



North Pointe Retail Center

19314 & 19422 N US Hwy 281 (US Hwy 281 & Redland Rd)

Two Prime Pad Sites Available for **Build-to-Suit or Lease**





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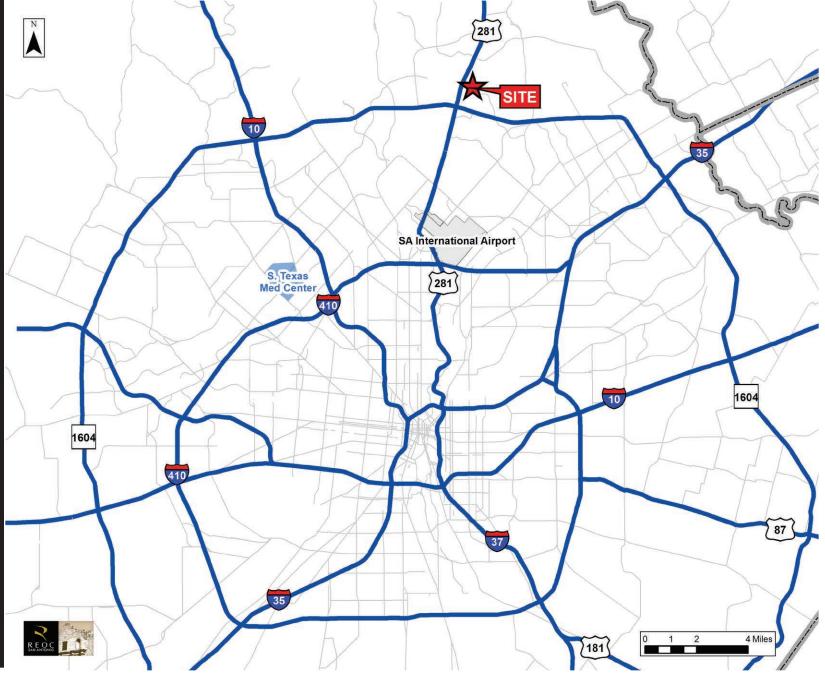
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City Location Map



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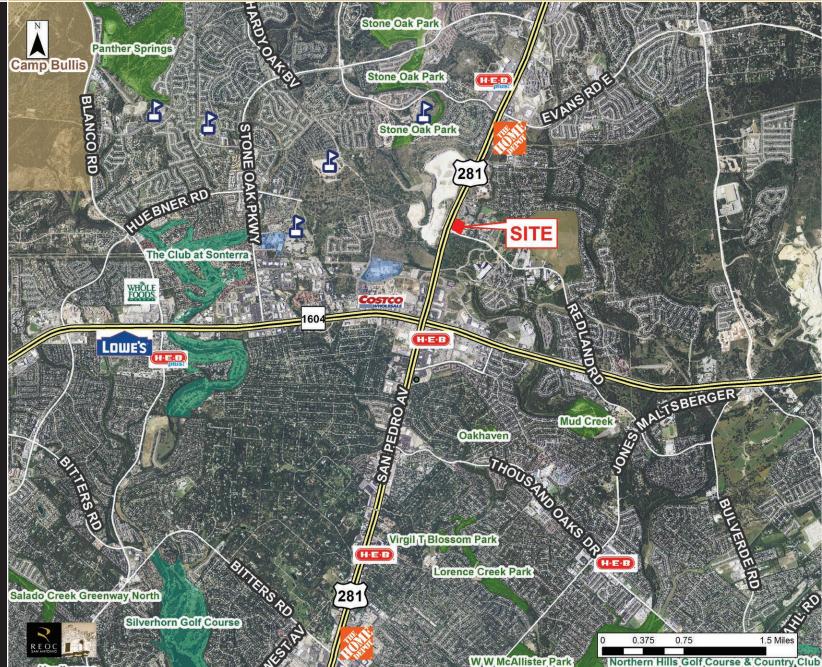
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Aerial Map



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Aerial Map



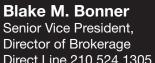
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Site Aerial



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New intersection under construction

281

SUBJECT

nd F



REOC SAN ANTONIO

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Source: TxDOT US 281 Project Visualization Animation Video



