# tventyfittyfive medical office office building 2055 E. Sahara Avenue J. Las Vegas, NV 89104









Presented by:

REAL ESTATE SERVICES



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### disclaimer



### INVESTMENT OVERVIEW

Voit Real Estate Services is pleased to present for sale: 2055 E. Sahara Avenue, a Class C medical office/office building located off of the southwest corner of Sahara Avenue and Burnham Avenue in Las Vegas, NV. The subject property is a one story building that is adjacent to the Sahara Professional Center (not a part) and contains approximately 14,650 square feet. It is being offered for sale at \$1,100,000 or approx. \$75 per square foot, well under replacement costs.

Built in 1984, 2055 E. Sahara Avenue is in good condition. The subject property is situated on a total of approximately 0.72 acres and features good access and excellent visibility to Sahara Avenue. It is ideally located within close proximity to both I-15 and US-93/95, four major hospitals, the University of Nevada at Las Vegas and the Las Vegas Strip.

The subject property represents an excellent opportunity for (1) an investor to acquire a value add medical office/office building with significant upside potential, (2) an end user to occupy the entire building or (3) an end user to occupy a portion of the building which allows for additional rental income on the property.

### **INVESTMENT HIGHLIGHTS**

- Easily Accessible Location The subject property is easily accessible off of Sahara Avenue and is located within close proximity to I-15 (2 1/2 miles to the west) and US-93/95 (2 miles to the northeast).
- Excellent Visibility The subject property features excellent visibility to and from Sahara Avenue.
- Upside Income Potential The subject property's vacancy provides for significant upside income potential.
- Local Amenities The subject property is located within close proximity to four major hospitals (UMC, Valley, Sunrise and Desert Springs), the Boulevard Mall, UNLV and the Las Vegas Strip.
- Indoor Pool One of the unique features of the subject property is that it features an indoor pool (previously used by the physical therapy practice).

### PROPERTY SUMMARY

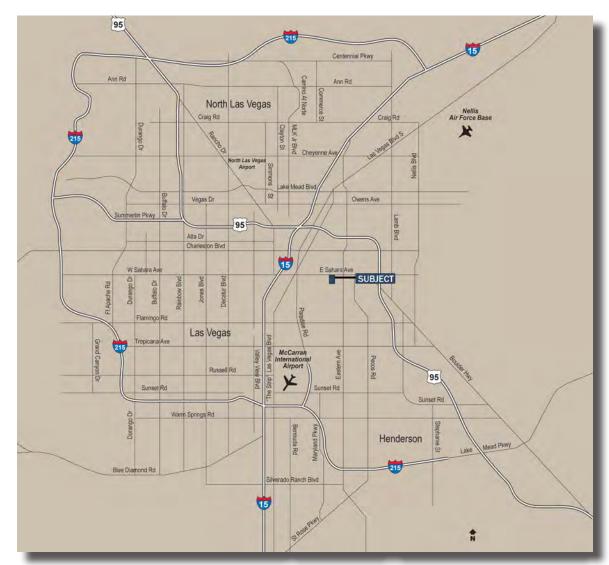
| Address       | 2055 E. Sahara Avenue          |  |  |  |
|---------------|--------------------------------|--|--|--|
| Parcel Number | 162-11-512-001                 |  |  |  |
| Acreage       | <u>±</u> 0.72 Acres            |  |  |  |
| Building Size | ± 14,650 Square Feet           |  |  |  |
| Occupancy     | 0.00%                          |  |  |  |
| Year Built    | 1984                           |  |  |  |
| Use           | Medical Office/Office Building |  |  |  |
| Zoning        | Local Business (C-1)           |  |  |  |

### FINANCIAL HIGHLIGHTS

| Asking Purchase Price | \$1.100,000     |
|-----------------------|-----------------|
| Asking Price Per SF   | Approx. \$75.00 |

