#### **SOUTH CENTRAL MEDICAL PLAZA** 7004-7014 SOUTH CENTRAL AVENUE | PHOENIX, AZ 85042





### PRICE INCLUDES 1.5 ACRES OF DEVELOPABLE LAND FOR FUTURE UPSIDE

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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by ORION Investment Real Estate in compliance with all applicable fair housing and equal opportunity laws.



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### **PROPERTY SUMMARY**



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### **OVERVIEW**

South Central Medical Plaza is an opportunity to purchase a 100% occupied medical/dental plaza with an additional +/- 1.5 acres of undeveloped land and parking lot. The major tenant, Tooth Doctor for Kids, recently extended their lease and has 6 locations throughout the Valley. Their parent company is American Dental Partners with locations in 21 states. South Central Medical Plaza benefits from its infill location and exposure along Central Avenue just minutes from Sky Harbor International Airport and Downtown Phoenix. The property has ample parking and has proven to serve a need in the community. At a 7% CAP rate with the ability to build on the additional land, this investment appeals to both the stabilized and upside investor.

### HIGHLIGHTS

- » Stable Tenancy with the Recent Renewal of American Dental Partners, Inc with Offices in 21 States (tenant since 1994)
- » Opportunity for Upside with Approximately 1.5 Acres of Land Included
- » Recently Upgraded Exterior with Terrific Curb Appeal Along Central Avenue
- » \$200,000 in Recent Capital Improvements Including New Digital Monument Sign
- » Light Rail Coming Soon South Central Extension to be Completed by 2023
- » Prominent Monument Signage with a New, Dual-Sided Digital Sign
- » Strong Traffic of 25,000 Vehicles Per Day and Over 337,000 Daytime Population



