



OFFERING SUMMARY

PRICE:

\$2,157,000

CAP RATE:

6.50%

NET OPERATING INCOME

\$140,207

YEAR BUILT

2008

GROSS LEASEABLE AREA

4,793 SF

LOT SIZE

0.88 ACRES

OCCUPANCY

100%

1030 W JOHN CARPENTER FWY IRVING, TX





INVESTMENT HIGHLIGHTS

100% Occupied - Edoko Sushi has a 10 year term, showing a commitment to the location

Balance of National and Local Retailers - State Farm is the largest property and casualty insurance provider, as well as the largest auto insurance provider in the United States

Huge Traffic Counts - MacArthur Blvd sees 51,251 vehicles per day. Located just off Highway 114, which sees 148,304 vehicles per day

Strong Demographics in Densely Populated Dallas/ Fort Worth Market – Average household income of nearly \$99,000 in the immediate area and a population of over 441,000 in a 7-mile radius

Located in Dense Retail Corridor – Surrounding retailers include LA Fitness, Sonic, Chase Bank, CVS, Comerica, Starbucks, Taco Diner, Exxon, Wendy's, Subway, Pizza Hut, Firestone

The Population Growth Rate Surrounding the Property has an Increasing Annual Rate of Change of 2.67% – Significantly higher than the national annual rate of change, which is at 0.77%

Business Friendly Climate – Texas is consistently ranked within the top 3 states for friendly business climate and strong economy across multiple nationally recognized media outlets

