For Lease 376 McLaws Circle Suite 2A Williamsburg, Virginia



FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Campana Waltz Commercial Real Estate, LLC Vince Campana 11832 Fishing Point Drive, Suite 400

Newport News, Virginia 23606 757.327.0333

Vince@CampanaWaltz.com www.CampanaWaltz.com Campana Waltz Commercial Real Estate, LLC

FOR LEASE 376 McLaws Circle Suite 2A Williamsburg, Virginia

Location:	376 McLaws Circle Suite 2A, Williamsburg, Virginia
Description:	Available immediately, a gorgeous office condominium that was recently refurbished with new carpet and paint. This condo fronts McLaws Circle and has 3 offices, a bathroom, storage closet, and reception area. Ideal for small office users who want a clean and professional space for their business! A must see location!
Square Footage:	650 square feet.
Lease Rate:	\$750.00/Month
Zoning:	M1 Limited Business/Industrial
General Information:	 Rare opportunity Well established area Surrounded by numerous retailers and solid residential neighborhoods
Also included:	 Aerial Maps Location Map
	For Additional Information, Please Contact: Vince Campana Campana Waltz Commercial Real Estate, LLC 11832 Fishing Point Drive, Suite 400 Newport News, Virginia, 23606 757.327.0333 <u>Vince@CampanaWaltz.com</u> <u>www.CampanaWaltz.com</u>

