# For Sale

14858 Warwick Boulevard Newport News, Virginia



### FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Campana Waltz Commercial Real Estate, LLC Janice Lewis, CCIM

11832 Fishing Point Drive, Suite 400 Newport News, Virginia 23606 757.327.0333

Janice@CampanaWaltz.com www.CampanaWaltz.com



This information was obtained from sources deemed to be reliable, but is not warranted.

This offer subject to errors and omissions, or withdrawal, without notice.

### FOR SALE

### 14858 Warwick Boulevard Newport News, Virginia

**Location:** 14858 Warwick Boulevard, Newport News, Virginia 23608

**Description:** The Property is an attractive 1-story commercial building containing

approximately 1,200 square feet in a busy corridor in the Denbigh neighborhood of Newport News. This was once used as a dentist office.

This location is perfect for the office or retail business.

**Land Area:** .24 acres

**Sales Price:** \$145,000.00 **Price reduced to \$135,000**.

**Lease:** The Ownership will entertain a lease also.

**Parking:** 8-10 spaces

**Traffic Count:** 

**Zoning:** C1– Retail Commercial District. Multiple allowable uses by right are

attached in the marketing package.

**General Information:** 

➤ Great road frontage on Route 60 / Warwick Boulevard

Well established area

Surrounded by numerous retailers and solid residential

neighborhoods

Also included:

➤ Aerial and Location Maps

➤ Floor Plan and Property Photographs

- List of uses which are allowed by right
- ➤ Newport News Enterprise Zone # 2-A
- Demographics

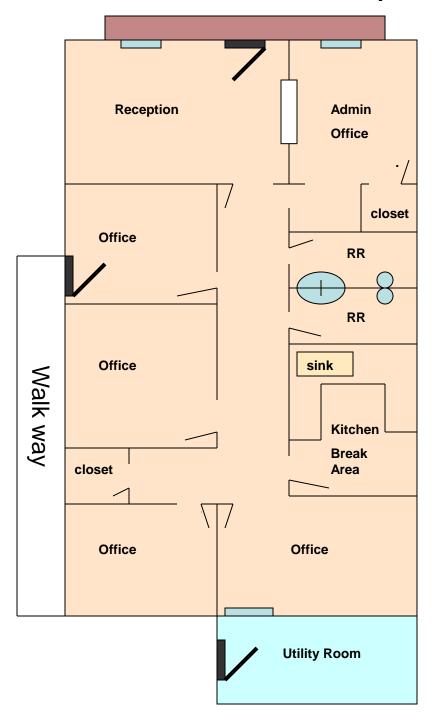
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### 14858 Warwick Boulevard, Newport News



Floor Plan - 1,200 +/- square feet on .24 acres

# 14858 Warwick Boulevard, Newport News Property Pictures – 1,200 +/- square feet on .24 acres

FRONT OF THE BUILDING









FRONT ENTRANCE / RECEPTION AND HALLWAY







OFFICE OFFICE WITH EXIT DOOR BREAK AREA







# For Sale 14858 Warwick Blvd. Newport News, Virginia









### FACT SHEET: NEWPORT NEWS ENTERPRISE ZONES #2 AND #2-A

**Enterprise Zone Program:** A package of grants, tax incentives, financing eligibility and other benefits offered by the Commonwealth of Virginia and the City of Newport News to new and expanding businesses within the designated Enterprise Zone.

Contact: Department of Development (757) 926-8428

Matt Johnson, Business Retention Coordinator (757) 597-2840 Ext. 3

Tricia F. Wilson, Business Development Specialist (757) 926-3793

Benefits: Both the Commonwealth of Virginia and the City of Newport News offer financial rewards to qualified new and expanding Enterprise Zone firms. Benefits offered by Virginia are grants, while benefits offered by the City include tax incentives, grants, loan availability and technical assistance.

### Benefits Available to Qualified Firms from the Commonwealth

- Real Property Investment Grant
- Job Creation Grant

Benefits Available to Qualified Firms from the City

- Expansion/Relocation Cost Reduction Incentive
- Business License Fee Abatement
- Refund of Local Electric and Gas Utility Taxes
- Commercial Rehabilitation Property Tax Abatement
- Waiver of Building Permit and Development Fees

### **Application to the Commonwealth:**

For application forms and instructions for state Enterprise Zone incentives, please go to: <a href="https://dmz1.dhcd.virginia.gov/EZApplication">https://dmz1.dhcd.virginia.gov/EZApplication</a>.

