

The Med



Offering Memorandum: NNN Medical Building - Fully Leased

\$1,700,000

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THE PROPERTY

2942 N 7TH AVENUE PHOENIX, AZ

Due to its exceptional location fundamentals, The Med presents an excellent opportunity for an investor to acquire a 100% leased asset situated in one of the most highly sought-after trade areas in Arizona.

Property Summary

- 5,013 sf, Medical Office Building
- Built 2009
- 100% Occupancy
- Zoning: C-N

Sale Price

\$1,700,000

ABOUT THE PROPERTY



Avison Young has been retained as the exclusive representative to offer qualified investors the opportunity to acquire the fee simple interest in The Med (the "Property"). Completed in 2009, The Med is a 5,013 sf medical office building that offers investors the ability to own one of the newest buildings near St. Joseph's Hospital and Medical Center. The Med is 100% leased to 2 strong credit tenants: Banner Physical Therapy (Select PT) and Foot and Ankle Clinics of Arizona. The suites are in great condition including a \$39,000 tenant improvement in suite 102. Located just north of Thomas and 7th Ave, The Med is situated facing St. Joseph's Hospital and Medical Center. This location is in demand for medical providers looking to be next to the hospital.

The property has excellent visibility and frontage along 7th Avenue, a major arterial commuter thoroughfare, which features more than 29,400 vehicles each day. Additionally, The Med prospers from the dense and affluent surrounding neighborhood demographics with over 442,000 residents and over 334,500 employees located within a five-mile radius.

TENANT OVERVIEW

Banner Health.

BANNER PHYSICAL THERAPY

Banner Physical Therapy offers a variety of physical therapy, occupational therapy and specialized services that will improve your mobility, promote your well-being and get you back to work, athletics, activities and life. They have been in the building since 2010 and have exercised 2 of their 3 options to renew.





Foot and Ankle Clinics of Arizona provide patients the best and most effective treatment options for their podiatric problems. They develop high quality, personalized treatment programs that address both an individual's foot and ankle needs as well as their personal lifestyle and goals. They operate 8 locations across Metro Phoenix including a surgery center. They handle everything from diagnostics to treatment all in the same location.





PROPERTY LOCATION



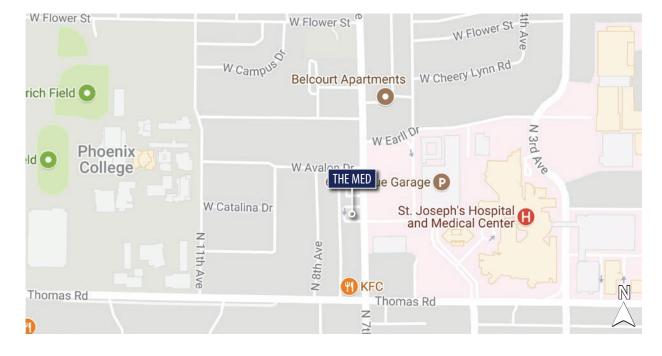


PROPERTY LOCATION



The Med is located on the east side of N 7th Ave. mid-block between two other major arteries, Thomas Road and Osborn Road, and two blocks east of Central Avenue. It is a newer building compared to most similar product nearby. The area has a wide variety of healthcare facilities and accommodations and is more walkable than most of Metro Phoenix. Major medical facilities within a mile of The Med include St. Joseph's Hospital, 333 Medical Building, and Osborn Medical Plaza with another cluster of high-quality facilities two miles southeast. To the west of the property is the Phoenix College campus. The Med is located just a half mile from Park Central, a new office and retail complex providing great restaurant, hotels and bars.

The surrounding districts are a mix of residential, commercial, and medical facilities centrally located less than two miles north of Downtown Phoenix and walking distance to historic Encanto Park. By Phoenix standards, this is a densely populated, central location that is easily accessible from anywhere in the Valley. Several major freeway interchanges are all within a short drive, including I-17 & Grand Ave two miles to the west, 1-10 a mile south, and Highway 51 directly east 2 ½ miles. This interchange is also the location of Phoenix Children's Hospital, another top-notch medical facility in the area. The demographic profile of surrounding neighborhoods is one that reflects a middle and upper-middle class population, with an average age of 39 and a median income of \$62,366. Residents have higher than average levels of education with 41% holding a college degree. Nearly 10% of households are considered affluent. Residents within one mile, according to Esri's Business Analyst Online, spend \$5,755 annually on healthcare services not including insurance expenditures, ranking higher than average for spending compared to residents 3 or 5-miles from the property.