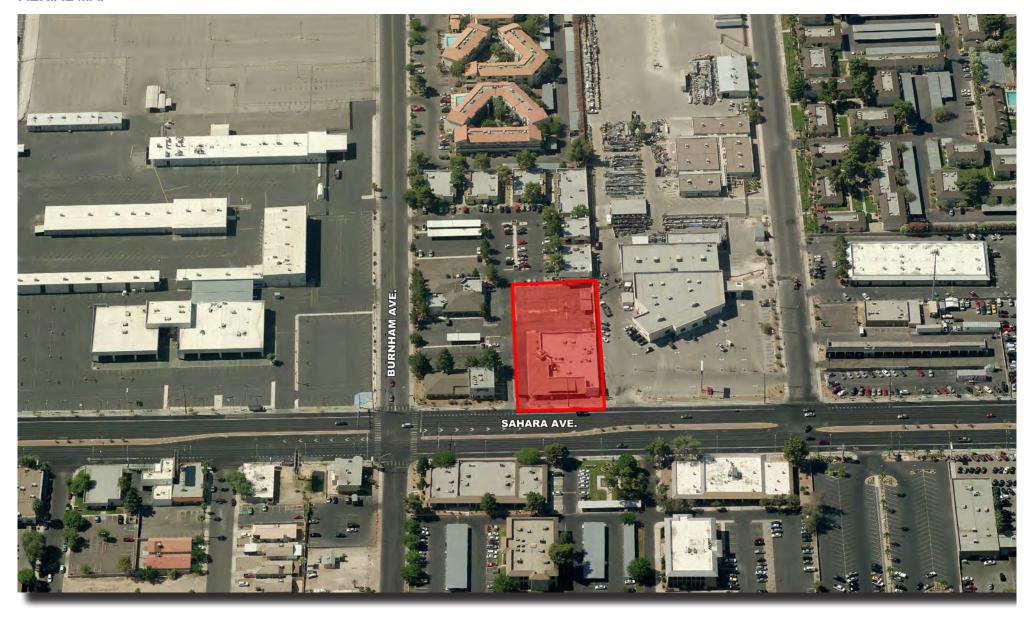


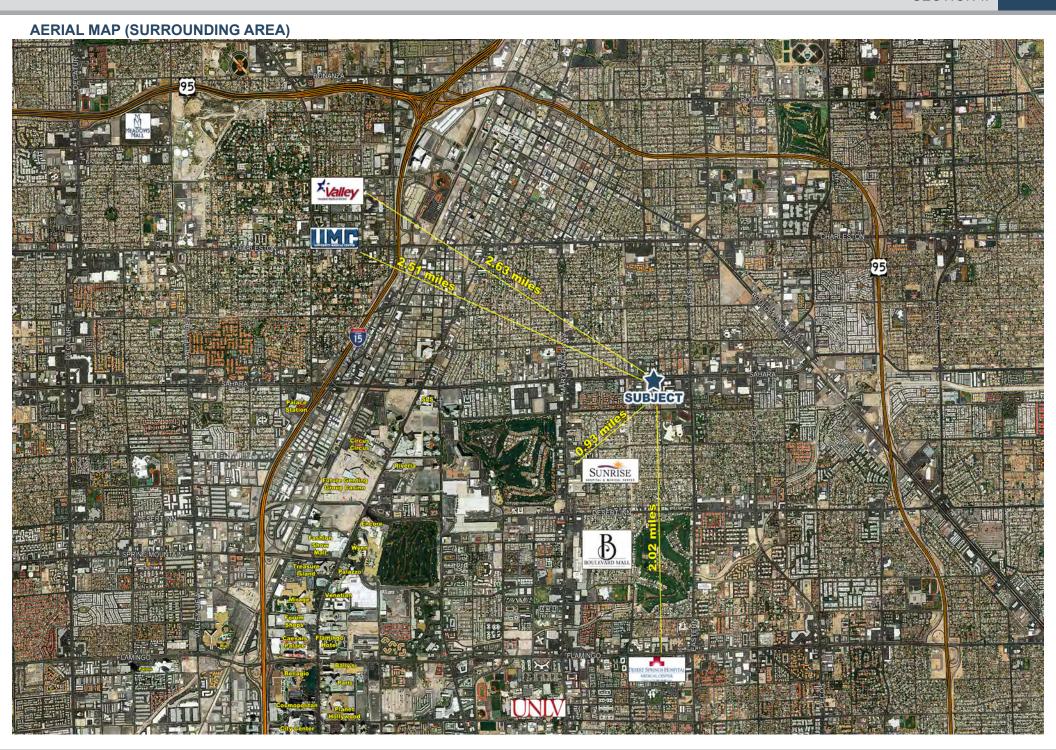
### **REGIONAL MAP**



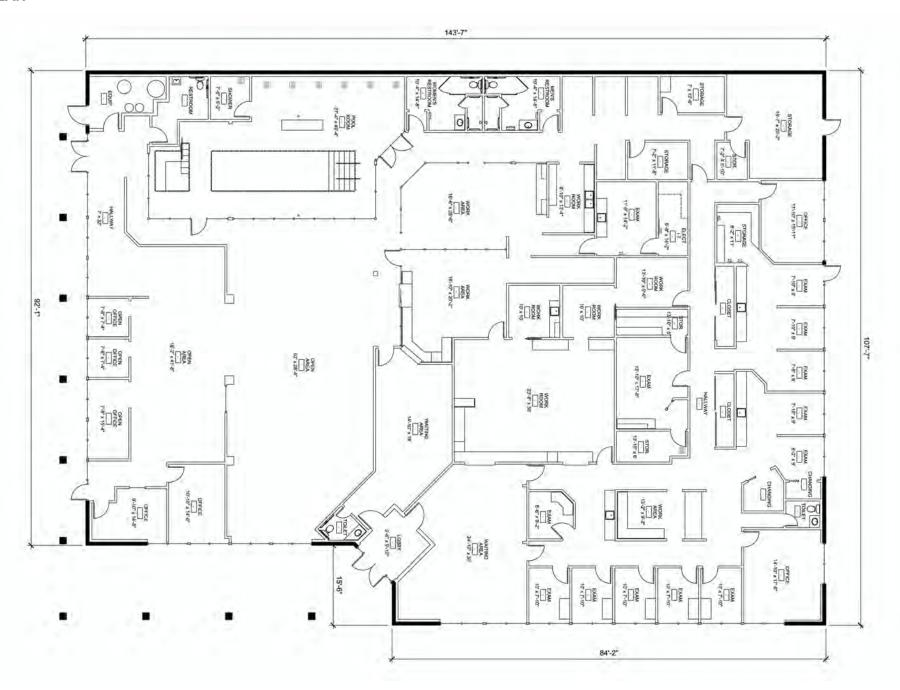
## propertydescription

### **AERIAL MAP**

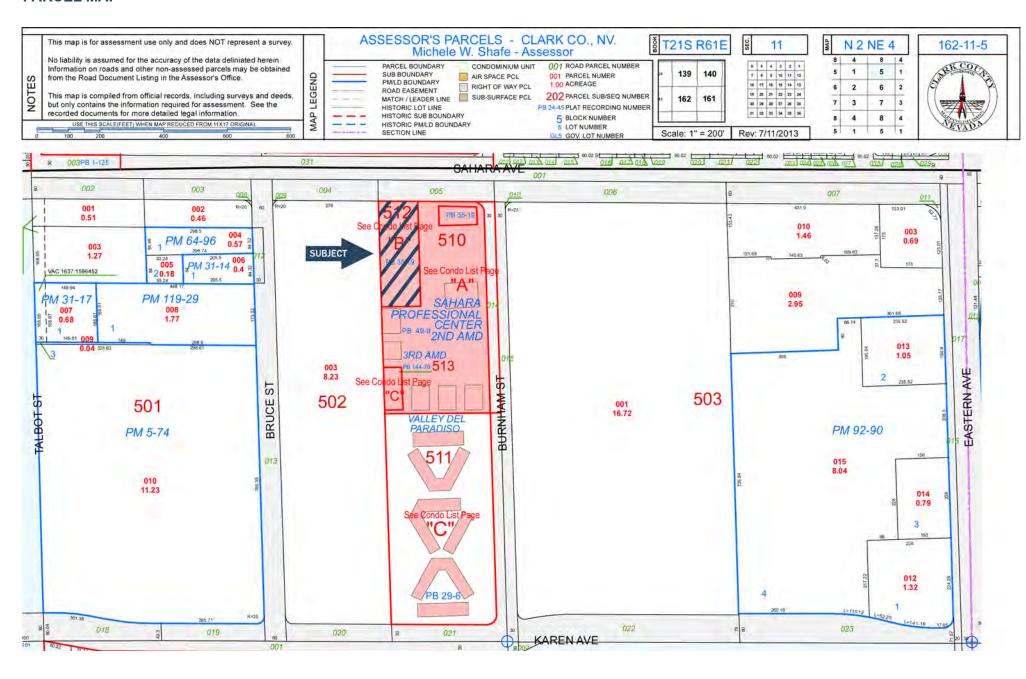




### **FLOOR PLAN**



### PARCEL MAP



### **PROPERTY PHOTOS**









### **PROPERTY PHOTOS**

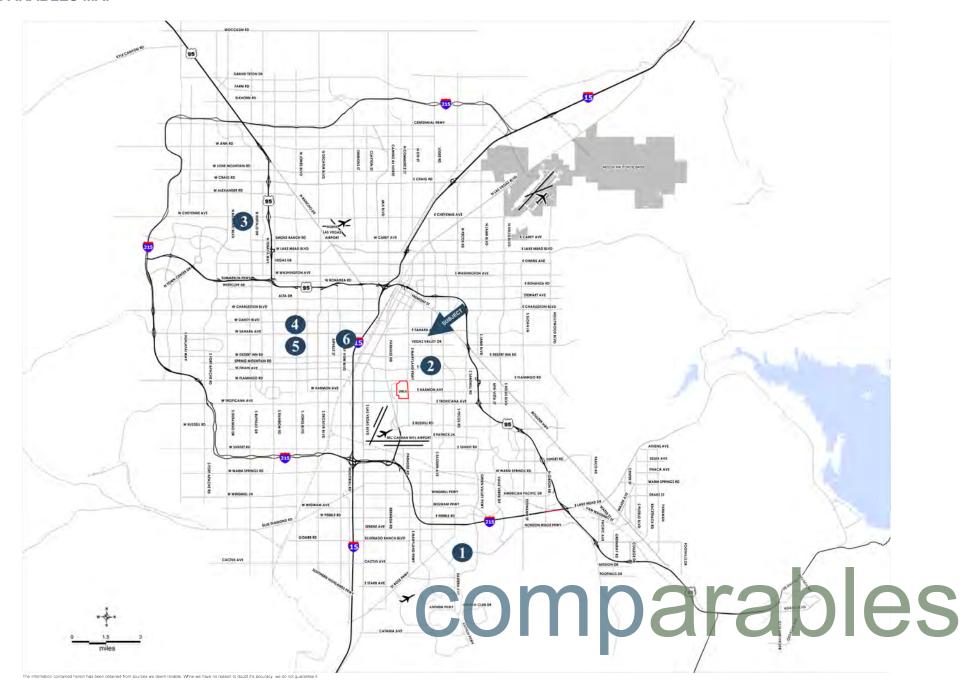








### **COMPARABLES MAP**



### **COMPARABLE SALES**

|   | Sales<br>Date | Center / Location             | SF         | Sales Price | Sales<br>Price/SF | Occupancy | Comments   |
|---|---------------|-------------------------------|------------|-------------|-------------------|-----------|--|
| 1 | 07/17/13      | 2441 W. Horizon Ridge Parkway | +/- 11,797 | \$1,200,000 | \$101.72          | 10.00%    | This building is located on Horizon Ridge Parkway, east of Eastern Avenue.   |