#### Application to the City:

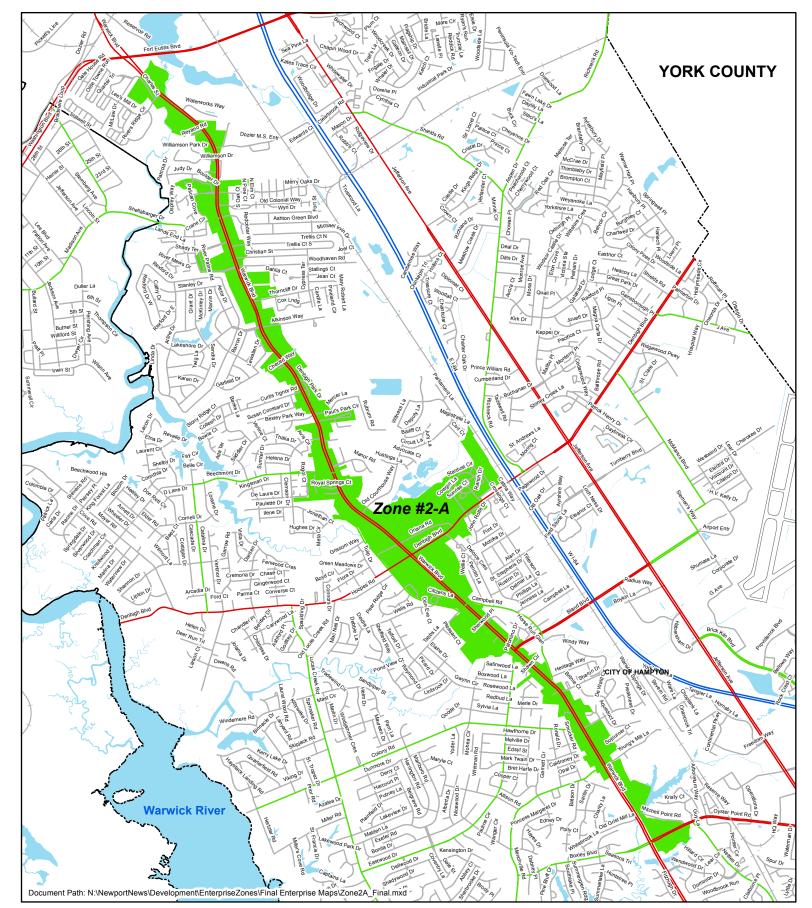
Application forms and assistance are available from the City of Newport News, Department of Development. Application forms may also be downloaded at <a href="http://www.nngov.com/development/downloads/incentives/ez2application.pdf">http://www.nngov.com/development/downloads/incentives/ez2application.pdf</a>.

### **Commercial Rehabilitation Property Tax Abatement:**

If you are substantially renovating a building that is twenty years of age (fifteen if in an Enterprise Zone) or older, you may be eligible for a Commercial Rehabilitation Property Tax Abatement.

#### Low Interest Loans:

The City, through its Economic Development Authority and its Redevelopment and Housing Authorities, offers a variety of low-interest loans for fixed asset acquisition. Companies located in a Virginia Enterprise Zone may be eligible for enhanced benefits under these programs. For more information about the City's low-interest loan programs, call: Ms. Tricia Wilson, Business Development Specialist 757-926-3793 or visit the City's website at <a href="http://www.nngov.com/development/resources/loanleadin.html">http://www.nngov.com/development/resources/loanleadin.html</a>.



1 inch = 3,000 feet Date: 9/4/2012







### C1 (Retail Commercial) Allowable Uses, Newport News Page 1 of 4

	Housing for Older Persons, Single Family attached	C
	Housing for Older Persons, Multiple Family	C
	Group Home	C
	Halfway House	C
	Bed & Breakfast	P
	Adult Care Residence	C
	Custodian Apartment	P
	Congregate House for Children	C
Health		
	Hospice	P
	Medical Center Complex	P
	Hospital	P
	Medical and Dental Laboratory	P
	Nursing Home, Convalescent Home	P
	Optician	P
	Outpatient Care Clinic	P
	Pharmacy/Drug Store	P
	Physical Therapist	P
	Physician, Dentist or Optometrist	P
	Veterinary Facility with Kennel	C
	Veterinary Facility without Kennel	P
Utilitie	· · · · · · · · · · · · · · · · · · ·	
	Electrical Substation	P
	Elevated Water Storage Tank	P
	Local Utilities	P
	Communication Tower/Antenna	C
	Transmission Lines	C
Educa	tional Services	
	Child Care Center	P
	College, University	P
	Other Educational/Group Instruction	P
	Vocational School	P
	Business School	P
Comm	unity Facilities	
	Church/Synagogue	P
	Community Center	P
	Fire Station	P
	Funeral Home	P
	Library	P
	Lodge, Fraternal or Social Organization	P
	Neighborhood Swimming Pool	P
	Police Station	P
	Post Office/Parcel Pick Up Station	P
	Public/Private Golf Courses	P
		-

