

# B.iginsiopits 



## FOUR SEPARATE PADS I 2018 CONSTRUCTION I 100\% LEASED

2600 \& 2650 SE. FEDERAL HIGHWAY, STUART, FLORIDA 34994



## 

## BABOU SHOPPIES

## EXCLUSIVELY MARKETED BY

JEREMIAH BARON \| PRESIDENT \& OWNER JEREMIAH BARON \& CO.

COMMERCIAL REAL ESTATE, LLC

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## Jeremiah Baron \& CO.

Commercial Real Estate, LLC


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## INVESTMENT SUMMAAV

COMMERCIAL REAL ESTATE, LLC is pleased to offer the opportunity to acquire the fee simple interest (land and building ownership) in Baron Shoppes, a 100\% occupied multi-tenant retail center located in Stuart, Florida newly constructed in May-2018. The property consists of three freestanding pad buildings, Metro Diner, Eyeglass World, and Paradise Car Wash, as well as a 7-suite inline shops building featuring Moe's Southwest Grille, Firehouse Subs, Great Clips, 9 Round Kickboxing, Jupiter Medical, and more. This e-commerce resistant tenant lineup includes restaurant, dally needs, car-wash, and medical uses, promoting crossover shopping and excellent tenant synerg. The shopping center is currently split into three separate tax parcels, offering new ownership the flexibility to sell off the Eyeglass World parcel separately, as a single tenant offering. Furthermore, the Metro Diner and Paradise Car Wash buildings, currently on same tax parcel as multi tenant inline shop building, could be re-platted and sold off individually, offering potential upside and cap rate arbitrage to new ownership. Ideal small shop spaces allowed for ease of lease up. The durable rent roll is composed of no more than $16 \%$ of square footage to any particular tenant use. $94 \%$ of tenant leases feature rare annual rental increases, creating annual blended NOI growth of $2 \%$ and hedging against inflation.
The subject property is ideally located along SE. Federal Highway with 46,900 cars per day, and features two prominent monument signs which provide great visbility. The site is adjacent to Regency Square Shopping Center, which features Stein Mart and Regency 8 Cinema.
The city of Stuart sits along Florida's Treasure Coast as part of the Port St. Lucie MSA. The area features an economy driven by the retail service, hospitality, construction and government sectors. Stuart provides quick access to nearby metropolitan centers Fort Pierce and West Palm Beach via Highway 1. The 5 -mile trade is supported by a population of exceeding 100,000 with more than 58,000 employees, and an affluent average household income of $\$ 86,000$. The city of Stuart is served by the West Palm Beach Airport, 40 miles away, Fort Lauderdale Airport 86 miles away, and the public use Latham Field Airport located across the street from the site. The site is 27 miles from Tailwinds Private Airport, which senves the affluent Jupiter Island communities, home to some of the worlds famous professional goffers including Tiger Woods, Justin Thomas, Dustin Johnson, Rickie Fowler, and more.

## OFFERING SUMMARY

## OFFERING

| PRICING: | $\$ 13,700,000$ |
| :--- | :--- |
| NET OPPRATING INCOME: | $\$ 843,826$ |
| CAP RATE (IN-PLACE): | $6.15 \%$ |
| OCCUPANCY: | $100 \%$ (10 YEAR BASE TERM ON ALL LEASES) |

## PROPERTY SPECIFICATIONS

| ReNTABLIEAREA: | 29,624 SF |
| :---: | :---: |
| LaND AREA: | 5.02 Acres |
| PROPEERTY ADDEESS: | 2600 \& 2650 SE. Federal Hwy, Stuart, FL 34994 |
| Year buIIT: | 2018 |
| PARCEL NUMBERS (3): | 15-38-41-000-000-0024.0-2-0000 15-38-41-000-000-0023.0-4-0000 15-38-41-000-000-0023.1---0000 |
| OWNEPSHIP: | Fee Simple (Land and Building) |