| 2 | 05/24/13      | 3441 S. Eastern Avenue        | +/- 18,088 | \$1,400,000 | \$77.40           | 12.30%    | This building is located on Eastern Avenue, south of Desert Inn Road.  |
| 3 | 05/24/13      | 9050 W. Cheyenne Avenue       | +/- 10,720 | \$782,560   | \$73.00           | 0.00%     | This building was purchased by Dr. Jonathan Camp, MD who occupied approximately 51% of the property.   |
| 4 | 03/28/13      | 2280-2300 S. Jones Boulevard  | +/- 17,720 | \$1,300,000 | \$73.36           | 54.30%    | This building is located on Jones Boulevard, north of Sahara Avenue.   |
| 5 | 12/07/12      | 2610-2620 S. Jones Boulevard  | +/- 10,782 | \$900,000   | \$83.47           | 0.00%     | This building is located on Jones Boulevard, south of Sahara Avenue.   |
| 6 | 07/06/12      | 3025 W. Sahara Avenue         | +/- 12,493 | \$950,000   | \$76.04           | 0.00%     | This building was purchased by Las Vegas Psychiatric Associates, LLC which will occupy 50% of the building and the rest of the building will be occupied by the International Scouting Museum. |

### LAS VEGAS METROPOLITAN AREA INFORMATION

Las Vegas is home to the world-famous Las Vegas Strip, the Entertainment Capital of the World. The urban areas of Clark County that surrounds the strip are often referred to as Las Vegas even though Las Vegas MSA includes the cities of Las Vegas, North Las Vegas, Henderson, Boulder City and Mesquite. In the last decade, Las Vegas has been one of the fastest-growing metro areas in the country. The total population for the entire Las Vegas MSA by the end of 2012 was approximately 2,008,654 which reflects a 2.1% increase over 2011.