### C1 (Retail Commercial) Allowable Uses, Newport News Page 2 of 4

Public/Semi-Public Museum or Art Gallery	P
Public Park	P
Business Services	
Admin Support Offices	P
Bank, Loan Office or Credit Union	P
Business Admin Offices	P
Parcel Distribution Center	C
Professional Office	P
Personal Services	
Artist or Photography Studio	P
Beauty/Barber Shop	P
Coin Operated Commercial Laundry	P
Dry Cleaning Pickup	P
Dry Cleaning Plant	C
Recording studio	P
Shoe Repair	P
Tailor Shop	P
Travel Agency	P
Pet Grooming Service	P
Recreational Uses	
Billiard Parlor	C
Bingo Parlor	C
Bowling Alley	C
Coin Operated Amusement Arcade	C
Country/Yacht Club	P
Health Club/Fitness Center	P
Skateboard Ramp	C
Skating Rink	C
Theater or Stage	P
Retail Services	
Adult Use	C
Appliance Sales	P
Appliance Services	P
Bakery (Retail)	P
Bicycle Sales & Service	P
Book Store	P
Building Supply, Retail	C
Camera Store	P
Cemetery Monument Sales	P
Computer Sales & Service	P
Concession Stand	P
Convenience Store without gasoline	P
Craft Store	P

### C1 (Retail Commercial) Allowable Uses, Newport News Page 3 of 4

Day automant Chana	D
Department Store	P
Duplicating Store	P
Extended Stay Motel	P
Florist, Horticultural & Nursery	P
Furniture & Upholstery Store	P
Garden Supply Store	P
Golf Pro Shop/Clubhouse	P
Grocery Store	P
Hardware Store	P
Home Accessory Store	P
Ice Cream/Candy Store	P
Interior Decorating Store	P
Jewelry Sales, Service & Repair	P
Kennel	$\mathbf{C}$
Light Equipment Rental & Leasing	P
Liquor Store	P
Mall/Mall Building (Enclosed)	P
Medical Supply Sales	P
Motel/Hotel	P
Needlework & Piece Goods Store	P
Novelty & Souvenir Store	P
Off-Premise Sale of Alcohol in an Establishment <1,600SF	C
Pawn Shop	C
Pet Store	P
Printing Engraving, Blueprinting & Copying	P
Restaurant/Cafeteria/Delicatessen w/Drive-Thru Service	P
(not adjacent to residential property)	
Restaurant/Cafeteria/Delicatessen w/o Drive-Thru Service	P
Restaurant/Cafeteria/Delicatessen w/Drive-Thru Service	C
(adjacent to residential property)	
Retail Sales by Wholesaler of Same Goods	P
Sporting Goods	P
Stationery Store	P
Tennis Pro Shop/Clubhouse	P
Toy or Hobby Store	P
Used Merchandise Sales	P
Variety Store	P
Video Rental	P
Wearing Apparel/Shoe Store	P
Auto & Marine Services	-
Auto Parts Store (No Service)	P
Automobile Fuel & Kerosene Sales (Supplemental)	C
Automobile Gasoline Supply Station	C
Automobile Sales/New Car Dealership	C
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### C1 (Retail Commercial) Allowable Uses, Newport News Page 4 of 4

Car Wash	C
Automobile Upholstery	C
Automobile, Limousine, Van, Motorcycle Leasing/Rental	C
Boat & Yacht Sales	C
Boat Basin	P
Marina	C
Fransportation	
Bus Stop, Bus Shelter or Taxi Stand	P
Helistop or Heliport	C
Off-Site Parking Lot or Garage	P
Transit Terminal for Bus, Rail, Boat, Ship or Other	
Mass Transit	C
Wholesale & Warehouse	
Distribution Center for Retail Goods, Mail Order	C
Distribution Warehouse	C
Mini-Storage Warehouse-Single Entrance Interior Storage	C
Open Industrial	
Small Repair, Small Construction Shop &	
Small Contractors Office	C