## INVESTMENT HIGHLLLEHIS

## STRONG TENANT LINEUP I BRAND NEW LONG TERM LEASES

- Brand new 10-year leases from e-commerce resistant inline shops Moe's Southwest Grille, Firehouse Subs, Great Clips, Your Pie Piza, 9 Round Kickooxing, and Jupiter Medical
- Three freestanding pads with new 10 -year leases: Metro Diner, Eye Glass World, and Paradise Car Wash
- Long-term 10 -year leases demonstrate tenants' commitment to the site
- Complimentary uses including restaurants, barbershop, medical, eye glasses, and car wash promote crossover shopping within the center


## BRAND NEW 2018 CONSTRUCTION ITHREE PADS I BREAKUP OPPORTUNIITY

- Recently completed construction in May-2018
- Modern buildings built with high quality materials and attractive facade work
- High quality construction creates the ideal consumer experience and provides for stronger tenant retention and sales performance
- Future potential breakup opportunity of three pad sites, offers potential upside and cap rate arbitrage to new ownership

SIGNIFICANT FRONTAGEALONG SE FEDERAL HIGHINAY (46,900 CARS PER DAY)

- Ideally located along SE. Federal Highway with 46,900 cars per day
- Features two prominent monument signs which provide great visibility


## STRONG INCOME GROWTH IVARIED TENANT BASE

- 94\% of tenant leases feature rare annual rental increases, creating annual blended NOI growth of $2 \%$ and hedging against inflation
- The durable rent roll is composed of no more than $16 \%$ of square footage to any particular tenant use
NET LEASES I FEE SIMPLE OWNERSHIP I LIMITED LANDLORD RESPONSIBILITIES
- Tenants pay for CAM, taxes, and insurance, limiting expense slippage for an investor
- Limited landlord responsibilities


## ADJACENT TO REGENCY SQUARE CENTER I

## CLOSE PROXIMITYTO SEVERAL GOLF COURSES

- The site is adjacent to Regency Square Shopping Center, which features Stein Mart and Regency 8 Cinema
- Located within close proximity to several golf courses including Yacht \& Country Club Inc, Martin County Gold Course, Willoughby Golf Club and Monterey Yacht and Country Club


## PRIMARY REAAL CORRIIDOR WITH SIGNIFICANT NATIONAL TENANT PRESENCE

- National tenants within the immediate area include The Home Depot, Walmart Supercenter ( 24 hour location), T.J. Maxx, Aldi, Walgreens, AutoZone, and more
- Increases consumer draw to the trade area and promotes crossover shopping


## CITY OF STEWART I PRIME COASTAL LOCATION

- Sits along Florida's Treasure Coast as part of the Port St. Lucie MSA
- Robust economy driven by the retail service, hospitality, construction and government sectors
- Stuart provides quick access to nearby metropolitan centers Fort Pierce and West Palm Beach via Highway 1


## NEARBY AIRPORTACCESS I WEST PALM BEACH \& FORT LAUDERDALE

- The city of Stuart is served by the West Palm Beach Airport, 40 miles away and, the Fort Lauderdale Airport 86 miles away, and the public use Latham Field Airport located across the street from the site
- The site is 27 miles from Tailwinds Private Airport, which serves the affluent Jupiter Island communities, home to some of the worlds famous professional golfers including Tiger Woods, Justin Thomas, Dustin Johnson, Rickie Fowler, and more


## DENSE POPILATION IN 5-MIIL TRADEAREA

- More than 100,000 residents and nearly 58,000 employees support the trade area
- Affluent $\$ 86,000$ average household income


## PROPERTY OVERVIIEW


SE. Federal Highway/ U.S. Highway 1:..................................... 2 Access Point(s)

## EYEELASS WORLD - EST. OPENING NOV-2018







## AREA OVERVIEW

## Stuart, Florida

Stuart is a city in and the seat of Martin County, Florida, United States. Located on Florida's Treasure Coast, Stuart is the largest of four incorporated municipalities in Martin County. The population was 16,673 as of July 1, 2017. It is part of the Port St. Lucie, Florida Metropolitan Statistical Area.