For Lease 376 McLaws Circle Suite 2A







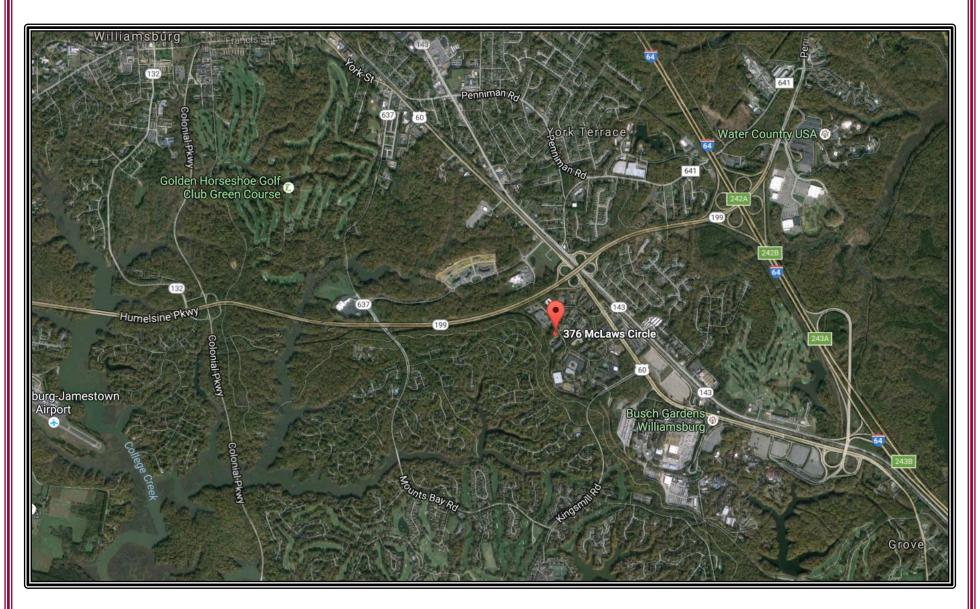
For Lease 376 McLaws Circle Suite 2A





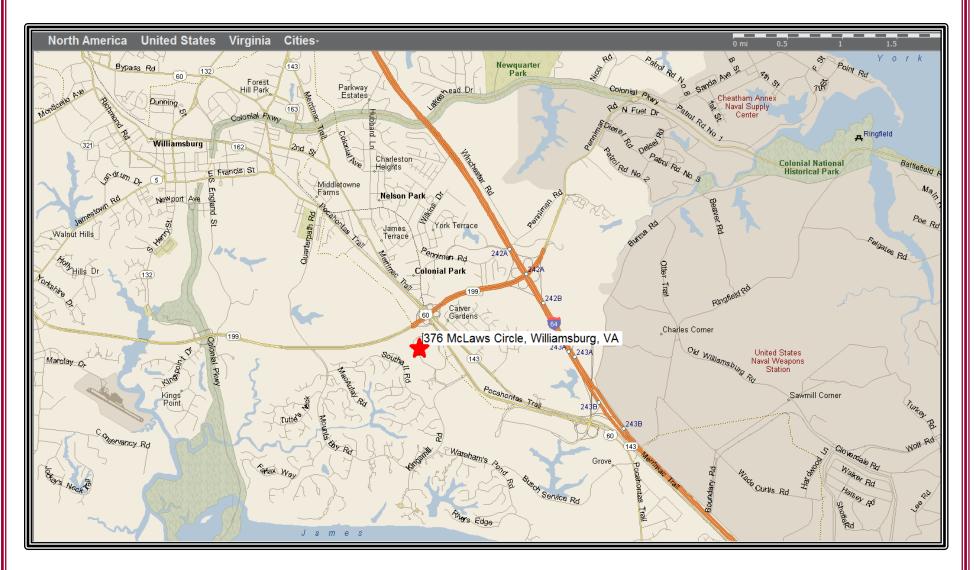


376 McLaws Circle, Williamsburg, Virginia





376 McLaws Circle, Williamsburg, Virginia



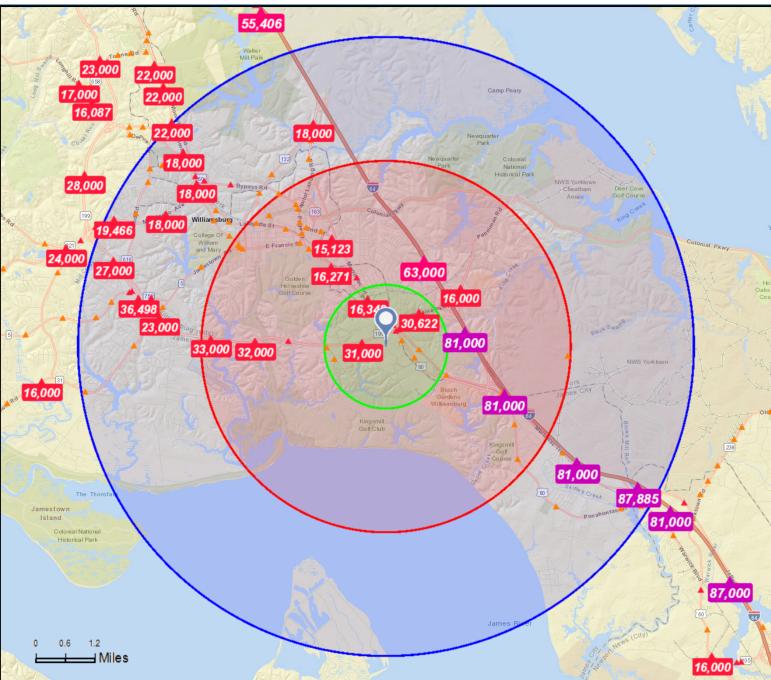


Campana Waltz Commercial Real Estate, LLC

Traffic Count Map

376 McLaws Cir, Williamsburg, Virginia, 23185 2 376 McLaws Cir, Williamsburg, Virginia, 23185 Rings: 1, 3, 5 mile radii Prepared by Janice Lewis, CCIM

Latitude: 37.24664 Longitude: -76.66432





Source: ©2016 Kalibrate Technologies

Average Daily Traffic Volume Up to 6,000 vehicles per day 6,001 - 15,000 15,001 - 30,000 30,001 - 50,000 50,001 - 100,000 More than 100,000 per day



