

Gene Deering

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FOR LEASE # ±4,324sf RETAIL/OFFICE BUILDING 3910 STATE ST. | SANTA BARBARA, CA 93105



PROPERTY BRIEF

Prime upper State Street office with high exposure and 4.6/1000 parking. Turnkey for a financial services company or a wide variety of retail/office/medical uses. Next door to Gold's Gym with a plethora of walkable dining and shopping experiences. The building sits right off of the 101 Freeway and State St. intersection offering ease of access. Collectively, the characteristics of 3910 State provide versatility for the next tenants use and will establish a strong presence at this key location.

Lease Rate | \$2.95/SF NNN (\$1.04)

Type | Retail/Office

Building Sizes # ±4,324 SF

Available | Immediately

Break Room Fres

State Street Signage 🕨 Yes

Vault 🕒 Yes

Safety Deposit Boxes F Yes

ATM 🖟 Yes

Drive Through ATM's F Three (3)

Parking | 4.6/1,000

Zoning F C-2

CSO # 2.5%

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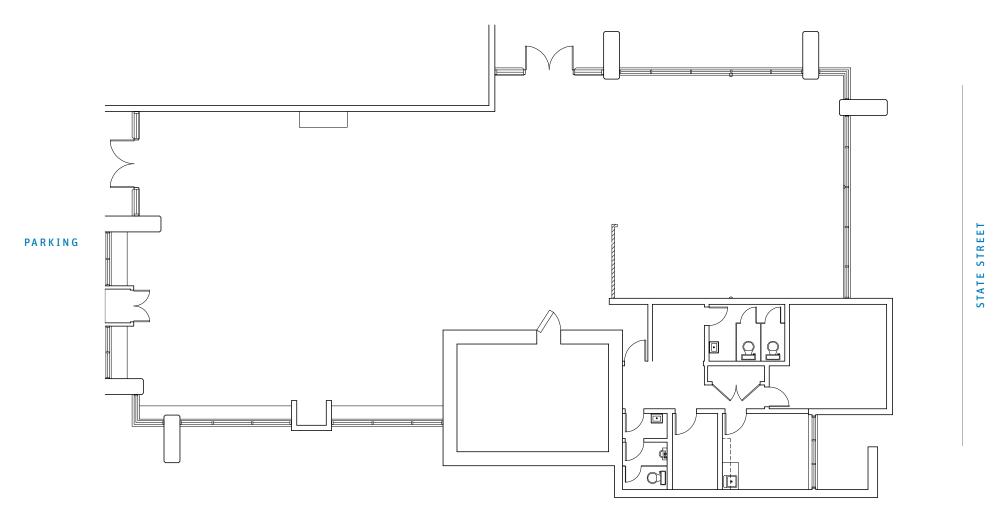
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FLOOR PLAN



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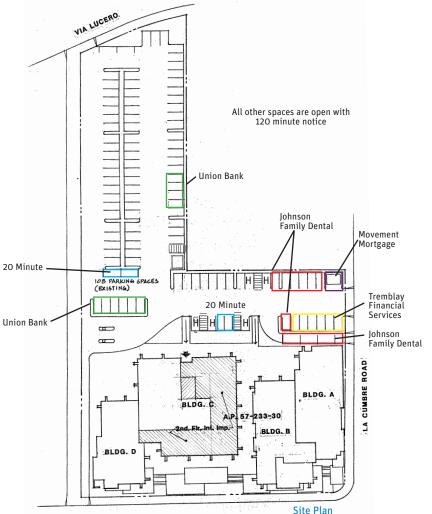
RADIUS®

Commercial Real Estate & Investments

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SITE PLAN | INTERIOR PHOTOS











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Not to Scale

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STATE STREET

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AREA AMENITIES



- 2 Lure Fish House
- 3 Panera Bread
- 4 Von's
- 5 Sears
- 6 Williams-Sonoma
- 7 Ross
- 8 Blaze Pizza
- 9 Smart & Final Extra!
- 10 CVS
- 11 The Habit Burger Grill
- 12 Whole Foods
- 13 Santa Barbara Family YMCA
- 14 Chuck's of Hawaii
- 15 Petco
- 16 Fresco Cafe
- 17 Target (Opening Fall 2018)
- 18 Wells Fargo
- 19 FedEx Office Print & Ship Center
- 20 Gold's Gym (Undergoing Major Renovation)
- 21 AC4 Fitness
- 22 Islands Restaurant
- 23 Starbucks
- 24 Best Western Plus Pepper Tree Inn
- 25 Fidelity Investments
- 26 Firestone



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DEMOGRAPHICS



COMPLETE PROFILE

2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups

3910 State St	1 mi radius	3 mi radius	5 mi radius
Santa Barbara, CA 93105	i mi radius	3 mi radius	5 mi radius
Population			
Estimated Population (2018)	14,747	78,592	137,188
Projected Population (2023)	15,159	80,708	140,956
Census Population (2010)	14,172	75,445	131,604
Census Population (2000)	14,023	74,773	134,275
Projected Annual Growth (2018-2023)	412 0.6	5% 2,116 <i>0.5</i>	% 3,768 0.5%
Historical Annual Growth (2010-2018)	575 0.5	5% 3,147 0.5	% 5,584 0.5%
Historical Annual Growth (2000-2010)	149 0.1	1% 672 0.1	% -2,671 -0.2%
Estimated Population Density (2018)	4,695 psm	2,781 psm	1,747 psm
Trade Area Size	3.1 sq m		
Households Estimated Households (2018)	6,454	31,540	E2 142
Projected Households (2023)	6,454	31,540	53,142 55,098
Census Households (2010)	6,251	30,482	51,329
Census Households (2000)	6,253	30,160	50,865
, ,			
Projected Annual Growth (2018-2023)		7% 1,156 0.7	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Historical Annual Change (2000-2018)	201 0.2	2% 1,380 0.3	% 2,277 0.2%
Average Household Income			
Estimated Average Household Income (2018)	\$106,309	\$119,008	\$118,314
Projected Average Household Income (2023)	\$128,236	\$144,981	\$144,559
Census Average Household Income (2010)	\$80,819	\$93,457	\$88,467
Census Average Household Income (2000)	\$64,193	\$75,183	\$72,692
Projected Annual Change (2018-2023)	\$21,927 <i>4</i> .1	1% \$25,973 4.4	% \$26,245 <i>4.4%</i>
Historical Annual Change (2000-2018)	\$42,116 3.6	5% \$43,825 3.2	% \$45,622 3.5%
Daytime Demographics (2018)			
Total Businesses	1,111	4,545	9,859
Total Employees	10,869	41,018	96,688
Company Headquarter Businesses	8 0.7		
Company Headquarter Employees	667 6.1	1% 5,071 12.4	% 9,004 9.3%
Employee Population per Business	9.8 to 1	9.0 to 1	9.8 to 1
Residential Population per Business	13.3 to 1	17.3 to 1	13.9 to 1
Adj. Daytime Demographics Age 16 Years or Over	15,944	65,405	137,426

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