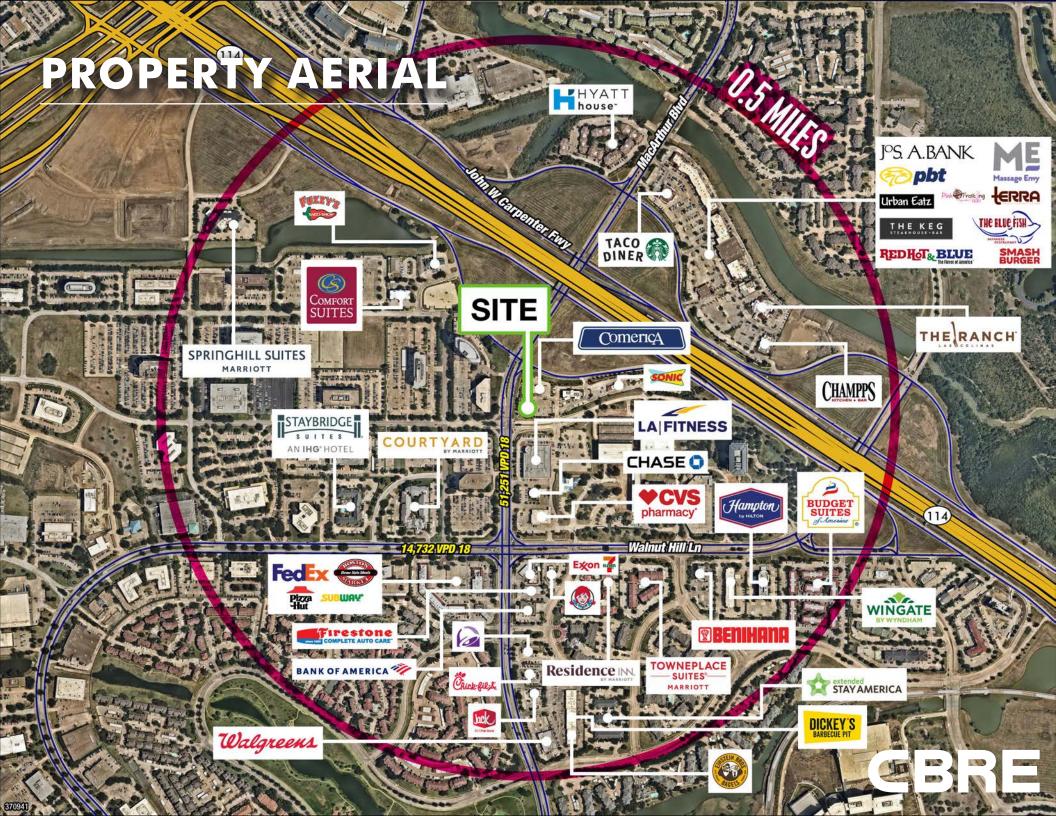
Texas Has No State Income Tax

CBRE

TENANT ROSTER 1030 e cosushic LEASE **LEASE ANNUAL BASE LEASE TENANTS** SF GLA % COMMENCEMENT **EXPIRATION RENT TOTAL TYPE EDOKO SUSHI** 3,597 75.05% **JULY 2019** OCTOBER 2029 \$107,910 NNN+MGT STATE FARM 1,196 24.95% JANUARY 2016 SEPTEMBER 2021 \$30,498 NNN+MGT \$138,408 **TOTAL OCCUPIED** 4,793 100& CBRE

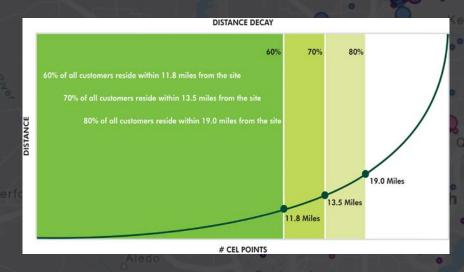




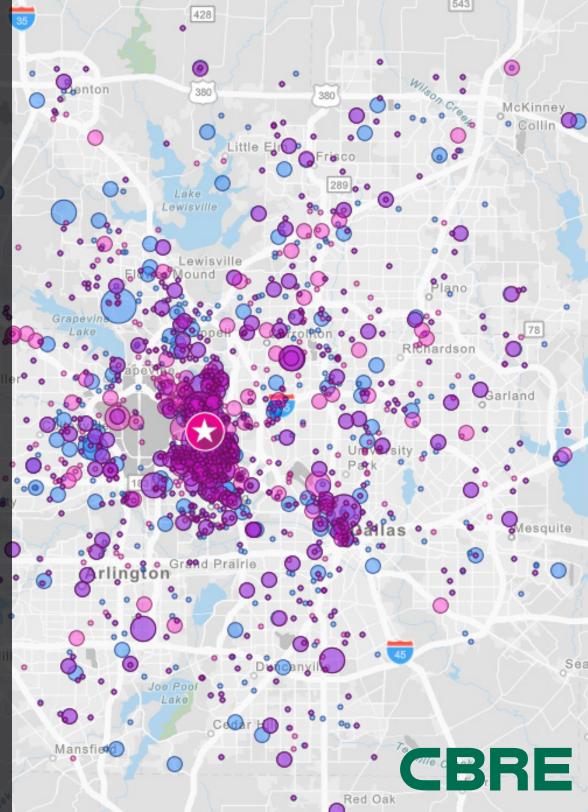


WHERE ARE IRVING RETAIL'S VISITORS COMING FROM?

Irving Retail attracts visitors from all over Dallas/Fort Worth which increases the true market potential for retailers exponentially. Sixty Percent (60%) of the visitors reside within 9.6 miles of the property while the remaining visitors coming from further than 9.6 miles. To illustrate this, the map uses data sourced from a wide range of mobile apps that shows where visitors of Irving Retail are coming from. Therefore, each dot creates an accurate picture of customers that have visited Irving Retail in the past 12 months.



This map was created by CBRE's mobile technology platform called Mass Mobile Data (MMD). MMD is anonymous data gathered from the GPS trackers in one's devices. By analyzing the sophisticated mobile data, CBRE is able to paint a picture of any property's customer base.