376 McLaws Cir, Williamsburg, Virginia, 23185 Drive Time: 5 minute radius Prepared by Janice Lewis, CCIM

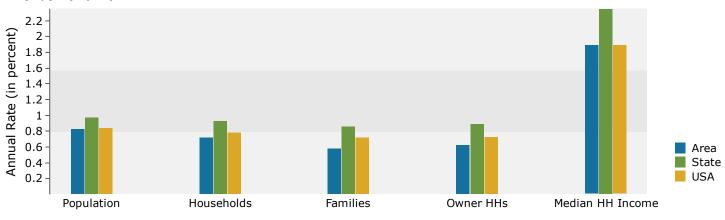
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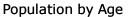
Summary	Cer	nsus 2010		2016		2021
Population		6,787		7,068		7,366
Households		2,724		2,795		2,897
Families		1,930		1,963		2,021
Average Household Size		2.49		2.53		2.54
Owner Occupied Housing Units		2,044		2,053		2,117
Renter Occupied Housing Units		680		742		780
Median Age		43.9		45.7		46.5
Trends: 2016 - 2021 Annual Rate		Area		State		National
Population		0.83%		0.97%		0.84%
Households		0.72%		0.93%		0.79%
Families		0.58%		0.86%		0.72%
Owner HHs		0.62%		0.89%		0.73%
Median Household Income		1.89%		2.35%		1.89%
			20	16	20	21
Households by Income			Number	Percent	Number	Percent
<\$15,000			210	7.5%	244	8.4%
\$15,000 - \$24,999			146	5.2%	152	5.2%
\$25,000 - \$34,999			242	8.7%	227	7.8%
\$35,000 - \$49,999			334	11.9%	406	14.0%
\$50,000 - \$74,999			514	18.4%	312	10.8%
\$75,000 - \$99,999			477	17.1%	527	18.2%
\$100,000 - \$149,999			412	14.7%	470	16.2%
\$150,000 - \$199,999			146	5.2%	186	6.4%
\$200,000+			315	11.3%	372	12.8%
Median Household Income			\$71,778		\$78,810	
Average Household Income			\$102,592		\$111,859	
Per Capita Income			\$41,025		\$44,504	
	Census 20		20			21
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	Number 366	Percent 5.4%	Number 349	Percent 4.9%	Number 360	Percent 4.9%
0 - 4 5 - 9	Number 366 406	Percent 5.4% 6.0%	Number 349 372	Percent 4.9% 5.3%	Number 360 367	Percent 4.9% 5.0%
0 - 4 5 - 9 10 - 14	Number 366 406 424	Percent 5.4% 6.0% 6.2%	Number 349 372 415	Percent 4.9% 5.3% 5.9%	Number 360 367 398	Percent 4.9% 5.0% 5.4%
0 - 4 5 - 9 10 - 14 15 - 19	Number 366 406 424 434	Percent 5.4% 6.0% 6.2% 6.4%	Number 349 372 415 395	Percent 4.9% 5.3% 5.9% 5.6%	Number 360 367 398 393	Percent 4.9% 5.0% 5.4% 5.3%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24	Number 366 406 424 434 315	Percent 5.4% 6.0% 6.2% 6.4% 4.6%	Number 349 372 415 395 404	Percent 4.9% 5.3% 5.9% 5.6% 5.7%	Number 360 367 398 393 354	Percent 4.9% 5.0% 5.4% 5.3% 4.8%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34	Number 366 406 424 434 315 709	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4%	Number 349 372 415 395 404 750	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6%	Number 360 367 398 393 354 886	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44	Number 366 406 424 434 315 709 836	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3%	Number 349 372 415 395 404 750 790	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2%	Number 360 367 398 393 354 886 880	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54	Number 366 406 424 434 315 709 836 951	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0%	Number 349 372 415 395 404 750 790 940	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2% 13.3%	Number 360 367 398 393 354 886 800 863	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7%
$\begin{array}{c} 0 - 4 \\ 5 - 9 \\ 10 - 14 \\ 15 - 19 \\ 20 - 24 \\ 25 - 34 \\ 35 - 44 \\ 45 - 54 \\ 55 - 64 \end{array}$	Number 366 406 424 434 315 709 836 951 977	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4%	Number 349 372 415 395 404 750 790 940 1,025	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2% 13.3% 14.5%	Number 360 367 398 393 354 886 880 860 863 1,057	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	Number 366 406 424 434 315 709 836 951 977 720	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6%	Number 349 372 415 395 404 750 790 940 1,025 942	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2% 13.3% 14.5% 13.3%	Number 360 367 398 393 354 886 800 863 1,057 1,092	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	Number 366 406 424 434 315 709 836 951 977 720 471	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9%	Number 349 372 415 395 404 2750 790 940 1,025 942 493	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	Number 366 406 424 315 709 836 951 977 720 471 179	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	Number 366 406 424 315 709 836 951 977 720 471 179 Census 20	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20	Percent 4.9% 5.0% 5.4% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity	Number 366 406 424 315 709 836 951 977 720 471 179 Census 20 Number	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 193 20 Number	Percent 4.9% 5.3% 5.9% 5.6% 5.7% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 16 Percent	Number 360 367 398 393 393 354 886 800 863 1,057 1,092 583 211 20 Number	Percent 4.9% 5.0% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 21 Percent