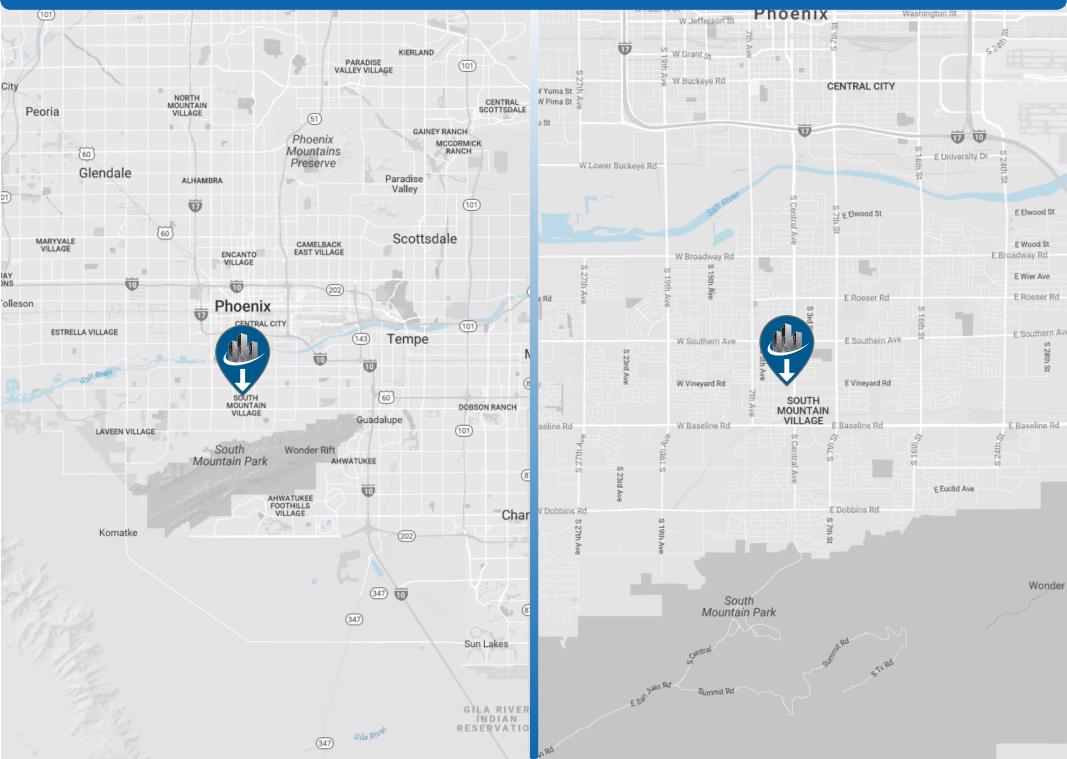
# ADDITIONAL LAND INCLUDED

7026

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2011

# LOCATION MAPS



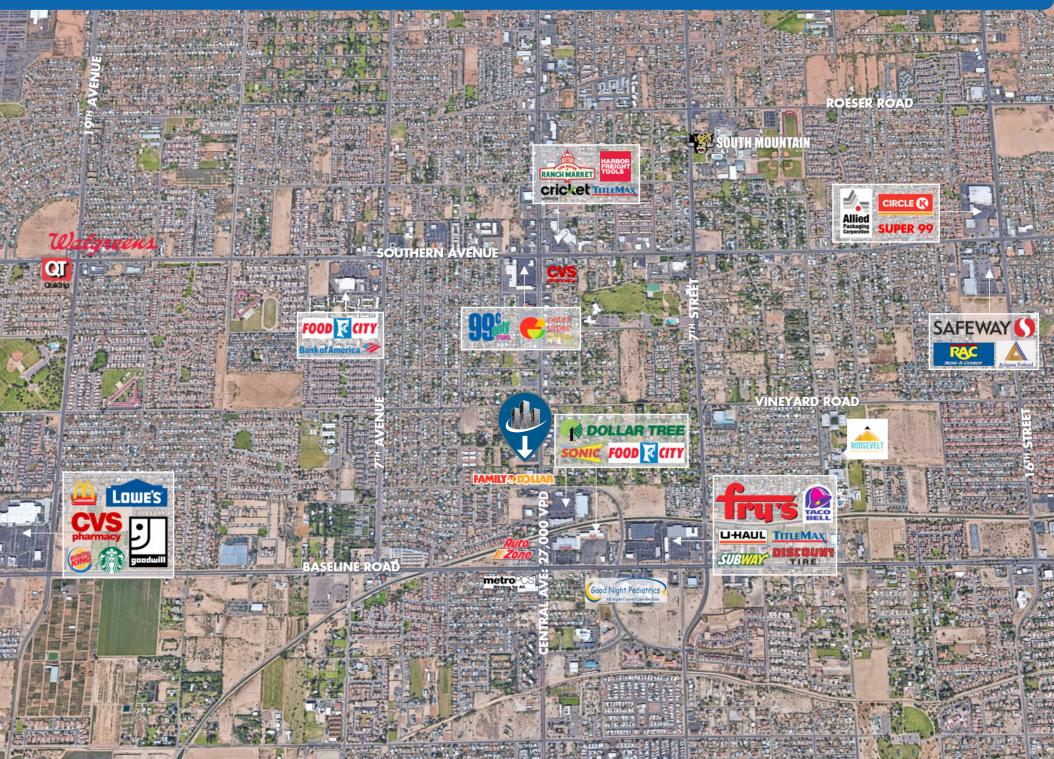
PARCEL MAP

Parcel #: 114-11-021D, 114-11-022 Taxes (2017): \$16,566.34



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# **AERIAL MAP**



### PHOENIX, AZ

Phoenix is the capital and largest city of Arizona. It is home to 1,563,025 people according to the 2016 U.S. Census estimates. Phoenix is the 13th largest Metropolitan area by population in the United States with 4,400,000 residents. In addition, Phoenix is the county seat of Maricopa County, and is the sixth largest city in the United States by land area. The largest capital city in the United States, Phoenix is the only state capital with over 1,000,000 people. The evolution of Downtown Phoenix over the last 5 years has been significant with more than \$4 Billion invested in office space, retail, restaurants, educational facilities, convention space, and hotels.

Phoenix is the vibrant center of one of the fastest growing job markets and economies in the United States. Phoenix is home to a large number of high-tech, IT, renewable energy and bioscience industries. The city's economic base also includes a viable financial and advanced business services enterprises as well as a robust health sciences sector. The Phoenix area has a talented labor pool with the median age of its population at 33 years old, younger than the national average, and 28 percent of the total population hold a bachelor's degree. Engaged, high-quality colleges and universities are fundamental to a strong and sustainable economy and Phoenix has over 300,000 current college students. All three Arizona public universities have a presence in Phoenix, nine private academic institutions offering undergraduate and graduate degrees are located in Phoenix, and there are 17 other academic institutions.