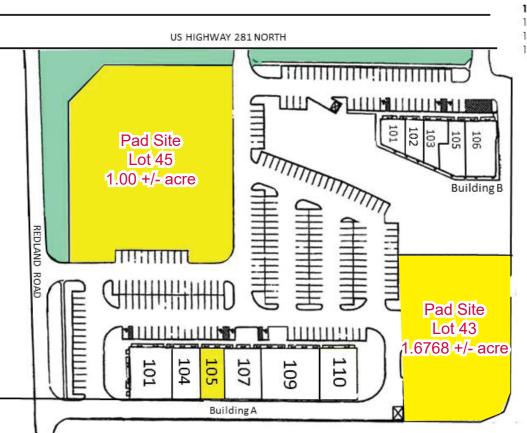
Site Plan

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BUILDING A - 19314

SUITE	TENANT	SQFT
101	SIG GROUP ENTERTAINMENT	4,046
104	GINZA RAMEN AND POKE	1,650
105	VACANT	1,136
107	ANGRY ELEPHANT	3,408
109	ROO PUB	6,000
110	FSS VENTURES	5,551

BUILDING B - 19422

SUITE	TENANT	SQFT
101	CODY POOLS	1,744
102	SONNY DISTRIBUTION	980
103	SWEETWATER SERVICES	2,318
105	SMOKERS GALAXY	1,984
106	URGENT CARE CLINIC	3,184

= Available



Photos





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Property Summary

Now is the time to get started on your new location!

The highway 281 expansion is well underway and due to be completed in 2020. This new freeway includes an overpass at Redland Road which will allow for convenient north/south access to the site.

Location	Redland Rd. and US Hwy 281	Comments
Property Details	Lot 43 - 1.6768 +/- acres Lot 45 - 1.00 +/- acre	 US 281 expansion currently underway. This project provides for an overpass at Redland Rd which will allow easy access to the property from
Legal Description	Lot 43 - NCB 17586 BLK 6 LOT 43 NORTH POINTE SUBD Lot 45 - NCB 17586 BLK 6 LOT 45 NORTH POINTE SUBD	both the north and south bound lanes
Description	EOL 43 - NGB 17300 BER 0 EOT 43 NORTH FOINTE SOBD	 Two pads available for lease and/or build-to-suit
Ground	Contact broker for lease or build-to-suit information	 Excellent visibility
Lease		 Access to adjoining businesses
Taxes	Approximately \$2,000 per month	 Convenient to the executive residential areas of Stone Oak
Term	Ten (10) years minimum	 Easy ingress and egress to US 281/Redland Road
Deposit	Equal to one (1) month's Base Rental (typical)	Dramatic Hill Country and Cityscape viewsIdeal for a wide variety of commercial uses
Financial Information	Required prior to submission of lease document by Landlord	 Surrounded by numerous well established subdivisions, retail and office developments
Disclosure	A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual	Traffic Counts
	and returned to Landlord's leasing representative.	US Hwy 281 at Redland; 98,947 vpd (2015) US Hwy 281, north of Loop 1604; 103,023 vpd (2015)

Traffic counts by TxDOT Statewide Planning Map

Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, credit worthiness of tenant, condition of space leased, leasehold input allowances, term of lease and other factors deemed important by the Landlord.

This Quote Sheet does not constitute an offer. Neither this document nor any oral discussions between the parties is intended to be a legally binding agreement, but merely expresses terms and conditions upon which the Landlord may be willing to enter into an agreement. This Quote Sheet is subject to modification, prior leasing or withdrawal without notice and neither party hereto shall be bound until definitive written agreements are executed by and delivered to all parties to the transaction. The information provided herein is deemed reliable, however, no warranties or representations as to the accuracy are intended, whether expressed or implied. REOC San Antonio believes this information to be accurate but makes no representations or warranties as to the accuracy of this information.

