fort Worth International Airport ("DFW Airport").

Riverside Commons is 95% leased to an enviable base of high-quality credit tenants with a WALT of 6.8 years. In addition to its stabilized rent roll, the Property offers upside through the lease-up of remaining vacancy and mark-to-market of future rollover.

## **INVESTMENT HIGHLIGHTS**



#### STABILIZED RENT ROLL WITH UPSIDE

Diverse, High-Quality Credit Tenants

Robust Leasing Momentum

Multiple Value Creation Opportunities



#### LANDMARK CLASS A OFFICE PARK

Recent and Significant Capital Investment

First-Class On-Site and Proximate Urban Amenities

Valuable Access to Highways and Light Rail



#### PREMIER LAS COLINAS LOCATION

Superior Access to DFW Airport
Coveted Corporate Address
World-Class Amenities



#### #1 MARKET FOR INVESTMENT

Top U.S. Market for Investment

Pro-Business Environment

Nation-Leading Job and Population Growth



#### **ASSET PROFILE**



Net Rentable Area: 467,285 RSF



Typical Floor: 12,000-27,000 SF



Leased: 95%



# Floors: 3 and 4



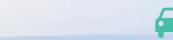
12.8 Acres



WALT:



Year Built / Renovated:

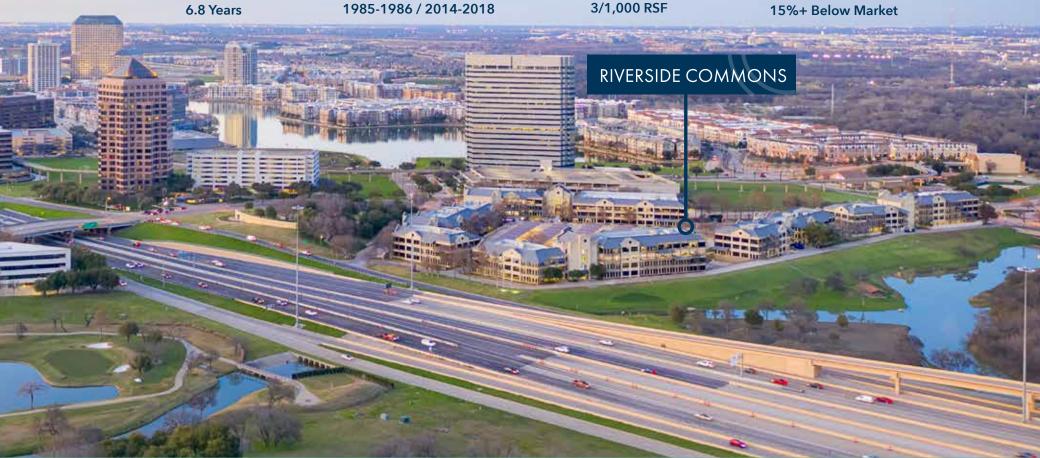


Structured Parking Ratio:



In-Place Rents:

15%+ Below Market



SITUATED ON ONE OF THE LARGEST AND MOST PROMINENT SITES IN THE URBAN CENTER, RIVERSIDE COMMONS IS WELL POSITIONED TO CAPITALIZE ON STRONG DEMAND WITHIN THIS AMENITY-RICH, LIVE-WORK-PLAY ENVIRONMENT.

## LONG-TERM, SECURE CASH FLOW

STABILIZED IN-PLACE RENT ROLL

95%
Leased to HighQuality Credit Tenants

WALT of **6.8** Years

2 Largest Tenants in Place until

September 2027 & December 2030

Less Than 20% Rollover IN THE FIRST FOUR YEARS NOTABLE TENANTS AT RIVERSIDE COMMONS

















CONTRACTUAL BASE RENT

\$49 MILLION

Attractive Cash-on-Cash Yields CONTRACTUAL RENT INCREASES

\$1.1 MILLION

Over the 5-Year Hold

LEASE-UP OF CURRENT VACANCY

25,620

Total SF

FUTURE UPSIDE THROUGH BELOW-MARKET RENTS

±15%

Below Current Market Rents 30%+

Less Than Competitive Properties

WITH MORE THAN 200,000 SQUARE FEET OF NEW LEASES SIGNED IN THE LAST 24 MONTHS, RIVERSIDE COMMONS' ROBUST LEASING MOMENTUM IS THE RESULT OF EXCEPTIONAL MARKET POSITIONING, RECENTLY COMPLETED RENOVATIONS AND AN IRREPLACEABLE LOCATION.

## LANDMARK CLASS A OFFICE PARK



### **EXCLUSIVE BUSINESS ADDRESS**

Distinctive Design — Inspired by the Texas Hill Country

Exceptional Drive-up Appeal with High-End Finishes Throughout

Efficient Floor Plates Accommodate a Large Range of Tenant Sizes

Abundant Structured Parking

## LIMITED NEAR-TERM CAPITAL EXPOSURE \$20+ MILLION INVESTED (SINCE 2014)

Significant Tenant Improvements
Renovated Lobbies, Restroom and Corridors
Updated Amenity Center
Elevator Modernization and Cab Upgrades
New Parking Canopies

## FIRST-CLASS ON-SITE AMENITIES

RIVERSIDE COMMONS OFFERS TENANTS RECENTLY RENOVATED CLASS A OFFICE SPACE, A FULL COMPLEMENT OF FIRST-CLASS AMENITIES, AND A HIGHLY SOUGHT-AFTER URBAN ENVIRONMENT.