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone	Number 366 406 424 315 709 836 951 977 720 471 179 Census 20 Number 4,529	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 16 Percent 64.8%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636	Percent 4.9% 5.0% 5.4% 15.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 21 Percent 62.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 14 Percent 64.8% 23.7%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710	Percent 4.9% 5.0% 5.4% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% Percent 64.8% 23.7% 0.4%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 2.9% 2.9% Percent 62.9% 23.2% 0.4%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4% 2.7%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 2.7% 40 40 40 40 40 40 40 40 40 40 40 40 40	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182 8	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4% 2.7% 0.1%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221 15	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 2.7% 64.8% 23.7% 0.4% 3.1% 0.2%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265 20	Percent 4.9% 5.0% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.4% 14.8% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone Black Alone Asian Alone Pacific Islander Alone Some Other Race Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182 8 140	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4% 2.7% 0.1% 2.1%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221 15 211	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 2.7% 2.7% 16 Percent 64.8% 23.7% 0.4% 3.1% 0.2% 3.0%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265 20 287	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182 8	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4% 2.7% 0.1%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221 15	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 2.7% 64.8% 23.7% 0.4% 3.1% 0.2%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265 20	Percent 4.9% 5.0% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.4% 14.8% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone Black Alone American Indian Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone Two or More Races	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182 8 140 257	Percent 5.4% 6.0% 6.2% 6.4% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% 0.1% 2.4.2% 0.4% 2.7% 0.1% 2.1% 3.8%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221 15 211 337	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 7.0% 2.7% 2.7% 16 Percent 64.8% 23.7% 0.4% 3.1% 0.2% 3.0% 4.8%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265 20 287 415	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 0.4% 3.6% 0.3% 3.9% 5.6%
0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone Black Alone Asian Alone Pacific Islander Alone Some Other Race Alone	Number 366 406 424 434 315 709 836 951 977 720 471 179 Census 20 Number 4,529 1,641 30 182 8 140	Percent 5.4% 6.0% 6.2% 6.4% 4.6% 10.4% 12.3% 14.0% 14.4% 10.6% 6.9% 2.6% Percent 66.7% 24.2% 0.4% 2.7% 0.1% 2.1%	Number 349 372 415 395 404 750 790 940 1,025 942 493 193 20 Number 4,578 1,676 30 221 15 211	Percent 4.9% 5.3% 5.9% 5.6% 10.6% 11.2% 13.3% 14.5% 13.3% 2.7% 2.7% 16 Percent 64.8% 23.7% 0.4% 3.1% 0.2% 3.0%	Number 360 367 398 393 354 886 800 863 1,057 1,092 583 211 20 Number 4,636 1,710 33 265 20 287	Percent 4.9% 5.0% 5.4% 5.3% 4.8% 12.0% 10.9% 11.7% 14.4% 14.8% 7.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2.9% 2

