







### High-end Retail Space for Lease



Phase II - 123 N Loop 1604 E, San Antonio, Texas 78248









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### **Table of Contents**

SECTION 1 Maps

**SECTION 2** Plans

**SECTION 3** Photos

**SECTION 4** Property Summary

**SECTION 5** Market Summary

**SECTION 6** Quote Sheet

SECTION 7 San Antonio Overview

**SECTION 8** Stone Oak Overview

**SECTION 9** Demographics

SECTION 10 TREC Agency Disclosure

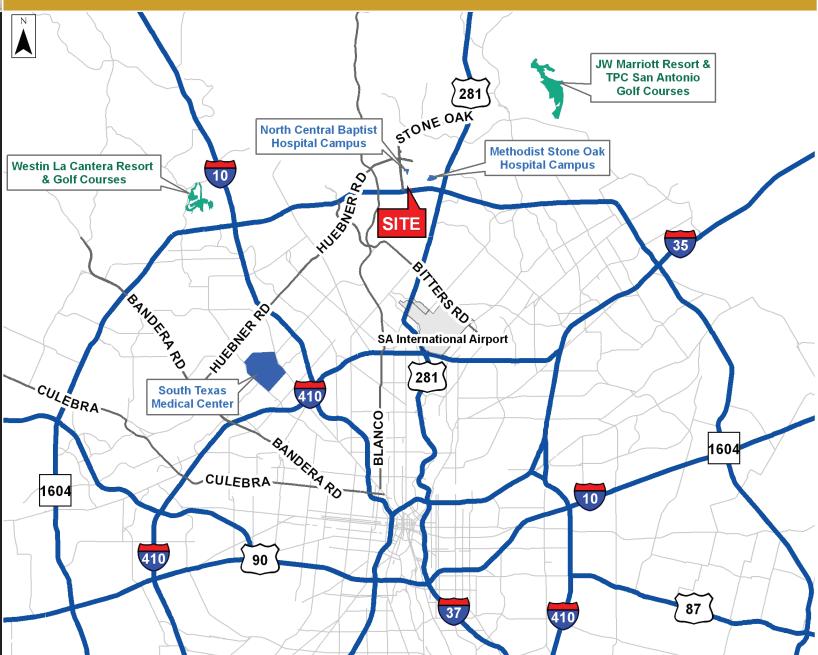
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### City Location Map

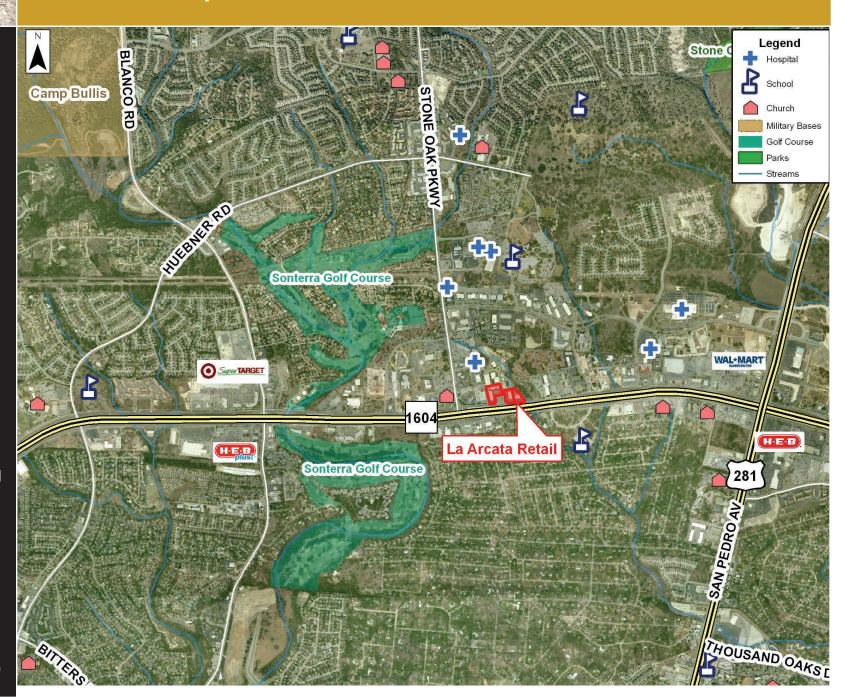


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### **Aerial Map**



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### Site Aerial

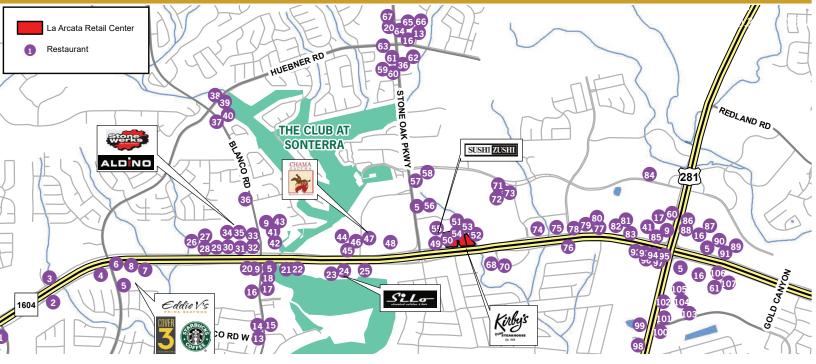


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### Area Restaurants



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- Papa John's Pizza
- Galpão Gaucho Brazilian Steakhouse
- Big'z Burger Joint
- 4. Burger King
- Starbucks
- 6. Edison Experiment
- COVER 3
- Eddie V's Wildfish
- Whataburger
- The Meltina Pot
- 11. Bush's Chicken
- 12. El Bucanero
- Pizza Hut
- Longhorn Cafe
- El Jalisco Grill & Cantina
- Subway 16.
- 17. McDonald's
- Popeyes Louisiana Kitchen
- Jim's Restaurant
- Taco Cabana
- 21. Delice Chocolatier & Patisserie
- 22. Houlihan's