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San Antonio Overview

Largest U.S. Cities	San Anto	onio-New Braunfels	Metro Area		thnicity	,	
1 New York				_	unnenty		
2 Los Angeles				spla	74.5%	6	
3 Chicago	2000 Census	_ 1,711,703	e 32.9	601,265 601,265 763,022 814,855 890,616		7%	ó
4 Houston	2010 Census	2,142,508 2,278,077 2,480,672	ab 32.9 34.1 34.6 ab 35.4	763,022).8% 2.3%
5 Philadelphia	2014 Estimate	2,278,077	<u>ip</u> 34.6	814,855			
6 Phoenix	2019 Projection	a 2,480,672	[⊕] ∑ 35.4	·년 890,616			11.8%
7 San Antonio						3.	5%
8 San Diego		-	a		Place	k Alone	
9 Dallas		\$51,426 \$62,458 \$70,522 \$82,936	40029 439,029		_	rican Indian Alone	
10 San Jose		luce		це	_		
TO Call 003C		plot	seho	euoou itide \$18,443 \$22,135 O \$25,601	Asiar	n Alone	
	2000 Census	\$51,426	\$39,029	g \$18,443	Som	e Other Race Alone	;
	2010 Census	P \$62,458	\$50,146	g \$22,135	Two	or More Races	
	2014 Estimate	5, \$70,522 A ≷ \$82,936	\$50,146 50,146 51,881 \$60,615		White	e Alone	
	2019 Projection	φο2,930	≥ \$60,615	َدَّ \$30,207		15	.2%
	280 miles Austin	Major Industri	es	Į	54.4%		
Con	80 miles	Hospitality & Tourism				Hispanic Origin (A	ny Bac
San Antor	000 mail						
	nio 200 miles	-				Non-Hispanic	ing nac
		- Military				Non-Hispanic	ary ricic
Laredo/ Nvo. Lare	Corpus Christi ede 145 miles	- Military Real Estate & Construction					-
Laredo/	Corpus Christi ede 145 miles					Non-Hispanic rtune 500 Compan Ranking	-
Laredo/ Nvo. Lare	Corpus Christi ede 145 miles	Real Estate & Construction Finance			For	rtune 500 Compan Ranking	ies US
Laredo/ Nvo. Lare 150 miles Mexico City	Corpus Christi ede 145 miles	Real Estate & Construction			For	rtune 500 Compan	ies
Laredo/ Nvo. Lare 150 miles Mexico City	Corpus Christi ede 145 miles	Real Estate & Construction Finance			For	rtune 500 Compan Ranking	ies US
Laredo/ Nvo. Lare 150 miles Mexico City 900 miles	Corpus Christi edo 145 miles s	Real Estate & Construction Finance Health Care & Bioscience Manufacturing	\$5 \$10 \$15	\$20 \$25 \$30	For SAT 1 2	rtune 500 Compan Ranking Valero Energy Tesoro Corp	ies US 10 75
Laredo/ Nvo. Lare 150 miles Mexico City 900 miles	Corpus Christi 145 miles s	Real Estate & Construction Finance Health Care & Bioscience Manufacturing \$0 County,	\$5 \$10 \$15 In Billions	\$20 \$25 \$30	Foi SAT 1	rtune 500 Compan Ranking Valero Energy	uies US 10
Laredo/ Nvo. Lare 150 miles Mexico City 900 miles Located in South Central San Antonio occupies app Situated about 140 miles i	Texas within Bexar Coroximately 504 square north of the Gulf of N	Real Estate & Construction Finance Health Care & Bioscience Manufacturing \$0 County, are miles. Aexico		\$20 \$25 \$30	For SAT 1 2	rtune 500 Compan Ranking Valero Energy Tesoro Corp	ies US 10 75
Laredo/ Nvo. Lare 150 miles Mexico City 900 miles Located in South Central San Antonio occupies app Situated about 140 miles i where the Gulf Coastal Pla	Texas within Bexar Coroximately 504 square north of the Gulf of N	Real Estate & Construction Finance Health Care & Bioscience Manufacturing \$0 County, are miles. Aexico		\$20 \$25 \$30	For SAT 1 2 3 4	rtune 500 Compan Ranking Valero Energy Tesoro Corp USAA CST Brands, Inc	ies US 10 75 141 266
Laredo/ Nvo. Lare 150 miles Mexico City 900 miles Located in South Central San Antonio occupies app Situated about 140 miles i	Texas within Bexar Coroximately 504 square north of the Gulf of N	Real Estate & Construction Finance Health Care & Bioscience Manufacturing \$0 County, are miles. Aexico		\$20 \$25 \$30	For SAT 1 2 3	rtune 500 Compan Ranking Valero Energy Tesoro Corp USAA	ies US 10 75 141