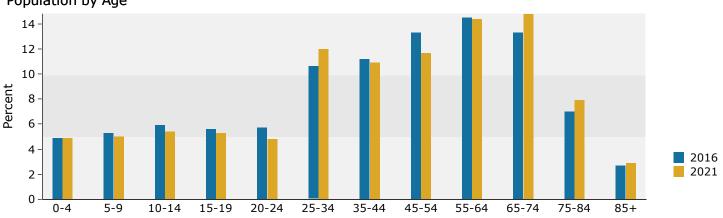
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021.

376 McLaws Cir, Williamsburg, Virginia, 23185 Drive Time: 5 minute radius Prepared by Janice Lewis, CCIM Latitude: 37.24664 Longitude: -76.66432

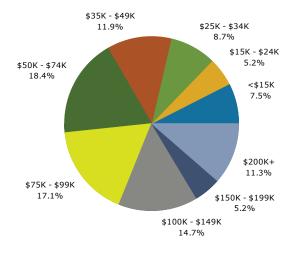
Trends 2016-2021



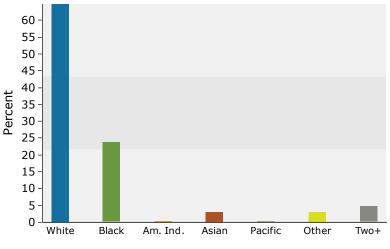




2016 Household Income



2016 Population by Race



2016 Percent Hispanic Origin: 7.8%

376 McLaws Cir, Williamsburg, Virginia, 23185 Drive Time: 10 minute radius

Prepared by Janice Lewis, CCIM

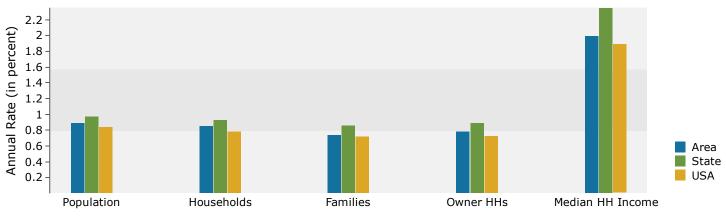
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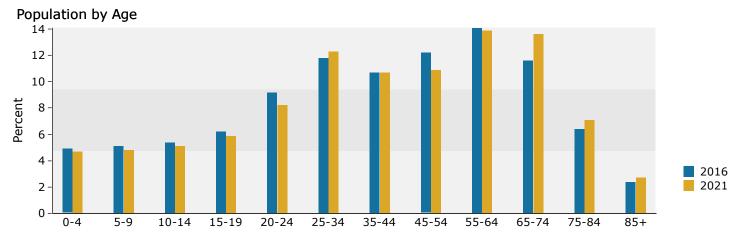
Summary	Cer	1sus 2010		2016		2021
Population		25,914		27,313		28,554
Households		10,008		10,461		10,914
Families		6,825		7,062		7,327
Average Household Size		2.48		2.50		2.51
Owner Occupied Housing Units		7,018		7,188		7,476
Renter Occupied Housing Units		2,990		3,274		3,438
Median Age		40.5		42.0		43.3
Trends: 2016 - 2021 Annual Rate		Area		State		National
Population		0.89%		0.97%		0.84%
Households		0.85%		0.93%		0.79%
Families		0.74%		0.86%		0.72%
Owner HHs		0.79%		0.89%		0.73%
Median Household Income		1.99%	20	2.35%		1.89%
Users also has Tu source			20			21
Households by Income			Number	Percent	Number	Percent
<\$15,000			831	7.9%	967	8.9%
\$15,000 - \$24,999			680	6.5%	700	6.4%
\$25,000 - \$34,999 \$35,000 - \$40,000			967	9.2% 12.8%	895	8.2% 16.1%
\$35,000 - \$49,999 \$50,000 - \$74,000			1,334	12.8%	1,758	
\$50,000 - \$74,999 \$75,000 - \$99,999			1,834	17.5%	1,151	10.5% 15.1%
			1,537 1,521	14.7%	1,651 1,671	15.3%
\$100,000 - \$149,999 \$150,000 - \$199,999			674	6.4%	840	7.7%
			1,083	10.4%		11.7%
\$200,000+			1,005	10.4%	1,281	11.7%
Median Household Income			\$67,593		\$74,594	
Average Household Income			\$97,936		\$105,785	
Per Capita Income			\$38,726		\$41,629	
	Census 20	010	20	16	20	21
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	1,381	5.3%	1,326	4.9%	1,347	4.7%
5 - 9	1,425	5.5%	1,383	5.1%	1,370	4.8%
10 - 14	1,517	5.9%	1,473	5.4%	1,468	5.1%
15 - 19	1,804	7.0%	1,706	6.2%	1,693	5.9%
20 - 24	2,260	8.7%	2,526	9.2%	2,330	8.2%
25 - 34	2,988	11.5%	3,216	11.8%	3,520	12.3%
35 - 44	2,981	11.5%	2,914	10.7%	3,062	10.7%
45 - 54	3,631	14.0%	3,336	12.2%	3,108	10.9%
55 - 64	3,313	12.8%	3,853	14.1%	3,983	13.9%
65 - 74	2,450	9.5%	3,177	11.6%	3,871	13.6%
75 - 84	1,611	6.2%	1,735	6.4%	2,023	7.1%
85+	554	2.1%	669	2.4%	777	2.7%
	Census 2010			2016 2021		
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	18,107	69.9%	18,597	68.1%	18,950	66.4%
Black Alone	5,308	20.5%	5,506	20.2%	5,676	19.9%
American Indian Alone	114	0.4%	132	0.5%	149	0.5%
Asian Alone	793	3.1%	979	3.6%	1,165	4.1%
Pacific Islander Alone	28	0.1%	46	0.2%	59	0.2%
Some Other Race Alone	670	2.6%	917	3.4%	1,169	4.1%
Two or More Races	894	3.4%	1,136	4.2%	1,386	4.9%
Hispanic Origin (Any Race)						
	1,565	6.0%	2,193	8.0%	2,789	9.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021.