Currently 3.4 million visitors visit Clark County and the Las Vegas Strip each month. An expanding skilled labor force, a favorable tax structure, a pro-business environment and a great year round climate all contribute to Las Vegas' phenomenal growth. These factors have also led the City to being recognized by Inc. magazine as the top entrepreneurial city in America, and by Entrepreneur magazine as the number one western state for both economic growth and entrepreneurial activity.

Las Vegas is more economically diversified than ever before, but the local economy is still primarily service based, with the hospitality companies (lodging and gaming-related) dominating. Approximately 150,481 hotel rooms provide space for over 39 million people who visit Las Vegas every year which represents a 2.1% increase over the previous year. This includes over 4.9 million convention delegates who attended 21,615 convention meetings in 2012. Every indicator of the hospitality industry has experienced a slight increase from 2011 to 2012 which includes the citywide occupancy (up 0.6%), the average daily room rate (up 2.8%), total nights occupied (up 1.8%), and gaming revenues (up 1.9%).

With access to several major highways, including I-15, U.S. 93 & 95, I-215, the McCarran International Airport and Union Pacific rail service, Las Vegas is becoming a major distribution hub. The McCarran International Airport had over 41 million passengers en/deplane in 2012 which represents a 0.4% increase over 2011 and keeps the airport as the 9th busiest airport in the US and the 23rd busiest airport throughout the world.





| DEMOGRAPHIC SNAPSHOT (2012)   | LAS VEGAS MS |
|-------------------------------|--------------|
| Total Population              | 2,008,654    |
| Annual Population Growth      | 2.1%         |
| Average Household Income      | \$64,613     |
| Median Household Income       | \$50,962     |
| Average Age                   | 37.0         |
| Male % of Population          | 50.3%        |
| Female % of Population        | 49.7%        |
| Average Persons per Household | 2.72         |

Source: 2013 Las Vegas Perspective



### LAS VEGAS OFFICE MARKET SUMMARY

### **MARKET OVERVIEW**

The office market vacancy rate fell to 26.0 percent during the second quarter of 2013. Compared to the prior quarter (Q1 2013), the rate is down 20 basis points (0.2 percentage points). However, compared to a year ago, it remains up 40 basis points (0.4 percentage points).

### **DEMAND**

With no new completions during the quarter, office market inventory remained flat at 52.5 million square feet. Approximately 35,000 square feet have been added to the market since the beginning of the year, sourced to the new facility for the Legal Aid Center of Southern Nevada located at 725 East Charleston Boulevard.

### **INVENTORY**

The sector reported approximately 115,200 square feet of positive net absorption for the quarter. Despite the recent uptick, net absorption for the first six months of the year was negative 104,700 square feet. Class B space reported the greatest amount of positive net absorption during the quarter with 118,800 square feet of net move-ins, partially attributable to the sale of the 25,000-square-foot Palisades Business Park at 4624 Rancho Drive to Southwest College.

### **FUTURE SUPPLY**

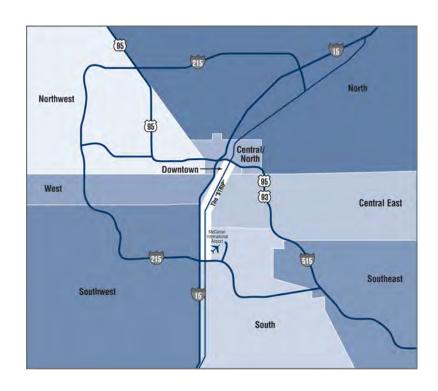
Three projects totaling 220,700 square feet are currently under construction throughout the valley. The 129,000-square-foot Federal Justice Tower and 46,000-square-foot Robert T. Eglet Advocacy Center continue to move forward downtown, with completion expected later this year. In addition, the second phase of Seven Hills Plaza started development in Henderson. Once completed, the project will add 45,700 square feet to the market.

### **ECONOMIC CONSIDERATIONS**

The southern Nevada economy appears to be gaining some traction as a number of sectors continue to report improvements. Employment expanded by 17,200 jobs in May of 2013 when compared to the prior year, while the unemployment rate fell from 11.4 percent to 9.3 percent. Additionally, new home sales volumes remain on the rise while home prices continue to escalate in both the new and resale markets. In response to approximately 1.3 months of effective availability in the resale market, home builders continue to increase production in response to market demand. Consumer spending levels also signal increased stability in the local economy.

### **LOOKING FORWARD**

Conditions in the office sector remain somewhat fragile. However, the recent movements in the overall vacancy rate suggest the sector may be in or near the bottom of the cycle. We remain cautiously optimistic as broader economic improvements appear to be emerging, particularly as professional and business services employment increased by 4.4 percent during the past 12 months, adding 4,700 net jobs to the local economy. These trends should help to stabilize a challenging operating environment for landlords.





