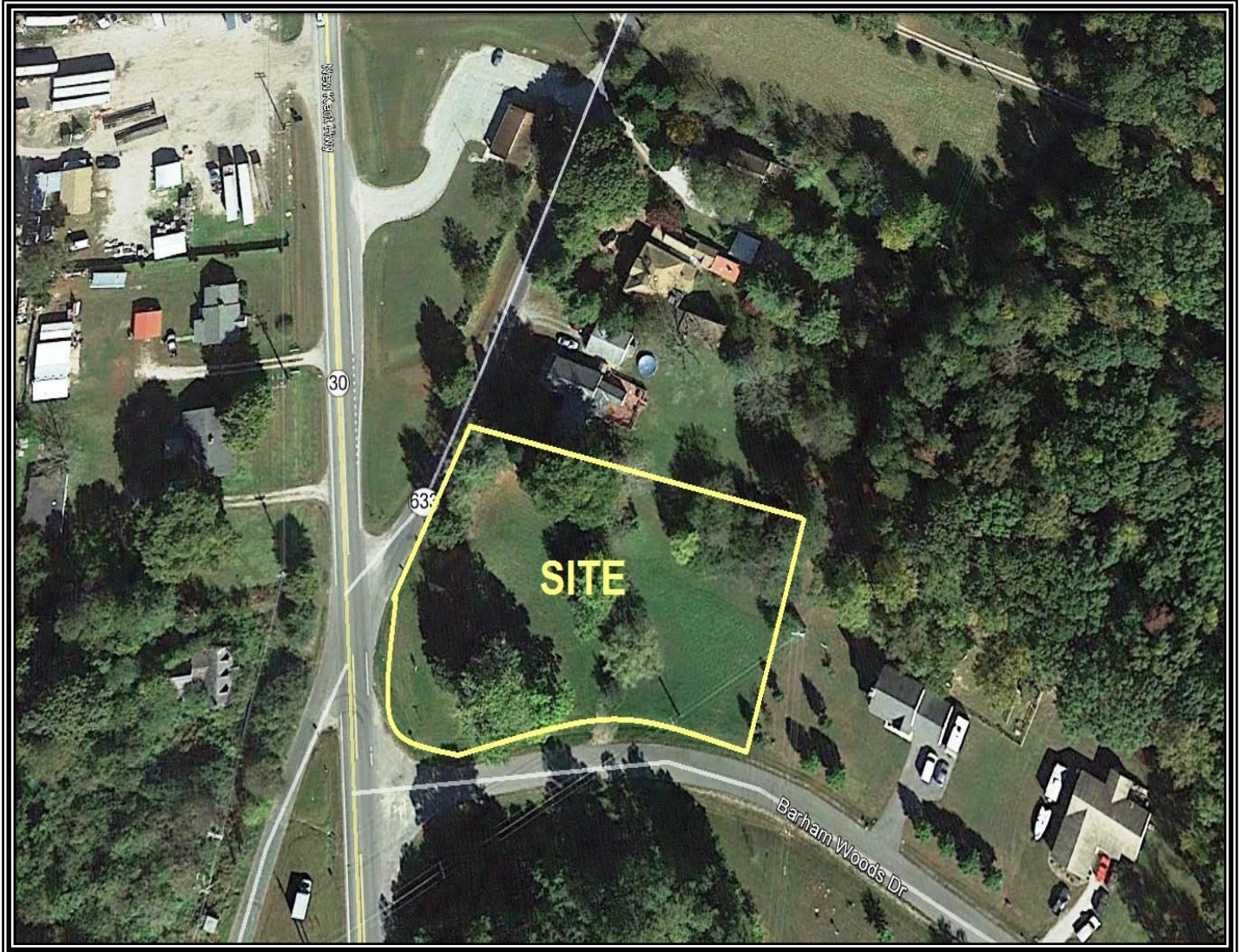


# Land For Sale

18440 New Kent Highway  
New Kent County, Virginia



**FOR ADDITIONAL INFORMATION, PLEASE CONTACT:**

**Campana Waltz Commercial Real Estate, LLC**

**Ron A. Campana, Jr.**

11832 Fishing Point Drive, Suite 400

Newport News, Virginia 23606

757.327.0333

[Ron@CampanaWaltz.com](mailto:Ron@CampanaWaltz.com)

[www.CampanaWaltz.com](http://www.CampanaWaltz.com)

**Campana Waltz**  
Commercial Real Estate, LLC

*This information was obtained from sources deemed to be reliable, but is not warranted.*

*This offer subject to errors and omissions, or withdrawal, without notice.*

**FOR SALE**  
**18440 New Kent Highway**  
**New Kent County, Virginia**

**Location:** 18440 New Kent Highway  
Barhamsville, Virginia

**Description:** This vacant land parcel is located on busy Route 30 (New Kent Highway) midway between West Point and Williamsburg. It is an ideal location for any small business wanting to build a small shop/office and needing good access to Interstate 64. It is centrally located and has easy access to the counties of James City, New Kent, Charles City, King William, King & Queen and York.

The property is located on the highly visible intersection of New Kent Highway, Barham Road, and Barham Woods Drive.

The Business (BUS) zoning offers a wide array of acceptable uses. The property offers approximately 23,340 square feet of buildable area.

**Total Land Size:** Approximately 1.023 Acres

**Asking Price:** ~~\$135,000.00~~ **NEW PRICE: \$95,000.00**

**Surrounding Uses:** Stonehouse  
The Tradition Golf Club at Stonehouse  
Stonehouse & Hankins Industrial Parks  
Toano Business Center