In a landscape famous for red rocks, blue skies and golden sunshine, Greater Phoenix takes great pride in being green. The Phoenix Convention Center is LEED certified, METRO Light Rail is virtually pollution free, and the City of Phoenix has created more than 80 sustainability programs in water, energy and natural-resource conservation.

Phoenix's beautiful desert landscape and vast-sky sunsets aren't the only reasons people love to live and visit Phoenix. Within the beautiful desert lies urban sophistication: Resorts and spas, stadiums and arenas worthy of the world's biggest sports spectacles, restaurants with inspired cuisine and views, golf courses that beckon players the year round, and shopping centers with some of best globally recognized brands. Inc. Magazine ranked Phoenix as the best city to start and grow a company and the city ranks as the fastest growing city among cities in the United States with populations greater than one million. In Q1 of 2017 Forbes ranked Phoenix as the metro with the 8th fastest job growth rate among the 100 metro areas analyzed, and also 8th in America's 20 fastest growing cities.

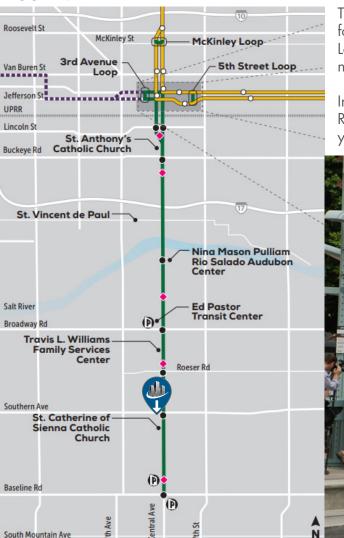


### **QUICK FACTS**

- Capital & Largest City of Arizona
- Most Populous Capital City in Nation
- Best City to Start and Grow a Business
- Population of Over 1.5 Million
   People
- Fastest Growing City with Over 1 Million People

# LIGHT RAIL EXTENSION

#### ROUTE MAP



#### PROJECT OVERVIEW

The South Central corridor is one of seven project areas identified by the U.S. Department of Transportation for inclusion in its Ladders of Opportunity Transportation Empowerment Pilot (LadderSTEP) program. The LadderSTEP Pilot program aims to build and restore connections, develop workforce capacity, and catalyze neighborhood revitalization through planned transportation projects.

In January 2016, the Phoenix City Council approved advancing the opening date of the South Central Light Rail Extension from 2034 to 2023. The advancement is funded through Transportation 2050 (T2050), a 35-year multi-modal transportation plan approved by Phoenix voters in August 2015.



### QUICK FACTS

- 6 Mile Expansion
- 11 New Stations
- Due for Completion in 2023

#### **PROJECT STATUS - 2018**

- Design elements continue to advance with community input.
- Phoenix City Council and Valley Metro Rail Board approved project expansion in late 2017.
   Expansion includes a transfer hub into downtown Phoenix.
- Public meetings in January 2018 gathered community input on initial design.





# FINANCIAL ANALYSIS

Unit(s)	Tenant	Square Footage	Percent	Lease Term	Μ	onthly Rent	Annual Rent	CAM Rec./Area
А	A Tooth Doctor for Kids	10,400	83.87%	11/01/94 to 10/31/23	\$ ¢	15,175.33 <i>1.46</i>	\$ 182,104 <i>\$ 17.51</i>	NNN
	Notes:	A Tooth De	octor for Kid.	s is an affiliate of American D	φ Dento			n 21 states. Rent
		Increases .	3% per year.					
В	Family Tree Health Care	2,000	16.13%	09/15/17 to 11/30/19	\$ <i>\$</i>	2,000.00 <i>1.00</i>	\$ 24,000 \$ 12.00	Modified Gross
OCCUPIED		12,400			\$	17,175	\$ 206,104	
Income &	Expense Information					vember 2018 Jpancy (100%)		
Base Rental	Revenue			\$	5	212,667		
CAM Reco	apture			\$	5	34,037		
Scheduled C	Gross Income			\$	5	246,704		
Mainte HVAC Insurar Landsc Manag Monur Pest C Plumbi Proper Roof R Lightin	caping gement ment Sign ontrol	\$ 1,5 \$ 3,9 \$ 2,0 \$ 2,0 \$ 1,5 \$ 2,0 \$ 1,5 \$ 2,0 \$ 2,0 \$ 2,0 \$ 1,5 \$ 2,0 \$ 2,0\$ \$ 2,0\$	780.00 309.00 925.50 575.00 007.50 508.00 328.75 728.75 500.00 795.00	<ul> <li>\$ 0.39 psf</li> <li>\$ 0.11 psf</li> <li>\$ 0.32 psf</li> <li>\$ 0.05 psf</li> <li>\$ 0.16 psf</li> <li>\$ 0.16 psf</li> <li>\$ 0.12 psf</li> <li>\$ 0.03 psf</li> <li>\$ 1.43 psf</li> <li>\$ 0.12 psf</li> <li>\$ 0.12 psf</li> <li>\$ 3.27 psf</li> </ul>				
Less Total	Operating Expenses			\$	\$	40,583		
Net Operc	ating Income			:	\$	206,122		

