

## To Sum Things Up ...

#### **FULLY OCCUPIED**

Subject Property is Currently 100% Occupied with Staggered Leases

#### **CLOSE PROXIMITY TO UNIVERSITY CAMPUS**

Located Less than 2 Miles from Oregon State University, a 400-Acre Campus with Current Annual Enrollment Exceeding 26,000 Students

#### **DENSE TRAFFIC CORRIDOR**

Average Daily Traffic Counts Exceed 21,000 Vehicles Per Day on Nearby Highway 99W

#### ADJACENT TO ONE OF CITY'S LARGEST EMPLOYERS

Located Next to a Significant Health Care Facility, and One of the City's Largest Employers with Nearly 900 Employees - Good Samaritan Health Care

#### **BUSINESS GROWTH**

City was Ranked as One of the Best Cities in America to Launch a Small Business by CNN Money

# RETAIL CENTER WITH 100% OCCUPANCY LOCATED IN DENSELY POPULATED UNIVERSITY TOWN

Fully occupied retail strip center located in the heart of downtown Corvallis. Just minutes from the Oregon State University campus, the site benefits from the large student population, as well as high traffic counts.

Located directly adjacent to a Good Samaritan Health facility, one of the largest employers in the city, the site is also surrounded by national retailers such as Home Depot, TJ Maxx, Bed Bath & Beyond, Starbucks, Key Bank and More.

### Address: 820 Northwest 9th Street, Corvallis, Oregon 97330

Purchase Price:
Cap Rate:
Net Operating Income: \$129,225
Rentable Square Feet:
AVG Rent Per Square Foot: \$20.56
Price Per Square Foot:
Approximate Land Area:
Year Built:





TENANT INFO		LEASE TERMS		CURRENT RENT		CURRENT RENT		CURRENT RENT		RENT INC	CREASES	OPTIONS	OTHER
Tenant Name	Size	Commencement Date	Lease Expiration	Annual Base Rent	Rent/SF/YR	Date	Annually		Lease Type				
Cibelli's Pizza	2,306	9/1/2012	8/31/2015	\$40,200	\$17.43	9/1/2013 9/1/2014 9/1/2015	\$41,406 \$42,648 \$43,928	One (5) Year Extension; 3% Annual Increases	Gross				
US Government (ARMY) Comment: 1 CAM, Taxes	1,391 Rent is \$50,832 An , Management an	6/1/2009 nually, but \$12,931.56 is C d Insurance. No Increases	5/31/2014 Considered Reimburseme in Rent.	\$37,900 nt for	\$27.25	6/1/2013	\$37,900	NA	Gross				
Tan Republic	1,847	9/15/2010	9/30/2020	\$45,386	\$24.57	Dasen on Get		Two (5) Year Extensions	Gross				
The Barbers	2,076	4/1/2013	3/31/2018	\$26,988	\$13.00	Based on	ncreases CPI Not to ed 3%	One (5) Year Extension	NNN				
Totals:	7,620			\$150,474	\$20.56 AVG								



PRICE	\$1,723,000
Capitalization Rate:	7.50%
Price Per Foot:	\$226
Pre-Taxed Leveraged Cash-on-Cash Return:	7.89%
Yield After Principal Reduction:	13.66%

NET OPERATING INCOME SUMMARY	PSF	
Scheduled Rent	\$19.75	\$150,474
(+) Expense Reimbursement	\$2.81	\$21,402
(=) Gross Potential Income	\$22.56	\$171,877
(-) Vacancy @5%		(\$8,594)
(=) Scheduled/Effective Gross Income		\$163,283
(-) Total Operating Expenses		(\$34,058)
(CAM Expenses)	\$1.05	\$10,710
(Taxes)		\$20,470
(Insurance)		\$2,116
*(Reserves)	\$0.10	\$762
(=) NET OPERATING INCOME		\$129,225

LEVERAGED RETURN CALCULATION		
Proposed New Loan	75%	\$1,293,000
Interest Rate	5.50%	
Amortization	25	
Payment - Principal & Interest		(\$7,940.15)
Equity Requirement:	\$430,000	
Debt Coverage Ratio:	1.36	
Debt Constant:	7.37%	
Net Operating Income:	\$129,225	
(-) Total Annual Debt Service	(\$95,282)	
(=) Pre-Tax Cash Flow	\$33,943	
Pre-Taxed Leveraging Cash-on-Cash Return:	7.89%	
(+) Principal Paydown Year 1	\$24,785	
(=) Cash Flow Including Paydown	\$58,728	
Yield After Principal Reduction:	13.66%	

<sup>\*</sup>This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies





#### Population

	1 mile	3 miles	5 miles
2000	17,359	50,757	58,132
2012	18,843	56,995	65,493
2017	20,036	60,666	69,722

#### Household Incomes 2012

	1 mile	3 miles	5 miles
Average	\$34,685	\$58,600	\$62,469
Median	\$21,746	\$38,366	\$41,237

### Major Employers

Employer	Employees
Oregon State University	5,103
Corvallis Clinic	2,100
Good Samaritan Hospital	896
Hewlett-Packard Company	500
Juicy's LLC	403
Ch2m Hill Constructors, Inc	360
Ats Systems Oregon, Inc.	300
Forest Service	300
Fred Meyer Jewelers, Inc	187

## CORVALLIS, OREGON

Corvallis is located in central western Oregon. It is the county seat of Benton County and the principal city of the Corvallis, Oregon Metropolitan Statistical Area, which encompasses all of Benton County. Corvallis is nestled in the heart of Oregon's Willamette Valley, within 90 minutes of the Portland Metropolitan area, world class skiing, and the spectacular Oregon coast.