- Costa Pacifica
- Egaspectation
- MOD Pizza
  - J-Prime Steakhouse
  - Applebee's

  - Pasha Mediterranean Grill
- Panera Bread
- Aldino at The Vineyard
- Chipotle

### Stone Werks Big Rock

- Sushishima Japanese
- Demo's Greek Food
- Wendv's
- Sake Cafe
- 38. El Taco Grill
- 39. Quarters Japanese & Korean Bba
- 40. Heavenly Pho Vietnamese
- Chick-fil-A
- 42. Lubv's
- 43. Wahkee Chinese Seafood Restaurant

- 44. Michin Grill Kitchen & Tequila Bar
- Zoës Kitchen
- Tarka Indian Kitchen Chama Gaúcha Brazilian
- Steakhouse
- Buffalo Wings & Rings
- Sushi Zushi
- Mellow Mushroom
- River City Seafood & Grill
- Kirby's Steakhouse
- Mickey Mantle's Steakhouse
- Toro Kitchen + Bar
- Halo Lounge and Club
- Luciano Neighborhood Pizzeria
- 58. Delicious Tamales
- Cool Cafe
- Sonic 60.
- 61. Firehouse Subs
- 62. Izakaya Nin
- Le Peep Cafe
- Little Caesar's

- India Tai Palace Restaurant
- 3 Amigos
- Roval Pizza
- Clear Springs Cafe
- Kumori Sushi & Teppanyaki
- Little Woodrow's
- 71. First Watch Sonterra
- 72. The Draft Station at Sonterra
- 73. Auden's Kitchen
- 74. WOW Cafe
- Gorditas Doña Tota
- 76. Hoppy Monk
- Smoothie King
- Brick House Tavern & Tap
- Krispy Kreme
- Jason's Deli
- Hon machi
- Five Guys Burgers & Fries
- Chuck E Cheese
- Perico's
- Las Palapas
- Cake Art
- Pho Nguyen Restaurant

- Buffalo Wild Wings 88.
- 89. Main Event
- Sam's Boat
- Genahis Grill
- Schlotzsky's

- **IHOP**
- Taco Bell/KFC Laguna Madre
- Tequila Mexican Grill
- Bill Miller 97.
- China Harbor
- Red Lobster
- 100. Chili's
- 101. Chuv's
- 102. La Madeleine 103. Fonda Argentina
- 104. Zio's
- 105. Fish City Grill 106. Red Robin
- 107. Pei Wei





### Area Hotels & Resorts



- 1. Best Western Hill Country Suites
- 2. Comfort Suites
- 3. Courtyard Marriott
- 4. Drury Inn & Suites
- 5. Drury Plaza Hotel
- 6. Fairfield Inn & Suites
- 7. Hampton Inn
- 8. Homewood Suites
- 9. Hyatt Place
- 10. La Quinta Inn & Suites
- 11. Quality Inn & Suites
- 12. Residence Inn Marriott
- 13. Staybridge Suites
- 1. Noah's Event Venue

Doute from Le Arests

Route from La Arcata to the Westin La Cantera Resort: 20 minutes or 9.6 miles.

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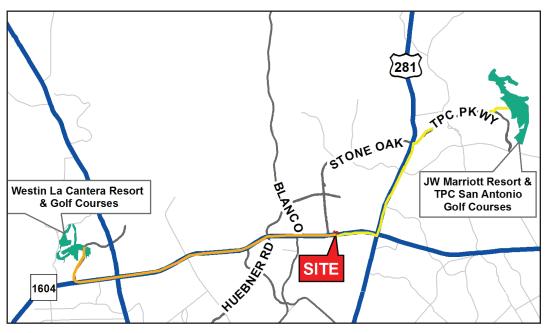
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Senior Vice President

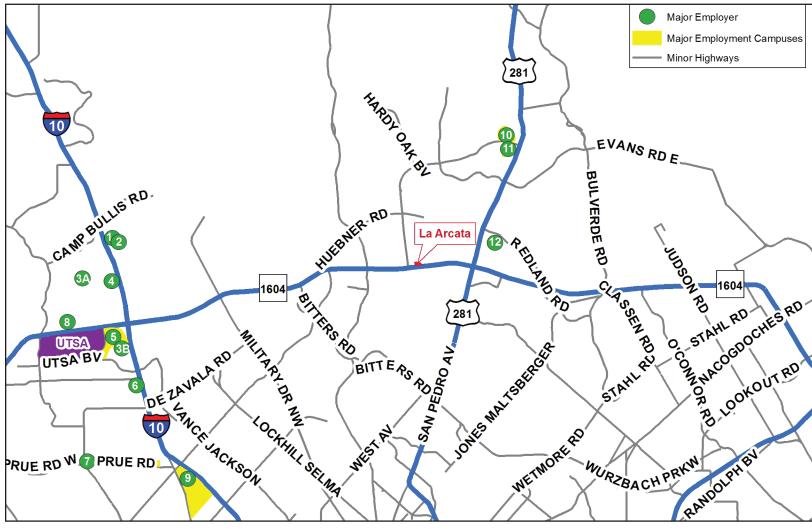
President, Partner

Route from La Arcata to the JW Marriott
Resort: 25 minutes or 8.6 miles.