TENANT OVERVIEW

STATE FARM

TYPE: Insurance

YEARS IN BUSINESS: 97

NO. OF EMPLOYEES: 56,788+

HEADQUARTERS: Bloomington, IL

WEBSITE: www.statefarm.com

SQ FOOTAGE: 1,196 SF

% OF CENTER 24.95%

GUARANTOR Franchisee

State Farm is the largest property and casualty insurance provider in the United States. It is also the largest auto insurance provider in the United States. State Farm is ranked 33rd in the 2017 Fortune 500, with a 2018 Revenue of \$81.732 Billion. The company has also expanded into the financial services arena, such as banking and mutual funds. State Farm has over 18,000 agents nationwide, as well as 343 claim offices and 30 operations centers.



TENANT OVERVIEW

EDOKO SUSHI & ROBATA

TYPE:	Restaurant
YEARS IN BUSINESS:	8
NO. OF LOCATIONS:	3
WEBSITE:	www.edokosushi.com
SQ FOOTAGE:	3,597 SF
% OF CENTER	75.05%
GUARANTOR	Personal

Edoko sushi and robata is a restaurant chain in the DFW area specializing in the Japanese robata. Translated as "around the fireplace," this ancient Japanese custom of cooking in a charcoal-fired hearth was introduced to Frisco in 2011 and is now opening its third location. Edoko's diverse menu challenges its patrons to go beyond their comfort zone and excite their palate. The restaurant also offers premium sake, Japanese beer, and handcrafted cocktails from talented bartenders.

IN-PLACE NOI & PRICING SUMMARY

Notes

	In-Place NOI	
	Aug-20 to Jul-21	\$ PSF
Size of Improvements		4,793 SF
In-Place Occupancy		100.00%
REVENUES		
Scheduled Base Rent		
Gross Potential Rent	\$140,207	\$29.25
Absorption & Turnover Vacancy	0	0.00
Total Scheduled Base Rent	140,207	29.25
CAM Reimbursement	7,742	1.62
MGT Reimbursement	6,114	1.28
INS Reimbursement	11,004	2.30
RET Reimbursement	38,720	8.08
TOTAL GROSS REVENUE	203,786	42.52
OPERATING EXPENSES		
Common Area Maintenance	(7,742)	(1.62)
Management Fee	(6,114)	(1.28)
Insurance	(11,004)	(2.30)
Real Estate Taxes	(38,720)	(8.08)
TOTAL OPERATING EXPENSES	(63,580)	(13.27)
NET OPERATING INCOME	\$140,207	\$29.25
Annual Debt Service	(82,768)	(17.27)
CASH FLOW AFTER DEBT	\$57,439	\$11.98
PURCHASE PRICE AS OF AUG 1, 2020	\$2,157,023	\$450.04
Loan Funding	(1,402,065)	(292.52)
Origination Fee	14,021	2.93
INITIAL EQUITY	\$768,979	\$160.44
HAIHAL LOCUIT	\$700,777	\$100.44

Assumptions	
Commencement Date	Aug 1, 2020
Operating Expense Source	Client CY2018 Est. Grown
Management Fee (% of EGR)	6.09%
Real Estate Taxes Reassessed?	3.00%

General:
a) Analysis assumes no capital or leasing costs.
b) Analysis assumes both tenants reimburse net of CAM, MGT, INS,
and RET with no slippage to the landlord, as indicated in the tenant
lease documents.
Operating Expenses:
a) Real estate taxes for CY2020 are based on the 2019 Value of
\$1,516,670 and millage rate of 2.50905% as indicated on DCAD.
Taxes are assumed to grow 3% annually beginning CY2021.
b) A coloris de se cost forten in the Tayon Atomic Tayon and accounts a