**Zoning:** BUS- Business District

**Additional Information:**

- Location Map
- Zoning Matrix
- Demographics

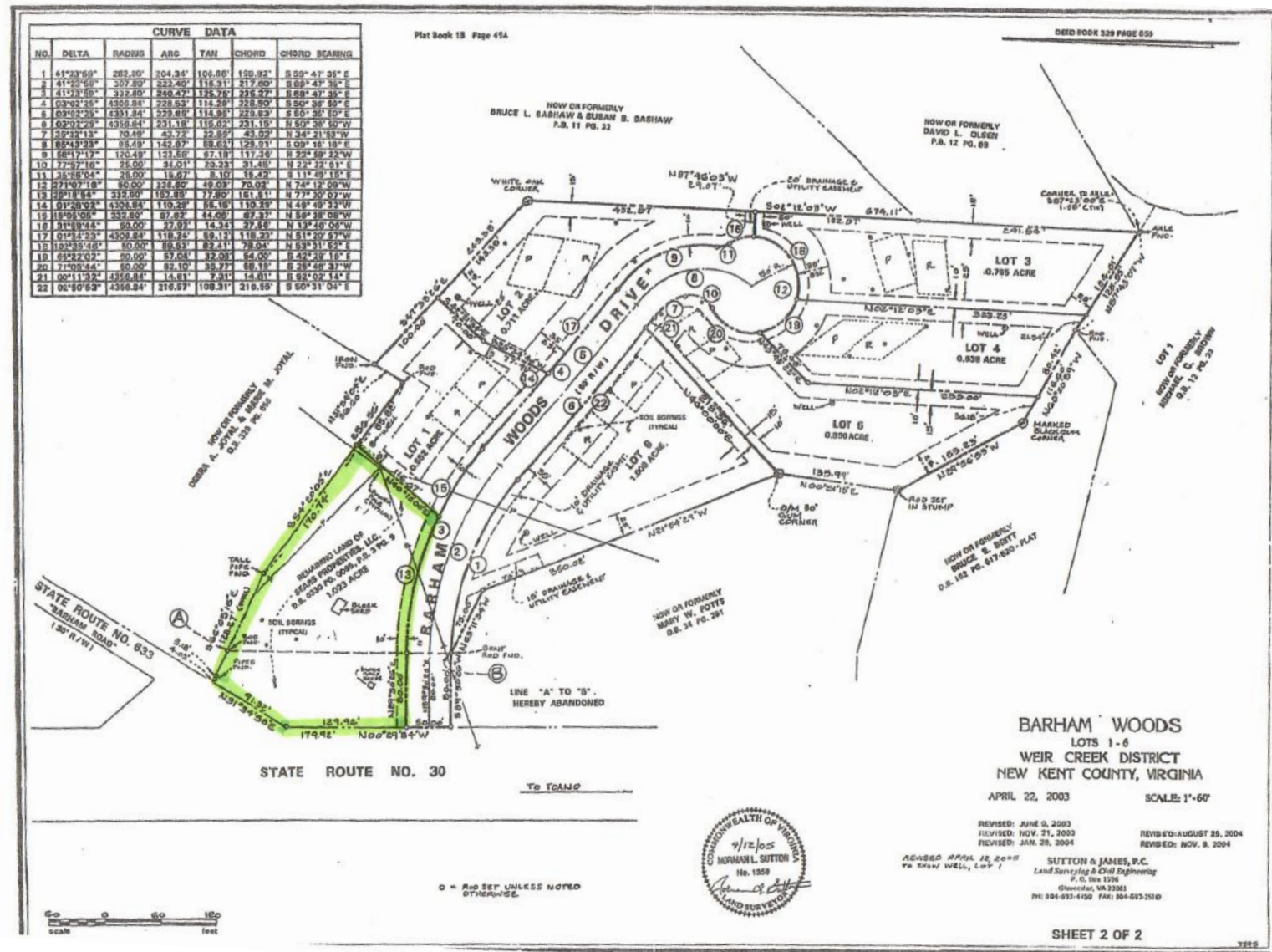
**FOR ADDITIONAL INFORMATION, PLEASE CONTACT:**

**Ron A. Campana, Jr.**  
**Campana Waltz Commercial Real Estate, LLC**  
11832 Fishing Point Drive, Suite 400  
Newport News, Virginia 23606  
Phone (757) 327-0333 / Fax (757) 327-0984  
[Ron@CampanaWaltz.com](mailto:Ron@CampanaWaltz.com)  
[www.CampanaWaltz.com](http://www.CampanaWaltz.com)

**Campana Waltz**  
Commercial Real Estate, LLC

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# 18440 New Kent Highway, New Kent County, Virginia



Property is outlined in green.  
For illustration purposes only.

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# For Sale

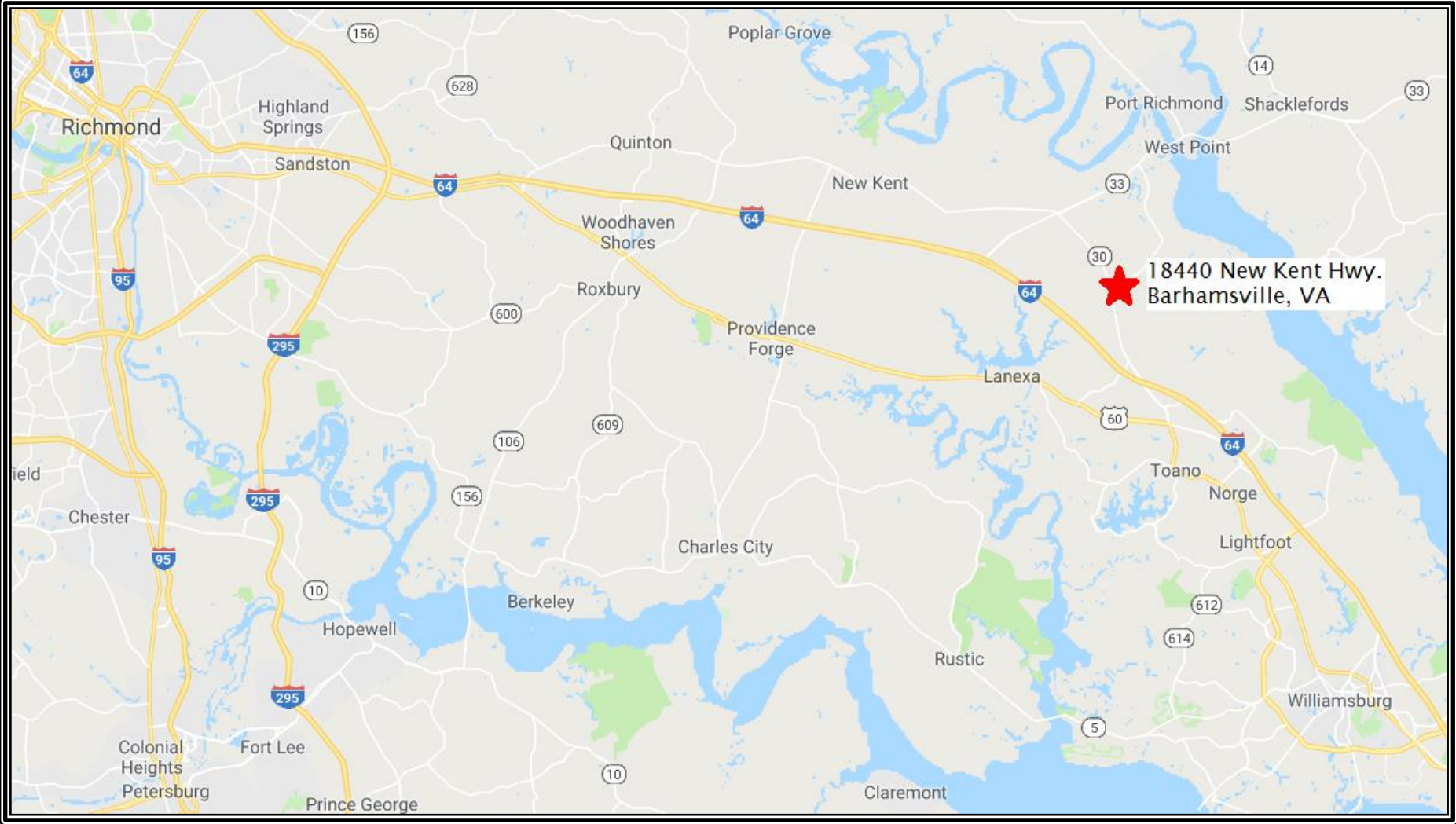
## 18440 New Kent Highway, Barhamsville, Virginia