C = Conditional Use

P = Permitted Use



14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 1 mile radius

Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997

Summary		2010		2011		2016
Population		12,883		12,914		12,943
Households		4,911		4,924		4,967
Families		3,439		3,448		3,450
Average Household Size		2.62		2.62		2.60
Owner Occupied Housing Units		2,925		2,822		2,83
Renter Occupied Housing Units		1,986		2,102		2,136
Median Age		33.4		33.5		33.8
Trends: 2011 - 2016 Annual Rate		Area		State		Nationa
Population		0.05%		0.86%		0.67%
Households		0.17%		0.87%		0.71%
Families		0.01%		0.73%		0.57%
Owner HHs		0.06%		1.04%		0.91%
Median Household Income		2.76%		3.62%		2.759
			20	11	20	16
Households by Income			Number	Percent	Number	Percen
<\$15,000			585	11.9%	623	12.5%
\$15,000 - \$24,999			640	13.0%	533	10.79
\$25,000 - \$34,999			698	14.2%	604	12.29
\$35,000 - \$49,999			924	18.8%	777	15.7°
\$50,000 - \$74,999			1,066	21.6%	1,027	20.79
\$75,000 - \$99,999			567	11.5%	830	16.79
\$100,000 - \$149,999			343	7.0%	440	8.9
\$150,000 - \$199,999			56	1.1%	75	1.5
\$200,000+			47	1.0%	56	1.1
<del>+</del> =00/000 ·			.,	210 70		
Median Household Income			\$42,420		\$48,594	
Average Household Income			\$52,905		\$59,002	
Per Capita Income			\$20,153		\$22,618	
	20	10		11		16
Population by Age	Number	Percent	Number	Percent	Number	Percei
0 - 4	966	7.5%	958	7.4%	972	7.5
5 - 9	975	7.6%	975	7.6%	972	7.5
10 - 14	958	7.4%	958	7.4%	961	7.4
15 - 19	987	7.7%	987	7.6%	926	7.2
20 - 24	856	6.6%	864	6.7%	836	6.5
25 - 34	1,994	15.5%	2,000	15.5%	2,039	15.89
35 - 44	1,674	13.0%	1,664	12.9%	1,591	12.3
45 - 54	1,876	14.6%	1,869	14.5%	1,704	13.2
55 - 64	1,363	10.6%	1,380	10.7%	1,476	11.4
65 - 74	757	5.9%	779	6.0%	958	7.49
75 - 84	382	3.0%	383	3.0%	402	3.1
85+	97	0.8%	97	0.8%	106	0.8
031						
Dage and Ethnicity		Dorsont		Dorsont		Dorco
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perce
White Alone	4,948	38.4%	4,926	38.2%	4,734	36.69
Black Alone	6,209	48.2%	6,241	48.3%	6,283	48.6
		0 (0/		0.6%	79	0.6
American Indian Alone	75	0.6%	75		F 47	
American Indian Alone Asian Alone	75 546	4.2%	542	4.2%	547	
American Indian Alone Asian Alone Pacific Islander Alone	75 546 16	4.2% 0.1%	542 16	4.2% 0.1%	17	0.19
American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone	75 546 16 400	4.2% 0.1% 3.1%	542 16 416	4.2% 0.1% 3.2%	17 504	4.2° 0.1° 3.9°
American Indian Alone Asian Alone Pacific Islander Alone	75 546 16	4.2% 0.1%	542 16	4.2% 0.1%	17	0.19

**Data Note:** Income is expressed in current dollars. **Source:** U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

October 05, 2012

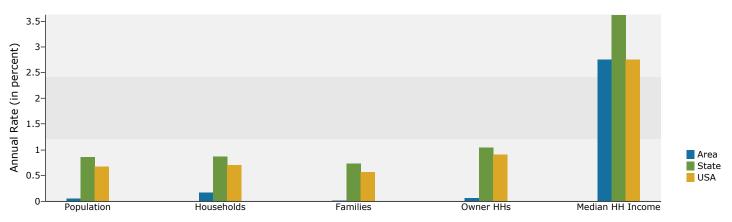
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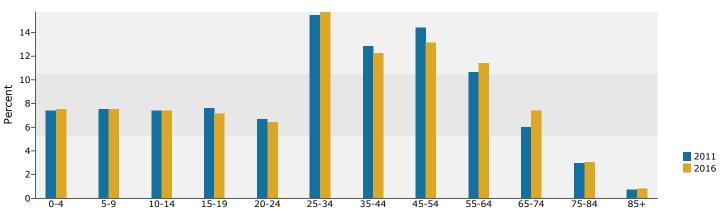
14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 1 mile radius Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997



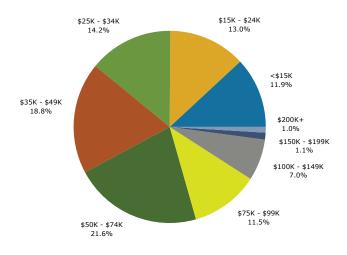


### Population by Age

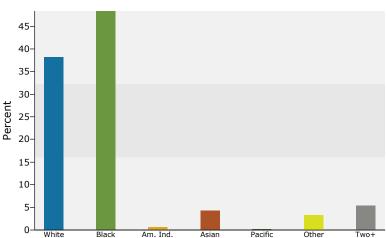


#### 2011 Household Income

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### 2011 Population by Race



2011 Percent Hispanic Origin: 10.3%

Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

Page 2 of 6

October 05, 2012



14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 3 mile radius

Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997

Summary		2010		2011		201
Population		75,322		75,153		74,5
Households		28,018		27,943		27,9
Families		19,359		19,299		19,1
Average Household Size		2.59		2.59		2.
Owner Occupied Housing Units		15,375		14,802		14,7
Renter Occupied Housing Units		12,643		13,141		13,1
Median Age		31.2		31.2		31
Trends: 2011 - 2016 Annual Rate		Area		State		Nation
Population		-0.15%		0.86%		0.67
Households		-0.02%		0.87%		0.71
Families		-0.18%		0.73%		0.57
Owner HHs		-0.01%		1.04%		0.93
Median Household Income		2.52%		3.62%		2.75
			20	11	20	16
Households by Income			Number	Percent	Number	Perce
<\$15,000			3,130	11.2%	3,225	11.6
\$15,000 - \$24,999			2,866	10.3%	2,349	8.4
\$25,000 - \$34,999			3,542	12.7%	2,971	10.6
\$35,000 - \$49,999			5,054	18.1%	4,148	14.9
\$50,000 - \$74,999			6,169	22.1%	5,747	20.6
\$75,000 - \$99,999			3,687	13.2%	5,196	18.
\$100,000 - \$149,999			2,569	9.2%	3,177	11.4
\$150,000 - \$199,999			663	2.4%	799	2.9
\$200,000+			263	0.9%	297	1.
\$200,0001			203	0.5 70	257	
Median Household Income			\$47,539		\$53,839	
Average Household Income			\$58,244		\$64,493	
Per Capita Income			\$22,713		\$25,226	
	20	10		11		16
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	6,032	8.0%		7.9%	c 001	8.0
	0,032	0.070	5,950	7.9%	6,001	0.1
5 - 9	5,404	7.2%	5,950 5,390	7.9%	6,001 5,335	
5 - 9 10 - 14	,		•			7.2
	5,404	7.2%	5,390	7.2%	5,335	7.2 6.8
10 - 14	5,404 5,112	7.2% 6.8%	5,390 5,100	7.2% 6.8%	5,335 5,088	7 6.8 7.
10 - 14 15 - 19	5,404 5,112 5,673 6,975	7.2% 6.8% 7.5%	5,390 5,100 5,646 6,988	7.2% 6.8% 7.5%	5,335 5,088 5,287 6,741	7.2 6.8 7.2 9.0
10 - 14 15 - 19 20 - 24	5,404 5,112 5,673 6,975 12,746	7.2% 6.8% 7.5% 9.3%	5,390 5,100 5,646 6,988 12,750	7.2% 6.8% 7.5% 9.3%	5,335 5,088 5,287 6,741 12,891	7.3 6.8 7.3 9.0 17.3
10 - 14 15 - 19 20 - 24 25 - 34	5,404 5,112 5,673 6,975 12,746 9,653	7.2% 6.8% 7.5% 9.3% 16.9%	5,390 5,100 5,646 6,988 12,750 9,568	7.2% 6.8% 7.5% 9.3% 17.0%	5,335 5,088 5,287 6,741	7. 6. 7. 9. 17.
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44	5,404 5,112 5,673 6,975 12,746 9,653 10,221	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6%	5,390 5,100 5,646 6,988 12,750 9,568 10,127	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5%	5,335 5,088 5,287 6,741 12,891 9,101 9,176	7.2 6.8 7.3 9.0 17.3 12.2
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409	7.2 6.8 7 9.0 17.2 12.2 9.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657	7.2 6.8 7.3 9.0 17.3 12.3 9.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150	7.2 6.8 7.1 9.0 17.3 12.2 12.3 9.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744	7.3 6.8 7.3 9.0 17.3 12.3 12.3 9.9 6.3 2.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744	7.: 6.8 7.: 9.0 17.: 12.: 12.: 9.9 6.: 2.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710 Number	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9% Percent	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744 20	7.2 6.8 7.1 9.0 17.3 12.2 12.3 9.9 6.2 2.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9% Percent 47.8%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704 Number 35,640	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9% D11 Percent 47.4%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744  20  Number 34,023	7.2 6.8 7.3 9.0 17.3 12.3 12.3 9.9 6.2 1.0 10 16 Perco
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967 29,330	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%  Percent 47.8% 38.9%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704 20 Number 35,640 29,410	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%  D11  Percent 47.4% 39.1%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744 20 Number 34,023 29,469	7.: 6.8 7.: 9.0 17.: 12.: 12.: 9.9 6.: 2.9 1.0 016 Perco
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967 29,330 408	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%  Percent 47.8% 38.9% 0.5%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704 Number 35,640 29,410 407	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%  D11  Percent 47.4% 39.1% 0.5%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744  Number 34,023 29,469 438	7.: 6.8 7.: 9.0 17.: 12.: 12.: 9.9 6.: 2.9 1.0 016 Perco 45.0 39.:
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967 29,330 408 2,992	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%  Percent 47.8% 38.9% 0.5% 4.0%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704  Number 35,640 29,410 407 2,946	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%  D11  Percent 47.4% 39.1% 0.5% 3.9%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744  Number 34,023 29,469 438 2,935	7.: 6.8 7.: 9.0 17.: 12.: 9.9 6.: 2.9 1.0 016 Perco 45.0 3.9
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967 29,330 408 2,992 183	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%  D10  Percent 47.8% 38.9% 0.5% 4.0% 0.2%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704  Number 35,640 29,410 407 2,946 181	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%  D11  Percent 47.4% 39.1% 0.5% 3.9% 0.2%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744  20  Number 34,023 29,469 438 2,935 200	7.3 6.8 7.3 9.0 17.3 12.3 12.3 9.9 6.2 1.0 016 Perco 45.6 39.9 0.6
10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	5,404 5,112 5,673 6,975 12,746 9,653 10,221 6,925 3,758 2,110 710  Number 35,967 29,330 408 2,992	7.2% 6.8% 7.5% 9.3% 16.9% 12.8% 13.6% 9.2% 5.0% 2.8% 0.9%  Percent 47.8% 38.9% 0.5% 4.0%	5,390 5,100 5,646 6,988 12,750 9,568 10,127 6,986 3,844 2,101 704  Number 35,640 29,410 407 2,946	7.2% 6.8% 7.5% 9.3% 17.0% 12.7% 13.5% 9.3% 5.1% 2.8% 0.9%  D11  Percent 47.4% 39.1% 0.5% 3.9%	5,335 5,088 5,287 6,741 12,891 9,101 9,176 7,409 4,657 2,150 744  Number 34,023 29,469 438 2,935	7.: 6.8 7.: 9.0 17.: 12.: 12.: 9.9 6.: 2.9