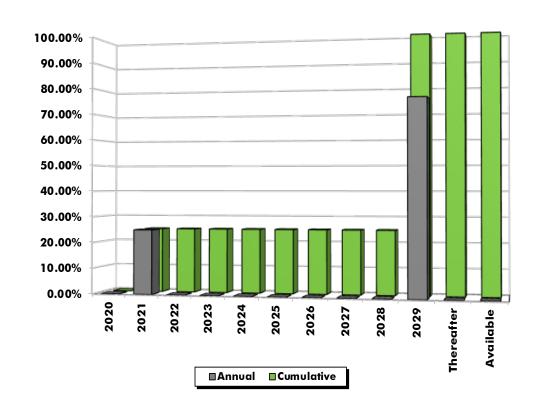
rance are accomed to grow ere armount, negroning erecent
b) Analysis does not factor in the Texas Margin Tax and assumes a
buyer will consult with their tax advisor to evaluate their exposure to
this expense.

Investment Summary	
Capitalization Rate	6.50%
Leveraged Cash on Cash Return [1]	7.47%
Debt Service Coverage Ratio (NOI)	1.69x
Loan Constant	5.90%
Weighted Average Lease Term	7.23 Years
ni_i	
[1] Market Debt based on 65% Loan-to-Value,	4.25% Interest Rate,
30 Year Amortization, and a 1 00% Loan Fee	



RENT ROLL

Suite	Tenant	End	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Thereafter	Available
150	State Farm	Sep-21		1,196										
100	Edoko Sushi	Oct-29										3,597		
		Totals:	0	1,196	0	0	0	0	0	0	0	3,597	0	0
		Percent:	0%	25%	0%	0%	0%	0%	0%	0%	0%	75%	0%	0%
		Count:	0	1	0	0	0	0	0	0	0	1	0	0
		Cumulative SF:	0	1,196	1,196	1,196	1,196	1,196	1,196	1,196	1,196	4,793	4,793	4,793
		Cumulative %:	0%	25%	25%	25%	25%	25%	25%	25%	25%	100%	100%	100%



Summary of Lease Expirations									
Year	Leases	SF	Percent	Cumu. SF	Cumu. %				
2020	0	0	0%	0	0%				
2021	1	1,196	25%	1,196	25%				
2022	0	0	0%	1,196	25%				
2023	0	0	0%	1,196	25%				
2024	0	0	0%	1,196	25%				
2025	0	0	0%	1,196	25%				
2026	0	0	0%	1,196	25%				
2027	0	0	0%	1,196	25%				
2028	0	0	0%	1,196	25%				
2029	1	3,597	75%	4,793	100%				
Thereafter	0	0	0%	4,793	100%				
Available	0	0	0%	4,793	100%				



EXISTING LEASE EXPIRATIONS

Oct-2020 \$9,172 \$110,068 \$30.60 2.00% Oct-2021 \$9,355 \$112,262 \$31.21 1.99% Oct-2022 \$9,544 \$114,528 \$31.84 2.02% Oct-2023 \$9,733 \$116,795 \$32.47 1.98% Oct-2024 \$9,928 \$119,133 \$33.12 2.00% Oct-2025 \$10,126 \$121,507 \$33.78 1.98% Oct-2025 \$10,126 \$121,507 \$33.78 1.99% Oct-2026 \$10,329 \$123,953 \$34.46 2.01% Oct-2027 \$10,536 \$126,435 \$35.15 2.00% Oct-2028 \$10,746 \$128,952 \$35.85 1.99% General Notes: Actual tenant expiration date on 11/14/29. Analysis assumes seller will credit buyer at closing for any outstanding leasing costs. Renewal Option: Two 5 year renewal options @ FMV, not less than 110% of prior rent nor greater than 120% of prior rent. Expense Cap: 5% cap on prior year controllable CAM. Notes:			Square	% of	Lease Term		Rental Rates					Recovery
Oct-2020 \$9,172 \$110,068 \$30.60 2.00% Oct-2021 \$9,355 \$112,262 \$31.21 1.99% Oct-2022 \$9,544 \$114,528 \$31.84 2.02% Oct-2023 \$9,734 \$116,795 \$32.47 1,98% Oct-2024 \$9,928 \$119,133 \$33.12 2.00% Oct-2025 \$10,126 \$121,507 \$33.78 1.99% Oct-2026 \$10,329 \$123,953 \$34.46 2.01% Oct-2026 \$10,329 \$123,953 \$34.46 2.01% Oct-2027 \$10,536 \$126,435 \$35.15 2.00% Oct-2028 \$10,746 \$128,952 \$35.85 1.99% General Notes: Actual tenant expiration date on \$11/14/29\$. Analysis assumes seller will credit buyer at closing for any outstanding leasing costs. Renewal Option: Two 5 year renewal options @ FMV, not less than \$100 of prior rent nor greater than \$1200 of prior rent. Expense Cap: 5% cap on prior year controllable CAM. Notes:	Suite	Tenant Name	Feet	Property	Begin	End	Begin	Monthly	Annually	PSF		Туре
Oct-2020 \$9,172 \$110,068 \$30.60 2.00% Oct-2021 \$9,355 \$112,262 \$31.21 1.99% Oct-2022 \$9,544 \$114,528 \$31.84 2.02% Oct-2023 \$9,734 \$116,795 \$32.47 1,98% Oct-2024 \$9,928 \$119,133 \$33.12 2.00% Oct-2025 \$10,126 \$121,507 \$33.78 1.99% Oct-2026 \$10,329 \$123,953 \$34.46 2.01% Oct-2026 \$10,329 \$123,953 \$34.46 2.01% Oct-2027 \$10,536 \$126,435 \$35.15 2.00% Oct-2028 \$10,746 \$128,952 \$35.85 1.99% General Notes: Actual tenant expiration date on \$11/14/29\$. Analysis assumes seller will credit buyer at closing for any outstanding leasing costs. Renewal Option: Two 5 year renewal options @ FMV, not less than \$100 of prior rent nor greater than \$1200 of prior rent. Expense Cap: 5% cap on prior year controllable CAM. Notes:		-11 0 1:						** ***	****	400.00		
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	30	Sidle Farin	1,170	24.75/0	Juli-2010	3ep-2021	Correin	ΨZ,J4Z	ψ30,470	\$25.50	-	1414171401
D O	Votes:											
Renewal Option: One 5 year renewal option @ \$28.05 /sf/yr.	Rene	wal Option: One 5 year	renewal option	n @ \$28.05 /sf/	′yr.							

\$11,534

\$138,408

\$28.88

 OCCUPIED SqFt
 4,793
 100.0%

 VACANT SqFt
 0
 0.0%

 TOTAL SqFt
 4,793
 100.0%

TOTALS / AVERAGES

4,793

WEIGHTED-AVERAGE LEASE TERM REMAINING: 7.23 Years
WEIGHTED-AVERAGE LEASE TERM LAPSED: 1.96 Years
WEIGHTED-AVERAGE LEASE TERM FROM INCEPTION: 9.19 Years



DEMOGRAPHICS

POPULATION (2019)

1 MILE	10,962
3 MILES	93,909
5 MILES	217,264
7 MILES	441,389

HOUSEHOLDS (2019)

1 MILE	4,825
3 MILES	42,248
5 MILES	85,397
7 MILES	160,657

AVG HH INCOME (2019)

1 MILE	\$95,321
3 MILES	\$98,989
5 MILES	\$86,809
7 MILES	\$87,300

POPULATION GROWTH RATE (3 MILE)

2010-2019	2.67%
2019-2024	1.98%

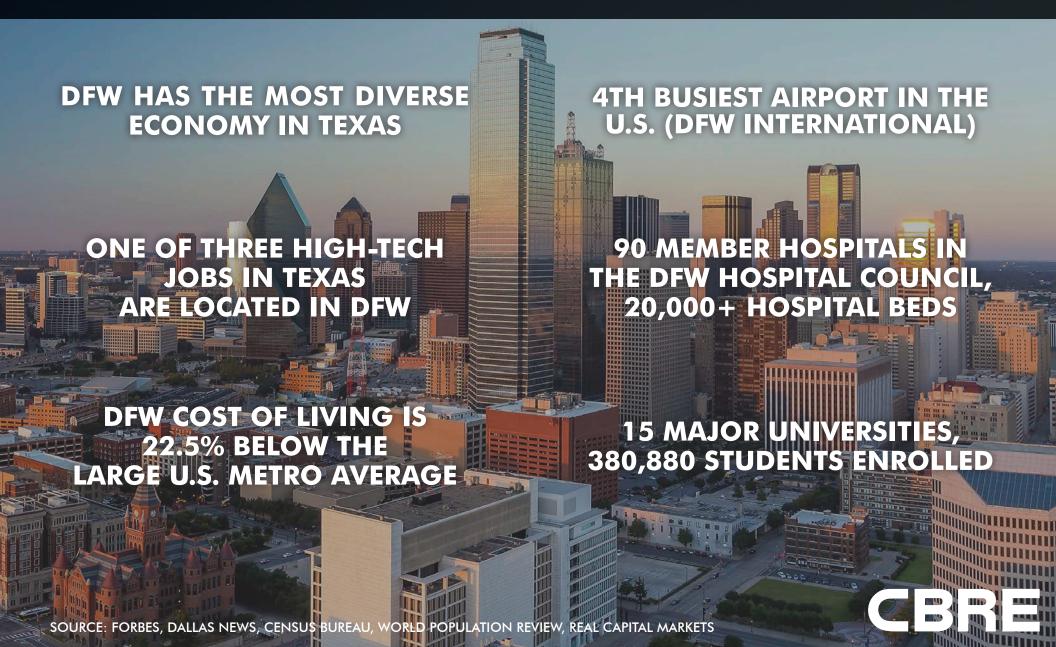
TRAFFIC COUNTS (VPD)

HWY 114	148,304
N MACARTHUR BLVD	51,251



WHY DALLAS - FORT WORTH?

The Dallas-Fort Worth region is an innovation hub with a wealth of resources that make it an ideal business location. The DFW region's attractive quality of life, strong regional and state economy, low cost of living, skilled labor force, pro-business mindset, and absence of corporate and personal income taxes all contribute to the thriving Dallas-Fort Worth location.

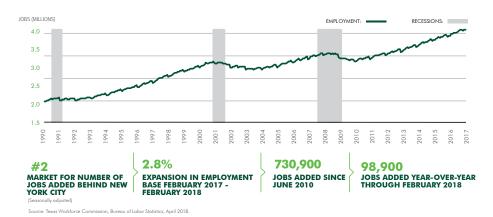


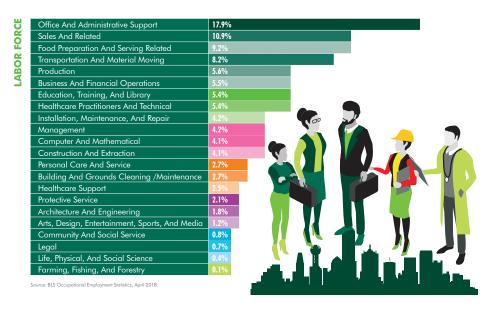
WHY DFW?

OUR EMPLOYMENT

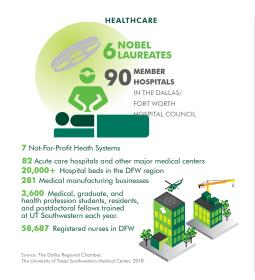
OVERALL EMPLOYMENT REMAINS STRONG

Diversified economy has helped drive robust job growth.



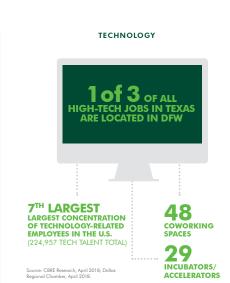


OUR ECONOMY









WHY DFW?

OUR PEOPLE

COST OF LIVING INDEX



OUR DIVERSITY

POPULATION TRENDS & DEMOGRAPHICS



DFW ADDED THE MOST RESIDENTS OUT OF ANY OTHER U.S. METRO IN 2017

+146,238 RESIDENTS +400 RESIDENTS PER DAY

HOUSING MARKET





DFW TRADE SECTORS



WHY DFW?

OUR QUALITY OF LIFE 232 **PARKS & RECREATION** 31,998 ACRES 1,728 MILES 20,114 Dallas 11,884 Fort Worth **PUBLIC PARKS IN DFW** 393 Dallas 273 Fort Worth MORE THAN TWO DOZEN PUBLIC DOG

EDUCATION

Source: http://fortworthtexas.gov/parks/info/



Source: Dallas Parks & Recreation Annual Report - DallasParks.org

DEGREES AWARDED



SPORTS

Cowboys • Mavericks • Rangers • FC Dallas • Stars • Wings • Diamonds

DIVISION **CHAMPIONS** US OPEN CUP

2011 NBS CHAMPIONS CHAMPIONSHIPS

5 **SUPERBOWL**

PARKS

2015 & 2016 DIVISION **CHAMPIONSHIPS**

Source: http://sayyestodallas.com/ parks-outdoors/its-a-dogs-life/













CULINARY



Source: Dallaschamber.org/why-dallas

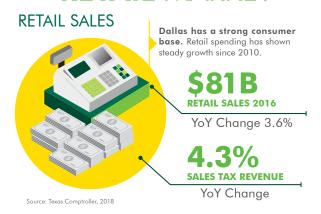
LOCAL ATTRACTION

STATE FAIR

2017 ATTENDANCE

14,111 RESTAURANTS

RETAIL MARKET



RETAIL OCCUPANCY



MARKET TRENDS WEIGHTED AVG ASKING RATE



Source: CBRE Research Q1 2018.

DISCLAIMERS

CBRE, Inc. operates within a global family of companies with many subsidiaries and/ or related entities (each an "Affiliate") engaging in a broad range of commercial real estate businesses including, but not limited to, brokerage services, property and facilities management, valuation, investment fund management and development. At times different Affiliates may represent various clients with competing interests in the same transaction. For example, this Memorandum may be received by our Affiliates, including CBRE Investors, Inc. or Trammell Crow Company. Those, or other, Affiliates may express an interest in the property described in this Memorandum (the "Property") may submit an offer to purchase the Property and may be the successful bidder for the Property. You hereby acknowledge that possibility and agree that neither CBRE, Inc. nor any involved Affiliate will have any obligation to disclose to you the involvement of any Affiliate in the sale or purchase of the Property. In all instances, however, CBRE, Inc. will act in the best interest of the client(s) it represents in the transaction described in this Memorandum and will not act in concert with or otherwise conduct its business in a way that benefits any Affiliate to the detriment of any other offeror or prospective offeror, but rather will conduct its business in a manner consistent with the law and any fiduciary duties owed to the client(s) it represents in the transaction described in this Memorandum.

This is a confidential Memorandum intended solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property.

This Memorandum contains selected information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the owner of the Property (the "Owner"), to be all-inclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All financial projections and information are provided for general reference purposes only and are based on assumptions relating to the general economy, market conditions, competition and other factors beyond the control of the Owner and CBRE, Inc. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In this Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the

contents of this Memorandum in any manner.

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The Owner expressly reserved the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions with any entity at any time with or without notice which may arise as a result of review of this Memorandum. The Owner shall have no legal commitment or obligation to any entity reviewing this Memorandum or making an offer to purchase the Property unless and until written agreement(s) for the purchase of the Property have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose this Memorandum or any of its contents to any other entity without the prior written authorization of the Owner or CBRE, Inc. You also agree that you will not use this Memorandum or any of its contents in any manner detrimental to the interest of the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return this Memorandum to CBRE, Inc.