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**Campana Waltz**  
Commercial Real Estate, LLC

18440 New Kent Highway  
New Kent County, Virginia



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**Campana Waltz**  
Commercial Real Estate, LLC



# Demographic and Income Profile

18440 New Kent Hwy, Barhamsville, Virginia, 23011  
 Drive Time: 10 minute radius

Prepared by Janice Lewis, CCIM

Latitude: 37.45473  
 Longitude: -76.84078

Summary	Census 2010	2018	2023
Population	3,894	5,179	5,800
Households	1,254	1,731	1,947
Families	968	1,325	1,484
Average Household Size	2.84	2.80	2.81
Owner Occupied Housing Units	1,087	1,495	1,696
Renter Occupied Housing Units	167	236	251
Median Age	40.2	41.6	41.9
Trends: 2018 - 2023 Annual Rate	Area	State	National
Population	2.29%	0.83%	0.83%
Households	2.38%	0.78%	0.79%
Families	2.29%	0.70%	0.71%
Owner HHs	2.56%	1.08%	1.16%
Median Household Income	2.83%	2.81%	2.50%

Households by Income	2018		2023	
	Number	Percent	Number	Percent
<\$15,000	122	7.0%	108	5.5%
\$15,000 - \$24,999	102	5.9%	89	4.6%
\$25,000 - \$34,999	75	4.3%	68	3.5%
\$35,000 - \$49,999	153	8.8%	144	7.4%
\$50,000 - \$74,999	378	21.8%	372	19.1%
\$75,000 - \$99,999	279	16.1%	305	15.7%
\$100,000 - \$149,999	352	20.3%	455	23.4%
\$150,000 - \$199,999	136	7.9%	185	9.5%
\$200,000+	134	7.7%	220	11.3%
Median Household Income	\$77,377		\$88,958	
Average Household Income	\$95,894		\$115,988	
Per Capita Income	\$34,858		\$41,704	

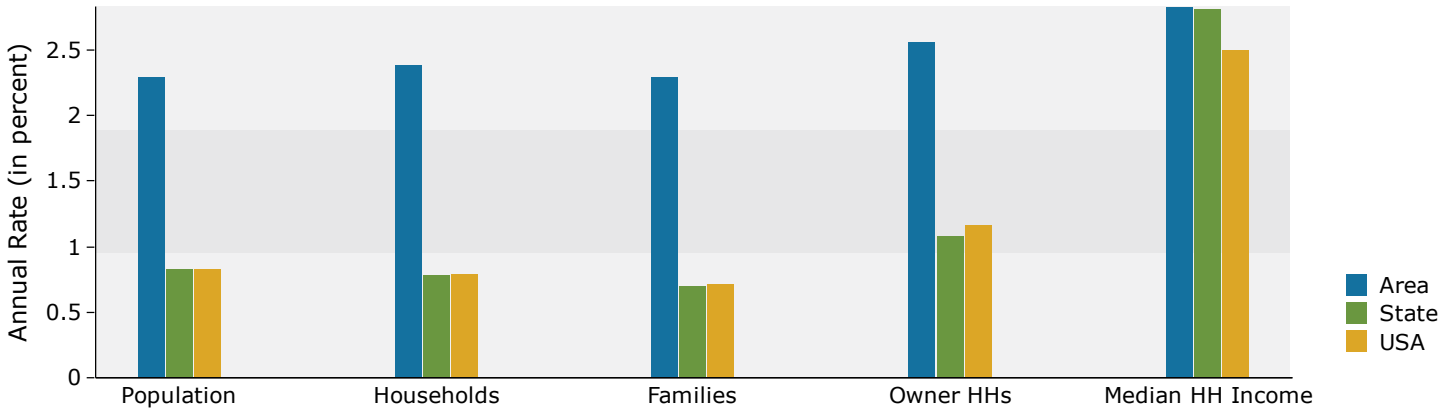
Population by Age	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
0 - 4	196	5.0%	247	4.8%	279	4.8%
5 - 9	248	6.4%	280	5.4%	313	5.4%
10 - 14	255	6.6%	317	6.1%	342	5.9%
15 - 19	250	6.4%	309	6.0%	339	5.8%
20 - 24	218	5.6%	283	5.5%	284	4.9%
25 - 34	475	12.2%	683	13.2%	751	12.9%
35 - 44	602	15.5%	706	13.6%	842	14.5%
45 - 54	715	18.4%	787	15.2%	771	13.3%
55 - 64	508	13.0%	802	15.5%	863	14.9%
65 - 74	254	6.5%	518	10.0%	675	11.6%
75 - 84	125	3.2%	182	3.5%	269	4.6%
85+	47	1.2%	64	1.2%	75	1.3%

Race and Ethnicity	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
White Alone	3,007	77.2%	3,931	75.9%	4,321	74.5%
Black Alone	676	17.4%	872	16.8%	974	16.8%
American Indian Alone	14	0.4%	21	0.4%	27	0.5%
Asian Alone	46	1.2%	86	1.7%	120	2.1%
Pacific Islander Alone	1	0.0%	2	0.0%	2	0.0%
Some Other Race Alone	45	1.2%	87	1.7%	115	2.0%
Two or More Races	105	2.7%	180	3.5%	241	4.2%
Hispanic Origin (Any Race)	160	4.1%	301	5.8%	395	6.8%