The Med is located in Encanto Village, a centrally located area in Phoenix, Maricopa County, Arizona with a population of 62,223. Persons the age of 65 years or older make up 8% of that population. The total number of households is 21,100 with 2 people per household on average. The median age of the current population is 39 with 14,180 people being married and 29,026 being single. The employment numbers show that there are 81.29% white collar employees and 18.71% blue collar employees in Encanto Village.

1-Mile Radius



Population

15,901





Average Household Income

\$89,031

Daytime Employment

32,159

3-Mile Radius



Population

173,698



Average Household Încome

\$62,366



Employment

196,416

5-Mile Radius

Population

442,513



Average Household

\$64,840



Employment

334,551

PROPERTY LOCATION

Encanto Village is one of the 15 urban villages that make up the City of Phoenix, in Arizona. The village includes the city's midtown and uptown districts, as well as the popular Encanto neighborhood, its namesake. There are four major hospitals located in Encanto Village: St. Joseph's Hospital and Medical Center, Phoenix VA Health Care System, Phoenix Children's Hospital, and Abrazo Arizona Heart Hospital.

St. Joseph's Hospital and Medical Center



Located adjacent to The Med, Dignity Health St. Joseph's Hospital and Medical Center is a hospital in Phoenix, Arizona operated by Dignity Health. St. Joseph's is a 607-bed, not-for-profit hospital that provides a wide range of health, social and support services. It is home to the Barrow Neurological Institute, the world's largest dedicated neurosurgical center and a renowned leader in neurosurgical training, research, and patient care.

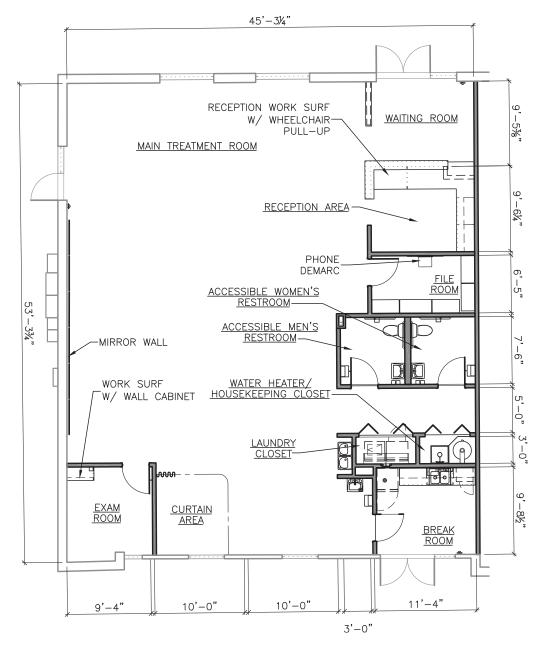




FLOOR PLAN

Suite 101

- 2,413 sf
- Built-out Medical Space
- Occupied by Banner Physical Therapy



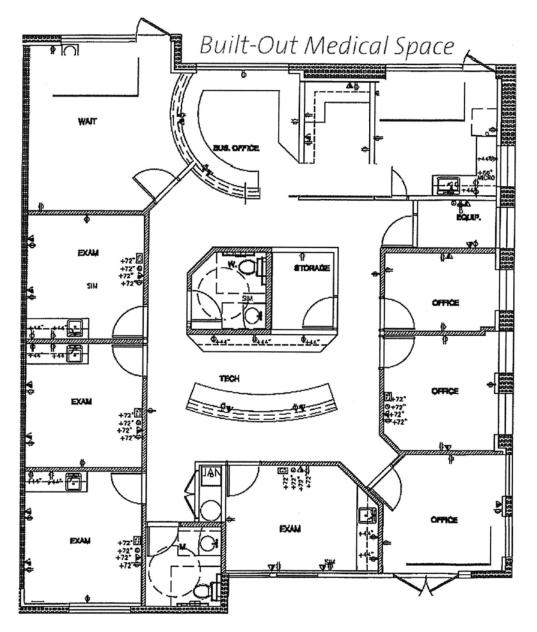




FLOOR PLAN

Suite 102

- 2,600 sf
- Built-out Medical Space
- Occupied by Foot & Ankle Clinics of Arizona









THE MARKET



Phoenix Market

Phoenix has a well-deserved reputation as a health and wellness leader, with growing patient demand and a diverse array of clinics and medical offices spread widely around the Valley. The metro area ranks as the 13th largest medical real estate market in the US with 18.6 million square feet (msf) of inventory according to healthcare real estate data provider Revista.