**Data Note:** Income is expressed in current dollars. **Source:** U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

October 05, 2012

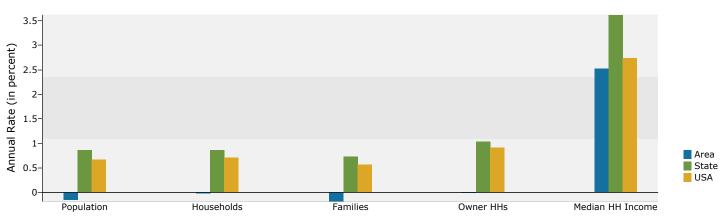
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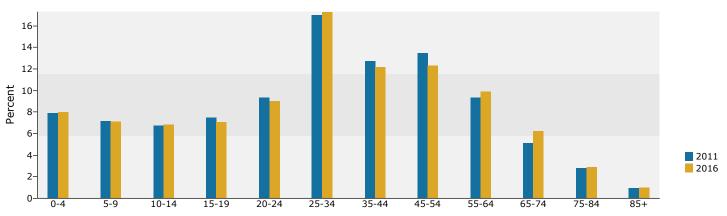
14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 3 mile radius Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997

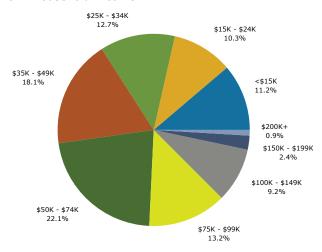
### Trends 2011-2016



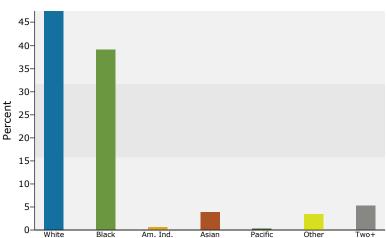
### Population by Age



2011 Household Income



2011 Population by Race



October 05, 2012

2011 Percent Hispanic Origin: 10.2%

Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

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14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 5 mile radius

Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997

Summary		2010		2011		201
Population		109,078		109,258		109,49
Households		41,957		42,026		42,39
Families		28,402		28,431		28,42
Average Household Size		2.52		2.52		2.5
Owner Occupied Housing Units		24,063		23,324		23,67
Renter Occupied Housing Units		17,894		18,702		18,72
Median Age		32.6		32.7		33
Trends: 2011 - 2016 Annual Rate		Area		State		Nation
Population		0.04%		0.86%		0.67
Households		0.17%		0.87%		0.71
Families		0.00%		0.73%		0.57
Owner HHs		0.30%		1.04%		0.91
Median Household Income		2.61%		3.62%		2.75
			20	11	20	16
Households by Income			Number	Percent	Number	Perce
<\$15,000			3,877	9.2%	3,993	9.4
\$15,000 - \$24,999			3,896	9.3%	3,166	7.5
\$25,000 - \$34,999			4,856	11.6%	4,030	9.5
\$35,000 - \$49,999			7,390	17.6%	6,008	14.2
\$50,000 - \$74,999			9,447	22.5%	8,842	20.9
\$75,000 - \$99,999			5,734	13.6%	8,082	19.1
\$100,000 - \$149,999			4,761	11.3%	5,914	14.0
\$150,000 - \$199,999			1,329	3.2%	1,577	3.7
\$200,000+			736	1.8%	781	1.8
7-00/000						
Median Household Income			\$51,699		\$58,802	
Average Household Income			\$64,511		\$71,711	
Per Capita Income			\$25,610		\$28,569	
•						
	20	10		11	20	16
Population by Age	<b>20</b> Number	10 Percent		Percent	20 Number	
Population by Age 0 - 4			20			Perce
	Number	Percent	Number	Percent	Number	Perce 7.5
0 - 4	Number 8,169	Percent 7.5%	Number 8,079	Percent 7.4%	Number 8,184	Perce 7.5 6.7
0 - 4 5 - 9	Number 8,169 7,429	Percent 7.5% 6.8%	Number 8,079 7,424	Percent 7.4% 6.8%	Number 8,184 7,381	Perce 7.5 6.7
0 - 4 5 - 9 10 - 14	Number 8,169 7,429 7,248 7,888	Percent 7.5% 6.8% 6.6%	Number 8,079 7,424 7,249 7,869	Percent 7.4% 6.8% 6.6%	Number 8,184 7,381 7,277 7,401	Perce 7.5 6.7 6.6
0 - 4 5 - 9 10 - 14 15 - 19	Number 8,169 7,429 7,248 7,888 9,906	Percent 7.5% 6.8% 6.6% 7.2% 9.1%	Number 8,079 7,424 7,249 7,869 9,952	Percent 7.4% 6.8% 6.6% 7.2% 9.1%	Number 8,184 7,381 7,277 7,401 9,646	Perc. 7.! 6.: 6.: 6.: 8.:
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34	Number 8,169 7,429 7,248 7,888 9,906 17,578	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1%	Number 8,184 7,381 7,277 7,401 9,646 17,953	Perce 7.5 6.7 6.6 6.8 8.8
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978	Percent 7.5% 6.8% 6.6% 7.2% 9.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907	Percent 7.4% 6.8% 6.6% 7.2% 9.1%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343	Perce 7.5 6.6 6.6 8.8 16.4
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985	Perce 7.5 6.6 6.6 6.8 8.8 16.4 12.2 12.8
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674	Perco 7.5 6.6 6.8 8.8 16.4 12.2 12.8
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744	Perce 7.5 6.7 6.8 8.8 16.4 12.2 12.8 10.7
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296	Perce 7.5 6.7 6.6 8.8 16.4 12.2 12.8 10.7 7.1 3.3
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190 20 Number	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1% Percent	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2 D16 Perce
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190 20 Number 59,383	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent 54.4%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 20 Number 59,242	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1% Percent 54.2%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number 57,612	Perce 7.5 6.7 6.6 8.8 16.2 12.2 12.8 10.7 7.1 3.3 1.2 Perce 52.6
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190 20 Number 59,383 36,062	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent 54.4% 33.1%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 20 Number 59,242 36,220	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%  Percent 54.2% 33.2%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number 57,612 36,532	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2 D16 Perce 52.6 33.4
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190  Number 59,383 36,062 523	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1%  Percent 54.4% 33.1% 0.5%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 Number 59,242 36,220 522	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%  Percent 54.2% 33.2% 0.5%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number 57,612 36,532 569	Perce 7.5 6.7 6.6 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2 <b>D16</b> Perce 52.6 33.4
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190 20 Number 59,383 36,062 523 4,277	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent 54.4% 33.1% 0.5% 3.9%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 20 Number 59,242 36,220 522 4,239	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%  Percent 54.2% 33.2% 0.5% 3.9%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number 57,612 36,532 569 4,335	Perce 7.5 6.7 6.6 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2 D16 Perce 52.6 33.4 0.5 4.0
5 - 9  10 - 14  15 - 19  20 - 24  25 - 34  35 - 44  45 - 54  55 - 64  65 - 74  75 - 84  85+  Race and Ethnicity  White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190  Number 59,383 36,062 523 4,277 240	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent 54.4% 33.1% 0.5% 3.9% 0.2%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 20 Number 59,242 36,220 522 4,239 237	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%  D11  Percent 54.2% 33.2% 0.5% 3.9% 0.2%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296  Number 57,612 36,532 569 4,335 264	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2 12.6 33.4 0.5 4.0 0.2
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	Number 8,169 7,429 7,248 7,888 9,906 17,578 13,978 15,368 10,717 6,137 3,471 1,190 20 Number 59,383 36,062 523 4,277	Percent 7.5% 6.8% 6.6% 7.2% 9.1% 16.1% 12.8% 14.1% 9.8% 5.6% 3.2% 1.1% Percent 54.4% 33.1% 0.5% 3.9%	Number 8,079 7,424 7,249 7,869 9,952 17,636 13,907 15,289 10,874 6,312 3,476 1,191 20 Number 59,242 36,220 522 4,239	Percent 7.4% 6.8% 6.6% 7.2% 9.1% 16.1% 12.7% 14.0% 10.0% 5.8% 3.2% 1.1%  Percent 54.2% 33.2% 0.5% 3.9%	Number 8,184 7,381 7,277 7,401 9,646 17,953 13,343 13,985 11,674 7,744 3,612 1,296 Number 57,612 36,532 569 4,335	Perce 7.5 6.7 6.6 6.8 8.8 16.4 12.2 12.8 10.7 7.1 3.3 1.2