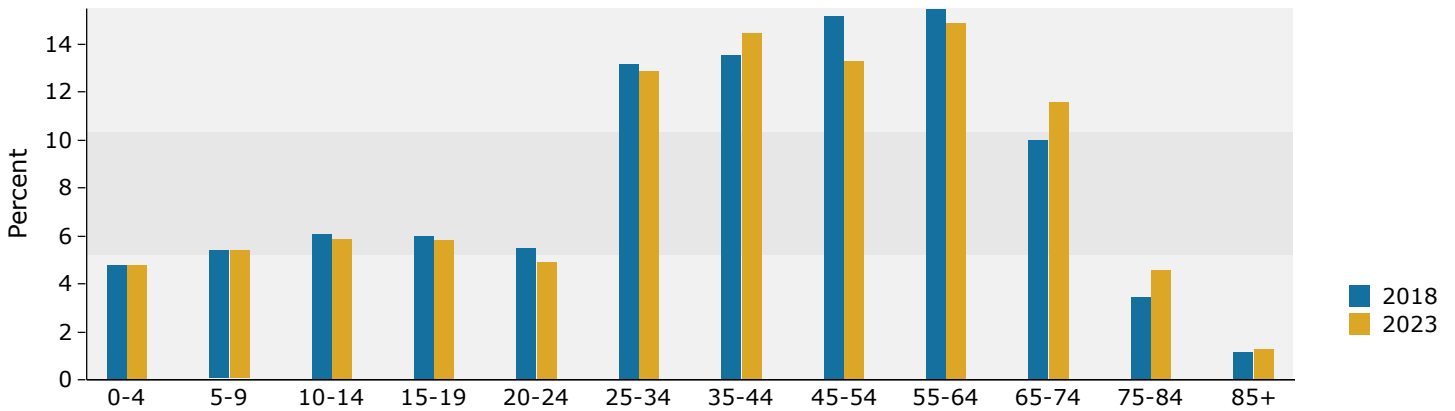
**Data Note:** Income is expressed in current dollars.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

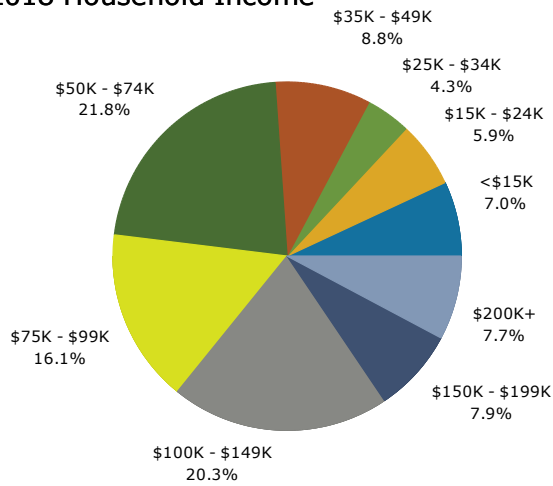
## Trends 2018-2023



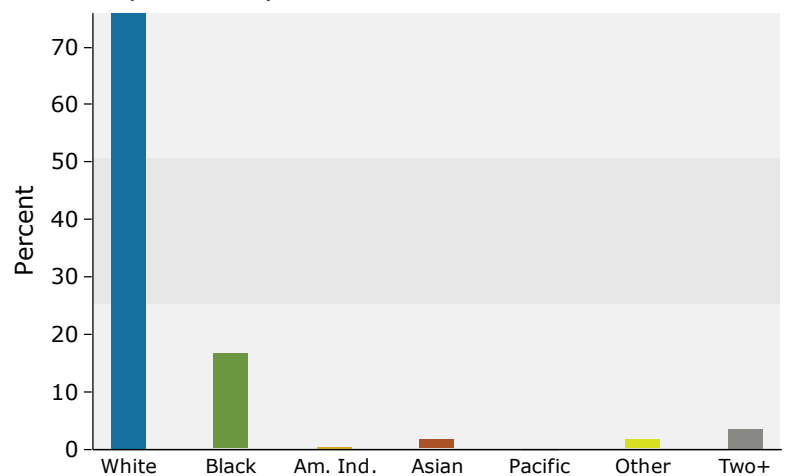
## Population by Age



## 2018 Household Income



## 2018 Population by Race



2018 Percent Hispanic Origin: 5.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.



# Demographic and Income Profile

18440 New Kent Hwy, Barhamsville, Virginia, 23011  
 Drive Time: 15 minute radius

Prepared by Janice Lewis, CCIM

Latitude: 37.45473  
 Longitude: -76.84078

Summary	Census 2010	2018	2023
Population	14,580	17,672	19,660
Households	5,281	6,357	7,058
Families	4,077	4,877	5,398
Average Household Size	2.68	2.72	2.73
Owner Occupied Housing Units	4,303	5,272	5,937
Renter Occupied Housing Units	978	1,084	1,121
Median Age	41.3	43.0	43.4
Trends: 2018 - 2023 Annual Rate	Area	State	National
Population	2.15%	0.83%	0.83%
Households	2.11%	0.78%	0.79%
Families	2.05%	0.70%	0.71%
Owner HHs	2.40%	1.08%	1.16%
Median Household Income	2.78%	2.81%	2.50%

Households by Income	2018		2023	
	Number	Percent	Number	Percent
<\$15,000	475	7.5%	431	6.1%
\$15,000 - \$24,999	387	6.1%	344	4.9%
\$25,000 - \$34,999	338	5.3%	305	4.3%
\$35,000 - \$49,999	637	10.0%	601	8.5%
\$50,000 - \$74,999	1,241	19.5%	1,225	17.4%
\$75,000 - \$99,999	946	14.9%	1,033	14.6%
\$100,000 - \$149,999	1,286	20.2%	1,644	23.3%
\$150,000 - \$199,999	582	9.2%	761	10.8%
\$200,000+	466	7.3%	714	10.1%
Median Household Income	\$77,010		\$88,321	
Average Household Income	\$95,104		\$113,040	
Per Capita Income	\$35,490		\$41,902	

Population by Age	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
0 - 4	806	5.5%	896	5.1%	994	5.1%
5 - 9	973	6.7%	1,041	5.9%	1,134	5.8%
10 - 14	1,028	7.1%	1,131	6.4%	1,212	6.2%
15 - 19	958	6.6%	1,081	6.1%	1,168	5.9%
20 - 24	719	4.9%	870	4.9%	870	4.4%
25 - 34	1,509	10.3%	1,970	11.1%	2,191	11.1%
35 - 44	2,096	14.4%	2,288	12.9%	2,690	13.7%
45 - 54	2,533	17.4%	2,605	14.7%	2,591	13.2%
55 - 64	2,037	14.0%	2,716	15.4%	2,883	14.7%
65 - 74	1,166	8.0%	2,006	11.4%	2,456	12.5%
75 - 84	554	3.8%	790	4.5%	1,134	5.8%
85+	202	1.4%	278	1.6%	336	1.7%