With a large patient base for healthcare services combined with relatively low rent compared to other US markets, Phoenix is attracting increased investor interest in its healthcare real estate. The Metro ranks 12th in the nation by transaction volume while its average NNN rent of \$20.16 ranks 57th nationally. Rent growth is currently running 2.7% year-over-year. Construction activity puts Phoenix at #4 in the US with 1.5 msf currently underway. The market absorbed 247,375 sf of space this past year.

While the subject property is considered by CoStar to be in the Northwest Phoenix Submarket, it lies on the southeast border adjacent to the smaller Midtown Submarket. Given the location and features of this particular building, Midtown provides a fairer assessment of the local market than the much larger, more diverse Northwest Phoenix Submarket. Rents are up by 3% on average to \$26.47 per square foot in the immediate area, and \$20.16 in the broader market.

Months on the market has fallen to 7.6 in the submarket and months to lease at 5.6, is the lowest in a decade. Major medical facilities within a mile of The Med include St. Joseph's Hospital, 333 Medical Building, and Osborn Medical Plaza with another cluster of high-quality facilities two miles southeast.





Demographic and Income Profile

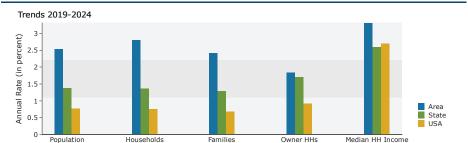
2942 N 7th Ave, Phoenix, Arizona, 85013 Prepared by Esri Ring: 1 mile radius

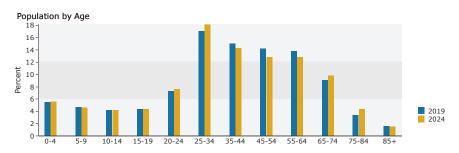
					Longitude.	-112.08308
Summary	Ce	nsus 2010		2019		2024
Population		13,572		15,901		18,019
Households		6,645		7,877		9,038
Families		2,739		3,067		3,454
Average Household Size		2.03		2.01		1.99
Owner Occupied Housing Units		3,121		3,414		3,738
Renter Occupied Housing Units		3,524		4,464		5,300
Median Age		38.7		39.4		38.8
Trends: 2019 - 2024 Annual Rate		Area		State		National
Population		2.53%		1.37%		0.77%
Households		2.79%		1.36%		0.75%
Families		2.41%		1.28%		0.68%
Owner HHs		1.83%		1.69%		0.92%
Median Household Income		3.32%		2.59%		2.70%
			20	019	20	024
Households by Income			Number	Percent	Number	Percent
<\$15,000			822	10.4%	698	7.7%
\$15,000 - \$24,999			592	7.5%	557	6.2%
\$25,000 - \$24,999			625	7.9%	603	6.7%
\$35,000 - \$34,999			1,296	16.5%	1,375	15.2%
\$50,000 - \$74,999			1,339	17.0%	1,542	17.1%
\$75,000 - \$74,999			811	10.3%	1,002	11.1%
\$100,000 - \$149,999			1,245	15.8%	1,617	17.9%
			486	6.2%	719	8.0%
\$150,000 - \$199,999			486 661	8.4%	923	10.2%
\$200,000+			991	8.4%	923	10.2%
			+50.000		+50.450	
Median Household Income			\$58,999		\$69,450	
Average Household Income			\$89,031		\$102,767	
Per Capita Income			\$44,518		\$51,993	
	Census 20			019		024
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	810	6.0%	869	5.5%	1,000	5.6%
5 - 9	619	4.6%	747	4.7%	836	4.6%
10 - 14	612	4.5%	664	4.2%	760	4.2%
15 - 19	609	4.5%	702	4.4%	766	4.3%
20 - 24	907	6.7%	1,158	7.3%	1,361	7.6%
25 - 34	2,406	17.7%	2,712	17.1%	3,277	18.2%
35 - 44	2,221	16.4%	2,382	15.0%	2,575	14.3%
45 - 54	2,209	16.3%	2,253	14.2%	2,309	12.8%
55 - 64	1,849	13.6%	2,188	13.8%	2,313	12.8%
65 - 74	710	5.2%	1,440	9.1%	1,761	9.8%
75 - 84	409	3.0%	536	3.4%	794	4.4%
85+	210	1.5%	248	1.6%	266	1.5%
	Census 20	10	20	19	20	024
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	9,719	71.6%	10,538	66.3%	11,478	63.7%
Black Alone	954	7.0%	1,423	8.9%	1,813	10.1%
American Indian Alone	505	3.7%	663	4.2%	781	4.3%
Asian Alone	444	3.3%	633	4.0%	808	4.5%
Pacific Islander Alone	24	0.2%	30	0.2%	36	0.2%
Some Other Race Alone	1,387	10.2%	1,856	11.7%	2,185	12.1%
Two or More Races	539	4.0%	758	4.8%	917	5.1%
Hispanic Origin (Any Race) Note: Income is expressed in current dollars.	3,706	27.3%	4,821	30.3%	5,684	31.5%