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Demographics: 1-Mile

Summary	Cen	sus 2010		2018		2023
Population		3,403		3,859		4,463
Households		1,429		1,649		1,909
Families		934		1,079		1,243
Average Household Size		2.30		2.27		2.28
Owner Occupied Housing Units		874		778		964
Renter Occupied Housing Units		555		872		946
Median Age		37.4		37.3		36.6
Trends: 2018 - 2023 Annual Rate		Area		State		National
Population		2.95%		1.65%		0.83%
Households		2.97%		1.62%		0.79%
Families		2.87%		1.58%		0.71%
Owner HHs		4.38%		2.09%		1.16%
Median Household Income		0.91%		2.23%		2.50%
			20	18	20)23
Households by Income			Number	Percent	Number	Percent
<\$15,000			59	3.6%	60	3.1%
\$15,000 - \$24,999			68	4.1%	71	3.7%
\$25,000 - \$34,999			79	4.8%	82	4.3%
\$35,000 - \$49,999			137	8.3%	143	7.5%
\$50,000 - \$74,999			268	16.3%	290	15.2%
\$75,000 - \$99,999			217	13.2%	241	12.6%
\$100,000 - \$149,999			414	25.1%	511	26.8%
\$150,000 - \$199,999			204	12.4%	245	12.8%
\$200,000+			203	12.3%	267	14.0%
Median Household Income			\$99,480		\$104,112	
Average Household Income			\$117,943		\$128,928	
Per Capita Income			\$46,189		\$50,408	
	Census 20	10		18	20)23
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	174	5.1%	199	5.2%	250	5.6%
5 - 9	226	6.6%	215	5.6%	230	5.2%
10 - 14	291	8.5%	261	6.8%	242	5.4%
15 - 19	270	7.9%	260	6.7%	257	5.8%
20 - 24	196	5.8%	263	6.8%	275	6.2%
25 - 34	429	12.6%	606	15.7%	864	19.4%
35 - 44	518	15.2%	527	13.7%	641	14.4%
45 - 54	539	15.8%	530	13.7%	538	12.1%
55 - 64	340	10.0%	457	11.8%	516	11.6%
65 - 74	165	4.8%	273	7.1%	357	8.0%
				3.8%	174	3.9%
75 - 84	132	3.9%	145	3.8%	174 119	3.9%
	132 124	3.9% 3.6%	145 123	3.2%	119	2.7%
75 - 84 85+	132 124 Census 20	3.9% 3.6%	145 123 20	3.2%	119 20	2.7%
75 - 84 85+ Race and Ethnicity	132 124 Census 20 Number	3.9% 3.6% 10 Percent	145 123 20 Number	3.2% 1 8 Percent	119 20 Number	2.7% 23 Percent
75 - 84	132 124 Census 20	3.9% 3.6%	145 123 20	3.2% 18 Percent 79.0%	119 20	2.7% 123 Percent 77.0%
75 - 84 85+ Race and Ethnicity White Alone	132 124 Census 20 Number 2,785	3.9% 3.6% 10 Percent 81.9% 4.7%	145 123 20 Number 3,048	3.2% 1 8 Percent	119 20 Number 3,436	2.7% 23 Percent
75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone	132 124 Census 20 Number 2,785 161 11	3.9% 3.6% 10 Percent 81.9% 4.7% 0.3%	145 123 20 Number 3,048 204 14	3.2% 18 Percent 79.0% 5.3% 0.4%	119 20 Number 3,436 252 17	2.7% Percent 77.0% 5.6% 0.4%
75 - 84 85+ Race and Ethnicity White Alone Black Alone	132 124 Census 20 Number 2,785 161 11 184	3.9% 3.6% 10 Percent 81.9% 4.7% 0.3% 5.4%	145 123 20 Number 3,048 204	3.2% Percent 79.0% 5.3% 0.4% 6.5%	119 20 Number 3,436 252	2.7% Percent 77.0% 5.6% 0.4% 7.6%
75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	132 124 Census 20 Number 2,785 161 11 184 5	3.9% 3.6% Percent 81.9% 4.7% 0.3% 5.4% 0.1%	145 123 Number 3,048 204 14 252 7	3.2% Percent 79.0% 5.3% 0.4% 6.5% 0.2%	119 20 Number 3,436 252 17 340	2.7% Percent 77.0% 5.6% 0.4% 7.6% 0.2%
75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	132 124 Census 20 Number 2,785 161 11 184	3.9% 3.6% 10 Percent 81.9% 4.7% 0.3% 5.4%	145 123 20 Number 3,048 204 14 252	3.2% Percent 79.0% 5.3% 0.4% 6.5%	119 20 Number 3,436 252 17 340 9	2.7% Percent 77.0% 5.6% 0.4% 7.6%
75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone Two or More Races	132 124 Census 20 Number 2,785 161 11 184 5 161 95	3.9% 3.6% Percent 81.9% 4.7% 0.3% 0.3% 0.1% 4.7% 2.8%	145 123 Number 3,048 204 14 252 7 208 126	3.2% Percent 79.0% 5.3% 0.4% 6.5% 0.2% 5.4% 3.3%	119 20 Number 3,436 252 17 340 9 249 159	2.7% Percent 77.0% 5.6% 0.4% 0.2% 5.6% 3.6%
75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone	132 124 Census 20 Number 2,785 161 11 184 5 161	3.9% 3.6% Percent 81.9% 0.3% 5.4% 0.1% 4.7%	145 123 Number 3,048 204 14 252 7 208	3.2% Percent 79.0% 5.3% 0.4% 6.5% 0.2% 5.4%	119 20 Number 3,436 252 17 340 9 249	2.7% Percent 77.0% 5.6% 0.4% 7.6% 0.2% 5.6%