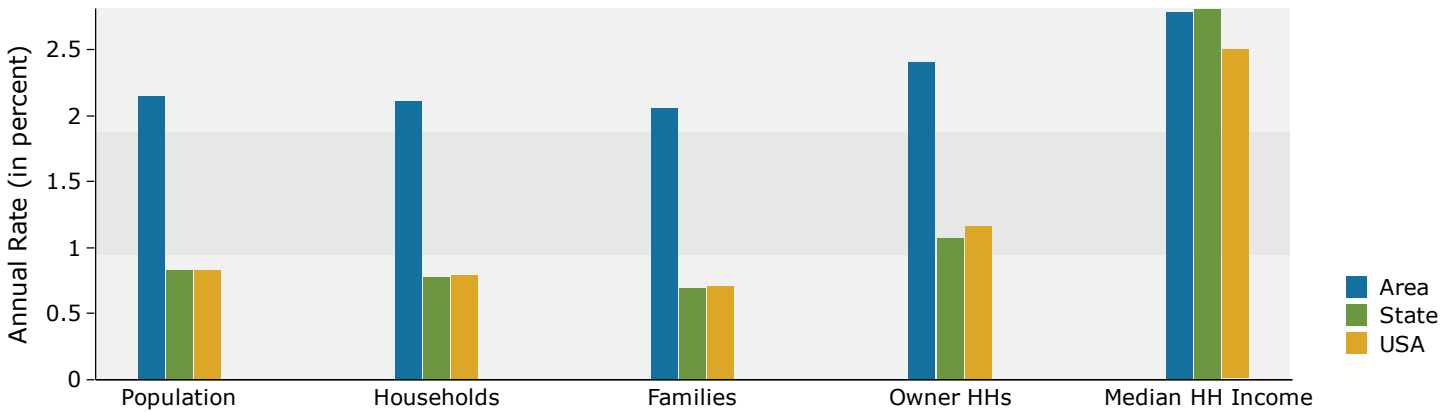
Race and Ethnicity	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
White Alone	11,404	78.2%	13,533	76.6%	14,744	75.0%
Black Alone	2,343	16.1%	2,852	16.1%	3,205	16.3%
American Indian Alone	66	0.5%	97	0.5%	122	0.6%
Asian Alone	204	1.4%	323	1.8%	438	2.2%
Pacific Islander Alone	5	0.0%	5	0.0%	6	0.0%
Some Other Race Alone	171	1.2%	282	1.6%	374	1.9%
Two or More Races	387	2.7%	581	3.3%	770	3.9%
Hispanic Origin (Any Race)	597	4.1%	971	5.5%	1,277	6.5%

**Data Note:** Income is expressed in current dollars.

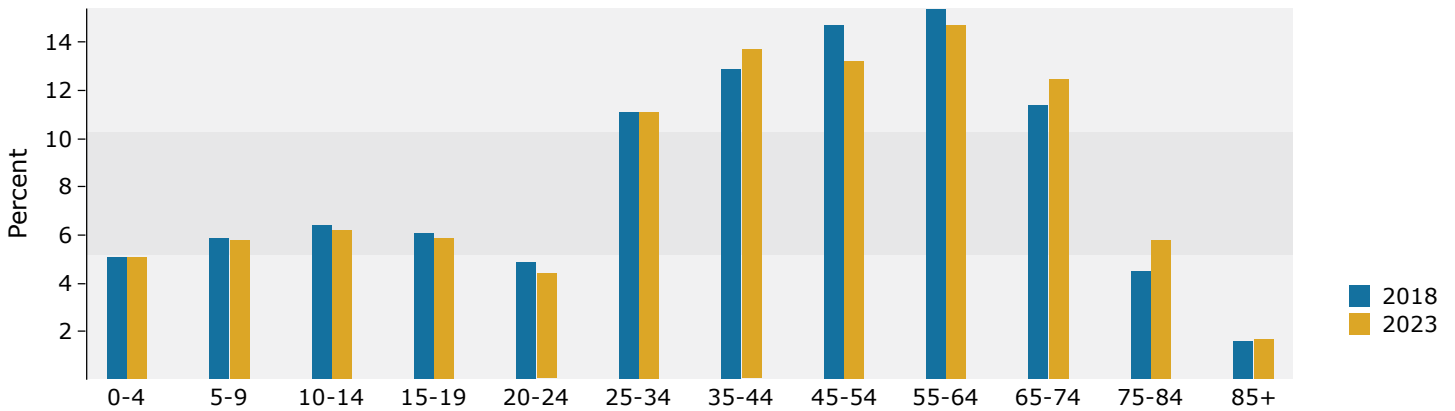
**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.



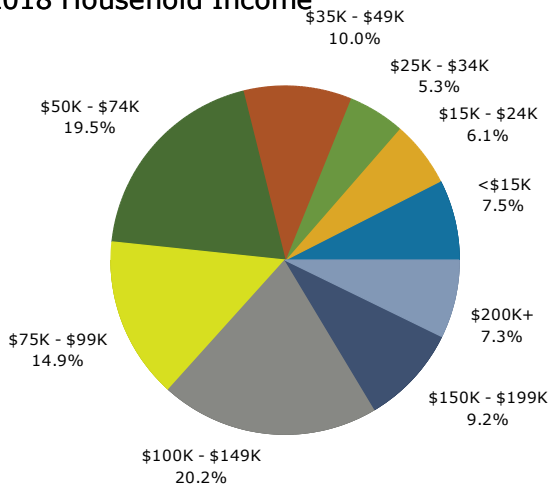
## Trends 2018-2023



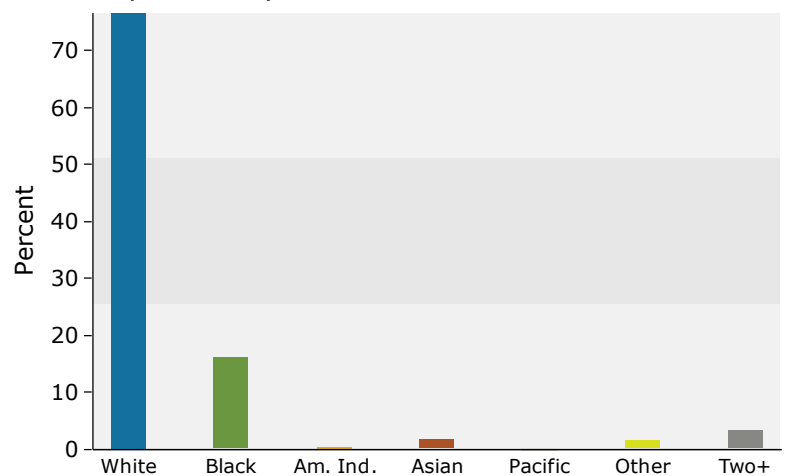
## Population by Age



## 2018 Household Income



## 2018 Population by Race



2018 Percent Hispanic Origin: 5.5%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.



# Demographic and Income Profile

18440 New Kent Hwy, Barhamsville, Virginia, 23011  
 Drive Time: 30 minute radius

Prepared by Janice Lewis, CCIM

Latitude: 37.45473  
 Longitude: -76.84078

Summary	Census 2010	2018	2023
Population	116,605	132,434	143,147
Households	44,560	50,496	54,643
Families	31,754	35,705	38,515
Average Household Size	2.48	2.50	2.51
Owner Occupied Housing Units	33,009	38,130	41,928
Renter Occupied Housing Units	11,551	12,367	12,715
Median Age	41.4	43.6	44.6
Trends: 2018 - 2023 Annual Rate	Area	State	National
Population	1.57%	0.83%	0.83%
Households	1.59%	0.78%	0.79%
Families	1.53%	0.70%	0.71%
Owner HHs	1.92%	1.08%	1.16%
Median Household Income	2.68%	2.81%	2.50%

Households by Income	2018		2023	
	Number	Percent	Number	Percent
<\$15,000	3,424	6.8%	3,014	5.5%
\$15,000 - \$24,999	3,216	6.4%	2,820	5.2%
\$25,000 - \$34,999	3,498	6.9%	3,114	5.7%
\$35,000 - \$49,999	5,485	10.9%	5,141	9.4%
\$50,000 - \$74,999	8,778	17.4%	8,641	15.8%
\$75,000 - \$99,999	7,143	14.1%	7,703	14.1%
\$100,000 - \$149,999	9,771	19.4%	12,094	22.1%
\$150,000 - \$199,999	4,412	8.7%	5,450	10.0%
\$200,000+	4,770	9.4%	6,667	12.2%
Median Household Income	\$77,261		\$88,171	
Average Household Income	\$100,920		\$119,083	
Per Capita Income	\$39,526		\$46,448	

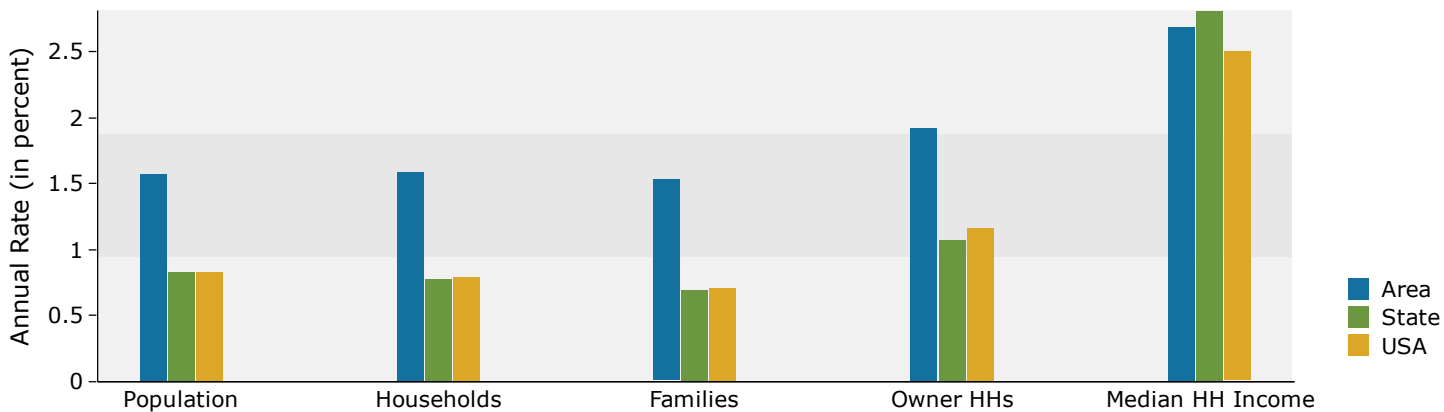
Population by Age	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
0 - 4	6,027	5.2%	6,156	4.6%	6,507	4.5%
5 - 9	6,551	5.6%	6,759	5.1%	7,058	4.9%
10 - 14	7,104	6.1%	7,381	5.6%	7,709	5.4%
15 - 19	8,838	7.6%	9,100	6.9%	9,504	6.6%
20 - 24	9,184	7.9%	10,002	7.6%	9,728	6.8%
25 - 34	12,051	10.3%	14,585	11.0%	15,242	10.6%
35 - 44	13,968	12.0%	14,267	10.8%	16,471	11.5%
45 - 54	16,986	14.6%	16,610	12.5%	16,149	11.3%
55 - 64	15,589	13.4%	18,909	14.3%	19,763	13.8%
65 - 74	11,450	9.8%	16,358	12.4%	19,150	13.4%
75 - 84	6,419	5.5%	8,809	6.7%	11,695	8.2%
85+	2,437	2.1%	3,497	2.6%	4,173	2.9%

Race and Ethnicity	Census 2010		2018		2023	
	Number	Percent	Number	Percent	Number	Percent
White Alone	90,717	77.8%	100,944	76.2%	106,997	74.7%
Black Alone	17,313	14.8%	19,611	14.8%	21,247	14.8%
American Indian Alone	642	0.6%	840	0.6%	979	0.7%
Asian Alone	2,923	2.5%	4,010	3.0%	5,055	3.5%
Pacific Islander Alone	111	0.1%	154	0.1%	180	0.1%
Some Other Race Alone	1,660	1.4%	2,410	1.8%	3,057	2.1%
Two or More Races	3,240	2.8%	4,465	3.4%	5,633	3.9%
Hispanic Origin (Any Race)	5,248	4.5%	7,747	5.8%	9,818	6.9%

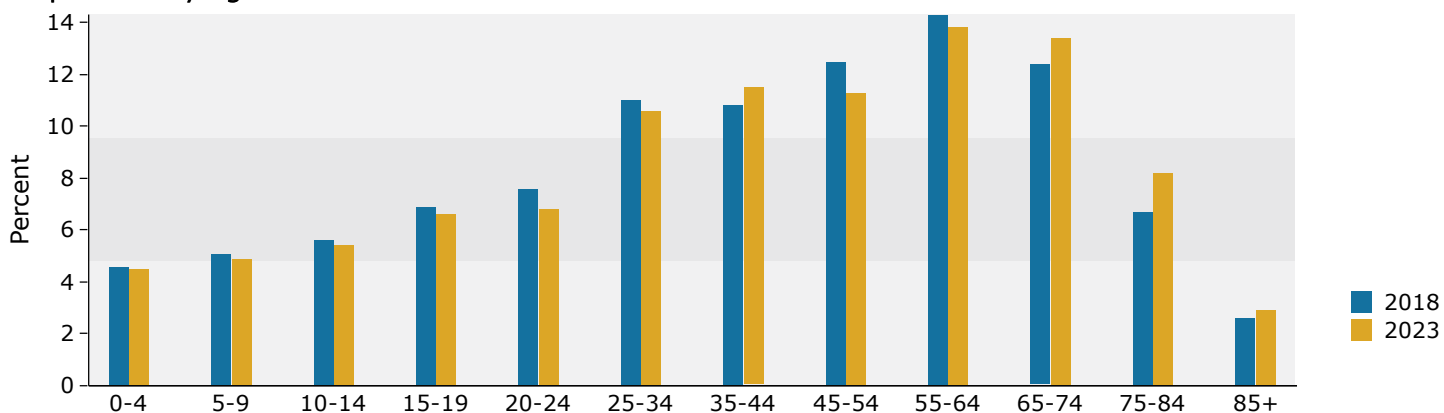
**Data Note:** Income is expressed in current dollars.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

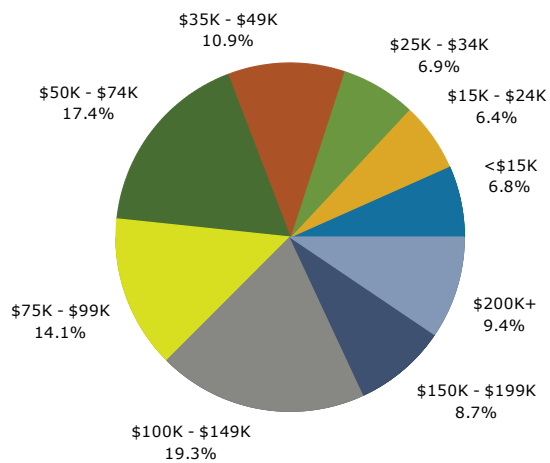
## Trends 2018-2023



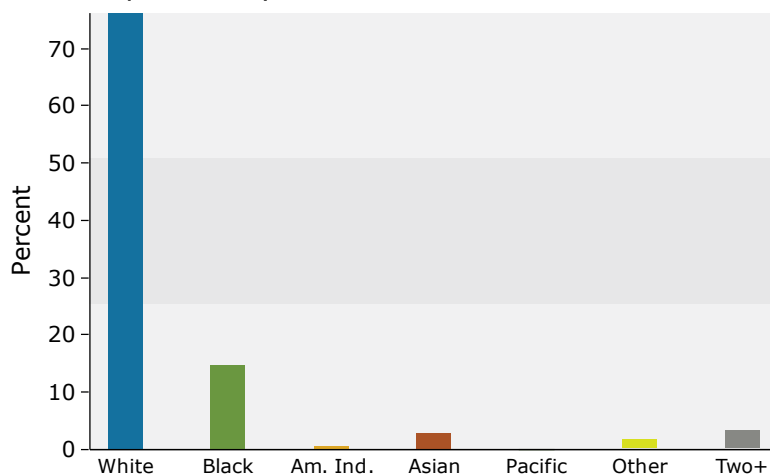
## Population by Age



## 2018 Household Income



## 2018 Population by Race



2018 Percent Hispanic Origin: 5.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

Sec. 98-62. - Table of land uses.

	Business	Economic Opportunity	Industrial	Conservation C-1	Agricultural A-1	Single-Family Residential R-O, R-OA, R-1, R-1A	General Residential R-2, R-2A	Multiple Family Residential R-3	Mobile Home Parks MHP
<b>Agricultural, Forestal and Conservation</b>									
Agriculture				P	P				
Agriculture, intensive					P				
Animal husbandry					P				
Farmers market	P	P		C	C				
Forestry	P	P	P	P	P				
Game preserve, conservation area				P	P				
Orchard & vineyard		P	C	P	P				
Portable sawmill				C	C				
Winery-farm	C	C		C	P				
Winery-commercial	C	P	P		P				
<b>Residential</b>									
Apartment		C						P	
Condominium		C						P	
Group care residential facility ≤ 8 residents					P	P	P	P	
Group care facility > 8 residents					C	C	C	P	
Mobile home parks									P
Senior housing	C	C					C	P	

Single-family conversion to two-family					C		C		
Single-family detached dwelling					P	P	P		
Single-family attached dwelling							P	P	
Transitional home					P	P	C	C	
<b>Business, Commercial Service</b>									
Agricultural equipment sales and service	P	P	P						
Amusement facility (indoor)	P	P							
Animal hospital (with outside runs)	P	P	P		C				
Animal hospital (without outside runs)	P	P	P		C				
Antique shop	P	P			C				
Automobile fueling stations	P	P	P						
Automobile sales and service	P	P							
Auto body and painting	C	P	P						
Auto retail parts sales-new & used	P	P							
Auto service stations, automobile repair services and garages	P	P	P						
Bank, Financial Institution	P	P	A						

Barber and beauty shop	P	P							
Bar, nightclub	P	A							
Bed and breakfast					P				
Bicycle sales and service	P	P							
Boat parts or accessories sales	P	P							
Boat sales and service	P	P							
Book, card shop	P	P							
Brew Pub	P	P							
Building Supply and Lumber Store ≤ 15,000 square feet (without exterior storage)	P	P							
Building Supply and Lumber Store ≤ 15,000 square feet (with exterior storage)	C	P							
Building Supply and Lumber Store >15,000 square feet (without exterior storage)	P	P	P						
Building Supply and Lumber Store > 15,000 square feet (with exterior storage)	C	P	P						
Car wash	P	P	A						

Childcare center, adult daycare center, day care center, preschool, nursery	P	P	P		C	C	C		
Clothing store, retail	P	P							
Commerce park	P	P	P						
Computer and data processing center and services	P	P	P						
Computer sales and service—retail (includes assembly using pre-manufactured parts)	P	P							
Conference center	P	P	P						
Contractor office or shop without outdoor storage	P	P	P		A				
Contractor office or shop with outdoor storage	C	P	P		C				
Mini supermarket, without gas pumps	P	P	A						
Copy center	P	P							
Drugstore	P	P							
Dry cleaning outlet	P	P							
Feed and seed store	P	P							
Florist shop	P	P							
Flour, feed mill		P	P		C				
Funeral home	P	P							
Gift, record and tobacco shop	P	P							

Group residential care facility	P	C			C		C		
Hand crafted goods, traditional crafts	P	P	P						
Hardware stores	P	P							
Home appliance sales and service	P	P							
Hotel, motel	P	P							
Household furniture/furnishings sales	P	P							
Industrial supply store	C	P	P						
Inn ≤ 10 rooms (includes tourist home)	P				C				
Inn >10 rooms (includes tourist home)	P	P			C				
Kennel, commercial	P	P			C				
Laundromat	P	P							
Machine sales and indoor service	P	P	P						
Mailing Services Center	P	P	P						
Manufactured Home Sales		P	P						
Micro-brewery	P	P	P		P				
Mini-storage warehouse	C	C	P						
Recreational Vehicle (RV) sales & service	P	P							



Nursing, convalescent, or rest home	P	C					P		
Personal service and hygiene establishment	P	P							
Photography, dance, music studio	P	P							
Plant nursery, garden center ≤ 15,000 square feet	P	P			C				
Plant nursery, garden center > 15,000 square feet	C	P	P						
Plumbing and electrical supply outlet	P	P	P						
Professional office	P	P	P						
Rental center	P	P	P						
Restaurant (sit-down)	P	P	P						
Restaurant (drive-thru)	P	P	C						
Restaurant (with drive-in window)	P	P							
Retail bakery	P	P							
Retail establishment ≤ 30,000 sq. ft.	P	P							
Retail establishment over 30,000 sq. ft.	C	P							
Shopping center 15,001—30,000 sq. ft.	P	P							