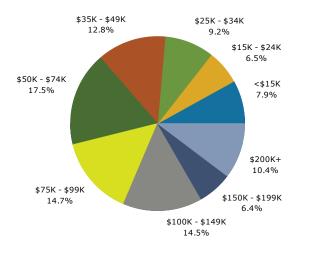
376 McLaws Cir, Williamsburg, Virginia, 23185 Drive Time: 10 minute radius Prepared by Janice Lewis, CCIM Latitude: 37.24664 Longitude: -76.66432

Trends 2016-2021

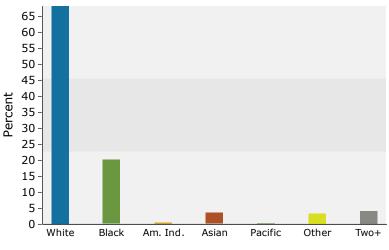




2016 Household Income



2016 Population by Race



²⁰¹⁶ Percent Hispanic Origin: 8.0%

376 McLaws Cir, Williamsburg, Virginia, 23185 Drive Time: 15 minute radius

Prepared by Janice Lewis, CCIM

Latitude: 37.24664 Longitude: -76.66432

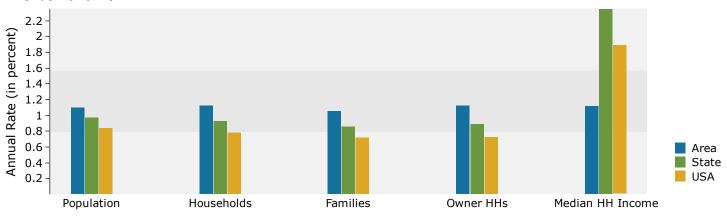
Summary	Cer	nsus 2010		2016		2021
Population		65,130		69,590		73,518
Households		24,624		26,166		27,679
Families		16,187		17,057		17,968
Average Household Size		2.43		2.45		2.46
Owner Occupied Housing Units		15,700		16,376		17,321
Renter Occupied Housing Units		8,924		9,790		10,358
Median Age		36.1		37.6		39.0
Trends: 2016 - 2021 Annual Rate		Area		State		National
Population		1.10%		0.97%		0.84%
Households		1.13%		0.93%		0.79%
Families		1.05%		0.86%		0.72%
Owner HHs		1.13%		0.89%		0.73%
Median Household Income		1.12%		2.35%		1.89%
			20	16	20	21
Households by Income			Number	Percent	Number	Percent
<\$15,000			2,205	8.4%	2,594	9.4%
\$15,000 - \$24,999			1,793	6.9%	1,820	6.6%
\$25,000 - \$34,999			2,403	9.2%	2,229	8.1%
\$35,000 - \$49,999			3,709	14.2%	5,000	18.1%
\$50,000 - \$74,999			4,697	18.0%	2,933	10.6%
\$75,000 - \$99,999			3,521	13.5%	3,842	13.9%
\$100,000 - \$149,999			4,168	15.9%	4,725	17.1%
\$150,000 - \$199,999			1,656	6.3%	2,111	7.6%
\$200,000+			2,014	7.7%	2,424	8.8%
			,		,	
Median Household Income			\$63,557		\$67,198	
Average Household Income			\$89,007		\$95,780	
Per Capita Income			\$35,037		\$37,555	
	Census 2010		2016		2021	
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	3,650	5.6%	3,580	5.1%	3,691	5.0%
5 - 9	3,501	5.4%	3,588	5.2%	3,614	4.9%
10 - 14	3,692	5.7%	3,698	5.3%	3,854	5.2%
15 - 19	5,686	8.7%	5,653	8.1%	5,691	7.7%
20 - 24	7,296	11.2%	7,593	10.9%	7,241	9.8%
25 - 34	7,959	12.2%	8,841	12.7%	9,253	12.6%
35 - 44	7,218	11.1%	7,256	10.4%	8,088	11.0%
45 - 54	8,350	12.8%	7,982	11.5%	7,598	10.3%
55 - 64	7,326	11.2%	8,522	12.2%	9,035	12.3%
65 - 74	5,456	8.4%	7,019	10.1%	8,409	11.4%
75 - 84	3,497	5.4%	4,011	5.8%	4,910	6.7%
85+	1,499	2.3%	1,848	2.7%	2,134	2.9%
	Census 20		2016		2021	
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	46,092	70.8%	48,250	69.3%	49,882	67.9%
Black Alone	12,838	19.7%	13,453	19.3%	14,003	19.0%
American Indian Alone	230	0.4%	270	0.4%	305	0.4%
Asian Alone	2,218	3.4%	2,749	4.0%	3,282	4.5%
Pacific Islander Alone	104	0.2%	145	0.2%	179	0.2%
Some Other Race Alone	1,371	2.1%	1,859	2.7%	2,369	3.2%
Two or More Races	2,277	3.5%	2,862	4.1%	3,498	4.8%
	-,-,,	2.270	2,002		3,130	
Hispanic Origin (Any Race)	3,994	6.1%	5,492	7.9%	6,999	9.5%

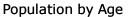
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021.

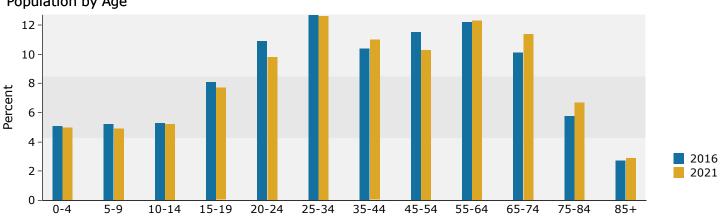
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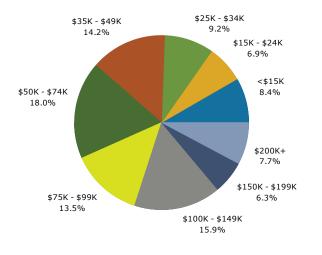
Trends 2016-2021



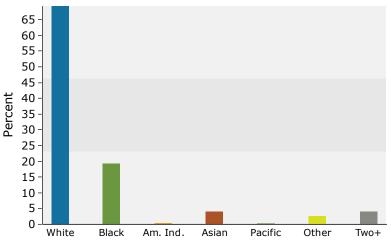




2016 Household Income



2016 Population by Race



2016 Percent Hispanic Origin: 7.9%

AGENCY DISCLOSURE

In a real estate transaction, when the Agent represents the:

Seller/Landlord:

then an Agent under a listing agreement with a seller acts as the agent for the seller. The listing company and all of its broker/agents, and the selling company and all of its agents as subagents of the seller, would owe their fiduciary duties to the seller. The broker and broker's agents may still provide buyer/tenants, as customers, with information about properties and available financing, may show them properties, and may assist them in preparing an offer to purchase, option or lease a particular property.

Buyer/Tenant:

then an Agent under a contract with a buyer acts as the agent for that buyer only, as a "Buyer/Broker/Agent," and the Agent is not the seller's agent, even if the Purchase Contract provides that the Seller or the Listing Broker will pay the Agent for the services rendered to the buyer/tenant. An Agent acting as the buyer's/tenant's agent must disclaim sub agency if offered and must disclose the Buyer/Tenant Broker/Agent relationship when dealing with the seller's/landlord's Agent or the Seller/Landlord. The Buyer/Tenant Broker/Agent owes its fiduciary duties to the buyer/tenant.

Buyer and Seller (Acting as a Dual Agent):

then an Agent, either acting directly or through one or more of the brokerage firm's other Agents, may be the Agent of both the buyer and the seller, but <u>only</u> if the scope of the agency is limited by a written agreement and <u>only</u> with the express knowledge and written consent of both the buyer and the seller. An Agent representing both the buyer and the seller <u>must disclose</u> all information regarding the agency relationship, including the limitation on the Agent's ability to represent either party folly and exclusively. The Agent <u>must not disclose</u> to either party, without the prior consent of the party adversely affected by the disclosure, any information obtained within the confidentiality and trust of the fiduciary relationship. As an example, the Agent must not tell the buyer that the seller will accept a price lower than the listing price, nor tell the seller that the buyer will pay a price offered, without the prior consent of the party adversely affected by the disclosure.

Campana Waltz Commercial Real Estate, LLC is the _____ Listing Broker, _____ Buyer Broker, _____ Dual Agent for the property submitted in this information package.

Acknowledged by: