# MGM AIRPORT CORPORATE CENTER

168,247 Square Foot Three Building Class A Office Campus in Las Vegas, Nevada 100% Leased Primarily to MGM Through 2024



CAPITAL MARKETS I INSTITUTIONAL PROPERTIES





840

# MGM AIRPORT CORPORATE CENTER

CBRE, Inc., presents the opportunity to acquire the fee simple interest in MGM Airport Corporate Center (the "Property"), a 168,247 square foot, three building corporate center in Las Vegas, Nevada. The Property is 100% leased primarily to MGM Resorts International (S&P: B+, NYSE: MGM) through August 2024 with in-place rents approximately 23% below market. The Property is ideally located adjacent to McCarran International Airport within Hughes Airport Center near the junction of the I-15 and I-215 freeways and within three miles of the famous Las Vegas Strip. MGM Resorts International is one of the world's leading global hospitality companies, making MGM Airport Corporate Center a safe and secure investment opportunity with the benefit of long-term value appreciation.



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## **INVESTMENT HIGHLIGHTS**

#### **Credit Tenancy**

MGM Resorts International (S&P: B+, NYSE: MGM) is one of the world's leading global hospitality companies, operating a portfolio of destination resort brands, including Bellagio, MGM Grand, Mandalay Bay and The Mirage. This Fortune 500 company has significant holdings in gaming, hospitality and entertainment, owns and operates 15 major properties across the globe. MGM also has a 51% interest in MGM China Holdings Limited, which owns the MGM Macau Resort and Casino and is in the process of developing a resort on Cotai. The company's market cap exceeds \$10.1 billion<sup>[1]</sup> and annual revenues exceeded \$9.8 billion in 2013, a 7.1% increase year over year.

[1] As of 1/13/15

# Stable Income Stream with Upside Potential

The Property is leased to MGM Resorts International through August 2024 with two, five year options at fair market rent. With in-place rents approximately 23% below market, the Property provides investors with a durable, investment-grade income stream with 2.5% annual rent increases and upside opportunity in marking rents to market.

#### **Discount to Replacement Cost**

The Property, which was materially renovated in 2014, is expected to trade at a significant discount to replacement cost. High construction costs, coupled with a lack of available entitled land, have created significant barriers to competitive development.



## Portfolio Summary

	840 Grier	880 Grier	950 Grier	TOTAL
Total RSF	60,487 [1]	81,000	26,760	168,247
Number of Buildings	1	1	1	3
Land Area	3.73 acres	5.55 acres	1.34 acres	10.62 acres
Year Built	1997	1988	1989	
Parcel Number	177-03-510-017	177-03-510-016	177-03-510-005	
Stories	3	2	1	
Parking	257 parking spaces (4.24 per 1,000 RSF)	334 parking spaces (4.12 per 1,000 RSF)	100 parking spaces (3.73 per 1,000 RSF)	691 parking spaces (4.11 per 1,000 RSF)
Percent Leased	100%	100%	100%	100%
Key Tenants	MGM International (96%) AC, LLC (4%) <sup>[2]</sup>	MGM International (100%)	MGM International (100%)	

#### Irreplaceable Airport Adjacent Location

MGM Airport Corporate Center boasts an irreplaceable location adjacent to McCarran International Airport within Hughes Airport Center. McCarran is the is the 6th busiest airport in the country and the 19th busiest in the world, serving almost 40 million passenger annually. Visitors and tenants alike enjoy the benefits of close proximity to this bustling global hub. Additionally, the Property is ideally located at the junction of the I-15 and I-215 freeways, which provides easy access to the Las Vegas Strip, which is only three miles away.

EXECUTIVE

SUMMARY

[2] MGM anticipates absorbing this suite upon tenant's expiration in Nov-16

#### Airport Submarket Boasts High Quality Tenant Base

The 4.3 million square foot Airport office submarket has historically been home to most of the major gaming and gaming related companies, as a result of its proximity to the resort corridor. However, over the last several years the Airport submarket has seen a diversification in tenant mix after the conversion of a number of large flex industrial buildings to call centers, data centers and other tech related uses. Some of the larger tenants in the Airport submarket include: Caesar's Entertainment (corporate headquarters), Bally Technologies, Konami Gaming, Ameriprise, Sprint, and Marnell Companies, among others.

#### **Thriving Las Vegas Economy**

The improved national economy has contributed to the rapid rebound of tourism, Las Vegas' primary economic engine. Visitation is on pace to set an all-time high in 2014 with more than 34.7 million visitors through October. Increased visitation has positively impacted nearly every other economic indicator. Year over year, Las Vegas experienced a 5.8% increase in daily average room rates, an 8.8% increase in revenue per room, and a 7.7% increase in taxable sales. Future convention bookings are also expected to be strong and with the lowest fuel costs in nearly 5-years, visitation is projected to continue to increase through 2015.

These positive trends can be seen in Las Vegas' plummeting unemployment rate, which was 7.3% in September 2014 - 270 basis points lower than this time last year.