Shopping center over 30,000 sq. ft.	C	P							
Spa, day spa	P	P							
Studio	P	P							
Theater	P	P							
Truck Fueling Stations	C	P	P						
Upholstery shop	P	P	P						
<b>Industrial, Manufacturing, Processing, and Storage</b>									
Asphalt mixing plant			C						
Boatbuilding, boat yard		P	P						
Brick manufacture			C						
Cabinet, furniture manufacture	C	P	P						
Cement, lime and gypsum manufacture			C						
Distillation of ethanol from grain			C		C				
Distillery	C	C	P		P				
Dry Cleaning Plant	C	C	P						
Electrical and electronic device manufacture and assembly		P	P						
Laboratory (testing, medical, scientific, pharmaceutical)		P	P						
Machine and welding shop	C	C	P						

General Manufacturing	C	C	P						
Meat, poultry, fish processing without on-site slaughter		C	P						
Meat, poultry, fish processing with on-site slaughter			C						
Monumental stone work			P		C				
Office/construction trailer storage yard		C	P		C				
Printing plant	C	P	P						
Recycling center/plant	C	P	P						
Resource extraction		C	C		C				
Salvage yard, automobile graveyard			P						
Sawmill		C	P		P				
Warehouse		P	P						
Wholesale business and distribution center		P	P						
Wood preserving operation			C						
Wood yard			P						
<b>Public, Semipublic, Institutional, Recreational</b>									
Amusement park	C	C							
Animal shelter	C	C	P	C	C				
Amusement facility, outdoor	P	P			C				

Archery, firearms, paintball range—indoor	P	P	P		C				
Archery, firearms, paintball range—outdoor	C	C	P		C				
Assembly hall, club, lodge	P	P			C				
Campground		C		C	C				
Cemetery, columbarium	P	C	C		C	C	C	C	
Place of Worship	P	P	A		P	P	P	P	
Clinic or emergency care center	P	P	A						
Communications facility tower-radio, cellular ≤ 75 feet	P	P	P		P				
Communications facility tower-radio, cellular 75 ≥ 200 feet	C	C	P		C				
Communications facility tower-radio, cellular < 200 feet	C	C	C		C				
Community center	P	P			C	A	A	A	A
Construction debris landfill			C		C				
Correctional facility			C						
Educational institution, K-12 school	P	P			P	P	P	P	
Equestrian facility	P	P	C		C				
Golf course		P			P	C			
Government office	P	P	P		P		P		

Health and fitness center	P	P	A						
Higher education institution	P	P			C				
Horse racing track	C	P	C		C				
Hospital or medical center facility	P	P			P				
Hunt club				C	C				
Library	P	P			P		P	P	
Park,	P	P		C	P	P	P	P	P
School-trade, vocational	P	P	P						
Stable-commercial	C	C			C				
Steeplechase					C				
Theme park, amphitheater, stadium	C	C	C		C				
Timeshare Resort		C						C	
Turkey shoot					C				
Waste Transfer Station			C		C				
Wildlife preserve, conservation area				P	C				
Zoological garden		C		C	C				
<b>Transportation</b>									
Airplane hangar —commercial			C						
Airplane hangar —private			C		C				
Airplane landing strip		C	C		C				

Airport			C						
Commercial Pier	C	P	P						
Individual pier	C	P	C	C	P				
Boat launch ramp	P	P	P	P	P				
Bus station/terminal		C	C						
Commuter parking	P	P	P		C				
Freight terminal			P						
Heliport		C	P		C				
Helipad	C	C	P						
Parking lot, public	P	P	P						
Marina, boatel commercial	C	P		C	P				
Marina, private				C	P				
Motor vehicle rental	P	P	P						
Trucking terminal			P						
Truck stop (includes fuel sales and prepared food)	C	C	C						
<b>Utilities</b>									
Public utilities/railroads, transmission lines, impoundment	C	C	C	C	C	C	C	C	C
Energy generation facility			C						

P = Permitted

C = Requires Conditional Use Permit

A = Permitted as an Accessory Use

(1) The size limitations contained herein apply regardless of use; the specific use itself must be permitted within the district in

which it is located.

- (2) The specific uses within a shopping center must be permitted within the district in which it is located.

(Ord. No. O-01-07, § C, 1-16-2007; Ord. No. O-15-08(R2), 1-12-2009; Ord. No. O-07-12, 7-9-2012; Ord. No. O-14-16, 12-12-2016; Ord. No. O-01-17(R1), 3-29-2017; Ord. No. O-24-17, 3-13-2018)

## AGENCY DISCLOSURE

In a real estate transaction, when the Agent represents the:

Seller/Landlord:

then an Agent under a listing agreement with a seller acts as the agent for the seller. The listing company and all of its broker/agents, and the selling company and all of its agents as subagents of the seller, would owe their fiduciary duties to the seller. The broker and broker's agents may still provide buyer/tenants, as customers, with information about properties and available financing, may show them properties, and may assist them in preparing an offer to purchase, option or lease a particular property.

Buyer/Tenant:

then an Agent under a contract with a buyer acts as the agent for that buyer only, as a "Buyer/Broker/Agent," and the Agent is not the seller's agent, even if the Purchase Contract provides that the Seller or the Listing Broker will pay the Agent for the services rendered to the buyer/tenant. An Agent acting as the buyer's/tenant's agent must disclaim sub agency if offered and must disclose the Buyer/Tenant Broker/Agent relationship when dealing with the seller's/landlord's Agent or the Seller/Landlord. The Buyer/Tenant Broker/Agent owes its fiduciary duties to the buyer/tenant.

Buyer and Seller (Acting as a Dual Agent):

then an Agent, either acting directly or through one or more of the brokerage firm's other Agents, may be the Agent of both the buyer and the seller, but only if the scope of the agency is limited by a written agreement and only with the express knowledge and written consent of both the buyer and the seller. An Agent representing both the buyer and the seller must disclose all information regarding the agency relationship, including the limitation on the Agent's ability to represent either party fully and exclusively. The Agent must not disclose to either party, without the prior consent of the party adversely affected by the disclosure, any information obtained within the confidentiality and trust of the fiduciary relationship. As an example, the Agent must not tell the buyer that the seller will accept a price lower than the listing price, nor tell the seller that the buyer will pay a price offered, without the prior consent of the party adversely affected by the disclosure.

Campana Waltz Commercial Real Estate, LLC is the \_\_\_\_\_ Listing Broker, \_\_\_\_\_ Buyer Broker, \_\_\_\_\_ Dual Agent for the property submitted in this information package.

Acknowledged by:

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Campana Waltz Commercial Real Estate, LLC