#### **EDUCATION**

Oregon State University makes a tremendous contribution to the economic, cultural, recreational and social vitality of the community. With over 26,000 students from all 50 states and more than 80 countries, Oregon State welcomes a diverse student body that's known for its friendly, close-knit community. Students can choose from more than 200 academic programs, with many offering multiple opportunities for internships, research projects and other hands-on learning.

Oregon State's 400-acre campus is just blocks from downtown Corvallis. One of only a handful of universities listed on the National Register of Historic Places, the campus features stately buildings, seasonal landscaping and green, open spaces.

#### **ECONOMY**

Corvallis ranks as the second best city in Oregon to launch a small business, due to its relative concentration of employment and the need for diversity. Corvallis is home to a number of small businesses, and has donned the motto "Business is Good Here".

Healthcare is a major industry in Corvallis due to its proximity to Oregon State University, Oregon's largest public research university. With \$261.7 million in external funding in the 2011 fiscal year, Oregon State's impact reaches across the state and beyond. Oregon State has a presence in every one of Oregon's 36 counties, with a statewide economic footprint of \$2.06 billion.





Cibelli's is a traditional pizza restaurant founded in Oregon on the principal of good ingredients and excellent customer service. With over 10 years of experience and 6 locations, the company has not strayed from its motto: "Take Care of the People and the People Will Take Care of You."



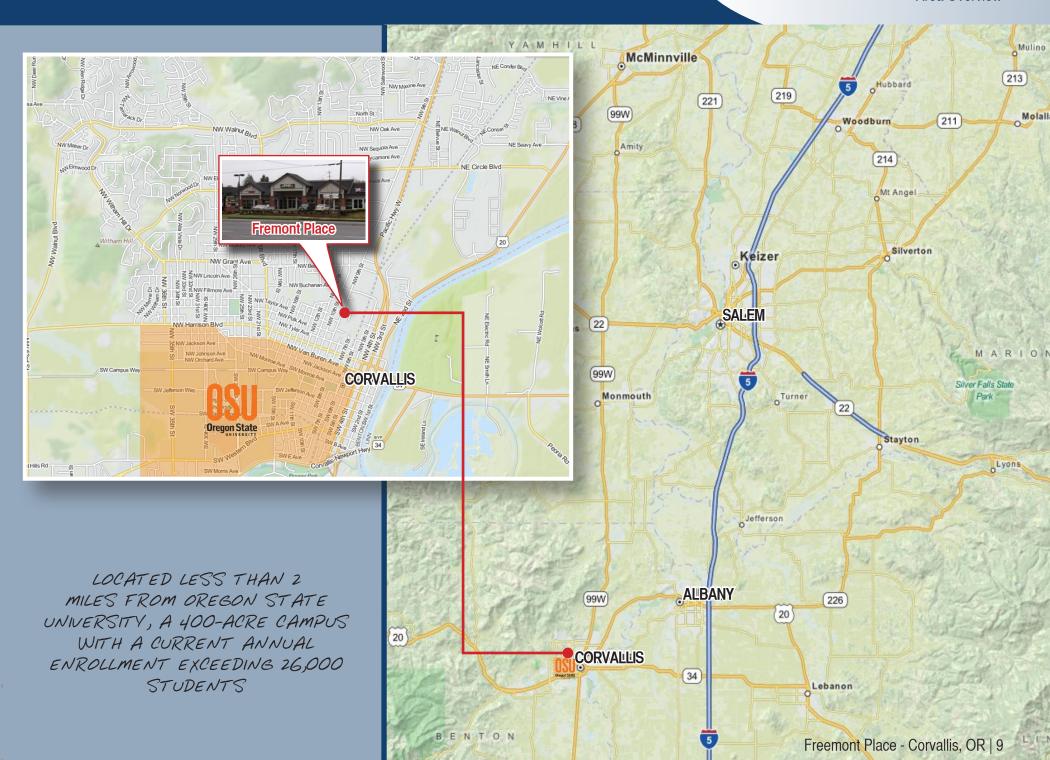
Tan Republic is where status, image, and quality meet to bring simple elegance and beauty to every tan at their most innovative facilities. With nearly 50 locations spread across Oregon, Tan Republic has become one of the fastest growing tanning franchises in Oregon.



The Barbers was based on bringing back that old fashioned barber shop experience and a hope that men of all ages would enjoy a haircut with Barbers focused on cutting only men's hair. After ten years in business, The Barbers has become the Portland/Vancouver area's largest locally owned salon company.



The Army Recruitment Center offers interested participants the opportunity to learn more information about serving or volunteering for the United States Army by matching them with knowledgable recruitment officers and the information they seek.



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