#### **High-Quality Improvements**

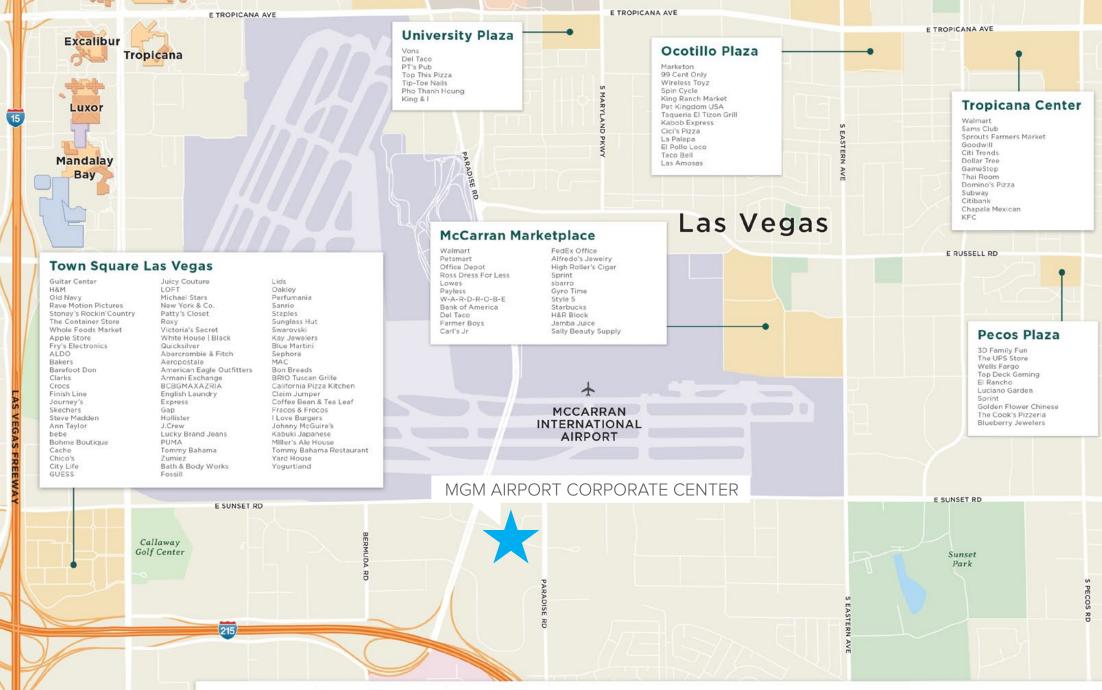
The three buildings were delivered between 1988-1997 and were materially upgraded in 2014. Upgrades included energy efficient lighting, fresh paint, new flooring, and adding fiber connectivity between 950 & 880 Grier. Ample covered and surface parking is available to tenants for a total parking ratio of 4.11 per 1,000 RSF, although additional parking is available on an adjacent parcel owned by MGM for MGM employees. These higher parking ratios allow the Property to meet the growing space demands of higher density users.

#### Strong Office Market Fundamentals

Annual net absorption in the greater Las Vegas market was 1,126,799 SF through 4Q 2014, which was the 12th consecutive quarter of positive net absorption and further demonstrates the stabilization of the Las Vegas metropolitan office market. The increase in demand helped push asking lease rates to \$1.91 PSF, FSG in the Airport submarket – the highest rate in nearly two years. The 4Q 2014 vacancy rate in the Airport submarket was 19.8%, down nearly 571 basis points from the high in 2010. CBRE Econometrics advisors is very bullish on this submarket, projecting that vacancy will fall to 15.9% and rents will increase to \$2.40 by 2019.

Improved national economic recovery and strong stock market performance have contributed to the rapid rebound of tourism, Las Vegas' primary economic engine.





#### Las Vegas Premium Outlets - South

Adidas Ecko Unitd Aeropostale Ann Taylor Factory Store Banana Republic Factory Fox Gap Factory Store Greg Norman Factory Store BCBG Max Azria Guess Factory Store Bebe NEW Haggar Clothing Co. Big Dogs Body Basics Outlet HanesBrands Hot Topic Brooks Brothers Factory Store Hurley Calvin Kleizn Izod Charlotte Russe Jockey Jones New York Chico's Columbia Sportswear Kenneth Cole Converse Lane Bryant Outlet DKNY Levi's Outlet Store Dressbarn Loft Outlet

Lucky Brand Express Factory Outlet Maidenform Michael Kors Motherhood Maternity Nautica New York & Company Outlets Nike Factory Store O'Neill PacSun Hugo Boss Factory Store Paolo Giardini Perry Ellis Polo Ralph Lauren Factory Store Puma Quiksilver Reebok Rip Curl Rue21

Sean John Timberland Tommy Hilfiger True Religion Brand Jeans U.S. Polo Assn. Under Armour Uniform Sports Van Heusen VF Outlet Volcom Wet Seal Wilsons Leather Zumiez Carter's The Children's Place Outlet **Disney Store Outlet** Gymboree Outlet OshKosh B'gosh

Polo Ralph Lauren Factory Stride Rite Keds Sperry Tommy Hilfiger Kids Under Armour Aerosoles Aldo Charlotte Russe Clarks Bostonian Cole Haan Converse Crocs DC Shoes Ecco Famous Footwear Outlet **Finish Line** G.H. Bass & Co. - Footwear Journeys Naturalizer

New Balance Factory Store Nine West Outlet Puma Reebok Robert Wayne Footwear Rockport SAS Factory Shoe Store Skechers Stride Rite Keds Sperry Timberland Vans Coach The Luggage Factory Samsonite Claire's Fossil Kay Jewelers Outlet Kipling

Lids Michael Kors Movado Company Store Piercing Pagoda Sunglass Hut Time Factory Watch Outlet Vera Bradley Zales Outlet Bose The Cosmetics Co. **Designer Fragrances** Elizabeth Arden Fragrance Outlet Hallmark Harry & Davidn Perfumania Skull Candy Swarovski

Toys"R"Us Outlet Vitamin World Auntie Anne's Soft Pretzels Chicken Now China Max Dreyer's Ice Cream Dunkin Donuts Energy Zone Fresh Deli & Grill Euwa Teppanyaki Grill Rocky's Philly Cheesesteaks Rubio's Fresh Mexican Grill Sbarro Starbucks Coffee Subs n' Such Subway Villa Fresh Italian Kitchen Wetzel's Pretzels

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