### **DEMOGRAPHICS**

| POPULATION                         | 1 mile   | 3 mile   | 5 mile   | POPULATION BY AGE                   | 1 mile | 3 mile | 5 mile |
|------------------------------------|----------|----------|----------|-------------------------------------|--------|--------|--------|
| 2012 Total Population              | 26,030   | 192,094  | 512,691  | 2012 Ages 0 - 4                     | 1,967  | 13,671 | 41,186 |
| 2012 Male Population               | 52.4%    | 54.2%    | 52.2%    | 2012 Ages 5 - 9                     | 1,751  | 11,939 | 37,759 |
| 2012 Female Population             | 47.6%    | 45.8%    | 47.8%    | 2012 Ages 10 - 14                   | 1,699  | 10,730 | 34,605 |
| 2012 Median Age                    | 35.1     | 36.1     | 33.8     | 2012 Ages 15 - 19                   | 1,861  | 12,259 | 35,759 |
| 2000 Population                    | 23,847   | 201,475  | 503,201  | 2012 Ages 20 - 24                   | 1,905  | 15,175 | 39,072 |
| 2010 Population                    | 24,991   | 188,475  | 503,833  | 2012 Ages 25 - 34                   | 3,805  | 29,411 | 77,109 |
| 2012 Population                    | 26,030   | 192,094  | 512,691  | 2012 Ages 35 - 44                   | 3,540  | 25,981 | 70,118 |
| 2017 Population                    | 27,816   | 201,930  | 536,341  | 2012 Ages 45 - 54                   | 3,510  | 25,997 | 65,059 |
| INCOME                             | 1 mile   | 3 mile   | 5 mile   | 2012 Ages 55 - 64                   | 2,911  | 23,042 | 54,884 |
| 2012 Median HH Income              | \$37,655 | \$31,041 | \$36,229 | 2012 Ages 65 - 74                   | 1,711  | 14,125 | 34,481 |
| 2017 Median HH Income              | \$44,495 | \$36,127 | \$41,875 | 2012 Ages 75 - 84                   | 1,030  | 7,187  | 17,060 |
| 2012 Average HH Income             | \$48,931 | \$44,128 | \$48,354 | 2012 Ages 85+                       | 341    | 2,577  | 5,598  |
| 2017 Average HH Income             | \$57,294 | \$51,263 | \$56,016 | POPULATION BY RACE AND ETHNICITY    | 1 mile | 3 mile | 5 mile |
| 2012 Per Capita Income             | \$16,651 | \$18,441 | \$17,588 | White Alone                         | 51.6%  | 51.7%  | 49.0%  |
| 2017 Per Capita Income             | \$19,195 | \$21,160 | \$20,177 | Black Alone                         | 7.1%   | 11.3%  | 12.1%  |
| 2012 Total Households              | 8,737    | 73,882   | 179,748  | American Indian/Alaska Native Alone | 1.1%   | 1.1%   | 0.9%   |
| 2017 Total Households              | 9,219    | 77,700   | 187,250  | Asian Alone                         | 6.7%   | 6.2%   | 5.6%   |
| HOUSEHOLDS                         | 1 mile   | 3 mile   | 5 mile   | Pacific Islander Alone              | 0.5%   | 0.6%   | 0.6%   |
| 2012 Average Household Size        | 2.96     | 2.49     | 2.79     | Other Race Alone                    | 28.3%  | 24.3%  | 26.8%  |
| 2012 Owner Occupied Housing Units  | 3,518    | 22,796   | 68,375   | Two or More Races                   | 4.6%   | 4.8%   | 4.9%   |
| 2012 Renter Occupied Housing Units | 5,218    | 51,086   | 111,372  | Hispanic Origin (Any Race)          | 58.5%  | 48.2%  | 51.6%  |
| 2012 Vacant Housing Units          | 1,197    | 19,797   | 44,484   |                                     |        |        |        |
| 2017 Owner Occupied Housing Units  | 3,754    | 23,762   | 71,111   |                                     |        |        |        |
| 2017 Renter Occupied Housing Units | 5,464    | 53,938   | 116,139  |                                     |        |        |        |
| 2017 Vacant Housing Units          | 1,396    | 21,321   | 49,401   |                                     |        |        |        |
|                                    |          |          |          |                                     |        |        |        |

Source: ESRI / US CENSUS BUREAU