Stuart is frequently cited as one of the best small towns to visit in the U.S., in large part because of its proximity to the St. Lucie River and Indian River Lagoon. Stuart hosts one of the two Florida Department of Health offices in Martin County, the other being in Indiantown. Various businesses cater to tourists, such as fishing charters, boating charters, sailing, cruises, SCUBA and snorkeling, and nature tours.

There are some excellent golf courses and a beach in Stuart, which provide some great fun filled activities. The Elliot Museum has a good collection of dioramas and other objects of interest. People also have a great time at the Florida Oceanographic Coastal Center, which offers a number of interesting activities that both kids and adults enjoy.
The city is served by the Indian River Community College. Fort Lauderdale International Airport provides access to air transportation.

Martin County is a county located in the Treasure Coast region in the state of Florida, in the United States. As of the July 1, 2017, the population was 159,923. Its county seat is Stuart. Martin County is in the Port St. Lucie, FL Metropolitan Statistical Area.


## AREA DEMOGBAPHICS

| DEMOGRAPHICS | 1MILE | 3MIIES | 5 MILES |
| :---: | :---: | :---: | :---: |
| 2017 Estimated Population | 5,259 | 47,309 | 100,514 |
| 2022 Projected Population | 5,453 | 49,191 | 105,128 |
| 2010 Census Population | 4,957 | 44,898 | 94,934 |
|  |  |  |  |
| 2017 Estimated Households | 2,054 | 20,969 | 45,175 |
| 2022 Projected Households | 2,135 | 21,761 | 47,151 |
| 2010 Census Households | 1,961 | 20,050 | 42,878 |
| 2017 Estimated White | 76.95\% | 88.04\% | 91.22\% |
| 2017 Estimated Black or African American | 14.00\% | 6.93\% | 4.90\% |
| 2017 Estimated Asian or Pacific Islander | 1.33\% | 1.54\% | 1.45\% |
| 2017 Estimated American Indian or Native Alaskan | 1.45\% | 0.83\% | 0.53\% |
| 2017 Estimated Other Races | 11.03\% | 6.81\% | 3.94\% |
| 2017 Estimated Hispanic | 27.38\% | 18.32\% | 12.29\% |
| 2017 Estimated Average Household Income | \$56,536 | \$77,417 | \$86,391 |
| 2017 Estimated Median Household Income | \$38,097 | \$50,218 | \$54,248 |
| 2017 Estimated Per Capita Income | \$27,212 | \$34,943 | \$39,352 |
| 2016 Estimated Total Businesses | 773 | 3,897 | 5,700 |
| 2016 Estimated Total Employees | 8,733 | 42,931 | 58,121 |



## RENT ROLL

| Space | Tenant Name <br> Metro Diner | Square Footage$3,721$ | Base Rent per S.F. |  | C.A.M. per S.F. |  | $\left\lvert\, \begin{gathered} \text { R.E. Taxes } \\ \text { Per S.F. } \end{gathered}\right.$ |  | $\begin{gathered} \text { Insurance } \\ \text { Per S.F } \end{gathered}$ |  | RENT <br> Commencement <br> Date | Initial <br> Term | annual increases | Option s | NOTES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. Out Par |  |  | \$ | 30.00 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 4/24/2018 | 10 | 2\% | 4(5) | NNN |
| N Out Par | Eye Glass World | 4,000 | \$ | 37.50 | \$ | 2.65 |  | 2.50 |  | . 90 | 11/1/2018 | 10 | 2\% | 2 (5) | NNN |
| Retail Ecar | YOUR PIE PIZZA | 2,525 | \$ | 30.00 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 10/1/2018 | 10 | 2\% | 2(5) | NNN |
| Retail | Round 9 | 2,200 | \$ | 26.38 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2019 | 10 | 2.5\% y3 | 2(5) | NNN |
| Reast | Soho Nails | 2,000 | S | 27.00 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2019 | 10 | $2 \%$ y2 | 2 (5) | NNN |
| Retail | Great Clips | 1,700 | \$ | 28.00 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2018 | 5 | 10\% evy 5 yrs | 2 (5) | NNN |
| Medical | Jupiter Medical | 4,000 |  | 28.00 |  | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2018 | 10 | 2.5\% annually | 2 (5) | NNN |
| Reast | FIRE HOUSE | 1,800 | \$ | 28.37 | \$ | 2.65 | \$ | 2.50 |  | 0.90 | 3/1/2018 | 10 | two \& half \% | 2 (5) | NNN |
| Reast | Moes Sw Grille | 2,290 | \$ | 29.00 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2018 | 10 | 2\% | 2(5) | NNN |
| Auto/Reta | 'aradise /Carwast | 5,388 | \$ | 22.27 | \$ | 2.65 | \$ | 2.50 | \$ | 0.90 | 3/1/2018 | 10 | two \& half percent | 4(5) | total <br> Squarefootag e is 7,379 with overhang canopy |
| TOTAL 29,624 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## BENT ROLL