# **TENANT OVERVIEWS**





- www.amdpi.com
- www.toothdoctorarizona.com

American Dental Partners (ADPI) was founded in 1995, in a time when the dental profession was fragmented, decentralized and not positioned for the future. Over 80% of dentists practiced alone, struggling with balancing the day-to-day demands of running a practice. ADPI had a vision to make a change that would evolve dentistry methodologies and practice.

Today, American Dental Partners is an integral partner for more than 20 forward-thinking affiliated dental groups across the nation. On a daily basis, ADPI provide business services for these multidisciplinary dental groups. While keeping a finger on the pulse of the profession as needs and opportunities continue to evolve.

**A Tooth Doctor for Kids** is an affiliated dental group of ADPI, with 7 locations across the country. All offices of a Tooth Doctor for Kids follow the guidelines of the American Academy of Pediatric Dentistry (AAPD). Tooth Doctors for Kids in Arizona has achieved the accreditation by the Accreditation Association for Ambulatory Health Care (AAAHC).



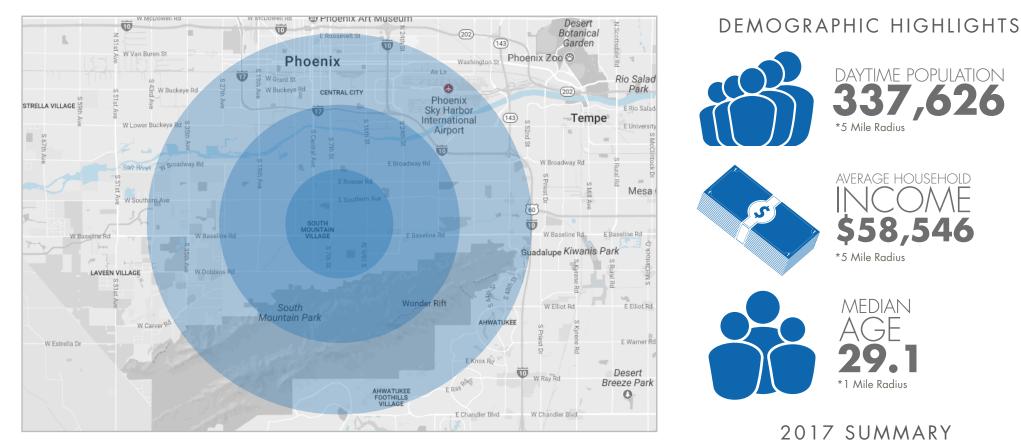
www.familytreehealthcare.org

Family Tree Healthcare began as Family Tree Parenting Services in 2003, a non-profit Arizona based company made up of a culturally diverse staff and board of directors with more than 85 joint years of community service in working with families. These years of experience come from various fields including social work, education, medicine, information management and administration.

FTHC focuses on the unique circumstances of women of color as they face issues related to domestic violence - including intimate partner violence, child abuse, elder maltreatment, and community violence. Their goal is to enhance society's understanding of and ability to end domestic violence in the minority and low-income community. Within this context, Family Tree Healthcare works with primarily with the African-American and Native American communities

Family Tree Healthcare is happily sponsored by Verizon Wireless and The City of Tempe Arizona.

# **DEMOGRAPHICS**



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	ONE MILE	THREE MILE	FIVE MILE	
DAYTIME POPULATION	22,207	119,601	337,626	
POPULATION	18,296	97,455	180,819	
AVG HOUSE SIZE	3.40	3.40	3.27	
AVG INCOME	\$46,532	\$57,539	\$58,546	
MEDIAN AGE	29.1	30.4	29.7	

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