**Investment Summary** 

North Marriel

# **Tech Ridge Five** 905 W Howard Lane | Austin, Texas 78753

A two-tenant, 226,076-square-foot, best-in-class industrial asset located along IH-35 in Austin, Texas.

## **EXECUTIVE SUMMARY**

Jones Lang LaSalle Americas, Inc. ("JLL") has been exclusively retained to offer qualified investors the opportunity to acquire Tech Ridge Five (the "Property"), a 226,076-square-foot best-in-class industrial facility that is located in an irreplaceable infill location within the Austin industrial market. The Property is 100% leased to Applied Materials (S&P: A-), and Carlton-Bates Company, a subsidiary of Wesco (S&P: BB-), with 3.7-years of weighted average lease term remaining and in-place rents 15% below market. With a location along IH-35, in the middle of Shops at Tech Ridge and Parmer Austin, the Property offers unparalleled access to surrounding demand drivers and synergies with neighboring corporate tenancy. Tech Ridge Five presents a unique opportunity to acquire a Class-A industrial asset featuring best-of-thebest industrial tenancy, within one of the nation's leading economies.





FORTUNE 400 TENANCY WITH MARK-TO-MARKET POTENTIAL



H INSTITUTIONAL QUALITY ASSET WITH



SUPERIOR INFILL, LAST-MILE LOCATION



THRIVING AUSTIN INDUSTRIAL FUNDAMENTALS



**NATION LEADING ECONOMY** & BEST PLACE TO LIVE



## **PROPERTY OVERVIEW**



905 W Howard Lane AUSTIN, TEXAS, 78753

226,076 SF rentable building area

3.7 Years weighted average lease term

> 100% occupancy

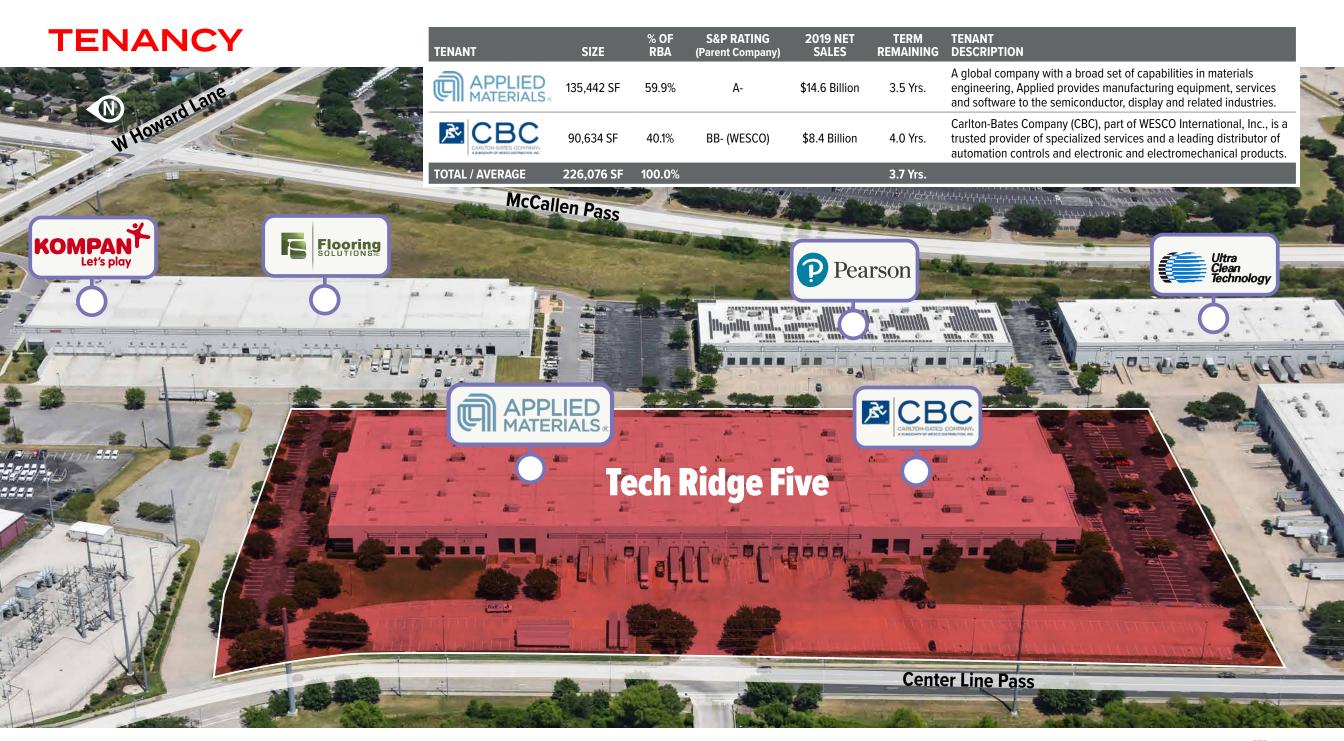
1999 Year built

28' Clear height

13% office finish