## PRICING SUMMARY

| OPERATING CASH FLIOW | IN-PLACE |
| :---: | :---: |
| Potential Renal Revenue: | \$843,826 |
| Potentid Reimbusenert Reverue: | \$179,134 |
| Effective Gross Revenue (EGR): | \$1,022,960 |
| Less Expenses: | (\$179,134) |
| Net Operating income: | \$84,,826 |


| PRICING SUMMARV |  |
| :--- | :--- |
| Pirce: | $\$ 13,70,000$ |
| NetOpeating Income: | $\$ 893,826$ |
| Cap Rate (nnPlace): | $6.15 \%$ |
|  |  |


| OPERATING EXPENSES | IN-PLACE |
| :--- | ---: |
| Taxes: | $\$ 74,022.50$ |
| Insurance: ? | $\$ 26,648.10$ |
| Management, Admin \& CAM: | $\$ 78,463.40$ |
| Total: | $\$ 179,134$ |

## BAAND PROFIIE

## MOE'S SOUTHWEST GRILL



Moe's Southwest Grill is a fun and engaging fast-casual restaurant franchise serving a wide variety of fresh, made-to-order Southwest fare in a welcoming environment that rocks. With more than 20 incredibly fresh ingredients. Moe's currently serves the most awesome Southwest fare at more than 700 locations in the United States and abroad. Moe's Southwest Grill joined FOCUS Brands Inc. Atlanta-based FOCUS Brands Inc. is the franchisor and operator of more than 5,000 Carvel Ice Cream, Cinnabon Bakery, Schlotzsky's Deli, Moe's Southwest Grill, Auntie Anne's Pretzels and McAlister's Deli locations.

## FIREHOUSE SUBS

Firehouse Subs is a fast casual restaurant chain with a passion for Hearty and Flavorful Food, Heartfelt Service and Public Safety. The founders are the real

Company Type: ............................. Subsidiary
Parent: Focus Brands
Locations: .5,000+
Website: $\qquad$ www.focusbrands.com

[^0]Locations: ..............................................1,100+
Website: www.firehousesubs.com

## BRAND PROFIIE

## JUPITER MEDICAL CENTER

Jupiter Medical Center, Inc. operates as a not-for-profit regional medical center consisting of 207 private acute-care hospital beds and 120 long-term care, sub-acute rehabilitation and Hospice beds, Jupiter Medical Center is reimagining how to restore the community's health and wellness. Awardwinning physicians, world-class partnerships and innovative techniques and technology enable Jupiter Medical Center to provide a broad range of services with specialty concentrations in cardiology, oncology, women's health, weight management and men's health. Founded in 1979, Jupiter Medical Center has approximately 1,650 team members, 637 physicians and 640 volunteers. Jupiter Medical Center continues to perform in the top 10 percent of hospitals for patient quality and satisfaction.

In July 2008 , the first PRound location opened on Butler Road, in Greerville, SC. This location was both the testing and proving ground for the concept of the 30 -minute, kickboxing circuit workout. As the only two employees, Shannon and Heather personally implemented, tested, and revised every process and piece of equipment, from the gloves and heavy bags that would be used, to pad drills and the music that was played. And, after only one year in that first location - albeit a very grueling and unpredictable

$\mathbb{N} A \operatorname{IIL} L B A R$
one - the first 9 Round franchise was sold to a member of the gym, and by 2012, the company had grown to 100 locations. As the brand grew, it became known as a place where you could get a high-intensity workout at an affordable price, on your schedule.

## SOHO NAILBAR

Company Type: .Private
Locations:15
Website:

$\qquad$
www.jupitermed.com
Company Type: ..... Private
Locations: ..... $100+$

Website: $\qquad$ www.9round.com

Locally owned and operated, SOHO Nails is noted as one of the best beauty establishments in the Treasure Coast. The upscale nail salon provides a wide variety of nail treatments with many years of experience in the business. Each skilled professional technicians strive to provide the best quality services for each individual client.

Company Type: Private

## BRAND PROFILE

## METRO DINER



Metro Diner, LLC operates restaurants for locals, visitors, and those just passing through town. It offers daily specials; metro favorites, benedicts, 3 -egg omelets, eggs galore, griddle greats, sandwiches, fruits and such, sides, and beverages for breakfast; and metro favorites, salads, sandwiches, soups, sides, sweets, and beverages for lunch or dinner. The company also offers gift cards and merchandise. Metro Diner, LLC was founded in 1992 and is based in Tampa, Florida.

## EYEGLASS WORLD

EYEOLASS WORLD'

Eyeglass World, LLC operates a chain of eyewear stores in the United States. It offers glasses for men and women, and kids; designer glasses, sunglasses, and safety eyewear; functional and fashionable safety eyewear with various lenses and frames; contact lenses accessories; anti-reflective coating, transitions color-changing, impact-resistant polycarbonate lenses; and single vision plastic lenses. The company also provides optometry services. In addition, it sells eyeglasses online.

## PARADISE CAR WASH

Paradise Car Wash prides itself in offering the best car wash services on the Treasure Coast, with now two locations to choose from. They offer full service car wash and detailing, hand wax, interior cleaning, and more. They also offer frequent customer programs. Paradise Car Wash is highly rated and recommended by many for their curteous staff and all around profesional services.
Company Type: ..... Private
Locations: ..... $60+$
Website:

$\qquad$
www.metrodiner.com
Company Type: ..... Private
Locations: ..... $100+$
Website: ..... www.eyeglassworld.com .Private
Website: .www.paradisecw.com

## BRAND PROFILE

## Great Clips

## GREAT CLIPS

Great Clips, Inc. operates a chain of salons in the United States and Canada. It offers an online check-in service, which enables customers to add their name to the wait list of a Great Clips salon before they arrive. The company offers daily care and styling products for men, women, and kids. The company also provides hair care products, including conditioners, detanglers, gels, hair sprays/spritzes, mousses/foams, shampoos, shines, smoothing/straightening products, texturizers, specialty products, thermal protectants, hair treatments, and volumizers; and body care products. It franchises its business. Great Clips, Inc. was founded in 1982 and is based in Minneapolis, Minnesota.

## YOUR PIE

Your Pie is an American fast casual pizza concept, that was started in Athens, Georgia in 2008 by Drew French, and operates as a restaurant franchise with 58 locations across the United States. Your Pie provides customizable 10-inch pizzas and build-your-own panini sandwiches and bread bowl salads. Your Pie uses brick ovens to cook pizzas at a high temperature for a short amount of time. Gelato (Italian ice cream), craft beer and wine are also available. The interior décor differs from store to store, but all locations blend "old Italian" style with a modern, artistic approach.
Company Type: ..... Private
Locations: ..... 4,200+
Website: www.greatclips.com
Company Type: ..... Private
Locations: 58
Website: ..... www.yourpie.com


[^0]:    Company Type: Private