**Data Note:** Income is expressed in current dollars. **Source:** U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

October 05, 2012

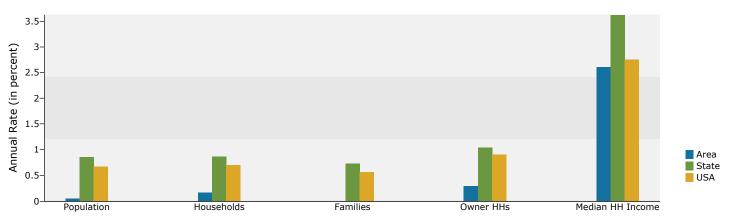
©2012 Esri Page 5 of 6



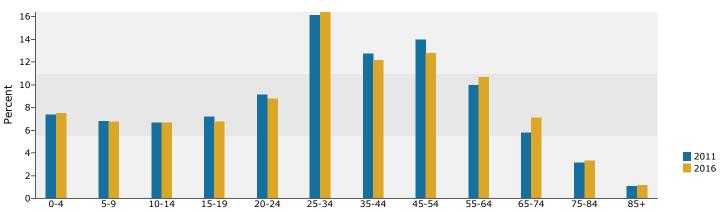
14858 Warwick 14858 Warwick Blvd, Newport News, VA, 23608, NN Enterpris... Ring: 5 mile radius Prepared by Janice Lewis, CCIM

Latitude: 37.136917597 Longitude: -76.54536997

### Trends 2011-2016

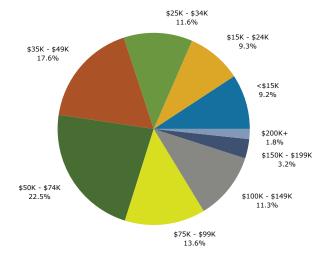


### Population by Age

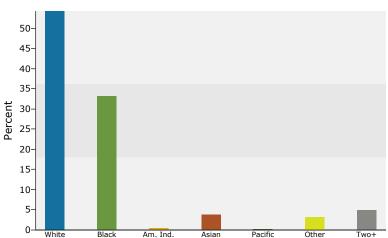


#### 2011 Household Income

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### 2011 Population by Race



2011 Percent Hispanic Origin: 9.4%

Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

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### **AGENCY DISCLOSURE**

In a real estate transaction, when the Agent represents the:

### Seller/Landlord:

then an Agent under a listing agreement with a seller acts as the agent for the seller. The listing company and all of its broker/agents, and the selling company and all of its agents as subagents of the seller, would owe their fiduciary duties to the seller. The broker and broker's agents may still provide buyer/tenants, as customers, with information about properties and available financing, may show them properties, and may assist them in preparing an offer to purchase, option or lease a particular property.

### Buyer/Tenant:

then an Agent under a contract with a buyer acts as the agent for that buyer only, as a "Buyer/Broker/Agent," and the Agent is not the seller's agent, even if the Purchase Contract provides that the Seller or the Listing Broker will pay the Agent for the services rendered to the buyer/tenant. An Agent acting as the buyer's/tenant's agent must disclaim sub agency if offered and must disclose the Buyer/Tenant Broker/Agent relationship when dealing with the seller's/landlord's Agent or the Seller/Landlord. The Buyer/Tenant Broker/Agent owes its fiduciary duties to the buyer/tenant.

Buyer and Seller (Acting as a Dual Agent):

then an Agent, either acting directly or through one or more of the brokerage firm's other Agents, may be the Agent of both the buyer and the seller, but <u>only</u> if the scope of the agency is limited by a written agreement and <u>only</u> with the express knowledge and written consent of both the buyer and the seller. An Agent representing both the buyer and the seller <u>must disclose</u> all information regarding the agency relationship, including the limitation on the Agent's ability to represent either party folly and exclusively. The Agent <u>must not disclose</u> to either party, without the prior consent of the party adversely affected by the disclosure, any information obtained within the confidentiality and trust of the fiduciary relationship. As an example, the Agent must not tell the buyer that the seller will accept a price lower than the listing price, nor tell the seller that the buyer will pay a price offered, without the prior consent of the party adversely affected by the disclosure.

Campana Waltz Commercial Real Estate, LLC is the Dual Agent for the property submitted in this information	 Buyer Broker,
Acknowledged by:	