100% hvac climate-controlled warehouse







## **INVESTMENT HIGHLIGHTS**



#### FORTUNE 400 TENANCY WITH MARK-TO-MARKET POTENTIAL

**Rare Austin Industrial Acquisition Opportunity** 

• Tech Ridge Five presents investors with the unique opportunity to acquire 226,076 square feet of light industrial product within an infill location of Austin, a city that has limited industrial supply and minimal acquisition opportunities each year.

**Stable In-Place Cash Flow with Future Upside** 

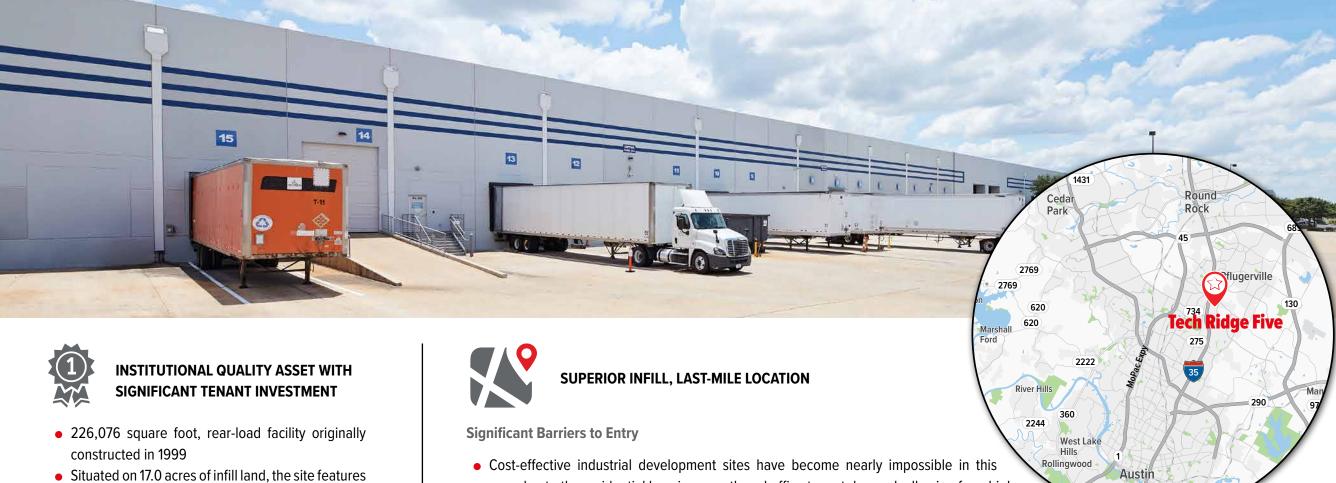
• With an in-place occupancy rate of 100%, rental rates 15% below market, and limited availability for similar suite sizes and parking ratios in the competitive set, potential investors will have the ability to push rents upon tenant rollover.

**Essential Tenancy with Resilient Business Models** 









- Situated on 17.0 acres of infill land, the site features 130' deep truck court and 571 parking spaces, which translates to an above standard parking ratio of 2.5 per 1,000
- Building features reinforced concrete construction, clear heights of 28', 13% office finish with 100% HVAC climate-controlled warehouse space
- In-place tenancy has spent upwards of \$5.50
   PSF above their provided tenant improvement allowance, signifying the tenant commitment to the asset and increasing the costs to replicate the existing improvements

Cost-effective industrial development sites have become nearly impossible in this area due to the residential housing growth and office tenant demand, allowing for a high barriers-to-entry environment that leads to outsized rental rate growth potential.

Irreplaceable Last-Mile Location

• Located on W Howard Lane, just off IH-35 in Austin, TX, 5 minutes from Mopac / Parmer, 11 minutes from SH-130, and 25 minutes from ABIA, the Property enjoys outstanding last-mile connectivity to the city's growing population hubs and bustling commercial centers.

**Neighboring Corporate Tenancy** 

• The location is further validated by the surrounding corporate tenancy, ranging from Global IT firms to companies on the Fortune 500 list, who all enjoy the ability to attract the city's top talent due to the location's access, surrounding amenities, and campus-like atmosphere.







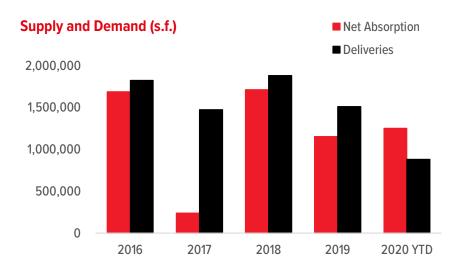
7 | Executive Summary



#### THRIVING AUSTIN INDUSTRIAL FUNDAMENTALS

AUSTIN MARKET INVENTORY:	54,089,494 SF
OCCUPANCY:	91.3%
YTD NET ABSORPTION:	1,247,619 SF
UNDER CONSTRUCTION:	1,525,593 SF
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Over the past decade, Austin has continually led the national in economic and population growth, supported by its ability to attract, and expand major corporations and high-tech companies including Apple, Amazon, Facebook, Google, and most recently Tesla. Austin's pro-business climate and highly educated workforce, combined with the geographic constraints, rising construction costs, and limited land sites have resulted in upward pressure on industrial rental rates and occupancy.



### **NATION LEADING ECONOMY**

AUSTIN IS THE "#1 CITY FOR REAL ESTATE INVESTMENT" - ULI (2020)

FASTEST GROWING CITY IN THE COUNTRY

- Forbes

#1 HOTTEST U.S. JOB MARKET
- Wall Street Journal (2020)

152 PEOPLE MOVING TO THE CITY PER DAY
 Austin Chamber

OUNTRY



- 3.5% Growth | +36k jobs in the last year



#1 PLACE TO LIVE 2017, 2018 & 2019





## **Tech Ridge Five**

## 905 W Howard Lane | Austin, Texas 78753

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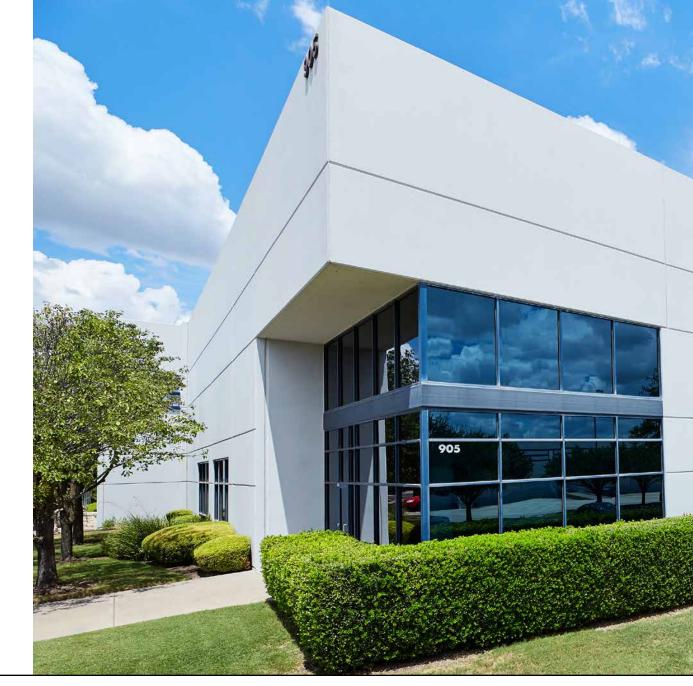
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