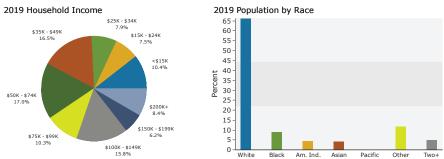
Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Ring: 1 mile radius

Prepared by Esri







2019 Percent Hispanic Origin: 30.3%

June 10, 2020 Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024

June 10, 2020

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024.



Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Prepared by Esri Ring: 3 mile radius

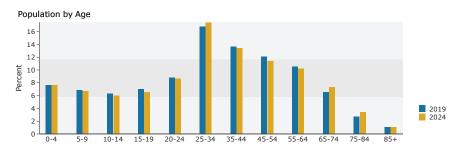
					Longitude:	-112.08308
Summary	Cei	nsus 2010		2019		2024
Population		148,633		173,698		190,201
Households		56,412		67,200		74,914
Families		28,624		32,336		35,078
Average Household Size		2.52		2.48		2.44
Owner Occupied Housing Units		21,798		23,940		26,578
Renter Occupied Housing Units		34,614		43,260		48,336
Median Age		31.8		32.8		33.0
Trends: 2019 - 2024 Annual Rate		Area		State		National
Population		1.83%		1.37%		0.77%
Households		2.20%		1.36%		0.75%
Families		1.64%		1.28%		0.68%
Owner HHs		2.11%		1.69%		0.92%
Median Household Income		3.63%		2.59%		2.70%
			20	19	20	24
Households by Income			Number	Percent	Number	Percent
<\$15,000			12,109	18.0%	10,937	14.6%
\$15,000 - \$24,999			8,720	13.0%	8,348	11.1%
\$25,000 - \$34,999			7,324	10.9%	7,158	9.6%
\$35,000 - \$49,999			10,066	15.0%	10,953	14.6%
\$50,000 - \$74,999			11,157	16.6%	13,224	17.7%
\$75,000 - \$99,999			6,594	9.8%	8,409	11.2%
\$100,000 - \$149,999			6,410	9.5%	8,852	11.8%
\$150,000 - \$199,999			2,422	3.6%	3,643	4.9%
\$200,000+			2,398	3.6%	3,390	4.5%
1			,		.,	
Median Household Income			\$41,892		\$50,076	
Average Household Income			\$62,366		\$73,451	
Per Capita Income			\$24,460		\$29,225	
	Census 20	010	20	19	20)24
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	12,449	8.4%	13,277	7.6%	14,550	7.6%
5 - 9	11,115	7.5%	11,895	6.8%	12,656	6.7%
10 - 14	9,895	6.7%	10,975	6.3%	11,447	6.0%
15 - 19	11,068	7.4%	12,142	7.0%	12,528	6.6%
20 - 24	12,106	8.1%	15,237	8.8%	16,636	8.7%
25 - 34	25,561	17.2%	29,193	16.8%	33,366	17.5%
35 - 44	21,955	14.8%	23,761	13.7%	25,518	13.4%
45 - 54	19,757	13.3%	21,090	12.1%	21,755	11.4%
55 - 64	13,795	9.3%	18,236	10.5%	19,381	10.2%
65 - 74	6,162	4.1%	11,382	6.6%	13,854	7.3%
75 - 84	3,320	2.2%	4,669	2.7%	6,497	3,4%
85+	1,449	1.0%	1,840	1.1%	2,015	1.1%
	Census 20	010	20	19	20	024
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	87,264	58.7%	95,876	55.2%	101,690	53.5%
Black Alone	10,736	7.2%	14,874	8.6%	17,831	9,4%
American Indian Alone	6,132	4.1%	7,803	4.5%	8,864	4.7%
Asian Alone	4,435	3.0%	5,957	3.4%	7,127	3,7%
Pacific Islander Alone	280	0.2%	344	0.2%	393	0.2%
Some Other Race Alone	33,849	22.8%	41,106	23.7%	45,373	23.9%
Two or More Races	5,937	4.0%	7,738	4.5%	8,924	4.7%
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Hispanic Origin (Any Race)	75,407	50.7%	90,507	52.1%	100,332	52.8%
a Note: Income is expressed in current dollars.						