## THE URBAN CENTER

### **VIBRANT LIVE-WORK-PLAY ENVIRONMENT**



50+

Restaurants, Shops & **Entertainment Destinations** 



6,650+

**Residential Units** 





Lake Carolyn, Canals, Trails & Green Space

## LAS COLINAS - SUPERIOR DEMOGRAPHICS

150,000

60%

**CURRENT POPULATION** 

**GROWTH SINCE 2000** 

\$110,000 **AVERAGE HH INCOME**  \$400,000

**AVERAGE HOUSING VALUE** 

63%

**RESIDENTS WITH BACHELOR'S+ DEGREE** 





# SUPERIOR ACCESSIBILITY

114 TEXAS 12

Easy Access from All Four Directions

Direct Access to SH 114

1 Mile from Northwest Highway (Loop 12)



Walkable Light-Rail Access

10 Minutes from the Urban Center Station

Next Door to the Urban Center's

"People Mover" Station



DALLAS FORT WORTH INTERNATIONAL AIRPORT

Unmatched International Airport Access
10 Minutes to DFW Airport
10 Minutes to Dallas Love Field

## **COVETED LAS COLINAS SUBMARKET**



Pro-Business Community with Superior Access



Concentration of 8,500+ Businesses – Second in North Texas



150+ Foreign-Owned Companies – Leading Texas City for Foreign Investment







LAS COLINAS IS A PROVEN, LEADING DESTINATION FOR BOTH TENANTS AND INVESTORS DUE TO ITS STATUS AS A PRIMARY ECONOMIC CENTER, HISTORICAL PERFORMANCE AND FUTURE GROWTH PROSPECTS.

#### **GLOBAL HQS IN LAS COLINAS**



PIONEER

NATURAL RESOURCES



#333

#545

**MCKESSON** 

#7



#337



#645



#164





#426





#171



#523



#804

#### **URBAN CENTER CLASS A PROPERTIES**

	Riverside Commons	Competitive Set Snapshot
Inventory:	467,285 RSF	4,394,882 RSF
Leased:	95%	78%*   10-Year Average: 89%
Direct Avg. Asking Rents:	\$19.00 PSF (NNN)	\$25.25 PSF (NNN)
Leasing Activity (24 Months):	200,000+ SF	±670,000 SF

\*Includes the ±600,000 square feet vacated at Williams Square by Pioneer Natural Resources, which moved into their new headquarters campus in late 2019. Competitive set was 89% leased at year-end 2019.

RIVERSIDE COMMONS IS
COMPETITIVELY POSITIONED
AMONG THE LAS COLINAS
URBAN CENTER'S
HIGHEST PERFORMING
OFFICE BUILDINGS.

# DALLAS/FORT WORTH: TOP U.S. MARKETPLACE

## #1 TOTAL NET OFFICE ABSORPTION

Nearly 18 Million SF since 2015



## #1 FASTEST GROWING METRO

360+ New Residents Each Day



## THIRD MOST FORTUNE 500 HQS

23 — Trails only New York City & Chicago



## #1 PROJECTED JOB & EMPLOYMENT GROWTH

Five-Year Growth from 2020 to 2025

## #1 ANNUAL JOB GROWTH

119,600 Net New Jobs (Last 12 Months, Seasonally Adjusted)



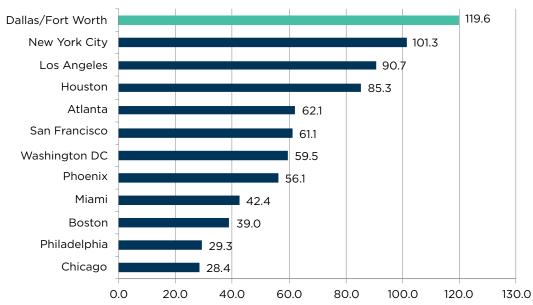
## **CENTRAL U.S. LOCATION**

One of the World's Busiest Airports

## VERY LOW UNEMPLOYMENT

3.1% Compared to National Average of 3.5% (Seasonally Adjusted)

## TOP EMPLOYMENT GROWTH | LARGEST METROS



Source: Bureau of Labor Statistics

Note: Net new jobs year over year through November 2019, total non-farm employment (seasonally adjusted)



URBAN LAND INSTITUTE AND PWC RANK
DFW THE #1 MARKET FOR INVESTMENT
IN THEIR "EMERGING TRENDS IN REAL
ESTATE" FOR 2019.

## RIVERSIDE COMMONS

THE GATEWAY TO LAS COLINAS

### **NKF INVESTMENT SALES**

#### **GARY CARR**

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#### **ROBERT HILL**

Vice Chairman 469.467.2008 robert.j.hill@ngkf.com

#### **JOHN ALVARADO**

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**CHRIS MURPHY** 

## **EVAN STONE**

**CBRE INVESTMENT SALES** 

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## **DEBT & STRUCTURED FINANCE**

#### SARAH ANDERSON

**Managing Director** 469.467.2079 sarah.anderson@ngkf.com

## **DAVID MILESTONE**

Vice Chairman 310.491.2015 david.milestone@ngkf.com

## UNDERWRITING SUPPORT

#### **HAYLEY ONOFREY**

Senior Financial Analyst 469.467.2023 hayley.onofrey@ngkf.com

For additional information regarding this opportunity, please visit the property website at www.riversidecommonsinlascolinas.com.





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