

EXCLUSIVE OFFERING | \$1,778,000 - 6.75% CAP Caliber Collision

TRIVANTA Net Lease Advantage

3573 CENTERVILLE HWY, SNELLVILLE, GA

214.675.0175 214.522.7200 **MATTHEW SCOW** mscow@trivanta.com **BOB MOORHEAD** bob@trivanta.com

Property. 8,386+ SF on 4.37+ acre site.

Tenant. Caliber Collision: Founded in 1997, 3,700 employees, headquarters in Lewisville, TX. Company has 460+ locations in 18 States and serves 200,000+ Customers annually. Largest non-franchised collision repair operator in the U.S. and was awarded The Farmers Insurance 2015 National MSO of The Year Award.

Lease structure. 15-year absolute NNN lease with (2), 5-year options. 10% rent bumps every 5-years during primary term and option periods.

Location. Caliber Collision is strategically located along Centerville Highway "HWY 124" (29,000 VPD), just south Centerville Rosebud Rd "HWY 78" (22,000 VPD). HWY 124 and HWY 78 are two major highways located in the state of Georgia; both are primary thoroughfares which serve Snellville, GA and the surrounding suburbs. The traffic volumes, growth, population density, and accessibility of the immediate trade area have attracted numerous nationally known retail brands to the trade area. Notable national credit tenants include Walmart, Publix, Aldi Walgreens, AutoZone, Advance Auto Parts, Rite Aid, Quick Trip, Valero, Shell, Wendy's, Burger King, Subway, Domino's, Zaxby's, and many more. Snellville is approximately 18-miles east of Atlanta, GA.

TABLE OF CONTENTS DISCLAIMER caliber collision Image: Collision



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3573 CENTERVILLE HWY, SNELLVILLE, GA

PAGE 1:	COVER
PAGE 2:	TABLE OF CONTENTS DISCLAIMER
PAGE 3:	INVESTMENT TENANT LEASE OVERVIEW
PAGE 4-5:	IN THE NEWS
PAGE 6-9:	AERIAL PHOTO
PAGE 10:	SITE PLAN
PAGE 11:	LOCATION OVERVIEW
PAGE 12-13:	LOCATION MAPS
PAGE 14:	DEMOGRAPHICS

DISCLAIMER

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Georgia Broker of Record: Pamela Atwater | Atwater Commercial Real Estate Services

INVESTMENT OVERVIEW Caliber Collision



3573 CENTERVILLE HWY, SNELLVILLE, GA

PRICE CAP RATE:	\$ 1,778,000 6.75%
NET OPERATING INCOME:	\$120,000 *
BUILDING AREA:	8,386 <u>+</u> Square Feet
LAND AREA:	4.37 <u>+</u> Acres
YEAR BUILT RENOVATED:	1990 2017
LANDLORD RESPONSIBILITY:	None
OWNERSHIP:	Fee Simple Interest
OCCUPANCY:	100%

LEASE OVERVIEW

Initial Lease Term:	15-Years, Plus (2), 5-Year Options to Renew			
Projected Rent Commencement:	April 2017			
Projected Lease Expiration:	April 2032			
Lease Type:	Absolute NNN			
Rent Increases:	10% Every 5-Years In Primary Term & Options			
Year 1-5 Annual Rent (Current):	\$120,000 *			
Year 6-10 Annual Rent:	\$132,000			
Year 11-15 Annual Rent:	\$145,200			
Year 16-20 Annual Rent (Option 1):	\$159,720			
Year 21-25 Annual Rent (Option 2):	\$175,692			
Right Of First Offer	Yes			

* Rent is based on a formula that includes a % of total improvement costs and will be adjusted accordingly upon building completion. Annual Rent shown above are estimates. Consequently, the Purchase Price may change but the agreed upon CAP rate will not.

TENANT OVERVIEW

Lessee: Caliber Bodyworks of Georgia, Inc. dba Caliber Collision Guarantor: CH Hold Corporation

CALIBER COLLISION

CALIBER COLLISION | www.calibercollision.com

Founded in 1997, Caliber Collision provides auto body repairs to customers across 18 states and over 460+ locations, with over 3,700 employees. They are the largest non-franchised collision repair center operator in the nation and consistently rank as having one of the highest customer satisfaction scores in the industry. In 2011, Caliber Collision moved its company headquarters from Irvine, California to Lewisville, Texas (Dallas/Fort Worth). The company provides state-of-the-art technology, a 24/7 Customer Service Center, frequent status updates on your car, fair and accurate estimates and the promise of an on-time delivery are some of the differences that make Caliber the most direct route to your car's complete recovery. Every year, over 200,000 people across the nation entrust their vehicles to Caliber for unparalleled collision repair. The company repairs more than 450,000 vehicles annually. Caliber Collision is I-Car Gold Class Certified, the Gold Class recognition is the highest role-relevant training achievement recognized by the collision repair industry. It is estimated that only 10% of repair shops currently meet the rigorous Gold Class standard.

Caliber Collision has undergone rapid recent growth through aggressively acquiring various local auto body repair shops. Caliber Collision has developed strategic partnerships with 57 car dealerships throughout the U.S. in addition to 34 insurance carriers which include AAA, GEICO, Farmers, Liberty Mutual, Allstate, and USAA. Caliber Collision was the only company to receive the 2013 Supplier Excellence Award from USAA. According to the company, this award recognizes a supplier that serves as a role model and goes above and beyond in delivery and performance for USAA and its members. Caliber Collision was awarded the Farmers Insurance 2015 National MSO of the year award for outstanding operational and customer satisfaction management.



The Inside Story: The OMERS/Caliber Collision Deal

By: Jeff Stanford | CollisionRepairmag.com

Toronto, Ontario -- June 23, 2015 -- Big-time financiers on both Bay and Wall Street are showing huge interest in the collision repair industry. The number of deals done over the last couple of years is ballooning. While consolidation has long been a major force in Canada, a battle to be the first to consolidate the comparatively massive US collision repair industry seems to be looming—can the Canadian pension fund at the centre of it all win the day?

The most recent deal action: In early June of this year infamous Wall Street "activist" investor Carl Icahn bought a stake in Quebec-based Uni-Select. The company is selling its US operations (Uni-Select USA and Beck/Arnley Worldparts) to Icahn Enterprises for \$340 million. Another recent deal sees Warren Buffett's Berkshire Hathaway buying an 8.7 percent stake in Axalta Coating Systems from Carlyle Group. Also, in July of last year major buy-out fund Blackstone bought a controlling stake in Service King Collision Repair Centers.

It is this last deal that is most interesting. The strategy on the part of Blackstone is said is to be a consolidation play around the fragmented collision repair business in the US. Consolidation is much more advanced in Canada than in the US, with network, franchise and MSO locations accounting for approximately 70 percent of the dollar volume. The situation in the US is very different. While consolidation certainly has occurred in the US, the pace of this consolidation and the extent to which it has taken place are much lower than in Canada.

In short, the collision repair industry in the US is still highly fragmented. There are many different owners and lots of "Mom and Pop" shops in the industry. And that means there is room for a buyout fund to come in and reap the rewards that would come with introducing new efficiencies and economies of scale.

Here in Canada the pension fund for Ontario municipal employees, the Ontario Municipal Employees Retirement Systems (OMERS), has an eye on this opportunity. Recently its private equity division bought up a controlling stake in Caliber Collision Centers, an American MSO that controls about 300 collision repair facilities in California, Arizona, Nevada, Colorado, Texas and Oklahoma.

An active consolidator, Caliber openly solicits collision repair centre owners to sell their businesses to the growing chain. OMERS, through its subsidiary, OMERS Private Equity (OPE), will be part of the action.

It was Onex that first acquired Caliber in 2008. At the time Onex paid \$170 million for the Texas-based chain. Two years ago Onex sold that stake to OPE for a 7.5 times return on investment. So Schwarz did very well. Now it's up to OMERS Private Equity to take the company to the next level.

Collision Repair magazine recently interviewed the Managing Director of OMERS Private Equity, Tim Patterson, who explained the interest of the pension fund in Caliber.

According to Patterson, "Caliber fits this mandate very well." Like the Blackstone/Service King deal, the plan now is to "roll-up" the highly fragmented US collision repair industry. The strategy makes sense. According to Patterson, the things OPE likes about the US collision repair sector: It is a large, stable and highly fragmented market. "Overall, it's approximately \$30 billion per annum. The top four Multi-Site Operators (MSOs) own less than 10 percent of the sector's revenue, and less than 5 percent of the shops. That's an attractive dynamic for industry consolidation," he says. "The other dynamic currently being played out within the industry is that the larger players like Caliber are taking market share away from the mom and pop shops, because Caliber can offer a lower overall cost to the insurance carriers, more consistent and higher quality repairs and higher customer satisfaction. It's a win-win-win scenario for the insurance carriers, the customers and for the larger MSOs like Caliber."

Taking a stake in Caliber is the best way to work the consolidation strategy. "We think they have the best management team in the industry. They have cultivated an amazing culture that has made Caliber the employer of choice," says Patterson. "The company is also the acquirer of choice. Within the industry, the shops that are looking to be acquired are aware of this management team and culture, and want to be acquired by Caliber." The investment is already playing out ahead of schedule. "We have doubled the size of the business in the last 19 months or so. That's pretty impressive growth. We see continued growth at the same pace over the next two to three years at least," he says. "In private equity the goal is sustained growth. We added 77 new sites in 2014, and 58 new sites in the first five and half months of this year alone. And we expect to continue growing at this pace for the next few years at a minimum," he says.

In 2012 and 2013 OMERS Private Equity delivered 23.6 percent and 19.2 percent returns consecutively. This is compared to a 0.5 percent and 7.5 percent return on standard stock and bond portfolios for the same period. Considering the potential for growth at Caliber the out-size returns in the portfolio can be expected to continue.

Source: Staff, CRM. "The Inside Story: The OMERS/Caliber Collision Deal." HOME. N.p., n.d. Web. 22 Dec. 2016. < http://collisionrepairmag.com/news/17278-the-inside-story-the-omers-caliber-collision-deal>.





Caliber Eyes Aggressive Growth Plan

May 26, 2016—A Caliber Collision executive said Wednesday that the company has plans to grow to more than 1,500 shops worldwide, 20,000 suppliers and more than \$6 billion in total revenue by 2020, according to a report from U.K.-based bodyshop magazine.

Speaking at the International Body Shop Industry Symposium (IBIS) Global Summit 2016 in Barcelona, Caliber's David Smith, vice president of supply chain/procurement, made the predictions as part of an overall discussion at the Summit about consolidation in the collision repair industry.

The specific forecast from Smith mirror what was reported in FenderBender's March cover story, "Inside the Big 4", and highlight what FenderBender described as an increased focus on the U.S. market's Big 4 consolidators to increase their respective market share.

It also could signal what a number of sources predicted in that March story: a merger or acquisition of a Big 4 repairer.

Both Vincent Romans, managing partner and CEO of The Romans Group LLC, and Tim Adelmann, executive vice president of business development for ABRA Auto Body & Glass, told FenderBender that they wouldn't be surprised to see one Big 4 acquire another within the next two years.

At the end of 2015, the Big 4 represented a 12 percent market share of the collision repair industry, with total work exceeding \$4 billion. Total industry revenue in 2015 was \$33 billion in the U.S.

"We not only operate at a high level, but we do it on a large scale. That takes a lot of commitment from our teammates but, more importantly, from our partners. We need their help," Smith said, according to the bodyshop report.

Growth through acquisitions of mid-sized and large MSOs has slowed in recent years, as fewer remain. Romans predicts that acquisitions of smaller MSOs will come into play much more in 2016 due to fewer 20-plus MSOs available to purchase.

The continued growth of the industry's largest MSOs will put pressure on independent shops, experts say.

Source: "Current Issue." FenderBender RSS. N.p., n.d. Web. 22 Dec. 2016. < https://www.fenderbender.com/articles/7146-caliber-eyes-aggressive-growth-plan>.







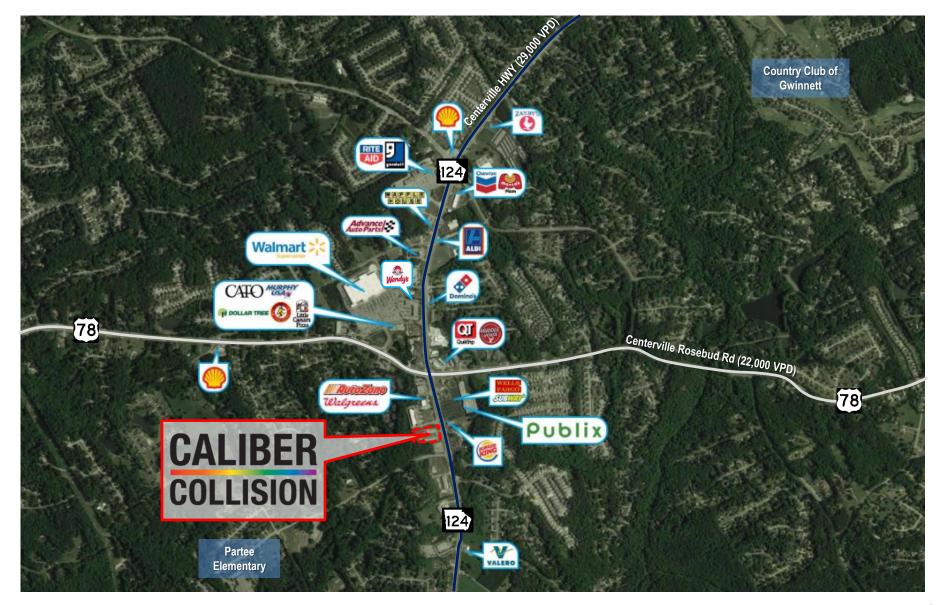












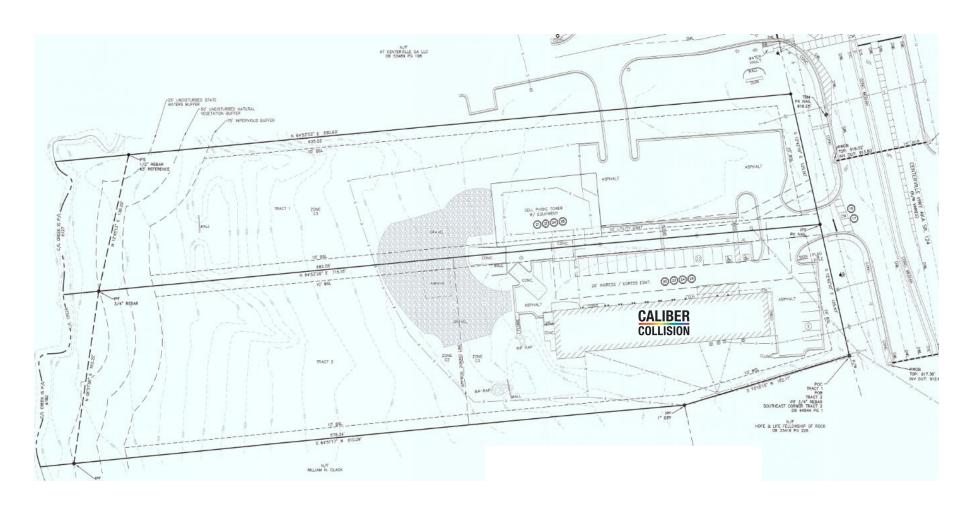






SITE PLAN Caliber Collision







IMMEDIATE TRADE AREA

Caliber Collision is strategically located along Centerville Highway "HWY 124" (29,000 VPD), just south Centerville Rosebud Rd "HWY 78" (22,000 VPD). HWY 124 and HWY 78 are two major highways located in the state of Georgia; both are major thoroughfares which serve Snellville, GA and the surrounding suburbs. Snellville is approximately 18-miles east of Atlanta, GA.

The traffic volumes, growth, population density, and accessibility of the immediate trade area have attracted numerous nationally known retail brands to the trade area. Notable national credit tenants include Walmart, Publix, Aldi Walgreens, AutoZone, Advance Auto Parts, Rite Aid, Quick Trip, Valero, Shell, Wendy's, Burger King, Subway, Domino's, Zaxby's, and many more.

SNELLVILLE, GA / GWINNETT COUNTY

Snellville, GA is a city located in Gwinnett County (Population: 805,321). Snellville currently has a population of 20,076 and has a sustained history of brisk growth. Snellville is a regional shopping district. Shoppers come from Conyers, Covington and Monroe. The Scenic Highway corridor represents almost a billion dollars in sales. Snellville residents have access to many institutes of higher learning, including Georgia Gwinnett College and Gwinnett Technical College in Lawrenceville; Emory University, Georgia Institute of Technology and Georgia State University in Atlanta; and the University of Georgia in Athens.

A key driver to recent growth in Gwinnett County has been the Research and Development Corridor along Highway 316 between Norcross and Lawrenceville. This development has drawn numerous global corporations to the area. Cisco Systems currently maintains significant operations near Lawrenceville. Atlanta Biologicals is also based there. Norcross is also home to the Siemens International southeast regional office and Saab USA. Atlanta Biologicals is also based there. Norcross is also home to the Siemens International southeast regional office and Saab USA. Federal Express is planning to construct a 50 acre distribution site in Norcross.

ATLANTA-SANDY SPRINGS-MARIETTA, GA MSA

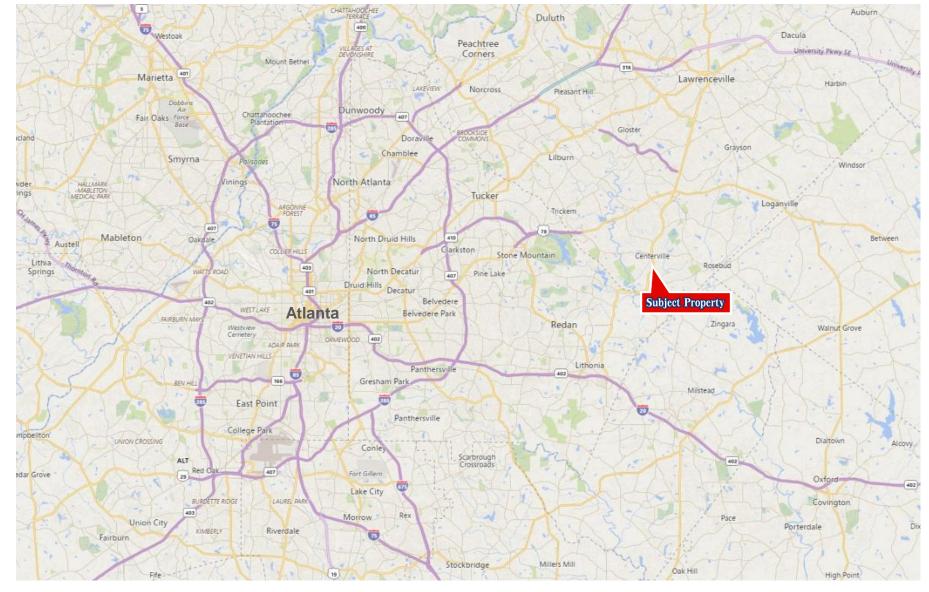
The Atlanta metropolitan area, or metro Atlanta, is officially designated by the United States Census Bureau as the Atlanta-Sandy Springs-Marietta Metropolitan Statistical Area, and is the most populous metro area in the state of Georgia and the 9th largest metropolitan statistical area (MSA) in the United States. In addition to Atlanta, Georgia's capital and largest city, the Atlanta metropolitan area spans 28 counties in northern Georgia and has a total 2010 population of 5,268,860, a 28.13% increase from 2000. With a gross metropolitan product of \$270 billion, Atlanta's economy ranks 15th among world cities and 6th in the nation. As such, a Globalization and World Cities Study Group and Network at Loughborough University has labeled the metro Atlanta area as an "Alpha- World City" based on how the city externally impacts the world through advanced producer services in accountancy, advertising, banking, finance, and law.

Several major national and international companies are headquartered in metro Atlanta such as The Coca-Cola Company, Home Depot, United Parcel Service, Delta Air Lines, AT&T Mobility, and Newell Rubbermaid. 4 of these companies have Fortune 100 status. Other major corporate headquarters in Atlanta and around the metro area include Arby's, Chick-fil-A, Earthlink, Equifax, First Data, Gentiva Health Services, Georgia-Pacific, NCR, Oxford Industries, RaceTrac Petroleum, Southern Company, Mirant, and Waffle House. The MSA also has a sizable financial sector. The Federal Reserve has its district headquarters in Atlanta and Sun Trust, the 7th largest bank in the U.S. by assets held is based there. Also, the metro area is a major transportation hub. Hartsfield-Jackson Atlanta International Airport, the world's busiest airport, is located 7 miles south of the Atlanta central business district. Interstate 75, which extends from Tampa, FL north to Canada, passes through the center of the city. Interstates 85 and 20 also intersect in Atlanta. These amenities have lured corporations such as Ford Motor Company, Publix, Kellog's, Toys r Us, Office Depot, and GE Appliance to locate major distribution centers in the area, and in the outside of Atlanta.



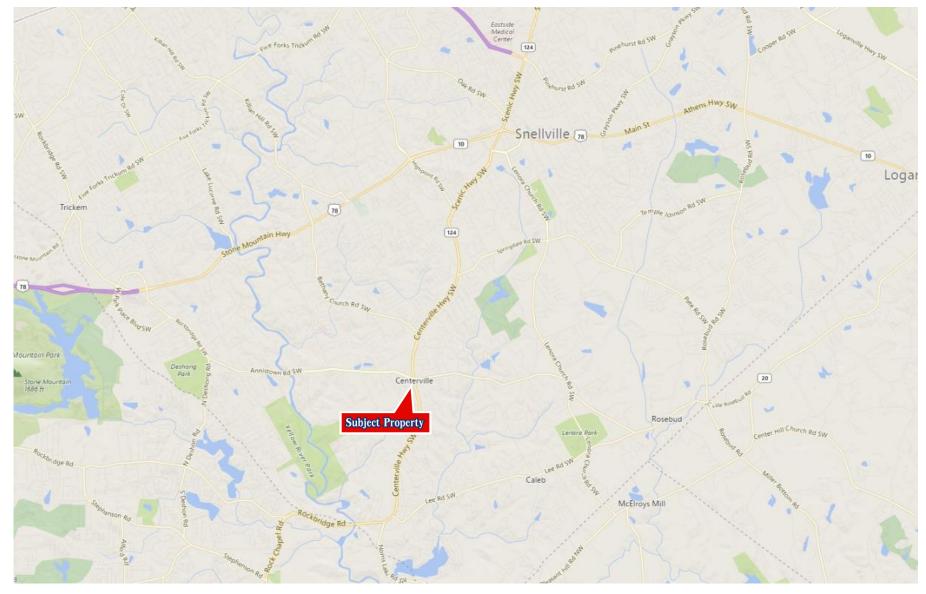
LOCATION MAP Caliber Collision





LOCATION MAP Caliber Collision







3573	Centerville Hwy	1 mi radius	2 mi radiua	5 miradi
Snel	lville, GA 30039	1 mi radius 3 mi radius 5 mi radi		
_	2016 Estimated Population	5,228	54,756	123,849
ē	2021 Projected Population	5,810	60,822	136,617
5	2010 Census Population	4,545	49,195	113,325
ž	2000 Census Population	3,129	36,900	89,335
POPULATIO	Projected Annual Growth 2016 to 2021	2.2%	2.2%	2.1%
-	Historical Annual Growth 2000 to 2016	4.2%	3.0%	2.4%
S	2016 Estimated Households	1,611	17,492	41,208
ΓD	2021 Projected Households	1,722	18,686	43,744
H	2010 Census Households	1,443	16,178	38,555
SE	2000 Census Households	997	12,071	29,832
HOUSEHOLDS	Projected Annual Growth 2016 to 2021	1.4%	1.4%	1.2%
Ŧ	Historical Annual Growth 2000 to 2016	3.8%	2.8%	2.4%
	2016 Est. Population Under 10 Years	14.3%	14.2%	13.2%
	2016 Est. Population 10 to 19 Years	17.4%	16.7%	15.9%
	2016 Est. Population 20 to 29 Years	11.9%	11.7%	11.4%
AGE	2016 Est. Population 30 to 44 Years	21.1%	20.9%	19.7%
AC	2016 Est. Population 45 to 59 Years	22.5%	22.5%	22.6%
	2016 Est. Population 60 to 74 Years	10.2%	11.1%	12.8%
	2016 Est. Population 75 Years or Over	2.5%	2.8%	4.3%
	2016 Est. Median Age	34.2	35.1	37.2
SN.	2016 Est. Male Population	46.9%	47.2%	47.3%
MARITAL STATUS & GENDER	2016 Est. Female Population	53.1%	52.8%	52.7%
	2016 Est. Never Married	25.1%	29.9%	30.4%
E B	2016 Est. Now Married	51.6%	49.8%	50.2%
ARI ⁻ &	2016 Est. Separated or Divorced	19.7%	16.8%	15.4%
Μ	2016 Est. Widowed	3.6%	3.5%	4.1%
	2016 Est. HH Income \$200,000 or More	6.9%	3.1%	3.9%
	2016 Est. HH Income \$150,000 to \$199,999	5.0%	5.9%	6.6%
	2016 Est. HH Income \$100,000 to \$149,999	12.0%	14.7%	15.7%
	2016 Est. HH Income \$75,000 to \$99,999	13.4%	15.4%	15.6%
ш	2016 Est. HH Income \$50,000 to \$74,999	21.4%	22.0%	20.9%
NCOME	2016 Est. HH Income \$35,000 to \$49,999	20.3%	15.1%	15.5%
S	2016 Est. HH Income \$25,000 to \$34,999	9.9%	9.5%	8.8%
	2016 Est. HH Income \$15,000 to \$24,999	5.9%	7.3%	6.6%
	2016 Est. HH Income Under \$15,000	5.4%	6.9%	6.4%
	2016 Est. Average Household Income	\$78,780	\$73,980	\$79,00
	2016 Est. Median Household Income	\$57,933	\$62,011	\$65,294
	2016 Est. Per Capita Income	\$24,284	\$23,642	\$26,310
	2016 Est. Total Businesses	156	1,289	3,810
	2016 Est. Total Employees	1,264	7,852	26,388

3573	Centerville Hwy			
Snell	ville, GA 30039	1 mi radius	3 mi radius	5 mi radius
onen		0.010	44.000	05.040
ш	2016 Est. Labor Population Age 16 Years or Over	3,916	41,363	95,316
ABOR FORCE	2016 Est. Civilian Employed	63.0%	64.6%	63.8%
БŌ	2016 Est. Civilian Unemployed	4.5%	3.8%	3.3%
R	2016 Est. in Armed Forces	-	-	0.1%
AB	2016 Est. not in Labor Force	32.5%	31.6%	32.8%
L	2016 Labor Force Males	45.8%	45.9%	46.1%
	2016 Labor Force Females	54.2%	54.1%	53.9%
	2010 Occupation: Population Age 16 Years or Over	2,041	22,954	52,004
	2010 Mgmt, Business, & Financial Operations	18.3%	16.6%	17.2%
z	2010 Professional, Related	19.8%	21.9%	23.0%
OCCUPATION	2010 Service	14.2%	13.7%	12.9%
.∀d	2010 Sales, Office	30.3%	29.7%	29.0%
сU	2010 Farming, Fishing, Forestry	0.1%	0.1%	0.1%
ö	2010 Construction, Extraction, Maintenance	10.7%	8.7%	8.0%
	2010 Production, Transport, Material Moving	6.7%	9.2%	9.8%
	2010 White Collar Workers	68.3%	68.3%	69.2%
	2010 Blue Collar Workers	31.7%	31.7%	30.8%
TRANSPORTATION TO WORK	2010 Drive to Work Alone	81.1%	82.2%	82.3%
	2010 Drive to Work in Carpool	9.9%	9.9%	9.2%
	2010 Travel to Work by Public Transportation	1.5%	1.3%	1.7%
	2010 Drive to Work on Motorcycle	-	-	0.1%
	2010 Walk or Bicycle to Work	0.5%	0.6%	0.7%
	2010 Other Means	1.5%	0.6%	0.7%
F	2010 Work at Home	5.6%	5.4%	5.2%
ΛE	2010 Travel to Work in 14 Minutes or Less	8.7%	12.8%	12.5%
TRAVEL TIME	2010 Travel to Work in 15 to 29 Minutes	19.0%	21.1%	22.6%
Æ	2010 Travel to Work in 30 to 59 Minutes	55.1%	50.1%	48.2%
SA \	2010 Travel to Work in 60 Minutes or More	17.2%	15.9%	16.8%
TF	2010 Average Travel Time to Work	38.4	34.1	34.1
	2016 Est. Total Household Expenditure	\$96.6 M	\$1.00 B	\$2.47 B
Ë	2016 Est. Apparel	\$3.39 M	\$35.1 M	\$86.5 M
KPENDI	2016 Est. Contributions, Gifts	\$6.50 M	\$65.9 M	\$166 M
	2016 Est. Education, Reading	\$3.66 M	\$37.7 M	\$94.8 M
	2016 Est. Entertainment	\$5.44 M	\$56.4 M	\$139 M
	2016 Est. Food, Beverages, Tobacco	\$14.9 M	\$154 M	\$378 M
R	2016 Est. Furnishings, Equipment	\$3.31 M	\$34.4 M	\$85.5 M
Σ	2016 Est. Health Care, Insurance	\$8.38 M	\$87.0 M	\$214 M
NSI	2016 Est. Household Operations, Shelter, Utilities	\$29.8 M	\$309 M	\$763 M
õ	2016 Est. Miscellaneous Expenses	\$1.42 M	\$14.7 M	\$36.2 M
0	2016 Est. Personal Care	\$1.25 M	\$13.0 M	\$32.1 M
	2016 Est. Transportation	\$18.6 M	\$194 M	\$474 M