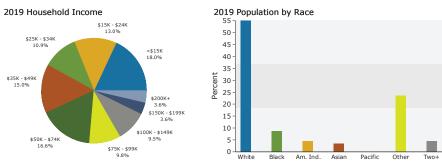
Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Ring: 3 mile radius

Prepared by Esri







2019 Percent Hispanic Origin: 52.1%

June 10, 2020

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024

June 10, 2020



Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024



Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Prepared by Esri Ring: 5 mile radius

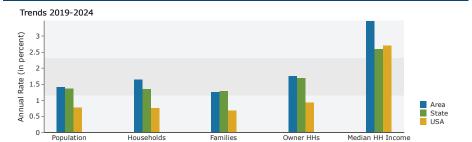
					Longitude:	-112.08308	
Summary	Cer	nsus 2010		2019		2024	
Population		392,815		442,513		474,699	
Households		137,522		156,212		169,496	
Families		78,329		85,525		91,041	
Average Household Size		2.74		2.71		2.69	
Owner Occupied Housing Units		61,504		65,988		71,967	
Renter Occupied Housing Units		76,018		90,223		97,529	
Median Age		31.2		32.0		32.4	
Trends: 2019 - 2024 Annual Rate		Area		State		National	
Population		1.41%		1.37%		0.77%	
Households		1.65%		1.36%		0.75%	
Families		1.26%		1.28%		0.68%	
Owner HHs		1.75%		1.69%		0.92%	
Median Household Income		3.48%		2.59%		2.70%	
ricular riodscriota fricorne		3.1070	20	19	20	024	
Households by Income			Number	Percent	Number	Percent	
<\$15,000			27,500	17.6%	24,377	14.4%	
\$15,000 - \$24,999			20,511	13.1%		11.3%	
					19,179		
\$25,000 - \$34,999			17,331	11.1%	16,606	9.8%	
\$35,000 - \$49,999			23,380	15.0%	24,841	14.7%	
\$50,000 - \$74,999			26,313	16.8%	30,410	17.9%	
\$75,000 - \$99,999			14,203	9.1%	17,758	10.5%	
\$100,000 - \$149,999			14,833	9.5%	19,775	11.7%	
\$150,000 - \$199,999			5,248	3.4%	7,596	4.5%	
\$200,000+			6,894	4.4%	8,953	5.3%	
Median Household Income			\$41,966		\$49,792		
Average Household Income			\$64,840		\$75,498		
Per Capita Income			\$23,200		\$27,245		
	Census 20			19		024	
Population by Age	Number	Percent	Number	Percent	Number	Percent	
0 - 4	34,492	8.8%	35,661	8.1%	38,292	8.1%	
5 - 9	31,676	8.1%	32,619	7.4%	34,366	7.2%	
10 - 14	28,762	7.3%	30,673	6.9%	31,793	6.7%	
15 - 19	31,085	7.9%	32,573	7.4%	33,342	7.0%	
20 - 24	31,514	8.0%	38,701	8.7%	40,944	8.6%	
25 - 34	62,185	15.8%	70,830	16.0%	78,175	16.5%	
35 - 44	55,027	14.0%	56,263	12.7%	60,108	12.7%	
45 - 54	49,210	12.5%	50,901	11.5%	51,648	10.9%	
55 - 64	34,764	8.8%	44,365	10.0%	46,167	9.7%	
65 - 74	18,141	4.6%	29,462	6.7%	34,400	7.2%	
75 - 84	10,901	2.8%	13,946	3.2%	18,360	3.9%	
85+	5,058	1.3%	6,520	1.5%	7,105	1.5%	
	Census 20			19		024	
Race and Ethnicity	Number Percent			Number Percent		Number Percent	
White Alone	229,207	58.3%	244,322	55.2%	255,036	53.7%	
Black Alone	25,034	6.4%	32,819	7.4%	38,137	8.0%	
American Indian Alone	13,202	3.4%	16,094	3.6%	17,856	3.8%	
Asian Alone	9,352	2.4%	15,094	2.8%	14,453	3.8%	
Pacific Islander Alone	- 1	0.2%	12,202 717	0.2%	14,453 797		
	610	25.5%	117,571	26.6%		0.2%	
	100,238				127,310	26.8% 4.4%	
Some Other Race Alone	15 172	2.00/					
Two or More Races	15,172	3.9%	18,789	4.2%	21,111	4.4%	

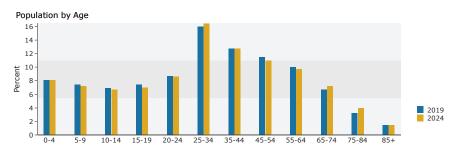
June 10, 2020

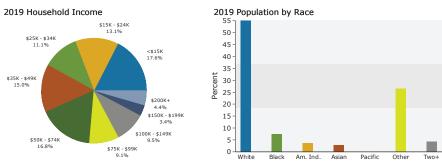
Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Ring: 5 mile radius

Prepared by Esri







2019 Percent Hispanic Origin: 56.6%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024

June 10, 2020



Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024



Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Ring: 10 mile radius Longitude: -112.08308

Summary	Cen	sus 2010		2019		2024
Population		1,201,023		1,350,539		1,446,127
Households		418,145		470,975		506,275
Families		260,209		284,447		302,083
Average Household Size		2.82		2.81		2.80
Owner Occupied Housing Units		220,675		238,175		258,302
Renter Occupied Housing Units		197,470		232,800		247,973
Median Age		31.0		32.1		32.6
Trends: 2019 - 2024 Annual Rate		Area		State		National
Population		1.38%		1.37%		0.77%
Households		1.46%		1.36%		0.75%
Families		1.21%		1.28%		0.68%
Owner HHs		1.64%		1.69%		0.92%
Median Household Income		2.61%		2.59%		2.70%
			2	019	20	24
Households by Income			Number	Percent	Number	Percent
<\$15,000			63,955	13.6%	55,470	11.0%
\$15,000 - \$24,999			53,792	11.4%	48,551	9.6%
\$25,000 - \$34,999			50,479	10.7%	46,711	9.2%
\$35,000 - \$49,999			71,121	15.1%	72,898	14.4%
\$50,000 - \$74,999			86,687	18.4%	96,609	19.1%
\$75,000 - \$99,999			51,168	10.9%	62,042	12.3%
\$100,000 - \$149,999			53,112	11.3%	69,529	13.7%
\$150,000 - \$199,999			17,766	3.8%	25,449	5.0%
\$200,000+			22,888	4.9%	29,008	5.7%
Median Household Income			\$48,910		\$55,640	
Average Household Income			\$71,364		\$82,427	
Per Capita Income			\$25,012		\$28,974	
	Census 20	10	2019		2024	
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	102,935	8.6%	106,869	7.9%	114,938	7.9%
5 - 9	96,190	8.0%	100,140	7.4%	106,384	7.4%
10 - 14	90,559	7.5%	94,293	7.0%	100,373	6.9%
15 - 19	96,983	8.1%	96,626	7.2%	100,525	7.0%
20 - 24	98,860	8.2%	112,967	8.4%	117,085	8.1%
25 - 34	186,921	15.6%	223,525	16.6%	239,901	16.6%
35 - 44	162,839	13.6%	169,529	12.6%	187,036	12.9%
45 - 54	150,134	12.5%	152,056	11.3%	153,982	10.6%
55 - 64	109,635	9.1%	137,859	10.2%	140,555	9.7%
65 - 74	59,278	4.9%	94,494	7.0%	108,145	7.5%
75 - 84	33,269	2.8%	43,989	3.3%	57,172	4.0%
85+	13,422	1.1%	18,194	1.3%	20,032	1.4%
	Census 20	10	2	019	20	24
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	725,679	60.4%	768,615	56.9%	797,780	55.2%
Black Alone	89,045	7.4%	115,526	8.6%	133,335	9.2%
American Indian Alone	31,801	2.6%	38,378	2.8%	42,374	2.9%
Asian Alone	31,237	2.6%	41,266	3.1%	49,017	3.4%
Pacific Islander Alone	2,276	0.2%	2,646	0.2%	2,931	0.2%

274,618

46,367

590,143

22.9%

3.9%

49.1%

326,011

58.097

691,643

24.1%

4.3%

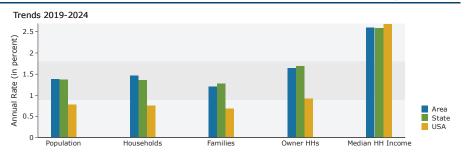
51.2%

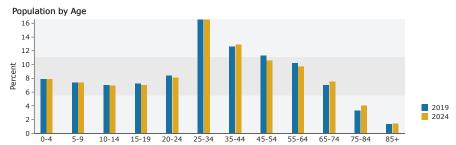
Prepared by Esri

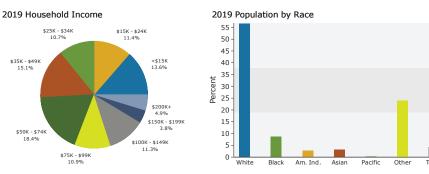
Demographic and Income Profile

2942 N 7th Ave, Phoenix, Arizona, 85013 Ring: 10 mile radius

Prepared by Esri Longitude: -112.08308







2019 Percent Hispanic Origin: 51.2%

June 10, 2020

24.6%

4.5%

52.3%

355,211

65,480

756,184

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024

June 10, 2020



Some Other Race Alone

Hispanic Origin (Any Race)

Data Note: Income is expressed in current dollars.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024.

Two or More Races

O3 CONFIDENTIALITY AGREEMENT



CONFIDENTIALITY AGREEMENT

In connection with your consideration of a possible acquisition of THE MED (the "Property") you have requested certain non-public financial and other information concerning the Property. As a condition to your being furnished such information, you agree to treat said information, which is furnished to you (herein collectively referred to as the "Evaluation Material") in accordance with the provisions of this letter. You additionally agree that nothing contained herein shall be construed to require AVISON YOUNG - ARIZONA, LTD (Avison Young) or GARNETT CAPITAL (ARIZONA) CORPORATION, AN ARIZONA CORPORATION (Garnett Capital) to disclose the content(s) of any Evaluation Material, nor does Avison Young, make any representations as to the accuracy or reliability of the Evaluation Material.

The term "Evaluation Material" does not include information which (i) is already in your possession, provided that such information is not known by you to be subject to another confidentiality agreement; or (ii) becomes generally available to the public other than as a result of a disclosure by you or your directors, officers, employees, agents or advisors; or (iii) becomes available to you on a non-confidential basis from a source other than Avison Young, provided that such source is not known by you to be bound by a Confidentiality Agreement.

You hereby agree that the Evaluation Material will be used solely for the purpose of evaluating a possible transaction, and that such information will be kept confidential by you and your advisors; provided, however that (i) any of such information may be disclosed to your directors, officers and employees and representatives of your advisors who need to know such information for the purpose of evaluating any such possible transaction, Garnett Capital and yourself (it being understood that such directors, officers, employees and representatives shall be informed by you of the confidential nature of such information and shall be directed by you to treat such information confidentially), and (ii) any disclosure of such information may be made to which Garnett Capital consents in writing. You agree that you will be responsible for any breach of this agreement by you, including any breach by any of your directors, officers, employees or advisors.

In order to help insure that the daily operational integrity of the project is maintained, you hereby agree not to contact employees or contractors of Garnett Capital without the prior written authorization of Avison Young. You will not contact any tenants or contractors of the THE MED without prior written authorization of Avison Young. You will not tour or visit the THE MED without being accompanied by a representative of Avison Young. You will not and will direct such directors, officers, employees, representatives and advisors not to disclose to any person either the fact that discussions or negotiations are taking place concerning a possible transaction, or any of the terms, conditions, or other facts with respect to any such possible transaction, including the status thereof.

In the event that you do not proceed with the transaction which is the subject of this letter within a reasonable time, you shall promptly redeliver to Avison Young all written Evaluation Material and any other written material containing or reflecting any information in the Evaluation Material (whether prepared by Avison Young or otherwise) and will not retain any copies, extracts or other reproductions in whole or in part of such written material.

This agreement is for the benefit of Avison Young, and Garnett Capital. And shall be governed by the laws of the State of Arizona.



The Med

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