

LAND FOR SALE

±6.322 ACRES

16656 IH-35 N, SELMA, TEXAS 78154

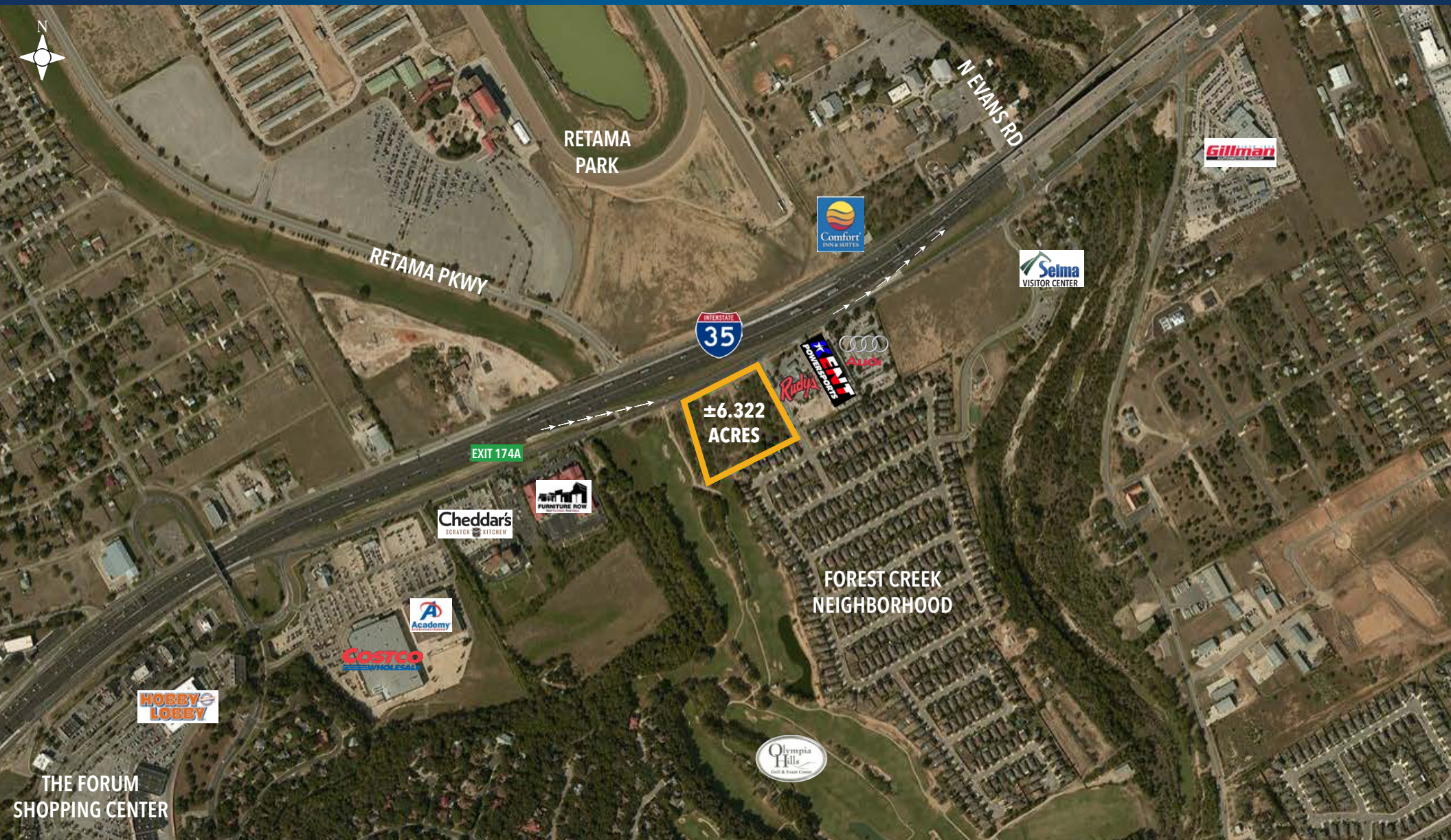
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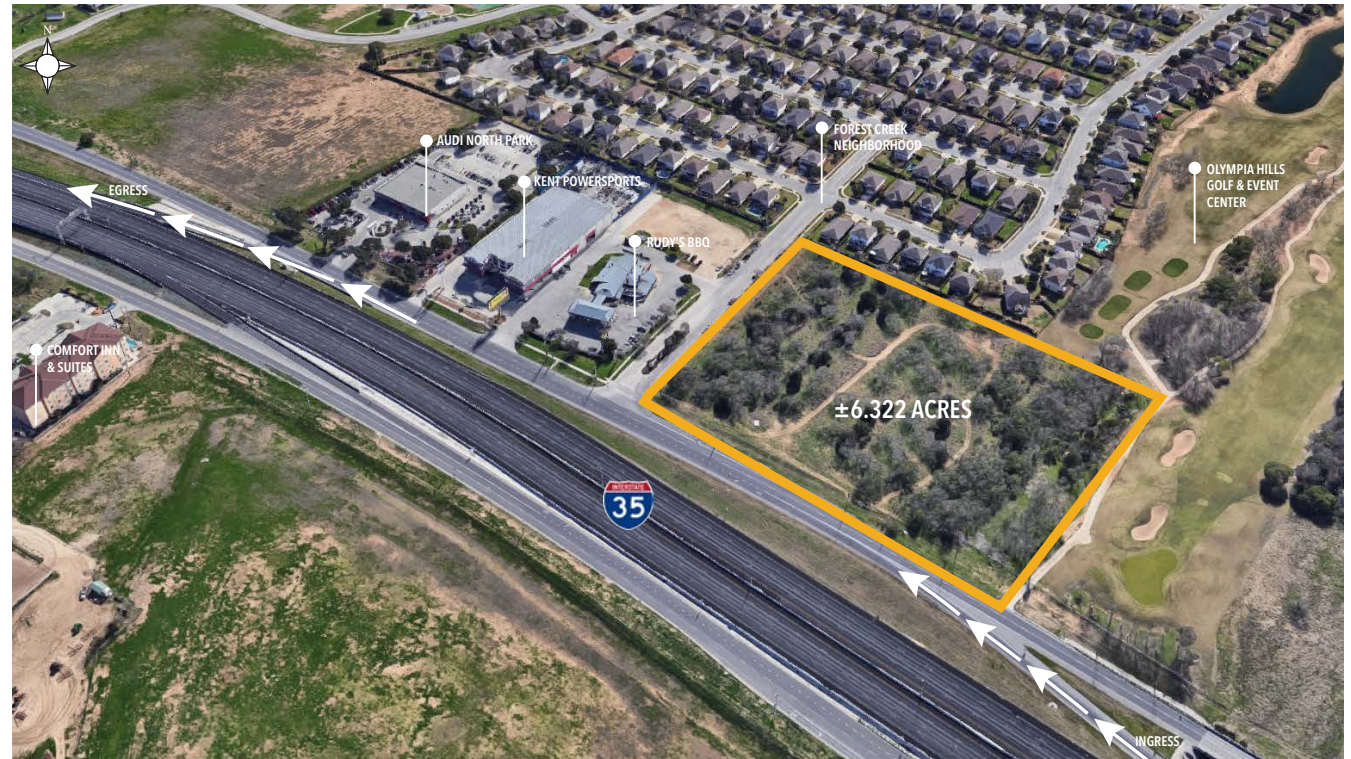
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San Antonio, Texas 78230