### Area Major Employers



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- 1. NuStar Energy 550 employees
- 2. Medtronic 900 employees
- 3. Security Service Federal Credit Union 1,239 employees
- 4. Six Flags Fiesta Texas 3,000 employees
- 5. Valero Energy Corporation 1,653 employees
- 6. Acelity 1,500 employees

- 7. Accenture 1,534 employees
- 8. Harland Clarke 1,500 employees
- 9. USAA 17,000 employees
- 10. JPMorgan Chase (Retail Operations Center) 5,000 employees
- 11. Clear Channel Communications/iHeart Radio 2,800 employees
- 12. Tesoro 1,300 employees

Source: The 2010, 2011 & 2012 Book of Lists, The San Antonio Business Journal. Number of employees represent those that are employed in San Antonio only.



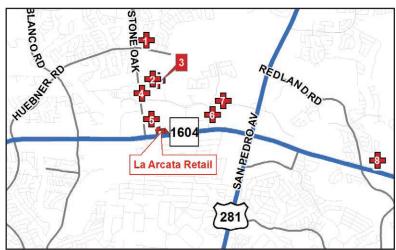
### Area Hospitals



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- Global Rehab Hospital
- 2. North Central Baptist Hospital
- 3. Physicians Ambulatory Surgery Center IV
- 4. Methodist Ambulatory Surgery Center
- 5. San Antonio Kidney Disease Center
- 6. The Spine Hospital of South Texas
- 7. Methodist Stone Oak Hospital
- 8. Laurel Ridge Hospital

16 minute drive time (13 miles) to South Texas Medical Center via Loop 1604/IH-10.

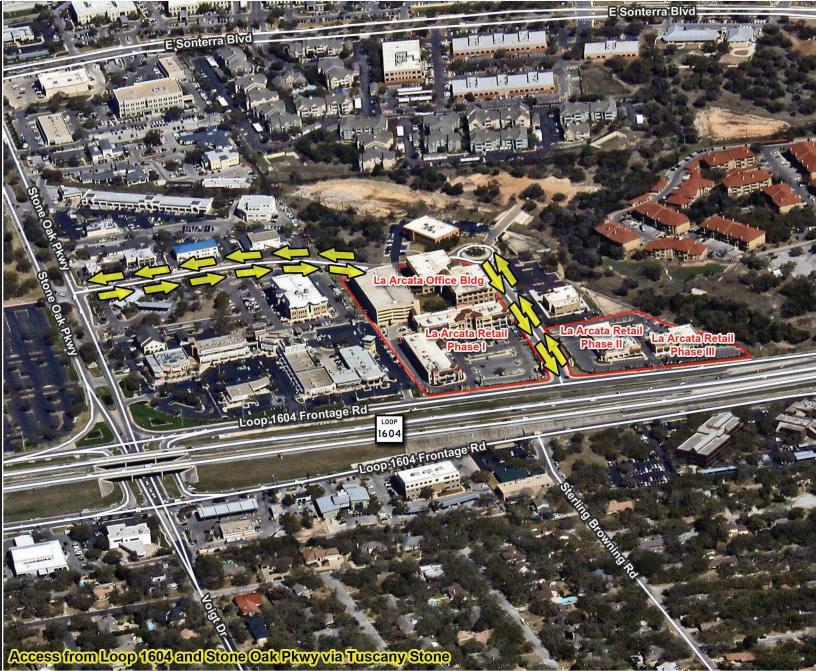
4 minute drive time (1.2 miles) to North Central Baptist Hospital via Stone Oak Pkwy.

6 minute drive time (2 miles) to Methodist Stone Oak Hospital via Stone Oak Pkwy/E Sonterra Blvd.





### **Oblique Aerial Photo**



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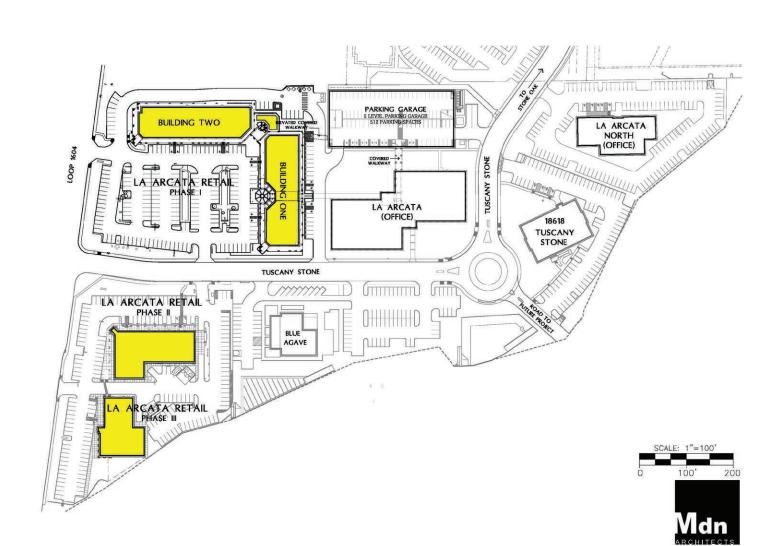
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### Site Plan - La Arcata Shopping Center