Data Note: Income is expressed in current dollars.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

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Demographics: 3-Mile

Cer	isus 2010 67,766 25,748 18,178 2.61 17,114 8,634 36.7 Area 1.71% 1.69% 1.63%		2018 80,230 30,456 21,370 2.62 18,132 12,324 37.8 State 1.65%		2023 87,311 33,120 23,170 2.62 20,186 12,934 37.8 National
	25,748 18,178 2.61 17,114 8,634 36.7 Area 1.71% 1.69% 1.63%		30,456 21,370 2.62 18,132 12,324 37.8 State 1.65%		33,120 23,170 2.62 20,186 12,934 37.8 National
	18,178 2.61 17,114 8,634 36.7 Area 1.71% 1.69% 1.63%		21,370 2.62 18,132 12,324 37.8 State 1.65%		23,170 2.62 20,186 12,934 37.8 National
	2.61 17,114 8,634 36.7 Area 1.71% 1.69% 1.63%		2.62 18,132 12,324 37.8 State 1.65%		2.62 20,186 12,934 37.8 National
	17,114 8,634 36.7 Area 1.71% 1.69% 1.63%		18,132 12,324 37.8 State 1.65%		20,186 12,934 37.8 National
	8,634 36.7 Area 1.71% 1.69% 1.63%		12,324 37.8 State 1.65%		12,934 37.8 National
	36.7 Area 1.71% 1.69% 1.63%		37.8 State 1.65%		37.8 National
	Area 1.71% 1.69% 1.63%		State 1.65%		National
	1.71% 1.69% 1.63%		1.65%		
	1.69% 1.63%				
	1.63%				0.83%
			1.62%		0.79%
			1.58%		0.71%
	2.17%		2.09%		1.16%
	1.00%		2.23%		2.50%
		20			23
		Number	Percent	Number	Percent
					3.1%
					3.6%
					4.7%
		,			8.6%
					14.3%
					13.5%
				•	25.3%
					13.0%
		3,770	12.4%	4,624	14.0%
		\$97,746		\$102,739	
		\$119,261		\$129,963	
		\$45,522		\$49,534	
Census 20	10	20	18	20	23
Number	Percent	Number	Percent	Number	Percent
4,069	6.0%	4,532	5.6%	5,124	5.9%
5,011	7.4%	5,078	6.3%	5,322	6.1%
5,703	8.4%	5,756	7.2%	5,503	6.3%
4,910	7.2%	5,441	6.8%	5,330	6.1%
3,901	5.8%	4,793	6.0%	4,682	5.4%
8,542	12.6%	11,268	14.0%	13,795	15.8%
10,786	15.9%	11,601	14.5%	13,343	15.3%
10,734	15.8%	11,574	14.4%	11,387	13.0%
7,552	11.1%	10,089	12.6%	10,585	12.1%
3,707	5.5%	6,158	7.7%	7,414	8.5%
1,937	2.9%	2,696	3.4%	3,504	4.0%
913	1.3%	1,244	1.6%	1,322	1.5%
Census 20	10	20	18	20	23
Number	Percent	Number	Percent	Number	Percent
55,252	81.5%	62,969	78.5%	66,917	76.6%
3,095	4.6%	4,139	5.2%	4,784	5.5%
312	0.5%	386	0.5%	427	0.5%
3,972	5.9%	5,629	7.0%	7,024	8.0%
86	0.1%	121	0.2%	146	0.2%
2,953	4.4%	4,047	5.0%	4,540	5.2%
2,097	3.1%	2,938	3.7%	3,474	4.0%
20,531	30.3%	27,567	34.4%	32,081	36.7%
_5,001		_,,		/001	
	Number 4,069 5,011 5,703 4,910 3,901 8,542 10,786 10,734 7,552 3,707 1,937 913 Census 20 Number 55,252 3,095 312 3,972 86 2,953	4,069 6.0% 5,011 7.4% 5,703 8.4% 4,910 7.2% 3,901 5.8% 8,542 12.6% 10,786 15.9% 10,734 15.8% 7,552 11.1% 3,707 5.5% 1,937 2.9% 913 1.3% Census 2010 Vumber Number Percent 55,252 81.5% 3,095 4.6% 3,972 5.9% 86 0.1% 2,953 4.4% 2,097 3.1%	\$119,261 \$45,522 Census 2010 203 Number Percent 4,069 6.0% 4,532 5,078 5,011 7.4% 5,703 8.4% 5,703 8.4% 3,901 5.8% 4,910 7.2% 5,441 3,901 3,901 5.8% 4,910 7.2% 5,756 11,268 10,786 15.9% 11,601 10,734 10,734 15.8% 1,937 2.9% 2,696 913 1,937 2.9% 2,696 913 1,937 2.9% 2,696 913 1,937 2.9% 2,696 913 3,13% 1,244 Census 2010 203 Number Percent Number 5,525 81.5% 62,969 3,095 4.6% 4,139 312 3,972 5.9%	1,293 4.2% 1,627 5.3% 2,812 9.2% 4,514 14.8% 4,514 14.8% 4,166 13.7% 7,269 23.9% 3,894 12.8% 3,770 12.4% ***********************************	1,293 4.2% 1,199 1,627 5.3% 1,564 2,812 9.2% 2,852 4,514 14.8% 4,720 4,166 13.7% 4,461 7,269 23.9% 8,389 3,894 12.8% 4,295 3,770 12.4% 4,624 ***********************************

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Demographics: 5-Mile

	Cer	1sus 2010		2018		2023
Population		179,180		210,313		229,888
Households		68,303		79,427		86,376
Families		48,325		56,011		60,867
Average Household Size		2.61		2.64		2.65
Owner Occupied Housing Units		47,921		52,574		58,138
Renter Occupied Housing Units		20,382		26,853		28,238
Median Age		36.6		37.7		37.7
Trends: 2018 - 2023 Annual Rate		Area		State		National
Population		1.80%		1.65%		0.83%
Households		1.69%		1.62%		0.79%
Families		1.68%		1.58%		0.71%
Owner HHs		2.03%		2.09%		1.16%
Median Household Income		1.28%		2.23%		2.50%
				18		23
Households by Income			Number	Percent	Number	Percent
<\$15,000			2,564	3.2%	2,323	2.7%
\$15,000 - \$24,999			3,410	4.3%	3,090	3.6%
\$25,000 - \$34,999			4,215	5.3%	3,966	4.6%
\$35,000 - \$49,999			7,256	9.1%	7,199	8.3%
\$50,000 - \$74,999			12,471	15.7%	12,788	14.8%
\$75,000 - \$99,999			10,851	13.7%	11,593	13.4%
\$100,000 - \$149,999			18,306	23.0%	21,229	24.6%
\$150,000 - \$199,999			9,495	12.0%	10,682	12.4%
\$200,000+			10,860	13.7%	13,506	15.6%
Madian Hausahald Treams			¢06 000		¢102 202	
Median Household Income			\$96,923		\$103,292	
Average Household Income			\$122,572		\$134,813	
Per Capita Income	Census 20	10	\$46,450	18	\$50,810	23
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	11,390	6.4%	Number			reitent
			12 536	6.0%		6 1%
		7 5%	12,536	6.0%	14,129	6.1%
5 - 9	13,401	7.5%	14,142	6.7%	14,129 15,084	6.6%
5 - 9 10 - 14	13,401 14,572	8.1%	14,142 15,448	6.7% 7.3%	14,129 15,084 15,615	6.6% 6.8%
5 - 9 10 - 14 15 - 19	13,401 14,572 12,258	8.1% 6.8%	14,142 15,448 13,764	6.7% 7.3% 6.5%	14,129 15,084 15,615 14,061	6.6% 6.8% 6.1%
5 - 9 10 - 14 15 - 19 20 - 24	13,401 14,572 12,258 9,726	8.1% 6.8% 5.4%	14,142 15,448 13,764 12,039	6.7% 7.3% 6.5% 5.7%	14,129 15,084 15,615 14,061 11,626	6.6% 6.8% 6.1% 5.1%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34	13,401 14,572 12,258 9,726 23,840	8.1% 6.8% 5.4% 13.3%	14,142 15,448 13,764 12,039 28,717	6.7% 7.3% 6.5% 5.7% 13.7%	14,129 15,084 15,615 14,061 11,626 34,419	6.6% 6.8% 6.1% 5.1% 15.0%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44	13,401 14,572 12,258 9,726 23,840 28,856	8.1% 6.8% 5.4% 13.3% 16.1%	14,142 15,448 13,764 12,039 28,717 31,375	6.7% 7.3% 6.5% 5.7% 13.7% 14.9%	14,129 15,084 15,615 14,061 11,626 34,419 35,954	6.6% 6.8% 6.1% 5.1% 15.0% 15.6%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54	13,401 14,572 12,258 9,726 23,840 28,856 28,187	8.1% 6.8% 5.4% 13.3% 16.1% 15.7%	14,142 15,448 13,764 12,039 28,717 31,375 30,286	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098	$ \begin{array}{r} 6.6\% \\ 6.8\% \\ 6.1\% \\ 5.1\% \\ 15.0\% \\ 15.6\% \\ 13.1\% \\ \end{array} $
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282	$\begin{array}{c} 6.6\% \\ 6.8\% \\ 6.1\% \\ 5.1\% \\ 15.0\% \\ 15.6\% \\ 13.1\% \\ 11.9\% \end{array}$
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592	6.7% 7.3% 6.5% 13.7% 14.9% 14.4% 12.5% 7.9%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698	6.6% 6.8% 6.1% 5.1% 15.0% 15.6% 13.1% 11.9% 8.6%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143	$\begin{array}{c} 6.6\% \\ 6.8\% \\ 6.1\% \\ 5.1\% \\ 15.0\% \\ 15.6\% \\ 13.1\% \\ 11.9\% \\ 8.6\% \\ 4.0\% \end{array}$
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782	$\begin{array}{c} 6.6\% \\ 6.8\% \\ 6.1\% \\ 5.1\% \\ 15.0\% \\ 15.6\% \\ 13.1\% \\ 11.9\% \\ 8.6\% \\ 4.0\% \\ 1.2\% \end{array}$
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 18	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20	6.6% 6.8% 6.1% 5.1% 15.0% 13.1% 11.9% 8.6% 4.0% 1.2%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,665 1,734 Census 20 Number	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2%	14,129 15,084 15,615 14,061 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number	$\begin{array}{c} 6.6\% \\ 6.8\% \\ 6.1\% \\ 5.1\% \\ 15.0\% \\ 15.6\% \\ 13.1\% \\ 11.9\% \\ 8.6\% \\ 4.0\% \\ 1.2\% \end{array}$
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% Percent	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 18 Percent	14,129 15,084 15,615 14,061 31,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383	6.6% 6.8% 6.1% 5.1% 15.0% 15.6% 13.1% 11.9% 8.6% 4.0% 1.2% 23 Percent
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,665 1,734 Census 20 Number	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% 100 Percent 82.4%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 12% 12%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383 12,173	6.6% 6.8% 6.1% 5.1% 15.0% 15.6% 13.1% 11.9% 8.6% 4.0% 1.2% Percent 77.6% 5.3%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682 7,773	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% D10 Percent 82.4% 4.3%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953 10,393	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 18 Percent 79.4%	14,129 15,084 15,615 14,061 31,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383	6.6% 6.8% 6.1% 15.0% 15.6% 13.1% 11.9% 8.6% 4.0% 1.2% Percent 77.6%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682 7,773 775	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% 910 Percent 82.4% 4.3% 0.4%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953 10,393 958	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 128 Percent 79.4% 4.9% 0.5%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383 12,173 1,068	6.6% 6.8% 5.1% 15.0% 13.1% 11.9% 8.6% 4.0% 1.2% 923 Percent 77.6% 5.3% 0.5%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682 7,773 7,775 8,332	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% 910 Percent 82.4% 4.3% 0.4% 4.3%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953 10,393 958 111,909 340	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 118 Percent 79.4% 4.9% 0.5% 5.7%	14,129 15,084 15,615 14,061 11,626 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383 12,173 1,068 15,031	6.6% 6.8% 6.1% 5.1% 15.0% 13.1% 11.9% 8.6% 4.0% 1.2% 223 Percent 77.6% 5.3% 0.5% 6.5%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682 7,773 775 8,332 237	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% Percent 82.4% 4.3% 0.4% 4.3% 0.4%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953 10,393 958 11,909	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 1.2% 18 Percent 79.4% 4.9% 0.5% 5.7% 0.2%	14,129 15,084 15,615 14,061 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383 12,173 1,068 15,031 420	6.6% 6.8% 6.1% 5.1% 15.0% 13.1% 11.9% 8.6% 4.0% 1.2% 223 Percent 77.6% 5.3% 0.5% 6.5% 0.2%
5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone	13,401 14,572 12,258 9,726 23,840 28,856 28,187 20,658 9,875 4,685 1,734 Census 20 Number 147,682 7,773 775 8,332 237 8,798	8.1% 6.8% 5.4% 13.3% 16.1% 15.7% 11.5% 5.5% 2.6% 1.0% Percent 82.4% 4.3% 0.4% 4.3% 0.1% 4.9%	14,142 15,448 13,764 12,039 28,717 31,375 30,286 26,250 16,592 6,698 2,466 20 Number 166,953 10,393 958 11,909 340 11,930	6.7% 7.3% 6.5% 5.7% 13.7% 14.9% 14.4% 12.5% 7.9% 3.2% 1.2% 18 Percent 79.4% 4.9% 0.5% 5.7% 0.2% 5.7%	14,129 15,084 15,615 14,061 34,419 35,954 30,098 27,282 19,698 9,143 2,782 20 Number 178,383 12,173 1,068 15,031 420 13,464	6.6% 6.8% 6.1% 5.1% 15.0% 15.6% 13.1% 11.9% 8.6% 4.0% 1.2% 923 Percent 77.6% 5.3% 0.5% 6.5% 0.5% 6.5%

Data Note: Income is expressed in current dollars.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

Blake M. Bonner

Senior Vice President, Director of Brokerage Direct Line 210 524 1305 bbonner@reocsanantonio.com

C. Michael Morse



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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about

brokerage services to prospective buyers, tenants, sellers and landlords

- TYPES OF REAL ESTATE LICENSE HOLDERS:
 A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
 A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:
Must treat all parties to the transaction impartially and fairly;
May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and

- buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction Must not, unless specifically authorized in writing to do so by the party, disclose:
- 0
- that the owner will accept a price less than the written asking price;
- 0 0 that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker disclose, unless required to do so by law. Ξ. writing not đ

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Information available at www.trec.texas.gov	Information availabl	mission	Regulated by the Texas Real Estate Commission
	ls Date	Buyer/Tenant/Seller/Landlord Initials	Buyer/Te
			G
Phone	Email	License No.	Sales Agent/Associate's Name
N/A	bbonner@reocsanantonio.com	334780 1	Blake McFarlane Bonner
			Associate
Phone	Email	License No.	Licensed Supervisor of Sales Agent/
N/A	N/A	N/A	N/A
Phone	Email	License No.	Designated Broker of Firm
N/A	bharris@reocsanantonio.com	405243	Brian Dale Harris
			Finitaly Assumed Dusiness Name
Phone	Email	License No.	Licensed Broker/Broker Firm Name or
N/A	bharris@reocsanantonio.com	493853	REOC General Partner, LLC

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- Answer the client's questions and present any offer to or counter-offer from the client; and
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AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:
Must treat all parties to the transaction impartially and fairly;
May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and

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- 0
- that the owner will accept a price less than the written asking price;
- 0 0 that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker disclose, unless required to do so by law. Ξ. writing not đ

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o at waan to	Is Date	Buyer/Tenant/Seller/Landlord Initials	Boxulated by the Texas Bool Estate Commission
			Sales AgentrAssociate's Nathe
N/A	mmorse@reocsanantonio.com		Christopher Michael Morse
Phone	Email	License No.	Licensed Supervisor of Sales Agent/ Associate
N/A	N/A	N/A	N/A
Phone	Email	License No.	Designated Broker of Firm
N/A	bharris@reocsanantonio.com	405243	Brian Dale Harris
Phone	Email	License No.	Licensed Broker/Broker Firm Name or Primary Assumed Business Name
N/A	bharris@reocsanantonio.com	493853 k	REOC General Partner, LLC

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