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www.transwestern.com

HIGHLIGHTS

- City of Selma
- ±370 feet of frontage
- Excellent Visibility
- Just north of retail power center, The Forum
- Strong Demographic Profile
- High Traffic Counts
- Utilities to site
- Zoning: C1
- Asking Price: \$18.00/sf (\$4,957,000)



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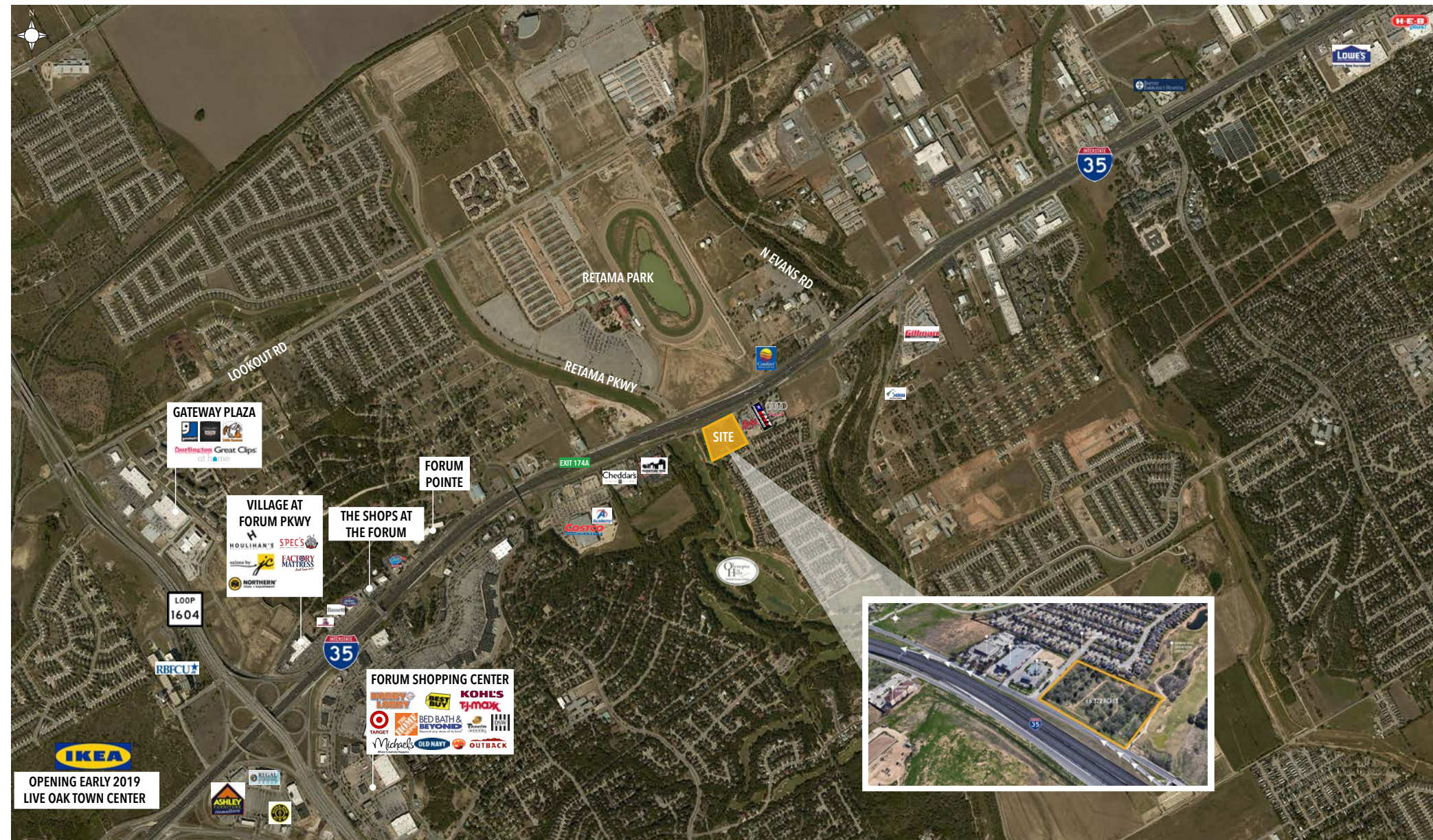
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SURVEY

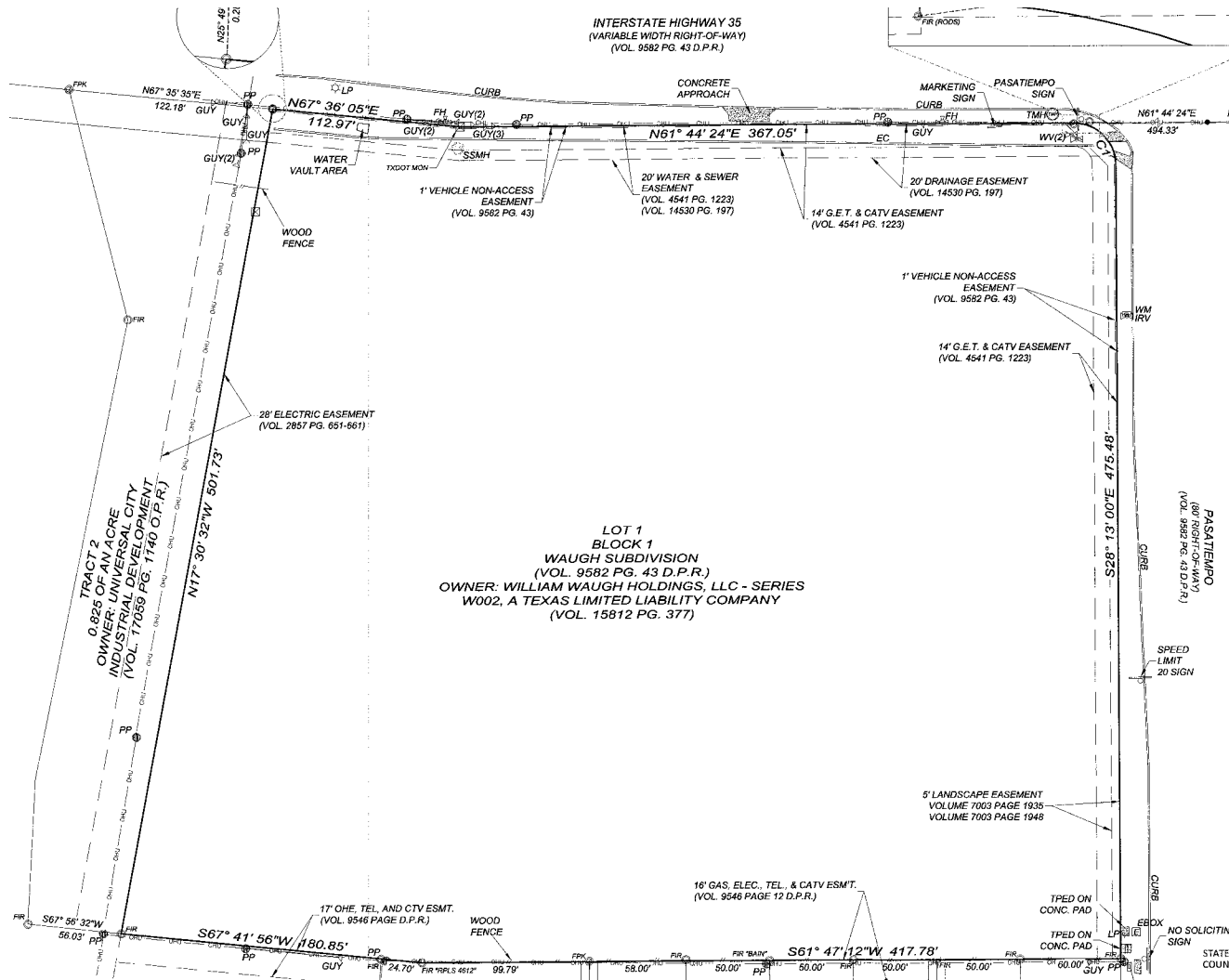
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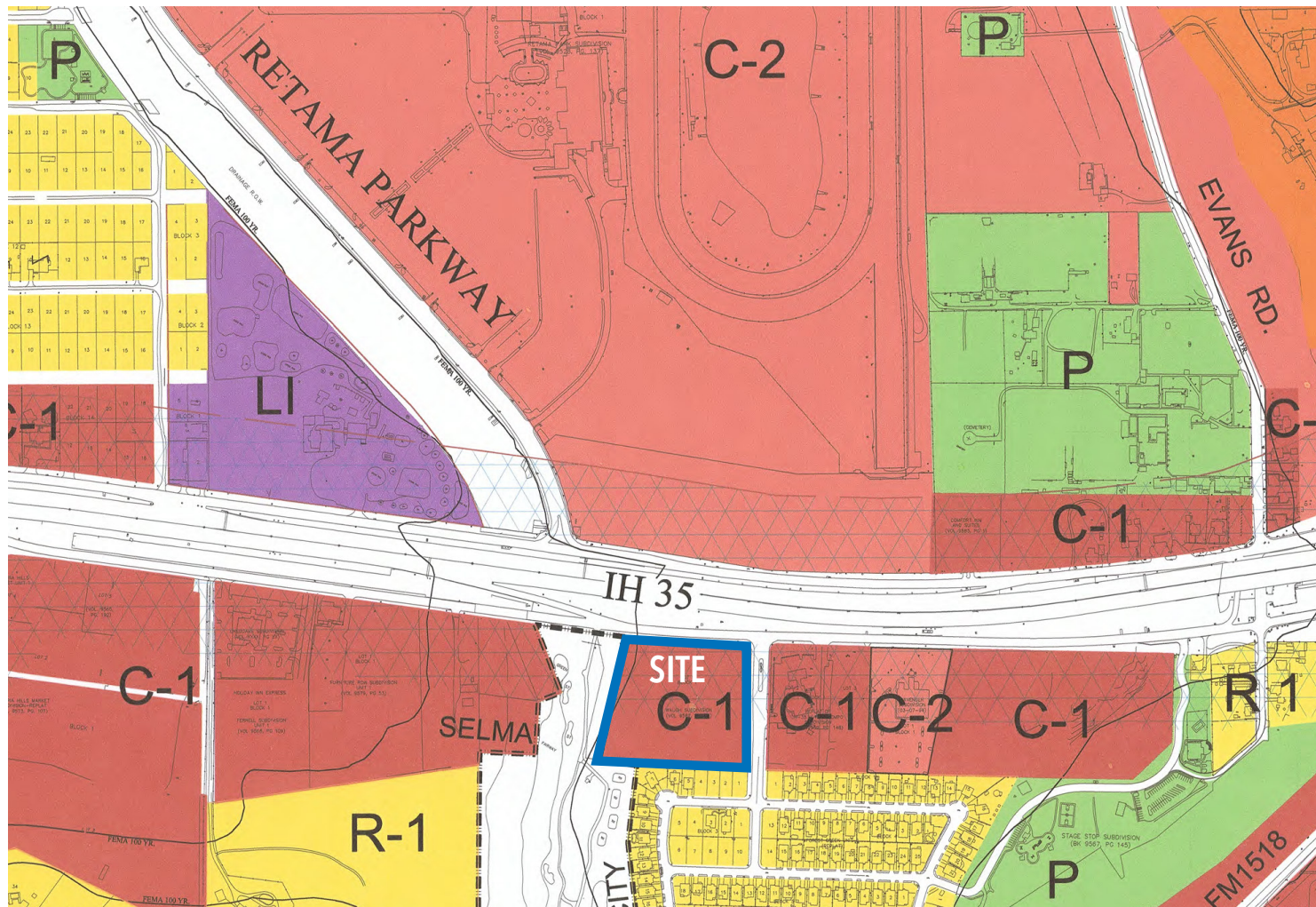
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ZONING MAP



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DEMOGRAPHICS



HIGH DEMAND RETAIL TRADE AREA with powerful anchor tenants and a deficit of location opportunities.



RAPID RESIDENTIAL GROWTH in North East San Antonio and the surrounding communities of Universal City, Selma, Live Oak, and Schertz, Texas.



2018 POPULATION

1-MILE: 6,260 5-MILE: 139,055
3-MILE: 62,463



TRAFFIC COUNTS: IH-35: 172,000 CPD



AREA EMPLOYERS: Retama Park Race Track (380,000 yearly visitors), Randolph Air Force Base (17,000 personnel), Brooke Army Medical Center and Northeast Methodist Hospital

AUSTIN-SAN ANTONIO CORRIDOR POPULATION GROWTH BY 2030

Nearly 34% jump in population in 12 country corridor (Bastrop, Hays, Guadalupe and Williamson counties will see the most growth)



AVERAGE HOUSEHOLD INCOME



2 PEOPLE MOVING TO SELMA, TX EVERY DAY



- Converse: 2, Schertz: 3, Cibolo: 4, New Braunfels: 16
- Overall 100+ moving to the San Antonio MSA every day
- Northeast San Antonio: 10 people every day

Source: US Census

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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER’S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker’s own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client’s questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker’s minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer’s agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker’s minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller’s agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker’s duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker’s services. Please acknowledge receipt of this notice below and retain a copy for your records.

Transwestern Property Company SW GP LLC	466196		210-341-1344
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
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Designated Broker of Firm	License No.	Email	Phone
Leah Gallagher	526657	leah.gallagher@transwestern.com	210-341-1344
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Russell Noll	386386	russell.noll@transwestern.com	210-341-1344
Sales Agent/Associate’s Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Date



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Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Kelly Ralston	538964	kelly.ralston@transwestern.com	210-341-1344
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