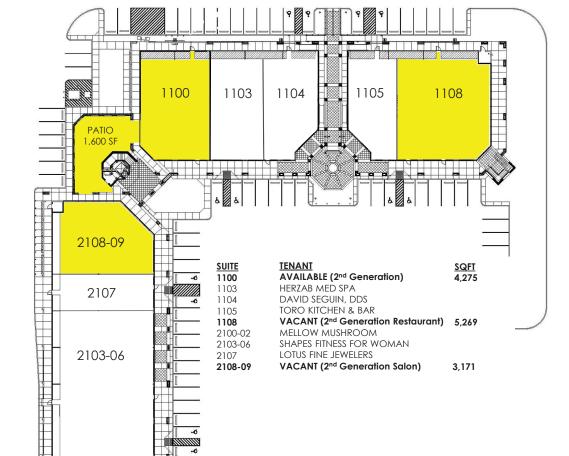
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### Floor Plan - Retail Phase I, Floor 1



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2100-02

= Available

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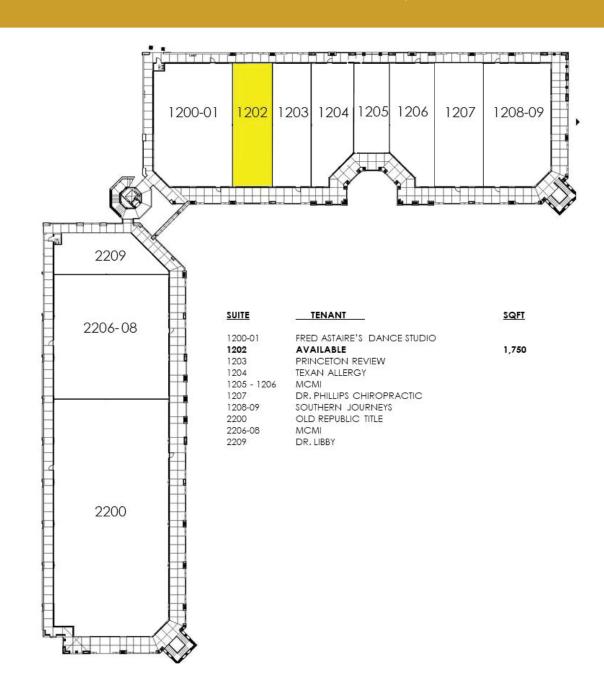




### Floor Plan - Retail Phase I, Floor 2

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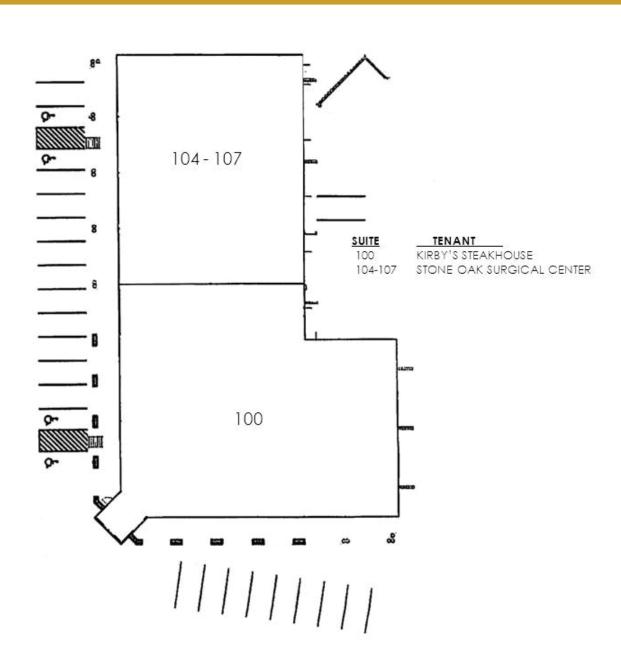




### Floor Plan - Retail Phase II

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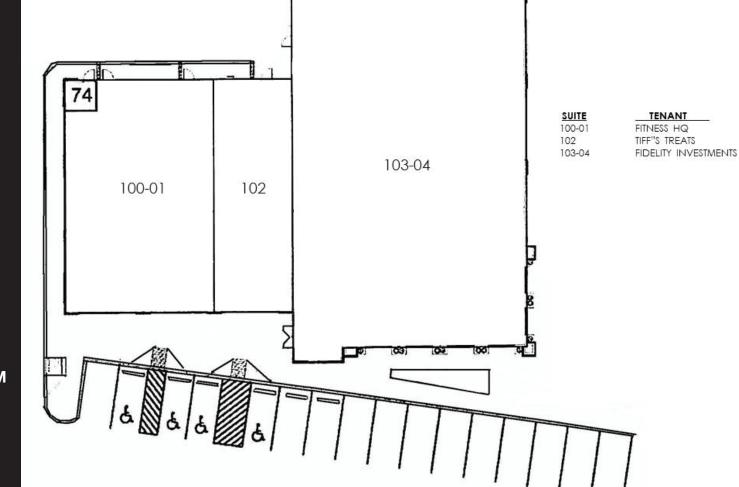
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### Floor Plan - Retail Phase III



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### Photos - Retail Phase I



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### Photos - Retail Phase I





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### Photos - Retail Phase I





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### Photos - Retail Phase II



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### Photos - Retail Phase III



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### Property Summary

### Description

With style and architecture reminiscent of a Tuscan village, La Arcata combines an old world charm with state of the art construction and amenities. This mixed-use development offers a variety of retail shops, storefront offices and restaurants. Located at the entrance of Stone Oak, La Arcata offers great exposure to one of the most affluent areas in San Antonio.

### Location

NE corner of Loop 1604 and Tuscany Stone

Retail Phase I - 115 N. Loop 1604 East, San Antonio, TX 78232 Retail Phase II - 123 N. Loop 1604 East, San Antonio, TX 78232 Retail Phase III - 139 N. Loop 1604 East, San Antonio, TX 78232

### **Facility**

- Attractive exterior and interior design
- Distinctive landmark architecture
- Parking ratio 1:198

### Size

- Retail Phase I 66,089 Total Square Feet
- Retail Phase II 14,677 Total Square Feet
- Retail Phase III 10,597 Total Square Feet
- Part of La Arcata Office & Retail development containing nearly 190,000 square feet of retail, office and fine dining

### Use

- High-end 1st floor retail
- 2nd story storefront office for medical professionals and neighborhood businesses

### **Benefits**

- Nearly 190,000 square feet of retail, office and fine dining
- Office building 97% leased
- Ample parking available including five level structured parking garage and overall 1:198 (retail) & 1:250 (office) parking ratio
- Fountain/plaza adjacent to the office building
- Distinctive exterior pylon signage available

### La Arcata Retail Center Tenants

- Trinity Title of Texas
- Paul McLornan, DDS
- Fred Astaire Dance Studio
- Dr. Phillips Chiropractic
- Kirby's Steakhouse
- Stone Oak Surgery Center
- Fidelity Brokerage Services
- Dr. Seguin, DDS
- Texan Allergy
- Southern Journeys
- Mellow Mushroom
- Lotus Nail Spa
- Fitness HQ
- Mission City Management
- The Princeton Review
- Toro Kitchen & Bar
- Tiff's Treats

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### Market Summary

- Located at the epicenter of San Antonio's major growth
- Great location fronting Loop 1604
- Situated on the dynamic intersection of Tuscany Stone and North Loop 1604 West
- Accessible to the Stone Oak Medical Center areas
- Prestigious client base & unique tenant mix
- Near numerous gated executive residential communities
- Highest residential demand area in San Antonio with over 72 established subdivisions
- Residential community prices range from \$300,000 to several million dollars
- Exceptional demographic profile
- Population has more than doubled within a 1, 3, and 5-mile radius since 1990
- Over 15 "mega" churches in the surrounding community
- Great shopping with all major retailers, recreation and fitness centers located in close proximity to the site
- Large selection of fine dining options as well as casual and fast food choices nearby

- There are 29,852 employers with over 360,700 employees within a ten mile radius
- Six major hospitals located within five miles; complimented by 20 medical office buildings

### **Traffic Counts**

Loop 1604, east of Stone Oak Pkwy; 33,867 (17)

Source: TxDOT Statewide Planning Map

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### Quote Sheet - Retail Phase I

Square Footage Available Total Building Size 66,089 Largest Contiguous Area 6,269

Smallest Divisible Area 1,800

Base Rental 1st Floor Retail

\$25.00 - \$27.00 per square foot annually (\$2.08 - \$2.25) per square foot monthly)

2nd Floor Retail/Office

\$19.00 - \$21.00 per square foot annually (\$1.58 - \$1.75) per square foot monthly)

(Note: Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord)

Triple Net Estimated at \$7.67 per square foot annually

Term Five (5) years to ten (10) (typical)

Improvements Negotiable

Pylon Signage \$100 per month

Deposit Equal to one (1) month's Base Rental

Financial Information Required prior to submission of lease document by Landlord

Parking Ample surface (Structured covered parking for employees)

Disclosure A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual and one

(1) copy should be returned to Landlord's leasing representative(s).

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Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, credit worthiness of tenant, condition of space leased, leasehold input allowances, term of lease and other factors deemed important by the Landlord.

This Quote Sheet does not constitute an offer. Neither this document nor any oral discussions between the parties is intended to be a legally binding agreement, but merely expresses terms and conditions upon which the Landlord may be willing to enter into an agreement. This Quote Sheet is subject to modification, prior leasing or withdrawal without notice and neither party hereto shall be bound until definitive written agreements are executed by and delivered to all parties to the transaction. The information provided herein is deemed reliable, however, no warranties or representations as to the accuracy are intended, whether expressed or implied.



### Quote Sheet - Retail Phase II

Square Footage Available Total Building Size 14,677
Largest Contiguous Area -0-

-0-

Largest Contiguous Area Smallest Available Space

Base Rental Retail

\$25.00 - \$28.00 per square foot annually (\$2.08 - \$2.33 per square foot monthly)

(Note: Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord)

First Month's Rental Due upon execution of lease document by Tenant

Triple Net Estimated at \$9.23 per square foot annually

Term Five (5) years

Improvements Negotiable

Pylon Signage \$100 per month

Deposit Equal to one (1) month's Base Rental

Financial Information Required prior to submission of lease document by Landlord

Parking Ample surface parking available

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### Quote Sheet - Retail Phase III

Square Footage

Total Building Size

10,597

Available

Largest Contiguous Area

-0-

Smallest Available Space

Retail

-0-

Base Rental

\$28.00 per square foot annually (\$2.33 per square foot monthly)

(Note: Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness

of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord)

First Month's Rental

Due upon execution of lease document by Tenant

Triple Net

Estimated at \$10.37 per square foot annually

Term

Five (5) years

Improvements

Negotiable

Pylon Signage

\$100 per month

Deposit

Equal to one (1) month's Base Rental (typical)

Financial Information

Required prior to submission of lease document by Landlord

Parking

Ample surface parking available

Disclosure

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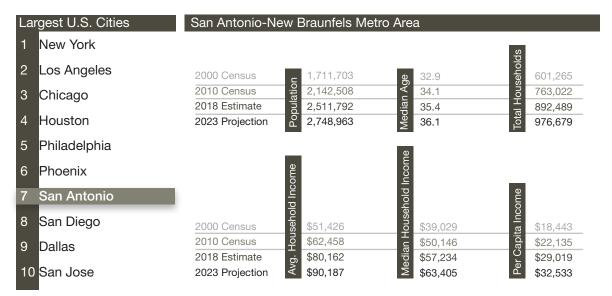
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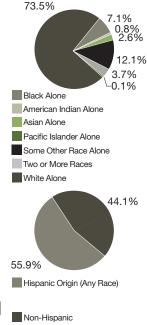
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### San Antonio Overview

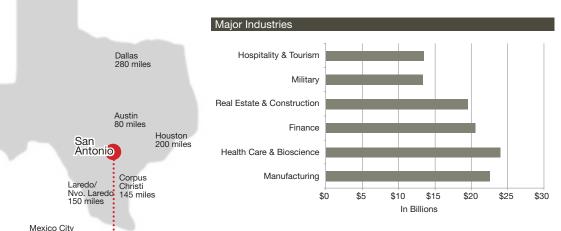






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SAT Rankings US

1 Valero Energy 31

2 Tesoro Corp 90

3 USAA 100

4 iHeartMedia 426

Fortune 500 Companies

Located in South Central Texas within Bexar County, San Antonio occupies approximately 504 square miles. Situated about 140 miles north of the Gulf of Mexico where the Gulf Coastal Plain and Texas Hill Country meet.

900 miles



### Stone Oak Area Overview

- Situated in the rolling plains of the Texas Hill Country in the northern suburbs of San Antonio
- With a residential concentration of more than fifty subdivisions, Stone Oak is a vibrant, fully self-sustaining community which serves as the centerpiece of the sprawling Far North sector
- Considered to be one of the most upscale and desirable areas of San Antonio featuring master-planned communities like Sonterra and Stone Oak as well as other affluent neighborhoods
- Known for having some of the top schools and largest mega-churches in San Antonio
- Conveniently located near the crossroads of Loop 1604 & US 281 just minutes away from The University of Texas at San Antonio,
   South Texas Medical Center and Stone Oak Medical Center
- Served by a maturing medical hub anchored by North Central Baptist Hospital and Stone Oak Methodist Hospital
- The northern rim of Loop 1604, sometimes referred to as the "Energy Corridor" is anchored by Andeavor (formerly Tesoro)
   Headquarters, NuStar Energy Headquarters, Valero Headquarters, EOG Resources Regional Headquarters, Schlumberger, and other oil & gas companies
- Other major area employers include Clear Channel Media/iHeart Radio and Chase Bank Operations
- Nearby retail centers offer a wide selection of full-service and quick-service restaurants, shopping, services and other amenities
- Area recreational facilities include Top Golf, iFly along with Six Flags Fiesta Texas, Sonterra Country Club, Lifetime Fitness, Gold's Gym,
   LA Fitness and more
- JW Marriot San Antonio Hill Country Resort, La Cantera Hill Country Resort and Eilan Hotel Resort and Spa
- As of the spring semester 2018, 28,675 students were enrolled at nearby UTSA, more than 1,600 from one year ago
- REOC San Antonio tracks more than 5.3 million square feet of retail lease space in the Far North sector along with nearly 3.1 million square feet of multi-tenant office lease space in addition to roughly 1.2 million square feet of medical-only office space

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### Demographics: 1-Mile

	\$15,000 - \$24,999	
	\$25,000 - \$34,999	
	\$35,000 - \$49,999	
	\$50,000 - \$74,999	
	\$75,000 - \$99,999	
	\$100,000 - \$149,999	
	\$150,000 - \$199,999	
	\$200,000+	
	Median Household Income	
	Average Household Income	
	Per Capita Income	
P	opulation by Age	
P	opulation by Age 0 - 4	
P		
Р	0 - 4	
P	0 - 4 5 - 9 10 - 14 15 - 19	
P	0 - 4 5 - 9 10 - 14 15 - 19 20 - 24	
P	0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34	
P	0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44	
P	0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44 45 - 54	
P	0 - 4 5 - 9 10 - 14 15 - 19 20 - 24 25 - 34 35 - 44	

Data Note: Income is expressed in current dollars.

Summary

Summary		.545 2010		_0_0		_0_5
Population		6,120		7,810		8,842
Households		2,754		3,598		4,110
Families		1,773		2,289		2,600
Average Household Size		2.16		2.13		2.11
Owner Occupied Housing Units		1,708		1,764		2,119
Renter Occupied Housing Units		1,046		1,834		1,990
Median Age		41.1		40.4		39.2
Trends: 2018 - 2023 Annual Rate		Area		State		National
Population		2.51%		1.65%		0.83%
Households		2.70%		1.62%		0.79%
Families		2.58%		1.58%		0.71%
Owner HHs		3.74%		2.09%		1.16%
Median Household Income		0.73%		2.23%		2.50%
			20	018	20	)23
Households by Income			Number	Percent	Number	Percent
<\$15,000			129	3.6%	130	3.2%
\$15,000 - \$24,999			189	5.3%	187	4.5%
\$25,000 - \$34,999			190	5.3%	195	4.7%
\$35,000 - \$49,999			310	8.6%	329	8.0%
\$50,000 - \$74,999			531	14.8%	590	14.4%
\$75,000 - \$99,999			408	11.3%	463	11.3%
\$100,000 - \$149,999			762	21.2%	948	23.1%
\$150,000 - \$199,999			484	13.5%	550	13.4%
\$200,000+			597	16.6%	716	17.4%
Median Household Income			\$101,810		\$105,592	
Average Household Income			\$131,302		\$140,165	
Per Capita Income			\$55,540		\$59,055	
·	Census 20	10	20	018	20	)23
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	294	4.8%	376	4.8%	465	5.3%
5 - 9	352	5.8%	403	5.2%	443	5.0%
10 - 14	466	7.6%	503	6.4%	471	5.3%
15 - 19	462	7.6%	531	6.8%	516	5.8%
20 - 24	335	5.5%	485	6.2%	504	5.7%
25 - 34	692	11.3%	1,064	13.6%	1,518	17.2%
35 - 44	801	13.1%	971	12.4%	1,153	13.0%
45 - 54	930	15.2%	1,006	12.9%	1,039	11.8%
55 - 64	738	12.1%	1,011	12.9%	1,058	12.0%
65 - 74	459	7.5%	706	9.0%	872	9.9%
75 - 84	361	5.9%	443	5.7%	492	5.6%
85+	229	3.7%	309	4.0%	311	3.5%
	Census 20	10	20	018	20	023
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	5,149	84.1%	6,292	80.6%	6,938	78.5%
Black Alone	226	3.7%	340	4.4%	416	4.7%
American Indian Alone	20	0.3%	27	0.3%	31	0.4%
Asian Alone	335	5.5%	544	7.0%	721	8.2%
Pacific Islander Alone	8	0.1%	13	0.2%	17	0.2%
Some Other Race Alone	240	3.9%	370	4.7%	439	5.0%
Two or More Races	142	2.3%	223	2.9%	280	3.2%
	_					
Hispanic Origin (Any Race)	1,713	28.0%	2,555	32.7%	3,128	35.4%
· F - · · · · · · · · · · · · · · · · ·	-,0		=,=30		-,0	

Census 2010

2018

2023

210 524 4000

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### Demographics: 3-Mile

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Summary	Cer	nsus 2010		2018		202
Population		72,916		81,816		87,71
Households		28,689		32,387		34,70
Families		19,730		21,954		23,41
Average Household Size		2.52		2.51		2.5
Owner Occupied Housing Units		18,881		19,355		21,27
Renter Occupied Housing Units		9,808		13,032		13,42
Median Age		37.6		38.4		38
Frends: 2018 - 2023 Annual Rate		Area		State		Nation
Population		1.40%		1.65%		0.83
Households		1.39%		1.62%		0.79
Families		1.30%		1.58%		0.71
Owner HHs		1.91%		2.09%		1.16
Median Household Income		0.87%		2.23%		2.50
				18		23
Households by Income			Number	Percent	Number	Perce
<\$15,000			1,290	4.0%	1,173	3.4
\$15,000 - \$24,999			1,504	4.6%	1,383	4.0
\$25,000 - \$34,999			1,755	5.4%	1,673	4.8
\$35,000 - \$49,999			2,871	8.9%	2,849	8.2
\$50,000 - \$74,999			4,748	14.7%	4,889	14.1
\$75,000 - \$99,999			3,931	12.1%	4,163	12.0
\$100,000 - \$149,999			7,203	22.2%	8,222	23.7
\$150,000 - \$199,999			4,056	12.5%	4,396	12.7
\$200,000+			5,028	15.5%	5,953	17.2
Median Household Income			\$100,403		\$104,827	
Average Household Income			\$127,692		\$138,816	
Per Capita Income			\$50,101		\$54,340	
Danielatian bu Ana	Census 20			18		23
Population by Age 0 - 4	Number 4,198	Percent	Number	Percent 5.4%	Number	Perce 5.6
5 - 9	,	5.8%	4,414		4,944	
	5,272	7.2%	4,978	6.1%	5,162	5.9
10 - 14	5,836	8.0%	5,634	6.9%	5,300	6.0
15 - 19 20 - 24	5,092	7.0% 5.8%	5,376 4,979	6.6% 6.1%	5,128	5.8
25 - 34	4,235 9,061	12.4%	11,695	14.3%	4,716	5.4 16.3
25 - 34 35 - 44	11,196	15.4%	11,695	13.7%	14,322	14.
45 - 54					12,902	
45 - 54 55 - 64	11,596	15.9% 11.8%	11,604	14.2%	11,078	12.0
65 - 74	8,639	6.0%	10,503	12.8% 8.4%	10,666	12.: 9.:
75 - 84	4,367		6,874		7,991	
75 - 84 85+	2,333 1,091	3.2%	3,103	3.8%	3,978	4.
		1.5%	1,454	1.8%	1,531	1.7 <b>23</b>
031		110	20		20	
	Census 20		Number		Number	Pero
Race and Ethnicity	Census 20 Number	Percent	Number	Percent	Number 69.112	78.8
Race and Ethnicity White Alone	Census 20 Number 60,969	Percent 83.6%	Number 65,964	Percent 80.6%	69,112	78.8
Race and Ethnicity  White Alone Black Alone	Census 20 Number 60,969 2,713	Percent 83.6% 3.7%	Number 65,964 3,500	Percent 80.6% 4.3%	69,112 4,024	78.8 4.6
Race and Ethnicity White Alone	Census 20 Number 60,969 2,713 268	Percent 83.6% 3.7% 0.4%	Number 65,964 3,500 316	Percent 80.6% 4.3% 0.4%	69,112 4,024 344	78.8 4.6 0.4
Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	Census 20 Number 60,969 2,713 268 3,940	Percent 83.6% 3.7% 0.4% 5.4%	Number 65,964 3,500 316 5,401	Percent 80.6% 4.3% 0.4% 6.6%	69,112 4,024 344 6,700	78.8 4.6 0.4 7.6
Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	Census 20 Number 60,969 2,713 268 3,940 71	Percent 83.6% 3.7% 0.4% 5.4% 0.1%	Number 65,964 3,500 316 5,401 96	Percent 80.6% 4.3% 0.4% 6.6% 0.1%	69,112 4,024 344 6,700 116	78.8 4.6 0.4
Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	Census 20 Number 60,969 2,713 268 3,940	Percent 83.6% 3.7% 0.4% 5.4%	Number 65,964 3,500 316 5,401	Percent 80.6% 4.3% 0.4% 6.6%	69,112 4,024 344 6,700	78.8 4.0 0.4 7.0 0.3
Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone	Census 20 Number 60,969 2,713 268 3,940 71 2,935	Percent 83.6% 3.7% 0.4% 5.4% 0.1% 4.0%	Number 65,964 3,500 316 5,401 96 3,844	Percent 80.6% 4.3% 0.4% 6.6% 0.1% 4.7%	69,112 4,024 344 6,700 116 4,267	78.4 4.0 7.0 4.4





### Demographics: 5-Mile

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Cer					2023
					215,728
					85,982
					56,700
					2.50
					51,787
					34,194
					38.5 National
					0.83%
					0.79%
					0.79%
					1.16%
					2.50%
	1.0470	20		20	
					Percent
					3.7%
					4.6%
					5.6%
					9.4%
					15.3% 12.4%
					22.3%
					11.4%
		10,892	13.6%	13,116	15.3%
		\$89.014		\$97.495	
Census 20	10		18		23
Number	Percent	Number	Percent	Number	Percent
10,526	5.9%	11,020	5.5%	12,188	5.6%
12,249	6.9%	12,321	6.1%	12,809	5.9%
13,367	7.5%	13,656	6.8%	13,440	6.2%
11,801	6.7%	12,615	6.3%	12,619	5.8%
11,122	6.3%	12,522	6.2%	12,499	5.8%
24,051	13.6%	28,468	14.2%	32,629	15.1%
26,780	15.1%	28,549	14.2%	32,233	14.9%
27,862	15.7%	27,905	13.9%	27,626	12.8%
21,545	12.2%	25,959	12.9%	26,424	12.2%
10,591	6.0%	17,281	8.6%	20,253	9.4%
	3.0%		3.7%		4.6%
1,995	1.1%	2,814	1.4%	3,166	1.5%
Census 20	10	20	18	20	23
Number	Percent	Number	Percent	Number	Percent
145,914	82.4%	159,856	79.7%	168,603	78.2%
7,577	4.3%	9,487	4.7%	10,829	5.0%
822	0.5%	977	0.5%	1,070	0.5%
	4 E0/-	11 014	5.5%	13,735	6.4%
7,943	4.570	11,017			
7,943 185	0.1%	245	0.1%	293	0.1%
				293 12,894	0.1% 6.0%
185	0.1%	245	0.1%		
	Census 20 Number 10,526 12,249 13,367 11,801 11,122 24,051 26,780 27,862 21,545 10,591 5,293 1,995 Census 20 Number 145,914 7,577 822	10,526 5.9% 12,249 6.9% 13,367 7.5% 11,801 6.7% 11,122 6.3% 24,051 13.6% 26,780 15.1% 27,862 15.7% 21,545 12.2% 10,591 6.0% 5,293 3.0% 1,995 1.1%  Census 2010  Number Percent 145,914 82.4% 7,577 4.3% 822 0.5%	177,183 71,375 47,184 2.47 44,960 26,415 37.1  Area 1.48% 1.40% 1.39% 1.77% 1.84%  20  Number 3,676 4,507 5,146 8,065 12,540 9,890 16,599 8,899 10,892  \$89,014 \$118,985 \$47,808  Census 2010  Number 10,526 5.9% 11,020 12,249 6.9% 12,321 13,367 7.5% 13,656 11,801 6.7% 11,122 6.3% 12,522 24,051 13,66% 28,549 27,862 21,545 22,955 10,591 6.0% 17,281 5,293 3.0% 7,355 1,995 1.1% 2,814 Census 2010  Number Percent Number 10,526 25,959 10,591	177,183	177,183



### Information About Brokerage Services

11-2-2015

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords

- TYPES OF REAL ESTATE LICENSE HOLDERS:
  A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
  A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests
- Inform the client of any material information about the property or transaction received by the broker
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

above and must inform the owner of any material information about the property or transaction known by the agent, including AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, information disclosed to the agent or subagent by the buyer or buyer's agent. usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly; May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- 0
- that the owner will accept a price less than the written asking price; that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- 0 0 any confidential information or any other information that a party specifically instructs the broker in writing not disclose, unless required to do so by law. ō

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

# TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records

Buyer/Tenant/Seller/Landlord Initials	Brian Dale Harris 4 Sales Agent/Associate's Name Lic	N/A Licensed Supervisor of Sales Agent/ Associate Licensed Supervisor of Sales Agent/	Brian Dale Harris 4 Designated Broker of Firm Lic	REOC General Partner, LLC 4 Licensed Broker/Broker Firm Name or Licensed Business Name
er/Landlord Initia	405243 :	N/A License No.	405243 :	493853 : License No.
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	N/A Phone	N/A Phone	N/A Phone	N/A Phone

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov